

## **AWARDS COMMITTEE MINUTES**

Awards Committee met on **March 05, 2020**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:02 a.m.

Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Miriam Hill as General Counsel Representative; with John McCarthy, Gabor Acs, Steve Selders, Deryle Calhoun, and Russell Caffey as voting Committee Members; Jason Behr, Lynn Rix, Dan Kruck, Joe Perez, John Hurford, Mitch Shepard, Nathan Woyak, Nick Dambrose, Allan Boree, Jay Magee, Sean Conner, Brian Phillips, Oliver Domingo

### **Awards:**

1. Approval of the minutes from the last meeting (02/20/2020). **APPROVED**
2. Request approval to award a contract increase to Jacobs Engineering Group Inc. for additional Water/Wastewater Capital Program Management in the amount of \$11,762,643.00, for a new not-to-exceed amount of \$22,117,613.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
3. 014-20 – Request approval to award a contract to Petticoat-Schmitt Civil Contractors, Inc. for construction services for the Greenland Water Treatment Plant (WTP) - Expansion from 6.0 to 9.0 MGD project in the amount of \$4,769,000.00, subject to the availability of lawfully appropriated funds. **APPROVED**
4. Request approval for a one (1) year renewal and additional scope to Message Broadcast for the renewal of Customer Alerts and Preferences in the amount of \$588,470.00 for a new not-to-exceed total of \$2,649,815.00 subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
5. **Deferred** - 020-20 Request approval to award a contract to WA Chester for construction services for Circuits 684 HPFF Replacement at Kennedy Substation & University Transfer Station in the amount of \$1,045,000.00, subject to the availability of lawfully appropriated funds.
6. Request approval to award a contract to Evoqua Water Technologies LLC for the Mandarin WRF – Filter Feed Pump No. 1 and 2 Replacement project in the amount of \$848,655.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**

**Informational Item:** N/A

**Ratifications:** N/A

**Public Comments:** N/A

**Adjournment:** 10:18 a.m.



## Formal Bid and Award System

Award #2 March 05, 2020

**Type of Award Request:** CONTRACT INCREASE  
**Requestor Name:** Domingo, Oliver  
**Requestor Phone:** (904) 665-6325  
**Project Title:** Water/Wastewater Capital Program Management  
**Project Number:** Various  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$11,762,643.00

### Scope of Work:

JEA is seeking a vendor (also referred to as the "Company") that can provide the following services: program management of various large infrastructure programs including the Southside Integrated Piping System (SIPS), wellfield rehabilitation, large diameter pipe design and construction, and various other programs as needed to support JEA's Water/Wastewater (W/WW) capital improvement program as required by JEA (the "Work" or "Services").

**JEA IFB/RFP/State/City/GSA#:** 062-19  
**Purchasing Agent:** Kruck, Dan  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
JACOBS ENGINEERING GROUP INC.	Mike Dykes	mike.dykes@jacobs.com	200 W Forsyth St., Ste. 1520, Jacksonville, FL 32202	(904) 442-2286	\$11,762,643.00

**Amount of Original Award:** \$10,354,970.00  
**Date of Original Award:** 06/13/2019  
**Contract Increase Amount:** \$11,762,643.00  
**New Not-To-Exceed Amount:** \$22,117,613.00  
**Length of Contract/PO Term:** Five (5) Years w/Two (2) - 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 07/01/2019  
**End Date (mm/dd/yyyy):** 06/30/2024  
**Renewal Options:** Yes – Two (2) – 1 Yr. Renewals  
**JSEB Requirement:** N/A

### Comments on JSEB Requirements:

Original Award:

N/A

This Change Order:

Each task order will be reviewed for JSEB requirements

**Background/Recommendations:**

Originally approved by Awards Committee on 06/13/2019 in the amount of \$10,354,970.00 to Jacobs Engineering Group Inc. A copy of the original award is attached as backup.

