



AWARDS COMMITTEE MINUTES

Awards Committee met on **October 25, 2018**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:00 a.m. Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Emerson Lotzia as General Counsel Representative; with Deryle Calhoun, Ted Hobson, Stephen Datz, Alan McElroy, and Mike Brost as voting Committee Members;

Lynn Rix, Jason Behr, Colin Roddy, Joe Perez, Maurice Scarboro, Thaliah Smith, Nathan Woyak, Greg Rager, Kenny Pearson, Oliver Domingo, Elaine Selders, Lisa Pleasants, Rachelle Weir, Baley Brunell, Jeremy Williams, Hai Vu and Rodney Lovgren

Awards:

1. Approval of the minutes from the last meeting (10/18/2018).
2. Request approval a change order to AutoNation Ford and Lincoln for the purchase of maintenance services for the JEA light duty fleet in the amount of \$101,520.00, for a new not-to-exceed total of \$1,027,296.08, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
3. Request approval to award a change order to Coggin Ford for the purchase of maintenance services for the JEA medium duty fleet in the amount of \$240,405.60, for a new not-to-exceed total of \$2,432,099.29, subject to the availability of lawfully appropriated funds. **APPROVED**
4. Request approval to award a renewal to Sunbelt Rentals Inc. for the rental of portable diesel bypass pumps to JEA during the 2019 storm season in the amount of \$420,573.00, for a new not-to-exceed amount of \$841,146.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
5. Request approval to award a renewal to Sunbelt Rentals Inc. for the rental of portable generators available to JEA during the 2019 storm season in the amount of \$880,432.51, for a new not-to-exceed amount of \$2,641,297.53, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
6. Request approval of a contract Termination for Convenience for JEA Contract No. 133452 with Ronco Communications and Electronics Inc. **APPROVED w/Discussion**
7. 055-17 – Request approval to rescind the solicitation for Barricades Rental Services, and reject all Responses received in anticipation of rebidding. **APPROVED w/Discussion**

8. Request approval of the award of a change order to CH2M Hill Engineers Inc. for engineering services during construction on the Nassau Regional WTP – Well No. 3 project in the amount of \$109,579.29 for a new not-to-exceed amount of \$637,791.29, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**

9. 123-18 - Request approval to award a five year contract to Biosolids Distribution Service Inc, for \$2,540,000.00, and to H&H Biosolids Solutions in the amount of \$1,762,500.00 for biosolids waste hauling management services, for a not-to-exceed amount of \$4,302,500.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**

Ratifications: N/A

Informational Items: N/A

Public Comments: N/A

Adjournment: 10:32 a.m.



Formal Bid and Award System

Award #2 October 25, 2018

Type of Award Request: CONTRACT INCREASE
Requestor Name: Roddy, Colin P.
Requestor Phone: (904) 665-8337
Project Title: Fleet Services Light Duty Maintenance and Repair
Project Number: O&M
Project Location: JEA
Funds: O&M
Budget Estimate: \$101,520.00

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide JEA's Fleet Department light duty maintenance and repair services with the highest overall value to JEA with regards to pricing, quality, design, and workmanship.

This work includes, but is not limited to, routine preventative maintenance, corrective maintenance, and regulatory inspections. JEA has historically used one (1) primary vendor to provide repair and maintenance services for its entire fleet. More recently, JEA has determined it would improve fleet asset availability, reliability, and safety measures by utilizing separate vendor contracts for light, medium and heavy duty vehicles.

JEA IFB/RFP/State/City/GSA#: 116-16
Purchasing Agent: Roddy, Colin Patrick
Is this a Ratification?: No

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
AUTONATION FORD AND LINCOLN	Joel Jones	jonesj112@autonation.com	7700 Blanding Blvd. Jacksonville, FL 32244	904-317-7702	\$101,520.00

Amount of Original Award: \$925,776.08
Date of Original Award: 09/29/2016
Change Order Amount: \$101,520.00
New Not-To-Exceed Amount: \$1,027,296.08
Length of Contract/PO Term: Three (3) Years w/Two (2) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 10/01/2016
End Date (mm/dd/yyyy): 09/30/2019
Renewal Options: Two (2) – 1 Yr. Renewals
JSEB Requirement: N/A – No JSEB Available - Specialty equipment

Background/Recommendations:

Originally bid and approved by Awards Committee on 09/29/2016 in the amount of \$925,776.80 to AutoNation Ford and Lincoln. A copy of the original award is attached as back-up.

