



## **AWARDS COMMITTEE MINUTES**

Awards Committee met on **October 4, 2018**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:03 a.m. Members in attendance were: Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Emerson Lotzia as General Counsel Representative; with John Coarsey, John McCarthy, Paul Cosgrave, Deryle Calhoun, and Ted Hobson as voting Committee Members; Lynn Rix, Jason Behr, Baley Brunell, Thurman McGlothlin, Maurice Scarboro, Nick Dambrose, Maria Betancur, Joe Perez, Nathan Woyak, Jason Rinehart, Michael Short, Elaine Selders, Elizabeth DiMeo, Gabor Acs, Dan Kruck, Delphine Maiden, Rodney Lovgren , Kenny Pearson, Heather Beard, Brandon Edwards, and Greg Rager.

### **Awards:**

1. Approval of the minutes from the last meeting (09/27/2018)
2. 131-18 - Request approval to award a contract to Garber Fleet Sales (\$1,372,637.65), Beck Autosales, Inc. (\$836,472.98), and Duval Ford (\$552,012.05) for combined purchase of seventy-eight vehicles within the light duty vehicle class categories of 115, 116, 117, 119, 122 and 128, for a total not to exceed amount of \$2,761,122.68, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
3. DEFERRED - Request approval for a change order to increase funds to AutoNation Ford and Lincoln agreement for the purchase of maintenance services for the JEA light duty fleet in the amount of \$213,665.40, for a new not-to-exceed total of \$1,139,441.48, subject to the availability of lawfully appropriated funds
4. DEFERRED - Request approval to additional funds to Coggin Ford agreement for the purchase of maintenance services for the JEA medium duty fleet in the amount of \$525,031.20, for a new not-to-exceed total of \$2,716,724.89, subject to the availability of lawfully appropriated funds.
5. DEFERRED - Request approval a change order to increase funds with North Florida Western Star, Inc. for maintenance and repair services for the JEA Freightliner fleet in the amount of \$222,962.40, for a new not-to-exceed total of \$1,028,420.53, subject to the availability of lawfully appropriated funds.
6. Request approval to award a one-year contract renewal to Jacobus Fleet Services LLC for the night time diesel fueling service for JEA vehicles and equipment at the service center yards in the amount of \$1,442,782.50, for a new total not-to-exceed amount of \$4,518,017.50 subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
7. 107-18 - Request approval to award a contract to TB Landmark, Inc. for construction services for the West Grid-Wilson to Timuquana thirty-inch (30”) Force Main project in the amount of

\$9,975,925.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**

8. DEFERRED - 135-18 – Request approval to award a five (5) year contract to Seacor Painting Corporation to provide corrosion treatment services for JEA substation equipment in the amount of \$838,050.00, subject to the availability of lawfully appropriated funds.
9. 138-18 – Request approval to award a contract to WA Chester LLC for the replacement of six (6) High-Pressure Fluid-Filled (HPFF), pipe-type cable terminations in the amount of \$409,000.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
10. Request approval to award a change order to the Office of the Sheriff for additional law enforcement services in the amount of \$228,000.00, for a new not-to-exceed amount of \$1,525,000.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
11. 047-18 Request approval to rescind the solicitation for Nassau RW Main – Radio Ave to Harts Rd – Trans – New – RW and reject all Bids received in anticipation of rebidding. **APPROVED w/Discussion**
12. 143-18 Request approval to award a contract to Cook Electrical, Inc. for electric and fiber optic cable construction within the 36 Master Lift Station in the amount of \$456,408.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**

**Ratifications:** N/A

**Informational Items:** N/A

**Public Comments:** N/A

**Adjournment:** 10:36 a.m.

**Begin Date (mm/dd/yyyy):** 10/01/2018  
**End Date (mm/dd/yyyy):** 09/30/2018  
**Renewal Options:** One (1) – 1 Yr. Renewal  
**JSEB Requirement:** N/A – No JSEBs available

