

JEA AWARDS COMMITTEE

JUNE 25, 2020 MEETING MINUTES

The JEA procurement Awards Committee met on June 25, 2020, via WebEx

WebEx Meeting Number (access code): 160 894 5251

WebEx Password: pxP6CqUSt63

Members in attendance were Jenny McCollum as Chairperson, Steven Elmore as Budget Representative, Lawsikia Hodges as Office of General Counsel Representative; with Alan McElroy, Joe Orfano, Steve Tuten, Stephen Datz, and Wayne Young as voting Committee Members.

Chair McCollum called the meeting to order at 10:00 a.m., introduced the Awards Committee Members, and confirmed that there was a quorum of the Committee membership present.

Chair McCollum announced that the meeting was being held remotely to slow the spread of the Covid-19 virus and to encourage social distancing and that pursuant to Governor DeSantis' Executive Order 20-69, local governments were allowed to hold public meetings using communications media technology rather than in a physical location. She stated that the JEA Awards Committee meeting was being held by virtual means via WebEx which allows interested persons to view and participate in the meeting remotely. Additionally, Chair McCollum and Landon Todd reviewed the WebEx meeting instructions and how public comment would be received and taken during the meeting.

Public Comments:

Chair McCollum recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

Chair McCollum verbally presented the Committee Members the proposed June 18, 2020 minutes contained in the board packet.

MOTION: Stephen Datz made a motion to approve the June 18, 2020 minutes (Award Item 1). The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2-8:

2. 049-20 - Request approval to award a contract to Stuart C Irby CO in the amount of \$419,374.80 for the supply of Radio Controlled Switches carried in JEA's inventory stock, subject to the availability of lawfully appropriated funds.

MOTION: Steve Tuten made a motion to approve Award Item 2 as presented in the board packet. The motion was seconded by Stephen Datz and approved unanimously by the Awards Committee (5-0).

3. Request approval to award a change order to Brasfield & Gorrie LLC, for the purchase of equipment for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects in the amount of \$2,727,880.00, for a new not-to-exceed amount of \$3,568,406.58, subject to the availability of lawfully appropriated funds.

MOTION: Alan McElroy made a motion to approve Award Item 3 as presented in the board packet with minor administrative change. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

4. Request approval to award a change order to A.W.A. Contracting Company, for construction services for San Diego Road and Ponte Vedra Blvd-Water and Sewer Replacement in the amount of \$65,890.87 for a new not-to-exceed amount of \$415,614.37, subject to the availability of lawfully appropriated funds.

MOTION: Stephen Datz made a motion to approve Award Item 4 as presented in the board packet. The motion was seconded by Alan McElroy and approved unanimously by the Awards Committee (5-0).

5. Request approval for a one (1) year contract renewal to Arthur J. Gallagher Risk Management Services, Inc. for JEA Property and Casualty Insurance Brokerage Premium (Cyber Insurance Only) and annual service fee in the amount of \$660,824.60, for a not to exceed total of \$1,349,583.00, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 5 as presented in the board packet. The motion was seconded by Steve Tuten and approved unanimously by the Awards Committee (5-0).

6. 013-20 – Request approval to award a contract to J.B. Coxwell Contracting for construction services for the 36-inch Transmission Water Main from the Main Street WTP to Franklin Street and 30-inch Raw Water Main from Ionia Street to the Main WTP project in the amount of \$15,189,637.09, subject to the availability of lawfully appropriated funds.

MOTION: Alan McElroy made a motion to approve Award Item 6 as presented in the board packet. The motion was seconded by Wayne Young and approved unanimously by the Awards Committee (5-0).

7. Request approval to award a change order to Sages Networks, Inc. to purchase data migration and additional licenses in the amount of \$209,022.00, for a new not-to-exceed amount of \$903,807.00, subject to the availability of lawfully appropriated funds.

MOTION: Stephen Datz made a motion to approve Award Item 7 as presented in the board packet. The motion was seconded by Alan McElroy and approved unanimously by the Awards Committee (5-0).

8. Request approval for a one (1) year sole source award to Aclara Technologies LLC for Utility Tracker Portal Tool in the not to exceed amount of \$260,984.34, , subject to the availability of lawfully appropriated funds.

MOTION: Wayne Young made a motion to approve Award Item 8 as presented in the board packet. The motion was seconded by Steve Tuten and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

No ratifications were presented to the Awards Committee for consideration.

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair McCollum adjourned the meeting at 11:18 a.m.

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below: [https://www.jea.com/About/Procurement/Awards Meeting Agendas and Minutes/](https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/)

AWARDS COMMITTEE AGENDA

DATE: Thursday, June 25, 2020

TIME: 10:00 A.M.

PLACE: WebEx/Teleconference
WebEx Meeting Number (access code): 160 894 5251
WebEx Password: pxP6CqUSt63

Public Comments:

Awards:

1. Approval of the minutes from the last meeting (06/18/2020).
2. 049-20 - Request approval to award a contract to Stuart C Irby CO in the amount of \$419,374.80 for the supply of Radio Controlled Switches carried in JEA's inventory stock, subject to the availability of lawfully appropriated funds.
3. Request approval to award a change order to Brasfield & Gorrie LLC, for the purchase of equipment for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects in the amount of \$2,727,880.00, for a new not-to-exceed amount of \$3,568,406.58, subject to the availability of lawfully appropriated funds.
4. Request approval to award a change order to A.W.A. Contracting Company, for construction services for San Diego Road and Ponte Vedra Blvd-Water and Sewer Replacement in the amount of \$65,890.87 for a new not-to-exceed amount of \$415,614.37, subject to the availability of lawfully appropriated funds.
5. Request approval for a one (1) year contract renewal to Arthur J. Gallagher Risk Management Services, Inc. for JEA Property and Casualty Insurance Brokerage Premium (Cyber Insurance Only) and annual service fee in the amount of \$660,824.60, for a not to exceed total of \$1,349,583.00, subject to the availability of lawfully appropriated funds.
6. 013-20 – Request approval to award a contract to J.B. Coxwell Contracting for construction services for the 36-inch Transmission Water Main from the Main Street WTP to Franklin Street and 30-inch Raw Water Main from Ionia Street to the Main WTP project in the amount of \$15,189,637.09, subject to the availability of lawfully appropriated funds.
7. Request approval to award a change order to Sages Networks, Inc. to purchase data migration and additional licenses in the amount of \$209,022.00, for a new not-to-exceed amount of \$903,807.00, subject to the availability of lawfully appropriated funds.
8. Request approval for a one (1) year sole source award to Aclara Technologies LLC for Utility Tracker Portal Tool in the not to exceed amount of \$260,984.34, , subject to the availability of lawfully appropriated funds.

Informational Item: N/A

Open Discussion: N/A

Public Notice: N/A

General Business: N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

06-25-2020 Awards Committee

<u>Award #</u>	<u>Type of Award</u>	<u>Business Unit</u>	<u>Estimated/ Budgeted Amount</u>	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 06/18/2020 meeting.
2	Invitation To Negotiate (ITN) 2 Respondents	McElroy	\$404,232.84	\$419,374.80	Stuart C Irby Co	Three (3) Years	<p><u>Radio Controlled Switch for JEA Inventory Stock</u></p> <p>ITN bid that consisted of 1 unique item</p> <ul style="list-style-type: none"> • During the last 12 months, spend for this item was \$909,524.00 • At the time of bid release, our current inventory balance for the items found in this solicitation was \$752,406.20 • Lead-time is over eighteen weeks • \$15,141.96 cost increase
3	Contract Increase	Vu	\$3,120,000.00 (Odor Control Equipment Only)	\$2,727,880.00	Brasfield & Gorrie LLC	Project Completion	<p><u>Construction Management-at-Risk (CMAR) Services for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects</u></p> <p>The contract spend details are below:</p> <ul style="list-style-type: none"> • Original Award: \$840,526.58 • Contract Increase (Capital): \$2,727,880.00 • New NTE: \$3,568,406.58
4	Change Order	Vu	N/A	\$65,890.87	A.W.A Contracting Company, Inc.	Project Completion	<p><u>San Diego Road and Ponte Vedra Blvd-Water and Sewer Replacement</u></p> <p>The contract spend details are below:</p> <ul style="list-style-type: none"> • Original Budget: N/A (Emergency Award/Joint Project) • Original Award: \$345,120.86 • Previous Change Orders: \$4,602.64 • Change Order (Capital): \$65,890.87 • New NTE: \$415,614.37
5	Renewal	Orfano	\$700,000.00	\$660,824.60	Arthur J Gallagher Risk Management Services, Inc.	One (1) Year w/One (1) – One (1) Yr. Renewal	<p><u>Property & Casualty Insurance Brokerage Services (Cyber Insurance Only)</u></p> <p>The contract spend details are below:</p> <ul style="list-style-type: none"> • FY20: \$660,824.60
6	Invitation For Bid (IFB) 4 Respondents	Vu	\$15,729,532.00	\$15,189,637.09	J.B. Coxwell Contracting, Inc.	Project Completion	<p><u>36" Transmission Water Main from Main Street Water Treatment Plant (WTP) to Franklin Street and 30" Raw Water Main from Ionia Street to Main Street WTP</u></p> <p>The project details are below:</p> <ul style="list-style-type: none"> • Project Budget at time of Bid (100% Design): \$19,052,844.02 <ul style="list-style-type: none"> ○ Engineering Budget (Firm: Jacobs Engineering, CPA 166922): \$1,227,279.00 ○ Construction Budget: \$15,729,532.00 ○ Internal JEA Costs: \$2,096,033.02 • Estimate at Completion: \$18,512,949.11 <ul style="list-style-type: none"> ○ Engineering Budget: \$1,227,279.00 ○ Construction Budget: \$15,189,637.09 (This Award) ○ Internal JEA Costs: \$2,096,033.02 • Original Project Schedule: <ul style="list-style-type: none"> ○ Engineering Completion: February 2020 ○ Construction Completion: June 2022 • Revised Schedule: <ul style="list-style-type: none"> ○ Engineering Completion: April 2020 ○ Construction Completion: August 2022

06-25-2020 Awards Committee

7	Contract Increase/Change Order	Datz	\$885,000.00	\$209,022.00	Sages Networks, Inc.	Three (3) Years w/One (1) - One (1) Yr. Renewal	<p><u>Electronic Plan Submittal/Review and File Digitization Project Software Solution</u></p> <p>* The original scope of work budget:\$694,785.00</p> <p>* This Change Order Request</p> <p style="padding-left: 20px;">Change 1: License Count Change - Ratification</p> <p style="padding-left: 20px;">Change 2: Data Migration – Professional Services - Ratification</p> <p style="padding-left: 20px;">Change 3: License Count Change</p> <p>* New NTE actual total cost: \$903,807.00</p>
8	Sole Source	Dugan	\$255,867.00	\$260,984.34	Aclara Technologies LLC	One (1) Year w/Two (2) - One (1) Yr. Renewals	<p><u>Utility Tracker Portal Tool</u></p> <p>The contract spend details are below:</p> <ul style="list-style-type: none"> • FY20: \$65,246.08 • FY21: \$195,738.26
Total Award				\$19,533,613.70			



Formal Bid and Award System

Award #2 June 25, 2020

Type of Award Request: STANDARD/INVITATION TO NEGOTIATE (ITN)
Request #: 6799
Requestor Name: Keeler, Jessica
Requestor Phone: (904) 665-6403
Project Title: Radio Controlled Switch for JEA Inventory Stock
Project Number: Various
Project Location: JEA
Funds: Inventory Blanket Account
Budget Estimate: \$404,232.84

Scope of Work:

The purposes of this Invitation to Negotiate (ITN) is to solicit pricing for Radio Controlled Switches (SWERC001) for use on the Distribution Automation (DA) and Smart Grid Deployment project aimed at reducing the System Average Interruption Duration Index (SAIDI) numbers and improving overall customer service. Our current inventory balance for this item is \$44,880.40, with lead-time of over eighteen (18) weeks.

JEA IFB/RFP/State/City/GSA#: 049-20
Purchasing Agent: Roddy, Colin Patrick
Is this a Ratification?: No

RECOMMENDED AWARDEES:

Name	Vendor Contact	Email	Address	Phone	Amount
STUART C. IRBY CO.	Erich Ewoldt	ewoldt@irby.com	38 Skyline Drive, Lake Mary, FL 32746	407- 415- 6268	\$419,374.80

Amount for entire term of Contract/PO: \$419,374.80
Award Amount for remainder of this FY: \$0.00
Length of Contract/PO Term: Three (3) Years
Begin Date (mm/dd/yyyy): 09/26/2020
End Date (mm/dd/yyyy): 09/25/2023
Renewal Options: No Renewals
JSEB Requirement: N/A - Optional

BIDDERS:

Name	First Round Total Extended Price	First Round Ranking	BAFO Total Extended Price	BAFO Ranking
STUART C. IRBY CO.	\$1,385,968.00	1	\$1,351,318.80	1

G&W ELECTRIC COMPANY	\$1,765,868.00	2	\$1,389,680.00	2
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Background/Recommendation:

Advertised 03/25/2020, four (4) vendors attended the optional pre-response meeting on 03/31/2020. At Response opening on 04/21/2020, JEA received two (2) Responses.

For some background, Reclosers or a Switch (SWERC001), reduce outage duration and frequency, lower operating costs, and improve customer service and overall system reliability. A Swich/Recloser is able to accomplish this by having current and voltage sensors to monitor load so it can isolate a fault in the event of an outage. The control unit (SWERC00) is the logic, and the Switch (SWERC001) executes the control command to isolate the fault. In order to improve SAIDI metrics, JEA determined that this technology could significantly impact these metrics and would implement this technology in areas where faults are more susceptible.

Given the complexity of this items there are very few manufacturers of this technology. JEA reviewed the various technologies in the market and determined that they would standardize on the S&C model Recloser/Switch, exclusively distributed in Florida by Stuart C. Irby Co., along with the Schweitzer Laboratory Control also distributed in Florida by Stuart C Irby Co. Significant efforts have been made over the past two years to identify additional technologies that could function as well or better than the products which have a proven track record in the JEA network. This effort was fruitful and a second manufacturer, G&W Electric Company, has been approved for the SWERC001. The primary limiting factor in selecting from all manufacturers is the need for Recloser/Switch to integrate with the control, SWERC002, as the control operates the Recloser/Switch along with is feeds data back to our SAIDI controls. Only by reworking the SAIDI network and can additional controls be added and only then is there a second manufacturer that can integrate with the Recloser/Switch in the network. Through this significant effort in exploring these items, the team was unable to develop a third approved vendor for the Recloser/Switch.

In September of 2018, JEA awarded Stuart C. Irby CO. a three (3) year agreement for both SWERC001 and SWERC002, which is scheduled to expire on September 22, 2020. Pricing under the contract was fixed for the first contract year, and while no price adjustment mechanism could be jointly agreed upon, JEA and the vendor agreed that an adjustment by either party could not exceed more than 5% in year two (2) of the contract. In the last and final year and proposed adjustments would be a “To Be Determined” amount. Because of the uncertainty of the future pricing, and taking into account the recent addition of G&W Electric Company as a source of supply, the decision was made to rebid only the SWERC001 Switch/Recloser in order to increase competition to finalize pricing for 2021 and mitigate potential future cost increases.

The basis for award for this bid was that JEA would award a contract(s) to the Respondent(s) that met the Minimum Qualifications and were deemed the lowest cost Respondent. After the evaluations were complete, Stuart C. Irby CO. was determined to be the Respondent that was the lowest cost for this work scope.

Even with utilizing best practices of competitive bidding and with additional BAFO pricing reductions, JEA was set to realize an estimated three (3) year cost increase via unit price increases totaling \$47,108.32, or 3.75% due to market conditions.

Due to the increase in pricing, JEA will purchase all known requirements for SWERC001 at the lower and current contracted unit cost to keep in inventory. Out of the 116 estimated units over three (3) years, JEA has purchased seventy three (73) SAIDI units and five (5) units for inventory replenishment needs at the lower rate, which represented \$32,807.58 in cost avoidance. Moving forward, the new agreement will be utilized only for inventory replenishment needs with an estimated twelve (12) units per year for FY21, FY22, and FY23, for a total increase in costs of \$15,141.96 vs. the \$47,108.32. Note, the vendor was on board with this approach.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

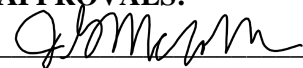
- **Total cost difference:** \$15,141.96 (unit price increase) = (\$15,141.96)
- **Total sourcing savings:** \$32,807.58 (cost avoidance) = \$32,807.58

Unit pricing for the contract(s) will be adjusted every annually with annual price adjustments split 50/50 based on the Consumer Price Index (CPI) for all urban consumers for all US City Average published monthly by the U.S. Department of Labor, Bureau of Labor Statistics and the Producer Price Index (PPI) for Metals and metal products.

049-20 - Request approval to award a contract to Stuart C Irby CO in the amount of \$419,374.80 for the supply of Radio Controlled Switches carried in JEA's inventory stock, subject to the availability of lawfully appropriated funds.

Manager: Pearson, Kenny – Procurement Category Manager
Director: McCollum, Jenny – Director, Procurement Services
VP: McElroy, Alan – Interim Chief Supply Chain Officer

APPROVALS:

 _____ 06/25/2020

Chairman, Awards Committee **Date**

Steven Elmore _____ 06/25/2020

Budget Representative **Date**

Solicitation Pricing							
Name	First Round Total Extended Price	First Round Quoted Price	First Round Ranking	BAFO Total Extended Price	BAFO Quoted Price	BAFO Ranking	BAFO Savings
STUART C IRBY CO	\$1,385,968.00	\$11,948.00	1	\$1,351,318.80	\$11,649.30	1	\$34,649.20
G&W ELECTRIC COMPANY	\$1,765,868.00	\$15,223.00	2	\$1,389,680.00	\$11,980.00	2	-

Proposed Award Pricing - Three (3) Years - 9/26/20 to 9/25/23			
Name	Contracted Price	Awarded Quantities	Awarded Amount
Stuart C Irby CO	\$11,649.30	36	\$419,374.80
Current Pricing	\$11,228.69		
Budget Estimate	\$404,232.84		
Proposed Award Unit Cost	\$11,649.30		
Cost Mitigation Savings (78 Units)	\$32,807.58		
Estimated Cost Increase	\$15,141.96		
Proposed Award NTE	\$419,374.80		
% Increase	3.75%		
FY21 Proposed Award Value	\$139,791.60		
FY22 Proposed Award Value	\$139,791.60		
FY23 Proposed Award Value	\$139,791.60		

Pricing Exercise - Three (3) Years - 6/1/20 to 5/31/23			
Name	Price	Awarded Quantities	Awarded Amount
Stuart C Irby CO	\$11,649.30	116	\$1,351,318.80
Current Pricing	\$11,228.69		
Budget Estimate	\$1,302,528.04		
Unit Cost	\$11,649.30		
NTE	\$1,351,318.80		
% Increase	3.75%		
Total Increase	\$47,108.32		
FY20 Value	\$1,071,735.60		
FY21 Value	\$139,791.60		
FY22 Value	\$139,791.60		

					Current Pricing Proposed Cost						Irby Total Proposed Bid Price				G&W Total Proposed Bid Price
					\$1,302,528.04						\$1,351,318.80				\$1,389,680.00
JEA Item ID	Item Description	Mfg Name & Mfg Part Number	Estimated Usage	Current Unit Price	Proposed Bid Price	Irby Quoted Unit Price	Irby Proposed Bid Price	Irby Lead Time: In Calendar Days After Receipt of Order	Irby Standard Order Quantities (if applicable)	G&W Quoted Unit Price	G&W Proposed Bid Price	G&W Lead Time: In Calendar Days After Receipt of Order	G&W Standard Order Quantities (if applicable)		
SWERC001	SWITCH, RADIO-CONTROLLED, THREE PHASE, 38KV, 12.5KA. TO BE USED IN COMBINATIONS WITH SWITCH CONTROL ITEM (SWERC002). PURCHASE AS A SET.	1. THOMAS AND BETTS MVR3-38-12-N2-90152 2. G AND W ELECTRIC SPECIALTY CO. VIP398ER-12-1-ST-3AA	116	\$11,228.69	\$1,302,528.04	\$11,649.30	\$1,351,318.80	105	1	\$11,980.00	\$1,389,680.00	84	1		



Formal Bid and Award System

Award #3 June 25, 2020

Type of Award Request: CONTRACT INCREASE
Requestor Name: West, Hugh G.
Requestor Phone: (904) 665-4409
Project Title: Construction Management-at-Risk (CMAR) Services for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects
Project Number: 8004225
Project Location: JEA
Funds: Capital
Budget Estimate: \$3,120,000.00 (Odor Control Equipment Only)

Scope of Work:

The scope of work to be performed under this solicitation consists of construction management at risk (CMAR) services for the Arlington East WRF Upgrade Projects. The projects to be constructed are listed below. This project is needed to update the treatment process at the Arlington East WRF to meet current and future needs.

- Odor Control Improvements
- New Aeration Basin & Blowers
- Influent Channel Rehabilitation
- Secondary MCC Replacement and Building Improvements

JEA IFB/RFP/State/City/GSA#: 137-19
CPA# 188159
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
BRASFIELD & GORRIE LLC.	Tom Marcum	tmarcum@brasfieldgorrie.com	3021 7 th Avenue South, Birmingham, AL 35233	(407) 562-4533	\$2,727,880.00

Amount of Original Award: \$840,526.58
Date of Original Award: 01/16/2020
Contract Increase Amount: \$2,727,880.00
New Not-To-Exceed Amount: \$3,568,406.58
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/29/2020
End Date (mm/dd/yyyy): Project Completion (Expected: March 2023)
Renewal Options: N/A
JSEB Requirement: Optional for Phase 1

Comments on JSEB Requirements:

Original Award

N/A

This Contract Increase

N/A (specialty equipment purchase)

Background/Recommendations:

Originally bid and approved by Awards Committee on 01/16/2020 in the amount of \$840,546.58 for pre-construction services to Brasfield & Gorrie LLC. A copy of the original award is attached as backup.

This contract increase is for an early out package with a guaranteed maximum price (GMP) for the purchase of the new odor control equipment for the Arlington East WRF Upgrades project. The negotiations for the installation of the odor control equipment are still underway. The odor control equipment is a critical component in order for the new Bradley Rd booster pump station to come online. The Bradley Rd pump station currently has some of the highest levels of hydrogen sulfide off gassing in the Arlington East basin due to the high flows and large area it services. With its conversion into a booster station, the gasses currently being released at this station would stay entrained in the wastewater until reaching the Arlington East WRF headworks. The impact of this additional loading at the treatment plant on the old odor control systems may lead to dangerous conditions at the facility for personnel and equipment. As a safety precaution, the startup of the new Bradley Rd Booster Station would be delayed until the new odor control equipment at Arlington East has been completed and released for service. Due to the five month lead time for equipment delivery the project schedule requires the equipment secured as soon as possible.

Negotiations with Brasfield & Gorrie LLC were successfully completed for the purchase of the odor control equipment. The negotiated price of \$2,727,880.00 is approximately 12.6% below the planning estimate for the odor control equipment and deemed reasonable. A budget trend will be performed once the negotiations for the installation are completed.


