

Welcome to the JEA Awards Meeting

You have been joined to the meeting with your **audio muted** by default.

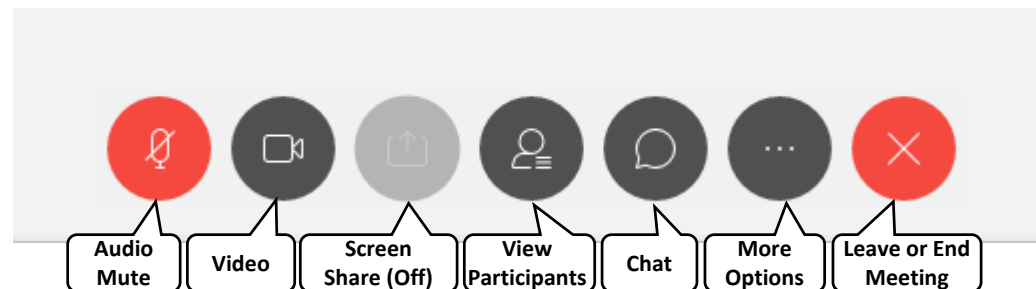
We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email **Cecil Camacho** at camac@jea.com to submit public comments to be read during the meeting regarding any matter on the agenda for consideration.

Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact **Cecil Camacho** by telephone at **(904) 568-7271** or by email at camac@jea.com if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



AWARDS COMMITTEE AGENDA

DATE: Thursday, November 4, 2021

TIME: 10:00 A.M.

PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL 32202 OR
WebEx/Teleconference
WebEx Meeting Number (access code): 160 199 4252
WebEx Password: pxP6CqUSt63

Public Comments:

Awards:

1. Approval of the minutes from the last meeting (10/28/2021).
2. 1410430846- Request approval to rescind this solicitation, and reject all Bids received in anticipation of continuing to purchase under the current contracted agreement.
3. Request approval to award a six (6) month contract extension to Presidio Networked Solutions, LLC for Cisco SMARTnet - Equipment Support and Maintenance of JEA's Cisco Infrastructure, in the amount of \$327,537.38, for a new not-to-exceed amount of \$3,018,922.74 subject to the availability of lawfully appropriated funds.
4. 1410435646 – Request approval to award a contract to Xylem Dewatering Solutions Inc. (\$706,333.92) and Thompson Pump & Mfg Co Inc. (\$290,927.00) for the FY22 Water/Wastewater (W/WW) Purchase of Fixed Diesel Pumps for Storm Resiliency, for a total not-to-exceed amount of \$997,260.92, subject to the availability of lawfully appropriated funds.
5. Request approval to award a contract increase to ABB Enterprise Software Inc. for the purchase of substation transformers in the amount \$905,365.00 for a new not-to-exceed contract amount of \$4,160,229.00, and no change to the current SPX \$10,054,615.60.00 for a new total not-to-exceed amount of \$14,214,844.60, subject to the availability of lawfully appropriated funds.

Informational Items: N/A

Open Discussion: N/A

Public Notice: N/A

General Business: N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

11-04-2021 Awards Committee

<u>Award #</u>	<u>Type of Award</u>	<u>Business Unit</u>	<u>Estimated/Budgeted Amount</u>	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 10/28/2021 meeting.
2	Rescind Invitation for Bid (IFB)	Datz	N/A	N/A	N/A	N/A	<p><u>RESCIND- Cisco SMARTnet - Equipment Support and Maintenance of JEA's Cisco Infrastructure</u></p> <p>The purpose of this Invitation for Bid (the "IFB") is to evaluate and select a vendor that can provide Cisco SMARTnet Equipment Support and maintenance of JEA's Cisco infrastructure assists. These services include hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SMARTnet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls and security applications aren't vulnerable to the security threats of today in addition to maintaining reliable service. Furthermore, it has been demonstrated that proper maintenance on systems and their software will extend the useful life resulting in a lower total cost of ownership for the organization. The agreement will provide 24/7/365 rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. The preventive services provide valuable system health, lifecycle planning, and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever-changing landscape of threats to JEA's infrastructure.</p> <p>The purpose of this request is to rescind Invitation for Bid (IFB) 1410430846 for SMARTnet Support and Maintenance of JEA's Cisco Infrastructure due to errors and discrepancies in all the bidders itemized pricing responses, and errors in JEA's itemized pricing workbook which did not allow fair evaluation of the bids. The pricing workbook for this bid contains nearly 6,000 items with varying product numbers and support dates based on when items were purchased and added to the contract. Items are added and/or removed from this contract at various times depending on the support needed. JEA</p>