**BIDDERS:**

Name	Original Amount	Number of Vehicle Groupings to be Awarded	BAFO Amount	Number of Vehicle Groupings to be Awarded
GARBER FLEET SALES	\$2,335,921.45	2	\$2,291,997.30	3
BECK AUTOSALES, INC.	\$2,830,656.46	4	\$2,818,764.34	3
DUVAL FORD	\$2,957,972.65	3	\$2,933,734.15	3

\*see attached spreadsheet for grouping breakdown

**Background/Recommendations:**

Advertised 07/24/2018. Five (5) companies attended the pre-response meeting on 08/08/2018. At the Response opening on 08/8/2018, JEA received three (3) Responses.

On 09/18/2018, negotiation meetings were held for price only with the three (3) shortlisted companies, Garber Fleet Sales, Beck Autosales, Inc. and Duval Ford. Best and Final Offers (BAFO) were submitted on 09/21/2018, and all three (3) shortlisted companies were deemed the lowest responsible and responsive Respondent for certain groupings.

JEA intended to award to the lowest respondent for each of the nine (9) vehicle groupings of the light duty vehicle classes, and suppliers were encouraged to bid multiple groupings for efficiency purposes. In previous years, each of the nine (9) vehicle groupings were purchased through individual solicitations along with each year bidding out that respective year's purchase plan. In an effort to leverage our requirements and gain department efficiencies, the Fleet Procurement team elected to funnel all of the requirements into a single solicitation for FY19 and an option for FY20. A copy of the BAFO Response Forms and Workbooks are attached as back up and the proposed award breakout by vehicle grouping is included below.

When comparing JEA's pricing from FY18 for the same vehicles to the proposed winning supplier for each respective grouping, JEA's FY19 purchase price will be \$193,379.44 lower. This represents a year over year 6.55% decrease in total cost. Please see the table below for a group by group cost comparison. The BAFO pricing resulted in a combined savings of \$21,257.03 of the \$193,379.44 total savings for the purchase.

Vehicle Grouping	Proposed Awardee	Previous Pricing	Proposed FY19 Pricing
Group 1: CLASS 115 SUV 4X4	Beck Autosales, Inc.	\$268,852.80	\$265,485.28
Group 2: CLASS 116 HALF TON 4X2 STANDARD CAB PICKUP TRUCKS	Garber Fleet Sales	\$457,710.91	\$411,253.25
Group 3: CLASS 117 HALF TON 4X4 CREW CAB PICKUP TRUCKS	Garber Fleet Sales	\$694,301.00	\$670,656.45
Group 4: CLASS 117 HALF TON 4X4 STANDARD CAB PICKUP TRUCKS	Garber Fleet Sales	\$279,867.95	\$290,727.95





## Formal Bid and Award System

Award #2 October 4, 2018

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6331  
**Requestor Name:** Roddy, Colin  
**Requestor Phone:** (904) 665-8337  
**Project Title:** JEA FY19 Light Duty Vehicle Procurement Acquisition  
**Project Number:** TBD  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$2,941,500.00

### Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to solicit pricing for the purchase of seventy-eight vehicles within the light duty vehicle class categories of 115, 116, 117, 119, 122 and 128 for JEA's FY19 requirements. This purchase is for planned and budgeted expansion and replacement of JEA Fleet electric and or water equipment assets (Electric Replacement - 38 units, Electric Expansion - 6 units, Water Replacement - 24 units, Water Expansion - 10 Units) and have been approved as part of the FY19 Fleet Capital Procurement Plan. This agreement will leverage not only many different styles of vehicles it also is intended to leverage volumes of future vehicles. This solicitation and agreement will be structured for one year with a JEA discretion one year option with pricing to increase only by manufacturer suggested Retail Pricing increase level with a not to exceed increase amount equal to the Producer Price Index by Industry: Automobile, Light Truck and Utility Vehicle Manufacturing (PCU336110336110).