The contract increase spend details are below:

- FY20: \$300,000.00
- FY21: \$2,427,880.00

Request approval to award a change order to Brasfield & Gorrie LLC, for the purchase of equipment for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects in the amount of \$2,727,880.00, for a new not-to-exceed amount of \$3,568,406.58, subject to the availability of lawfully appropriated funds.

Manager: Collier, Bradley W. - Mgr Project Management
Director: Conner, Sean – W/WW Project Engineering & Construction
VP: Vu, Hai – Interim GM Water/Wastewater Systems

APPROVALS:

 06/25/2020

Chairman, Awards Committee **Date**

Steven Elmore 06/25/2020

Budget Representative **Date**



Formal Bid and Award System

Award #6 January 16, 2020

Type of Award Request: PROPOSAL (RFP)
Request #: 6688
Requestor Name: West, Hugh G.
Requestor Phone: (904) 665-4409
Project Title: Construction Management-at-Risk (CMAR) Services for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects - Phase 1
Project Number: 8004225, 8004916, 8003776, 8005521
Project Location: JEA
Funds: Capital
Budget Estimate: \$1,046,893.60 (Phase 1 Estimate)

Scope of Work:

The scope of work to be performed under this solicitation consists of construction management at risk (CMAR) services for the Arlington East WRF Upgrade Projects. The projects to be constructed are listed below. This project is needed to update the treatment process at the Arlington East WRF to meet current and future needs.

1. Odor Control Improvements
2. New Aeration Basin & Blowers
3. Influent Channel Rehabilitation
4. Secondary MCC Replacement and Building Improvements

This award positively impacts all of JEA's Measures of Value:

- Customer Value: Improve customer's service by providing additional capacity and reliable operation
- Community Value: Provide additional capacity and redundancy to meet existing and future growth in the service area and will reduce the odor associated with the WRF
- Environmental Value: Provide high level treatment of wastewater to produce a high quality and consistent effluent for discharge to the St. Johns River while meeting the most current resiliency requirements
- Financial Value: Will provide the most energy efficient process equipment and upgrades to improve operations and reduce energy requirements

JEA IFB/RFP/State/City/GSA#: 137-19
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
BRASFIELD & GORRIE LLC.	Tom Marcum	tmarcum@brasfieldgorrie.com	3021 7 th Avenue South, Birmingham, AL 35233	(407) 562-4533	\$840,526.58

Amount for entire term of Contract/PO: \$840,546.58
Award Amount for remainder of this FY: \$535,587.93

Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 02/14/2020
End Date (mm/dd/yyyy): Project Completion (Expected: March 2023)
JSEB Requirement: Optional for Phase 1
Comments on JSEB Requirements:

No JSEB participation in Phase 1. Contractor will meet JSEB goals during Phase 2.

PROPOSERS:

Name	Amount	Rank
BRASFIELD & GORRIE, LLC	\$840,546.58	1
THE HASKELL COMPANY	N/A	2
GARNEY COMPANIES, INC	N/A	3
CLARK CONSTRUCTION GROUP, LLC	N/A	4
PC CONSTRUCTION COMPANY	N/A	5

Background/Recommendations:


Advertised on 08/29/2019. Six (6) prime companies attended the mandatory pre-proposal meeting held on 09/09/2019. At proposal opening on 10/08/2019, JEA received five (5) Proposals. The public evaluation meeting was held on 12/30/2019 and JEA deemed Brasfield & Gorrie LLC most qualified to perform the work. A copy of the evaluation matrix and negotiated fees are attached as backup.

Negotiations with Brasfield & Gorrie LLC were successfully completed for Phase 1 of this project. Phase 1 consists of developing the project schedule, design and constructability reviews, developing work packages, value engineering and developing the Guaranteed Maximum Price (GMP). The total preconstruction costs are 2.4% of the estimated total construction costs, which includes a \$100,000.00 subsurface investigation allowance, and the fee is deemed reasonable (typically 0.5% - 3% of total construction costs). If negotiations for the final GMP are not successful, JEA reserves the right not to proceed with construction with this contractor.

137-19 – Request approval to award a contract to Brasfield & Gorrie, LLC, for pre-construction services for the Arlington East Water Reclamation Facility Upgrade Projects in the amount of \$840,526.58, subject to the availability of lawfully appropriated funds.

Manager: Collier, Bradley W. - Mgr Project Management
Director: Conner, Sean M. – Dir W/WW Project Engineering & Construction
VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 1/16/2020

Chairman, Awards Committee

Date

 1/16/2020

Manager, Capital Budget Planning

Date



May 29, 2020

JEA
21 W. Church Street, CC-6
Jacksonville, FL 32202
Attn: Mr. Hugh West, P. E.

Re: JEA Contract 188159 – Arlington East WRF Upgrades
Odor Control Equipment Procurement Amendment

Dear Mr. West,

Based on a review of the proposal for the referenced equipment, please issue an amendment to the contract in the amount of \$2,727,880 and reference the proposal dated May 28, 2020 as part of this amendment.

If you have any questions please give me a call at 205-714-1530 or email at tstephens@brasfieldgorrie.com.

Sincerely,

Tony Stephens
Senior Project Manager

Cc: file

Arlington East WRF - Upgrades Phase 1

Odor Control Equipment Procurement Contract Amendment Summary

5/28/2020

Purchase - Biotrickling Odor Control Equipment	1 lot	\$ 2,277,280
Purchase - Activated Carbon Odor Control Equipment	1 lot	included above
Sub / Vendor Bond and/or SDP Program	1 lot	included above
Sales Tax	1 lot	\$ 127,261
Subtotal		\$ 2,404,541
Procurement / Administration / Scheduling & Coordination	1 lot	\$ 8,085
Subtotal		\$ 2,412,626
Permits and Insurance	1.59%	\$ 38,312
Subtotal		\$ 2,450,938
Performance & Payment Bond	1.0312%	\$ 25,273
Subtotal		\$ 2,476,211
CMAR Contingency	0.00%	\$ -
Subtotal		\$ 2,476,211
CMAR Fee	8.75%	\$ 216,668
Owner Contingency	1.28%	\$ 35,000
Total JEA Contract Amendment Value		\$ 2,727,880

The COVID-19 pandemic has caused – and is likely to continue to cause – impacts in construction labor and material markets. Known impacts as of the date of this proposal have been incorporated into our proposed price/schedule. Unknown impacts as of the date of this proposal, including impacts that might be reasonably foreseeable as of the date of this proposal but that have not yet occurred, are not incorporated into our proposed price and schedule. Any costs and/or schedule impacts that occur after the date of this proposal due to delays, price escalation, manpower shortages, government ordered shutdowns, public health advisories, travel restrictions, unavailability of materials, or any other effects related to the ongoing spread of COVID-19 or other outbreaks, epidemics, pandemics, or other public health emergencies are excluded. To the extent any such impacts occur, a change order shall be executed modifying the contract time and/or contract sum.

Above pricing includes the three (3) year, "Full Replacement Warranties" specified in both Odor Control Equipment specification sections. In the unlikely event of three (3) failed performance tests for any specific odor control system or sub system in which Brasfield & Gorrie is directed to remove the installed equipment and refund the "entire bid price" as noted in the performance testing sections of each Odor Control Equipment specification, the above pricing interprets the "entire bid price" to solely mean the purchase value of the "failed equipment" as reflected in the agreed upon Project Schedule of Values. Pricing does NOT interpret refunding of "entire bid price" to include the refunding of costs related to the installation of the original equipment, costs related to the removal of any "failed" equipment, cost related to balance of the equipment purchase order value, costs related to the balance of the overall Odor Control Project GMP, nor costs of liquidated damages resulting from the direction to remove any "failed" equipment.

Above pricing reflects the purchase, procurement, and delivery of the Odor Control Equipment outlined in specification sections 44 31 16 and 44 31 31 only. The above pricing excludes any costs related to unloading, installation, and/or testing activities required by the installing contractor.

Procurement and administrative services indicated above are based upon an expedited submittal review and approval process required to maintain the current project schedule. Above pricing assumes submittals will be reviewed and materials released for fabrication under the initial submittal review. Administration of resubmittals has not been considered in the above pricing.

All risk register items associated with delivery delays or procurement delays have been removed as requested and are to be included in the Arlington EWRF Upgrades Upgrades Phase 1 - Odor Control



Formal Bid and Award System

Award #4 June 25, 2020

Type of Award Request: CHANGE ORDER
Requestor Name: McDermet, David.
Requestor Phone: (904) 665-4626
Project Title: San Diego Road and Ponte Vedra Blvd-Water and Sewer Replacement
Project Number: 8004941 (Water portion)
Project Location: JEA
Funds: Capital
Budget Estimate: N/A

Scope of Work:

The original scope of work is for the construction of 385 feet of 12-inch PVC DR18, 390 feet of 8-inch PVC DR18, 77 feet of 6-inch PVC DR18 and 20 feet of 4-inch PVC DR18 water main by open-cut method along San Diego Rd and Ponte Vedra Blvd. Construction of 140 feet of 6-inch SDR21 PVC and 120 feet 4-inch SDR21 PVC vacuum sewer, and conflict structure along San Diego Rd and Ponte Vedra Blvd.

Purchasing Agent: King, David
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
A.W.A. CONTRACTING COMPANY, INC.	Arthur Allen	4980 Julington Creek Rd. Jacksonville, FL 32258	(904) 262- 4157	\$65,890.87

Amount of Original Award: \$345,120.86
Date of Original Award: 01/30/202
Change Order Amount: \$65,890.87

List of Previous Change Order/Amendments:

CPA #	Amount	Date
187724	\$4,602.64	05/26/2020

New Not-To-Exceed Amount: \$415,614.37
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 02/24/2020
End Date (mm/dd/yyyy): Project Completion (Expected: 07/31/2020)
JSEB Requirement: N/A – Project was bid by St. Johns County

Background/Recommendations:

Originally approved by Awards Committee on 01/30/2020 in the amount of \$345,120.86 to A.W.A. Contracting Company. A copy of the original award is attached as backup.

St. Johns County (SJC) Public Works Department has a project for drainage improvements on San Diego Road and Ponte Vedra Blvd. The intersection of these two roads in SJC is subject to flooding during small to large rainfall events, making the intersection impassable to vehicles. The existing storm water conveyance system is non-functional due to pipe failures and undersized pipes. The proposed drainage improvements will reduce flooding at the intersection allowing vehicular traffic during rainfall events. JEA has facilities within SJC's project footprint/right-of-way along San Diego Road and Ponte Vedra Blvd. that include water and sewer utilities that are in conflict with the proposed drainage infrastructure.

JEA awarded a contract to A.W.A. Contracting as an emergency procurement to take advantage of the cost and time savings of the construction work currently planned in this area. A.W.A. Contracting Company is already under contract with SJC. JEA avoided the additional time and cost of surveying, MOT, mobilization, demobilization, and other associated construction costs.

JEA previously approved a change order on 05/26/2020 for \$4,602.64 to cover costs related to unforeseen site conditions.

This change order is based on JEA's desire to upgrade its water infrastructure by eliminating the existing asbestos cement water main pipe along San Diego Rd. and the golf course, due to the discovery of the pipe's deteriorated condition, in addition to several water main breaks recently causing water outages. The existing 4-inch asbestos cement water main on San Diego Rd. will be replaced with a new, 6-inch PVC pipe; and the existing 8-inch asbestos cement water main along the golf course will be abandoned by grout-fill between San Diego Rd. and 320 Ponte Vedra Blvd. Prior service connections in the rear of the homes from this pipe have been relocated to an existing water main in Ponte Vedra Blvd. Work not being installed as part of the original scope of work (i.e., 4-inch and 8-inch pipe, fittings and valves worth \$10,553.60) was deducted from the original contract amount. The unit costs remained the same as the original contract.

Request approval to award a change order to A.W.A. Contracting Company, for construction services for San Diego Road and Ponte Vedra Blvd-Water and Sewer Replacement in the amount of \$65,890.87 for a new not-to-exceed amount of \$415,614.37, subject to the availability of lawfully appropriated funds.

Manager: DiMeo, Elizabeth A. - Mgr W/WW Project Management
Director: Conner, Sean - W/WW Project Engineering & Construction
VP: Vu, Hai - Interim GM Water/Wastewater Systems

APPROVALS:

 _____ 06/25/2020

Chairman, Awards Committee **Date**

 _____ 06/25/2020

Budget Representative **Date**



Formal Bid and Award System

Award #2 January 30, 2020

Type of Award Request: EMERGENCY
Requestor Name: McDermet, David
Requestor Phone: (904) 665-4626
Project Title: San Diego Road and Ponte Vedra Blvd-Water and Sewer Replacement
Project Number: 8004941 Water portion & 8006264 Waste Water portion
Project Location: JEA
Funds: Capital
Award Estimate: \$579,000.00

Scope of Work:

This is an emergency procurement to contract with A.W.A. Contracting Company for the construction of 385 feet of 12-inch PVC DR18, 390 feet of 8-inch PVC DR18, 77 feet of 6-inch PVC DR18 and 20 feet of 4-inch PVC DR18 water main by open-cut method along San Diego Rd and Ponte Vedra Blvd. Construction of 140 feet of 6-inch SDR21 PVC and 120 feet 4-inch SDR21 PVC vacuum sewer, and conflict structure along San Diego Rd and Ponte Vedra Blvd.

Purchasing Agent: King, David
Is this a ratification?: NO
If yes, explain:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
A.W.A. CONTRACTING COMPANY, INC.	Arthur Allen	4980 Julington Creek Rd. Jacksonville, FL 32258	(904) 262-4157	\$345,120.86

Amount for entire term of Contract/PO: \$345,120.86
Award Amount for remainder of this FY: \$345,120.86
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 01/06/2020
End Date (mm/dd/yyyy): Project Completion
JSEB Requirement: N/A – Project was bid by St. Johns County

BIDDERS:

Name	Amount
A.W.A. CONTRACTING COMPANY, INC.	\$345,120.86
G&H UNDERGROUND CONSTRUCTION, INC.	\$345,862.60

Background/Recommendations:

Saint Johns County (SJC) Public Works Department has a project for drainage improvements on San Diego Road and Ponte Vedra Blvd. The intersection of these two roads in SJC is subject to flooding during small to large rainfall events. This makes the intersection impassable by vehicles. The existing storm water conveyance system is non-functional due to pipe failures and undersized pipes. The proposed drainage improvements will reduce flooding at the intersection allowing vehicular traffic during rainfall events.

JEA has facilities within SJC's project footprint/right-of-way along San Diego Road and Ponte Vedra Blvd that include water and sewer utilities that are in conflict with the proposed drainage infrastructure. JEA's utility relocation work was included in the project drawings that were advertised through SJC's formal bid process and the low bidder was A.W.A. Contracting Company, Inc.

This is an Emergency Procurement to take advantage of the cost and time savings of the construction work currently planned in this area. A.W.A. Contracting Company is already under contract with SJC. JEA will avoid the additional time and cost of surveying, MOT, mobilization, demobilization, and other associated construction costs. The project was competitively bid by SJC, but did not follow JEA's Procurement Code, therefore it is being brought to the Awards Committee as an Emergency Procurement.


In addition, JEA has a future project to replace the existing 6-inch CI water main with a new 12-inch PVC water main along Ponte Vedra Blvd between Corona Rd and Pablo Rd, where San Diego Rd falls within these limits. Constructing the SJC drainage improvements and JEA utilities projects separately would be disruptive to the local residents and businesses and not cost effective. As such, it would be beneficial to use the same contractor for both of these projects. SJC bid out both the scope of work involving relocation of JEA utilities, as well the upgrade related to the 6-inch water main replacement to a 12-inch water main. Approximately \$107,000.00 is related to the upsizing for the future project; the balance (approx. \$238,000.00) would be for moving our utilities to accommodate the SCJ's work.

To resolve the conflicts with SJC's construction work; approximately 385 feet of 12-inch PVC DR18, 390 feet of 8-inch PVC DR18, 77 feet of 6-inch PVC DR18 and 20 feet of 4-inch PVC DR18 water main will be installed along Ponte Vedra Blvd and the existing mains will be abandoned; and 140 feet of 6-inch SDR21 PVC and 120 feet 4-inch SDR21 PVC vacuum sewer will be installed along San Diego Rd and Ponte Vedra Blvd.

Request approval to award a contract to A.W.A. Contracting Company, Inc. for the SJC – San Diego Road and Ponte Vedra Blvd. – Water and Sewer Replacement project in the amount of \$345,120.86, subject to the availability of lawfully appropriated funds.

Manager: Sulayman, Mickhael S. - Mgr Joint Agency Projects
Director: Conner, Sean M. - Dir, WWW Grid Project Eng & Construction
VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 _____ 1/30/2020
Chairman, Awards Committee **Date**

 _____ 1/30/2020
Manager, Capital Budget Planning **Date**

A.W.A. Reviewed 6-1-2020

Arthur W. Allen

Bid Workbook
San Diego Rd Drainage Improvements - JEA Water Main Replacement and Sewer Adjustments (Proj No. 8004941)
 *Unless otherwise noted, this column refers to paragraphs/sections found in the latest edition of the JEA's Water & Sewer Standards Manual.
 This document can be found on www.jea.com.
 **Refer to JEA Technical Specifications

JEA Review May 18, 2020

BY Artie Allen

4/12/2020

Item No.	M&P Spec No.*	Description	Est. Qty Total	Units	Unit Price	Total Cost	Qty Deductions from Rev No.2	Qty Additions from Rev No.2	Total Revised Qty from Rev No.2
WATER MAIN CONSTRUCTION									
1	801.III.2.3	Abandonment of 4" Pipe by Grout Filling	230	LF	• 20.11	\$ 4,625.30		230	230
2	801.III.2.3	Abandonment of 6" Pipe by Grout Filling	0	LF		\$ -			
3	801.III.2.3	Abandonment of 8" Pipe by Grout Filling	1,550	LF	• 16.99	\$ 26,334.50		1,550	1,550
4	801.III.3	Remove Fire Hydrant	1	EA	• 1750	\$ 1,750.00		1	1
5	801.XIII.1	4" PVC DR 18 MJ Water Main	8	LF	• 7.98	\$ 63.84	-20	28	8
6	801.XIII.2	4" 45 Degree Bend RMJ	-1	EA	• 326.25	\$ (326.25)	-2	1	-1
7	801.XIII.1	6" PVC DR 18 MJ Water Main	235	LF	• 15.75	\$ 3,701.25		235	235
8	801.XIII.2	6" 45 Degree Bend RMJ	8	EA	• 450	\$ 3,600.00		8	8
9	801.XIII.1	8" PVC DR 18 mj Water Main	-2	LF	• 27.3	\$ (54.60)	-8	6	-2
10	801.XIII.2	8" 45 Degree Bend RMJ	0	EA		\$ -			
11	801.XIII.2	8" 90 Degree Bend RMJ	0	EA		\$ -			
12	801.XIII.1	12" PVC DR 18 MJ Water Main	0	LF		\$ -			
13	801.XIII.2	12" 45 Degree Bend RMJ	0	EA		\$ -			
14	801.XIII.2	4" Plug RMJ	0	EA		\$ -	-1	1	
15	801.XIII.2	6" Plug RMJ	0	EA		\$ -			
16	801.XIII.2	8" Plug RMJ	1	EA	• 333.75	\$ 333.75	-1	2	1
17	801.XIII.2	8"x8"x8" Tee RMJ	-1	EA	• 1038.75	\$ (1,038.75)	-1		-1
18	801.XIII.2	12"x12"x6" Tee RMJ	0	EA		\$ -			
19	801.XIII.2	12"x12"x8" Tee RMJ	0	EA		\$ -			
20	801.XIII.6.1	6" Split Ring Pipe Bell Restraints	0	EA		\$ -			
21	801.XIII.6.1	8" Split Ring Pipe Bell Restraints	0	EA		\$ -			
22	801.XIII.6	4" Pipe Bell Restraints	1	EA	• 116.25	\$ 116.25		1	1
23	801.XIII.6	8" Pipe Bell Restraints	0	EA		\$ -			
24	801.XIII.6	12" Pipe Bell Restraints	0	EA		\$ -			
25	801.XIII.9	Replace 1" Water Service - (Short)	0	EA		\$ -			
26	801.XIII.9	Replace 1" Water Service - (Long)	1	EA	• 843.75	\$ 843.75		1	1
27	801.XIII.10	6" Line Stop	0	EA		\$ -			
28	801.XIII.10	8" Line Stop	-1	EA	3250	\$ (3,250.00)	-1		-1
29	801.XIII.12	Temporary Sample Tap	0	EA		\$ -	-1	1	
30	801.XIV.1	Fire Hydrant	2	EA	• 5958.75	\$ 11,917.50		2	2
31	801.XIV.3	6" Gate Valve	1	EA	• 2295	\$ 2,295.00		1	1
32	801.XIV.3	8" Gate Valve	-1	EA	• 3420	\$ (3,420.00)	-1		-1
33	801.XIV.3	12" Gate Valve	0	EA		\$ -			
34	801.XIV.4	6"x6" Tapping Sleeve and Valve	0	EA		\$ -			
35	801.XIV.4	8"x8" Tapping Sleeve and Valve	0	EA		\$ -			
36	801.XIV.5	Water Meter Box	1	EA	• 258.75	\$ 258.75		1	1
37	801.XIV.7	12" Plug	0	EA		\$ -			
38	801.XIV.7	4" Sleeve	0	EA		\$ -	-1	1	
39	801.XIV.7	8" Sleeve	-1	EA	• 1456	\$ (1,456.00)	-1		-1
40	801.XIII.2	8"x4" Reducer RMJ	-1	EA	• 1008	\$ (1,008.00)	-1		-1
41	801.IX.1	Pavement Removal	57	SY	• 15	\$ 855.00		57	57
42	801.IX.2	Paving Repair - Cross Cuts and Patches (SJC Detail 201)	57	SY	• 28.5	\$ 1,624.50		57	57



APPROVED
Artie Allen 6-9-20

Bid Workbook

San Diego Rd Drainage Improvements - JEA Water Main Replacement and Sewer Adjustments (Proj No. 8004941)

JEA Review May 18, 2020

*Unless otherwise noted, this column refers to paragraphs/sections found in the latest edition of the JEA's Water & Sewer Standards Manual.

This document can be found on www.jea.com.

