

Welcome to the JEA Awards Meeting

You have been joined to the meeting with your **audio muted** by default.

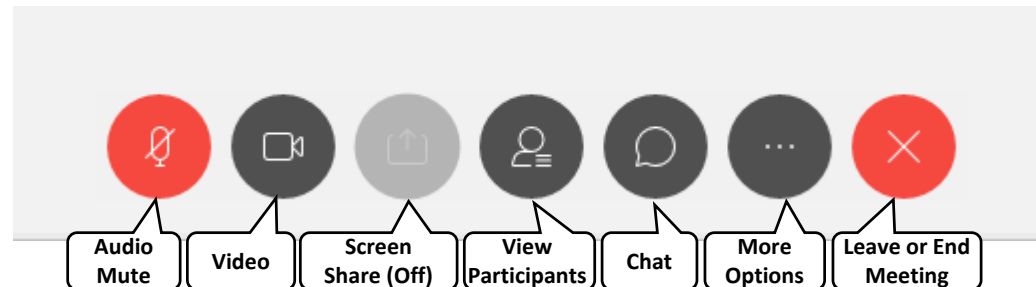
We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email **Cecil Camacho** at camac@jea.com to submit public comments to be read during the meeting regarding any matter on the agenda for consideration.

Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact **Cecil Camacho** by telephone at **(904) 568-7271** or by email at camac@jea.com if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



AWARDS COMMITTEE AGENDA

DATE: Thursday, April 22, 2021

TIME: 10:00 A.M.

PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL 32202
OR
WebEx/Teleconference
WebEx Meeting Number (access code): 160 199 4252
WebEx Password: pxP6CqUSt63

Public Comments:

Awards:

1. Approval of the minutes from the last meeting (04/15/2021).
2. Request approval to award a contract amendment to CBRE Inc. in the amount of \$95,100.00, for a new not-to-exceed amount of \$1,044,299.00, subject to the availability of lawfully appropriated funds.
3. 1410284246 - Request approval to award a contract to Craig Design, LLC DBA CBVR Telecom Design Group. for Wireless Telecom Site Design Engineering Services in the amount of \$275,000.00, subject to the availability of lawfully appropriated funds.
4. Request approval to award a contract to A Crane Rental LLC for the purchase of one (1) Fifty-Five to Sixty-Five Ton Rough Terrain Crane within the vehicle class category of 313 for JEA's FY 22 fleet capital requirements in the amount of \$562,950.00, subject to the availability of lawfully appropriated funds.
5. Request approval to rescind the solicitation and reject all Responses received. JEA does not intend to rebid services.
6. Request approval to award a contract amendment to Carollo Engineers Inc. for additional design/engineering for the Buckman Biosolids Conversion Projects in the amount of \$7,053,403.28, for a new not-to-exceed amount of \$13,113,332.92, subject to the availability of lawfully appropriated funds.

Informational Items: N/A

Open Discussion: N/A

Public Notice: N/A

General Business: N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

04-22-2021 Awards Committee

<u>Award #</u>	<u>Type of Award</u>	<u>Business Unit</u>	<u>Estimated/ Budgeted Amount</u>	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 04/15/2021 meeting.
2	Contract Amendment	McElroy	N/A	\$95,100.00	CBRE Inc.	Project Completion	<p><u>JEA Downtown Campus Owner's Representative</u> Originally awarded and approved by the Awards Committee on 10/05/2017 to CBRE Inc. as an Owner's Representative (Rep) responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project, in the amount of \$568,119.00. Previous change orders were approved on 11/16/2017 adding Phase I Workplace Strategy services in the amount of \$64,500.00, on 06/06/2019 adding Change Management services in the amount of \$78,000.00 and on 10/08/2020 adding funds to continue the Owner's Rep services in the amount of \$238,580.00.</p> <p>This request is for a contract amendment to CBRE in the amount of \$91,500.00 for continued change management and hybrid work model advisory services. CBRE Workplace will provide additional change management programming advisory services in the amount of \$37,500.00 and create a development series for JEA in the amount of \$57,600.00. CBRE will continue to invoice JEA on a monthly basis, based on the hours devoted to the project. The rates remain the same for these services. New not-to-exceed amount of \$1,044,299.00.</p>
3	Request for Proposal (RFP) 1 Proposer	Datz	\$275,000.00	\$275,000.00	Craig Design, LLC DBA CBVR Telecom Design Group	Three (3) Years w/Two (2) - 1 Yr. Renewals	<p><u>General Engineering Services – Wireless Telecom Site Design</u></p> <p>This request is for three (3) years and \$275,000.00 not to exceed cap for continuing engineering services for experienced design/engineering firms that possess the technical expertise in the design and construction of wireless telecom and tower sites, required to support wireless communications for an electric, water, and sewer utility. The work will consist primarily of Capital projects or tasks that are planned or developed throughout the course of a three (3) year contract period. It should be noted, this scope of work is specialized and if pursued, is typically included with larger telecom builds. Multiple</p>

04-22-2021 Awards Committee

							<p>bidders reported inability to competitively bid this work. When comparing the average of the proposed hourly rates for Wireless Telecom Engineering Services with the current hourly rates for General Engineering Services, the CBVR rates show little change overall.</p> <p>Request approval to award a contract to Craig Design, LLC DBA CBVR Telecom Design Group for Wireless Telecom Site Design Engineering Services in the amount of \$275,000.00.</p>
4	Invitation for Bid (IFB) 3 Bidders	McElroy	\$600,000.00	\$562,950.00	A Crane Rental LLC	One-Time Purchase	<p><u>JEA Rough Terrain Crane Procurement Acquisition</u></p> <p>Request approval to award a contract to A Crane Rental LLC in the amount of \$562,950.00, for the purchase of one (1) Fifty-Five to Sixty-Five Ton Rough Terrain Crane within the vehicle class category of 313 for JEA's FY22 fleet capital requirements, for a total not-to-exceed amount of \$562,950.00.</p> <p>The Contract Spend Details are below</p> <ul style="list-style-type: none"> • FY22 Spend: \$562,950.00
5	Rescind	Vu	N/A	N/A	N/A	N/A	<p><u>Biosolids Management for JEA</u></p> <p>Due to updates to terms and conditions and technical specifications on the project, a new ITN number 087-19 was issued. JEA issued the ITN to the list of qualified Respondents on 05/17/2019. At Response opening on 07/23/2019, JEA received five (5) unpriced technical Responses. The Responses were evaluated based upon Work Plan, Operations Approach, Market Outlet and Technical Approach. JEA visited operational biosolids sites for each of the companies. Two (2) of the five (5) Respondents were shortlisted. The two (2) remaining companies submitted a priced response on 02/25/2020 and then a Best and Final Offer (BAFO) on 07/07/2020. Following the BAFO and after careful consideration of the submitted approaches, pricing and risk factors, JEA determined it was in its best interest to keep operations in-house, rather than outsource to a vendor.</p>

04-22-2021 Awards Committee

							Request approval to rescind the solicitation and reject all Responses received. JEA does not intend to rebid services at this time.
6	Contract Amendment	Vu	\$9,235,457.72	\$7,053,403.28	Carollo Engineers Inc.	Project Completion	<p><u>Buckman Biosolids Conversion Projects</u></p> <p>Originally approved by Awards Committee on 07/19/2018 in the amount of \$5,679,431.64 to Carollo Engineers Inc. On 04/21/2020, an administrative decrease was issued to reduce scope and change the contract to a lump sum format. On 08/24/2020, JEA issued an administrative increase for design changes requested by JEA including relocation of the new sludge thickening building and odor control, design of new concrete block building, re-design for compliance with updated resiliency plan, design of barrier concrete wall on south side of plant, and assistance with public outreach. On 10/21/2020, JEA issued an administrative increase to perform inspections of the structural systems of the existing sludge disposal building (admin adjustments = \$380,498.00).</p> <p>This award request is for an increase to the design contract of Carollo Engineers Inc. for the Buckman Biosolids Conversion Projects due to JEA's decision to update design of the future biosolids process at the Buckman WRF, as a result of canceling the Merchant Organics Recycling Facility (MORF) project. The design updates include the design of a new drum drying process for dewatered biosolids and the redesign of the existing thickening and dewatering buildings to house the complete processes under one roof.</p> <p>Request approval to award a contract amendment to Carollo Engineers Inc. for additional design/engineering for the Buckman Biosolids Conversion Projects in the amount of \$7,053,403.28, for a new not-to-exceed amount of \$13,113,332.92.</p>
Total Award				\$7,986,453.28			

JEA AWARDS COMMITTEE
APRIL 15, 2021 MEETING MINUTES

The JEA procurement Awards Committee met on April 15, 2021, in person with a WebEx option

WebEx Meeting Number (access code): 160 199 4252

WebEx Password: pxP6CqUSt63

Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Julie Davis as Office of General Counsel Representative; with Laura Dutton, Joe Orfano, Stephen Datz, Ricky Erixton, and Hai Vu as voting Committee Members.

Chair McCollum called the meeting to order at 10:01 a.m., introduced the Awards Committee Members, and confirmed that there was a quorum of the Committee membership present.