**JEA IFB/RFP/State/City/GSA#:** 131-18  
**Purchasing Agent:** Roddy, Colin  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
GARBER FLEET SALES	Todd Brandt	<a href="mailto:TBrandt@garberautomall.com">TBrandt@garberautomall.com</a>	3340 Highway 17, Green Cove Springs, FL 32043	\$1,372,637.65
BECK AUTOSALES, INC	Jim Maedel	<a href="mailto:maedel@beckfleet.com">maedel@beckfleet.com</a>	P.O. Box 443, Palatka, FL 32178	\$836,472.98
DUAVAL FORD	Bambi Darr	<a href="mailto:Bambi.Darr@duvalfleet.com">Bambi.Darr@duvalfleet.com</a>	1615 Cassat Ave, Jacksonville, FL 32210	\$552,012.05

**Amount for entire term of Contract/PO:** \$2,761,122.68  
**Award Amount for remainder of this FY:** \$2,761,122.68  
**Length of Contract/PO Term:** One (1) Year w/One (1) Yr. Renewal

Group 5: CLASS 119+ RAM DIESEL ONE TON 4X4 SRW CREW CAB PICKUP TRUCKS	Beck Autosales, Inc.	\$119,607.10	\$108,872.00
Group 6: CLASS 119+ FORD DIESEL ONE TON 4X4 SRW EXTENDED CAB PICKUP TRUCKS	Duval Ford	\$59,803.55	\$53,980.55
Group 7: CLASS 119+ FORD REG GAS ONE TON 4X4 SRW EXTENDED CAB PICKUP TRUCKS	Duval Ford	\$85,826.26	\$78,143.10
Group 8: CLASS 122+ ONE TON 4X4 SRW EXTENDED CAB UTILITY BODY TRUCKS	Duval Ford	\$478,428.40	\$419,888.40
Group 9: CLASS 128 3/4 TON MID HEIGHT LWB VANS	Beck Autosales, Inc.	\$510,104.15	\$462,115.70
	Totals	\$2,954,502.12	\$2,761,122.68

This agreement will be structured for one (1) year with a JEA discretion one (1) year option with pricing to increase only by the vehicle's Manufacturer Suggested Retail Pricing (MSRP). However, if the MSRP increase exceeds the Producer Price Index by Industry: Automobile, Light Truck and Utility Vehicle Manufacturing (PCU336110336110) index, JEA will elect to rebid.

Request approval to award a contract to Garber Fleet Sales (\$1,372,637.65), Beck Autosales, Inc. (\$836,472.98), and Duval Ford (\$552,012.05) for combined purchase of seventy-eight vehicles within the light duty vehicle class categories of 115, 116, 117, 119, 122 and 128, for a total not to exceed amount of \$2,761,122.68, subject to the availability of lawfully appropriated funds.

**Manager:** Pearson, Kenny – Procurement Category Manager

**Director:** McCollum, Jenny – Director, Procurement Services

**VP:** McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

**APPROVALS:**

 10/4/18

**Chairman, Awards Committee** **Date**

 10/4/18

**Manager, Capital Budget Planning** **Date**

**Formal Bid and Award System**

Award #6 October 4, 2018

**Type of Award Request:** RENEWAL  
**Requestor Name:** Roddy, Colin P.  
**Requestor Phone:** (904) 665-8337  
**Project Title:** Wet Hose Fueling  
**Project Number:** Fleet Services O&M  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$1,442,782.50  
**Scope of Work:**

The purpose of this agreement provides after-hours diesel fueling service for JEA vehicles and equipment at JEA service centers. This agreement also provides provisions for additional fueling resources should they be needed to support operations effectiveness during emergency recovery efforts. Mobile fueling is one of the critical purchasing strategies that enable JEA to service its water and electric customers.