In this Program work is authorized via task orders. Before a task order can be authorized there needs to be sufficient cap within the contract to cover the task order. Once sufficient cap is established the task order can then be authorized. This award request is for a contract increase to the program management contract of Jacobs Engineering Group Inc. The amount of the contract increase is to cover the additional task order amounts needed for the remainder of FY20. One such task order is TO-L4 which is the task order for the Emergency Repair Work at Buckman St. This task order alone is worth approximately \$5M.


1. TO-P1 Program Management Services Subprogram
2. TO-P2 Program Startup
3. TO-P3 Owners rep services – MarshWagner
4. TO-S1 SIPS Subprogram - Phase 1 Services
5. TO-S2 SIPS Subprogram Startup
6. TO-S3 SIPS - Deerwood - Southside Blvd. Intertie to Deerwood III WTP Pipeline - Design
7. TO-S5 SIPS - Greenland - Deerwood III WTP to Greenland WTP Pipeline - Design
8. TO-L1 LDP Subprogram - Phase 1 Services
9. TO-L2 LDP Subprogram Startup
10. TO-L3 South Shores Sub-Aqueous Force Main Rehabilitation Project
11. TO-L4 Emergency Repair-Buckman St 42" Trunk Sewer-S - JPM
12. TO-L5 LDP-Martin Luther King: Fairfax to Brentwood Water Main Replacement
13. TO-W1 Wellfield Rehabilitation Subprogram - Phase 1 Services
14. TO-W2 Wellfield Rehabilitation Subprogram Startup
15. TO-W3 Wellfield Rehabilitation Subprogram - Group 1 Well Rehabilitation Services
16. TO-W4 New Well Construction

Request approval to award a contract increase to Jacobs Engineering Group Inc. for additional Water/Wastewater Capital Program Management in the amount of \$11,762,643.00, for a new not-to-exceed amount of \$22,117,613.00, subject to the availability of lawfully appropriated funds.

**Director:** Conner, Sean M., - Dir W/WW Project Engineering & Construction

**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

 3/5/2020

**Chairman, Awards Committee** **Date**

 3/5/20

**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #3 March 5, 2020

**Type of Award Request:** BID (IFB)  
**Request #:** 6726  
**Requestor Name:** Boree, Allan  
**Requestor Phone:** (904) 665-4468  
**Project Title:** Greenland Water Treatment Plant (WTP) - Expansion from 6.0 to 9.0 MGD  
**Project Number:** 8004372  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$5,544,099.00

### Scope of Work:

This is a request to procure a qualified contractor to construct the expansion to the Greenland WTP. The expansion will include a 2000 GPM wellhead, a 125 hp High Service Pump, a 1 million gallon Ground Storage Tank and a 750 kW Emergency Generator.

**JEA IFB/RFP/State/City/GSA#:** 014-20  
**Purchasing Agent:** King, David  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PETTICOAT-SCHMITT CIVIL CONTRACTORS, INC.	Kymerly Bryan	kbryan@petticoatschmitt.com	6380 Philips Hwy, Jacksonville, FL 32216	(904) 751-0888	\$4,769,000.00

**Amount for entire term of Contract/PO:** \$4,769,000.00  
**Award Amount for remainder of this FY:** \$2,200,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 04/01/2020  
**End Date (mm/dd/yyyy):** Project Completion (Expected: December 2021)  
**JSEB Requirement:** Five Percent (5%) Goal  
**Comments on JSEB Requirements:**  
 Donna J. Hamilton (Mechanical Materials) – 5%

**BIDDERS:**

Name	Amount
PETTICOAT-SCHMITT CIVIL CONTRACTORS, INC.	\$4,769,000.00
WILLIAMS INDUSTRIAL SERVICES, LLC	\$4,772,408.96
SAWCROSS, INC.	\$4,788,000.00
PBM CONTRACTORS, INC.	\$6,096,000.00
WPC INDUSTRIAL CONTRACTORS, LLC AND RANDALL ENVIRONMENTAL INC. / INTERCOUNTY ENGINEERING, INC. A RANDALL FAMILY CO.	DISQUALIFIED