The maintenance of JEA light duty vehicles are split into two separate work scopes to cover light duty fleet vehicle maintenance and yard checks by vendors to proactively find defects and correct.

Since inception of the original agreement, several factors have played into a substantial shift in spending relative to projections, including substantial fleet growth (358 to units to now 409 units), several vehicles had been on warranty and it was difficult to estimate off warranty maintenance, and lastly the condition of vehicles due to deferred maintenance under the previous vendor.

This request is for a contract increase for four (4) months of estimated spend, calculated by using estimates from the approved budget, to rebid with an updated technical specification. The solicitation is expected to be released within the next three weeks (3) and be finalized in January of 2019.

Request approval a change order to AutoNation Ford and Lincoln for the purchase of maintenance services for the JEA light duty fleet in the amount of \$101,520.00, for a new not-to-exceed total of \$1,027,296.08, subject to the availability of lawfully appropriated funds.

Manager: Pearson, Kenny – Procurement Category Manager
Director: McCollum, Jenny – Director, Procurement Services
VP: McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

APPROVALS:

 _____ 10/25/18

Chairman, Awards Committee **Date**

 _____ 10/25/18

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #3 October 25, 2018

Type of Award Request: CONTRACT INCREASE
Requestor Name: Roddy, Colin P.
Requestor Phone: (904) 665-8337
Project Title: Fleet Services Medium Duty Maintenance and Repair
Project Number: O&M
Project Location: JEA
Funds: O&M
Budget Estimate: \$240,405.60

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide JEA's Fleet Department medium duty maintenance and repair services, at the best value to JEA in regards to price, quality, design, and workmanship. This work includes, but is not limited to, routine preventative maintenance, corrective maintenance, and regulatory inspections.

JEA has historically used one (1) primary vendor to provide repair and maintenance services for its entire fleet. More recently, JEA has determined it would improve fleet asset availability, reliability, and safety measures by utilizing separate vendor contracts for light, medium and heavy duty vehicles.

JEA IFB/RFP/State/City/GSA#: 118-16
Purchasing Agent: Roddy, Colin Patrick
Is this a Ratification?: No

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
COGGIN FORD	Elizabeth Adm	eadm@cogginauto.com	9650 Atlantic Blvd. Jacksonville, FL 3225	904-725- 3060	\$240,405.60

Amount of Original Award: \$1,799,644.37
Date of Original Award: 09/29/2016
Change Order Amount: \$240,405.60

CPA #	Amount	Date
158525	\$392,049.32	5/24/2018

New Not-To-Exceed Amount: \$2,432,099.29
Length of Contract/PO Term: Three (3) Years w/Two (2) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 10/01/2016
End Date (mm/dd/yyyy): 09/30/2019
Renewal Options: Two (2) – 1 Yr. Renewals
JSEB Requirement: N/A – No JSEB Available - Specialty equipment

Background/Recommendations:

Originally bid and approved by Awards Committee on 09/29/2016 in the amount of \$1,799,644.37, to Coggin Ford. A copy of the original award is attached as back-up. An initial change order was processed and approved by the Awards Committee on 05/24/2018 in the amount of \$392,049.32 for a new not to exceed amount of \$2,191,693.69, while JEA's Fleet and Procurement teams explored areas for improvement to more ensure a new solicitation was able to meet JEA's ever evolving Fleet demands.


The maintenance of JEA medium duty vehicles covers both medium duty fleet vehicle maintenance and yard checks by vendors to proactively find defects and correct. Since inception of the original agreement, several factors have played into a substantial shift in spending relative to projections. These include substantial fleet growth (361 to units to now 415 units), preventative maintenance schedules changed from four (4) preventative maintenances to factory requirements of 200 hours, several vehicles had been on warranty and it was difficult to estimate off warranty maintenance, and lastly the condition of vehicles due to deferred maintenance under the previous vendor.