**JEA IFB/RFP/State/City/GSA#:** 005-16  
**Purchasing Agent:** Roddy, Colin Patrick  
**Is this a Ratification?:** No

**RECOMMENDED AWARDEES:**

Name	Vendor Contact	Address	Phone	Amount
JACOBUS FLEET SERVICES LLC.	Harry Merlo	11815 W. Bradley Rd., Milwaukee WI 53224	704-363-2661	\$1,442,782.50

**Amount for original term of Contract/PO:** \$2,264,760.00  
**Date of Original Award** 11/12/2015  
**Renewal Amount** \$1,442,782.50  
**New Not-To-Exceed Amount** \$4,518,018.50  
**Length of Contract/PO Term:** Three (3) Years w/Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 12/31/2016  
**End Date (mm/dd/yyyy):** 12/30/2020  
**Renewal Options:** One (1) – 1 Yr. Renewal  
**JSEB Requirement:** JSEB Optional

**List of Previous Change Orders**

CPA #	Amount	Date
149849	\$226,476.00	03/08/2018
149849	\$584,000.00	04/05/2018



**Background/Recommendation:**

Originally bid and approved by the Awards Committee on 11/12/2015 to Quick Fuel Fleet Services, LLC in the amount of \$2,264,760.00. The original award item is attached for reference. Earlier this year, Quick Fuel Fleet Services, LLC was changed to Jacobus Fleet Services LLC.


On 03/8/2018, a change order was approved for \$226,476.00 and an additional change order was approved by the Awards Committee on 04/5/2017 in the amount of \$584,000.00 to extend funding to cover the remaining original term of the agreement. The change order is attached for reference.

This request is use the initial one (1) year renewal option and add funds in the amount of \$1,442,782.50 to cover the forecasted requirements received from the Fleet team for the FY2019 term and three (3) months of the FY2020 term that will be covered as part of the one (1) year agreement extension. To date, QuickFuel has performed extremely well with supporting our mobile fueling needs and always provides flexibility in the constant changes that occur on a daily basis with our Fleet fueling needs and because of this the internal team would like to continue to use their services. Procurement reviewed the original award for competition, price variance between bidders and market trends to determine whether the renewal was appropriate, or to rebid. Quick Fuel beat out the other bidder on the original award by almost ten percent (10%). Vendor performance has been very good and responsive.

Request approval to utilize the a one (1) year renewal option to Jacobus Fleet Services LLC for the night time diesel fueling service for JEA vehicles and equipment at the service center yards in the amount of \$1,442,782.50, for a new total not-to-exceed amount of \$4,518,017.50 subject to the availability of lawfully appropriated funds.

**Manager:** Pearson, Kenny – Procurement Category Manager  
**Director:** McCollum, Jenny – Director, Procurement Services  
**VP:** McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

**APPROVALS:**

	<u>10/4/18</u>
<b>Chairman, Awards Committee</b>	<b>Date</b>
	<u>10/4/18</u>
<b>Manager, Capital Budget Planning</b>	<b>Date</b>



## Formal Bid and Award System

Award #7 October 4, 2018

**Type of Award Request:** BID (IFB)  
**Request #:** 6238  
**Requestor Name:** DiMeo, Elizabeth A. - Mgr Project Management  
**Requestor Phone:** (904) 665-8139  
**Project Title:** West Grid- Wilson to Timuquana- 30" Force Main  
**Project Number:** 8003534  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$8,334,333.00

### Scope of Work:

The scope of this project is to provide construction services for all labor and material to replace approximately 13,500 LF of twenty-four inch (24") ductile iron sewer force main, with thirty inch (30") PVC force main. The construction methods to be used are approximately 12,900 LF of thirty inch (30") PVC force main by open cut, 150 LF of forty-eight inch (48") diameter steel casing by jack and bore, 450 LF of thirty inch (30") stainless steel pipe aerial waterway crossing and 240 LF of thirty-six inch (36") HDPE open cut waterway crossing.

This force main was initially installed in 1981, and JEA has had three force main breaks in the last two years. The replacement of this portion of the force main will increase the resiliency of the sewer collection system.