11-04-2021 Awards Committee

							<p>worked extensively with Cisco both prior to bidding and during bidding to try to ensure the pricing list was accurate; however, there were still a few remaining issues which caused discrepancies with all bids. JEA will take lessons learned to prioritize corrections with Cisco and begin work on a rebid immediately while we will do a short term contract extension on JEA's existing contract as shown in a separate award.</p> <p>1410430846- Request approval to rescind this solicitation, and reject all Bids received in anticipation of continuing to purchase under the current contracted agreement.</p>
3	Contract Extension	Datz	\$520,000.00	\$327,537.38	Presidio Networked Solutions, LLC	Three (3) Years w/ Two (1) Year Renewals	<p><u>Cisco SMARTnet - Equipment Support and Maintenance of JEA's Cisco Infrastructure</u></p> <p>Cisco SMARTnet Equipment Support and maintenance of JEA's Cisco infrastructure assists JEA with ensuring the network reliability and operational readiness through hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SMARTnet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls and security applications aren't vulnerable to the security threats of today. Furthermore, it has been demonstrated that proper maintenance on systems and their software will extend the useful life resulting in a lower total cost of ownership for the organization. The agreement will provide 24/7/365 rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. The preventive services provide valuable system health, lifecycle planning, and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever-changing landscape of threats to JEA's infrastructure.</p> <p>This request is for a six (6) month contract extension from 10/01/2021 to 03/31/2022, which includes \$327,537.38 in additional funds for Presidio to continue Cisco SMARTnet support and maintenance services on JEA Cisco infrastructure equipment. The maintenance provided is to</p>

11-04-2021 Awards Committee

							<p>include hardware repair/replacement as well as troubleshooting support as needed. Approximately 1,300 of JEA's most critical assets of Cisco equipment will require a maintenance agreement to ensure operational readiness and maintain budgetary controls. Note the equipment list changes from time to time as new Cisco equipment is added or old equipment is removed from support. The appended spreadsheet includes a itemized breakout of all items covered and how the \$327,537.38 contract extension amount was determined. This extension is required due to JEA having to rescind IFB 1410430846 as explained in a separate award and will allow appropriate time to complete a new bid, which includes a potential transition to a new provider. JEA will start working on the rebid immediately to ensure successful completion and transition.</p> <p>JEA will continue to receive the same discount from Presidio for the six (6) month contract extension, which is a twenty percent (20%) discount off Cisco's list price on telephony items and a twenty-one percent (21%) discount off Cisco list price Voice-ECMU items.</p> <p>Request approval to award a six (6) month contract extension to Presidio Networked Solutions, LLC for Cisco SMARTnet - Equipment Support and Maintenance of JEA's Cisco Infrastructure, in the amount of \$327,537.38, for a new not-to-exceed amount of \$3,018,922.74 subject to the availability of lawfully appropriated funds.</p>
4	Invitation for Bid (IFB) 3 bidders	Vu	\$1,013,150.00	\$706,333.92 \$290,927.00	Xylem Dewatering Solutions Inc. Thompson Pump & Mfg Co Inc.	Project Completion (Estimated: September 2022)	<p><u>FY22 Water/Wastewater (W/WW) Purchase of Fixed Diesel Pumps for Storm Resiliency</u></p> <p>The purpose of this Invitation for Bid (the "IFB ") is to purchase eighteen (18) fixed diesel pumps (also referred to as the "Work" or "Services"). The Company shall furnish eighteen (18) self-contained, automatic standby pony pump systems as specified herein and according to established JEA Standards. The self-contained emergency system shall consist of a motor and pump unit, which shall start and stop automatically utilizing float switches in the wet well. The Company shall furnish fuel tank, sound attenuated aluminum pony pump set enclosure, and all accessories necessary for a complete and operable</p>