Public Comments:

Chair McCollum recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

1. Approval of the minutes from the last meeting (04/08/2021). Chair McCollum verbally presented the Committee Members the proposed April 8, 2021 minutes contained in the committee packet.

MOTION: Hai Vu made a motion to approve the April 8, 2021 minutes (Award Item 1). The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 3-4, 6:

2. DEFERRED - Request approval for a contract amendment to Arthur J. Gallagher Risk Management Services, Inc. for Property and Casualty Insurance Brokerage Services to add administration fees and estimated premiums for Cyber Insurance in the amount of \$2,454,000.00, for a new not-to exceed amount of \$46,153,609.00, subject to the availability of lawfully appropriated funds.
3. Request approval of a contract Termination for Convenience of JEA Contract No. 186604 with Wharton-Smith Inc. for the Progressive Design-Build Services for Highlands Water Treatment Plant (WTP) Advanced Treatment System project.

MOTION: Stephen Datz made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Laura Dutton and approved unanimously by the Awards Committee (5-0).

4. 015-21 – Request approval to award a contract to R2T, Inc. for construction services for the Arlington East WRF Phase 1 Upgrades – Odor Control Improvements project in the amount of \$2,161,023.00, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Stephen Datz and approved unanimously by the Awards Committee (5-0).

5. DEFERRED - Request approval to award a contract amendment to Carollo Engineers Inc. for additional design/engineering for the Buckman Biosolids Conversion Projects in the amount of \$7,053,403.28, for a

new not-to-exceed amount of \$13,113,332.92, subject to the availability of lawfully appropriated funds.

6. Request approval to award a contract increase to Williams Industrial Services LLC in the amount of \$9,000,000.00 and to Petticoat-Schmitt Civil Contractors Inc in the amount of \$5,000,000.00 for general construction services for JEA, for a new total not-to-exceed amount of \$56,000,000.00, subject to the availability of lawfully approved funds.

MOTION: Laura Dutton made a motion to approve Award Item 6 as presented in the committee packet. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

Informational Item:

Presentation - Joint Projects by Mickhael Sulayman

Ratifications:

No ratifications were presented to the Awards Committee for consideration.

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair McCollum adjourned the meeting at 10:32 a.m.

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below:
https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/



Formal Bid and Award System

Award #2 April 22, 2021

Type of Award Request: CONTRACT AMENDMENT
Requestor Name: Kilgo Veasey, Nancy A. – Dir Special Projects
Requestor Phone: (904) 509-0521
Project Title: JEA Downtown Campus Owner's Representative
Project Number: 8005628
Project Location: JEA
Funds: O&M
Award Estimate: N/A

Scope of Work:

The purpose of the original Invitation to Negotiate (the "ITN") was to select an Owner's Representative who is primarily responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project (the "Work"). The Work included, but is not limited to, the following tasks:

- Reviewing future site for feasibility for construction, business needs, and future growth plans;
- Assist with the solicitation process for JEA to select a Construction Manager and a Design Architect using a Construction Manager at Risk (CMAR) delivery method;
- Assist JEA in establishing project goals in terms of scope, budget and schedule; and
- Act as JEA's Owner's Representative and Project Manager through the completion of the project

The Work may also include representing and presenting on behalf of JEA to the JEA Board of Directors and Jacksonville City Council.

JEA IFB/RFP/State/City/GSA#: 123-17
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CBRE, INC.	Stewart Green	stewart.green@cbre.com	225 Water Street, Suite 110 Jacksonville FL 32202	(904) 634-1200	\$95,100.00

Amount of Original Award: \$568,119.00
Date of Original Award: 10/05/2017
Change Order Amount: \$95,100.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
169207	\$64,500.00	11/16/2017
169207	\$78,000.00	06/06/2019
169207	\$238,580.00	10/08/2020

New Not-To-Exceed Amount: \$1,044,299.00

Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 10/06/2017
End Date (mm/dd/yyyy): Project Completion
JSEB Requirement: N/A – Optional

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 10/05/2017 to CBRE Inc. as an Owner's Representative (Rep) responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project, in the amount of \$568,119.00. Previous change orders were approved on 11/16/2017 adding Phase I Workplace Strategy services in the amount of \$64,500.00, on 06/06/2019 adding Change Management services in the amount of \$78,000.00 and on 10/08/2020 adding funds to continue the Owner's Rep services. The previous awards are attached as back up.

JEA engaged CBRE Workplace Strategy to support change management efforts in June of 2019. The original scope included specific phased tasks for change management and general consulting for a not to exceed amount of \$20,000 to be billed at \$200 per hour. JEA intends to have CBRE Workplace Strategy continue to assist in research and recommendations relating to a shift from a traditional workplace model to a hybrid workplace model. An additional survey and programming recommendations were developed on JEA's behalf, utilizing a portion of the general consulting dollars previously approved. The shift to a hybrid model will also modify the approach to support JEA's change management support effort including a development series entitled Making the Hybrid Workplace Work for You.

This request is for a contract amendment to CBRE in the amount of \$91,500.00 for continued change management and hybrid work model advisory services. CBRE Workplace will provide additional change management programming advisory services in the amount of \$37,500.00 and create a development series for JEA in the amount of \$57,600.00. CBRE will continue to invoice JEA on a monthly basis, based on the hours devoted to the project. The rates remain the same for these services. The estimated hours and rates have been attached as back up.

Request approval to award a contract amendment to CBRE Inc. in the amount of \$95,100.00, for a new not-to-exceed amount of \$1,044,299.00, subject to the availability of lawfully appropriated funds.

Director: Kilgo, Nancy A. – Dir Special Projects
Chief: McElroy, Alan D. – VP Supply Chain & Operations Support

APPROVALS:

Chairman, Awards Committee **Date**

Budget Representative **Date**



Formal Bid and Award System

Award #5 October 8, 2020

Type of Award Request: CONTRACT
AMENDMENT

Requestor Name: Kilgo Veasey, Nancy A. –
Dir Special Projects

Requestor Phone: (904) 665-6439

Project Title: JEA Downtown Campus
Owner's Representative

Project Number: 8005628

Project Location: JEA

Funds: O&M

Award Estimate: N/A

Scope of Work:

The purpose of the original Invitation to Negotiate (the "ITN") was to select an Owner's Representative who is primarily responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project (the "Work"). The Work included, but is not limited to, the following tasks:

- Reviewing future site for feasibility for construction, business needs, and future growth plans;
- Assist with the solicitation process for JEA to select a Construction Manager and a Design Architect using a Construction Manager at Risk (CMAR) delivery method;
- Assist JEA in establishing project goals in terms of scope, budget and schedule; and
- Act as JEA's Owner's Representative and Project Manager through the completion of the project

The Work may also include representing and presenting on behalf of JEA to the JEA Board of Directors and Jacksonville City Council.

JEA IFB/RFP/State/City/GSA#: 123-17

Purchasing Agent: Selders, Elaine

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CBRE, INC.	Stewart Green	stewart.green@cbre.com	225 Water Street, Suite 110 Jacksonville FL 32202	(904) 634-1200	\$238,580.00

Amount of Original Award: \$568,119.00

Date of Original Award: 10/05/2017

Change Order Amount: \$238,580.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
169207	\$64,500.00	11/16/2017

169207	\$78,000.00	06/06/2019
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New Not-To-Exceed Amount: \$949,199.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 10/06/2017
End Date (mm/dd/yyyy): Project Completion
JSEB Requirement: N/A – Optional

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 10/05/2017 to CBRE Inc. as an Owner's Representative responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project, in the amount of \$568,119.00. Previous change orders were approved on 11/16/2017 adding Phase I Workplace Strategy services in the amount of \$64,500.00 and on 06/06/2019 adding Change Management services in the amount of \$78,000.00. The previous award is attached as back up.

The original award October 5, 2017 anticipated that JEA would develop the HQ project through a self-build approach. The process for corporate headquarters was modified by JEA from the original approach in mid-2018 to include a competitive solicitation for building solutions. CBRE assisted JEA throughout the solicitation process and project planning continued under a modified approach including a build to suit lease solution being negotiated with the top ranked firm selected in April 2019. Project planning and changes continued to May 2020 when the project scope was reduced and the JEA Board approved the final scope and limits in June 2020. The final scope included separating out the Emergency Operations Center and related support functions including personnel into a second hardened facility project, given the working name HQ2. The initial CBRE Owner's Rep engagement anticipated a project completion in April 2020. Given the multiple delays and shifts in project approach and scope, a Contract Amendment is being requested to have CBRE carry the Owner's Rep work through expected project completion on the modified scope to maintain project continuity, currently anticipated as June 2022. The initially proposed Owner's Representative has consistently advised JEA throughout the course of the project approach and shifts and has knowledge of the full range of reviews, changes and the current building design details and project to be developed by Ryan Companies. The same project Owner's Representative originally proposed will continue to be assigned to the project. He may also be supported by additional CBRE staff to be pre-approved by JEA project leads.