BY Artie Allen

4/12/2020

**Refer to JEA Technical Specifications

Item No.	M&P Spec No.*	Description	Est. Qty Total	Units	Unit Price	Total Cost	Qty Deductions from Rev No.2	Qty Additions from Rev No.2	Total Revised Qty from Rev No.2
43	801.IV.4	A-3 Soil Backfill	50	CY	• 22.5	\$ 1,125.00		50	50
44	801.VIII	Sodding	256	SY	• 7.5	\$ 1,920.00		256	256
45		Testing Allowance (Density)	1	LS	\$ • 1,000.00	\$ 1,000.00			
46	**	Supplemental Work Allowance (SWA)	1	LS	\$ -	\$ -			
Water Subtotal						\$ 51,810.79			



CONTRACTING CO., INC.
APPROVED

[Handwritten Signature]

6-9-20

Bid Workbook
San Diego Rd Drainage Improvements - JEA Water Main Replacement and Sewer Adjustments (Proj No. 8004941)

JEA Review May 18, 2020

*Unless otherwise noted, this column refers to paragraphs/sections found in the latest edition of the JEA's Water & Sewer Standards Manual.
 This document can be found on www.jea.com.
 **Refer to JEA Technical Specifications

BY Artie Allen

4/12/2020

Item No.	M&P Spec No.*	Description	Est. Qty Total	Units	Unit Price	Total Cost	Qty Deductions from Rev No.2	Qty Additions from Rev No.2	Total Revised Qty from Rev No.2
Revision No. 2 Water Main Items Not Included in Original Bid									
47	801.XIII.2	4" 90 Degree Bend RMJ	1	EA	• 400.5	\$ 400.50		1	1
48	801.XIII.1	6" PVC DR 18 MJ Water Main	0	LF	15.75	\$ -		0	
50	801.XIII.2	8"x8"x6" Tee RMJ	1	EA	• 1215.5	\$ 1,215.50		1	1
51	801.XIII.2	8"x6" Reducer RMJ	1	EA	• 806	\$ 806.00		1	1
52	801.XIII.2	6"x6"x4" Tee RMJ	1	EA	• 1079	\$ 1,079.00		1	1
53	801.XIII.6	6" Pipe Bell Restraints	6	EA	• 234	\$ 1,404.00		6	6
54	801.XIV.3	4" Gate Valve	1	EA	• 3185	\$ 3,185.00		1	1
						\$ 8,090.00			
SEWER CONSTRUCTION									
1	801.XVI.1	6" SDR21 PVC Pipe		LF		\$ -			Not Applicable
2	801.XVI.1	4" SDR21 PVC Pipe		LF		\$ -			Not Applicable
3	801.XVII.7	6" Series 1100S Restrainer IPS		EA		\$ -			Not Applicable
4	801.XVII.7	4" Series 1100S Restrainer IPS		EA		\$ -			Not Applicable
5	801.XVIII.1	4" MJ Gate Valve		EA		\$ -			Not Applicable
6	801.XVII.7	6" IPS GXG Coupling		EA		\$ -			Not Applicable
7		FDOT Conflict Structure (Index 425-080)		EA		\$ -			Not Applicable
8		Testing Allowance (Density)		LS		\$ -			Not Applicable
9	**	Supplemental Work Allowance (SWA)		LS		\$ -			Not Applicable
Sewer Subtotal						\$ -	Not Applicable		

GENERAL/SPECIAL CONDITIONS

(MAX. 10% OF WATER & SEWER SUBTOTAL)

1

LS

\$

5,990.08

TOTAL BID PRICE (Subtotal plus General/Special Conditions)

\$

65,890.87

AAA

CONTRACTING CO., INC.

APPROVED

[Signature]

6-9-20



Formal Bid and Award System

Award #5 June 25, 2020

Type of Award Request: RENEWAL
Request # 6847
Requestor Name: Bossier, Steven M.
Requestor Phone: (904) 665-6019
Project Title: Property & Casualty Insurance Brokerage Services (Cyber Insurance Only)
Project Number: Z0000 - 8004052, 8004053, 8004054
Project Location: JEA
Funds: O&M
Budget Estimate: \$700,000.00
Scope of Work:

The purpose of this award is to renew JEA's Property and Casualty Insurance Brokerage Services for Cyber Insurance only Contract. The broker shall provide the following services and coverage annually to JEA during the period of the Contract:

- \$50,000,000.00 Cyber Liability Coverage
- \$50,000,000.00 Property Damage Coverage
- Procurement of Insurance (Property and Casualty – Cyber Insurance ONLY)
- Property Loss Prevention Engineering
- Claims Settlement (Property and Casualty – Cyber Insurance ONLY)
- Risk Management Consulting, including Cyber Security
- Computer Internet/Intranet Resources, including Insurance Broker's Professional Risk Newsletter

New Coverage:

- \$10,000,000.00 Hardware Replacement Coverage

Requisition Number: 184223
JEA IFB/RFP/State/City/GSA#: 094-19
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ARTHUR J. GALLAGHER RISK MANAGEMENT SERVICES, INC.	Scott Saporito	scott_saporito@ajg.com	111 Veterans Blvd., Ste. 1130 Metairie, LA 70005	(504) 888-1100	\$660,824.60

Amount of Original Award: \$688,758.40

Date of Original Award: 06/27/2019
Renewal Amount: \$660,824.60
New Not-To-Exceed Amount: \$1,349,583.00
Length of Contract/PO Term: One (1) Year w/One (1) – One (1) Yr. Renewal
Begin Date (mm/dd/yyyy): 07/01/2019
End Date (mm/dd/yyyy): 06/30/2021
Renewal Options: None Remaining
JSEB Requirement: N/A – No JSEB Available

Background/Recommendations:


Competitively bid and approved by the Awards Committee on 06/27/2019 for a one (1) year term ending 06/30/2020, in the amount of \$688,758.40. A copy of the original award is attached as backup.

This request is for the final one (1) year renewal option from 07/01/2020 to 06/30/2021 and to add \$660,824.60 in additional funds. Arthur J. Gallagher Risk Management Services, INC. (AJG) has performed well and their annual service fee will remain the same. The premium amount is nine percent (9%) less than the previous year and the decision was made to add hardware replacement coverage to our policy. This addition will provide coverage for the replacement of computer hardware/IT assets following a cyber-attack, which has rendered the physical machines inoperable, and is approximately five percent (5%) of the total insurance premium. The award amount for the renewal is broken out with a flat fee going to AJG of \$62,614.40 for Insurance Brokerage Services, \$569,724.00 for the original coverage and \$28,486.20 for the hardware replacement coverage. Brit Global Specialty through Lloyds of London will issue the total insurance premium of \$598,210.20. Per the contract terms, AJG is not permitted to add any mark up or commissions to the Insurance Premium throughout this contract. This has been JEA’s first policy for Property and Casualty Insurance for Cyber Insurance and we have not filed any claims. JEA intends to rebid these services prior to expiration of this renewal.

Request approval for a one (1) year contract renewal to Arthur J. Gallagher Risk Management Services, Inc. for JEA Property and Casualty Insurance Brokerage Premium (Cyber Insurance Only) and annual service fee in the amount of \$660,824.60, for a not to exceed total of \$1,349,583.00, subject to the availability of lawfully appropriated funds.

Director: Bossier, Steven M. - Director Risk Management Services
VP: Roche, Brian J. - Interim Chief Financial Officer

APPROVALS:


06/25/2020

Chairman, Awards Committee **Date**

Steven Elmore
06/25/2020

Budget Representative **Date**



Formal Bid and Award System

Award #6 June 27, 2019

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 6584
Requestor Name: Bossier, Steven M.
Requestor Phone: (904) 665-6019
Project Title: Property & Casualty Insurance Brokerage Services (Cyber Insurance Only)
Project Number: Z0000 - 8004052, 8004053, 8004054
Project Location: JEA
Funds: O&M
Budget Estimate: \$711,308.00

Description of Request:

The purpose of this Invitation to Negotiate (the "ITN") is to purchase Property and Casualty Insurance Brokerage Services for Cyber Insurance only (also referred to as the "Work" or "Services"). These services shall be provided annually to JEA during the period of the Contract:

- \$50,000,000.00 Cyber Liability Coverage
- \$50,000,000.00 Property Damage Coverage
- Procurement of Insurance (Property and Casualty – Cyber Insurance ONLY)
- Property Loss Prevention Engineering
- Claims Settlement (Property and Casualty – Cyber Insurance ONLY)
- Risk Management Consulting, including Cyber Security
- Computer Internet/Intranet Resources, including Insurance Broker's Professional Risk Newsletter

This award will impact the following Measures of Value:

- **Customer Impact Value:** The purchase of Cyber Liability Insurance will afford protection to those customers affected by an intrusion of JEA's computer systems by a third party. The protection/reimbursement of costs associated with the customer's compromised data will be provided for by said Insurance.
- **Financial Value:** If JEA's computer systems are infiltrated, by a third party, this Insurance will protect JEA's liability and damaged property to the limits afforded by this Insurance Policy. (\$50,000,000.00)

JEA IFB/RFP/State/City/GSA#: 094-19
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ARTHUR J. GALLAGHER RISK MANAGEMENT SERVICES, INC.	Scott Saporito	scott_saporito@ajg.com	111 Veterans Blvd., Ste. 1130 Metairie, LA 70005	(504) 888- 1100	\$688,758.40

Amount for entire term of Contract/PO: \$688,758.40
Award Amount for remainder of this FY: \$688,758.40
Length of Contract/PO Term: One (1) Year w/One (1) – One (1) Yr. Renewal
Begin Date (mm/dd/yyyy): 07/01/2019
End Date (mm/dd/yyyy): 06/30/2020
Renewal Options: YES – One (1) – One (1) Yr. Renewal
JSEB Requirement: N/A – Optional

RESPONDENTS:

Name	Response Amount	Rank
J ARTHUR J. GALLAGHER RISK MANAGEMENT SERVICES, INC.	\$688,758.40	1
AON RISK SERVICES NORTHEAST, INC.	\$839,999.66	2
MCGRUFF, SEIBELS & WILLIAMS	N/A	Disqualified

Background/Recommendations:

Advertised 05/03/2019. Prior to Bid advertisement, McGriff, Seibels & Williams, JEA's existing Broker, was contacted and asked whether or not they were able to provide the requested Cyber Insurance. They responded that they were not able to provide that coverage. At Response opening on 05/14/2019, JEA received three (3) Responses. Two (2) of the Responses were in compliance with the requirements while one (1) company was disqualified. There were clarifications made to confirm we were receiving comparable response pricing. McGriff, Seibels & Williams was disqualified as they did not provide the requested stand-alone policy for this coverage. McGriff, Seibels & Williams was only willing to provide \$45M in Cyber Insurance coverage, relying on coverage under an existing policy held by FM Global. JEA contacted FM Global to inquire about leveraging \$5M against our existing policy. There would have been an additional cost to JEA in the amount of roughly \$300,000. A copy of the Response Form is attached as backup.

This will be JEA's first policy for Property and Casualty Insurance for Cyber Insurance. Under this contract, JEA shall pay Arthur J. Gallagher Risk Management Services, INC. (AJG) a flat annual fee of \$62,614.40 for Insurance Brokerage Services and \$626,144.00 for the Insurance Premium issued by Brit Global Specialty through Lloyds of London. Per the contract terms, AJG is not permitted to add any mark up or commissions to the Insurance Premium throughout this contract. The award amount of \$688,758.40 is three percent (3%) lower than the award estimate and is within the forecasted budget estimate.

094-19 - Request approval to award a contract to Arthur J. Gallagher Risk Management Services, INC. for JEA Property and Casualty Insurance Brokerage Services (Cyber Insurance Only) and the Cyber Insurance Premium in the not to exceed amount of \$688,758.40, subject to the availability of lawfully appropriated funds.

Manager: N/A
Director: Bossier, Steven M. - Director Risk Management Services
VP: Wannemacher, Ryan F. - Chief Financial Officer

APPROVALS:

J. M. ... *6/27/19*
Chairman, Awards Committee **Date**

Kristin ... *6/27/19*
Manager, Capital-Budget-Planning **Date**
Operating Budgets



Formal Bid and Award System

Award #6 June 25, 2020

Type of Award Request: BID (IFB)
Request #: 6741
Requestor Name: Bides, Arthur R.
Requestor Phone: (904) 665-6815
Project Title: 36-inch Transmission Water Main from Main Street Water Treatment Plant (WTP) to Franklin Street and 30-inch Raw Water Main from Ionia Street to Main Street WTP
Project Number: 8004199 and 8004200
Project Location: JEA
Funds: Capital
Budget Estimate: \$15,729,532.00

Scope of Work:

This solicitation is to request construction services to install approximately 8,000 linear feet (LF) of 36-inch cement-mortar lined ductile iron (CLDI) Pipe Transmission Water Main, 3,200 LF of 30-inch CLDI Raw Water Main, 1,200 LF of 20-inch CLDI Raw Water Main, 4,200 LF of 16-inch PVC Water Main, and associated work. These water mains are to eliminate bottleneck in the JEA Raw Water Main along Phelps Street and to connect JEA's new wells, Well #13 and Well #15, to the Main Street WTP; and to provide a 36-inch Transmission Water Main to connect the Main Street WTP to the TWMP river crossing stub-out at Franklin Street, providing critically needed water for the South Grid.

JEA IFB/RFP/State/City/GSA#: 013-20
Purchasing Agent: King, David
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
J.B. COXWELL CONTRACTING, INC.	Garland Chick, Jr.	estimating@jbcowell.com	6741 Lloyd Road West, Jacksonville, FL 32254	(904) 786-1120	\$15,189,637.09

Amount for entire term of Contract/PO: \$15,189,637.09
Award Amount for remainder of this FY: \$200,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 08/13/2020
End Date (mm/dd/yyyy): Project Completion (Expected: August 2022)
JSEB Requirement: Ten Percent (10%) Goal

Comments on JSEB Requirements:

Donna J. Hamilton, Inc. (Pipe, Valves and Fittings) – 7.8%
 CSI Geo (Geotechnical Testing) – 0.6%
 DJ Trucking (Hauling & Trucking) – 1.6%

BIDDERS:

Name	Amount
J. B. COXWELL CONTRACTING	\$15,189,637.09
T B LANDMARK CONSTRUCTION	\$15,211,281.00
T.G. UTILITY COMPANY, INC.	\$16,547,567.00
GARNEY COMPANIES INC.	\$22,278,280.00

Background/Recommendations:

Advertised on 04/13/2020. Ten (10) prime contractors attended the mandatory pre-bid meeting held on 04/22/2020. At Bid opening on 06/16/2020, JEA received four (4) Bids. Companies that chose not to bid listed among their reasons other commitments on projects, or could not provide the resources necessary to complete the project in a timely manner. J.B. Coxwell Contracting is the lowest responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

The award amount of \$15,189,637.09 is 3.4% lower than the current budget estimate and is deemed reasonable.


The project details are below:

- Project Budget at time of Bid (100% Design): \$19,052,844.02
 - Engineering Budget (Firm: Jacobs Engineering, CPA 166922): \$1,227,279.00
 - Construction Budget: \$15,729,532.00
 - Internal JEA Costs: \$2,096,033.02
- Estimate at Completion: \$18,512,949.11
 - Engineering Budget: \$1,227,279.00
 - Construction Budget: \$15,189,637.09 (**This Award**)
 - Internal JEA Costs: \$2,096,033.02
- Original Project Schedule:
 - Engineering Completion: February 2020
 - Construction Completion: June 2022
- Revised Schedule:
 - Engineering Completion: April 2020
 - Construction Completion: August 2022

013-20 – Request approval to award a contract to J.B. Coxwell Contracting for construction services for the 36-inch Transmission Water Main from the Main Street WTP to Franklin Street and 30-inch Raw Water Main from Ionia Street to the Main WTP project in the amount of \$15,189,637.09, subject to the availability of lawfully appropriated funds.

Manager: DiMeo, Elizabeth A., Mgr Project Management
Director: Conner, Sean M. - Dir, Water, Wastewater & Reuse Treatment
VP: Vu, Hai X. – Interim VP/GM Water Wastewater Systems

APPROVALS:

 06/25/2020

Chairman, Awards Committee **Date**

Steven Elmore 06/25/2020

Budget Representative **Date**

Appendix B - Bid Form

013-20 36" Transmission Water Main from Main St WTP to Franklin St and 30" Raw Water Main from Ionia St to Main WTP

Submit an **original, two (2) copies and one (1) thumb drive** along with other required forms in a sealed envelope to: JEA Procurement Dept., 21 W. Church St., Bid Office, Customer Center, 1st Floor, Room 002, Jacksonville, FL 32202-3139.

Company Name: J. B. Coxwell Contracting, Inc.

Company's Address: 6741 Lloyd Road West, Jacksonville, FL 32254

License Number: GC: CGC059919, UG: CUC053986

Phone Number: 904-786-1120 FAX No: 904-783-2970 Email Address: estimating@jbcowwell.com

BID SECURITY REQUIREMENTS

- None required
- Certified Check or Bond (Five Percent (5%))

TERM OF CONTRACT

- One Time Purchase
- Annual Requirements
- Other, Specify - Project Completion

SAMPLE REQUIREMENTS

- None required
- Samples required prior to Bid Opening
- Samples may be required subsequent to Bid Opening

SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- None required
- Bond required 100% of Bid Award

QUANTITIES

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

INSURANCE REQUIREMENTS

Insurance required

PAYMENT DISCOUNTS

- 1% 20, net 30
- 2% 10, net 30
- Other _____
- None Offered

ENTER YOUR BID FOR SOLICITATION 034-20

TOTAL BID PRICE

**Total Bid Price for the Project
(enter total from cell B7, Tab 'Combined Totals' in the Bid Workbook)**

\$ 15,189,637.09

I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

Garland F. Chick, Jr. 6/16/2020
Handwritten Signature of Authorized Officer of Company or Agent Date

1 through 4

Garland F. Chick, Jr., Vice President
Printed Name and Title

013-20 JEA Main Street WTP 36" Water Transmission Main and 30" Raw Water Main

(1) 36" TWMP Water Main	\$8,727,313.69
(2) 30" Raw Water Main	\$3,976,281.40
(3) 16" Water Main	\$2,486,042.00

Total Bid Price (enter this total on the Bid Form)

\$15,189,637.09

*Unless otherwise noted, this column refers to paragraphs /sections found in the latest edition of the JEA's Water & Sewer Standards Manual.

This document can be found on www.jea.com.

**Reference found in this solicitation.

***Refer to 013-20 Appendix A - Technical Specifications.

Item	Spec	Est.	Unit	Description	Unit Price	Total Price
No.	No.	Qty.				
1	801.III.2.1	2	EA	Abandon 2" Water Main by Sealing	\$266.00	\$532.00
2	801.III.2.1	6	EA	Abandon Water Service by Sealing	\$91.00	\$546.00
3	801.III.2.3	12	LF	Abandon 16" Water Main by Grout Fill	\$146.00	\$1,752.00
4	801.III.2.3	14	LF	Abandon 8" Water Main by Grout Fill	\$66.00	\$924.00
5	801.III.2.3	26	LF	Abandon 6" Water Main by Grout Fill	\$275.00	\$7,150.00
6	801.III.2.3	12	LF	Abandon 4" Water Main by Grout Fill	\$64.00	\$768.00
7	801.III.2.4	10	LF	Remove 36" Water Main	\$22.00	\$220.00
8	801.III.2.4	39	LF	Remove 16" Water Main	\$22.00	\$858.00
9	801.III.2.4	248	LF	Remove 12" Water Main	\$28.00	\$6,944.00
10	801.III.2.4	94	LF	Remove 8" Water Main	\$28.00	\$2,632.00
11	801.III.2.4	120	LF	Remove 6" Water Main	\$28.00	\$3,360.00
12	801.III.2.4	66	LF	Remove 4" Water Main	\$28.00	\$1,848.00
13	801.III.2.4	1,498	LF	Remove 2" Water Main	\$30.00	\$44,940.00
14	801.VIII	3,632	SY	Sodding (COJ)	\$4.50	\$16,344.00
15	801.VIII	63	SY	Sodding (FDOT)	\$4.50	\$283.50
16	801.IX.1	7,224	SY	Pavement Removal (COJ)	\$10.00	\$72,240.00
17	801.IX.1	488	SY	Pavement Removal (FDOT)	\$15.00	\$7,320.00
18	801.IX.1	108	SY	Concrete Pavement Removal (COJ)	\$55.00	\$5,940.00
19	801.IX.2	7,308	SY	Paving Repair - Cross Cuts and Patches - Asphalt	\$28.00	\$204,624.00
20	801.IX.2	488	SY	Paving Repair - Cross Cuts and Patches - Asphalt (FDOT) (3.8" SP, 1.5" FC)	\$57.00	\$27,816.00
21	801.IX.2	7,308	SY	Paving Repair - Cross Cuts and Patches - Base	\$21.00	\$153,468.00
22	801.IX.2	488	SY	Paving Repair - Cross Cuts and Patches - Base (FDOT)	\$22.00	\$10,736.00
23	801.IX.2	12	SY	Paving Repair - Cross Cuts and Patches - Concrete (COJ)	\$50.00	\$600.00
24	801.IX.6	12,566	SY	Existing Pavement - Milling & Resurfacing (COJ)	\$15.00	\$188,490.00
25	801.IX.6	1,435	SY	Existing Pavement - Milling & Resurfacing (FDOT) (2.0" SP, 1.5" FC)	\$38.00	\$54,530.00
26	801.IX.7	2	EA	Traffic Loops	\$3,000.00	\$6,000.00
27	801.X.1	675	SY	Remove Concrete Sidewalk (COJ)	\$5.50	\$3,712.50
28	801.X.1	11	SY	Remove Concrete Sidewalk (FDOT)	\$5.50	\$60.50
29	801.X.1	32	SY	Remove Brick Pavers (COJ)	\$11.00	\$352.00
30	801.X.1	11	SY	Remove Brick Pavers (FDOT)	\$11.00	\$121.00
31	801.X.1	2	SY	Remove Hexagon Brick Pavers (FDOT)	\$14.00	\$28.00
32	801.X.1 / 936	31	SY	Remove Hexagon Stamped Concrete Sidewalk (COJ)	\$11.29	\$349.99
33	801.X.2	360	SY	Remove Concrete Driveway (COJ)	\$25.00	\$9,000.00
34	801.X.2	19	SY	Remove Concrete Driveway (FDOT)	\$25.00	\$475.00
35	801.X.3	2,839	LF	Remove Curb and Gutter (COJ)	\$15.00	\$42,585.00
36	801.X.3	69	LF	Remove Curb and Gutter (FDOT)	\$15.00	\$1,035.00
37	801.X.3	134	LF	Remove and Store Granite Curb	\$15.00	\$2,010.00
38	801.X.4	675	SY	Replace Concrete Sidewalk (COJ)	\$47.00	\$31,725.00
39	801.X.4	11	SY	Replace Concrete Sidewalk (FDOT)	\$345.00	\$3,795.00
40	801.X.4	32	SY	Replace Brick Pavers (COJ)	\$140.00	\$4,480.00
41	801.X.4	11	SY	Replace Brick Pavers (FDOT)	\$140.00	\$1,540.00
42	801.X.4	2	SY	Replace Hexagon Brick Pavers (FDOT)	\$140.00	\$280.00
43	801.X.4 / 937	31	SY	Replace Hexagon Stamped Concrete Sidewalk (COJ)	\$140.00	\$4,340.00
44	801.X.5	360	SY	Replace Concrete Driveway (COJ)	\$47.00	\$16,920.00
45	801.X.5	19	SY	Replace Concrete Driveway (FDOT)	\$47.00	\$893.00
46	801.X.6	2,839	LF	Replace Curb and Gutter (COJ)	\$15.00	\$42,585.00
47	801.X.6	69	LF	Replace Curb and Gutter (FDOT)	\$26.00	\$1,794.00
48	801.X.6	134	LF	Replace Granite Curb with Header Curb	\$23.00	\$3,082.00
49	801.XI	125	LF	Remove and Replace Ornamental Metal Fencing/Gate	\$57.00	\$7,125.00
50	801.XI	120	LF	Remove and Replace Chain-link Fencing	\$39.00	\$4,680.00
51	801.XIII.1	2,203	LF	36" CLDI (PC150) Pipe Push-on (WM) - by open cut	\$415.00	\$914,245.00
52	801.XIII.1 / 942	5,608	LF	36" CLDI (PC150) Pipe, RJ (WM) - by open cut	\$495.00	\$2,775,960.00
53	801.XIII.1 / 943	155	LF	36" CLDI (PC150) Pipe, RJ (WM) - by Pilot Tube Guided Auger Bore	\$955.00	\$148,025.00
54	801.XIII.1 / 942	16	LF	30" CLDI (PC150) Pipe, RJ (WM) - by open cut	\$350.00	\$5,600.00

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**Reference found in this solicitation.