11-04-2021 Awards Committee

							<p>installation. All materials shall be new unless specifically called for otherwise. Diesel engine driven pony pump shall be of the latest commercial type and design with all necessary equipment and shall be in accordance with all applicable sections of JEA's Water and Wastewater (W/WW) Standards. All Standards are available on jea.com.</p> <p>The three Bidders have been pre-qualified to supply the pony pump set per the W/WW standards for JEA. JEA intends to award this contract on a per pump basis based on the lowest bid per pump. The Bid Workbook requested pricing for eighteen (18) pumps but the decision was made to award just sixteen (16) pumps at this time. The specification sheet for the two pumps being excluded in the award, indicated that the pumps would not meet the Minimum Continuously Stable Flow (MCSF) line of the specified lift stations. The W/WW team will review the requirements at these two lift stations to determine how to move forward. This could result in a change order, or a rebid with updated specifications. It was deemed in the best interest of JEA to award the majority of the work while further review is taking place to make sure the work is completed timely.</p> <p>Each site is unique with different size and site requirements which does not allow for a price comparison. Pricing did come in eleven percent (11%) higher than the budget estimate due to price increases in the industry but with the removal of the two pumps this award will be under budget. The budget estimate was based on previous Bids, plus a fifteen (15%) inflation adjustment. The Bid pricing has been deemed reasonable.</p> <p>Request approval to award a contract to Xylem Dewatering Solutions Inc. (\$706,333.92) and Thompson Pump & Mfg Co Inc. (\$290,927.00) for the FY22 Water/Wastewater (W/WW) Purchase of Fixed Diesel Pumps for Storm Resiliency, for a total not-to-exceed amount of \$997,260.92, subject to the availability of lawfully appropriated funds.</p>
5	Contract Increase	Erixton	N/A	\$905,365.00	ABB Inc. contract assigned to ABB Enterprise Software Inc.	Five (5) Yrs. - One (1) – 1 Yr. Renewals	<p><u>Substation Transformer Supply</u> The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide 50 MVA substation transformers for operations (failures of existing</p>

11-04-2021 Awards Committee

						<p>equipment) and capital projects (new projects) at the best value to JEA (the "Work" or "Services"). "Best Value" means the highest overall value to JEA with regards to pricing, quality, design, and workmanship.</p> <p>The scope of services the company will provide includes, however, is not limited to:</p> <ul style="list-style-type: none"> • Equipment (transformer) engineering, Materials procurement • Manufacturing and assembly, Factory acceptance testing • Delivery, Installation support at site, Training <p>Request approval to award a contract increase to ABB Enterprise Software Inc. for the purchase of substation transformers in the amount \$905,365.00 for a new not-to-exceed contract amount of \$4,160,229.00, and no change to the current SPX \$10,054,615.60.00 for a new total not-to-exceed amount of \$14,214,844.60, subject to the availability of lawfully appropriated funds.</p>
Total Award				\$2,230,163.30		

JEA AWARDS COMMITTEE OCTOBER 28, 2021 MEETING MINUTES

The JEA procurement Awards Committee met on October 28, 2021, in person with a WebEx option

WebEx Meeting Number (access code): 160 199 4252

WebEx Password: pxP6CqUSt63

Members in attendance were Heather Beard for Jenny McCollum as Chief Procurement Officer, Stephen Datz as Chairperson (on site), Hai Vu as Vice Chairperson (on site), Laure Whitmer as Budget Representative, Regina Ross as Office of General Counsel Representative; with Jordan Pope for Laura Dutton, Joe Orfano, and Ricky Erixton (on site). Unless otherwise indicated, all attendees were via WebEx.

Chair Datz called the meeting to order at 10:00 a.m., introduced the Awards Committee Members, and confirmed that there was an in person quorum of the Committee membership present.

Public Comments:

Chair Datz recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

1. Approval of the minutes from the last meeting (10/21/2021). Chair Datz verbally presented the Committee Members the proposed October 21, 2021 minutes contained in the committee packet.

MOTION: Hai Vu made a motion to approve the October 21, 2021 minutes (Award Item 1). The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2-4:

2. 1410316846 – Request approval to award a contract to Jacobs Engineering Group, Inc, Four Waters Engineering, Inc, Mott MacDonald Florida, LLC, Jones Edmunds & Associates, Inc, McKim & Creed, Inc, Ardurra Group, Inc, and Black & Veatch Corporation, for General Engineering Services for Pipeline Projects and Studies 16” Pipe Diameter or Greater in the amount of \$6,000,000.00, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 2 as presented in the committee packet. The motion was seconded by Jordan Pope and approved unanimously by the Awards Committee (5-0).

