

## **AWARDS COMMITTEE MINUTES**

Awards Committee met on **January 16, 2020**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:01 a.m.

Members in attendance were Heather Beard as Chairperson, Laure Whitmer as Budget Representative, Miriam Hill as General Counsel Representative; with Sean Conner, Ted Hobson, Shawn Eads, Caren Anders, and John McCarthy as voting Committee Members; Cecil Camacho, Lynn Rix, Joe Perez, Kenny Pearson, Nick Dambrose, Melanie Newton-Green, Mildred Ventura, Michael Eaton, Daniel Kruck, Lisa Pleasants, Jason Rinehart, Hugh West, Brad Collier, Elaine Selders, Maurice Scarboro, Rodney Lovgren, Darrell Hamilton, Colin Roddy, and Christopher Fisher

### **Awards:**

1. Approval of the minutes from the last meeting (01/09/2020). **APPROVED**
  
2. Request approval to award a two (2) year contract renewal to ASCO Power Services, Inc. for Automatic Transfer Switch (ATS) Repair and Maintenance services in the amount of \$268,160.00, for a new not-to-exceed amount of \$396,350.00, subject to the availability of lawfully appropriated funds. **APPROVED W/ DISCUSSION**
  
3. Request approval for a partial contract renewal for maintenance and repair services for the JEA Aerial Equipment Maintenance and Repair services in the amount of \$169,847.27, for a new not-to-exceed total of \$2,739,704.27, subject to the availability of lawfully appropriated funds. **APPROVED W/ DISCUSSION**
  
4. **DEFERRED**-Request approval to award a contract to A.W.A. Contracting Company, Inc. for the SJC – San Diego Road and Ponte Vedra Blvd. – Water and Sewer Replacement project in the amount of \$345,120.86, subject to the availability of lawfully appropriated funds.
  
5. Request approval to award a contract to MAC Products, Inc. for the design, fabrication, and installation for pipe-type cable pressurization plants Mill Cove and Church Street substations in the amount of \$1,166,640.00, subject to the availability of lawfully appropriated funds. **APPROVED W/ DISCUSSION**
  
6. 137-19 – Request approval to award a contract to Brasfield & Gorrie, LLC, for pre-construction services for the Arlington East Water Reclamation Facility Upgrade Projects in the amount of \$840,526.58, subject to the availability of lawfully appropriated funds. **APPROVED W/ DISCUSSION**
  
7. 131-19 – Request approval to award a contract to DLT Solutions, Inc. for the licensing, maintenance, support, and training of the Data Integration Solution for a total not-to-exceed amount of \$516,139.60, subject to the availability of lawfully appropriated funds. **APPROVED W/ DISCUSSION**
  
8. Request approval to correct a Scrivener’s error on Award 5 approved 12-05-2019. The term on the Award was Four (4) Years, One (1) – 1 Yr. Renewal. The term on the Solicitation, Bid Form and Contract is Five (5) Years, One (1) – 1 Yr. Renewal. **APPROVED**

**Informational Item:**     **N/A**

**Ratifications:** N/A

**Public Comments:** N/A

**Adjournment:** 10:16 a.m.



## Formal Bid and Award System

Award #2 January 16, 2020

**Type of Award Request:** RENEWAL  
**Request #:** 6754  
**Requestor Name:** Thurman, Howard F. - Associate Manager Facilities Operations  
**Requestor Phone:** (904) 665-6669  
**Project Title:** Automatic Transfer Switch (ATS) Repair and Maintenance  
**Project Number:** 30800  
**Project Location:** JEA  
**Funds:** O&M  
**Award Estimate:** N/A

### Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide Automatic Transfer Switch Repair And Maintenance services (also referred to as the "Work" or "Services"). This contract is executed between JEA and the Contractor to perform services including, but not limited to the maintenance and repair of ATS's. This solicitation is for a service agreement that is all-inclusive of per unit price on an annual basis. JEA owns Automatic Transfer Switches (ATS) throughout the following counties: Clay, Duval, Nassau and St. Johns. When considering replacing an ATS, the Contract Administrator will make the final decision if repair or replacement is necessary. If the decision is made to replace the ATS, JEA will bid out the replacement under a separate contract. JEA may take action to perform work in house and, thereby, reducing Contractor workload.