**Background/Recommendations:**

Advertised on 01/10/2020. Seven (7) prime contractors attended the mandatory pre-bid meeting held on 01/17/2020. At Bid opening on 02/19/2020, JEA received five (5) Bids. Petticoat-Schmitt Civil Contractors, Inc. is the lowest responsible Bidder. A copy of the Bid Form and Workbook are attached as backup. A bid received from WPC Industrial Contractors, LLC and Randall Environmental Inc. / Intercounty Engineering, Inc. a Randall Family Co. was disqualified, as the company did not meet the minimum qualifications listed in the solicitation.

The award amount of \$4,769,000.00 is approximately fourteen percent (14%) lower than the current budget estimate and is deemed reasonable.

The project details are below:

- Project Budget at time of Bid (100% Design): \$7,386,115.00
  - Engineering Budget (Firm: CDM Smith, Inc., CPA 175046): \$928,752.00
  - Construction Budget: \$5,544,099.00 (Plant work)
  - Construction Budget: \$713,703.00 (Phase I well construction, previously awarded to Sawcross, Inc. CPA 182179)
  - Internal JEA Costs: \$199,561.00
- Estimate at Completion: \$6,611,016.00
  - Engineering Budget: \$928,752.00
  - Construction Budget: \$4,769,000.00 (This Award)
  - Construction Budget: \$713,703.00 (Phase I well construction)
  - Internal JEA Costs: \$199,561.00
- Original Project Schedule:
  - Engineering Completion: August 2019
  - Construction Completion: July 2021
- Revised Schedule:
  - Engineering Completion: November 2019
  - Construction Completion: October 2021

014-20 – Request approval to award a contract to Petticoat-Schmitt Civil Contractors, Inc. for construction services for the Greenland Water Treatment Plant (WTP) - Expansion from 6.0 to 9.0 MGD project in the amount of \$4,769,000.00, subject to the availability of lawfully appropriated funds.

**Manager:** Phillips, Brian - Mgr Project Management

**Director:** Conner, Sean M. – Dir W/WW Project Engineering & Construction

**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

  
\_\_\_\_\_  
Chairman, Awards Committee

3/5/2020  
Date

\_\_\_\_\_  
  
Manager, Capital Budget Planning

3/5/20  
Date



## Formal Bid and Award System

Award #4 March 5, 2020

**Type of Award Request:** RENEWAL  
**Request #:** 6783  
**Requestor Name:** Magee, Jay B. - Manager Digital Communications  
**Requestor Phone:** (904) 665-4778  
**Project Title:** Customer Alerts and Preferences  
**Project Number:** 10500  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$511,600.00 (FY20 O&M budget line 1366)

### Scope of Work:

Message Broadcast has implemented a customer alert platform that is used by JEA to setup and manage ongoing, triggered and ad hoc customer alerts. The Message Broadcast platform allows JEA to manage all alerts, email, text/SMS (two way), voice (two way), and print, through one (1) interface. The platform hosts the Customer Preference Center (allowing customers to select how, when and what messages they wish to receive) and store customer alert preferences (data hosting). The platform integrates with systems currently used by JEA.

This project impacts the following JEA measures of value:

**Customer Value:** The ability to rapidly disseminate important messages to all JEA stakeholders via SMS, email or voice through a consistent digital platform will help position JEA as a trusted adviser, especially in crisis situations such as storm/gray sky.

**Community and Environmental Value:** The Message Broadcast platform provides a cost-efficient means to disseminate messages about JEA's community engagement programs and environmental stewardship. Furthermore, the digital media used through the platform replaces tangible and more costly resources such as paper, which means fewer landfill or recycling inputs to the environment.