3. Request approval to decrease the contract with Brasfield & Gorrie LLC, for the Arlington East Water Reclamation Facility (WRF) Upgrade Projects in the amount of (\$476,957.19), for a new not-to-exceed amount of \$3,091,449.39, subject to the availability of lawfully appropriated funds.

MOTION: Hai Vu made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

4. 1410440046 - Request approval to award a contract to Duval Ford and Garber Ford Inc for the combined purchase of Sixty-two (62) vehicles found within vehicle class categories of 116, 116X, 117, 117C, 117X, 122, 122+, & 130 for JEA’s FY 22 Light and Medium Duty Fleet Capital Purchases for a total

not-to-exceed amount of Duval Ford in the amount of \$1,996,149.00 and Garber Ford Inc in the amount of \$619,317.00 for a total of \$2,615,466.00, subject to the availability of lawfully appropriated funds.

MOTION: Hai Vu made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

No ratifications were presented to the Awards Committee

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair Datz adjourned the meeting at 10:27 a.m.

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below:
https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/



Formal Bid and Award System

Award #2 November 4, 2021

Type of Award Request: RESCIND
Request #: 6740
Requestor Name: Williams, Clint J. - Manager Technical Services
Requestor Phone: 904-665-6028
Project Title: Cisco SMARTnet - Equipment Support and Maintenance of JEA's Cisco
Project Number: Infrastructure 30903
Project Location: JEA
Funds: O&M
Budget Estimate: N/A

Scope of Work:

The purpose of this Invitation for Bid (the "IFB") is to evaluate and select a vendor that can provide Cisco SMARTnet Equipment Support and maintenance of JEA’s Cisco infrastructure assists. These services include hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SMARTnet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls and security applications aren’t vulnerable to the security threats of today in addition to maintaining reliable service. Furthermore, it has been demonstrated that proper maintenance on systems and their software will extend the useful life resulting in a lower total cost of ownership for the organization. The agreement will provide 24/7/365 rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. The preventive services provide valuable system health, lifecycle planning, and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever-changing landscape of threats to JEA’s infrastructure.

JEA IFB/RFP/State/City/GSA#: IFB 1410430846
Purchasing Agent: Woyak, Nathan
Is this a ratification? No

RESPONDENT(S):

Name
PRESIDIO NETWORKED SOLUTIONS, LLC
NETSYNC NETWORK SOLUTIONS INC
SHI INTERNATIONAL CORP

Background/Recommendations:

Advertised on 09/23/2021. At bid opening on 10/21/2021, JEA received three (3) Bids.

The purpose of this request is to rescind Invitation for Bid (IFB) 1410430846 for SMARTnet Support and Maintenance of JEA's Cisco Infrastructure due to errors and discrepancies in all the bidders itemized pricing responses, and errors in JEA’s itemized pricing workbook which did not allow fair evaluation of the bids. The pricing workbook for this bid contains nearly 6,000 items with varying product numbers and support dates based on when items were purchased and added to the contract. Items are added and/or removed from this contract at various times depending on the support needed. JEA worked extensively with Cisco both prior to bidding and during bidding to try to ensure the pricing list was accurate; however, there were still a few remaining issues which caused discrepancies with all bids. JEA will take lessons learned to prioritize

corrections with Cisco and begin work on a rebid immediately while we will do a short term contract extension on JEA's existing contract as shown in a separate award.

1410430846- Request approval to rescind this solicitation, and reject all Bids received in anticipation of continuing to purchase under the current contracted agreement.