***Refer to 013-20 Appendix A - Technical Specifications.

Item	Spec	Est.	Unit	Description	Unit Price	Total Price
55	801.XIII.1	122	LF	16" PVC DR 25 Pipe (WM)	\$100.00	\$12,200.00
56	801.XIII.1	15	LF	12" PVC DR 18 Pipe (WM)	\$85.00	\$1,275.00
57	801.XIII.1	1,192	LF	8" PVC DR 18 Pipe (WM)	\$65.35	\$77,897.20
58	801.XIII.1	955	LF	6" PVC DR 18 Pipe (WM)	\$55.00	\$52,525.00
59	801.XIII.1	49	LF	4" PVC DR 18 Pipe (WM)	\$45.00	\$2,205.00
60	801.XIII.2	1	EA	36" MJ Sleeve	\$4,500.00	\$4,500.00
61	801.XIII.2	1	EA	16" MJ Sleeve	\$850.00	\$850.00
62	801.XIII.2	1	EA	12" MJ Sleeve	\$495.00	\$495.00
63	801.XIII.2	13	EA	8" MJ Sleeve	\$375.00	\$4,875.00
64	801.XIII.2	10	EA	6" MJ Sleeve	\$325.00	\$3,250.00
65	801.XIII.2	2	EA	4" MJ Sleeve	\$275.00	\$550.00
66	801.XIII.2	59	EA	36" MJ 45° Bend	\$6,100.00	\$359,900.00
67	801.XIII.2	31	EA	36" MJ 22.5° Bend	\$6,000.00	\$186,000.00
68	801.XIII.2	14	EA	36" MJ 11.25° Bend	\$6,000.00	\$84,000.00
69	801.XIII.2	2	EA	36" MJ 90° Bend	\$6,600.00	\$13,200.00
70	801.XIII.2	1	EA	30" MJ 45° Bend	\$5,000.00	\$5,000.00
71	801.XIII.2	1	EA	16" MJ 90° Bend	\$1,500.00	\$1,500.00
72	801.XIII.2	3	EA	16" MJ 22.5° Bend	\$1,400.00	\$4,200.00
73	801.XIII.2	1	EA	12" MJ 90° Bend	\$800.00	\$800.00
74	801.XIII.2	2	EA	8" MJ 90° Bend	\$500.00	\$1,000.00
75	801.XIII.2	13	EA	8" MJ 45° Bend	\$400.00	\$5,200.00
76	801.XIII.2	6	EA	8" MJ 22.5° Bend	\$400.00	\$2,400.00
77	801.XIII.2	9	EA	8" MJ 11.25° Bend	\$400.00	\$3,600.00
78	801.XIII.2	10	EA	6" MJ 90° Bend	\$380.00	\$3,800.00
79	801.XIII.2	17	EA	6" MJ 45° Bend	\$380.00	\$6,460.00
80	801.XIII.2	2	EA	6" MJ 22.5° Bend	\$380.00	\$760.00
81	801.XIII.2	1	EA	6" MJ 11.25° Bend	\$380.00	\$380.00
82	801.XIII.2	2	EA	4" MJ 90° Bend	\$280.00	\$560.00
83	801.XIII.2	2	EA	36" x 36" MJ Tee	\$9,500.00	\$19,000.00
84	801.XIII.2	1	EA	36" x 30" MJ Tee	\$8,500.00	\$8,500.00
85	801.XIII.2	3	EA	16" x 16" MJ Tee	\$2,000.00	\$6,000.00
86	801.XIII.2	1	EA	16" x 12" MJ Tee	\$1,800.00	\$1,800.00
87	801.XIII.2	2	EA	8" x 8" MJ Tee	\$800.00	\$1,600.00
88	801.XIII.2	8	EA	8" x 6" MJ Tee	\$700.00	\$5,600.00
89	801.XIII.2	1	EA	8" x 4" MJ Tee	\$700.00	\$700.00
90	801.XIII.2	2	EA	6" x 6" MJ Tee	\$600.00	\$1,200.00
91	801.XIII.2	1	EA	4" x 4" MJ Tee	\$400.00	\$400.00
92	801.XIII.2	2	EA	16" x 8" MJ Reducer	\$820.00	\$1,640.00
93	801.XIII.2	1	EA	8" x 6" MJ Reducer	\$400.00	\$400.00
94	801.XIII.2	1	EA	6" x 4" MJ Reducer	\$300.00	\$300.00
95	801.XIII.2	1	EA	36" MJ Cap Tapped for 2"	\$3,500.00	\$3,500.00
96	801.XIII.2	2	EA	16" MJ Cap Tapped for 2"	\$650.00	\$1,300.00
97	801.XIII.2	1	EA	6" MJ Cap Tapped for 2"	\$300.00	\$300.00
98	801.XIII.2	1	EA	4" MJ Cap Tapped for 2"	\$280.00	\$280.00
99	801.XIII.2	2	EA	6" MJ Cap	\$275.00	\$550.00
100	801.XIII.3 / 943	155	LF	54" Steel Casing Pipe - by Pilot Tube Guided Auger Bore	\$3,500.00	\$542,500.00
101	801.XIII.4 / 941	6,866	LF	36" Polyethylene Wrap	\$5.00	\$34,330.00
102	801.XIII.4 / 941	16	LF	30" Polyethylene Wrap	\$4.00	\$64.00
103	801.XIII.4 / 941	1,100	LF	36" Polyethylene Wrap - Double Wrap	\$8.00	\$8,800.00
104	801.XIII.6	21	EA	8" Restrained Joint	\$150.00	\$3,150.00
105	801.XIII.6.1	8	EA	8" Split Ring Bell Restraint (Existing Water Main)	\$450.00	\$3,600.00
106	801.XIII.6.1	7	EA	6" Split Ring Bell Restraint (Existing Water Main)	\$400.00	\$2,800.00
107	801.XIII.6.1	2	EA	4" Split Ring Bell Restraint (Existing Water Main)	\$400.00	\$800.00
108	801.XIII.7	1	EA	12" Pipe Thrust Collar	\$1,650.00	\$1,650.00
109	801.XIII.7	1	EA	16" Pipe Thrust Collar	\$1,650.00	\$1,650.00

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 This document can be found on www.jea.com.
 **Reference found in this solicitation.
 ***Refer to 013-20 Appendix A - Technical Specifications.

Item	Spec	Est.	Unit	Description	Unit Price	Total Price
110	801.XIII.9	4	EA	Water Service Replacement (Longside) (W-1)	\$2,500.00	\$10,000.00
111	801.XIII.9	5	EA	Water Service Replacement (Shortside) (W-1)	\$800.00	\$4,000.00
112	801.XIII.9	1	EA	Double Water Service Replacement (Longside) (W-1)	\$2,900.00	\$2,900.00
113	801.XIII.9 / 930	1	EA	Double Water Service Replacement (Longside) (W-1) (Hand Dug Across UGE Lines)	\$2,900.00	\$2,900.00
114	801.XIII.9	1	EA	Double Water Service Replacement (Shortside) (W-1)	\$3,000.00	\$3,000.00
115	801.XIII.10	1	EA	16" Line Stop	\$9,800.00	\$9,800.00
116	801.XIII.10	1	EA	12" Line Stop	\$5,500.00	\$5,500.00
117	801.XIII.11	23	EA	Compliance Sample Taps	\$400.00	\$9,200.00
118	801.XIV.1	3	EA	Fire Hydrant Assembly (W-13)	\$3,200.00	\$9,600.00
119	801.XIV.3 / 947	6	EA	36" MJ Gate Valve (Vertical)	\$55,000.00	\$330,000.00
120	801.XIV.3 / 947	4	EA	16" MJ Gate Valve (Vertical)	\$5,500.00	\$22,000.00
121	801.XIV.3 / 947	1	EA	12" MJ Gate Valve (Vertical)	\$2,800.00	\$2,800.00
122	801.XIV.3 / 947	4	EA	8" MJ Gate Valve (Vertical)	\$1,600.00	\$6,400.00
123	801.XIV.3 / 947	11	EA	6" MJ Gate Valve (Vertical)	\$1,200.00	\$13,200.00
124	801.XIV.3 / 947	2	EA	4" MJ Gate Valve (Vertical)	\$900.00	\$1,800.00
125	801.XIV.4	1	EA	36" x 30" Tapping Sleeve and Valve, RJ	\$55,000.00	\$55,000.00
126	801.XIV.8	5	EA	2" Flushing Valve (Below Ground) (W-28)	\$1,800.00	\$9,000.00
127	801.XIV.9 / 949	18	EA	Manual Air Release Valve Assembly	\$10,000.00	\$180,000.00
128	801.XVI.4 / 950	129	LF	Remove and Replace Sanitary Sewer Lateral (6" PVC SDR 26 Pipe)	\$35.00	\$4,515.00
129	912	1	LS	Field Office	\$310,000.00	\$310,000.00
130	925	201	CY	Flowable Fill	\$201.00	\$40,401.00
131	935	1	EA	Remove and Relocate Light (Main Street WTP Site)	\$21,180.00	\$21,180.00
132	935	1	EA	Remove and Relocate Light (Easement Along E 1st Street)	\$21,180.00	\$21,180.00
133	938	1	LS	Reinforced Concrete Pad (Double Pipes)	\$21,500.00	\$21,500.00
134	939	1	EA	36" Pipe Thrust Block (Detail W-38)	\$2,300.00	\$2,300.00
135	945	2	EA	36" Flushing/Pigging Launch/Retrieval Station Assembly (outside pavement)	\$12,810.00	\$25,620.00
136	948	4	EA	Remove and Salvage Fire Hydrant Assembly	\$685.00	\$2,740.00
				Subtotal 1		\$7,465,995.69
				Cash Allowances		
137		1	LS	Testing Allowance		\$70,000.00
138		1	LS	Law Enforcement Allowance		\$30,000.00
139	929	1	LS	Test Hole/Utility Investigation Allowance (Main Street; Phelps Street/Palmetto Street intersection)		\$50,000.00
140		1	LS	SWA		\$456,318.00
				SUBTOTAL		\$8,072,313.69
				GENERAL/SPECIAL CONDITIONS (MAX. 10% OF SUBTOTAL)		\$655,000.00
				TOTAL (Subtotal plus General Conditions & Special Conditions)		\$8,727,313.69

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Item No.	Spec No.	Est. Qty.	Unit	Description	Unit Price	Total Price
1	801.III.2.1	3	EA	Abandon 6" Sanitary Sewer Lateral by Sealing	\$800.00	\$2,400.00
2	801.III.2.2	2	EA	Abandon 8" Sanitary Sewer by Plugging	\$820.00	\$1,640.00
3	801.III.2.3	62	LF	Abandon 6" Sanitary Sewer Lateral by Grout Fill	\$4.00	\$248.00
4	801.III.2.3	1,000	LF	Abandon 12" Raw Water main by Grout Fill	\$9.00	\$9,000.00
5	801.III.2.4	28	LF	Remove 14" Water Main	\$29.00	\$812.00
6	801.III.2.4	21	LF	Remove 6" Water Main	\$29.00	\$609.00
7	801.III.2.4	10	LF	Remove 8" Sanitary Sewer	\$33.00	\$330.00
8	801.III.2.4	99	LF	Remove 6" Sanitary Sewer Lateral	\$33.00	\$3,267.00
9	801.III.2.4 / 931	275	LF	Remove Retired (Abandoned) 6" Gas Line (E 1st Street, West of Hubbard Street)	\$32.00	\$8,800.00
10	801.III.2.4 / 931	270	LF	Remove Retired (Abandoned) 12" Gas Line (E 1st Street, East of Hubbard Street)	\$32.00	\$8,640.00
11	801.VIII	3,632	SY	Sodding (COJ)	\$5.00	\$18,160.00
12	801.VIII	63	SY	Sodding (FDOT)	\$5.00	\$315.00
13	801.IX.1	7,224	SY	Pavement Removal (COJ)	\$10.00	\$72,240.00
14	801.IX.1	488	SY	Pavement Removal (FDOT)	\$15.00	\$7,320.00
15	801.IX.1	108	SY	Concrete Pavement Removal (COJ)	\$55.00	\$5,940.00
16	801.IX.2	7,308	SY	Paving Repair - Cross Cuts and Patches - Asphalt	\$29.00	\$211,932.00
17	801.IX.2	488	SY	Paving Repair - Cross Cuts and Patches - Asphalt (FDOT) (3.8" SP, 1.5" FC)	\$60.00	\$29,280.00
18	801.IX.2	7,308	SY	Paving Repair - Cross Cuts and Patches - Base	\$25.00	\$182,700.00
19	801.IX.2	488	SY	Paving Repair - Cross Cuts and Patches - Base (FDOT)	\$25.00	\$12,200.00
20	801.IX.2	12	SY	Paving Repair - Cross Cuts and Patches - Concrete (COJ)	\$55.00	\$660.00
21	801.IX.6	12,566	SY	Existing Pavement - Milling & Resurfacing (COJ)	\$16.00	\$201,056.00
22	801.IX.6	1,435	SY	Existing Pavement - Milling & Resurfacing (FDOT) (2.0" SP, 1.5" FC)	\$42.00	\$60,270.00
23	801.IX.7	2	EA	Traffic Loops	\$3,000.00	\$6,000.00
24	801.X.1	675	SY	Remove Concrete Sidewalk (COJ)	\$8.00	\$5,400.00
25	801.X.1	11	SY	Remove Concrete Sidewalk (FDOT)	\$10.00	\$110.00
26	801.X.1	32	SY	Remove Brick Pavers (COJ)	\$12.00	\$384.00
27	801.X.1	11	SY	Remove Brick Pavers (FDOT)	\$12.00	\$132.00
28	801.X.1	2	SY	Remove Hexagon Brick Pavers (FDOT)	\$25.00	\$50.00
29	801.X.1 / 936	31	SY	Remove Hexagon Stamped Concrete Sidewalk (COJ)	\$25.00	\$775.00
30	801.X.2	360	SY	Remove Concrete Driveway (COJ)	\$15.00	\$5,400.00
31	801.X.2	19	SY	Remove Concrete Driveway (FDOT)	\$15.00	\$285.00
32	801.X.3	2,839	LF	Remove Curb and Gutter (COJ)	\$15.00	\$42,585.00
33	801.X.3	69	LF	Remove Curb and Gutter (FDOT)	\$15.00	\$1,035.00
34	801.X.3	134	LF	Remove and Store Granite Curb	\$6.00	\$804.00
35	801.X.4	675	SY	Replace Concrete Sidewalk (COJ)	\$55.00	\$37,125.00
36	801.X.4	11	SY	Replace Concrete Sidewalk (FDOT)	\$380.00	\$4,180.00
37	801.X.4	32	SY	Replace Brick Pavers (COJ)	\$150.00	\$4,800.00
38	801.X.4	11	SY	Replace Brick Pavers (FDOT)	\$150.00	\$1,650.00
39	801.X.4	2	SY	Replace Hexagon Brick Pavers (FDOT)	\$150.00	\$300.00
40	801.X.4 / 937	31	SY	Replace Hexagon Stamped Concrete Sidewalk (COJ)	\$150.00	\$4,650.00
41	801.X.5	360	SY	Replace Concrete Driveway (COJ)	\$55.00	\$19,800.00
42	801.X.5	19	SY	Replace Concrete Driveway (FDOT)	\$55.00	\$1,045.00
43	801.X.6	2,839	LF	Replace Curb and Gutter (COJ)	\$15.00	\$42,585.00
44	801.X.6	69	LF	Replace Curb and Gutter (FDOT)	\$30.00	\$2,070.00
45	801.X.6	134	LF	Replace Granite Curb with Header Curb	\$26.00	\$3,484.00
46	801.XI	160	LF	Remove and Replace Chain-link Fencing	\$42.00	\$6,720.00
47	801.XIII.1	681	LF	30" CLDI (PC150) Push-on (Raw WM)	\$300.00	\$204,300.00
48	801.XIII.1 / 942	2,312	LF	30" CLDI (PC150) Pipe, RJ (Raw WM)	\$333.45	\$770,936.40
49	801.XIII.1 / 942	9	LF	24" CLDI (PC150) Pipe, RJ (Raw WM)	\$285.00	\$2,565.00
50	801.XIII.1	351	LF	20" CLDI (PC250) Push-on (Raw WM)	\$200.00	\$70,200.00
51	801.XIII.1 / 942	838	LF	20" CLDI (PC250) Pipe, RJ (Raw WM)	\$200.00	\$167,600.00
52	801.XIII.1 / 942	28	LF	14" CLDI (PC250) Pipe, RJ (WM)	\$130.00	\$3,640.00
53	801.XIII.1	24	LF	6" PVC DR 18 Pipe (WM)	\$17.00	\$408.00
54	801.XIII.2	2	EA	20" MJ Sleeve	\$1,355.00	\$2,710.00
55	801.XIII.2	1	EA	14" MJ Sleeve	\$710.00	\$710.00

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Item	Spec	Est.	Unit	Description	Unit Price	Total Price
56	801.XIII.2	2	EA	6" MJ Sleeve	\$365.00	\$730.00
57	801.XIII.2	34	EA	30" MJ 45° Bend	\$5,500.00	\$187,000.00
58	801.XIII.2	11	EA	30" MJ 22.5° Bend	\$5,000.00	\$55,000.00
59	801.XIII.2	10	EA	30" MJ 11.25° Bend	\$5,000.00	\$50,000.00
60	801.XIII.2	9	EA	20" MJ 45° Bend	\$2,500.00	\$22,500.00
61	801.XIII.2	4	EA	20" MJ 22.5° Bend	\$2,500.00	\$10,000.00
62	801.XIII.2	4	EA	14" MJ 45° Bend	\$1,260.00	\$5,040.00
63	801.XIII.2	4	EA	6" MJ 45° Bend	\$425.00	\$1,700.00
64	801.XIII.2	2	EA	30" x 30" MJ Tee	\$7,205.00	\$14,410.00
65	801.XIII.2	2	EA	20" x 20" MJ Tee	\$3,200.00	\$6,400.00
66	801.XIII.2	1	EA	30" x 24" MJ Reducer	\$4,100.00	\$4,100.00
67	801.XIII.2	2	EA	30" x 20" MJ Reducer	\$4,500.00	\$9,000.00
68	801.XIII.4 / 941	2,993	LF	30" Polyethylene Wrap	\$5.00	\$14,965.00
69	801.XIII.4 / 941	9	LF	24" Polyethylene Wrap	\$5.00	\$45.00
70	801.XIII.4 / 941	1,189	LF	20" Polyethylene Wrap	\$4.00	\$4,756.00
71	801.XIII.4 / 941	28	LF	14" Polyethylene Wrap	\$4.00	\$112.00
72	801.XIII.6.1	2	EA	12" Split Ring Bell Restraints	\$300.00	\$600.00
73	801.XIII.10	1	EA	12" Line Stop	\$6,500.00	\$6,500.00
74	801.XIII.11	5	EA	Compliance Sample Taps	\$300.00	\$1,500.00
75	801.XIV.3 / 947	2	EA	30" MJ Gate Valve (Vertical)	\$38,000.00	\$76,000.00
76	801.XIV.3 / 947	3	EA	20" MJ Gate Valve (Vertical)	\$20,000.00	\$60,000.00
77	801.XIV.4	1	EA	30" x 24" Tapping Sleeve and Valve, RJ	\$35,000.00	\$35,000.00
78	801.XIV.9 / 949	13	EA	Manual Air Release Valve Assembly	\$10,500.00	\$136,500.00
79	801.XV.1	2	EA	Sewer Manhole, Type A - 6 to 8 Feet	\$6,800.00	\$13,600.00
80	801.XV.1	1	EA	Sewer Manhole, Type A - 8 to 10 Feet	\$8,800.00	\$8,800.00
81	801.XV.2	1	EA	Remove Sanitary Sewer Manhole	\$1,500.00	\$1,500.00
82	801.XV.4	2	EA	Connect to Existing Manhole	\$2,000.00	\$4,000.00
83	801.XVI.2	50	LF	Remove and Replace Sanitary Sewer Pipe (8" PVC SDR 26 Pipe) - 2 to 4 Feet	\$130.00	\$6,500.00
84	801.XVI.2	100	LF	Remove and Replace Sanitary Sewer Pipe (8" PVC SDR 26 Pipe) - 4 to 6 Feet	\$130.00	\$13,000.00
85	801.XVI.2	393	LF	Remove and Replace Sanitary Sewer Pipe (8" PVC SDR 26 Pipe) - 6 to 8 Feet	\$140.00	\$55,020.00
86	801.XVI.2	100	LF	Remove and Replace Sanitary Sewer Pipe (8" PVC SDR 26 Pipe) - 8 to 10 Feet	\$165.00	\$16,500.00
87	801.XVI.4 / 950	1,100	LF	Remove and Replace Sanitary Sewer Lateral (6" PVC SDR 26 Pipe)	\$65.00	\$71,500.00
88	801.XVIII.3	1	EA	8" Sanitary Sewer Pipe Coupling	\$500.00	\$500.00
89	925	131	CY	Flowable Fill	\$201.00	\$26,331.00
90	932	220	LF	Remove Abandoned Electrical Conduit and Manholes (E 2nd Street)	\$140.00	\$30,800.00
91	933	1	LS	Coordinate Removal and Relocation of Underground Telephone Line (E 1st Street)	\$8,860.00	\$8,860.00
92	939	1	EA	30" Pipe Thrust Block (Detail W-38)	\$1,595.00	\$1,595.00
93	940	1	LS	Specialized Shoring (E 1st Street, West of Hubbard Street)	\$45,000.00	\$45,000.00
94	945	1	EA	30" Flushing/Pigging Launch/Retrieval Station (outside pavement)	\$12,500.00	\$12,500.00
95	945	2	EA	20"/30" Flushing/Pigging Launch/Retrieval Station (under pavement)	\$12,500.00	\$25,000.00
96	951	2	EA	Connect to existing 20" x 20" Tee with Restrained Joint	\$2,500.00	\$5,000.00
				Subtotal 1		\$3,300,121.40
				Cash Allowances		
97		1	LS	Testing Allowance		\$40,000.00
98		1	LS	Law Enforcement Allowance		\$20,000.00
99	910	1	LS	Remove and Relocate Main Street WTP Fence/Gate/Appurtenances Allowance		\$30,000.00
100		1	LS	SWA		\$266,160.00
				SUBTOTAL		\$3,656,281.40
				GENERAL/SPECIAL CONDITIONS (MAX. 10% OF SUBTOTAL)		\$320,000.00
				TOTAL (Subtotal plus General Conditions & Special Conditions)		\$3,976,281.40