This request is for a contract amendment to CBRE in the amount of \$238,580.00 for Owner's Representative professional services to provide continuity of project management throughout the project until anticipated completion in June 2022. CBRE will continue to invoice JEA on a monthly basis, based on the hours devoted to the project. The rates remain the same for these services. The estimated hours and rates have been attached as back up.

Request approval to award a contract amendment to CBRE Inc. in the amount of \$238,580.00, for a new not-to-exceed amount of \$949,199.00, subject to the availability of lawfully appropriated funds.

Director: Kilgo, Nancy A. – Dir Government Affairs
Chief: McElroy, Alan D. – Interim Chief Supply Chain Officer

APPROVALS:

Chairman, Awards Committee

Date

[Handwritten Signature]

10/08/2020

Budget Representative

Date

[Handwritten Signature]

10/8/2020



Formal Bid and Award System

Award #8 June 6, 2019

Type of Award Request: CHANGE ORDER
Requestor Name: Kilgo, Nancy A. – Dir Special Projects
Requestor Phone: (904) 665-6439
Project Title: JEA Downtown Campus Owner's Representative
Project Number: 8005628
Project Location: JEA
Funds: O&M
Budget Estimate: N/A

Scope of Work:

The purpose of the original Invitation to Negotiate (the "ITN") was to select an Owner's Representative who is primarily responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project (the "Work"). The Work included, but is not limited to, the following tasks:

- Reviewing future site for feasibility for construction, business needs, and future growth plans;
- Assist with the solicitation process for JEA to select a Construction Manager and a Design Architect using a Construction Manager at Risk (CMAR) delivery method;
- Assist JEA in establishing project goals in terms of scope, budget and schedule; and
- Act as JEA's Owner's Representative and Project Manager through the completion of the project

The Work may also include representing and presenting on behalf of JEA to the JEA Board of Directors and Jacksonville City Council.

The process for corporate headquarters was modified by JEA from the original approach to include a competitive solicitation for building solutions. CBRE assisted JEA throughout the solicitation process and project planning continues under a modified approach including a build to suit lease solution being negotiated with the top ranked firm.

This award impacts the following JEA Measures of Value:

- Customer Value – Enhances opportunity for customer service and engagement while being cognizant of stewardship of customer dollars.
- Community Value – Provides opportunity to enhance employee safety and productivity and plan for functional, effective and efficient workspace for employees; and supports downtown economic development.
- Environmental Value – Project will reduce JEA's office space footprint and be built to LEED design standards helping reduce consumption of resources for on-going operations.
- Financial Value – Provides for business continuity planning, competitive market pricing, reduction in on-going operations and maintenance expenses, and foregoing capital outlay for existing aging building repairs and upgrades.

JEA IFB/RFP/State/City/GSA#: 123-17
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO
RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CBRE, INC	Stewart Green	stewart.green@cbre.com	225 Water Street, Suite 110 Jacksonville FL 32202	(904) 634-1200	\$78,000.00

Amount of Original Award: \$568,119.00

Date of Original Award: 10/05/2017

Change Order Amount: \$78,000.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
169207	\$64,500.00	11/16/2017

New Not-To-Exceed Amount: \$710,619.00

Length of Contract/PO Term: Project Completion

Begin Date (mm/dd/yyyy): 10/06/2017

End Date (mm/dd/yyyy): Project Completion

JSEB Requirement: N/A – Optional

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 10/05/2017 to CBRE Inc. as an Owner's Representative responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project, in the amount of \$568,119.00. A previous change order was approved on 11/16/2017 adding Phase I Workplace Strategy services in the amount of \$64,500.00. The original award and the previous change order are attached as back-up.

This request is for a change order to CBRE for \$72,000.00 for Change Management professional services, not included in the original scope, and \$6,000.00 travel expense for change management services for a total of \$78,000.00. Change Management is a key part of headquarters planning to inform the workforce over the project duration and to prepare for eventual move and occupancy of new workspace. The services are intended to support JEA's Change Management team, communications and project management teams during project development and transition to the new work environment. CBRE Workplace will assist in change strategy development, training, communications and support materials. Services include initial project meeting, change strategy workshop, communications & engagement plan, change ambassador training, support for change management team and guide tool for new space. CBRE will invoice JEA on a monthly basis, based on the scope of work completed and any additional support consulting would be billed on an hourly basis. CBRE Workplace assisted in Phase I Workplace Strategy and has a familiarity with our existing space and JEA's project. JEA will be issuing a separate Request for Proposals for additional programming and workplace planning as a separate work scope.

Request approval to award a change order to CBRE Inc. in the amount of \$78,000.00, for a new not-to-exceed amount of \$710,619.00, subject to the availability of lawfully appropriated funds.

Director: Kilgo, Nancy A. – Dir Special Projects

VP: McCarthy, John P. - VP & Chief Supply Chain Officer

APPROVALS:

 6/6/19

Chairman, Awards Committee

Date

 6/6/2019

Manager, Operating Budgets

Date



Approved by the JEA Awards Committee
 Date 11/16/17 Item # 8

Formal Bid and Award System

CPA 169207

Award #8 November 16, 2017

Type of Award Request: CHANGE ORDER
Requestor Name: Kilgo, Nancy A. – Dir Government Affairs
Requestor Phone: (904) 665-6439
Project Title: JEA Downtown Campus Owner's Representative
Project Number: 8004400
Project Location: JEA
Funds: Capital
Award Estimate: N/A
Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to select an Owner's Representative who is primarily responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project (the "Work"). The Work includes, but is not limited to, the following tasks:

- Reviewing future site for feasibility for construction, business needs, and future growth plans;
- Assist with the solicitation process for JEA to select a Construction Manager and a Design Architect using a Construction Manager at Risk (CMAR) delivery method;
- Assist JEA in establishing project goals in terms of scope, budget and schedule; and
- Act as JEA's Owner's Representative and Project Manager through the completion of the project

The Work may also include representing and presenting on behalf of JEA to the JEA Board of Directors and Jacksonville City Council.

JEA IFB/RFP/State/City/GSA#: 123-17
Purchasing Agent: Woyak, Nathan J
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CBRE, INC	Stewart Green	stewart.green@cbre.com	225 Water Street, Suite 110 Jacksonville FL 32202	(904) 634-1200	\$64,500.00

Amount of Original Award: \$568,119.00
Date of Original Award: 10/05/2017
Change Order Amount: \$64,500.00
New Not-To-Exceed Amount: \$632,619.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 10/06/2017
End Date (mm/dd/yyyy): Project Completion
JSEB Requirement: N/A – Optional

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 10/05/2017 to CBRE Inc. as an Owner's Representative responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project, in the amount of \$568,119.00. The original award is attached as back-up.

This request is for a change order to CBRE for \$58,500.00 for additional professional services for a workplace strategy engagement and \$6,000 for travel and other expenses, for a total of up to \$64,500.00. This will include project mobilization, research and analysis, and strategy and development. This may also include CBRE conducting interviews with JEA senior leaders to understand management's key business priorities and challenges, and conducting a knowledge transfer workshop for the design team or selected architect to onboard them to the workplace strategy and program selected by JEA. CBRE's handoff will include an overview of their research and scenario presentation, plus a space assessment to develop the base case building program. CBRE will invoice JEA on a monthly basis, based on the percentage scope of work completed.

Request approval to award a change order to CBRE Inc. for additional professional services and travel in the amount of \$64,500.00, for a new not-to-exceed amount of \$632,619.00, subject to the availability of lawfully appropriated funds.

Director: McCarthy, John P. – Sr Dir Supply Chain Management and Operations Support
VP: Dykes, Melissa H. - Chief Financial Officer

APPROVALS:



Chairman, Awards Committee **Date** 11-16-17



Manager, Capital Budget Planning **Date** 11/16/17

CPA 149207 10/5/17 8



Formal Bid and Award System

Award #8 October 5, 2017

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 3974
Requestor Name: Woyak, Nathan J.
Requestor Phone: (904) 665-7985
Project Title: JEA Downtown Campus Owner's Representative
Project Number: 8004400
Project Location: JEA
Funds: Capital
Award Estimate: N/A

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to select an Owner's Representative who is primarily responsible for advocating in favor of JEA's best interest by overseeing the design and construction of the JEA Headquarters Office Facility project (the "Work"). The Work includes, but is not limited to, the following tasks:

- Reviewing future site for feasibility for construction, business needs, and future growth plans;
- Assist with the solicitation process for JEA to select a Construction Manager and a Design Architect using a Construction Manager at Risk (CMAR) delivery method;
- Assist JEA in establishing project goals in terms of scope, budget and schedule; and
- Act as JEA's Owner's Representative and Project Manager through the completion of the project

The Work may also include representing and presenting on behalf of JEA to the JEA Board of Directors and Jacksonville City Council.