**JEA IFB/RFP/State/City/GSA#:** 107-18  
**Purchasing Agent:** Kruck, Daniel Robert (Dan)  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
T B LANDMARK CONSTRUCTION INC	Robin R Thigpen	madams@tblandmark.com	11220 New Berlin Rd Jacksonville FL 32226	(904) 751-1016	\$9,975,925.00

**Amount for entire term of Contract/PO:** \$9,975,925.00  
**Award Amount for remainder of this FY:** \$6,300,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 11/14/2018  
**End Date (mm/dd/yyyy):** Project Completion [Expected March 2020]  
**JSEB Requirement:** Ten Percent (10%) Goal  
**Comments on JSEB Requirements:**  
 Donna J Hamilton-Material Supplier: 10%



**BIDDERS:**

Name	Amount
T B LANDMARK CONSTRUCTION INC.	\$9,975,925.00
JB COXWELL	\$10,339,838.67
CALLAWAY CONTRACTING, INC.	\$10,349,700.00

**Background/Recommendations:**

Advertised 06/21/2018. Eleven (11) prime contractors attended the mandatory pre-bid meeting held on 06/28/2018. Due to questions received during the bid process, additional bidder minimum qualifications were added to the bid requirements and a second pre-bid meeting was held on 08/07/2018. At bid opening on 08/28/2018, three (3) bids were received. TB Landmark Construction, Inc. is the lowest responsive and responsible Bidder. A copy of the Bid Form is attached as backup.

The award amount of \$9,975,925.00 is 19.7% higher than the design estimates due to the increase in material pricing of concrete and pavement, and the engineers underestimating the level of effort required for the some aspects of the work including the Butchers Pen Creek crossing. A budget trend has been submitted for this work.

107-18 - Request approval to award a contract to TB Landmark, Inc. for construction services for the West Grid-Wilson to Timuquana thirty-inch (30") Force Main project in the amount of \$9,975,925.00, subject to the availability of lawfully appropriated funds.

**Director:** Conner, Sean M. – Dir W/WW Project Engineering & Construction  
**VP:** Calhoun Jr., Deryle I. – VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_  
**Chairman, Awards Committee** **Date**

10/4/18

  
\_\_\_\_\_  
**Manager, Capital Budget Planning** **Date**

10/4/18



## Formal Bid and Award System

Award #10 October 4, 2018

**Type of Award Request:** CHANGE ORDER  
**Request #:** 6386  
**Requestor Name:** Edwards, Brandon L. - Director Security  
**Requestor Phone:** (904) 665-7850  
**Project Title:** Interagency Special Investigations (JSO) Officer  
**Project Number:** HE31000  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$228,000.00

**Scope of Work:**

The cost of providing one (1) full-time Jacksonville Sheriff's Office (JSO) Officer to JEA. The officer's responsibilities and tasks are assigned by JEA's Director of Security, Fire, and Corporate Records Compliance, and include responding to and investigating crimes perpetrated against JEA and its employees.

**JEA IFB/RFP/State/City/GSA#:** 167603  
**Purchasing Agent:** Selders, Elaine Lynn  
**Is this a ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Address	Phone	Amount
OFFICE OF THE SHERIFF	501 E Bay St, Jacksonville FL 32202	(904) 630-0500	\$228,000.00

**Amount of Original Award:** \$790,000.00

**Date of Original Award:** 08/17/2017

**Change Order Amount:** \$228,000.00

**List of Previous Change Order/Amendments:**

CPA #	Amount	Date
167603	\$507,000.00	06/07/2018

**New Not-To-Exceed Amount:** \$1,525,000.00

**Length of Contract/PO Term:** Five (5) Years w/One (1) - 1 Yr. Renewal

**Begin Date (mm/dd/yyyy):** 10/01/2017

**End Date (mm/dd/yyyy):** 09/30/2022

**Renewal Options:** YES - One (1) - 1 Yr. Renewal

**JSEB Requirement:** N/A - Proprietary

**Background/Recommendations:**

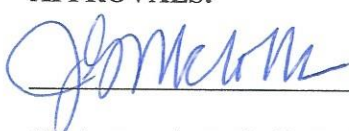
Originally approved as a proprietary contract by the Awards Committee on 08/17/2017 in the amount of \$790,000.00, for one (1) JSO officer. The original award is attached as backup. A change order for \$507,000.00 was approved on 06/07/2018 for additional law enforcement services for the lobby of the downtown customer center for protection of JEA personnel and customers, as well as emergency response services to the Revenue Assurance group. The change order is attached as backup.