This request is for a contract increase for four (4) months of estimated spend, calculated by using estimates from the approved budget, to rebid with an updated technical specification. The solicitation is expected to be released within the next three weeks (3) and be finalized in January of 2019.

Request approval to award a change order to Coggin Ford for the purchase of maintenance services for the JEA medium duty fleet in the amount of \$240,405.60, for a new not-to-exceed total of \$2,432,099.29, subject to the availability of lawfully appropriated funds.

Manager: Pearson, Kenny – Procurement Category Manager
Director: McCollum, Jenny – Director, Procurement Services
VP: McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

APPROVALS:

 10/25/18

Chairman, Awards Committee **Date**

 10/25/18

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #4 October 25, 2018

Type of Award Request: RENEWAL
Request #: 6412
Requestor Name: Domingo, Oliver C. - Manager, W/WW Program Manager
Requestor Phone: (904) 665-8333
Project Title: Sunbelt Diesel Pump Rentals - Storm Season
Project Number: 30141
Project Location: JEA
Funds: O&M
Award Estimate: \$420,573.00

Description of Request:

This contract is to provide fifty (50) dedicated portable diesel bypass pumps for exclusive use and rental by JEA during storm season. The Company shall provide 24/7 support for all maintenance activities, including preventative maintenance during the contract term.

JEA has two emergency storm contracts to assist at pump stations for loss of power or overflows. The portable generators provides power to the entire lift station and maintains the ability to view the station remotely during power failures. The pony pumps are a back-up option for high flow stations that are inundated with inflow and infiltration, the pony becomes an additional pump for flow or if one pump fails.

JEA IFB/RFP/State/City/GSA#: CPA 173929
Purchasing Agent: Selders, Elaine Lynn
Is this a ratification?: NO
If yes, explain:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SUNBELT RENTALS INC.	Tim Parker	timothy.parker@sunbeltrentals.com	301 Heckscher Dr, Jacksonville, FL 32226	(904) 759-1507	\$420,573.00

Amount of Original Award: \$420,573.00
Date of Original Award: 04/19/2018
Change Order Amount: \$420,573.00
New Not-To-Exceed Amount: \$841,146.00
Length of Contract/PO Term: Six (6) Months w/Two (2) - 6 Month Renewals
Begin Date (mm/dd/yyyy): 06/01/2018
End Date (mm/dd/yyyy): 11/30/2019
Renewal Options: YES – One (1) – 6 Month Renewal
JSEB Requirement: N/A - Optional

Background/Recommendations:

Competitively bid and awarded to Sunbelt Rentals on 04/19/2018 for a six (6) month period through 11/30/2018. The original award is attached as back-up.

This award is to execute the first six (6) month renewal option from 06/01/2019 to 11/30/2019, to cover the 2019 storm season. Sunbelt will deploy the pumps on June 1, 2019 to Cedar Bay, Southwest, Mandarin and Arlington East WRFs, and will service them from those locations. Units are equipped with GPS capability and telemetry for fuel level visibility.

This year, JEA decided to deploy units for Hurricane Michael and many units were found with dead batteries, flat tires and in need of maintenance. Due to those issues, Sunbelt Rentals has also agreed to amend the contract as follows:


- Add solar chargers to all pumps
- Visit each grid site every two weeks for maintenance
- Add zip codes to GPS data
- Once JEA deems an event is occurring, each grid site will have a technician there 24 hours prior to deployment for inspection and maintenance
- Once the storm has passed the technicians will be at the locations to monitor deployed units

JEA has added the option to terminate the contract if the decision is made not to deploy the units on June 1, 2019. Sunbelt has asked for 60-days' notice if we decide to terminate since they begin bringing equipment to Jacksonville in mid-March.

Request approval to award a renewal to Sunbelt Rentals Inc. for the rental of portable diesel bypass pumps to JEA during the 2019 storm season in the amount of \$420,573.00, for a new not-to-exceed amount of \$841,146.00, subject to the availability of lawfully appropriated funds.