### Financial Value:

JEA is committed to consolidating key alerts and notifications in a repository managed by Message Broadcast, which drives economies of scale through working with a single vendor. The digital message dissemination also replaces more costly per-unit communication channels such as mailings and tangible resources such as paper, ink, printing, etc.

**JEA IFB/RFP/State/City/GSA#:** 096-15  
**Purchasing Agent:** Dambrose, Nick  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Award Amount
MESSAGE BROADCAST	Pooja Shah	pshah@messagebroadcast.com	4301 Westbank Dr Bldg A Suite 250, Austin TX 78746	(949) 428-7852	\$588,470.00

**Amount of Original Award:** \$1,524,800.00

**Date of Original Award:** 12/17/2015  
**Renewal Amount:** \$588,470.00

**List of Previous Change Orders/Amendments**

CPA#	Amount	Date
151173	\$9,945.00	02/22/2017
151173	\$461,600.00	02/21/2019
151173	\$65,000.00	02/04/2020

**New Not-To-Exceed Amount:** \$2,649,815.00  
**Length of Contract/PO Term:** Three (3) Years w/Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 03/11/2016  
**End Date (mm/dd/yyyy):** 03/11/2021  
**Renewal Options:** None remaining  
**JSEB Requirement:** JSEB participation was an evaluation criterion  
**Comments on JSEB Requirements:** Proposer did not name a JSEB firm.

**Background/Recommendations:**

Originally approved by Awards Committee on 12/17/2015 in the amount of \$1,524,800.00 to Message Broadcast through the competitive bidding process. A copy of the original award is attached as backup.

On 02/22/2017, an increase of \$9,945.00 was added for additional scope to add professional service hours to Research and Development, for proof of concept for passing account numbers as ANI and through SIP and additional scripting and programming for all pending alerts and channel additions. On 02/21/2019, a one (1) year renewal was awarded to Message Broadcast to maintain the existing scope of work for one year under the same operational goals and budget in the amount of \$461,600.00. On 02/04/2020 an increase of \$65,000.00 was added to cover higher than forecasted usage.

This request is for approval to execute the second and final one (1) year renewal from 03/11/2020 to 03/10/2021, and to add \$588,470.00 in additional funds. This renewal includes \$461,600.00 for the existing scope of work and \$126,870.00 for three (3) new services not contained in the existing contract. The new services will include a one-time \$67,470.00 cost to implement and \$59,400.00 annually. The three (3) new services are described below:

**Self Service Email V3** - This interface is intended to provide JEA’s internal clients with the ability to create and manage email campaigns in the current V2 portal while maintaining all campaigns in one central location. Additionally, this will enable the Digital Communications business leader oversight over, and management of, all campaign assets and campaign reports while empowering departmental business users to self-administrate, reducing staff time.

**Ad hoc Campaign Management (EONS)** – This provides JEA access to the EONS Ad Hoc Communication Platform enabling JEA to create and send Ad-Hoc communications.

**Passive Email Validation** – This provides JEA with Email validation services through a customized batch process.

Message Broadcast has been an important business partner in ensuring JEA can rapidly distribute messages to key stakeholders through email, voice and SMS platforms. JEA has explored and requested further strategic opportunities with Message Broadcast which includes leveraging its proprietary EONS platform and MobileRIGHT solutions, which could aid JEA in more efficiently and rapidly deploying messages to key stakeholders through voice and SMS platforms, cutting delivery windows during outage/storm/gray sky situations. The additional scope will add new self-service options to deploy customer communications more efficiently and rapidly in times of urgent need (especially evenings, weekends, holidays), as well as improve the quality of JEA’s data (in the case of the passive email validation project). These enhanced tools largely leverage



existing customer communication channels, but the key value driver is they will make it a lot easier and faster to get JEA messages to targeted audiences when needed most. V3 email portal will allow internal clients to push messages on their timeline (with an approval workflow), and EONS will allow Digital Communications to initiate ad hoc campaigns without incurring vendor staff time and programming hours, as is the case now. In the case of the latter, this will help JEA drive more predictability around our budget and mitigate monthly cost overruns.