This change order is for additional law enforcement services from the Jacksonville Sheriff's Office (JSO) in the amount of \$288,000.00, which includes the assignment of one (1) or more JSO officer(s) to provide assistance with the JEA 811 program approximately three (3) days per week. The pay rate is estimated at the JSO officer overtime rate of \$45 per hour. JEA is experiencing a reoccurring problem with contractors digging without proper locates and causing significant damage to JEA systems. This officer will ensure contractors have the proper locate tickets, respond to utility breaks and issue citations when applicable. The funds for these additional services will come out of the Water/Wastewater budget line item for law enforcement/traffic control.

Request approval to award a change order to the Office of the Sheriff for additional law enforcement services in the amount of \$228,000.00, for a new not-to-exceed amount of \$1,525,000.00, subject to the availability of lawfully appropriated funds.

**Director:** Edwards, Brandon L. – Director Security  
**VP:** Hobson, Ted E. – VP - Chief Compliance Officer

**APPROVALS:**

 \_\_\_\_\_ 10/4/18

**Chairman, Awards Committee** **Date**

 \_\_\_\_\_ 10/4/18

**Manager, Capital Budget Planning** **Date**





## Formal Bid and Award System

Award #9 October 4, 2018

**Type of Award Request:** BID (IFB)  
**Request #:** 6337  
**Requestor Name:** Rinehart, Jason A.  
**Requestor Phone:** (904) 665-7380  
**Project Title:** Circuits 688 and 682 Pothead Replacement at Hunter Road and Kennedy Substations  
**Project Number:** 8004837  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$350,000.00

### Scope of Work:

JEA is soliciting Bids from contractors for the replacement of six (6) High-Pressure Fluid-Filled (HPFF), pipe-type cable terminations. HPFF pipe-type cables are underground transmission lines encased in steel pipes filled with dielectric mineral oil and pressurized to approximately 220 pounds per square inch (psi). These underground transmission lines transition to overhead lines or bus, via a porcelain termination commonly referred to as a "pothead". The Kennedy Circuit 682 potheads and Hunter Rd. Circuit 688 potheads are 55 and 60 years old, respectively, and have reached the end of their useful life. They have recently started to leak dielectric mineral oil from between the flanges and porcelain. Replacing the potheads is the only means of preventing an environmental incident while maintaining the reliability of the circuits.

Construction will begin 11/05/2018 and be complete with the circuit energized 12/10/2018.

**JEA IFB/RFP/State/City/GSA#:** 138-18  
**Purchasing Agent:** Lovgren, Rodney Dennis  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
WA CHESTER LLC	Frank L Musick	4390 Parliament Place Ste. Q Lanham MD 20706	(240) 487-1940	\$409,000.00

**Amount for entire term of Contract/PO:** \$409,000.00  
**Award Amount for remainder of this FY:** \$409,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 10/18/2018  
**End Date (mm/dd/yyyy):** Project Completion [December 2018]  
**JSEB Requirement:** N/A - Optional

**BIDDERS:**

Name	Amount
WA CHESTER LLC	\$409,000.00
PRYSMIAN CABLES AND SYSTEMS USA LLC	\$635,080.00

**Background/Recommendations:**

Advertised on 08/30/2018. One (1) company attended the optional pre-bid meeting held on 09/12/2018. At bid opening on 09/25/2018, two (2) bids were received. It should be noted, the Responsible Bidders List (RBL) category for this work (EG8 Underground Transmission Construction - High Pressure Oil-Filled Cable) currently only has three (3) qualified companies. The third company on the RBL noted scheduling as a reason for not bidding. WA Chester LLC is the lowest responsive and responsible Bidder. A copy of the Bid Form is attached as backup.