**JEA IFB/RFP/State/City/GSA#:** 011-19, CPA 181643

**Purchasing Agent:** Selders, Elaine L.

**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ASCO POWER SERVICES, INC.	Benjamin Wood	benjamin.wood@ascopower.com	50 Hanover Rd, Florham Park, NJ 07932	(727) 415-3785	\$268,160.00

**Amount of Original Award:** \$128,190.00  
**Date of Original Award:** 04/16/2019  
**Renewal Amount:** \$268,160.00  
**New Not-To-Exceed Amount:** \$396,350.00  
**Length of Contract/PO Term:** One (1) Year w/Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 04/16/2019  
**End Date (mm/dd/yyyy):** 04/15/2022  
**Renewal Options:** No Renewals left  
**JSEB Requirement:** N/A - Optional  
**Background/Recommendations:**

Competitively bid and approved informally on 04/16/2019 for one (1) year ending 04/15/2020, in the amount of \$128,190.00. The response form and workbook are attached as backup.

The initial term for this contract was one (1) year, with two (2) optional one (1) year renewals. The decision was made to change the billing structure for this contract and initially award for just a one (1) year term. The new contract is structured as an all-inclusive cost per unit service agreement rather than a time and materials contract. This structure benefits JEA in a reduction of the number of billable callout hours in the event of a unit failure. Vendor performance has been favorable for the initial term and JEA determined it is in our best interest to execute both renewal options at this time. Pricing will remain firm for the two (2) remaining years of the contract. The award amount breaks down to \$114,080.00 annually to provide preventative and corrective maintenance service to 368 units with \$20,000.00 added per year to cover the estimated cost of parts.

Request approval to award a two (2) year contract renewal to ASCO Power Services, Inc. for Automatic Transfer Switch Repair and Maintenance services in the amount of \$268,160.00, for a new not-to-exceed amount of \$396,350.00, subject to the availability of lawfully appropriated funds.

**Manager:** Crane, Christopher T. - Manager, Facilities Operations  
**Director:** McElroy, Alan D. - Dir, Operations Support Services  
**VP:** McCarthy, John P. - Dir, Supply Chain Management

**APPROVALS:**

  
\_\_\_\_\_ 1/16/2020  
**Chairman, Awards Committee** **Date**

  
\_\_\_\_\_ 1/16/2020  
**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #3 January 16, 2020

**Type of Award Request:** PARTIAL RENEWAL  
**Request #:** 6755  
**Requestor Name:** Brunell, Baley  
**Requestor Phone:** (904) 665-6992  
**Project Title:** Fleet Services Aerial Equipment Maintenance and Repair  
**Project Number:** A0800  
**Project Location:** JEA  
**Funds:** O&M  
**Award Estimate:** \$169,847.27

### Scope of Work:

This contract was awarded to Altec Industries Inc. for the services related to the maintenance of JEA's Aerial Equipment. This includes, but is not limited to, routine preventative maintenance, corrective maintenance, and regulatory inspections. This request is for a contract renewal to add additional funding in the amount of \$169,847.27 along with five (5) months of term.

This contract renewal impacts the following two (2) JEA Measures of Value:

- Customer Value – Ensures JEA can continue to efficiently and effectively operate the electric network grid.
- Community Impact Value – Minimize network outages by ensuring a high utilization rate of our Fleet Assets.

**JEA IFB/RFP/State/City/GSA#:** 119-16  
**Purchasing Agent:** Roddy, Colin Patrick  
**Is this a Ratification?:** N/A

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ALTEC INDUSTRIES INC.	Chuck Martin	chuck.martin@altec.com	PO Box 10264, Birmingham, AL 35202	(407) 257-7718	\$169,847.27

**Amount of Original Award:** \$1,906,012.64  
**Date of Original Award:** 11/03/2016  
**Partial Contract Renewal Amount:** \$169,847.27

### List of Previous Change Orders:

Agreement #	Amount	Date
CPA #159852 BPA #174182	\$430,221.00	06/06/2019
CPA #159852 BPA #174182	\$233,623.36	10/14/2019

