

## **AWARDS COMMITTEE MINUTES**

Awards Committee met on **October 24, 2019**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:01 a.m.

Members in attendance were Jenny McCollum as Chairperson, Kristina Quarterman as Budget Representative, Miriam Hill as General Counsel Representative; with Deryle Calhoun, John McCarthy, Ted Hobson, Caren Anders, and Jesus Garcia as voting Committee Members;

Lynn Rix, Jason Behr, Maurice Scarboro, Dave McKee, Joe Perez, Rodney Lovgren, Lisa Pleasants, Matt Poteet, Nathan Woyak, David King, Jennifer Stokes

### **Awards:**

1. Approval of the minutes from the last meeting (10/17/2019). **APPROVED**
2. 128-19 – Request approval to award a contract to Bob’s Backflow for the completion of Backflow Prevention Testing Services for a total not-to-exceed amount of \$1,380,000.00, subject to the availability of lawfully appropriated funds. **APPROVED/W DISCUSSION**
3. **DEFERRED** - Request approval to award a change order to Flowserve Corporation Inc. for additional repairs for boiler feed pumps at BBGS in the amount of \$156,412.31, for a Not to Exceed Amount of \$633,098.31, subject to the availability of lawfully appropriated funds.
4. Request approval to award a contract to Valmont-Newmark to supply spun concrete poles for the circuit 909 addition project in the amount of \$881,764.00, subject to the availability of lawfully appropriated funds. **APPROVED/W DISCUSSION**
5. 132-19 – Request approval to award a contract to Summit Utility Structures Inc, for the supply of steel pole and cassettes in the amount of \$1,106,952.00, subject to the availability of lawfully appropriated funds. **APPROVED/W DISCUSSION**
6. Request approval to award a change order to Auld & White Constructors, LLC for Phase 2 services of the Progressive Design-Build Services for the Westside Service Center Renovation project in the amount of \$4,278,350.00, for a new not-to-exceed amount of \$4,462,850.00, subject to the availability of lawfully appropriated funds. **APPROVED/W DISCUSSION**

**Informational Item:** N/A

**Ratifications:** N/A

**Public Comments:** N/A

**Adjournment:** 10:20 a.m.



## Formal Bid and Award System

Award #2 October 24, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6668  
**Requestor Name:** Mckee, William Dave- Pollution Prevention Programs Coordinator  
**Requestor Phone:** (904) 665-4336  
**Project Title:** Residential Backflow Preventer Testing Services for JEA  
**Project Number:** HW 10002  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$1,440,000.00 (FY20-\$640,000, FY21-\$640,000, FY22-\$160,000)

### Scope of Work:

The intent of this program is to setup a contract for JEA customer residential irrigation and residential reclaimed customer backflow prevention testing services to protect the quality and reliability of the community water resource by increasing customer compliance with state and local cross connection control standards. Each JEA residential irrigation and residential reclaimed customer is required to have a backflow preventer installed and to have it tested once every two years. Under the program, worklists of approximately 5,000 customer sites will be generated each calendar quarter by JEA and customer sites will be concentrated geographically within each worklist. The company selected to participate in the program will receive an electronic list of customer sites to be tested. The same electronic worklist form will be used by the Company to record and electronically return/report test results to JEA Cross Connection Control each calendar quarter.

Work areas and scope shall include, but not be limited to, the following:

- Entering JEA Customers' private property; and
- Working on equipment that belongs to JEA irrigation and reclaimed service customers; and
- Backflow testing by certified backflow testers; and
- Providing technical, administrative, supervisory personnel as required to submit timely, complete test reports; and
- Reporting as defined in JEA's Specifications.
- Timely and appropriate responsiveness to JEA and customer inquiries; and
- Immediate customer notification of any backflow preventer deficiencies noted while on-site.
- Placing JEA provided Door Hanger with information regarding a full vendor list for repairs at JEA.com.

This project impacts the following JEA measures of value:

**Environmental** - Department Environmental Protection (DEP) regulations mandate protection of drinking water

**Customer Value** - JEA's customers enjoy discounted rates on the backflow prevention testing contained in this award.

**Financial Value** - JEA's customers will received a lower contractual negotiated backflow testing rate and lower customer rates for any needed backflow repair or replacements.