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Item No.	Spec No.	Est. Qty.	Unit	Description	Unit Price	Total Price
1	801.III.2.1	3	EA	Abandon 2" Water Main by Sealing	\$255.00	\$765.00
2	801.III.2.1	7	EA	Abandon Water Service by Sealing	\$85.00	\$595.00
3	801.III.2.3	2,232	LF	Abandon 16" Water Main by Grout Fill	\$33.00	\$73,656.00
4	801.III.2.3	52	LF	Abandon 12" Water Main by Grout Fill	\$38.00	\$1,976.00
5	801.III.2.3	38	LF	Abandon 10" Water Main by Grout Fill	\$46.00	\$1,748.00
6	801.III.2.3	110	LF	Abandon 8" Water Main by Grout Fill	\$30.00	\$3,300.00
7	801.III.2.3	13	LF	Abandon 6" Water Main by Grout Fill	\$62.00	\$806.00
8	801.III.2.4	1,804	LF	Remove 16" Water Main	\$22.00	\$39,688.00
9	801.III.2.4	29	LF	Remove 12" Water Main	\$26.00	\$754.00
10	801.III.2.4	10	LF	Remove 10" Water Main	\$26.00	\$260.00
11	801.III.2.4	237	LF	Remove 8" Water Main	\$26.00	\$6,162.00
12	801.III.2.4	6	LF	Remove 6" Water Main	\$26.00	\$156.00
13	801.III.2.4	14	LF	Remove 4" Water Main	\$26.00	\$364.00
14	801.III.2.4	15	LF	Remove 2" Water Main	\$30.00	\$450.00
15	801.VIII	3,632	SY	Sodding (COJ)	\$5.00	\$18,160.00
16	801.VIII	63	SY	Sodding (FDOT)	\$5.00	\$315.00
17	801.IX.1	7,224	SY	Pavement Removal (COJ)	\$10.00	\$72,240.00
18	801.IX.1	488	SY	Pavement Removal (FDOT)	\$15.00	\$7,320.00
19	801.IX.1	108	SY	Concrete Pavement Removal (COJ)	\$55.00	\$5,940.00
20	801.IX.2	7,308	SY	Paving Repair - Cross Cuts and Patches - Asphalt	\$29.00	\$211,932.00
21	801.IX.2	488	SY	Paving Repair - Cross Cuts and Patches - Asphalt (FDOT) (3.8" SP, 1.5" FC)	\$58.00	\$28,304.00
22	801.IX.2	7,308	SY	Paving Repair - Cross Cuts and Patches - Base	\$21.00	\$153,468.00
23	801.IX.2	488	SY	Paving Repair - Cross Cuts and Patches - Base (FDOT)	\$22.00	\$10,736.00
24	801.IX.2	12	SY	Paving Repair - Cross Cuts and Patches - Concrete (COJ)	\$50.00	\$600.00
25	801.IX.6	12,566	SY	Existing Pavement - Milling & Resurfacing (COJ)	\$15.00	\$188,490.00
26	801.IX.6	1,435	SY	Existing Pavement - Milling & Resurfacing (FDOT) (2.0" SP, 1.5" FC)	\$38.00	\$54,530.00
27	801.IX.7	2	EA	Traffic Loops	\$3,000.00	\$6,000.00
28	801.X.1	675	SY	Remove Concrete Sidewalk (COJ)	\$25.00	\$16,875.00
29	801.X.1	11	SY	Remove Concrete Sidewalk (FDOT)	\$25.00	\$275.00
30	801.X.1	32	SY	Remove Brick Pavers (COJ)	\$15.00	\$480.00
31	801.X.1	11	SY	Remove Brick Pavers (FDOT)	\$15.00	\$165.00
32	801.X.1	2	SY	Remove Hexagon Brick Pavers (FDOT)	\$15.00	\$30.00
33	801.X.1 / 936	31	SY	Remove Hexagon Stamped Concrete Sidewalk (COJ)	\$11.00	\$341.00
34	801.X.2	360	SY	Remove Concrete Driveway (COJ)	\$5.00	\$1,800.00
35	801.X.2	19	SY	Remove Concrete Driveway (FDOT)	\$5.00	\$95.00
36	801.X.3	2,839	LF	Remove Curb and Gutter (COJ)	\$4.00	\$11,356.00
37	801.X.3	69	LF	Remove Curb and Gutter (FDOT)	\$4.00	\$276.00
38	801.X.3	134	LF	Remove and Store Granite Curb	\$5.00	\$670.00
39	801.X.4	675	SY	Replace Concrete Sidewalk (COJ)	\$47.00	\$31,725.00
40	801.X.4	11	SY	Replace Concrete Sidewalk (FDOT)	\$345.00	\$3,795.00
41	801.X.4	32	SY	Replace Brick Pavers (COJ)	\$145.00	\$4,640.00
42	801.X.4	11	SY	Replace Brick Pavers (FDOT)	\$150.00	\$1,650.00
43	801.X.4	2	SY	Replace Hexagon Brick Pavers (FDOT)	\$140.00	\$280.00
44	801.X.4 / 937	31	SY	Replace Hexagon Stamped Concrete Sidewalk (COJ)	\$150.00	\$4,650.00
45	801.X.5	360	SY	Replace Concrete Driveway (COJ)	\$50.00	\$18,000.00
46	801.X.5	19	SY	Replace Concrete Driveway (FDOT)	\$50.00	\$950.00
47	801.X.6	2,839	LF	Replace Curb and Gutter (COJ)	\$15.00	\$42,585.00
48	801.X.6	69	LF	Replace Curb and Gutter (FDOT)	\$25.00	\$1,725.00
49	801.X.6	134	LF	Replace Granite Curb with Header Curb	\$23.00	\$3,082.00
50	801.XI	230	LF	Remove and Replace Chain Link Fence	\$40.00	\$9,200.00
51	801.XIII.1 / 942	130	LF	16" CLDI (PC250) Pipe, RJ (WM)	\$225.00	\$29,250.00
52	801.XIII.1 / 942	93	LF	8" CLDI (PC350) Pipe, RJ (WM)	\$55.00	\$5,115.00
53	801.XIII.1	4,228	LF	16" PVC DR 25 Pipe (WM)	\$100.00	\$422,800.00
54	801.XIII.1	33	LF	12" PVC DR 18 Pipe (WM)	\$65.00	\$2,145.00
55	801.XIII.1	84	LF	10" PVC DR 18 Pipe (WM)	\$42.00	\$3,528.00
56	801.XIII.1	528	LF	8" PVC DR 18 Pipe (WM)	\$40.00	\$21,120.00

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57	801.XIII.1	132	LF	6" PVC DR 18 Pipe (WM)	\$30.00	\$3,960.00
58	801.XIII.1	9	LF	4" PVC DR 18 Pipe (WM)	\$39.00	\$351.00
59	801.XIII.2	3	EA	16" MJ Sleeve	\$890.00	\$2,670.00
60	801.XIII.2	1	EA	12" MJ Sleeve	\$500.00	\$500.00
61	801.XIII.2	1	EA	10" MJ Sleeve	\$450.00	\$450.00
62	801.XIII.2	8	EA	8" MJ Sleeve	\$400.00	\$3,200.00
63	801.XIII.2	1	EA	6" MJ Sleeve	\$325.00	\$325.00
64	801.XIII.2	1	EA	4" MJ Sleeve	\$265.00	\$265.00
65	801.XIII.2	10	EA	16" MJ 90° Bend	\$1,780.00	\$17,800.00
66	801.XIII.2	48	EA	16" MJ 45° Bend	\$1,600.00	\$76,800.00
67	801.XIII.2	28	EA	16" MJ 22.5° Bend	\$1,600.00	\$44,800.00
68	801.XIII.2	10	EA	16" MJ 11.25° Bend	\$1,600.00	\$16,000.00
69	801.XIII.2	2	EA	12" MJ 90° Bend	\$800.00	\$1,600.00
70	801.XIII.2	1	EA	10" MJ 90° Bend	\$750.00	\$750.00
71	801.XIII.2	6	EA	10" MJ 45° Bend	\$570.00	\$3,420.00
72	801.XIII.2	8	EA	8" MJ 90° Bend	\$425.00	\$3,400.00
73	801.XIII.2	11	EA	8" MJ 45° Bend	\$385.00	\$4,235.00
74	801.XIII.2	3	EA	8" MJ 11.25° Bend	\$385.00	\$1,155.00
75	801.XIII.2	3	EA	6" MJ 90° Bend	\$400.00	\$1,200.00
76	801.XIII.2	2	EA	6" MJ 45° Bend	\$330.00	\$660.00
77	801.XIII.2	1	EA	4" MJ 90° Bend	\$300.00	\$300.00
78	801.XIII.2	7	EA	16" x 16" MJ Tee	\$2,500.00	\$17,500.00
79	801.XIII.2	1	EA	16" x 12" MJ Tee	\$2,100.00	\$2,100.00
80	801.XIII.2	1	EA	16" x 10" MJ Tee	\$2,100.00	\$2,100.00
81	801.XIII.2	12	EA	16" x 8" MJ Tee	\$1,800.00	\$21,600.00
82	801.XIII.2	5	EA	16" x 6" MJ Tee	\$1,800.00	\$9,000.00
83	801.XIII.2	1	EA	12" x 6" MJ Tee	\$900.00	\$900.00
84	801.XIII.2	1	EA	10" x 10" MJ Tee	\$850.00	\$850.00
85	801.XIII.2	5	EA	8" x 8" MJ Tee	\$750.00	\$3,750.00
86	801.XIII.2	4	EA	8" x 6" MJ Tee	\$650.00	\$2,600.00
87	801.XIII.2	1	EA	8" x 4" MJ Tee	\$650.00	\$650.00
88	801.XIII.2	3	EA	16" MJ Cap	\$800.00	\$2,400.00
89	801.XIII.2	4	EA	16" MJ Cap Tapped for 2"	\$810.00	\$3,240.00
90	801.XIII.2	1	EA	10" MJ Cap Tapped for 2"	\$315.00	\$315.00
91	801.XIII.2	9	EA	8" MJ Cap Tapped for 2"	\$270.00	\$2,430.00
92	801.XIII.4 / 941	130	LF	16" Polyethylene Wrap	\$4.00	\$520.00
93	801.XIII.4 / 941	93	LF	8" Polyethylene Wrap	\$4.00	\$372.00
94	801.XIII.6	100	EA	16" Pipe Bell Restraint	\$450.00	\$45,000.00
95	801.XIII.6	11	EA	8" Pipe Bell Restraint	\$105.00	\$1,155.00
96	801.XIII.6.1	4	EA	8" Split Ring Bell Restraint (Existing Main)	\$750.00	\$3,000.00
97	801.XIII.7	5	EA	16" Pipe Thrust Collar (Details W-31C, W-38, W-36)	\$1,500.00	\$7,500.00
98	801.XIII.7	1	EA	12" Pipe Thrust Collar (Details W-31C, W-38, W-36)	\$1,500.00	\$1,500.00
99	801.XIII.7	1	EA	10" Pipe Thrust Collar (Details W-31C, W-38, W-36)	\$1,500.00	\$1,500.00
100	801.XIII.7	5	EA	8" Pipe Thrust Collar (Details W-31C, W-38, W-36)	\$1,500.00	\$7,500.00
101	801.XIII.7	1	EA	6" Pipe Thrust Collar (Details W-31C, W-38, W-36)	\$1,500.00	\$1,500.00
102	801.XIII.7	1	EA	4" Pipe Thrust Collar (Details W-31C, W-38, W-36)	\$1,500.00	\$1,500.00
103	801.XIII.9 / 930	18	EA	Water Service Replacement (Longside) (W-1) (Hand Dug Across UGE Lines)	\$2,400.00	\$43,200.00
104	801.XIII.9	1	EA	Water Service Replacement (Longside) (W-1)	\$2,400.00	\$2,400.00
105	801.XIII.9	18	EA	Water Service Replacement (Shortside) (W-1)	\$900.00	\$16,200.00
106	801.XIII.9 / 930	1	EA	Gang Water Service Replacement (Longside) (Hand Dug Across UGE Lines)	\$3,200.00	\$3,200.00
107	801.XIII.9	2	EA	Gang Water Service Replacement (Shortside)	\$2,500.00	\$5,000.00
108	801.XIII.9	1	EA	Connect to Existing Water Service (Shortside)	\$1,000.00	\$1,000.00
109	801.XIII.10	3	EA	16" Line Stop	\$10,325.00	\$30,975.00
110	801.XIII.11	41	EA	Compliance Sample Taps	\$275.00	\$11,275.00
111	801.XIV.1	9	EA	Fire Hydrant Assembly (W-13)	\$3,250.00	\$29,250.00
112	801.XIV.3 / 947	16	EA	16" MJ Gate Valve (Vertical)	\$5,634.00	\$90,144.00

*Unless otherwise noted, this column refers to paragraphs /sections found in the latest edition of the JEA's Water & Sewer Standards Manual.

This document can be found on www.jea.com.

**Reference found in this solicitation.

***Refer to 013-20 Appendix A - Technical Specifications.

Item	Spec	Est.	Unit	Description	Unit Price	Total Price
113	801.XIV.3 / 947	1	EA	12" MJ Gate Valve (Vertical)	\$2,470.00	\$2,470.00
114	801.XIV.3 / 947	3	EA	10" MJ Gate Valve (Vertical)	\$2,055.00	\$6,165.00
115	801.XIV.3 / 947	19	EA	8" MJ Gate Valve (Vertical)	\$1,400.00	\$26,600.00
116	801.XIV.3 / 947	10	EA	6" MJ Gate Valve (Vertical)	\$1,030.00	\$10,300.00
117	801.XIV.3 / 947	1	EA	4" MJ Gate Valve (Vertical)	\$840.00	\$840.00
118	801.XIV.4	3	EA	16"x16" Tapping Sleeve and Valve	\$13,665.00	\$40,995.00
119	801.XIV.8	14	EA	2" Flushing Valve (Below Ground) (Detail W-28)	\$1,675.00	\$23,450.00
120	925	37	CY	Flowable Fill	\$201.00	\$7,437.00
121	938	1	LS	Reinforced Concrete Pad (Single Pipe)	\$4,500.00	\$4,500.00
122	946	8	EA	Remove and Salvage Fire Hydrant Assembly	\$750.00	\$6,000.00
				Subtotal 1		\$2,213,042.00
				Cash Allowances		
123		1	LS	Testing Allowance		\$35,000.00
124		1	LS	Law Enforcement Allowance		\$18,000.00
				SUBTOTAL		\$2,266,042.00
				GENERAL/SPECIAL CONDITIONS (MAX. 10% OF SUBTOTAL)		\$220,000.00
				TOTAL (Subtotal plus General Conditions & Special Conditions)		\$2,486,042.00



Formal Bid and Award System

Award #7 June 25, 2020

Type of Award Request: CONTRACT INCREASE/CHANGE ORDER
Request #: N/A
Requestor Name: Edgar, Cindy L. - Dir Eng Systems & PMO
Requestor Phone: (904) 665-7653
Project Title: Electronic Plan Submittal/Review and File Digitization Project Software Solution
Project Number: 8004944, B0500
Project Location: JEA
Funds: Capital and O&M
Budget Estimate: \$885,000.00
Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide a cloud based software solution to electronically receive, review, track, comment, respond and archive new development plan and permit submittals, as-builts, and other related project documentation.

JEA IFB/RFP/State/City/GSA#: 075-19
Purchasing Agent: Dambrose, Nick
Is this a Ratification?: Yes, this is a partial ratification for \$144,814.00

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SAGES NETWORKS, INC.	Harish Krishna	hkrishna@sagesnetworks.com	50 Hurt Plz, #1446Atlanta, GA 30303	(678) 471-7392	\$209,022.00

Amount of the Original Award: \$694,785.00
Date of the Original Award: 07/25/2019
Change Order Amount: \$209,022.00
Length of Contract: Three (3) Years w/One (1) - One (1) Yr. Renewal
New Not to Exceed Amount: \$903,807.00
Start Date (mm/dd/yyyy): 07/25/2019
End Date (mm/dd/yyyy): 07/24/2022
JSEB Requirement: None. No JSEBs Available

Background/Recommendations:

Competitively bid and formally awarded on 07/18/2019, in the amount of \$694,785.00 which includes 27 – Full Access licenses, 23 – No Plan Review Sages licenses and 27 third party subcontractor BlueBeam licenses as detailed in the original award. A copy of the original award is attached as backup.

On 01/21/2020, other JEA business units (W/WW, Energy & Water Planning, Environmental and Customer) requested to participate in the project and therefore JEA added 38 users to the BlueBeam

License at a cost of \$17,062.00. All BlueBeam Licenses are perpetual one-time flat fees and are specifically for electronic plan review and markup of water/wastewater infrastructure. As a result of the same request JEA increase the number of permitted users under the Full Access license by sixteen (16) and reduced the number of permitted users under the No Plan Review license by seven (7) resulting in \$101,952.00 in additional funds needed. The Full Access and No Plan Review licenses are annual subscriptions. On 04/03/2020, JEA requested a Change Order to add Data Migration professional services of current self-permitting data into the new system for a one-time fee of \$25,800.00. This change in scope will allow JEA to more effectively use the purchased licenses. The 01/21/2020 increase and the 04/03/2020 have already been paid from unspent funds encumbered under the original contract. The Awards Committee is asked to ratify and approve these expenditures which are listed in the table below. When the two ratification POs were done it was not initially clear they were not part of the original award as partial POs are being entered as we progress and we have not used the full original award amount cap. Lastly, as a result of another JEA business unit requesting to participate in the project, JEA has requested in an increase of the number of permitted users of the BlueBeam license by 16 for \$7,184.00, an increase in the number of permitted users of the Full Access license by 12, increase the number of No Plan Review permitted users by 7 in the amount of \$57,024.00 (4 of these Full Access licenses, and 2 No Plan Review licenses are not assigned at this time). JEA anticipates future license increase requests and will come back to the awards committee for approval if they exceed 10%. The three separate quotes from Sages are attached as backup. All of these changes are also summarized in the table below:

Item	Date	Description	Expense Type	Amount	Ext Amount	Expense Type
Change 1	1/21/2020	Additional BlueBeam Licenses (+38)	One Time	\$17,062.00	\$17,062.00	Ratification
		Changes to Existing Sages License Count (+16 Full Access, -7 No Plan Access)	Annual (x 3)	\$33,984.00	\$101,952.00	Ratification
Change 2	04/03/2020	Data Migration from JEA to SagesGov data schema	One Time	\$25,800.00	\$25,800.00	Ratification
Change 3	05/06/2020	Additional BlueBeam Licenses (+16)	One Time	\$7,184.00	\$7,184.00	N/A
		Changes to Existing Sages License Count (- 1Full Access, + 4 No Plan Access, +4 Full Access Floating, +2 No Plan Access Floating)	Annual (x 3)	\$19,008.00	\$57,024.00	N/A
Total Change Order Request					\$209,022.00	

JEA requested improved rates for increasing the license count however the licensing rates will remain the same as the originally awarded rates. Also the professional services hourly rates for the data migration are the same as the rates approved with the original award.

Request approval to award a change order to Sages Networks, Inc. to purchase data migration and additional licenses in the amount of \$209,022.00, for a new not-to-exceed amount of \$903,807.00, subject to the availability of lawfully appropriated funds.

Director: Edgar, Cindy L. - Dir Eng Systems & PMO
VP: Datz, Stephen H. - Interim Chief Information Officer

APPROVALS:



06/25/2020

Chairman, Awards Committee

Date

Steven Elmore

06/25/2020

Budget Representative

Date

APPENDIX B - RESPONSE FORM (BAFO)
#075-19 Electronic Plan Submittal/Review and File Digitization Project

To submit the Best and Final Offer (BAFO), Respondent shall complete and email this form to Nickolas Dambrose at dambnc@jea.com no later than the time indicated on the (BAFO) invitation.

RESPONDENT INFORMATION:

RESPONDENT'S COMPANY NAME: SAGES NETWORKS INC.

BUSINESS ADDRESS: 50 HURT PLZ. # 1446,

CITY, STATE, ZIP CODE: ATLANTA GA 30303

TELEPHONE: 404-892-6184 x 101 / 678-471-7392

FAX: _____

EMAIL OF CONTACT: hkrishna@sagesnetworks.com

WEBSITE: www.sagesnetworks.com

1.4.2 QUOTATION OF RATES

Maximum points for this criterion: 35 points

Respondent shall provide a firm-fixed price quote for all Work in this ITN by completing the enclosed Appendix B - Response Workbook The prices shall include all profit, taxes, benefits, travel, and all other overhead items.

Please note, the prices quoted by Respondent on the Response Form must be firm-fixed prices, not estimates.

This Amount Should Be Transferred From Appendix B - Response Workbook (BAFO)

Item No.	Description	Electronic Plan Submittal/Review and File Digitization Project
1.5	TOTAL BID PRICE	\$603,435

I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

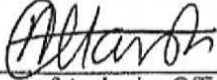
Respondent's Certification

By submitting this Response, the Respondent certifies (1) that it has read and reviewed all of the documents pertaining to this ITN and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status in the State of Florida. The Respondent certifies that its recent, current, and projected workload will not interfere with the Respondent's ability to work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses,

permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

We have received addenda for role specific licensing _____ through GIS information



7/8/2019

Signature of Authorize Officer of Respondent or Agent

Date

HARISH KRISHNA / PRESIDENT
Printed Name & Title

678-471-7392
Phone Number

#075-19 Appendix B - Response Workbook (BAFO)

1.1 Electronic Plan Submittal/Review and File Digitization Project

Sages Networks Inc

Provider shall submit pricing to provide the Electronic Plan Submittal/Review and File Digitization Project requirements provided in this Solicitation. All bid prices shall include all parts, labor, tools and materials to provide the requirements. No additional fees shall apply.

Description of Services

1.1 Electronic Plan Submittal/Review and File Digitization Project - Annual Software Licenses Cost

Bidder agrees to provide JEA a non-revocable right to install and use the various Applications on prescribed devices during the three (3) year term of agreement. Estimated number of licenses is 50. Unlimited external users shall be included in the pricing submitted below. For this Best and Final Offer (BAFO), JEA has provided the option for role specific licensing for line items 1.1.5 - 1.1.8 below. The lesser of either General License Pricing or Role Specific License Pricing shall be utilized for evaluation.

General License Pricing

The cost of any third party software licensing shall be included where indicated below.

Item No	Description	Estimated Qty	Unit of Measure	Unit Price	Total Three (3) Year Price
1.1.1	Software Licenses (Full Access) - Cloud Based Solution	50	per one (1) year per license	\$ 2,880.00	\$ 432,000.00
1.1.2	Software Licenses (Third Party) - Cloud Based Solution (Bluebeam Revu Standard Edition)	50	flat fee per license	\$ 449.00	\$ 22,450.00
1.1.3	Software Licenses - Transfer of License Fee	5	flat fee per transfer	\$ -	\$ -
1.1.4	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Annual Software License Cost (General License Pricing)</i>				\$ 454,450.00

Role Specific License Pricing

The cost of any third party software licensing shall be included where indicated below.