**New Not-To-Exceed Amount** \$2,739,704.27  
**Length of Contract/PO Term:** Three (3) Years w/Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 11/01/2016  
**End Date (mm/dd/yyyy):** 05/31/2020  
**Renewal Options:** One (1) – 1 Yr. Renewal and Five (5) Months  
**JSEB Requirement:** N/A – No JSEB Available

**Background/Recommendations:**

Originally, bid and approved by Awards Committee on 11/03/2016 in the amount of \$1,906,012.64 to Altec Industries, Inc. for a three (3) year term with two (2) optional one (1) year renewals. A contract renewal was processed on 06/06/2019 in the amount of \$430,221.00 and adding an additional two (2) months to the term to take the term of the agreement to 12/31/2019. A subsequent change order was processed on 10/14/2019 adding contract funding in the amount of \$233,623.36 as the contract funding was about to run out. A copy of the original award and the corresponding contract renewal and change order is attached as backup.

The maintenance of JEA's Aerial Equipment are split into two separate work scopes, which cover Altec Industries Inc. as well as Terex Bucket Trucks and Derrick Diggers.

Since inception of the original agreement, several factors have played into a shift in spending relative to projections driving the proposed Contract Increase:

- Aerial equipment serviced under this contract increased due to fleet expansion on the electric side
- Several vehicles had been on warranty and it was difficult to estimate off-warranty maintenance
- Annual dielectric testing on bucket trucks
- The spend rate of this contract has increased by approximately 20%, i.e., from \$53,000.00/month to \$63,692.73/month, which is consistent with the growth in the fleet expansion and other items mentioned above.

Based on these factors, this request is for a contract renewal to add additional funding in the amount of \$169,847.27, to cover the additional five (5) month term. During this time, JEA's Fleet and Procurement teams will take a holistic view of the aerial maintenance program and will rebid this work scope with a target date of June 1, 2020 for performance to start under the new agreements. Current contract funding is set to run out on March 12, 2020 and the additional \$169,847.27 is the amount needed to take the agreement to June 1, 2020.

Request approval for a partial contract renewal for maintenance and repair services for the JEA Aerial Equipment Maintenance and Repair services in the amount of \$169,847.27, for a new not-to-exceed total of \$2,739,704.27, subject to the availability of lawfully appropriated funds.

**Manager:** Brunell, Baley – Manager Fleet Services & Business Operations  
**Director:** McElroy, Alan – Director, Operations Support Services  
**VP:** McCarthy, John P. – VP Logistics & Chief Supply Chain Officer





## Formal Bid and Award System

Award #5 January 16, 2020

**Type of Award Request:** STANDARD  
**Request #:** N/A  
**Requestor Name:** Rinehart, Jason A., Electric System Engineer  
**Requestor Phone:** (904) 665-7380  
**Project Title:** Mill Cove and Church Street Substation Pipe type cable pump station replacement  
**Project Number:** 8006125 (Mill Cove), 8006123 (Church)  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$631,950.00 (Mill Cove), \$632,690.00 (Church)  
**Scope of Work:**

MAC Products was standardized through the standard committee to provide services to JEA's pipe-type cable fluid pressurization plant systems.

Two proposals were solicited from MAC Products to provide the design, fabrication, and installation for the complete replacement of the pipe-type cable fluid pressurization systems at the Mill Cove and Church Street substations.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Lovgren, Rodney  
**Is this a ratification?:** NO  
**If yes, explain:**

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
MAC PRODUCTS INC	Dave J. Zuercher	david.zuercher@macproducts.net	60 Pennsylvania, Ave, Kearny NJ 30702	(973)715-1575	\$1,166,640.00

**Amount for entire term of Contract/PO:** \$1,166,640.00  
**Award Amount for remainder of this FY:** \$991,644.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** January 30, 2020  
**End Date (mm/dd/yyyy):** Project Completion (Estimated: January 2021)  
**JSEB Requirement:** N/A - Standard

### Background/Recommendations:

JEA owns approximately fifty (50) miles of high pressure fluid filled pipe-type cable which is buried throughout the city and makes multiple river crossings. Line pressure of this pipe-type cable system is maintained by pressurization plants located at various substations and generation stations.