**JEA IFB/RFP/State/City/GSA#:** 128-19  
**Purchasing Agent:** Dambrose, Nickolas C.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
BOB'S BACKFLOW, INC.	Matt Gardner	matt@bobsbackflow.com	4640 Subchaser Ct. Jacksonville, FL 32244	(904)268-8009	\$1,380,000.00

**Amount for entire term of Contract/PO:** \$1,380,000.00  
**Award Amount for remainder of this FY:** \$690,000.00  
**Length of Contract/PO Term:** Two (2) Years + One (1) - One (1) or Two (2) Yr. Renewal  
**Begin Date (mm/dd/yyyy):** 02/01/2020  
**End Date (mm/dd/yyyy):** 01/31/2022  
**Renewal Options:** YES - One (1) - One (1) or Two (2) Yr. Renewal  
**JSEB Requirement:** Optional  
**Comments on JSEB Requirements:** JSEB participation was solicited as an optional goal in this Solicitation. No JSEB participation was proposed by any participant.

**RESPONDENTS:**

Name	First Round	BAFO	Rank	Additional Negotiations
BOB'S BACKFLOW	\$34.00	\$34.00	1	\$30.00
AEGIS	\$40.00	\$40.00	2	N/A
AARON'S	\$44.00	\$44.00	3	N/A
ADVANCED CONNECTIONS	\$40.00	\$40.00	4	N/A
TOUCHTON	\$45.00	N/A	5	N/A

**Background/Recommendations:**

Advertised ITN on 08/09/2019. Six (6) prime contractors attended the mandatory pre-Response meeting held on 08/19/2019. At response opening on 09/10/2019, JEA received five (5) Responses. In addition to price, the supplier Responses were also evaluated on the volume capability of backflow prevention tests, customer repair, installation and replacement customer rates, and the suppliers' Design Approach and Workplan. Aegis, Aaron's, Bob's, and Advanced Connections were short-listed and invited to submit Best and Final Offers (BAFO) for evaluation. JEA originally intended to award up to three (3) contracts, as JEA currently has three separate vendor contracts, however upon completion of the Best and Final Offer (BAFO), rather than awarding multiple contracts it was determined that a one (1) contract to Bob's Backflow is in the best interest of JEA. A copy of the BAFO Response Form and Workbook and additional negotiated pricing documents are attached as backup.

The recommended awardee, Bob's Backflow, is a certified backflow testing Company which will systematically complete compliance testing of backflow preventers at approximately 32,000 residential irrigation and 14,000 residential reclaimed JEA customer sites. The award amount of \$1,380,000.00 was determined based on the estimated 46,000 total tests at a \$30.00 rate for each test and will be a pass through cost to the JEA customer on their JEA bill. JEA will then pay Bob's Backflow for each test as completed. Bob's Backflow also submitted competitive customer repair, install, and replacement rates in which Bob's Backflow can offer to JEA customers these additional services to address any issues found during the prevention testing at the customer option. JEA's customer reserve the option to use any other certified company for both testing services and repair and replacement services.







# Formal Bid and Award System

Award # 4    October 24, 2019

**Type of Award Request:** STANDARD  
**Request #:** N/A  
**Requestor Name:** Chmist, Sebastian M.  
**Requestor Phone:** (904) 665-7016  
**Project Title:** Spun Concrete Transmission Poles for Phase 2 of the Circuit 909 Addition  
**Project Number:** 8004064  
**Project Location:** JEA  
**Funds:** Capital  
**Award Estimate:** 860,000

**Scope of Work:**

Purchase of forty-one (41) JEA Standard Transmission Poles From Valmont-Newmark for Phase II of the circuit 909 addition. The circuit 909 will connect the Greenland Energy Center to the Bartram Substation. The new circuit will improve reliability and redundancy in the southeast portion of our electric territory.

This project will positively affect JEA Measures of Value:

- Customer Value: system upgrades, provide right sized system improvements which minimize cost to the customer, while maintaining service levels, increasing overall value of the utility to the customer.
- Community Impact Value: Improved operational reliability and flexibility of the grid improves the level of service and positively impacts the community.
- Environmental Value: Line efficiency decreases overall grid and system losses making the most efficient use of power generated, lessening the utilities impact on the environment.
- Financial Value: Correctly planned & timed upgrades to the grid, make the best use of capital resources, while keeping the grid at operating within design limitations, which provides a better return on investment and creates financial value.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Lovgren, Rodney Dennis  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
VALMONT NEWMARK- HAZLETON OPERATION	Tony Gabel	tgabel@valmont.com	4131 Highway 17 South Bartow FL 33830	(863) 533- 6465	\$881,764.00

**Amount for entire term of Contract/PO:** \$881,764.00  
**Award Amount for remainder of this FY:** \$881,764.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 10/24/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected - June 2020)

**JSEB Requirement:**

N/A – Standard

**BIDDER:**

Name	Amount
VALMONT NEWMARK-HAZLETON OPERATION	\$881,764.00

**Background/Recommendations:**

In the past, JEA bid concrete poles between two (2) companies, Accord Industries and Valmont-Newmark. These were the only companies that could meet the technical requirements for these poles regarding ground line moment capacity, size, diameter and taper requirements.