1.1.5	Software Licenses (Full Access) - Cloud Based Solution	27	per one (1) year per license	\$ 2,880.00	\$ 233,280.00
1.1.6	Software Licenses (Third Party) - Cloud Based Solution (Bluebeam Revu Standard Edition)	27	flat fee per license	\$ 449.00	\$ 12,123.00
1.1.7	Software Licenses (No Plan Review Access) - Cloud Based Solution	23	per one (1) year per license	\$ 1,738.00	\$ 119,232.00
1.1.8	Software Licenses - Transfer of License Fee	5	flat fee per transfer	\$ -	\$ -
1.1.9	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Annual Software License Cost (Role Specific License Pricing)</i>				\$ 364,635.00
1.1.10	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Annual Software License Cost</i>				\$ 364,635.00

Description of Services

1.2 Electronic Plan Submittal/Review and File Digitization Project - Setup / Implementation Fees

1.2.1 Setup / Implementation (Plan Review) -

Please reference Section 2 of Appendix A - Technical Specifications. Any travel expenses shall be included and shall be subject to Appendix A - JEA Travel Policy.

Item No	Description	Not to Exceed (NTE) Hours	Hourly Rate	Total Price
1.2.2	Project management / Non-Technical Team Professional Services	280.00	\$ 150.00	\$ 42,000.00
1.2.3	Technical Team Professional Services			
	Analysis	160.00	\$ 150.00	\$ 24,000.00
1.2.4	Configuration	174.00	\$ 150.00	\$ 26,100.00
1.2.5	Development/Customization (GIS Integration)	124.00	\$ 150.00	\$ 18,600.00
1.2.6	Unit, Configuration and system	120.00	\$ 150.00	\$ 18,000.00
1.2.7	Testing	120.00	\$ 150.00	\$ 18,000.00
1.2.8	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Setup / Implementation Fees</i>			\$ 146,700.00

Description of Services A2:H3IA1-L3IA1-L3IA1:131B34A5:H3I					
1.3 Electronic Plan Submittal/Review and File Digitization Project - Recurring Annual Maintenance and Support					
Costs shall include, but may not be limited to Maintenance and Support, must include technical support, customizations, and free software upgrades					
Item No	Description	Estimated Qty	Unit of Measure	Unit Price	Total Three (3) Year Price
	Maintenance and Support - During the term of the Program, Bidder agrees to maintain its platform and systems to a commercially reasonable level, provide complimentary timely repair of material deficiencies, to provide limited unobtrusive updates and software revisions, and to support its platform and systems to a commercially reasonable level with customer service available from 9 a.m. to 5 a.m. eastern standard time during the term. Maintenance and Support shall begin upon JEA acceptance of successful implementation.	3	per one (1) year	\$ 21,000.00	63000
1.3.1	(10 hours per month @ \$175 / hour, billed monthly for functional support includes: minor changes to configuration, business rules changes, routing rules changes, email changes, pre-defined comments changes, application form changes, how to questions w.r.t SageGov, Bluebeam and GIS, user support for login issues & file upload questions) Service Level Agreement - Maintenance and Support shall be subject to a service level agreement. The service level agreement shall contain the quality criteria and the at risk percentages contained in this Section.		Quality Criteria	Definition	% of Monthly Maintenance and Support Fees at Risk
		Critical	Average Response Time <= 1 Hour	Business outage or significant customer impact that threatens future productivity	5%
		Urgent	Average Response Time <= 2 Hours	High-impact problem where production is proceeding, but in a significantly impaired fashion; there is a time-sensitive issue important to long term productivity that is not causing an immediate work stoppage; or there is significant customer concern.	2%
		Important	Average Response Time <= 4 Hours	Important issue that does not have significant current productivity impact	2%
		Monitor	Average Response Time <= 1 business day	Issue requiring no further action beyond monitoring for follow-up, if needed	1%
		Informational	Average Response Time <= 2 business days	Request for information only	1%
				Total \$ of Monthly Maintenance and Support Fees at Risk	\$ 58,333,333
1.3.2				Total Electronic Plan Submittal/Review and File Digitization Project - Recurring Annual Maintenance and Support	\$ 63,000.00
Description of Services					
1.4 Electronic Plan Submittal/Review and File Digitization Project - Training					
Costs shall include, but may not be limited to Maintenance and Support, must include technical support, customizations, and free software upgrades					
Item No	Description	Estimated Qty	Unit of Measure	Unit Price	Total Price
1.4.1	Electronic Plan Submittal/Review and File Digitization Project - (Full Access) Training Training to be completed for all identified personnel 2 weeks before launch. Product shall be piloted for at least 30 days to identify areas of opportunity before full launch. Onsite support at a minimal of 30 days after implementation/launch. Training deliverables to include: written material, CBTs, classroom training, robust Q&A, daily triage of performance. (3 days onsite training at JEA, 3 training sessions 4 hours each, maximum 10 users per session. Includes: SageGov Electronic Plan Review and Bluebeam hands on training)	3	per training session	\$ 4,300.00	12900
1.4.2	Electronic Plan Submittal/Review and File Digitization Project - (No Plan Review Access) Training Training to be completed for all identified personnel 2 weeks before launch. Product shall be piloted for at least 30 days to identify areas of opportunity before full launch. Onsite support at a minimal of 30 days after implementation/launch. Training deliverables to include: written material, CBTs, classroom training, robust Q&A, daily triage of performance. (2 days onsite training at JEA same trip as 1.4.1, 2 training sessions 4 hours each, 12 users per session. Includes: SageGov Permitting & Mobile Inspections using Android & iOS devices)	2	per training session	\$ 4,300.00	8600

1.4.3	Electronic Plan Submittal/Review and File Digitization Project - (System Configuration and System Administration) Training Training to be completed for all identified personnel 2 weeks before launch. Product shall be piloted for at least 30 days to identify areas of opportunity before full launch. Onsite support at a minimal of 30 days after implementation/launch. Training deliverables to include: written material, CBTs, classroom training, robust Q&A, daily triage of performance. (1 day onsite training at JEA same trip as 1.4.1, 1 training session 4 hours, maximum 2 participants per session. Includes: SagesGov system configuration and system administration training)	1	per training session	\$	7,600.00	7600	
1.4.4	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Training</i>					\$	29,100.00
1.5	<i>TOTAL BID PRICE (BAFO)</i> <i>(Transfer this Amount to Appendix B - Response Form (BAFO))</i>					\$	603,435.00

Item No | **Description**
2) Electronic Plan Submittal/Review and File Digitization Project - Optional Items
 JEA is soliciting pricing for the optional items contained in this Section. Pricing for the optional items below will not be included in the evaluation of the Quotation of Rates.

Optional Item 1 - Five Year Term
 JEA is considering a five (5) year term alternative to its current three (3) year term specification. Please provide a five (5) year term pricing alternative to the software licensing, maintenance, and support portions of your Response where indicated below.

2.1 Electronic Plan Submittal/Review and File Digitization Project - Annual Software Licenses Cost
 Bidder agrees to provide JEA a non-revocable right to install and use the various Applications on prescribed devices during the three (3) year term of agreement. Estimated number of licenses is 50. Unlimited external users shall be included in the pricing submitted below. JEA is exploring the tradeoffs between an on-premise solution and a cloud based solution. Respondent shall provide pricing for both alternatives where indicated below. The lesser of the two solutions shall be utilized for evaluation of the Quotation of Rates. For this Best and Final Offer (BAFO), JEA has provided the option for role specific licensing for line items 1.1.7 - 1.1.10 below. The lesser of either General License Pricing or Role Specific License Pricing shall be utilized for evaluation.

General License Pricing

Item No	Description	Estimated Qty	Unit of Measure	Unit Price	Total Five (5) Year Price
2.1.1	Software Licenses (Full Access) - Cloud Based Solution	50	per one (1) year per license	\$ 2,880.00	\$ 720,000.00
	Software Licenses (Third Party) - Cloud Based Solution	50	flat fee per license	\$ 449.00	\$ 22,450.00
2.1.2	Software Licenses - Transfer of License Fee	5	flat fee per transfer	\$ -	\$ -
2.1.3	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Annual Software License Cost (General License Pricing)</i>				
				\$	742,450.00

Role Specific License Pricing

2.1.4	Software Licenses (Full Access) - Cloud Based Solution	27	per one (1) year per license	\$ 2,880.00	\$ 388,800.00
	Software Licenses (Third Party) - Cloud Based Solution	27	flat fee per license	\$ 449.00	\$ 12,123.00
2.1.5	Software Licenses (No Plan Review Access) - Cloud Based Solution	23	per one (1) year per license	\$ 1,728.00	\$ 198,720.00
2.1.6	Software Licenses - Transfer of License Fee	5	flat fee per transfer	\$ -	\$ -
2.1.7	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Annual Software License Cost (Role Specific License Pricing)</i>				
				\$	599,643.00

2.1.8	Maintenance and Support - During the term of the Program, Bidder agrees to maintain its platform and systems to a commercially reasonable level, provide complimentary timely repair of material deficiencies, to provide limited unobtrusive updates and software revisions, and to support its platform and systems to a commercially reasonable level with customer service available from 9 a.m. to 5 a.m. eastern standard time during the term. Maintenance and Support shall begin upon JEA acceptance of successful implementation. (20 hours per month @ \$150 / hour, billed monthly for functional support includes: minor changes to configuration, business rules changes, routing rules changes, email changes, pre-defined comments changes, application form changes, how to questions w.r.t SagesGov, Bluebeam and GIS, user support for login issues & file upload questions)	1	per five (5) year lump sum	\$	36,000.00	180000
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JEA Solicitation#075-19
Appendix B - Response Workbook (BAFO)

Optional Item 2 - Setup / Implementation Fees (Permitting)				
JEA is considering additional permitting functionality to this solicitation. Please provide pricing below to successfully setup/implement this additional functionality.				
2.2 Electronic Plan Submittal/Review and File Digitization Project - Setup / Implementation Fees - Permitting				
Please reference Section 2 of Appendix A - Technical Specifications. Any travel expenses shall be included and shall be subject to Appendix A - JEA Travel Policy.				
Item No	Description	Not to Exceed (NTE) Hours	Hourly Rate	Total Price
2.2.1	Project management / Non-Technical Team Professional Services	\$ 70.00	\$ 150.00	\$ 10,500.00
	Technical Team Professional Services			
2.2.2	Analysis	\$ 40.00	\$ 150.00	\$ 6,000.00
2.2.3	Configuration	\$ 43.50	\$ 150.00	\$ 6,525.00
2.2.4	Development/Customization	\$ 31.00	\$ 150.00	\$ 4,650.00
2.2.5	Unit, Configuration and system	\$ 30.00	\$ 150.00	\$ 4,500.00
2.2.6	Testing	\$ 30.00	\$ 150.00	\$ 4,500.00
2.2.7	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Setup / Implementation Fees</i>			\$ 36,675.00
Optional Item 3 - Setup / Implementation Fees (GIS)				
JEA is considering additional functionality to this solicitation. Please provide pricing below to successfully setup/implement this additional functionality.				
2.3 Electronic Plan Submittal/Review and File Digitization Project - Setup / Implementation Fees - GIS				
Item No	Description	Not to Exceed (NTE) Hours	Hourly Rate	Total Price
2.3.1	Project management / Non-Technical Team Professional Services	\$ -	\$ -	\$ -
	Technical Team Professional Services			
2.3.2	Analysis	\$ -	\$ -	\$ -
2.3.3	Configuration	\$ -	\$ -	\$ -
2.3.4	Development/Customization (GIS Integration 3 additional Counties)	\$ 120.00	\$ 150.00	\$ 18,000.00
2.3.5	Unit, Configuration and system	\$ -	\$ -	\$ -
2.3.6	Testing	\$ -	\$ -	\$ -
2.3.7	<i>Total Electronic Plan Submittal/Review and File Digitization Project - Setup / Implementation Fees</i>			\$ 18,000.00
Optional Item 4 - Setup / Implementation Fees (Inspections)				
JEA is considering additional functionality to this solicitation. Please provide pricing below to successfully setup/implement this additional functionality.				
2.4 Electronic Plan Submittal/Review and File Digitization Project - Setup / Implementation Fees - Inspections				
Item No	Description	Not to Exceed (NTE) Hours	Hourly Rate	Total Price
2.4.1	Project management / Non-Technical Team Professional Services	\$ 70.00	\$ 150.00	\$ 10,500.00
	Technical Team Professional Services			
2.4.2	Analysis	\$ 40.00	\$ 150.00	\$ 6,000.00
2.4.3	Configuration	\$ 43.50	\$ 150.00	\$ 6,525.00
2.4.4	Development/Customization	\$ 31.00	\$ 150.00	\$ 4,650.00
2.4.5	Unit, Configuration and system	\$ 30.00	\$ 150.00	\$ 4,500.00
2.4.6	Testing	\$ 30.00	\$ 150.00	\$ 4,500.00
2.4.7				\$ 36,675.00



	SagesGov Software Solution Proposal to convert data from JEA Excel spreadsheet to SagesGov	<i>Date: 04/03/2020</i>
		
To: Ms. Andrea L. Best, PMP© Program Manager, Engineering and Operations Systems, JEA 21. W. Church Street, Jacksonville, FL 32202		From: Mr. Harish Krishna 50 Hurt Plaza SE, Suite 1446, Atlanta GA 30303 Tel: 678-471-7392 Email:hkrishna@sagesnetworks.com

Table 1: Professional Services for JEA data migration into SagesGov

Item	Description	Quantity	Unit Cost	Line Total
1	<p>Data migration from Excel spreadsheet provided by JEA. Tasks include:</p> <ul style="list-style-type: none"> • Data analysis and mapping to SagesGov data schema. • Develop custom scripts for migration. • Run scripts, test and make changes in development environment. • Includes 2 rounds of data migration <ul style="list-style-type: none"> ○ First round migration JEA to test and validate data. ○ Second round migration will be after JEA feedback. • Data will be migrated to map to current SagesGov workflow settings for JEA. • Migrated data will be made available on Worklist, Search and for future Submittals. • Migrated data will be available on Dashboards being developed for the JEA. ○ <i>Does not include documentation such as data conversion plan or data quality plan etc.</i> ○ <i>GIS coordinates, Files and user mapping to external users' accounts (contractors, engineers, architect etc.) cannot be brought forward into SagesGov for migrated records.</i> 	172 hours	\$150 / hour	\$25,800
			Total	\$25,800



	SagesGov Software Solution Change Order Proposal to JEA Florida	<i>Date: 01/21/2020</i>
		
To: Ms. Andrea L. Best, PMP© Program Manager, Engineering and Operations Systems, JEA 21. W. Church Street, Jacksonville, FL 32202		From: Mr. Harish Krishna 50 Hurt Plaza SE, Suite 1446, Atlanta GA 30303 Tel: 678-471-7392 Email:hkrishna@sagesnetworks.com

Table 1: Additional Bluebeam Revu Licenses – One Time costs

Item	Description	Quantity	Unit Cost	Line Total
1	Bluebeam Revu 2019 Standard Edition	38 seats	\$449 / seat	\$17,062
				\$17,062 (one time)

Table 2: Changes to SagesGov software Annual Subscription

Item	Description	Quantity	Unit Cost	Line Total
1	SagesGov Software License <i>(Full Access)</i>	16 users	\$2880 per user / year	\$46,080 / year
2	SagesGov Software License <i>(No Plan Review Access)</i>	-7 users	\$1728 per user / year	\$-12,096 / year
			Total	\$33,984 / year

Table 3: Change Order Total

Item	Description	Total
1	Change Order Total	\$51,046


SAGESNETWORKS	SagesGov Software Solution Change Order Proposal to JEA Florida	<i>Date: 6/10/2020</i>
		
To: Ms. Andrea L. Best, PMP© Program Manager, Engineering and Operations Systems, JEA 21. W. Church Street, Jacksonville, FL 32202		From: Mr. Harish Krishna 50 Hurt Plaza SE, Suite 1446, Atlanta GA 30303 Tel: 678-471-7392 Email: hkrishna@sagesnetworks.com

Table 1: Additional Bluebeam Revu Licenses – One Time costs

Item	Description	Quantity	Unit Cost	Line Total
1	Bluebeam Revu 2019 Standard Edition	16 seats	\$449 / seat	\$7,184
Total				\$7,184 (one time)

Table 2: Changes to SagesGov software Annual Subscription

Item	Description	Quantity	Unit Cost	Line Total
1	SagesGov Software License <i>(Full Access)</i>	-1	- \$2880	- \$2880
2	SagesGov Software License <i>(No Plan Review Access)</i>	4 users	\$1728 per user / year	\$6912 / year
3	SagesGov Software License-Floating <i>(Full Access)</i>	4 users	\$2880 per user / year	\$11,520 / year
4	SagesGov Software License-Floating <i>(No Plan Review Access)</i>	2 users	\$1728 per user / year	\$3456 / year
Total				\$19,008 / year

Table 3: Change Order Total

Item	Description	Total
1	Change Order Total	\$26,192.00



Formal Bid and Award System

Award #8 June 25, 2020

Type of Award Request: SOLE SOURCE
Request #: 6841
Requestor Name: Lawrence, Steven R.- Associate Program Manager
Requestor Phone: 904-665-7747
Project Title: Utility Tracker Portal Tool
Project Number: 8002359
Project Location: JEA
Funds: O&M
Budget Estimate: \$255,867.00

Scope of Work:

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal (My Utility Tracker) that will assist them in understanding their usage patterns and provide them information to improve the energy efficiency of their home or business. The project is part of the JEA/Department of Energy (DOE) Smart Grid program and the tool and services are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP).

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Woyak, Nathan J.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
ACLARA TECHNOLOGIES LLC	CHRISTINE JOHNSON	CJOHNSON@ACLARA.COM	30400 Solon Rd, Solon OH 44139	\$260,984.34

Amount for the entire term of the Contract: \$260,984.34
Award Amount for the remainder of this FY: \$65,246.08
Length of Contract/PO Term: One (1) Year w/Two (2) - One (1) Yr. Renewals
Begin Date (mm/dd/yyyy): 07/01/2020
End Date (mm/dd/yyyy): 06/30/2021
Renewal Options: Two (2) - One (1) Yr. Renewals
JSEB Requirement: N/A - Sole Source
Amount for the entire term of the Contract: \$260,984.34

Background/Recommendations:

JEA first competitively bid these services in 2012. On 03/01/2012, the Awards Committee awarded a contract to Aclara Technologies for an original three (3) year period from 10/01/2012 to 09/30/2015. A

copy of the original award documentation, all renewals, change orders, and contract extensions with the latest ending 06/30/2020, are attached as back-up. This request is for a new sole source contract to be awarded to Aclara Technologies. The JEA business unit has certified that these Services are a follow-up of Services that may only be done efficiently and effectively by the Company that rendered the initial Services to JEA, provided the initial procurement was competitive.

Note: In 2016, JEA again competitively bid these services out under RFP 043-16 and awarded a new contract to Schneider Electric. However, that contract was terminated for default on June 28, 2018 during implementation before transition from Aclara had taken place. As a result, JEA has continued to extend the existing contract with Aclara, which never expired.


This sole source request is for a one (1) year term from 07/01/2020 to 06/30/2021 and \$260,984.34 in funding dollars to the budget. The purpose of this sole source request is for Aclara Technologies to continue to manage the utility tracker online portal tool on jea.com thus allowing additional time for JEA to make a decision on whether to proceed with a full residential demand pricing rollout. Although, JEA's demand pricing pilot is ending in June 2020, a decision on moving forward with a full rollout will likely be delayed until a new permanent JEA CEO is in place and acclimated along with the JEA Board. A decision to move forward with a mandatory demand rate could eliminate the need for the Utility Tracker product completely in favor of a more robust and comprehensive Customer Engagement platform that includes demand (kW) pricing support tools. Included in the request are two (2) one (1) year optional renewals to allow for flexibility with the decision making of the new JEA leadership.

The new Aclara Technologies contract will specify that the contract may be terminated with a sixty (60) day notice, and the \$260,984.34 will be paid on a quarterly basis in the amount of \$65,246.08. Typically, Aclara charges four percent (4%) annual increase on this product, however, they have agreed to a two percent (2%) increase only for the new contract but will not agree to hold the pricing the same for future optional renewals. The pricing offer is attached as back-up.

Request approval for a one (1) year sole source award to Aclara Technologies LLC for Utility Tracker Portal Tool in the not to exceed amount of \$260,984.34, , subject to the availability of lawfully appropriated funds.

Manager: Pippin, Brian C. - Strategic Segment Manager
Director: Nichols, Vicki D. - Dir Customer Solutions & Market Development
VP: Dugan, R. Bruce - Interim Chief Customer Officer

APPROVALS:


_____ 06/25/2020

Chairman, Awards Committee **Date**

Steven Elmore
_____ 06/25/2020

Budget Representative **Date**



Formal Bid and Award System

Award #6 June 28, 2018

Type of Award Request: CONTRACT EXTENSION
Request #: 1822
Requestor Name: Tilden, Payson J. - Manager Customer Solutions
Requestor Phone: (904) 665-6187
Project Title: Utility Tracker Portal Tool
Project Number: 8002359
Project Location: JEA
Funds: O&M
Award Estimate: N/A

Scope of Work:

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal (My Utility Tracker) that will assist them in understanding their usage patterns and provide them information to improve the energy efficiency of their home or business. The project is part of the JEA/Department of Energy (DOE) Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP).

JEA IFB/RFP/State/City/GSA#: #122993
Purchasing Agent: Woyak, Nathan J
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ACLARA TECHNOLOGIES LLC	Christine Johnson	cjohnson@aclara.com	30400 Solon Rd Solon OH 44139	(440) 528-7222	\$511,734.00

Amount of Original Award: \$726,000.00
Date of Original Award: 03/01/2012
Change Order Amount: \$511,734.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
122993	\$117,389.00	9/11/2014
122993	\$1,239.68	10/3/2014
122993	\$1,440.00	10/22/2015
122993	\$127,934.00	10/1/2015
122993	\$255,867.00	03/3/2016
122993	\$255,867.00	01/12/2017
122993	\$63,966.75	03/28/2018

New Not-To-Exceed Amount: \$2,061,437.63
Begin Date (mm/dd/yyyy): 10/01/2012
End Date (mm/dd/yyyy): 03/31/2020
Renewal Options: NO
JSEB Requirement: N/A-Optional

Background/Recommendations:

Competitively bid and approved by the Awards Committee on 03/01/2012 to Aclara Technologies for a three (3) year period from 10/01/2012 to 09/30/2015. A copy of the original award documentation, other change orders to date, and the latest contract extension ending 06/30/2018, is attached as back-up.

This change order request is to extend the contract for two (2) additional years from 07/01/2018 to 06/30/2020, and add funds in the amount of \$511,734.00. The purpose of this contract extension is for Aclara Technologies to continue to manage the utility tracker online portal tool due to the decision by JEA to terminate for default the contract with Schneider Electric for a new utility tracker product. The amendment to the Aclara Technologies contract will stipulate that the contract may be terminated with a sixty (60) day notice, and the \$511,734.00 will be paid on a quarterly basis in the amount of \$63,966.75.

