Lead Time and Program to Maintain Lead Time (20 Points)		
Describe how lead times are determined and what program is in place to ensure delivery times are consistently met. For example, a slotting program, stocking program, multiple manufacturers, etcetera	Very Good	Good
	(14-20 points)	(8-13 points)
Value Add, Capabilities, and Experience Items (20 Points)		
Respondent must complete the Minimum Qualifications form in Appendix B or otherwise provide references for their years of experience. Respondents must provide reference from manufacturer stating Respondent is an authorized distributor. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. Otherwise, Respondent must provide a reference from any Florida utility company that Respondent currently has a contract with (at least 1 year old) or has had a contract with in the last five (5) years. Respondent shall provide information on what value add programs their company may offer JEA. Examples: stocking, storm response, VMI programs, supplier portals, et. cetera.	Very Good	Good
	(14-20 points)	(8-13 points)

Average / No Information

(0-7 points)

Average / No Information

(0-7 points)