As of 2011, Accord Industries discontinued their spun concrete transmission pole services, making Valmont-Newmark the only company that can meet JEA’s requirements. JEA elected to standardize on this company’s poles. The approved standards form and documentation are attached as backup.

Concrete poles represent a more economical alternative than an equivalent-sized steel poles, however require additional space considerations. The installation and construction of the poles will be bid out under a separate solicitation.

Prices are fixed through delivery, payments are 15% in design approval, 85% on delivery.

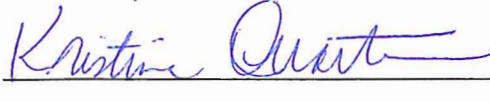
JEA last awarded concrete poles in mid-2018, at that time the average price / lb for the concrete poles was \$0.25 / lb (the range was \$0.24 / lb to \$0.27 / lb depending on the pole size). For this Award the average price / lb is \$.26 / lb (the range is \$0.24 / lb to \$0.28 / lb), this is approximately a 2% increase, which is deemed reasonable.

Request approval to award a contract to Valmont-Newmark to supply spun concrete poles for the circuit 909 addition project in the amount of \$881,764.00, subject to the availability of lawfully appropriated funds.

**Manager:** Short, Michael L. - Manager, Project Design  
**Director:** Acs, Gabor - Director Electric T&D Projects  
**VP:** Anders, Caren B. - VP/GM Electric Systems

**APPROVALS:**

 10/24/19  
 \_\_\_\_\_  
**Chairman, Awards Committee** **Date**

 10/24/19  
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**Manager, Operating Budgets** **Date**





# Formal Bid and Award System

Award #5 October 24, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6674  
**Requestor Name:** Chmist, Sebastian M.  
**Requestor Phone:** 904-665-7016  
**Project Title:** Purchase of Steel Transmission Poles Phase 2, Circuit 909 Addition  
**Project Number:** 8004064  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$810,000.00

**Scope of Work:**

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that is able to design, fabricate and deliver twelve (12) steel transmission poles and twelve (12) steel caisson foundations for Phase 2 of JEA's construction of Circuit 909 (Greenland Energy Center to Bartram Substation Addition) (the "Work" or "Services"). JEA's third party contractor will coordinate exact dates once a construction schedule is developed by that contractor. Tentative Delivery between March 2<sup>nd</sup> and March 16, 2020.

The scope of services the company will provide includes, however, is not limited to:

- Engineering
- Materials procurement
- Fabrication
- Drawings
- Delivery

This project will positively affect JEA Measures of Value:

- Customer Value: system upgrades, provide right sized system improvements which minimize cost to the customer, while maintaining service levels, increasing overall value of the utility to the customer.
- Community Impact Value: Improved operational reliability and flexibility of the grid improves the level of service and positively impacts the community.
- Environmental Value: Line efficiency decreases overall grid and system losses making the most efficient use of power generated, lessening the utilities impact on the environment.
- Financial Value: Correctly planned & timed upgrades to the grid, make the best use of capital resources, while keeping the grid at operating within design limitations, which provides a better return on investment and creates financial value.

**JEA IFB/RFP/State/City/GSA#:** 132-19  
**Purchasing Agent:** Lovgren, Rodney  
**Is this a Ratification?:** No

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
SUMMIT UTILITY STRUCTURES LLC	Robert Craig	robert@summitutilitystructures.com	2027 South 12 <sup>th</sup> Street	(610)797-2225	\$1,106,952.00

**Amount for entire term of Contract/PO:** \$1,106,952.00  
**Award Amount for remainder of this FY:** \$1,106,952.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 10/24/2019  
**End Date (mm/dd/yyyy):** Project Completion (Estimate: June, 2020)  
**JSEB Requirement:** N/A

**BIDDERS:**

Name	First Round	BAFO	Rank
SUMMIT UTILITY STRUCTURES	\$1,106,952.00	\$1,106,952.00	1
VALMONT NEWMARK	\$1,118,558.00	\$1,118,558.00	2
SABRE INDUSTRIES INC.	\$1,144,998.00	N/A	3

**Background/Recommendations:**

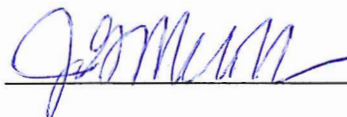
Advertised on 08/22/2019. Four (4) companies attended the optional pre-response meeting held on 8/28/2019. At response opening on 9/24/2019, JEA received three (3) Responses. Summit and Valmont were short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on (price only/other criteria) and Summit is deemed the lowest responsive and responsible respondent. A copy of the Response Form.