JEA IFB/RFP/State/City/GSA#: 123-17
Purchasing Agent: Woyak, Nathan J
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CBRE, INC	Stewart Green	stewart.green@cbre.com	225 Water Street, Suite 110 Jacksonville FL 32202	(904) 634-1200	\$568,119.00

Amount for entire term of Contract/PO: \$568,119.00
Award Amount for remainder of this FY: \$280,763.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 10/06/2017
End Date (mm/dd/yyyy): Project Completion
JSEB Requirement: N/A- Optional

BIDDERS:

Name	Amount	Rank	Score
CBRE, INC.	\$568,119.00	1	118.10
JLL	N/A	2	115.33
MICHAEL BAKER INTERNATIONAL	N/A	3	73.14
CMS GROUP	N/A	4	69.98

Background/Recommendations:

Advertised 07/14/2017. Nineteen (19) companies attended the mandatory pre-response meeting held on 03/28/2017. At Response opening on 07/27/2017, JEA received four (4) Responses. The Responses were evaluated on price (Owner's Representative hourly rate), professional staff, design approach and workplan, company experience, and Owner's Representative proximity to JEA. Two (2) companies were shortlisted, CBRE Inc. and JLL, and presentation meetings were held on 8/25/2017. The original score was worth 100 points, and an additional thirty-five (35) points were scored during the presentations. JEA did not request a Best and Final Offer (BAFO) for the Owner's Representative hourly rate, as the rate was deemed reasonable and JEA subsequently negotiated the total scope and fee based on this rate with CBRE. The Response form and evaluation matrix is attached as back-up.

The JEA Tower and Customer Center were constructed in 1962 as a joint development for the Universal Marion office building (Tower), and Ivey's department store (Customer Center). These two (2) buildings are joined by two levels of shared underground spaces consisting of mechanical rooms and parking decks. JEA purchased the property in 1989 from the Charter Oil Company. JEA's Headquarters, bound by Church, Laura, Ashley and Main Streets, covers nearly one (1) city blocks. The JEA Headquarters consists of three buildings: The Customer Center, Tower, and JEA's Adair Garage, all centered on a Plaza with underground parking.

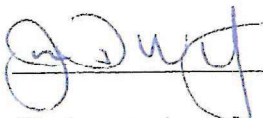
Aging and decay in the core building infrastructure systems – plumbing, electrical, foundation settlement, elevators, etc. – have left JEA with a significant investment needed in the downtown campus if JEA is going to continue to occupy its current space. Given that the current space is not ideal on several fronts, this has led to JEA's exploration of alternatives for its downtown campus to ensure the most responsible investment of our customers' money. An alternative site has been identified for construction of JEA's Downtown Campus, and an Owner's Representative with experience in commercial construction projects is necessary to oversee the project.

The CBRE pricing structure consists of six (6) components which include pre-planning, procurement of the architect and CMAR, planning, approvals, construction, and closeout. The Owner's Representative rate of \$162.00 per hour was the second lowest rate provided by the responding companies. The total expected hours for the project are 3510. A copy of the negotiated scope and fees is attached.

123-17 – Request approval to award to CBRE, Inc. for the JEA Headquarters Office Facility Owner's Representative in the amount of \$568,119.00, subject to the availability of lawfully appropriated funds.

Director: McCarthy, John P. - Dir, Supply Chain Management
VP: Dykes, Melissa H. - Chief Financial Officer

APPROVALS:



Chairman, Awards Committee

10-5-17

Date



Manager, Capital Budget Planning

10/5/17

Date

ADDENDUM

This serves as an addendum to pages 1-4 of the CBRE/JEA proposal executed in June 2019. In addition to the originally proposed change management and NTE advisory hours, CBRE proposes a further \$37,500 in NTE scope and \$57,600 for the development series, Making the Hybrid Workplace Work for You. The NTE scope will be billed as hours are accrued in categories, and JEA will only be charged the hours that are utilized towards the activities listed below.

Included in this addendum, per the recommendation of CBRE and acceptance of JEA:

- Variable Advisory Support:
 CBRE will provide customized support on as needed basis throughout the duration of the change project which will not exceed \$57,500 (of which \$37,500 is included in this contract change). See itemized advisory breakdown below.
 - Additional advisory services as needed will be billed at \$200/hour not to exceed an additional \$10,000 (this increases the original \$20,000 initial scope agreement by \$10,000 for a total of \$30,000)
 - Programming Advisory regarding hybrid workplace as needed will be billed at \$200/hour NTE \$7,500
 - Change Management Project & Program Meetings as needed will be billed at \$200/hour NTE \$20,000
- Development Series: Making the Hybrid Workplace Work for You
 - Development Series (as in attached scope proposal) \$57,600
- **Total additional services \$95,100**

CBRE will invoice JEA on a monthly basis, based on percentage of the scope of work completed.

Yours Sincerely,
 Emily Whiting

Agreed and accepted by:
 CBRE



 SIGNATURE
 18 March 2021

Agreed and accepted by:
 JEA

 SIGNATURE
 DATE:



Formal Bid and Award System

Award #3 April 22, 2021

Type of Award Request: PROPOSAL (RFP)
Request #: 69
Requestor Name: Rager, Greg
Requestor Phone: (904) 665-8136
Project Title: General Engineering Services – Wireless Telecom Site Design
Project Number: 8006709
Project Location: JEA
Funds: Capital
Award Estimate: \$275,000.00

Scope of Work:

The purpose of this solicitation is for JEA to obtain Proposals, from pre-qualified engineering firms, for General Engineering Services – Wireless Telecom Site Design and Engineering Services (the “Work” or “Services”). The scope of these engineering services for this contract includes JEA seeking the services of experienced design/engineering firms that possess the technical expertise in the design and construction of wireless telecom and tower sites, required to support wireless communication. The Work is generally described as performing engineering and design services as requested from time to time by JEA for which the estimated construction cost of each individual project does not exceed \$4,000,000.00 or the professional service fees for an individual study do not exceed \$500,000.00 as set forth in Florida Statutes Section 287.055, known as the Consultants' Competitive Negotiation Act (CCNA).

JEA IFB/RFP/State/City/GSA#: 1410284246
Purchasing Agent: Dambrose, Nickolas C.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CRAIG DESIGN, LLC DBA CBVR TELECOM DESIGN GROUP	Hugh Reilly	hugh.reilly@cbvrtelecom.com	6505 N. Himes Ave Tampa, FL 33614	(770)853-1233	\$275,000.00

Amount for entire term of Contract/PO: \$275,000.00
Award Amount for remainder of this FY: \$75,000.00
Length of Contract/PO Term: Three (3) Years w/Two (2) - 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 05/01/2021
End Date (mm/dd/yyyy): 04/30/2024
Renewal Options: YES – Two (2) – 1 Yr. Renewals
JSEB Requirement: JSEB participation included as an evaluation criterion
Comments on JSEB Requirements: Five Percent (5%) Evaluation Criteria – No JSEB points awarded

BIDDERS:

Name	Amount	Rank	Score	Disqualified
CRAIG DESIGN, LLC DBA CBVR TELECOM DESIGN GROUP	\$275,000.00	1	67	No

Background/Recommendations:

Advertised 02/16/2021. One (1) Company attended the optional pre-proposal meeting on 02/23/2021. At Proposal opening on 03/09/2021, JEA received one (1) Proposal. This scope of work is specialized and if pursued, is typically included with larger telecom builds. Multiple bidders reported inability to competitively bid this work. The Proposal was independently evaluated and scored utilizing past performance, professional staff experience, and JSEB participation. Attached as backup is the evaluation matrix summary and negotiated rates.

This request is for three (3) years and \$275,000.00 not to exceed cap for continuing engineering services for experienced design/engineering firms that possess the technical expertise in the design and construction of wireless telecom and tower sites, required to support wireless communications for an electric, water, and sewer utility. The work will consist primarily of Capital projects or tasks that are planned or developed throughout the course of a three (3) year contract period. It is expected that the engineering firm will have the expertise and resources to provide all of these services, and sufficient staff must be available in order to respond within forty-eight (48) hours in an emergency, and within three (3) to four (4) days for routine requests.

Negotiations on standard labor rates based on project role, experience and expertise were negotiated, and will be utilized when each task is assigned. When comparing the average of the proposed hourly rates for Wireless Telecom Engineering Services with the current hourly rates for General Engineering Services, the CBVR rates show little change overall. The rates are deemed reasonable compared to other proposed historical rates for specialized work of this nature. Rates will be fixed for three (3) years with CPI increases allowable in the renewal year. The table below approximates the comparison between the most utilized current and proposed rates.

General Engineering Services		Wireless Telecom Engineering		(%) change
Lead Engineer	\$ 160.00	Lead Engineer	\$ 155.00	(-) 3%
Staff Engineer	\$ 125.00	Staff Engineer	\$ 130.00	(+) 4%
		CAD Operator	\$ 85.00	
		Administrator	\$ 65.00	

1410284246 - Request approval to award a contract to Craig Design, LLC DBA CBVR Telecom Design Group for Wireless Telecom Site Design Engineering Services in the amount of \$275,000.00, subject to the availability of lawfully appropriated funds.