Director: Mackey, Todd D. - Dir W/WW & Reuse Treatment
VP: Calhoun Jr., Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 10/25/18

Chairman, Awards Committee **Date**

 10/25/18

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #5 October 25, 2018

Type of Award Request: RENEWAL
Request #: 6411
Requestor Name: Domingo, Oliver C. - Manager, W/WW Program Manager
Requestor Phone: (904) 665-6913
Project Title: Sunbelt Generator Rental - Storm Season
Project Number: 30141
Project Location: JEA
Funds: O&M
Budget Estimate: 880,423.51

Description of Request:

This contract is to provide one hundred (100) dedicated portable generator assets for exclusive use and rental by JEA during storm season. The Company shall provide 24/7 support for all maintenance activities, including preventative maintenance during the contract term, load testing and 1,000 hours of usage. In addition to the generators, this contract includes fifty-foot (50') cables.

JEA has two emergency storm contracts to assist at pump stations for loss of power or overflows. The portable generators provides power to the entire lift station and maintains the ability to view the station remotely during power failures. The pony pumps are a back-up option for high flow stations that are inundated with inflow and infiltration, the pony becomes an additional pump for flow or if one pump fails.

JEA IFB/RFP/State/City/GSA#: CPA 164871
Purchasing Agent: Selders, Elaine Lynn
Is this a ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SUNBELT RENTALS INC.	TIM PARKER	TIMOTHY.PARKER@SUNBELTRENALS.COM	301 HECKSCHER DR, JACKSONVILLE FL 32226	(904) 759- 1507	\$880,423.51

Amount of Original Award: \$880,432.51
Date of Original Award: 04/27/2017
Change Order Amount: \$880,432.51

List of Previous Change Order/Amendments:

CPA #	Amount	Date
164871	\$880,432.51	03/01/2018

New Not-To-Exceed Amount: \$2,641,297.53

Length of Contract/PO Term: Six (6) Months w/Two (2) - Six (6) Month Renewals
Begin Date (mm/dd/yyyy): 06/01/2017
End Date (mm/dd/yyyy): 11/30/2019
Renewal Options: No Renewals
JSEB Requirement: N/A - Optional

Background/Recommendations:

Competitively bid and awarded to Sunbelt Rentals Inc. on 04/27/2017. The original award is attached as back-up. On 03/01/2018, JEA Awards Committee approved the first renewal for the 2018 storm season. The renewal award is also attached as back-up.

This award is to execute the second six (6) month renewal option from 06/01/2019 to 11/30/2019, to cover the 2019 storm season. The generators will be deployed on June 1, 2019 to Cedar Bay, Southwest, Mandarin and Arlington East WRFs, and Sunbelt will service them from those locations. Units are equipped with GPS capability and telemetry for fuel level visibility.

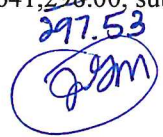
This year, JEA decided to deploy units for Hurricane Michael and many units were found with dead batteries, flat tires and in need of maintenance. Due to those issues, Sunbelt Rentals has also agreed to amend the contract as follows:

- Add solar chargers to all generators
- Visit each grid site every two weeks for maintenance
- Add zip codes to GPS data
- Once JEA deems an event is occurring, each grid site will have a technician 24 hours prior to deployment for inspection and maintenance
- Once the storm has passed the technicians will be at the locations to monitor deployed units

JEA has added the option to terminate the contract if the decision is made not to deploy the units on June 1, 2019. Sunbelt has asked for 60-days' notice if we decide to terminate since they begin bringing equipment to Jacksonville in mid-March.

Request approval to award a renewal to Sunbelt Rentals Inc. for the rental of portable generators available to JEA during the 2019 storm season in the amount of \$880,432.51, for a new not-to-exceed amount of \$2,641,298.00, subject to the availability of lawfully appropriated funds.