During evaluations, JEA noted the Respondents has higher than expected weights for the poles design. JEA validated these increases were valid (due to base plates and galvanizing processes) and approved the technical design, this contributed to the price being higher than the estimate. A trend has been processed to approve to the increase funds.

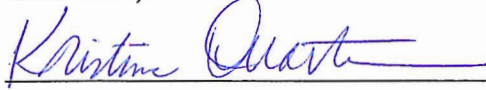
132-19 – Request approval to award a contract to Summit Utility Structures Inc, for the supply of steel pole and cussions in the amount of \$1,106,952.00, subject to the availability of lawfully appropriated funds.

**Manager:** Short, Michael L. - Manager, Project Design  
**Director:** Pinkstaff, Larry G. - Dir Energy Project Mgmt & Joint Assets  
**VP:** Acs, Gabor - Sr Director Engineering & Projects

**APPROVALS:**


10/24/19

**Chairman, Awards Committee** **Date**


10/24/19

**Manager, Operating Budgets** **Date**





## Formal Bid and Award System

Award #6 October 24, 2019

**Type of Award Request:** CHANGE ORDER

**Request #:** 6707

**Requestor Name:** Stokes, Jennifer L.

**Requestor Phone:** (904) 665-4656

**Project Title:** Progressive Design-Build Services for the Westside Service Center (WSSC) Renovation Project

**Project Number:** 8004221

**Project Location:** JEA

**Funds:** Capital

**Budget Estimate:** \$2,615,500.00

**Scope of Work:**

This project includes complete reformatting and upgrading of all occupied spaces, including offices, classrooms, conference rooms, open areas, break rooms and restrooms; includes finishes, furniture and fixtures. Scope also includes upgrade of all operating systems (HVAC, plumbing, and electrical) and related fixtures (toilets, sinks, light fixtures, etc.). This project will also relocate the employee gym, upgrade the warehouse doors to current wind load requirements, and asbestos abatement. The project will provide adequate space for work crews and administrative staff at the WSSC and bring the administrative/restrooms up to current building codes. By reformatting the WSSC administrative area, we are improving the work areas and updating an office environment that has not been renovated for over 40 years. This project is being completed via the Progressive Design-Build (PDB) delivery method to reduce the time electric line crews are displaced during construction.

This award positively impacts the following of JEA Measures of Value:

- **Customer Value:** Modern facilities create customer value by improving the work environment for the employee. High functioning work areas lead to enhanced training capabilities that support a highly skilled work force. Improved work force morale results in greater commitment to corporate productivity and better safety compliance. Lower maintenance costs support JEA's mission to develop innovative services and helps keep rates low.
- **Community Value:** Upgrading our facilities demonstrates a commitment to the community through hiring local contractors, helping to maintain the architectural appearance of the neighborhood, and reflecting the city's commitment to serve all members of the community.
- **Environmental Value:** Installation of the latest HVAC technology reduces energy consumption. Responsible disposal of hazard materials benefits everyone (in regards to the asbestos). Creating a workspace that supports the mission minimizes the need for multiple work sites.
- **Financial Value:** Replacing failing components is more cost effective than the continuous repair effort needed to maintain the facility. Upgrading the facility will minimize maintenance costs in the future. New construction to meet current building codes will help protect this asset from storm damage, potentially reducing the cost and frequency of repairs in the future. A storm-resistant facility can mitigate the need to rent or lease temporary space in the event of a disaster.

**JEA IFB/RFP/State/City/GSA#:** 039-19

**Purchasing Agent:** Kruck, Daniel R.

**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
AULD & WHITE CONSTRUCTORS LLC	Cindy Reis	creis@auld-white.com	4168 Southpoint Pkwy Ste 101, Jacksonville, FL	(904) 296-2555	\$4,278,350.00

**Amount of Original Award:** \$184,500.00  
**Date of Original Award:** 04/18/2019  
**Change Order Amount:** \$4,278,350.00  
**New Not-To-Exceed Amount:** \$4,462,850.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 04/30/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: September 2020)  
**JSEB Requirement:** Five Percent (5%) Evaluation Criteria

**Comments on JSEB Requirements:**Original Award

N/A

This Change Order

N/A

**Background/Recommendations:**

Originally approved by the Awards Committee on 04/18/2019 in the amount of \$184,500.00 to Auld & White Constructors. A copy of the original award is attached as backup.