Manager: Williams, Clint J. - Manager Technical Services
Director: Traylor, Kymberly A. - Dir Network & Telecommunication Services
VP: Datz, Stephen H. - VP Technical Services

APPROVALS:

Chairman, Awards Committee **Date**

Budget Representative **Date**



Formal Bid and Award System

Award #3 November 4, 2021

Type of Award Request: CONTRACT EXTENSION
Request #: 6710
Requestor Name: Williams, Clint J. - Manager Technical Services
Requestor Phone: 904-665-6028
Project Title: Cisco SMARTnet - Equipment Support and Maintenance of JEA's Cisco
Project Number: Infrastructure 30903
Project Location: JEA
Funds: O&M
Budget Estimate: \$520,000.00

Scope of Work:

Cisco SMARTnet Service provides proactive and reactive support to improve system reliability and operational readiness associated with Cisco hardware and software products deployed at JEA. Services include access to Technical Assistance Center (TAC) engineers, hardware replacement and software updates. JEA requires Cisco SMARTnet to provide the best overall value from the products and services JEA has invested in and ensure JEA network switches, routers, firewalls and security applications aren't vulnerable to the ever-changing landscape of threats potentially affecting JEA's network infrastructure. Furthermore, it has been demonstrated that proper maintenance of systems and their software will extend the useful life resulting in a lower total cost of ownership for the organization. The agreement will provide 24/7/365 rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. The preventive services provide valuable system health, lifecycle planning, and compliance adherence.

JEA IFB/RFP/State/City/GSA#: CPA 159333, 076-16
Purchasing Agent: Woyak, Nathan J.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PRESIDIO NETWORKED SOLUTIONS, LLC	Ray Watkins	rwatkins@presidio.com	8647 Baypine Road, Suite 100, Building 1, Jacksonville, FL 32256	(904)236-5503	\$327,537.38

Amount of Original Award: \$1,367,986.12
Date of Original Award: 10/20/2016
Change Order Amount: \$327,537.38

List of Previous Change Order/Amendments:

CPA #	Amount	Date
159333	\$230,152.50	11/01/2018
159333	\$572,443.31	11/21/2019
159333	\$34,961.53	03/13/2020
159333	\$252,229.23	10/16/2020

159333	\$233,612.67	04/01/2021
--------	--------------	------------

New Not-To-Exceed Amount: \$3,018,922.74
Length of Contract/PO Term: Three (3) Years w/ Two (1) Year Renewals
Begin Date (mm/dd/yyyy): 10/01/2016
End Date (mm/dd/yyyy): 03/31/2022
Renewal Options: None remaining
JSEB Requirement: N/A – Specialty Services

Background/Recommendations:

Competitively bid and approved by the Awards Committee on 10/20/2016. JEA has utilized both renewal options, as well as approved change orders for additional Webex services. A copy of the previous awards are attached as backup.

This request is for a six (6) month contract extension from 10/01/2021 to 03/31/2022, which includes \$327,537.38 in additional funds for Presidio to continue Cisco SMARTnet support and maintenance services on JEA Cisco infrastructure equipment. The maintenance provided is to include hardware repair/replacement as well as troubleshooting support as needed. Approximately 1,300 of JEA’s most critical assets of Cisco equipment will require a maintenance agreement to ensure operational readiness and maintain budgetary controls. Note the equipment list changes from time to time as new Cisco equipment is added or old equipment is removed from support. The appended spreadsheet includes a itemized breakout of all items covered and how the \$327,537.38 contract extension amount was determined. This extension is required due to JEA having to rescind IFB 1410430846 as explained in a separate award and will allow appropriate time to complete a new bid, which includes a potential transition to a new provider. JEA will start working on the rebid immediately to ensure successful completion and transition.

JEA will continue to receive the same discount from Presidio for the six (6) month contract extension, which is a twenty percent (20%) discount off Cisco’s list price on telephony items and a twenty-one percent (21%) discount off Cisco list price Voice-ECMU items.

Request approval to award a six (6) month contract extension to Presidio Networked Solutions, LLC for Cisco SMARTnet - Equipment Support and Maintenance of JEA's Cisco Infrastructure, in the amount of \$327,537.38, for a new not-to-exceed amount of \$3,018,922.74 subject to the availability of lawfully appropriated funds.