Director:

297.53


McElroy, Alan D. - Manager Fleet Services

VP:

McCarthy, John P. - Dir, Supply Chain Management

APPROVALS:


10/25/18

Chairman, Awards Committee

Date


10/25/18

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #6 October 25, 2018

Type of Award Request: CONTRACT TERMINATION
Request #: 6388
Requestor Name: Rager, Greg - Technology Project Lead Senior
Requestor Phone: (904) 665-8136
Project Title: JEA Cisco Contact Center Managed Services, JEA Unified Contact Center Enterprise (UCCE) 11 Migration Interactive Voice Response (IVR) Phase II
Project Number: HE20700
Project Location: JEA
Funds: Capital
Budget Estimate: N/A

Scope of Work:

Request approval to terminate contract #133452 for convenience due to Ronco and subcontractor CTIPath failing resolve open issues with work related to JEA's Unified Contact Center Enterprise (UCCE) 11 Migration Interactive Voice Response (IVR) Phase II.

This SOW was for platform and application professional services, provided by Ronco, to assist JEA in both the remediation and refactoring of JEA's existing Interactive Voice Response (IVR) platform, as well as the development of newly created scripts, and applications designed to improve Agent, Customer, and Business Intelligence experience. This Phase II of the project was meant to enable JEA to possess IVR management capabilities at a high level and to manage day to day tasks. The business case being to reduce reliance on JEA's Technology Services (TS) department. The solution also included creating Reports that will increase business insight into customer behavior and satisfaction, agent utilization, and promotion/hold music utilization per queue. A tool must also be implemented that will allow agents to login and take calls without the need of a physical phone.

JEA IFB/RFP/State/City/GSA#: 133452
Purchasing Agent: Woyak, Nathan J
Is this a Ratification?: NO

COMPANY:

Name	Contact Name	Address	Phone	Amount
RONCO COMMUNICATIONS AND ELECTRONICS INC	Bruce Hall	Ronco Communications and Electronics Inc, 595 Sheridan Drive Tonawanda, NY 14150	813-769-6026	N/A

Background/Recommendations:

A summary of the actions leading to this request to terminate for convenience the contract with Ronco for UCCE 11 Migration Interactive Voice Response (IVR) Phase II is provided below.

JEA Cisco Contract Center Managed Services was originally competitively bid and approved by the Awards Committee on 12/12/2013 to Ronco. JEA amended the contract on 04/28/2017 to add a Statement of Work (SOW) for Unified Contact Center Enterprise (UCCE) 11 Migration Interactive Voice Response (IVR) Phase II for \$251,929.00. The original award and SOW are attached as back-up.

Ronco and subcontractor CTIPath, have been unable to bring the project to a successful completion for multiple reasons. This includes schedule, security, incorrect customer information processing via IVR, validation of a monitoring system to alert JEA personnel when a caller experienced an issue or a system error was not completed, and the latest RFU (Ready for use) test results were not provided.

Ronco and subcontractor CTIPath were contracted to redo the IVR menus and work flow applications. Ronco's proposal was lump sum with milestone payments tied to a four (4) month build schedule. JEA validated that Ronco understood the work prior to the start of the contract, but there were unable to maintain the proposed schedule. The JEA project team requested an updated schedule with comprehensive work packages multiple times without resolution. Ronco's missed the first two scheduled go-live dates. On the third go-live date the menus and workflow applications went into production in the following stages, Water Counter, Commercial, 800 number and then Residential. The first three deployments went well; however the last stage for Residential had errors the first week with payments and outage reporting. Ronco was never able to solve the problems in a timely manner despite being given ten (10) additional months past the original agreed upon deadline.

JEA has spent \$157,813.39 of the total \$251,929.00 award for this SOW. JEA is assessing the business needs of the contact center and the capabilities of the IVR. The functionality of the Ronco/CTIPath framework is not expected to be pursued, and future business requirements will be evaluated against the current functionality of the Cisco platform.

JEA has decided to terminate for convenience rather than default because per the contract termination for default requires JEA to give Ronco a 30 day notice to cure period to resolve the issues. JEA determined it was not possible or in JEA's best interest to try and resolve the outstanding issues within 30 days or any reasonable timeframe. Also JEA determined the amount paid to Ronco to date was justified for the work rendered and JEA would not try to recuperate any funds.

Request approval of a contract Termination for Convenience for JEA Contract No. 133452 with Ronco Communications and Electronics Inc.

