

# Calculation of Value to the City of Jacksonville

## In Response to Question 22

- Based on the Process Goals outlined on slide 19 of the ITN, JEA's financial minimum requirement outlines >\$3 billion of value to the City of Jacksonville
- In the event that ITN process results in a sale of any asset including but not limited to an acquisition of the integrated utility, the purchase price shall be on a debt free cash free basis and will be subject to a standard target net working capital calculation and adjustment mechanism which shall be determined at the appropriate time during the negotiation phase of the process

Calculation of Value to the City of Jacksonville		Responsible Party	
	\$MM	JEA <sup>(1)</sup>	Respondents
<b>Gross Proceeds</b>			✓
Less: Defeasance cost, other liabilities not assignable and transaction costs	\$3,500 - \$4,000	✓	
Less: Employee retention payments	\$165	✓	
Less: Employee pension protection	\$132	✓	
<b>Net Proceeds</b>	<b>Value to City of Jacksonville</b>		<b>Greater than \$3 billion</b>



*While Respondents must indicate clearly and specifically how their Reply would allow JEA to achieve its goals, given the information provided in the ITN and otherwise available publicly, such Replies may be more qualitative in nature until additional non-public information is provided to Respondents in the Negotiation Phase*

Note:

1. JEA to pay for these costs from gross proceeds