- Manager:** Rager, Greg D. - Manager Technology Project Mgmt.
- Director:** Edgar, Cindy L. - Director, Technology Infrastructure
- VP:** Datz, Stephen H. – Interim Chief Information Officer

APPROVALS:

Chairman, Awards Committee **Date**

Budget Representative **Date**

From: Hugh Reilly
To: [Woyak, Nathan J. - Procurement Category Manager](#)
Cc: [Rager, Greg D. - Manager Technology Project Mgmt.](#); [Dambrose, Nickolas C.](#); [Tanner, Steve C.](#)
Subject: Re: Rates for Wireless Telecom Site Design
Date: Tuesday, April 13, 2021 2:34:42 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.jpg](#)
[image004.jpg](#)
[image005.jpg](#)
[image006.jpg](#)
[image007.jpg](#)

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Hello Nathan,
Please let us know if the below revised rate schedule is more in line with your typical numbers:

Wireless Telecom Engineering	
Lead Engineer	\$ 155.00
Staff Engineer	\$ 130.00
CAD Operator	\$ 85.00
Administrator	\$ 65.00

Thank you
Hugh O. Reilly, PE
Principal
770.853.1233(c)
hugh.reilly@CBVRtelecom.com
6505 N Himes Ave
Tampa, FL 33614



From: Hugh Reilly
Date: Monday, April 12, 2021 at 1:37 PM
To: "Woyak, Nathan J. - Procurement Category Manager"
Cc: "Rager, Greg D. - Manager Technology Project Mgmt." , "Dambrose, Nickolas C."
Subject: Re: Rates for Wireless Telecom Site Design

Hi Nathan,
Yes, we can certainly look at adjusting these numbers.
We will review and get back to you within the next 24 hrs.
Thank you
Hugh O. Reilly, PE
Principal
770.853.1233(c)
hugh.reilly@CBVRtelecom.com
6505 N Himes Ave

Tampa, FL 33614



From: "Woyak, Nathan J. - Procurement Category Manager"

Date: Monday, April 12, 2021 at 1:05 PM

To: Hugh Reilly

Cc: "Rager, Greg D. - Manager Technology Project Mgmt." , "Dambrose, Nickolas C."

Subject: Rates for Wireless Telecom Site Design

Hi Hugh, I am Nathan Woyak the JEA Procurement Category Manager for Technology/Telecom. Before we can proceed with an award and contract we need to ensure we are receiving competitive rates. In comparison with other similar contracts JEA has your Lead Engineer and Staff Engineer rates at about 16-20% higher than we typically see. Are you able to improve those rates in particular?

Wireless Telecom Engineering		
Lead Engineer	\$ 185.00	(+) 16%
Staff Engineer	\$ 150.00	(+) 20%
CAD Operator	\$ 85.00	
Administrator	\$ 65.00	

Thank you,

Nathan Woyak, CPSM

Procurement Category Manager

woyanj@jea.com

Mobile: (904) 524-1395

Fax: (904) 665-7363



From: [Dambrose, Nickolas C.](#)
To: ["hugh.reilly@CBVRtelecom.com"](mailto:hugh.reilly@CBVRtelecom.com)
Cc: [Woyak, Nathan J. - Procurement Category Manager](#); [Tanner, Steve C.](#); [Rager, Greg D. - Manager Technology Project Mgmt.](#)
Subject: #14102284246 RFP – CCNA General Engineering Services – Wireless Telecom Site Design - Intent to Award
Date: Friday, April 2, 2021 10:15:03 AM
Attachments: [image012.png](#)

Respondent(s),

This communication is to inform you of JEA’s intent to award for Solicitation #14102284246 RFP – CCNA General Engineering Services – Wireless Telecom Site Design. JEA has reviewed all of the submittals and has determined that CBVR is the Responsive and Responsible Respondent whose Response meets or exceeds the Minimum Qualifications set forth in this Solicitation, and is the Highest Evaluated Respondent. The Bid Results are seen as attached. The award is pending awards committee approval, and agreement upon reasonable rates.

S.No	Question	Weightage	Scorer	Scores
				TELECOM DESIGN GROUP (HUGH.REILLY@CBVRTELECOM)
				Weighted Scores
Grand Total of Scores				67
Supplier Rank				1
3	(50) Professional Staff Experience	50		37
			Greg Rager	44
			Kim Taylor	22
			Steven Tanner	47
Question Average Score				37
Section Total of Scores				37
4	(45) Company Experience / Past Performance	45		30
			Greg Rager	38
			Kim Taylor	30
			Steven Tanner	20
Question Average Score				30
Section Total of Scores				30
5	(5) Jacksonville Small and Emerging Business	5		0
			Rita Scott	0

If you have any questions concerning this, you must refer to the JEA Purchasing Code, Article 5, Administrative Remedies located on JEA.com. JEA’s Chief Procurement Officer is Jenny McCollum at Gleejs@jea.com, JEA appreciates your participation and looks forward to future opportunities to work with your company.

Nickolas Dambrose
 Purchasing Agent Senior
 Direct: (904) 665-7217



Formal Bid and Award System

Award #4 April 22, 2021

Type of Award Request: INVITATION FOR BID (IFB)
Request #: 82
Requestor Name: McGlothlin, Thurman – Associate Mgr Fleet Capital & Logistics Support
Requestor Phone: (904) 665-6573
Project Title: JEA Rough Terrain Crane Procurement Acquisition
Project Number: TBD – FY22
Project Location: JEA
Funds: Capital
Budget Estimate: \$600,000.00

Scope of Work:

The purpose of this Invitation for Bid (the "IFB") is to solicit pricing for the purchase of one (1) 55 to 65 Ton Rough Terrain Crane to support JEA’s FY22 requirement for replacement for the Electric department.

JEA IFB/RFP/State/City/GSA#: 1410280446-21
Purchasing Agent: Roddy, Colin
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
A CRANE RENTAL LLC	Joe McMullen	jmcmullen@acraneusa.com	10419 General Ave, Jacksonville, FL 32220	\$562,950.00

Amount for entire term of Contract/PO: \$562,950.00
Award Amount for remainder of this FY: \$0.00
Length of Contract/PO Term: One-Time Purchase
Begin Date (mm/dd/yyyy): 04/22/2021
End Date (mm/dd/yyyy): One-Time Purchase
JSEB Requirement: N/A – No JSEBs available

BIDDERS:

Name	Amount	Disqualified
A CRANE RENTAL LLC	\$562,950.00	No
KELLY TRACTOR COMPANY	\$570,003.00	No
RING POWER CORPORATION	\$505,550.00	Yes

Background/Recommendations:

Advertised 03/02/2021. Zero (0) companies attended the two optional pre-response meetings held on 03/15/2021 and 03/23/2021. At the Response opening on 03/30/2021, JEA received three (3) Responses.

After the initial responses were submitted and evaluated, A Crane Rental LLC. was deemed the lowest cost responsible and responsive Respondent for the one Rough Terrain Crane grouping.

Vehicle Grouping	Proposed Awardee	Proposed Award
Group 1 – Class 313 Fifty-Five to Sixty-Five Ton Rough Terrain Crane	A Crane Rental LLC	\$562,950.00
	Total	\$562,950.00

Although Ring Power was almost \$50K lower in price, JEA will be unable to make an award for this scope of work because of their failure to meet the following two sections of the technical specification as reviewed and confirmed by the Fleet Capital team.

- Minimum of 120 GPM combined system capability rated for capacity and application
- 360 degree continuous rotation to 2.5 RPM, both boom frame and operator cab

JEA is under the estimated budgeted cost of \$600,000.00 by an amount of \$37,050.00.

Request approval to award a contract to A Crane Rental LLC for the purchase of one (1) Fifty-Five to Sixty-Five Ton Rough Terrain Crane within the vehicle class category of 313 for JEA’s FY 22 fleet capital requirements in the amount of \$562,950.00, subject to the availability of lawfully appropriated funds.

Manager: McGlothlin, Thurman – Associate Mgr Fleet Capital & Logistics Support

Director: Brunell, Baley – Director Facilities & Fleet Services

VP: McElroy, Alan – VP Supply Chain & Operations Support

APPROVALS:

Chairman, Awards Committee **Date**

Budget Representative **Date**

JEA IFB Class 313 Fifty-Five to Sixty-Five Ton Rough Terrain Crane Procurement Acquisition

Award Category	Vehicle / Specification	Class Code	FY22 Delivery Requirements	Total Requirements	Acrane Unit Cost	AcraneTotal Submitted Cost	Kelly Tractor Unit Cost	Kelly Tractor Total Submitted Cost	Ring Power Unit Cost	Ring Powr Total Submitted Cost
Group 1										
Group 1	Fifty-Five to Sixty-Five Ton Rough Terrain Crane	313	1	1	\$562,950.00	\$562,950.00	\$570,003.00	\$570,003.00	\$505,550.00	\$505,550.00
					Group 1 Total	\$562,950.00	Group 1 Total	\$570,003.00	Group 1 Total	\$505,550.00
Total Submitted Price for all Award Groupings										
					Total	\$562,950.00	Total	\$570,003.00	Total	\$505,550.00

From: [Roddy, Colin P.](#)
To: "Mark Buter"; [Will Courtney](#)
Cc: [Pearson, Kenny R. - Procurement Category Manager](#); [Brunell, Baley L. - Dir Facilities & Fleet Services](#); [McGlothlin, Thurman C. - Associate Mgr Fleet Capital & Logistics Support](#)
Subject: 1410280446-21 IFB JEA Rough Terrain Crane Procurement Acquisition
Date: Wednesday, April 14, 2021 10:48:46 AM

Mark/Will:

We regret to inform you that your Bid has been disqualified for not meeting the minimum qualifications of the bid. The bid solicitation clearly indicates these requirements in Section 1.2.1. Minimum Qualifications for Submission, which is provided below.