In 2011, JEA issued a request for bids for the replacement of two (2) pressurization plants. MAC Products, Inc. was awarded the contract with a bid that was forty-two percent (42%) lower than the competing bidder. After implementation was successfully completed for the replacements, JEA standardized on the pressurization system equipment with MAC Products. This has allowed for:

1. Consolidated training of substation personnel, and increased the accuracy and safety of emergency response while improving system reliability. The standard documentation is attached.
2. Similar software and interfaces for all installed equipment.
3. Common equipment - pumps, valves and instruments. There is a 6-10 week lead time on material. It is more economical to keep spare parts single sourced.

Additionally, MAC Products, which has been the manufacturer/installer of other recent systems, was well suited to build custom enclosures to fit existing foundations with standard MAC product line equipment (which is specifically required in this project).

The Amount and each proposal price is based on providing a turnkey project for removal and installation of new pressurization systems and enclosures at the Mill Cove and Church Street substations. The site specific project price is \$587,950.00 for the Mill Cove Substation and \$578,690.00 for Church Street Substation.


Pricing is not directly comparable to previous projects which were for partial system upgrades; whereas, the projects of this Award are for complete station and equipment replacement including standalone enclosures mounted with new tanks. For reference, the previous smaller projects at the Kennedy Generating Station and the Dillon Substation in 2017, which did not require enclosures or tanks and had different piping structures and panel requirements, cost \$441,822.00.

Should JEA elect to competitively bid this work in the future, consideration will need to be given to switching costs, competitors like USI and Tedesco provide turn-key engineering, manufacturing and installation services as well; however, equipment and software for each manufacturer are different.

Request approval to award a contract to MAC Products, Inc. for the design, fabrication, and installation for pipe-type cable pressurization plants Mill Cove and Church Street substations in the amount of \$1,166,640.00, subject to the availability of lawfully appropriated funds.

**Manager:** Hamilton, Darrell D. - Manager, Project Design  
**Director:** Pinkstaff, Larry G. - Dir Energy Project Mgmt & Joint Assets  
**Sr. Director:** Acs, Gabor - Sr Dir Engineering & Projects  
**VP:** Anders, Caren B. - VP/GM Energy

**APPROVALS:**

  
\_\_\_\_\_ 1/16/2020

**Chairman, Awards Committee** **Date**

  
\_\_\_\_\_ 1/16/2020  
**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #6 January 16, 2020

**Type of Award Request:** PROPOSAL (RFP)  
**Request #:** 6688  
**Requestor Name:** West, Hugh G.  
**Requestor Phone:** (904) 665-4409  
**Project Title:** Construction Management-at-Risk (CMAR) Services for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects - Phase 1  
**Project Number:** 8004225, 8004916, 8003776, 8005521  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$1,046,893.60 (Phase 1 Estimate)

**Scope of Work:**

The scope of work to be performed under this solicitation consists of construction management at risk (CMAR) services for the Arlington East WRF Upgrade Projects. The projects to be constructed are listed below. This project is needed to update the treatment process at the Arlington East WRF to meet current and future needs.

1. Odor Control Improvements
2. New Aeration Basin & Blowers
3. Influent Channel Rehabilitation
4. Secondary MCC Replacement and Building Improvements

This award positively impacts all of JEA's Measures of Value:

- Customer Value: Improve customer's service by providing additional capacity and reliable operation
- Community Value: Provide additional capacity and redundancy to meet existing and future growth in the service area and will reduce the odor associated with the WRF
- Environmental Value: Provide high level treatment of wastewater to produce a high quality and consistent effluent for discharge to the St. Johns River while meeting the most current resiliency requirements
- Financial Value: Will provide the most energy efficient process equipment and upgrades to improve operations and reduce energy requirements

**JEA IFB/RFP/State/City/GSA#:** 137-19  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
BRASFIELD & GORRIE LLC.	Tom Marcum	tmarcum@brasfieldgorrie.com	3021 7 <sup>th</sup> Avenue South, Birmingham, AL 35233	(407) 562-4533	\$840,526.58

**Amount for entire term of Contract/PO:** \$840,546.58  
**Award Amount for remainder of this FY:** \$535,587.93

**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 02/14/2020  
**End Date (mm/dd/yyyy):** Project Completion (Expected: March 2023)  
**JSEB Requirement:** Optional for Phase 1  
**Comments on JSEB Requirements:**  
 No JSEB participation in Phase 1. Contractor will meet JSEB goals during Phase 2.