Manager: Rager, Greg– IT Project Management Services
Director: Edgar, Cindy. – Director IT Project Management Services
VP: Cosgrave, Paul. - Chief Information Officer

APPROVALS:



10/25/18

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #7 October 25, 2018

Type of Award Request: RESCIND
Request #: 1826
Requestor Name: Scheel, Jackie, Dir W/WW Reuse Delivery & Collection
Requestor Phone: 904-665-8473
Project Title: Barricade Rental Services
Project Number: N/A
Project Location: JEA
Funds: O&M and Capital
Award Estimate: N/A
Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to solicit pricing and select a vendor that can provide barricade services to JEA.

The vendor shall supply and setup barricades and related signs for JEA electrical, meter services, water and sewer maintenance and construction and repair work within the JEA area. Provide twenty-four (24) hour, seven (7) day per week point of contact to respond to requirements for placement and pickup of barricades and other equipment on a routine and emergency basis. The scope of this contract includes activities for the City of Jacksonville (COJ).

This work is to be in compliance to federal, state and local laws and regulations as they relate to Maintenance of Traffic (MOT) and protection of the public for potential hazards. This contract includes and is not limited to Duval, Clay, St Johns, and Nassau County or wherever JEA provides services to our customers. Contractor must maintain individuals certified in the regulations of MOT as required by the State of Florida Department of Transportation.

JEA IFB/RFP/State/City/GSA#: 055-17
Purchasing Agent: Lovgren, Rodney.
Is this a Ratification?: NO

BIDDERS:

Name	Amount
A-AMERICAN SAFETY SYSTEMS	N/A
BOB'S BARRICADES	N/A
ACME BARRICADES	N/A

Background/Recommendations:

Advertised 03/16/2018. Five (5) companies participated in the mandatory pre-bid meeting on 03/21/2018. At Bid opening on 05/02/2018, JEA received three (3) Responses. During the solicitation processing, JEA received multiple protests, one of which resulted in Circuit Court litigation. A settlement has been reached, whereby JEA will rescind the solicitation and reject all bids in anticipation of rebidding the services.

055-17 – Request approval to rescind the solicitation for Barricades Rental Services, and reject all Responses received in anticipation of rebidding.

Director: Scheel, Jackie, Dir W/WW Reuse Delivery & Collection
VP: Calhoun, Deryle - VP/GM Water Wastewater Systems

APPROVALS:

 10/25/19

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #8 October 25, 2018

Type of Award Request: CHANGE ORDER**Request #:** 6403**Requestor Name:** Vu, Hai X. – Manager – Water Plants Engineering & Construction**Requestor Phone:** (904) 665-4028**Project Title:** Engineering Services for the Nassau Regional Water Treatment Plant (WTP) – Well No. 3**Project Number:** 8004327**Project Location:** JEA**Funds:** Capital**Budget Estimate:** N/A**Scope of Work:**

The scope of the engineering services for this project include the design and providing services during construction of a twenty inch (20”) Upper Floridan Aquifer water production well (Well No. 3) for the Nassau Regional WTP. The project’s scope includes a production well with 2,000 GPM production capacity, vertical turbine pump, wellhead assembly, raw water main, associated piping and fittings to connect to the existing raw water header, and all necessary electrical and instrumentation and control equipment.

This project is needed to ensure JEA can maintain required system pressure in the Nassau water grid.

JEA IFB/RFP/State/City/GSA#: 095-17**Purchasing Agent:** Kruck, Daniel Robert (Dan)**Is this a ratification?:** NO**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
CH2M HILL ENGINEERS INC.	Michelle Hawkins	michelle.hawkins@jacobs.com	9127 SOUTH JAMAICA ST, ENGLEWOOD, CO 80112	(904) 596-5695	\$109,579.29

Amount of Original Award: \$528,212.00**Date of Original Award:** 08/17/2017**Change Order Amount:** \$109,579.29**New Not-To-Exceed Amount:** \$637,791.29**Length of Contract/PO Term:** Project Completion**Begin Date (mm/dd/yyyy):** 08/17/2017**End Date (mm/dd/yyyy):** Project Completion [Estimated March 2020]**JSEB Requirement:** Evaluation Criteria (5% Goal)**Comments on JSEB Requirements:**Original Award

R.E. Holland & Associates – Survey – 9%

This Change Order:

N/A (Engineering work will be performed by CH2M)

Background/Recommendations:

Originally approved by Awards Committee on 08/17/2017. A copy of the original award is attached as backup.