Message Broadcast has maintained the same price on the existing services. On the new services Message Broadcast lowered the cost of its implementation \$25,857.00 (28%) via a reduction in its professional service hours and rates from their typical baseline rates. The ongoing monthly cost of the EONS was discounted a total of \$120,600.00 (67%) from their typical baseline rate over the twelve month term of this renewal. Message Broadcast also agreed to waive its implementation cost of its Passive Email Validation. The \$76,870.00 FY20 budget shortfall will be covered in the FY21 budget. The cost details of this renewal and additional scope are seen below:

Description	Type	Current Spend	Additional Scope Baseline Price	Additional Scope Negotiated Price	Estimated Savings
Existing Services	Ongoing (12 Months)	\$461,600.00	N/A	N/A	\$0.00
New Service - Self Service Email V3	One Time Implementation	N/A	\$63,492.00	\$57,720.00	\$5,772.00
New Service - Ad hoc Campaign Management (EONS)	Ongoing (12 Months)	N/A	\$180,000.00	\$59,400.00	\$120,600.00
New Service - Ad hoc Campaign Management (EONS)	One Time Implementation	N/A	\$11,700.00	\$9,750.00	\$1,950.00
New Service - Passive Email Validation	One Time Implementation	N/A	\$18,135.00	Waived	\$18,135.00
New Service - Passive Email Validation	Ongoing (12 Months)	N/A	\$0.002/email	\$0.002/email	
<b>Totals</b>		<b>\$461,600.00</b>	<b>\$273,327.00</b>	<b>\$126,870.00</b>	<b>\$146,457.00</b>

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the result for this award:

\* Total cost difference: N/A

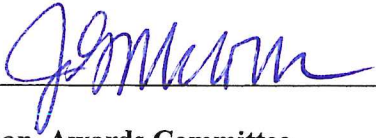
\* Total sourcing savings: \$146,457.00

Request approval for a one (1) year renewal and additional scope to Message Broadcast for the renewal of Customer Alerts and Preferences in the amount of \$588,470.00 for a new not-to-exceed total of \$2,649,815.00 subject to the availability of lawfully appropriated funds.

**Director:** Goldberg, David M. - Director Customer & Community Engagement

**VP:** Stewart, Kerri - VP & Chief Customer Officer

**APPROVALS:**

 3/5/2020

Chairman, Awards Committee

Date

 3/5/20

Manager, Capital Budget Planning

Date



## Formal Bid and Award System

Award #6 March 5, 2020

**Type of Award Request:** OEM  
**Request #:** 6759  
**Requestor Name:** Hurford, John W.  
**Requestor Phone:** (904) 665-7314  
**Project Title:** Mandarin Water Reclamation Facility (WRF) – Filter Feed Pump No. 1 and 2 Replacement  
**Project Number:** 8005904  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$970,255.00

### Scope of Work:

This request is to procure OEM feed pumps from Evoqua Water Technologies, LLC, to replace Filter Feed Pumps No. 1 and 2 at the Mandarin WRF. The feed pumps and screws are 20 years old and were partially rehabilitated in 2011, 2013 and 2017. The latest inspection shows wear and pin holes in the screw flights and need to be replaced.