Negotiations with Auld & White Constructors were successfully completed for Phase 2 of this project. This project will be delivered using the Progressive Design-Build delivery method, splitting the effort into two (2) phases. Phase 1 included engineering design up to sixty percent (60%), support services and pre-construction services. Phase 2 includes the final design, services during construction and construction costs. Negotiations of the Design-Builder fee resulted in a cost savings of \$85,567.00 for Phase 2.

**Project Budget and Schedule Details:**

- Original Project Budget (May 2014): \$511,000.00
  - Engineering Cost: \$11,000.00
  - Construction Cost: \$400,000.00
  - JEA Services Cost: \$100,000.00
- Revised Project Budget (at Phase 1 Award: April 2019): \$3,397,000.00
  - Engineering Cost: \$230,845.00
    - Phase 1 Cost: \$138,507.00
    - Phase 2 Cost: \$92,338.00
  - Construction Cost: \$2,569,155.00
    - Phase 1 Cost: \$45,993.00
    - Phase 2 Cost: \$2,523,162.00
  - JEA Services Cost: \$597,000.00
- Estimate at Completion: \$4,862,850.00
  - Engineering Cost: \$238,757.00
    - Phase 1 Cost: \$138,507.00
    - Phase 2 Cost: \$100,250.00
  - Construction Cost: \$4,224,093.00
    - Phase 1 Cost: \$45,993.00
    - Phase 2 Cost: \$4,178,100.00



- JEA Services Cost: \$400,000.00
- Original Project Schedule:
  - Engineering Completion: September 2015
  - Construction Completion: September 2016
- Revised Project Schedule:
  - Engineering Completion: November 2019
  - Construction Completion: September 2020

### Major Changes/Issues

The WSSC New Administrative and Warehouse Space project began as a limited-scope renovation to the linemen's area between the warehouses in FY14. Additional user requests delayed the finalizing of the initial floor plan. In 2015 the project was put on hold while the overall fate of the building was determined. Design work resumed in 2016, with the scope increased to include the front offices, lobby, and restrooms. In 2017, the scope was again expanded to include the men's locker room and the two other restrooms, as the aging plumbing fixtures and failing piping needed to be addressed holistically. The overall floor plan was received in the Fall of 2017, and the architect proceeded to develop 30% and 60% floor plans. As the scope of the work continued to increase, the cost for the architect exceeded the Procurement Code limits resulting in JEA bidding out this work as a Design-Build project.

The phase 2 cost estimate at the time of bid was \$2,615,500.00 based on 10% design. Subsequent to the initial award, the following items were added to the scope of work that increased the total design/construction costs:

1. Additional Temporary Trailers (\$370,000.00)
2. Restoration Services (sink, hood, sanitary, grease trap) (\$33,000.00)
3. New Air Handling Unit and Chilled Water Pumps (\$172,500.00)
4. Structural steel at block wall (\$30,000.00)
5. Code-required handrails (\$10,000.00)
6. Loading dock dry pipe fire protection (\$20,000.00)
7. Interior storefront window system (\$24,600.00)
8. Window treatments (\$8,800.00)
9. Investment Recovery Operations customer entrance / Roll up door/ Driveway (\$126,800.00)
10. Additional low-voltage cable requirements (\$100,000.00)
11. Additional asbestos removal allowance (20,300.00)
12. Full height tile on restroom wet walls (\$8,400.00)
13. Increase in project contingency (10,450.00)

The difference between the phase 2 estimate at the time of bid versus the updated phase 2 costs is \$1,662,850.00. \$934,850.00 of the increase in costs is due to the scope additions listed above. The remaining \$728,000.00 increase is due to three years of cost escalation that was not included in the estimate at time of bid and adjustments to the original estimate that was based on only 10% of the project design.

Request approval to award a change order to Auld & White Constructors, LLC for Phase 2 services of the Progressive Design-Build Services for the Westside Service Center Renovation project in the amount of \$4,278,350.00, for a new not-to-exceed amount of \$4,462,850.00, subject to the availability of lawfully appropriated funds.

**Manager:** Crane, Christopher T. - Manager, Facilities Operations


**Director:** McElroy, Alan D. - Director Operations Support Services

**VP:** McCarthy, John P. - VP & Chief Supply Chain Officer



**APPROVALS:**

 10/24/19  
**Chairman, Awards Committee** **Date**

 10/24/19  
**Manager, Operating Budgets** **Date**