Respondent shall have the following Minimum Qualifications to be considered eligible to submit a Response to this IFB. A Respondent not meeting all of the following criteria stated below will have their Responses rejected:

- The Respondent must meet all the Technical Specifications as listed and described within the corresponding Appendix A – Technical Specification documents. The Respondent shall fill out and complete the Appendix B - 1410280446-21 - Appendix B - Crane Specification Validation Form to confirm compliance to the listed Technical Specifications.
- **The Respondent shall be a manufacturer authorized dealer of equipment being provided. JEA will verify this with the manufacturer if necessary.**
- **The Respondent must be able to supply 24/7 warranty service support if awarded the scope**

An explanation as to the reason(s) your bid has been disqualified are stated below.

- JEA will be unable to make an award for this scope of work to Ring Power because of your inability to meet the following two requirements of the technical specification as reviewed and confirmed by our Fleet Capital team as Ring Power identified within the Appendix B - 1410280446-21 - Appendix B - Crane Specification Validation Form.
 - Minimum of 120 GPM combined system capability rated for capacity and application
 - 360 degree continuous rotation to 2.5 RPM, both boom frame and operator cab

If you have any questions concerning this, you must refer to the JEA Procurement Code, Article 5, Administrative Remedies located on [JEA.com](#). JEA's Chief Procurement Officer is Jenny McCollum at gleejs@jea.com. JEA appreciates your participation and looks forward to future opportunities to work with your company.

Thanks,

Colin Roddy

Colin Roddy
Sr. Purchasing Agent

Direct: (904) 665-8337

Fax: (904) 665-7224





Formal Bid and Award System

Award #5 April 22, 2021

Type of Award Request: RESCIND (ITN - STANDARD)
Request #: 6756
Requestor Name: Popko, Ryan
Requestor Phone: 904-665-8516
Project Title: Biosolids Management for JEA
Project Number: N/A
Project Location: JEA
Funds: O&M and Capital
Award Estimate: N/A

Scope of Work:

JEA is seeking biosolids residuals management services from an experienced Company that possesses the expertise in biosolids residuals management services for a large, municipal water and sewer utility that produces Class AA dried pellets, Class B dewatered cake, and unclassified dewatered cake. The work will consist primarily of receiving Class B dewatered cake and taking full responsibility of processing and final product marketing of all of the end product.

IFB/RFP/State/City/GSA#: 087-19
Purchasing Agent: Lovgren, Rodney
Is this a Ratification?: NO
JSEB Requirement: N/A

RESPONDENTS:

Vendor Name	Amount
DENALI WATER SOLUTIONS	N/A
SYNAGRO	N/A
MERRELL BROTHERS	N/A
SWING BIOSET	N/A
GREEN TECHNOLOGIES	N/A

Background/Recommendations:

JEA originally issued ITN 157-18 to select companies to provide biosolids management services for JEA. JEA requested companies to submit minimum qualifications and proposed approaches (qualifications). Responses were opened on 01/29/2019. Five (5) companies submitted unpriced responses. JEA deemed all five (5) companies qualified.

JEA issued the ITN 087-19 to the list of qualified Respondents on 05/17/2019. At Response opening on 07/23/2019, JEA received five (5) unpriced technical Responses. The Responses were evaluated based upon Work Plan, Operations Approach, Market Outlet and Technical Approach. JEA visited operational biosolids sites for each of the companies. Two (2) of the five (5) Respondents were short-listed. The two (2) remaining companies submitted a priced response on 02/25/2020 and then a Best and Final Offer (BAFO) on 07/07/2020. Following the BAFO and after careful consideration of the submitted

approaches, pricing and risk factors, it was determined by JEA to keep operations in-house, rather than outsource in order to:

- Have a greater ability to control decisions in the future regarding operations;
- Limit JEA’s exposure to long-term contract obligations;
- Control near term capital expenditures; and
- Allow JEA flexibility to control current operational costs.

JEA issued the intent to rescind on 08/19/2020. JEA received a timely protest from Synagro on 08/21/2020. JEA held an informal protest meeting with the suppliers on 09/30/2020. JEA issued a Chief Procurement Officer (CPO) response on 10/12/2020 (attached as backup). Additionally, JEA agreed to provide an audience with the Chief Executive Officer (CEO), which was held on 04/16/2021. The decision to rescind the bid remained unchanged, and a final notification to the vendors was sent on 04/20/2021.

Request approval to rescind the solicitation and reject all Responses received. JEA does not intend to rebid services.

Manager: Durrett, Michael E. - Mgr Wastewater Treatment and Reuse
VP: Vu, Hai X. – VP Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee **Date**

Budget Representative **Date**

AUGUST 21, 2020

Ms. Jenny McCollum

JEA Chief Procurement Officer
21 West Church Street
Customer Center 1st Floor, Room 002
Jacksonville, FL 32202

**Re: Biosolids Management Services – JEA
Solicitation Number 087-19
Protest of Notice to Rescind**

Dear Ms. McCollum:

I am writing to you regarding ITN 087-19 and the decision to rescind. As one of the final companies and with the submission of Best and Final Offers Synagro-WWT, Inc. (Synagro) believes we have standing for this request.

While we strongly disagree with JEA's decision to rescind the procurement we understand JEA is within its rights to do so. That being said, Synagro has invested significant money, opportunity cost, time and effort in the good faith pursuit of this project. This ITN process has taken nearly two years with numerous iterations per JEA's requests. Proposers are willing to invest the time and money in a competition knowing they risk losing the investment if they are not the successful bidder. However, it is unfair to ask proposers to absorb those costs when the procurement is canceled after submittal of detailed best and final proposals.

To offset this investment, we are asking JEA to provide a stipend of \$75,000 to \$100,000 as a remedy. This will cover some, but not all, of the costs associated with this ITN pursuit including those of our partners and subcontractors. Absent this type of action, proposers would be less likely to compete for future JEA work that requires material up front pursuit costs as confidence in the procurement process and reaching an executed contract would be weakened.

We look forward to hearing from you soon.

Sincerely,



Matthew Tabisz
Business Development Manager
MT:kw

21 West Church Street
Jacksonville, Florida 32202-3139

October 12, 2020



Matthew Tabisz, Business Development Manager
Synagro-WWT, Inc.
435 Williams Court, Suite 100
Baltimore, MD 21220

**RE: CHIEF PROCUREMENT OFFICER (CPO) DECISION
SOLICITATION 087-19 BIOSOLIDS MANAGEMENT SERVICES**

E L E C T R I C

Dear Mr. Tabisz:

W A T E R

Pursuant to Article 5-101 of JEA's Procurement Code, this letter sets forth my written decision in response to your protest letter dated August 21, 2020, submitted on behalf of Synagro-WWT, Inc. ("Synagro"), which referred to JEA's decision to rescind the above-referenced solicitation (the "Solicitation"). Synagro did not protest JEA's decision to rescind the Solicitation, but rather requested a stipend to offset its costs in pursuit of this project. After review of all the information submitted and consideration of the discussions on the record at the Informal Protest Review meeting held on September 30, 2020, I have determined to deny Synagro's request for a stipend.

S E W E R

The relevant facts are as follows:

1. On October 29, 2018 JEA issued Solicitation 157-18 for a multi-step Invitation to Negotiate for Biosolids Management Services, requesting qualifications and unpriced proposals for managing JEA's biosolids residuals (also referred to as "Step 1" of the solicitation process).
2. On January 29, 2019, JEA received six proposals. Based on the proposals received, JEA shortlisted five companies.
3. On May 17, 2019, JEA issued Solicitation 087-19 to these companies, requesting detailed, unpriced, technical proposals for further evaluation by JEA (also referred to as "Step 2A" of the solicitation process).
4. On July 23, 2019, JEA received proposals from the five shortlisted companies.
5. After evaluation of the proposals, on October 4, 2019, JEA selected two companies (Denali, Synagro) and requested priced proposals (also referred to as "Step 2B").
6. On February 25, 2020, JEA received priced proposals from the two finalists companies: Denali and Synagro.
7. On May 8, 2020, JEA requested Best and Final Offers (BAFOs) from the two finalists. BAFOs were received on July 7, 2020.

21 West Church Street
Jacksonville, Florida 32202-3139



8. After careful review of the proposals, JEA determined they were not in the best interest of JEA, and on August 19, 2020, JEA issued a Notice of Intent to Rescind for Solicitation 087-19.
9. On August 21, 2020, JEA received the aforementioned protest letter from Synagro requesting a stipend as a remedy.
10. On September 30, 2020, a CPO Informal Protest Review meeting was held to discuss the issues. Synagro attended and participated in this meeting.