**PROPOSERS:**

Name	Amount	Rank
BRASFIELD & GORRIE, LLC	\$840,546.58	1
THE HASKELL COMPANY	N/A	2
GARNEY COMPANIES, INC	N/A	3
CLARK CONSTRUCTION GROUP, LLC	N/A	4
PC CONSTRUCTION COMPANY	N/A	5

**Background/Recommendations:**

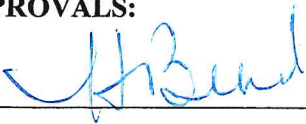
Advertised on 08/29/2019. Six (6) prime companies attended the mandatory pre-proposal meeting held on 09/09/2019. At proposal opening on 10/08/2019, JEA received five (5) Proposals. The public evaluation meeting was held on 12/30/2019 and JEA deemed Brasfield & Gorrie LLC most qualified to perform the work. A copy of the evaluation matrix and negotiated fees are attached as backup.

Negotiations with Brasfield & Gorrie LLC were successfully completed for Phase 1 of this project. Phase 1 consists of developing the project schedule, design and constructability reviews, developing work packages, value engineering and developing the Guaranteed Maximum Price (GMP). The total preconstruction costs are 2.4% of the estimated total construction costs, which includes a \$100,000.00 subsurface investigation allowance, and the fee is deemed reasonable (typically 0.5% - 3% of total construction costs). If negotiations for the final GMP are not successful, JEA reserves the right not to proceed with construction with this contractor.

137-19 – Request approval to award a contract to Brasfield & Gorrie, LLC, for pre-construction services for the Arlington East Water Reclamation Facility Upgrade Projects in the amount of \$840,526.58, subject to the availability of lawfully appropriated funds.

**Manager:** Collier, Bradley W. - Mgr Project Management  
**Director:** Conner, Sean M. – Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

 1/16/2020

**Chairman, Awards Committee**

**Date**

 1/16/2020

**Manager, Capital Budget Planning**

**Date**



## Formal Bid and Award System

Award #7 January 16, 2020

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6672  
**Requestor Name:** Shepherd, Bridget L.  
**Requestor Phone:** 904-665-4252  
**Project Title:** Data Integration Platform as a Service (PaaS)  
**Project Number:** 8005580  
**Project Location:** JEA  
**Funds:** Capital and O&M (Year 2 and 3 Subscription cost)  
**Budget Estimate:** \$500,000.00

**Scope of Work:**

The purpose of this Invitation to Negotiate (the "ITN") for the data integration project is to evaluate and select a vendor that can provide a software tool to develop, manage, and maintain a modern data integration pipeline and facilitate accessibility to the data in a more secure and efficient manner.

The software solution includes the following functionalities:

- Operate and be maintained as a hosted cloud, on-premise solution, platform as a solution
- Integrate data in a hybrid environment (Cloud, Multi-Cloud, Cloud-Ground scenarios)
- Include an intuitive, graphical user interface for extract, transform, load (ETL), Change Data Capture (CDC), Streaming and Services development
- Handle complex transformations from a variety of data source types, platforms and velocities
- Support and/or integrate easily with 3<sup>rd</sup> party monitoring, governance and security tools.
- Support ingestion of external metadata for agile development
- Support Single Sign-on and integration with Active Directory

After launch includes technical support for system administrator and developers.