Typically Aclara charges a four percent (4%) annual increase on this product, but has agreed to hold current pricing for two (2) additional years for a cost avoidance of eight percent (8%). A two (2) year extension is recommended to allow time for JEA to complete the demand rate pilot, research, and for a potential lengthy rebid and implementation process of a new product. The pricing offer is attached as back-up.

The budget for this award will be:


FY18- \$63,966.75 (7/1/18-9/30/18)
FY19- \$255,867.00 (10/1/18-9/30/19)
FY20-\$191,990.25 (10/1/19-6/30/20)

The FY19 budgeted O&M cost for Schneider was expected to be lower than Aclara therefore approximately \$30,000.00 will be transferred from the HE10001 Director fund to cover the change.

Request approval to award a two (2) year contract extension to Aclara Technologies LLC for continued services for the utility tracker in the amount of \$511,734.00, for a new not-to-exceed amount of \$2,061,437.63, subject to the availability of lawfully appropriated funds.

Manager: Tilden, Payson J. - Manager Customer Solutions
Director: Nichols, Vicki D. - Dir Customer Solutions & Market Development
VP: Stewart, Kerri - VP & Chief Customer Officer

APPROVALS:

 6/28/18

Chairman, Awards Committee

Date


Manager, Capital Budget Planning

Date

**AMENDMENT 5
TO CONTRACT# 122993
BETWEEN
JEA AND
ACLARA TECHNOLOGIES LLC**

THIS AMENDMENT NUMBER 5 ("Fourth Amendment") is made and entered into this 1st day of July 2018, (the "Effective Date"), by and between **JEA**, a body politic and corporate located at 21 W. Church St., Jacksonville, Florida, 32202, and **ACLARA TECHNOLOGIES LLC**, a corporation existing under the laws of the State of Ohio, with its principal office located at 77 Westport Plaza, Suite 500, St. Louis, MO 63146, (hereinafter called the "Company").

RECITALS:

WHEREAS, on March 1, 2012, the parties made and entered into an agreement (the "Original Agreement") under which Company agreed to provide software, hosting, maintenance and support services for the ACLARA for My Utility Tracker through October 1, 2015 ("Term") with the option of one (1), one (1) year renewal option pursuant to JEA Contract Number 122993, with a Maximum Indebtedness of **Six Hundred Eighty Thousand and 00/100 Dollars (\$680,000.00)**; and

WHEREAS, on or about March 12, 2013, JEA added the "Aclara Mobile Experience" to the implementation contract, and increased the Maximum Indebtedness by **Fifty Thousand and 00/100 Dollars (\$50,000.00)** to make the new Maximum Indebtedness total **Seven Hundred Twenty Six Thousand and 00/100 Dollars (\$730,000.00)**; and

WHEREAS, on or about September 11, 2014, JEA increased the Maximum Indebtedness in the amount of **One Hundred Seventeen Thousand Three Hundred Eighty Nine and 00/100 Dollars (\$117,389.00)**; and

WHEREAS, on or about October 3, 2014, JEA administratively increased the Maximum Indebtedness, as allowed by the JEA Procurement Code, in the amount of **One Thousand Two Hundred Thirty Nine and 68/100 Dollars (\$1,239.68)**; and

WHEREAS, on September 17, 2015, JEA increased the Maximum Indebtedness, as approved by the JEA Awards Committee, in the amount of **One Hundred Twenty Seven Thousand Nine Hundred Thirty Four and 00/100 Dollars (\$127,934.00)**, extended the Term of the Original Agreement by an additional six (6) months, making the new expiration

date March 31, 2016, and implemented monthly reporting of the Tracker Web Stats report; and

WHEREAS, on or about October 22, 2015, JEA administratively increased the Maximum Indebtedness, as allowed by the JEA Procurement Code, in the amount of **One Thousand Four Hundred Forty and 00/100 Dollars (\$1,440.00)**; and

WHEREAS, on April 22, 2016, JEA increased the Maximum Indebtedness, as allowed by the JEA Procurement Code, in the amount of **Two Hundred Fifty Five Thousand Eight Hundred Sixty Seven and 00/100 Dollars (\$255,867.00)** for a new not to exceed amount of **One Million Two Hundred Twenty Nine Thousand Eight Hundred Sixty Nine and 68/100 Dollars (\$1,229,869.68)**, and extended the Term of the Original Agreement by an additional one year making the new expiration date March 31, 2017; and

WHEREAS, on April 1, 2017, JEA increased the Maximum Indebtedness by **Two Hundred Fifty Five Thousand Eight Hundred Sixty Seven and 00/100 Dollars (\$255,867.00)**, and extended the Term of the Original Agreement by an additional one year making the new expiration date March 31, 2018; and

WHEREAS, ON April 1, 2018, JEA increased the Maximum Indebtedness by **Sixty Three Thousand Nine Hundred and Six Six and 75/100 Dollars (\$63,966.75)**, and extended the Term of the Original Agreement by an additional three months; and

WHEREAS, JEA now desires to extend the Term of the Original Agreement starting July 1, 2018, for an additional two year period, and increase the Maximum Indebtedness by **Five Hundred Eleven Thousand Seven Hundred and Thirty Four and 00/100 Dollars (\$511,734.00)**.

IN CONSIDERATION of the Original Agreement and for the mutual promises and covenants herein contained, the sufficiency and receipt of which is hereby acknowledged, the parties agree as follows:

AGREEMENT:

1. **Maximum Indebtedness.** The Original Agreement shall be amended such that Company's fees for the services shall be increased, by **Five Hundred Eleven Thousand Seven Hundred and Thirty Four and 00/100 Dollars (\$511,734.00)** which shall be invoiced on a quarterly basis in accordance with **Exhibit A**, attached hereto. The new Maximum Indebtedness shall now be **Two Million Sixty One Thousand Four Hundred Thirty Seven and 43/100 (\$2,061,437.43)**.
2. **Term.** The Term of the Original Agreement shall be extended for an additional two years starting July 1, 2018, making the new termination of date **June 30, 2020**, at and for the prices established in **Exhibit A**. JEA reserves the right to terminate this agreement upon 60 days written notice.

3. The above recitals are true and correct and, by reference, are incorporated herein and made part hereof.

SAVE AND EXCEPT as hereby specifically amended herein, the terms and conditions of the Original Agreement, as amended, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have duly executed this Amendment the day and year first above written.

ATTEST:

ACLARA TECHNOLOGIES LLC

By: _____

By: _____

Name: _____

Name: Erik Christian

Title: _____

Title: SVP, Finance, Strategy & IT

Date: _____

Date: _____

ATTEST:

JEA

By: _____

By: _____

Name: _____

John McCarthy

Title: _____

Director, Supply Chain Management

Date: _____

Date: _____

EXHIBIT A
PRICING

Aclara accepts the offer to extend at the pricing shown below:

JEA is offering a 2 year extension of the current contract with ACLARA for My Utility Tracker. The period would be from July 1, 2018 to June 30, 2020. The contract budget would be for the 2 year amount of \$511,734.00, itemized as follows:

Line Item 1: Alerts/Email/SMS	\$	4,800.00
Line Item 2: License Fee	\$	221,334.00
Line Item 3: Hosting Fees	\$	152,800.00
Line Item 4: Maintenance Fees	\$	<u>132,800.00</u>
TOTAL	\$	511,734.00

Thanks.

Joseph Polaski

Enterprise Sales Director



Formal Bid and Award System

Award #4 January 12, 2017

Type of Award Request: CONTRACT EXTENSION
Request #: 1822
Requestor Name: Tilden, Payson J. - Manager Customer Solutions
Requestor Phone: (904) 665-6187
Project Title: Utility Tracker Portal Tool
Project Number: 8002359
Project Location: JEA
Funds: O&M
Award Estimate: \$255,867.00

Scope of Work:

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal (My Utility Tracker) that will assist them in understanding their usage patterns and provide them information to improve the energy efficiency of their home or business. The project is part of the JEA/Department of Energy (DOE) Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP).

JEA IFB/RFP/State/City/GSA#: #122993
Purchasing Agent: Woyak, Nathan J
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ACLARA TECHNOLOGIES LLC	CHRISTINE JOHNSON	CJOHNSON@ACLARA.COM	30400 Solon Rd Solon OH 44139	(440) 528-7222	\$255,867.00

Amount of Original Award: \$726,000.00
Date of Original Award: 03/1/2012
Change Order Amount: \$255,867.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
122993	\$117,389.00	9/11/2014
122993	\$1,239.68	10/3/2014

122993	\$1,440.00	10/22/2015
122993	\$127,934.00	10/1/2015
122993	\$255,867.00	3/3/2016

New Not-To-Exceed Amount: \$1,485,736.68
Begin Date (mm/dd/yyyy): 10/01/2012
End Date (mm/dd/yyyy): 03/31/2018
Renewal Options: NO
JSEB Requirement: NA/Specialty Services

Background/Recommendations:

Competitively bid and approved by the Awards Committee on 03/01/2012 to Aclara Technologies for a three (3) year period from 10/01/2012 to 09/30/2015. A copy of the original award documentation, other change orders to date, and the latest contract extension ending 03/31/2017, is attached as back-up.

This change order request is to extend the contract for one (1) additional year from 03/31/2017 to 03/31/2018, and add funds in the amount of \$255,867.00. The purpose of this contract extension is for Aclara Technologies to continue to manage the utility tracker online portal tool while JEA's Technology Services (TS) implements the new portal with Schneider Electric (see Award #5 for reference), expected to take at least twelve (12) months. The amendment to the Aclara Technologies contract will stipulate that the contract may be terminated with a sixty (60) day notice, and the \$255,867.00 will be paid on a quarterly basis, should the new utility tracker be launched sooner than expected. The rates for the additional year are the same as what JEA is currently paying. The pricing is attached as back-up.

Request approval to award a one (1) year extension to Aclara Technologies LLC for continued services for the utility tracker in the amount of \$255,867.00, for a new not-to-exceed amount of \$1,485,736.68, subject to the availability of lawfully appropriated funds.

VP: Vento, Richard J. - Dir Customer Solutions & Market Development

APPROVALS:

 1/12/17

Chairman, Awards Committee Date

 1/12/17

Manager, Capital Budget Planning Date



Award #6 Back-Up
Formal Bid and Award System

Approved by the JEA Awards Committee
 Date 3/3/2016 Item # 4

Award #4 March 3, 2016

Type of Award Request: CONTRACT EXTENSION
Request #: 538
Requestor Name: Tilden, Payson J. - Manager Customer Solutions
Requestor Phone: (904) 665-6187
Project Title: My Utility Tracker
Project Number: 8002359 - HE10001
Project Location: JEA
Funds: O&M
Award Estimate: \$255,867.00

Description of Request:

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal that will assist them in understanding their usage patterns and provide them information to improve the efficiency of their home or business. The project is part of the JEA/Department of Energy (DOE) Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP).

Requisition Number:
JEA IFB/RFP/State/City/GSA#: 114-11 (CPA 122993)
Purchasing Agent: Nathan Woyak
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ACLARA TECHNOLOGIES LLC	CHRISTINE JOHNSON	CJOHNSON@ACLARA.COM	30400 SOLON RD, SOLON OH 44139	(440) 528-7222	\$255,867.00

Amount of Original Award: \$726,000.00
Date of Original Award: 03/01/2012
Change Order Amount: \$255,867.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
122993	\$117,389.00	9/11/2014
122993	\$1,239.68	10/3/2014
122993	\$1,440.00	10/22/2015
122993	\$127,934.00	10/1/2015

New Not-To-Exceed Amount: \$1,229,869.68
Begin Date (mm/dd/yyyy): 10/01/2012



Award #6 Back-Up

Approved by the JEA Awards Committee

Date 9/17/15 Item # 5

Formal Bid and Award System

Award #5 September 17, 2015

Award #:
Type of Award Request:
Request #:
Requestor Name:
Requestor Phone:
Project Title:
Project Number:
Project Location:
Funds:
Award Estimate:
Scope of Work:

Award Date:
 RENEWAL
 421
 Tilden, Payson J. - Manager Customer Solutions
 (904) 665-6187
 My Utility Tracker
 8002359
 JEA
 O&M
 \$127,934.00

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal that will assist them in understanding their usage patterns and provide them information to improve the efficiency of their home or business. The project is part of the JEA/Department of Energy (DOE) Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP)

Requisition Number:
JEA IFB/RFP/State/City/GSA#:
Purchasing Agent:
Is this a Ratification?:
If yes, explain:

114-11
 Woyak, Nathan
 NO

RECOMMENDED AWARDEE(S):

119695

Name	Contact Name	Email	Address	Phone	Amount
ACLARA TECHNOLOGIES LLC	CHRISTINE JOHNSON	CJOHNSON@ACLARA.COM	30400 SOLON RD, SOLON OH 44139	(440) 528-7222	\$127,934.00

Amount of Original Award:
Date of Original Award:
Change Order Amount:

\$726,000.00
 10/01/2012
 \$127,934.00

List of Previous Change Order/Amendments:

CPA#	Amount	Date
#122993	\$117,489.00	8/28/2014

New Not-To-Exceed Amount:	\$971,423.00
Begin Date (mm/dd/yyyy):	10/01/2015
End Date (mm/dd/yyyy):	03/31/2016
Renewal Options:	NO
JSEB Requirement:	N/A
Comments on JSEB Requirements:	N/A – Specialty Services

Background/Recommendations:

Aclara Technologies LLC was awarded a three (3) year contract through JEA's competitive bid process on March 1, 2012 to provide JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal to assist in understanding usage patterns.

In September 2014, the business requested a change order to the original JEA contract to continue their services and add additional module and maintenance fees, which increased the maximum indebtedness by \$117,489.00. Award document is attached for reference.

The current letter of agreement expires September 30, 2015. A committee has been reviewing the existing product to determine whether to extend the ACLARA agreement or conduct a formal bid process for a new vendor. An RFI process was conducted and five (5) vendors, including ACLARA, presented new products. JEA intends to bid out a formal RFP, and a six (6) month renewal is requested for ACLARA while this RFP process is completed.

Request approval to grant a renewal to Aclara Technologies LLC during the bidding process, in the amount of \$127,934.00 for a new not-to-exceed amount of \$971,423.00, subject to the availability of lawfully appropriated funds.

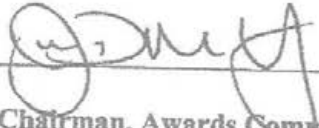
Manager:**Director:**


Vento, Richard J. - Dir Customer Solutions & Market Development

VP:

Whiting, Monica A. - Chief Customer Officer

APPROVALS:


 _____ 9-17-15
 Chairman, Awards Committee Date


 _____ 9/17/15
 Manager, Capital Budget Planning Date

From: Woyak, Nathan J.
To: Sundy, Rachelle M. - Procurement Vendor Specialist
Cc: Dickie, Samantha E.
Subject: RE: Breakdown of ACOARA funding
Date: Wednesday, September 16, 2015 1:49:42 PM

Rachelle or Sam, could you attached this email to award 5 in sharepoint. Thanks,

From: Tilden, Payson J. - Manager Customer Solutions
Sent: Wednesday, September 16, 2015 1:48 PM
To: Woyak, Nathan J.
Cc: Dickie, Samantha E.
Subject: Breakdown of ACOARA funding

Nathan,

Since the beginning of the ACLARA Agreement, JEA has paid ACLARA the same four line items each year beginning in FY2013

License Fees: software	\$110,667	paid one time annually to cover license cost of Tracker
Maintenance Fees Tracker software	\$ 66,400	paid in quarterly installments to cover maintenance of
ASP/Hosting Fees	\$ 76,400	paid in quarterly installments to cover ACLARA
Alerts Email/SMS Fees	\$ 2,400	paid in monthly amounts based on \$0.08 per email or alert
sent out by ACLARA for JEA customers. This figure fluctuates, depending on JEA's requests for special email campaigns or		

requested.

Or increased alerts messages

Total \$255,867 Amount established in Customer Solutions Program Portfolio

Budget Details for FY16

This amount was divided by 2 to cover the six months extension being requested for ACLARA while an RFP process for a Tracker product is being completed. ACLARA's current letter of agreement expires on September 30, 2015.

I will scan and send to you a letter from ACLARA from the FY2014 program showing these same line item figures which were also the same for FY15.

Payson

Payson Tilden

Payson Tilden
 Program Manager, Customer Solutions
 JEA, Tower 12
 21 West Church



Formal Bid and Award System

Award #4 9/11/2014

Type of Award Request: CHANGE ORDER
Request #: 122
Requestor Name: Tilden, Payson J. - Manager Customer Solutions
Requestor Phone: (904) 665-6187
Project Title: My Utility Tracker
Project Number: 8002359
Project Location: JEA
Funds: O&M
Award Estimate: \$117,389.00

Description of Request:

Customer Solutions is requesting an increase of \$117,389.00 in the current agreement with Aclara Technologies for the license, operating and maintenance of the JEA on-line portal, My Utility Tracker, to be added to the current total of \$726,000.00 to continue their services through FY15 year to the end of their contract on 09/30/2015.

Requisition Number: TBD
JEA IFB/RFP/State/City/GSA#: 114-11 (CPA 122993)
Purchasing Agent: Woyak, Nathan
Is this a ratification?: NO

If yes, explain:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
Aclara Technologies LLC	Christine Johnson	Cjohnson@Aclara.Com	30400 Solon Rd, Solon OH 44139	(440) 528-7222	\$117,389.00

Amount of Original Award: \$726,000.00
Date of Original Award: 3/1/2012
Change Order Amount: \$117,389.00
List of Previous Change Orders: N/A
New Not-To-Exceed Amount: \$843,500.00
Contract Type: Term Contract

Length of Contract/PO Term:	Three (3) Years w/ one (1) – 1-year renewal
Begin Date (mm/dd/yyyy):	10/01/2012
End Date (mm/dd/yyyy):	09/30/2015
Contract/PO Detail:	
Renewal Options Remaining:	Yes, one (1), 1-year renewal
JSEB Requirement:	Optional with criterion
Comments on JSEB Requirements:	No JSEBs were named

Background/Recommendations:

The Awards Committee approved an award on 3/1/2012 to Aclara Technologies for a three year period from 10/01/2012 to 09/30/2015 to provide the licensing, operation, maintenance and reporting for My Utility Tracker, the JEA on-line bill analysis and assessment product for all customers. The original award was competitively bid, with participation from three vendors. A copy of the prior award is attached.

This is a 3 year contract in the amount of \$726,000. The additional funding to fulfill the original contract term in the amount of \$117,389.00 is due to an additional module and maintenance fees that were not part of the original scope of work. During the next 12 months, a Program Feasibility and Functionality Review will be done to determine (within an appropriate time to process a new RFP if needed) whether it is cost efficient and beneficial to customers to continue with the current vendor, Aclara, or rebid this product.

114-11 – Request approval to award a Change Order to Aclara Technologies for My JEA Utility Tracker in the amount of \$117,389.00 for a total amount of \$843,500.00, subject to the availability of lawfully appropriated funds.

Manager:**Director:**

Vento, Richard J. - Dir Customer Solutions & Market Development

VP:

Whiting, Monica A. - Chief Customer Officer

APPROVALS:

	9-11-14
Chairman, Awards Committee	Date
	9/11/14
Manager, Capital Budget Planning	Date



Formal Bid and Award System

Approved by the JEA Awards Committee
Date 3-1-12 Item # 3

Award #3 3/1/12

Type of Award Request: Proposal

Requestor Name: Selders, Steven Gregory
Requestor Phone: 904-665-6597
Request #: 2017
Project Title: O&M Funding Award for Aclara Customer Energy Portal
(Official Name: My JEA Utility Tracker)
Project Number: 10501
Award Estimate: N/A
Funds: O&M

Description of Request/Product Description:

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal that will assist them in understanding their usage patterns and provide them information to improve the efficiency of their home or business. The project is part of the JEA/DOE Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP).

This tool will be utilized by JEA customers, JEA CCC representatives and JEA's DSM Implementation Contractors to assist our customers in their energy and water management decisions.

Requisition Number: TBD
JEA IFB/RFP/State/City/GSA #: 114-11
Purchasing Agent: Renee' McQuaig
Is this a Ratification? NO

If yes, explain:

Recommended Awardee(s)

Name	Address	Phone	Fax	Amount
119695 Aclara Software, Inc.	16 Laurel Ave. Wellesley, MA 02481	(781) 694-3309	(781) 694-3200	\$726,000.00

Recommended Award Information

Amount for entire term of Contract/PO: \$726,000.00

Award Amount for initial year: \$242,000.00 (FY '13)
Length of Contract/PO Term: 3 years
Beginning Date: 10/1/2012
Ending Date: 9/30/2015
Renewal Options: YES
If Yes, please explain: Renewal option is included in the contract. This is a hosted software solution.
JSEB Requirement: JSEB participation was an evaluation criterion
Comments on JSEB Requirements: None of the proposals included JSEB participation

All Bidders

Name	Rank	Score	Disqualified	Reason
Aclara Software, Inc.	1	107.3	Γ	
Tendrill	2	98.9	Γ	
Opower	3	92.4	Γ	

Background/Recommendation

This award covers the O&M portion of the contract with Aclara. JEA advertised this solicitation on 8/8/11. Twelve (12) companies attended the pre-bid on 8/12/11. Three (3) companies submitted proposals. On 9/27/11 JEA held demonstration meetings for each of the companies that submitted proposals.

The proposals were then independently scored. The final scores and rankings were approved during JEA's public evaluation process on 10/14/11. On 12/15/11, the Awards Committee approved the capital portion of this contract for \$680,000.00.

Current implementation of Aclara Energy Portal software is now underway. This is the O&M software-as-a-service (SaaS) piece that will be needed to pay for annual license, maintenance, and hosting fees for this software application begin once implementation is complete.

Aclara quoted O&M costs of \$210,000.00 / year. An additional amount of \$32,000 / year is included with this award amount as JEA has added additional features during implementation as well as to cover transactional costs for SMS and emails to JEA customers.

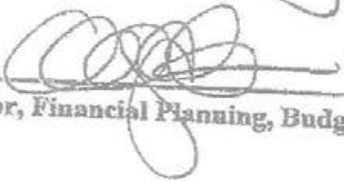
JEA RFP # 114-11 – Request approval to award a three-year contract to Aclara Software Inc., for JEA Customer Energy and Water Management Portal maintenance in the not to exceed amount of \$726,000.00, subject to the availability of lawfully appropriated funds.