Reasons for the actions taken:

There was no indication on either Solicitation 157-18 (Step 1) or Solicitation 087-18 (Steps 2A/2B) that a stipend was available or offered to the proposers. Therefore, JEA is under no legal obligation to award the requested stipend.

In every procurement opportunity, the proposers assume the risk that they will incur costs, but are not awarded the contract. In this instance, there were no facts or circumstances presented to justify special treatment to Synagro to justify awarding a stipend.

The award of a stipend under the circumstances presented would not be in the best interest of JEA.

Please be advised you have the right to appeal this decision pursuant to Article 5 of JEA's Procurement Code, which can be found online at jea.com. I appreciate your cooperation in this process as well as your interest in doing work for JEA.

If you have any further questions related to this matter, please feel free to contact me at gleejs@jea.com or at (904) 665-4103.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jenny McCollum', is written over a light blue horizontal line.

Jenny McCollum
Chief Procurement Officer & Director of Procurement Services

cc: Heather Beard, JEA, Manager, Procurement Contracts Administration
Joe Perez, JEA, Procurement Category Manager
Kyle Gavin, City of Jacksonville, Assistant General Counsel
Rodney Lovgren, Senior Purchasing Agent
Ryan Popko, Consulting Engineer, Water, Sewer, Reuse Treatment O&M Planning and Engineering
Hai Vu, Interim VP & General Manager, Water & Wastewater Systems

File

E L E C T R I C

W A T E R

S E W E R



Formal Bid and Award System

Award #6 April 22, 2021

Type of Award Request: CONTRACT AMENDMENT
Requestor Name: Clending, William
Requestor Phone: (904) 665-4723
Project Title: Buckman Biosolids Conversion Projects
Project Number: 8004764/8004765/711-54
Project Location: JEA
Funds: Capital
Budget Estimate: \$9,235,457.72

Scope of Work:

The Buckman Water Reclamation Facility (WRF) treats an average of 30 million gallons per day (MGD) of wastewater and processes waste activated sludge and primary sludge produced from eight (8) other JEA treatment plants. This award will secure professional design and engineering services for multiple projects, including treatment and infrastructure improvements, at Buckman. The goal is to manage all proposed projects under one Consultant to provide clear oversight, better alignment of schedules and shorten project timelines. These capital improvements will result in Buckman having the necessary facilities and processes in place to produce biosolids to be utilized for beneficial purposes for the next 20+ years.

JEA IFB/RFP/State/City/GSA#: 127-17
Purchasing Agent: Kruck, Dan
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CAROLLO ENGINEERS INC.	Sudhan Paranjape	sparanjape@carollo.com	1089 West Morse Blvd, Suite A Winter Park, FL 32789	(407) 478-4642	\$7,053,403.28

Amount of Original Award: \$5,679,431.64
Date of Original Award: 07/19/2018
Change Order Amount: \$7,053,403.28

List of Previous Change Order/Amendments:

CPA #	Amount	Date	Reason
175699	(\$333,197.00)	04/21/2020	Contract reduction due to reducing scope and changing to lump sum to reduce administrative costs.
175699	\$653,483.00	08/24/2020	Increase for JEA requested design changes.
175699	\$60,212.00	10/21/2020	Increase to perform inspections of the structural systems of the existing Sludge Disposal Building.

New Not-To-Exceed Amount: \$13,113,332.92
Length of Contract/PO Term: Project Completion
Begin Date: 4/27/2018
End Date: Project Completion (Expected: May 2026)
JSEB Requirement: Twenty Percent (20%) Evaluation Criteria
Comments on JSEB Requirements:

Original Award

GM Hill Engineering Inc - Structural & Mechanical/Electrical/Plumbing (MEP) Services: 7.0%*
C&ES Consultants - Construction Inspection & Architectural Services: 27.2%
BV Group& Associates Inc - Site Survey/Subsurface Utility Engineering (SUE): 0.6%
Meskel & Associates - Geotechnical: 1.2%

This Amendment Request

CE&S Consultants Inc. (Construction Inspection) – 13.9%
B&V Associates (Site Survey/SUE) – 0.03%
Meskel & Associates Inc. (Geotechnical) – 0.09%

*Note: GM Hill is no longer JSEB Certified

Background/Recommendations:

Originally approved by Awards Committee on 07/19/2018 in the amount of \$5,679,431.64 to Carollo Engineers Inc. A copy of the original award is attached as backup. On 04/21/2020, an administrative decrease was issued to reduce scope and change the contract to a lump sum format. On 08/24/2020, JEA issued an administrative increase for design changes requested by JEA including relocation of the new sludge thickening building and odor control, design of new concrete block building, re-design for compliance with updated resiliency plan, design of barrier concrete wall on south side of plant, and assistance with public outreach. On 10/21/2020, JEA issued an administrative increase to perform inspections of the structural systems of the existing sludge disposal building.

This award request is for an increase to the design contract of Carollo Engineers Inc. for the Buckman Biosolids Conversion Projects due to JEA’s decision to update design of the future biosolids process at the Buckman WRF, as a result of canceling the Merchant Organics Recycling Facility (MORF) project. The design updates include the design of a new drum drying process for dewatered biosolids and the redesign of the existing thickening and dewatering buildings to house the complete processes under one roof. It should be noted that updating the drum drying process was one of the options in the original solicitation scope of work that the prospective engineering firms were evaluated on in the past performance sections. The fee for this work was based on previously negotiated hourly rates, and is approximately 23.6% lower than estimated. Carollo has gained knowledge of the biosolids process the Buckman WRF over the course of this contract, and is the reason for the fee coming in below estimate. The quote is attached as backup.

Request approval to award a contract amendment to Carollo Engineers Inc. for additional design/engineering for the Buckman Biosolids Conversion Projects in the amount of \$7,053,403.28, for a new not-to-exceed amount of \$13,113,332.92, subject to the availability of lawfully appropriated funds.

Manager: Collier, Bradley W. - Mgr W/WW Project Management
Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction
VP: Vu, Hai X. - VP Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee **Date**

Budget Representative **Date**



Formal Bid and Award System

CPA 175699

Award #10 July 19, 2018

Type of Award Request: PROPOSAL (RFP)
Request #: 3982
Requestor Name: Collier, Bradley W. – Mgr WW Plants & Pump Stations
Requestor Phone: (904) 665-6493
Project Title: Buckman Biosolids Conversion Projects
Project Number: 8004764/8004765/8004766
Project Location: JEA
Funds: Capital
Award Estimate: \$5,869,000.00

Scope of Work:

The Buckman Water Reclamation Facility (WRF) treats an average of 30 million gallons per day (MGD) of wastewater and processes waste activated sludge and primary sludge produced from eight (8) other JEA treatment plants. This award will secure professional design and engineering services for multiple projects, including treatment and infrastructure improvements, at Buckman. The goal is to manage all proposed projects under one Consultant to provide clear oversight, better alignment of schedules and shorten project timelines.

The following is a list of the projects:

1. Addition of a post aerobic digestion process for biosolids
2. Addition of a new biosolids processing facility
3. Addition of generator capacity/gas conditioning facility
4. Demolition of the existing biosolids process building
5. Expansion of the vacuum truck unloading facility
6. New electrical and instrumentation (E&I) building
7. New operations and maintenance (O&M) building
8. New pump maintenance building
9. Addition of raw sludge tank and improvements to existing tank
10. Addition of fiber communication

These capital improvements will result in Buckman having the necessary facilities and processes in place to produce biosolids to be utilized for beneficial purposes for the next 20+ years.

JEA IFB/RFP/State/City/GSA#: 127-17

Purchasing Agent: Kruck, Daniel Robert (Dan)

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CAROLLO ENGINEERS INC.	Dwayne Kreidler	dKreidler@carollo.com	1089 West Morse Blvd, Suite A, Winterpark, FL 32789	(407) 478-4642	\$5,679,431.64

Amount for entire term of Contract/PO: \$5,679,431.64
Award Amount for remainder of this FY: \$262,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 07/30/2018
End Date (mm/dd/yyyy): Project Completion (Expected: 07/2023)
JSEB Requirement: Optional - Twenty Percent (20%) Goal

Comments on JSEB Requirements:

GM Hill Engineering Inc - Structural & Mechanical/Electrical/Plumbing (MEP) Services: 7.0%
 C&ES Consultants - Construction Inspection & Architectural Services: 27.2%
 BV Group & Associates Inc - Site Survey/Subsurface Utility Engineering (SUE): 0.6%
 Meskel & Associates - Geotechnical: 1.2%
 Total: 36%

BIDDERS:

Name	Amount	Rank
CAROLLO ENGINEERS INC.	\$5,679,431.64	1
CH2M HILL ENGINEERS INC.	N/A	2
BROWN AND CALDWELL	N/A	3

Background/Recommendations:

Advertised on 08/18/2017. Six (6) companies attended the pre-proposal meeting held on 08/24/2017. At Proposal opening on 09/19/2017, JEA received three (3) Proposals. The public evaluation meeting was held on 01/31/2018, and JEA deemed Carollo Engineers, Inc. most qualified to perform the work. A copy of the evaluation matrix and negotiated schedule fees are attached as backup.