This purchase impacts the following JEA measures of value:

- Customer: Expands the mechanisms of data integration in support of more real-time, consistent views of data for faster customer decision making
- Financial: Reduces the long-term need for multiple integration tools and skillsets to support a consolidated Enterprise Information Management framework

**JEA IFB/RFP/State/City/GSA#:** 131-19  
**Purchasing Agent:** Dambrose, Nick  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
DLT SOLUTIONS, LLC	Kristopher Crummett	kristopher.crummett@dlt.com	2411 Dulles Corner Park Suite 800 Herndon, VA 20171	(571) 346-1882	\$516,139.60

**Amount for entire term of Contract/PO:** \$516,139.60  
**Award Amount for remainder of this FY:** \$178,973.60  
**Length of Contract/PO Term:** Three (3) Years w/Two (2) - One (1) Yr. Renewals (Software Subscription)  
**Begin Date (mm/dd/yyyy):** 01/20/2020  
**End Date (mm/dd/yyyy):** 01/19/2023  
**Renewal Options:** YES - Two (2) - One (1) Yr. Renewals (Software Subscription)  
**JSEB Requirement:** N/A - No JSEBs available.

**RESPONDENTS:**

Name	First Round	Disqualified	BAFO	Final Rank	Final Score
DLT/INFORMATICA	\$543,231.06	No	\$516,139.60	1	107.29
SAP	\$622,000.00	No	\$473,000.00	2	103.69
TALEND, INC	\$384,158.36	No	\$330,631.67	3	94.83
MYTHICS/ORACLE	\$680,877.72	No	\$697,403.69	4	72.13

**Background/Recommendations:**

Prior to bid solicitation, JEA completed a formal request for information (RFI) and demonstrations to gather business requirements and supplier information and received steering committee approval.

Advertised ITN on 08/28/2019. Four (4) prime contractors attended the optional pre-Response meeting held on 09/06/2019. At Response opening on 10/01/2019, JEA received four (4) Responses. JEA determined that the data integration tool should be delivered as a Platform as a Service (PaaS). In addition to price, the supplier Responses were also evaluated on Past Performance, Gartner’s magic quadrant, and Ability to Meet the Business Requirements. DLT, Mythics, SAP, and Talend were short-listed and invited to present their solutions to the evaluation team. Upon completion of the vendor presentations, JEA solicited BAFO pricing for Platform as a Service (PaaS) delivery options only. DLT/Informatica was determined to be the highest ranking respondent due to highest scoring in quality factors for ability to meet the business requirements and presentation scoring despite not being the lowest priced solution. A copy of the detailed scoring summary, BAFO Response Form, and Workbook are attached as backup.

JEA currently utilizes two different Extract, Transform, Load (ETL) tools for data movement in the support and maintenance of its Enterprise Data Warehouse. The awarded solution consolidates on a Data Integration platform for continued support as well as the build-out of a newly proposed modern data pipeline and Enterprise Information Management program. This pipeline will be inclusive of a variety of different integration patterns (ETL/Extract, Load, Transform (ELT), CDC, Streaming, Services) depending on the use case(s) needed and the newly selected toolset must support each. Moving forward, JEA is looking to leverage Change Data Capture and services as the primary replication protocol when extracting data from its transactional systems and loading that data into a centralized staging repository which will serve as the foundation for provisioning data to downstream data repositories, applications and analytics.

DLT submitted a BAFO that improved their original pricing submission by \$27,091.46 or (5%). The award total of \$516,139.60 includes all costs for the (3) three-year term of the data integration software, support, maintenance, and training only. Implementation of this Solution shall be bid out separately. This purchase has already been approved by Technology Projects Committee (TPC). An additional budget trend will be submitted for additional funding.


Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the result for this award:

- \* Total cost difference: N/A
- \* Total sourcing savings: \$27,091.46 (5%)


131-19 – Request approval to award a contract to DLT Solutions, Inc. for the licensing, maintenance, support, and training of the Data Integration Solution for a total not-to-exceed amount of \$516,139.60, subject to the availability of lawfully appropriated funds.

**Director:** Selders, Steve G. - Dir IT Strategic Planning & Innovation  
**VP:** Eads, Shawn W. - VP & Chief Information Officer

**APPROVALS:**

  
\_\_\_\_\_ 11/16/2020

**Chairman, Awards Committee** **Date**

  
\_\_\_\_\_ 11/16/2020

**Manager, Capital Budget Planning** **Date**