Manager: Williams, Clint J. - Manager Technical Services
Director: Traylor, Kymberly A. - Dir Network & Telecommunication Services
VP: Datz, Stephen H. - VP Technical Services

APPROVALS:

Chairman, Awards Committee **Date**

Budget Representative **Date**

TO: JEA
 Keith Hansel
 P.O. Box 4910
 Jacksonville, FL 32232

 hanskt@jea.com
 (p) 904-252-6322

FROM: Presidio Networked Solutions
 Gabe Stix
 8647 Baypine Road
 Building 1
 Suite 100
 Jacksonville, FL 32256

 gstix@presidio.com
 (p) +1.301.313.2087

BILL TO: JEA

 21 West Church Street
 Jacksonville, FL 32202

SHIP TO: JEA

 44 West Ashley Street
 6th Floor, CC6
 Jacksonville, FL 32202

Customer#: JEAAA002
Account Manager: Ray Watkins
Inside Sales Rep: Gabe Stix
Title: JEA - 6 month extension - SMARTnet renewal coterm
 3/31/2022

#	Part #	Description	Unit Price	Qty	Ext Price
1	CON-SMARTNET RENEWAL	CON-SMARTNET RENEWAL Start Date: 10/01/2021 End Date: 03/31/2022 Comments: 481250980	\$14,821.68	1	\$14,821.68
2	CON-SMARTNET RENEWAL	CON-SMARTNET RENEWAL Start Date: 10/01/2021 End Date: 03/31/2022 Comments: 411251059	\$312,715.70	1	\$312,715.70

			Sub Total:		\$327,537.38
			Grand Total:		\$327,537.38

Quote valid for 30 days. Payment of invoices are due within 30 days from date of invoice unless other terms are issued. Late payments are subject to interest charges of the lesser of 1½% per month or the maximum amount allowed by law. All prices subject to change without notice. Supply subject to availability. This Quote is subject to Presidio's Standard Terms and Conditions below. Any changes to the following Terms and Conditions must be accepted in writing by Presidio, otherwise, CLIENT agrees to be bound by the following Terms and Conditions and pricing contained herein:

Pricing

- Quoted prices exclude applicable taxes. Invoicing will include applicable taxes unless a valid tax exempt certificate is provided.
- The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.
- Prices exclude freight, handling or insurance (unless itemized in the quote).
- Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Invoicing

- CLIENT is billed upon shipment from the manufacturer and shall accept and pay for partial shipment of products.
- Usage-Based Services Terms and Conditions. For Usage-Based Services purchased by CLIENT, Presidio shall invoice CLIENT once a month. Notwithstanding the amounts included on the applicable purchase order, the invoice for Usage-Based Services will vary from month to month based upon CLIENT's usage and CLIENT shall be obligated to pay all charges for the Usage-Based Services used by CLIENT in the previous month. If CLIENT is delinquent in its payment obligations for the Usage-Based Services, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the Usage-Based Services due to CLIENT's delinquent or non-payment.
- Enterprise Software, Licensing and Subscription Services ("Enterprise Agreement"). For Third-Party-provided, enterprise-based software licensing and services, Presidio shall invoice CLIENT according to the terms of the Enterprise Agreement between CLIENT and the Third Party. If CLIENT is delinquent in its payment obligations hereunder, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the services due to CLIENT's delinquent or non-payment.

Freight, Handling, Shipping

- CLIENT will be billed for Presidio's and/or the manufacturer's freight charges.
- Title/Risk of loss passes to CLIENT Freight on Board (FOB) origin (FOB destination (CONUS) applicable to Federal Government CLIENTS only) unless otherwise agreed to in writing by Presidio. Orders shipped from a manufacturer to Presidio at CLIENT request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to CLIENT FOB origin.
- Presidio accepts no responsibility / liability in connection with the shipment.
- International delivery services include (i) Consolidated billing in USD for all international deliveries (ii) Consolidated contracting with one entity, namely Presidio (iii) Single point of contact (iv) Freight forwarding including exportation permits, application of tariff headings, customs clearance (including import permits, licenses, certificates) (v) Asset Management, Tracking & Reporting.
- Goods held in a Presidio warehouse either a) at the CLIENT's request or b) in the event CLIENT refuses to accept delivery, may be subject to warehousing fees of 1% of the list price of such goods.

Warranty and Limitation of Liability

- Product is warranted by the Manufacturer, not by Presidio. Please consult Manufacturer for warranty terms. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR PRODUCTS HEREUNDER.