The award amount of \$409,000.00 is 16.9% higher than the budget estimate. This work is not commonly performed and each job is typically bid as a one-off work scope by the contractor, depending on the location and scope of services. When compared to the next bidder, the WA Chester's bid is 35.6% lower, and deemed reasonable. A new budget trend will be submitted to match the award.

138-18 – Request approval to award a contract to WA Chester LLC for the replacement of six (6) High-Pressure Fluid-Filled (HPFF), pipe-type cable terminations in the amount of \$409,000.00, subject to the availability of lawfully appropriated funds.

**Manager:** Short, Michael L. - Manager, Project Design  
**Director:** Acs, Gabor - Director Electric T&D Projects  
**VP:** Brost, Mike J. - VP/GM Electric Systems

**APPROVALS:**

 10/4/18

**Chairman, Awards Committee** **Date**

 10/4/18

**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #11 September 13, 2018

**Type of Award Request:** RESCIND  
**Request #:** 4086  
**Requestor Name:** Betancur, Maria A.  
**Requestor Phone:** (904) 665-7215  
**Project Title:** Nassau Reclaim Water (RW) Main – Radio Ave to Harts Rd – Trans – New - RW  
**Project Number:** 8004188  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** N/A

### Scope of Work:

This request is to solicit bids for construction services to install 11,000LF of 16-inch PVC DR18 reclaimed water main by open cut method, 140 LF of 30-inch steel casing under US Hwy 17N and 230 LF of 30-inch steel casing by the jack and bore method under CSX railroad right of way in Nassau County. The new main will connect to the Nassau WRF Outfall; continue along the FPL transmission easement, turn east on Radio Avenue and go along south on US Hwy 1; turn east on Commercial Park Drive, cross the CSX right-of-way and continue north along Harts Rd up to the William Burgess Rd intersection.

The new main will provide system reliability, reduce the reclaimed water discharge from the Nassau Water Reclamation Facility (WRF) to the Yulee wetlands and allow reuse water implementation for future developments in the area.

**JEA IFB/RFP/State/City/GSA#:** 047-18

**Purchasing Agent:** Kruck, Daniel Robert (Dan)

**Is this a Ratification?:** NO

### BIDDERS:

Name
T G UTILITY COMPANY INC.
R.B. BAKER CONSTRUCTION, A DIVISION OF REEVES CONSTRUCTION COMPANY
J.B. COXWELL CONTRACTING, INC.
PETTICOAT-SCHMITT CIVIL CONTRACTORS, INC.
CALLAWAY CONTRACTING, INC.
T B LANDMARK CONSTRUCTION, INC.

### Background/Recommendations:




Advertised 06/22/2018. Fourteen (14) companies attended the mandatory pre-bid meeting on 06/29/2018. At Bid opening on 07/24/2018, six (6) bids were received.

After bids were opened, comments were received from Nassau County for right-of-way permitting which will require major changes to the maintenance of traffic, detour and pavement restoration requirements and work hours restrictions. This would represent a significant change of scope for the project. It is in JEA's best interest to rescind the bids opened on 07/24/2018, and rebid the project.

080-18 Request approval to rescind the solicitation for Nassau RW Main – Radio Ave to Harts Rd – Trans – New - RW and reject all Bids received in anticipation of rebidding.