Negotiations with Carollo Engineers Inc. were successfully completed. The proposed engineering fee of \$5,679,431.64 is 3.2% lower than estimated and deemed reasonable. Compared to estimated construction costs of \$45,801,868.06, the proposed design fee is 12.4% of construction.

127-17 - Request approval to award a contract to Carollo Engineers, Inc. for design and services during construction of the Buckman Biosolids Conversion project in the amount of \$5,679,431.64, subject to the availability of lawfully appropriated funds.

Director: Marshall, Raynetta C. - Dir, WWW Grid Project Eng & Construction
VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 7/19/18
 Chairman, Awards Committee Date
 7/19/18
 Manager, Capital Budget Planning Date

Award #10 Back-Up

127-17 Engineering Services for Buckman Biosolids Conversion Capital Project Components

Vendor Rankings	Bradley Collier	Todd Mackey	Ryan Popko	Raynetta Marshall	Σ Scores	Overall Rank
Brown and Caldwell	81.30	83.86	73.12	85.69	323.97	3
Carollo	82.50	81.62	77.11	89.67	330.90	1
CH2M	86.15	81.07	82.33	80.41	329.96	2

	Phase 1 Proposal Points				Phase 2 Proposal Points			Total
	Professional Staff Experience (20 Points)	Company Experience (25 Points)	Primary Project Manager Proximity to JEA (5 Points)	JSEB (10 Points)	Professional Staff Experience (10 Points)	Past Performance (5 Points)	Presentation: Project Approach and Work Plan (25 Points)	
Bradley Collier								
Brown and Caldwell	19.38	22	4	8	6.92	3	18	81.30
Carollo	18.67	21	4	8	7.83	4	19	82.50
CH2M	19.11	24	4	8	9.04	3	19	86.15

	Phase 1 Proposal Points				Phase 2 Proposal Points			Total
	Professional Staff Experience (20 Points)	Company Experience (25 Points)	Primary Project Manager Proximity to JEA (5 Points)	JSEB (10 Points)	Professional Staff Experience (10 Points)	Past Performance (5 Points)	Presentation: Project Approach and Work Plan (25 Points)	
Todd Mackey								
Brown and Caldwell	19.11	20	4	8	6.75	3	23	83.86
Carollo	19.29	22	4	8	7.33	4	17	81.62
CH2M	18.40	24	4	8	8.67	3	15	81.07

	Phase 1 Proposal Points				Phase 2 Proposal Points			Total
	Professional Staff Experience (20 Points)	Company Experience (25 Points)	Primary Project Manager Proximity to JEA (5 Points)	JSEB (10 Points)	Professional Staff Experience (10 Points)	Past Performance (5 Points)	Presentation: Project Approach and Work Plan (25 Points)	
Ryan Popko								
Brown and Caldwell	17.33	19	4	8	5.79	3	16	73.12
Carollo	17.07	18	4	8	7.04	4	19	77.11
CH2M	17.16	22	4	8	8.17	3	20	82.33

	Phase 1 Proposal Points				Phase 2 Proposal Points			Total
	Professional Staff Experience (20 Points)	Company Experience (25 Points)	Primary Project Manager Proximity to JEA (5 Points)	JSEB (10 Points)	Professional Staff Experience (10 Points)	Past Performance (5 Points)	Presentation: Project Approach and Work Plan (25 Points)	
Raynetta Marshall								
Brown and Caldwell	18.40	24	4	8	6.29	3	22	85.69
Carollo	17.96	25	4	8	7.71	4	23	89.67
CH2M	17.16	23	4	8	8.25	3	17	80.41

	Phase 1 Proposal Points				Phase 2 Proposal Points			Total
	Professional Staff Experience (20 Points)	Company Experience (25 Points)	Primary Project Manager Proximity to JEA (5 Points)	JSEB (10 Points)	Professional Staff Experience (10 Points)	Past Performance (5 Points)	Presentation: Project Approach and Work Plan (25 Points)	
Overall Averages								
Brown and Caldwell	18.56	21.25	4.00	8.00	6.44	3.00	19.75	80.99
Carollo	18.25	21.50	4.00	8.00	7.48	4.00	19.50	82.73
CH2M	17.96	23.25	4.00	8.00	8.53	3.00	17.75	82.49

JEA
BUCKMAN BIOSOLIDS CAPITAL PROJECTS
Carollo Engineers, Inc. Compensation (Not-to-Exceed)
EXHIBIT II - Overall Summary

Key Project Staff	Role	Yrs of Exp	Billable Rates (Note 1)	Total Project Hours	% Utilization	Upper Limit - June 2018 (Note 1)
Larry Elliott	Principle-in-charge	36	\$ 214.17	32	0.1%	\$ 6,853.28
Sudhan Paranjape	Project Manager	21	\$ 206.05	2,697	12.1%	\$ 555,703.37
Rudy Kilian	Biosolids Expert	21	\$ 187.78	136	0.6%	\$ 25,537.40
Steve Swanback	QA/QC	38	\$ 214.17	210	0.9%	\$ 44,974.65
Rashi Gupta	Centrifuge Expert	18	\$ 170.52	104	0.5%	\$ 17,734.08
Erica Stone	Cost Estimation	10	\$ 135.00	340	1.5%	\$ 45,898.30
Brent White	Civil Design	11	\$ 126.88	1,132	5.1%	\$ 143,622.50
Jon DeArmond	Project Engineer	3	\$ 107.59	2,856	12.8%	\$ 307,277.04
Harry Rice	HVAC Engineer	35	\$ 187.78	492	2.2%	\$ 92,385.30
Mark Pellish	Electrical Engineer	32	\$ 214.17	3,098	13.9%	\$ 663,483.17
Norm Anderson	I&C Engineer	12	\$ 162.40	2,532	11.4%	\$ 411,196.80
Rich Warner	Structural Engineer	21	\$ 182.70	1,466	6.6%	\$ 267,838.20
John Buitrago	General, Civil, Mech CAD	21	\$ 110.64	2,000	9.0%	\$ 221,270.00
Tracey Boywid	Document Production	2	\$ 52.15	625	2.8%	\$ 32,568.11
Michael Carzo	Construction Manager	33	\$ 167.48	1,448	6.5%	\$ 242,503.80
Tom Mossinger	Cogeneration Expert	32	\$ 214.17	436	2.0%	\$ 93,375.94
Sam Darkwah	Stormwater Modeler	24	\$ 182.70	338	1.5%	\$ 61,752.60
Alex Willyard/S. Shephard	Electrical and IC CAD	6	\$ 91.35	1,842	8.3%	\$ 168,266.70
Steve Walker	O&M Specialist	30	\$ 187.78	120	0.5%	\$ 22,533.00
Steve Snell	eO&M Manual Specialist	31	\$ 182.70	400	1.8%	\$ 73,080.00
Subtotal 1				22,304	100%	\$ 3,497,854.24
Other Direct Costs						\$ 34,938.50
Total Costs Carollo (Subtotal 2)						\$ 3,532,792.74
Total Subconsultant Costs						\$ 2,044,418.00
Submarkup (5%)						\$ 102,220.90
Total Subconsultant Costs (Subtotal 3)						\$ 2,146,638.90
Total Project Fee (Not-to-Exceed) (Subtotal 2 + Subtotal 3)						\$ 5,679,431.64

Note 1 - The labor rates will be increased annually based on the Consumer Price Index CPI - All Urban Consumers (<https://beta.bls.gov/data/viewer/view/timeseries/CUUR00005A0>). The Not-to-Exceed Upper Limit for labor costs will be amended annually for all remaining labor costs not expended at the time of the amendment.

Table 1 - Amendment to Current Contract		
Row	Description	Lump Sum Cost
1	Current Total Contract Fee	\$6,059,929.64
2	Fee Used to Date under Current Contract	\$3,434,246.24
3	Fee Remaining Under Current Contract (Row 1 minus Row 2)	\$2,625,683.40
4	Fee Required to Completed Revised Scope of Work (See Table 1)	\$9,679,086.68
5	Additional Fee Required to Complete Revised Scope of Work (Row 4 minus Row 3)	\$7,053,403.28
6	Total New Contract Fee (Row 1 plus Row 5)	\$13,113,332.92

Table 2 - Comparison of current versus Proposed Lump Sum Contract - JSEB Participation				
JSEB Firm	Current Lump sum Fee	% Share of Work	Proposed New Lump sum Fee	% New Share of Work
G. M. Hill Engineering Inc.	\$309,483	5.1%	See Note 1	
CE&S Consultants Inc.	\$1,349,561	22.2%	\$1,348,379	13.9%
B&V Associates	\$46,650	0.8%	\$2,600	0.03%
Meskel & Associates Inc.	\$64,340	10.6%	\$9,000	0.09%
Total JSEB Participation	\$1,770,034	29.2%	\$1,359,979	14.05%
Notes:				
<ol style="list-style-type: none"> 1. GM Hill Engineering Inc. is no longer a JSEB certified firm. 2. Majority of the site survey (B&V Associates) and geotechnical investigations (Meskel & Associates Inc) has been performed under the current contract P.O. Some minor revisions will only be required for this new amendment. 				