Return Policy

- CLIENTS return rights are subject to the return policies (& fees including restocking) of the applicable manufacturer
- A Presidio-issued Return Material Authorization (RMA) is required & needs to accompany returned items before any credit is issued to a CLIENT. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.
- CLIENTS have 15 calendar days from original ship date to request a RMA (unless shorter period is required by manufacturer)
- Items returned must be in original shipping cartons, unopened, unused, undamaged and unaltered failing which Presidio is entitled to reject acceptance of items or charge further fees
- The CLIENT is responsible for shipping fees to the destination highlighted in the RMA
- Opened software cannot be returned

Cancellation Policy

- CLIENT's cancellation of purchase order rights are subject to the cancellation policies (& fees) of the applicable manufacturer

Leases

- In the event Presidio does not receive payment for leased goods purchased on the CLIENT's behalf from the applicable third-party financing entity, CLIENT is obligated to pay Presidio for all such goods as indicated in the applicable Presidio invoice.

Software terms

- Software is subject to the license terms that accompany it.
- License terms are established between the CLIENT & owner of the software
- Unless Presidio is the owner or licensor, Presidio makes no representations and/or warranties relating to its operation, ownership or use.
- Delivery of software licenses are agreed to be accepted in electronic form from the third party software company. Otherwise, you agree to self-accrue any applicable sales tax at the rate in effect for the jurisdiction.

Term and Termination of Orders: Usage-Based Services, Enterprise Agreements and Multi-Year Orders

- The terms of use for Usage-Based Services (i.e. Cisco-provided WebEx or Software as a Service (SaaS)) are established by the applicable third-party provider of such services either at the applicable third-party provider website or via the separate agreement between CLIENT and third-party provider.
- The "Initial Term" of an order for Usage-Based Services and/or Enterprise Agreement ("Order") starts on the date the Usage-Based Services and/or Enterprise Agreement are available for use by CLIENT and lasts for the time period stated in the Order. After the Initial Term, unless prohibited by applicable law, there will be an automatic "Renewal Term" of the same length of time unless CLIENT notifies Presidio in writing that CLIENT does not want to renew at least sixty (60) days before the end of the then current Initial Term or Renewal Term. If the fees will change for the Renewal Term, Presidio will notify CLIENT reasonably in advance of the Renewal and in time for CLIENT to accept or reject renewing the Usage-Based Services and/or Enterprise Agreement. If CLIENT agrees with the fee changes, CLIENT may do nothing and the new fees will apply for the upcoming Renewal Term.
- Either party may terminate an Order by providing the other party written notice of termination at least sixty (60) days before the end of such Initial or Renewal Term. The termination will be effective on the last day of the Initial or Renewal Term and CLIENT will pay for the Usage-Based Services and/or Enterprise Agreement until the end of the current Initial or Renewal Term regardless of when CLIENT provided notice. Notwithstanding the foregoing, Usage-Based Services and Enterprise Agreements ordered are strictly non-cancelable during the Initial Term or Renewal Term except as otherwise provided in the applicable Service Terms and/or otherwise agreed upon in writing by Presidio. CLIENT will not be entitled to any refund for terminated Usage-Based Services or Enterprise Agreements during the Initial Term or Renewal Term except as agreed upon in writing by Provider and/or Presidio

Multi-Year Agreements

- For multi-year agreements, CLIENT expressly agrees to enter into a binding, non-cancelable agreement per the billing schedule set forth in the quote. THE CLIENT ACKNOWLEDGES AND AGREES THAT THE CLIENT'S AGREEMENT AND PAYMENTS FOR A MULTI-YEAR TRANSACTION ARE ESSENTIAL ELEMENTS OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES FOR MULTI-YEAR AGREEMENTS, SUCH THAT PRESIDIO WOULD NOT HAVE ENTERED INTO A MULTI-YEAR TRANSACTION WITHOUT SUCH AGREEMENT.

SmartNet (Third party Maintenance)

- CLIENTS rights are subject to the terms provided by the applicable manufacturer. (per website address)
- Delivery of software maintenance, including upgrades and updates are agreed to be accepted electronically. Otherwise, you agree to self-accrue applicable sales tax.

Confidential Information.

- CLIENT agrees that this quote is Presidio Confidential Information. CLIENT shall not disclose this quote to any third party for any purpose. CLIENT agrees to protect this Quote to the same extent that it protects its own Confidential Information, but with no less than a reasonable degree of care.

Export Law Compliance.