**Manager:** DiMeo, Elizabeth A. - Mgr Project Management  
**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Calhoun Jr., Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

 10/4/18

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**Chairman, Awards Committee**

**Date**

\_\_\_\_\_  
**Manager, Capital Budget Planning**

**Date**



## Formal Bid and Award System

Award #12    October 4, 2018

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6346  
**Requestor Name:** Rager, Greg D.  
**Requestor Phone:** (904) 665-8136  
**Project Title:** Electric Cable and Fiber Installation for JEA Master Lift Stations  
**Project Number:** 8004409  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$437,200.00

**Scope of Work:**

This scope of work includes electric and fiber optic cable installation within the 36 Master Lift Stations and Duval County right of way throughout JEA's service territory. The work will consist of installing one, two 2" conduit from the riser pole to a building inside the Master lift Station, installing handholes, pulling fiber cable, building entrances. Once inside the building the work will be to install one 1" EMT, by various methods, take fiber to the communications/security rack, install 120/220vac to rack, install JEA furnished rack, splice and terminate fiber. The Company shall be responsible for all labor, equipment and consumables required to complete the specified service related work detailed in each statement of work provided for each specific site.

This scope will include, but not limited to:

- Trench excavation
- Conduit installation
- Directional boring
- Innerduct installation
- Fiber manhole installation
- Fiber cable pulling
- Electrical Work

JEA is completing this project to improve the efficiency of network communications to JEA's thirty-six (36) master lift stations and replacing the unreliable radio network at the sites with a stable and reliable fiber network.

**JEA IFB/RFP/State/City/GSA#:** 143-18  
**Purchasing Agent:** Dambrose, Nickolas Charles (Nick)  
**Is this a Ratification?:** No

**RECOMMENDED AWARDEE:**

Name	Contact Name	Email	Address	Phone	Amount
COOK ELECTRICAL INC	Larry Blount	larry.blount@cookelectrical.com	745 EASTPORT RD, JACKSONVILLE FL	(904) 696-1017	\$456,408.00

**Amount for entire term of Contract/PO:** \$456,408.00  
**Award Amount for remainder of this FY:** \$456,408.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 10/15/2018  
**End Date (mm/dd/yyyy):** Project Completion – Estimated 03/30/2020  
**JSEB Requirement:** N/A - Optional

**BIDDERS:**

Name	Original Amount	Original Rank	BAFO Amount	BAFO Rank
COOK ELECTRICAL INC	\$493,856.00	1	\$456,408.00	1
PRECISION CONTRACTING SERVICES, INC.	\$899,955.00	2	N/A	2

**Background/Recommendations:**

Advertised 08/10/2018. Five (5) companies attended the pre-response meeting on 08/17/2018. At Response opening on 09/18/2018, JEA received two (2) Responses. Unavailability of resources was cited as the reason from other respondents who declined to participate. The basis of award was the evaluation of rates only. Cook Electrical, Inc was the only shortlisted participant. A Best and Final Offer (BAFO) was submitted on 09/25/2018 by Cook Electrical and was determined to be the lowest responsive and responsible Bidder. The Response Workbook is attached as backup.

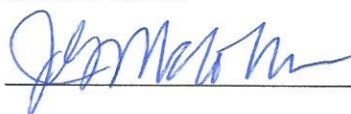
This is a unit price contract with a not to exceed amount of \$456,408.00 with no price adjustments. The BAFO pricing resulted in a savings of \$37,448.00.

The awarded amount for this project is over the estimate because items were added during the bid process for the removal and repair of asphalt and concrete, and an adder for directional bore, for a total of \$76,500.00, that was not considered in the estimate. JEA will use the added line items as need and not likely to use the whole amount included in the award total. Additional funding will not need to be transferred as there are enough funds in capital account 008-213W to cover the shortage in funds.

143-18 - Request approval to award a contract to Cook Electrical, Inc. for electric and fiber optic cable construction within the 36 Master Lift Stations in the amount of \$456,408.00, subject to the availability of lawfully appropriated funds.

**Director:** Edgar, Cindy. – Dir. IT Project Mgmt Services  
**VP:** Cosgrave, Paul – Chief Information Officer

**APPROVALS:**


10/4/18

Chairman, Awards Committee Date


10/4/18

Manager, Capital Budget Planning Date