**JEA IFB/RFP/State/City/GSA#:** OEM  
**Purchasing Agent:** King, David  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
EVOQUA WATER TECHNOLOGIES LLC	Doug Pimlott	douglas.pimlott@evoqua.com	2607 N Grandview Blvd Suite 130, Waukesha WI 53188	(262) 521-8468	\$848,655.00

**Amount for entire term of Contract/PO:** \$848,655.00  
**Award Amount for remainder of this FY:** \$715,806.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 03/05/2020  
**End Date (mm/dd/yyyy):** Project Completion (Expected: January 2021)  
**Renewal Options:** No Renewals  
**JSEB Requirement:** N/A - OEM

### BIDDER:

Name	Amount
EVOQUA WATER TECHNOLOGIES LLC	\$848,655.00

**Background/Recommendations:**

Evoqua Water Technologies LLC (Evoqua) is the original manufacturer of the feed pumps at the Mandarin WRF. The scope of work for this project is to engage Evoqua to furnish and install two replacement pumps at the location of the existing filter feed pumps, including all associated work.

The filter feed pumps at the Mandarin WRF are 20 years old and were repaired/upgraded in 2011, 2013 and 2017. In 2011, the lower bearing on Pump #2 was rebuilt. In 2013, a similar repair was completed, and the flights were recoated because they were severely worn with holes and thinning metal. Both repairs required the pumps to be shipped offsite and took about 3 months to complete. In 2017, the gear drives for both pumps were replaced with new units (\$82,398.00) and the existing motors were remounted. Since the units were still able to pump water, the replacement of the pumps was forecasted to be completed in FY21 and the second in FY23.

In December 2019, Evoqua provided a proposal to furnish and install two new pumps, including bearing assemblies, for a total cost of \$848,655.00. The CIP forecast for FY21 and FY23 included a similar cost for each pump. Since the cost provided by Evoqua was essentially the same as the forecasted cost for just one pump replacement, it is being proposed to replace both pumps at this time. Potential by-pass pumping costs would be \$43,000.00, including setup and take down and two months of operation (to be done either by a contractor or JEA personnel).

The option to rehabilitate the existing pumps was also investigated. Similar to the earlier repairs, each pump would need to be shipped offsite for a period of months. Evoqua provided a cost estimate of \$791,150 to rehabilitate the pumps. Due to the length of the repair process, an emergency backup would be needed to support the remaining pump at an estimated cost of \$155,000.00, which includes setup and take down and ten (10) months of rental/operation. Including the cost of an emergency backup pump, the total contractor rehabilitation cost would be approximately \$946,150.00. With the added cost of the backup pumping and the down time of the existing pumps, it was determined that it would not be cost effective to rehabilitate the existing pumps. The warranty period for the pumps is eighteen (18) months whether new or rebuilt.

The third option investigated was to look at alternate vendors. Lakeside Equipment Corporation, who also manufactures similar enclosed screw pumps, provided an estimate of \$980,000.00 to purchase a set of screw pumps. However, this estimate does not include the cost of installation. Evoqua's \$848,655.00 quote does cover installation.

The Evoqua quote for replacement was 12.5% lower than the Class 3 JEA estimate and deemed reasonable. A copy of the quote is attached as backup.

Request approval to award a contract to Evoqua Water Technologies LLC for the Mandarin WRF – Filter Feed Pump No. 1 and 2 Replacement project in the amount of \$848,655.00, subject to the availability of lawfully appropriated funds.

**Manager:** Mackey, Todd D. – Mgr W/WW Reuse Treatment Maint Planning & Eng

**Director:** Vu, Hai X. – Dir W/WW & Reuse Treatment

**VP:** Calhoun Jr., Deryle I. – VP/GM Water Wastewater Systems

**APPROVALS:**

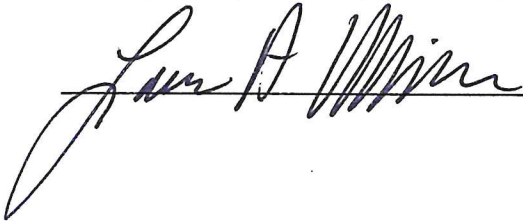
  
\_\_\_\_\_ 3/5/2020

**Chairman, Awards Committee**

**Date**

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**Manager, Capital Budget Planning**

**Date**

  
\_\_\_\_\_ 3/5/20