This request is for a change order to provide additional engineering services for the Nassau Regional WTP – Well No. 3 project, which includes the design and construction of a new well, a wellhead assembly, and a 12” raw water main to connect the well to Nassau Regional WTP. The well is currently under construction and the water main is in design. During design, JEA determined that the water distribution system is losing too much pressure because the 16” finished water main leaving the plant is too small. JEA decided the best course of action was to design and construct a new 24” finished water main from the plant, and at the same time use the existing 16” finished water main as the raw water main connecting the new well to the plant. The design engineer, CH2M Hill Engineers, is tasked with providing the engineering services. CH2M Hill Engineers submitted a proposal to provide additional engineering services for \$109,579.29 for the following:

- Design, permitting, bidding, services during construction, testing and startup of 1,420 linear feet (LF) of 24-inch finished water main and 300 LF of 12-inch of raw water main
- Services for the United States Army Corps of Engineers and Florida Department of Environmental Protection Environmental Resources permitting

The proposal has been reviewed and deemed to be reasonable. The rates negotiated in the original contract were used when preparing this proposal. A copy of the proposal is attached as backup. A budget trend has been submitted for this increase.

Request approval of the award of a change order to CH2M Hill Engineers Inc. for engineering services during construction on the Nassau Regional WTP – Well No. 3 project in the amount of \$109,579.29, for a new not-to-exceed amount of \$637,791.29, subject to the availability of lawfully appropriated funds.

Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction

VP: Calhoun Jr., Deryle I. – VP/GM Water Wastewater Systems

APPROVALS:

 _____ 10/25/18

Chairman, Awards Committee **Date**

 _____ 10/25/18

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #9 October 25, 2018

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 6262
Requestor Name: Lovgren, Rodney D.
Requestor Phone: (904) 665-8319
Project Title: Grit, Waste and Sludge Disposal Management Services for the Buckman Water Reclamation Facility (WRF)
Project Number: 30140
Project Location: JEA, Buckman WRF
Funds: O&M
Award Estimate: \$4,100,000.00

Scope of Work:

JEA requires the services of a Contractor for transportation and disposal of bar screened waste, grit, sand and unclassified sludge cake and occasionally pellets (waste materials) from the Buckman WRF, located at 2400 Talleyrand Avenue, Jacksonville, Florida, 32206. Currently all waste materials are loaded out on a large concrete pad at the Buckman WRF, mixed and then loaded into trucks for landfilling. Pickups will be on a frequency determined by Buckman WRF plant personnel and coordinated between plant personnel and the awarded Contractor to transport and dispose of grit, sand and sludge cake material.

Additionally, JEA solicited the participants for two (2) other services:

- Option 1: JEA is requesting pricing per ton for Class B biosolids disposal. For this service, Class B biosolids residuals will be loaded directly onto contractor provided trucks for disposal. JEA is currently evaluating having the Buckman sludge cake classified as Class B biosolids.
- Option 2: JEA is requesting pricing for emergency dewatering services in the event of a failure of JEA dewatering equipment (centrifuges).

These services will be optioned on a callout basis on secondary awards.