	Approver
Manager:	
Director:	Fore, Lavonia L (Bea)
VP:	Kendrick, Wanyonyi Jaeger

APPROVALS:



Chairman Awards Committee 3-1-12
Date



Director, Financial Planning, Budgets and Rates 3/1/12
Date

Weir, Rachele M. - Procurement Vendor Specialist

From: Tilden, Payson J. - Manager Customer Solutions
Sent: Monday, February 29, 2016 8:26 AM
To: Woyak, Nathan J.
Subject: Request for information for ACLARA

Nathan,

Since the beginning of the ACLARA Agreement, JEA has paid ACLARA the same four line items each 12 month period beginning in FY2013

License Fees: software	\$110,667	paid one time annually to cover license cost of Tracker
Maintenance Fees: Tracker software	\$ 66,400	paid in quarterly installments to cover maintenance of
ASP/Hosting Fees: administration for operating Tracker software for JEA customers	\$ 76,400	paid in quarterly installments to cover ACLARA
Alerts Email/SMS Fees: sent out by ACLARA for JEA customers. This figure fluctuates, depending or increased alerts messages requested.	\$ 2,400	paid in monthly amounts based on \$0.08 per email or alert on JEA's requests for special email campaigns
Total 12 month budget: Portfolio Budget Details for FY16	\$255,867	Amount established in Customer Solutions Program

The current ACLARA contract ends March 31, 2016. In order to complete the RFP process as well as cover the expected transition period for implementation and integration of a new system or an enhanced ACLARA system, Customer Solutions is requesting a 12 month extension of the contract from April 1, 2016 to March 31, 2017, with an increase in contract funds of \$255,867.

Please let me know if you need anything else.

Payson

Payson Tilden

Payson Tilden
 Program Manager, Customer Solutions
 JEA, Tower 12
 21 West Church
 Jacksonville, FL 32202
 Tel: 904 665-6187
 Fax: 904 665-7386



Award #6 Back-Up

Approved by the JEA Awards Committee
Date 3/3/2016 Item # 4

Formal Bid and Award System

Award #4 March 3, 2016

Type of Award Request: CONTRACT EXTENSION
Request #: 538
Requestor Name: Tilden, Payson J. - Manager Customer Solutions
Requestor Phone: (904) 665-6187
Project Title: My Utility Tracker
Project Number: 8002359 - HE10001
Project Location: JEA
Funds: O&M
Award Estimate: \$255,867.00

Description of Request:

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal that will assist them in understanding their usage patterns and provide them information to improve the efficiency of their home or business. The project is part of the JEA/Department of Energy (DOE) Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP).

Requisition Number:
JEA IFB/RFP/State/City/GSA#: 114-11 (CPA 122993)
Purchasing Agent: Nathan Woyak
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ACLARA TECHNOLOGIES LLC	CHRISTINE JOHNSON	CJOHNSON@ACLARA.COM	30400 SOLON RD, SOLON OH 44139	(440) 528-7222	\$255,867.00

Amount of Original Award: \$726,000.00
Date of Original Award: 03/01/2012
Change Order Amount: \$255,867.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
122993	\$117,389.00	9/11/2014
122993	\$1,239.68	10/3/2014
122993	\$1,440.00	10/22/2015
122993	\$127,934.00	10/1/2015

New Not-To-Exceed Amount: \$1,229,869.68
Begin Date (mm/dd/yyyy): 10/01/2012

End Date (mm/dd/yyyy): 03/31/2017
Renewal Options: NO
JSEB Requirement: N/A
Comments on JSEB Requirements: N/A – Specialty Services

Background/Recommendations:

Through its competitive procurement process, JEA previously awarded a contract to Aclara Technologies for a three year period from 10/01/2012 to 09/30/2015. This was to provide the licensing, operation, maintenance and reporting for My Utility Tracker, the JEA on-line bill analysis and assessment product for all customers. A copy of the original award is attached.

In September 2014, the business requested a change order for \$117,889.00 in additional funds was approved by the Awards Committee to continue their services, and add an additional module and maintenance fees. Additional change orders were subsequently approved by JEA procurement for \$1239.68 and \$1400.00 due to the business underestimating the cost of the variable expected alerts email/SMS fees.

In September 2015, JEA Awards Committee approved a six (6) month renewal from 9/30/15 to 3/31/2016, and \$127,934.00 in additional funds, and a feasibility process was begun to determine whether it was in JEA's best interest to re-bid the scope of work. An RFI process was conducted, and it was determined that a full RFP could be beneficial to the customer experience, as well as to JEA's internal use of the tool. That process has been started, but will not be completed by the end of the current six month renewal expiring on 3/31/2016.

TPC will review the feasibility results to complete the potential RFP process. JEA expects a TPC presentation in March 2016 and a decision on whether to move forward with an RFP in April. JEA anticipates the transition of a new contract to take twelve (12) months, after the date of award. Therefore, this request is for an extension from 3/31/2016 to 3/31/2017, and additional funding in the amount of \$255,867.00, for Aclara to continue to operate the product. This award covers the O&M portion of the contract with Aclara. The \$255,867.00 increase will cover the services for the license, operating and maintenance of the JEA on-line portal, My Utility Tracker.

Request approval to award an extension to Aclara Technologies LLC, for providing a tool so customers have the ability to better manage their energy and water costs. This extension is in the amount of \$255,867.00 for a new not-to-exceed amount of \$1,229,869.68, subject to the availability of lawfully appropriated funds.

Manager:

Director: Vento, Richard J. - Dir Customer Solutions & Market Development

VP: Whiting, Monica A. - Chief Customer Officer

APPROVALS:


 _____ 3-3-16
Chairman, Awards Committee **Date**


 _____ 3/3/16
Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #5

September 17, 2015

Award #:
Type of Award Request:
Request #:
Requestor Name:
Requestor Phone:
Project Title:
Project Number:
Project Location:
Funds:
Award Estimate:
Scope of Work:

Award Date:
 RENEWAL
 421
 Tilden, Payson J. - Manager Customer Solutions
 (904) 665-6187
 My Utility Tracker
 8002359
 JEA
 O&M
 \$127,934.00

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal that will assist them in understanding their usage patterns and provide them information to improve the efficiency of their home or business. The project is part of the JEA/Department of Energy (DOE) Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP)

Requisition Number:
JEA IFB/RFP/State/City/GSA#:
Purchasing Agent:
Is this a Ratification?:
If yes, explain:

114-11

Woyak, Nathan

NO

RECOMMENDED AWARDEE(S):

119695

Name	Contact Name	Email	Address	Phone	Amount
ACLARA TECHNOLOGIES LLC	CHRISTINE JOHNSON	CJOHNSON@ACLARA.COM	30400 SOLON RD, SOLON OH 44139	(440) 528-7222	\$127,934.00

Amount of Original Award:
Date of Original Award:
Change Order Amount:

\$726,000.00

10/01/2012

\$127,934.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
#122993	\$117,489.00	8/28/2014

New Not-To-Exceed Amount: \$971,423.00
Begin Date (mm/dd/yyyy): 10/01/2015
End Date (mm/dd/yyyy): 03/31/2016
Renewal Options: NO
JSEB Requirement: N/A
Comments on JSEB Requirements: N/A – Specialty Services

Background/Recommendations:

Aclara Technologies LLC was awarded a three (3) year contract through JEA's competitive bid process on March 1, 2012 to provide JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal to assist in understanding usage patterns.

In September 2014, the business requested a change order to the original JEA contract to continue their services and add additional module and maintenance fees, which increased the maximum indebtedness by \$117,489.00. Award document is attached for reference.

The current letter of agreement expires September 30, 2015. A committee has been reviewing the existing product to determine whether to extend the ACLARA agreement or conduct a formal bid process for a new vendor. An RFI process was conducted and five (5) vendors, including ACLARA, presented new products. JEA intends to bid out a formal RFP, and a six (6) month renewal is requested for ACLARA while this RFP process is completed.

Request approval to grant a renewal to Aclara Technologies LLC during the bidding process, in the amount of \$127,934.00 for a new not-to-exceed amount of \$971,423.00, subject to the availability of lawfully appropriated funds.

Manager:

Director:


Vento, Richard J. - Dir Customer Solutions & Market Development

VP:

Whiting, Monica A. - Chief Customer Officer

APPROVALS:


 _____ 9-17-15
 Chairman, Awards Committee Date


 _____ 9/17/15
 Manager, Capital Budget Planning Date

From: Woyak, Nathan J.
To: Sundy, Rachelle M. - Procurement Vendor Specialist
Cc: Dickie, Samantha E.
Subject: RE: Breakdown of ACOARA funding
Date: Wednesday, September 16, 2015 1:49:42 PM

Rachelle or Sam, could you attached this email to award 5 in sharepoint. Thanks,

From: Tilden, Payson J. - Manager Customer Solutions
Sent: Wednesday, September 16, 2015 1:48 PM
To: Woyak, Nathan J.
Cc: Dickie, Samantha E.
Subject: Breakdown of ACOARA funding

Nathan,

Since the beginning of the ACLARA Agreement, JEA has paid ACLARA the same four line items each year beginning in FY2013

License Fees:	\$110,667	paid one time annually to cover license cost of Tracker software
Maintenance Fees	\$ 66,400	paid in quarterly installments to cover maintenance of Tracker software
ASP/Hosting Fees	\$ 76,400	paid in quarterly installments to cover ACLARA administration for operating Tracker software for JEA customers
Alerts Email/SMS Fees	\$ 2,400	paid in monthly amounts based on \$0.08 per email or alert sent out by ACLARA for JEA customers. This figure fluctuates, depending on JEA's requests for special email campaigns or

requested.

Or increased alerts messages

Total \$255,867 Amount established in Customer Solutions Program Portfolio Budget Details for FY16

This amount was divided by 2 to cover the six months extension being requested for ACLARA while an RFP process for a Tracker product is being completed. ACLARA's current letter of agreement expires on September 30, 2015.

I will scan and send to you a letter from ACLARA from the FY2014 program showing these same line item figures which were also the same for FY15.

Payson

Payson Tilden

Payson Tilden
 Program Manager, Customer Solutions
 JEA, Tower 12
 21 West Church



Formal Bid and Award System

Award #4 9/11/2014

Type of Award Request: CHANGE ORDER
Request #: 122
Requestor Name: Tilden, Payson J. - Manager Customer Solutions
Requestor Phone: (904) 665-6187
Project Title: My Utility Tracker
Project Number: 8002359
Project Location: JEA
Funds: O&M
Award Estimate: \$117,389.00

Description of Request:

Customer Solutions is requesting an increase of \$117,389.00 in the current agreement with Aclara Technologies for the license, operating and maintenance of the JEA on-line portal, My Utility Tracker, to be added to the current total of \$726,000.00 to continue their services through FY15 year to the end of their contract on 09/30/2015.

Requisition Number: TBD
JEA IFB/RFP/State/City/GSA#: 114-11 (CPA 122993)
Purchasing Agent: Woyak, Nathan
Is this a ratification?: NO
If yes, explain:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
Aclara Technologies LLC	Christine Johnson	Cjohnson@Aclara.Com	30400 Solon Rd, Solon OH 44139	(440) 528-7222	\$117,389.00

Amount of Original Award: \$726,000.00
Date of Original Award: 3/1/2012
Change Order Amount: \$117,389.00
List of Previous Change Orders: N/A
New Not-To-Exceed Amount: \$843,500.00
Contract Type: Term Contract

Length of Contract/PO Term: Three (3) Years w/ one (1) -- 1-year renewal
Begin Date (mm/dd/yyyy): 10/01/2012
End Date (mm/dd/yyyy): 09/30/2015
Contract/PO Detail:
Renewal Options Remaining: Yes, one (1), 1-year renewal
JSEB Requirement: Optional with criterion
Comments on JSEB Requirements: No JSEBs were named

Background/Recommendations:

The Awards Committee approved an award on 3/1/2012 to Aclara Technologies for a three year period from 10/01/2012 to 09/30/2015 to provide the licensing, operation, maintenance and reporting for My Utility Tracker, the JEA on-line bill analysis and assessment product for all customers. The original award was competitively bid, with participation from three vendors. A copy of the prior award is attached.

This is a 3 year contract in the amount of \$726,000. The additional funding to fulfill the original contract term in the amount of \$117,389.00 is due to an additional module and maintenance fees that were not part of the original scope of work. During the next 12 months, a Program Feasibility and Functionality Review will be done to determine (within an appropriate time to process a new RFP if needed) whether it is cost efficient and beneficial to customers to continue with the current vendor, Aclara, or rebid this product.

114-11 -- Request approval to award a Change Order to Aclara Technologies for My JEA Utility Tracker in the amount of \$117,389.00 for a total amount of \$843,500.00, subject to the availability of lawfully appropriated funds.

Manager:

Director:

Vento, Richard J. - Dir Customer Solutions & Market Development

VP:

Whiting, Monica A. - Chief Customer Officer

APPROVALS:



 Chairman, Awards Committee

9-11-14

Date



 Manager, Capital Budget Planning

9/11/14

Date



Formal Bid and Award System

Approved by the JEA Awards Committee
Date 3-1-12 Item # 3

Award #3 3/1/12

Type of Award Request: Proposal

Requestor Name: Selders, Steven Gregory
Requestor Phone: 904-665-6597
Request #: 2017
Project Title: O&M Funding Award for Aclara Customer Energy Portal
(Official Name: My JEA Utility Tracker)
Project Number: 10501
Award Estimate: N/A
Funds: O&M

Description of Request/Product Description:

The goal of the JEA Customer Energy and Water Management Portal project centers around providing JEA customers the ability to better manage their energy and water costs by utilizing an on-line portal that will assist them in understanding their usage patterns and provide them information to improve the efficiency of their home or business. The project is part of the JEA/DOE Smart Grid program and the tool and services described herein are deliverables identified in the JEA/DOE Smart Grid Project Execution Plan (PEP).

This tool will be utilized by JEA customers, JEA CCC representatives and JEA's DSM Implementation Contractors to assist our customers in their energy and water management decisions.

Requisition Number: TBD
JEA IFB/RFP/State/City/GSA #: 114-11
Purchasing Agent: Renee' McQuaig
Is this a Ratification? NO

If yes, explain:

Recommended Awardee(s)

Name	Address	Phone	Fax	Amount
119695 Aclara Software, Inc.	16 Laurel Ave. Wellesley, MA 02481	(781) 694-3309	(781) 694-3200	\$726,000.00

Recommended Award Information

Amount for entire term of Contract/PO: \$726,000.00

Award Amount for initial year: \$242,000.00 (FY '13)
Length of Contract/PO Term: 3 years
Beginning Date: 10/1/2012
Ending Date: 9/30/2015
Renewal Options: YES
If Yes, please explain: Renewal option is included in the contract. This is a hosted software solution.
JSEB Requirement: JSEB participation was an evaluation criterion
Comments on JSEB Requirements: None of the proposals included JSEB participation

All Bidders

Name	Rank	Score	Disqualified	Reason
Aclara Software, Inc.	1	107.3	Γ	
Tendrill	2	98.9	Γ	
Opower	3	92.4	Γ	

Background/Recommendation

This award covers the O&M portion of the contract with Aclara. JEA advertised this solicitation on 8/8/11. Twelve (12) companies attended the pre-bid on 8/12/11. Three (3) companies submitted proposals. On 9/27/11 JEA held demonstration meetings for each of the companies that submitted proposals.

The proposals were then independently scored. The final scores and rankings were approved during JEA's public evaluation process on 10/14/11. On 12/15/11, the Awards Committee approved the capital portion of this contract for \$680,000.00.


Current implementation of Aclara Energy Portal software is now underway. This is the O&M software-as-a-service (SaaS) piece that will be needed to pay for annual license, maintenance, and hosting fees for this software application begin once implementation is complete.

Aclara quoted O&M costs of \$210,000.00 / year. An additional amount of \$32,000 / year is included with this award amount as JEA has added additional features during implementation as well as to cover transactional costs for SMS and emails to JEA customers.


JEA RFP # 114-11 – Request approval to award a three-year contract to Aclara Software Inc., for JEA Customer Energy and Water Management Portal maintenance in the not to exceed amount of \$726,000.00, subject to the availability of lawfully appropriated funds.

	Approver
Manager:	
Director:	Fore, Lavonia L (Bea)
VP:	Kendrick, Wanyonyi Jaeger

APPROVALS:



Chairman Awards Committee 3-1-12
Date



Director, Financial Planning, Budgets and Rates 3/1/12
Date

Weir, Rachelle M. - Procurement Vendor Specialist

From: Tilden, Payson J. - Manager Customer Solutions
Sent: Monday, February 29, 2016 8:26 AM
To: Woyak, Nathan J.
Subject: Request for information for ACLARA

Nathan,

Since the beginning of the ACLARA Agreement, JEA has paid ACLARA the same four line items each 12 month period beginning in FY2013

License Fees: software	\$110,667	paid one time annually to cover license cost of Tracker
Maintenance Fees: Tracker software	\$ 66,400	paid in quarterly installments to cover maintenance of
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Alerts Email/SMS Fees: sent out by ACLARA for JEA customers. This figure fluctuates, depending or increased alerts messages requested.	\$ 2,400	paid in monthly amounts based on \$0.08 per email or alert on JEA's requests for special email campaigns
Total 12 month budget: Portfolio Budget Details for FY16	\$255,867	Amount established in Customer Solutions Program

The current ACLARA contract ends March 31, 2016. In order to complete the RFP process as well as cover the expected transition period for implementation and integration of a new system or an enhanced ACLARA system, Customer Solutions is requesting a 12 month extension of the contract from April 1, 2016 to March 31, 2017, with an increase in contract funds of \$255,867.

Please let me know if you need anything else.

Payson

Payson Tilden

Payson Tilden
 Program Manager, Customer Solutions
 JEA, Tower 12
 21 West Church
 Jacksonville, FL 32202
 Tel: 904 665-6187
 Fax: 904 665-7386

/o=JEA/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=f7aa7a29ebd347b7b221bc39588bb191-Be

From: Lawrence, Steven R.
Sent: Monday, June 8, 2020 11:49 AM
To: 'Johnston, Garrett'; Woyak, Nathan J. - Procurement Category Manager; Abreu, Lisias
Cc: Dambrose, Nickolas C.; Pippin, Brian C. - Strategic Segment Manager
Subject: RE: JEA Procurement Inquiry

I concur. This looks correct.

From: Johnston, Garrett
Sent: Monday, June 8, 2020 11:39 AM
To: Woyak, Nathan J. - Procurement Category Manager ; Abreu, Lisias
Cc: Lawrence, Steven R. ; Dambrose, Nickolas C. ; Pippin, Brian C. - Strategic Segment Manager
Subject: RE: JEA Procurement Inquiry

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Yes, that's exactly what I have.

From: Woyak, Nathan J. - Procurement Category Manager <woyanj@jea.com>
Sent: Monday, June 8, 2020 11:22 AM
To: Johnston, Garrett <gjohnston@aclara.com>; Abreu, Lisias <labreu@aclara.com>
Cc: Lawrence, Steven R. <lawrsr@jea.com>; Dambrose, Nickolas C. <dambnc@jea.com>; Pippin, Brian C. - Strategic Segment Manager <pippbc@jea.com>
Subject: RE: JEA Procurement Inquiry

External E-mail alert! Use caution before clicking links/attachments

Garrett and Steve, based on the 2% increase can you confirm the below numbers for each line and total are correct.

Line Item 1: Alerts/Email/SMS \$2,448.00

Line Item 2: License Fee \$112,880.34

Line Item 3: Hosting Fee \$77,928.00
Line Item 4: Maintenance Fees \$67,728.00

Total Award: \$260,984.34

Nathan Woyak, CPSM

Procurement Category Manager

woyanj@jea.com

Mobile: (904) 524-1395

Fax: (904) 665-7363



From: Johnston, Garrett <gjohnston@aclara.com>
Sent: Monday, June 8, 2020 10:56 AM
To: Abreu, Lisias <labreu@aclara.com>; Woyak, Nathan J. - Procurement Category Manager <woyanj@jea.com>
Cc: Lawrence, Steven R. <lawrsr@jea.com>
Subject: RE: JEA Procurement Inquiry

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Nathan: Per our discussion, we are willing to compromise and agree to a 2% increase for this year.

From: Abreu, Lisias <labreu@aclara.com>
Sent: Monday, June 8, 2020 10:49 AM
To: Woyak, Nathan J. - Procurement Category Manager <woyanj@jea.com>
Cc: Johnston, Garrett <gjohnston@aclara.com>
Subject: RE: JEA Procurement Inquiry

Hi Nathan,

I have been speaking with Nick about the request to hold pricing for the one year extension, as well as managing the internal discussions and approvals while Garrett was out of office. We have a couple of options.

Garrett is back and I just got off the phone with him. He will give you a call right away.

Best Regards,

Lisias Abreu

Enterprise Sales Director | 919.527.9136 | labreu@aclara.com

From: Woyak, Nathan J. - Procurement Category Manager <woyanj@jea.com>

Sent: Monday, June 8, 2020 9:03 AM

To: Abreu, Lisias <labreu@aclara.com>

Subject: RE: JEA Procurement Inquiry

Importance: High

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Hi Lisias, I am the procurement category manager overseeing the Aclara contract. I believe you have been speaking with my Senior buyer Nick Dambrose about being able to hold the pricing the same for the one year contract extension award we are working on. I need confirmation this morning if you we be able to hold the same pricing to keep this progressing through the process.

Can you confirm?

Thank you,

Nathan Woyak, CPSM

Procurement Category Manager

woyanj@jea.com

Mobile: (904) 524-1395

Fax: (904) 665-7363



From: Abreu, Lisias <labreu@aclara.com>

Sent: Tuesday, June 2, 2020 10:21 AM

To: Dambrose, Nickolas C. <dambnc@jea.com>

Cc: Woyak, Nathan J. - Procurement Category Manager <woyanj@jea.com>; Lawrence, Steven R. <lawrsr@jea.com>; Pippin, Brian C. - Strategic Segment

Manager <pippbc@jea.com>; Denny, Caryn <cdenny@aclara.com>; Johnston, Garrett <gjohnston@aclara.com>

Subject: RE: JEA Procurement Inquiry

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Hello Nickolas,

Thank you for clarifying the request. We will review and get back to you.

Best Regards,

Lisias Abreu

Enterprise Sales Director | 919.527.9136 | labreu@aclara.com

From: Dambrose, Nickolas C. <dambnc@jea.com>

Sent: Tuesday, June 2, 2020 10:15 AM

To: Abreu, Lisias <labreu@aclara.com>

Cc: Woyak, Nathan J. - Procurement Category Manager <woyanj@jea.com>; Lawrence, Steven R. <lawrsr@jea.com>; Pippin, Brian C. - Strategic Segment Manager <pippbc@jea.com>

Subject: FW: JEA Procurement Inquiry

External E-mail alert! Use caution before clicking links/attachments

Hello Lisias,

To clarify, JEA is requesting Aclara to maintain the existing pricing of \$255,867.00 for the one year extension.

Nickolas Dambrose

Purchasing Agent Senior

Direct: (904) 665-7217

From: Dambrose, Nickolas C.

Sent: Tuesday, June 2, 2020 8:06 AM

To: 'labreu@aclara.com' <labreu@aclara.com>

Cc: Woyak, Nathan J. - Procurement Category Manager <woyanj@jea.com>; Lawrence, Steven R. <lawrsr@jea.com>; Pippin, Brian C. - Strategic Segment

Manager <pippbc@jea.com>

Subject: JEA Procurement Inquiry

Hello Lisias,

Per our discussion, please see attached documents of prior extension and new proposed amendment. The prior extension calls for a \$511,374.00 / 2 years = \$255,867.00 annual renewal amount. The attached amendment calls for a one year renewal amount of \$268,660.35 per Section 1.

Best Regards,

Nickolas Dambrose

Purchasing Agent Senior

Direct: (904) 665-7217