JEA IFB/RFP/State/City/GSA#: 123-18
Purchasing Agent: Lovgren, Rodney
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
Biosolids Distribution Services LLC	Laurie Strelow	lstrelow@schwingbioset.com	8025 Associate Blvd, Sebring, FL 33871	(863)655-2148	\$2,540,000.00
H&H Liquid Sludge Disposal INC.	Rick Hacht	biosolidsolutions@hhlsd.com	PO Box 390, Branford, FL 32008	(800) 653-0386	\$1,762,500.00

Amount for entire term of Contract/PO: \$4,302,500.00
Award Amount for remainder of this FY: \$717,083.33
Length of Contract/PO Term: Five Years w/ One (1) – 1Yr. Renewal
Begin Date (mm/dd/yyyy): 10/30/2018
End Date (mm/dd/yyyy): 10/29/2023
Renewal Options: Yes - One (1) – 1Yr. Renewal
JSEB Requirement: N/A - Optional

BIDDERS:

Name	First Round	BAFO	Rank	Option 1 Alt. Disposal	Option 2 Emer. Svcs.
BIOSOLIDS DISTRIBUTION SERVICES LLC	\$5,080,000.00	\$5,080,000.00	1	\$48.18	\$48.18
MERRELL BROS INC.	\$5,645,000.00	\$5,642,000.00	2	\$54.22	\$57.86
H&H LIQUID SLUDGE DISPOSAL INC.	\$6,575,000.00	\$6,575,000.00	3	\$35.25	\$88.00
SOUTHERN LOGISTICS INC.	\$6,650,000.00	N/A	4	\$95.00	\$66.50
SYNAGRO LLC	\$6,750,000.00	N/A	5	\$59.75	\$95.67

Background/Recommendations:

Advertised on 07/27/2018. Six (6) companies attended the mandatory pre-response meeting held on 08/08/2018. At Response opening on 08/28/2018, JEA received five (5) Responses. Three (3) companies were short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on price only, and Biosolids Distribution Services LLC (BDS), is deemed the lowest responsive and responsible respondent. Additionally, H&H Liquid Sludge Disposal, Inc. (H&H) will be awarded a secondary contract for Class B biosolids disposal (Option 1) on a callout basis, as they are the lowest price respondent for this option. Lastly, BDS will be awarded the option for emergency dewatering services (Option 2), on a callout basis, as they are the lowest price respondent for this service. A copy of the Response Form and Workbook are attached as backup.

The award amounts were determined as follows:

Company	Service	Forecast (Tons)	Price per Ton	Total
Biosolids Distribution Services LLC	Hauling of Grit/Sand, Pellets, Sludge to Landfill	50,000	\$50.80	\$2,540,000.00
H&H Liquid Sludge Disposal Inc.	Option 1: Disposal of Class B Biosolids	50,000	\$35.25	\$1,762,500.00
Biosolids Distribution Services LLC	Option 2: Emergency Dewatering Services	callout	\$48.18	-
Total	Blended rate (analysis)	100,000	\$43.03	\$4,302,500.00

The incumbent rate from Southern Logistics is \$41.00 per ton and will expire on November 30, 2018. It

should be noted, Southern Logistics participated in the solicitation with a proposal of \$66.50 per ton.

The award amount of \$4,302,500.00 is approximately 4.9% higher than the estimate. This comparison uses two rates; \$50.80 per ton for landfilling (BDS) and \$35.25 per ton (H&H) for alternate disposal (e.g., land application). A blended rate of \$43.03 is used to compare cost increase for the services. Price increase for landfilling is due to tipping fee increases. It should be noted, the blended rate will be lower the more JEA can divert to the optional disposal method with H&H for the Class B disposal.

Prices are fixed for the first three (3) years of the contract, after which a Consumer Price Index adjustment will apply in years four (4) and five (5). BAFO resulted in no price reduction. The business unit will fund the work from same cost center and trend funds as necessary.

123-18 - Request approval to award a contract to Biosolids Distribution Service Inc, for \$2,540,000.00, and to H&H Biosolids Solutions in the amount of \$1,762,500.00 for biosolids waste hauling management services, for a not-to-exceed amount of \$4,302,500.00, subject to the availability of lawfully appropriated funds.

Manager: Durrett, Michael E. - Mgr Wastewater Treatment and Reuse - Buckman

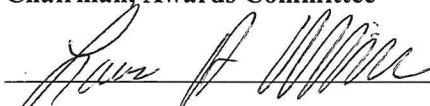
Director: Mackey, Todd D. - Dir W/WW & Reuse Treatment

VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 10/25/18

Chairman, Awards Committee **Date**

 10/25/18

Manager, Capital Budget Planning **Date**