- CLIENT has been advised that any hardware or software provided to CLIENT via this Quote and/or subsequent purchase order may be subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.

Miscellaneous Terms

- Preprinted terms appearing on CLIENT Purchase Orders must be accepted in writing by Presidio to be applicable. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date



Formal Bid and Award System

Award #2 October 8, 2020

Type of Award Request: CONTRACT EXTENSION
Request #: 6902
Requestor Name: Williams, Clint J. - Manager Technical Services
Requestor Phone: (904) 665-6028
Project Title: Cisco SMARTnet – Equipment Support and Maintenance of JEA’s Cisco
Project Number: Infrastructure 30904
Project Location: JEA
Funds: O&M
Budget Estimate: \$362,500.00

Scope of Work:

Cisco SMARTnet Equipment Support and maintenance of JEA’s Cisco Infrastructure assists JEA with ensuring the network reliability and operational readiness through hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SMARTnet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls, and security applications can match the security threats of today. Furthermore, it has been demonstrated that proper maintenance on systems and their software will extend the useful life resulting in a lower total cost of ownership for the organization. The agreement will provide 24/7/365 rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. In addition, the preventive services provide valuable system health, lifecycle planning, and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever-changing landscape of threats to JEA’s infrastructure.

JEA IFB/RFP/State/City/GSA#: CPA 159333, 076-16
Purchasing Agent: Dambrose, Nickolas C.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
PRESIDIO NETWORKED SOLUTIONS, LLC	John Behee	jbehee@presidio.com	10151 Deerwood Park Blvd, Bldg 200 suite 250, Jacksonville, FL 32256	\$252,229.23

Amount of Original Award: \$1,367,986.12
Date of Original Award: 10/20/2016
Change Order Amount: \$252,229.23

List of Previous Change Orders / Amendments:

CPA #	Amount	Date
159333	\$230,152.50	11/01/2018
159333	\$572,443.31	11/21/2019
159333	\$34,961.53	03/13/2020

New Not-To-Exceed Amount: \$2,457,772.69

Length of Contract Three (3) Years - One – 1 Yr. Renewal

Begin Date (mm/dd/yyyy): 10/01/2016

End Date (mm/dd/yyyy): 03/31/2021

Renewals: No

JSEB Requirement: JEA has reviewed the active JSEB vendor list and found no opportunities for JSEB participation.

Background/Recommendations:

Competitively bid and approved by the Awards Committee on 10/10/2016. Additionally, a change order request was approved by the Awards Committee on 11/01/2018. JEA’s one year renewal of this contract was approved by the Awards Committee 11/21/2019. An administrative change order for additional funds only was completed on 03/13/2020 to cover additional Webex related support through the existing term ending 09/30/20. A copy of the original award and previous awards are attached as backup.

This request is for a six (6) month contract extension from 10/01/2020 to 03/31/2021 and to add \$252,229.20 in additional funds to allow additional time required for preparing a new competitive bid. JEA sampled like for like items in its pricing comparison between previous year renewal and the proposed six (6) month extension and JEAs cost has increased by approximately 11% based a change in the number and types of items being supported. This includes new items being supported for JEA’s new Cologix Data Center and an increase usage of Webex supported items. However JEA will continue to receive the same contractual discount from Presidio during the extension, which is a twenty percent (20%) discount off of Cisco’s list price on telephony items and a twenty-one percent (21%) discount off Cisco list price Voice-ECMU items. There are two separate contract extension quotes attached as backup which include one for telephony equipment for \$17,753.01 and one for Network Equipment for \$234,476.22. During the six (6) month contract extension, JEA shall put the SMARTnet maintained items out to competitive bid and explore other strategic alternatives such as enterprise managed services.


Request approval to award a six (6) month contract extension to Presidio Networked Solutions LLC for Equipment Support and Maintenance of JEA’s Cisco Infrastructure in the amount of \$252,229.23, for a not-to-exceed amount of \$2,457,772.69, subject to the availability of lawfully appropriated funds.

Manager: Williams, Clint J. - Manager Technical Services

Director: Traylor, Kymberly A. - Dir Network & Telecommunication Services

VP: Datz, Stephen H. - Interim Chief Information Officer

APPROVALS:

 10/08/2020

Chairman, Awards Committee **Date**

 10/8/2020

Budget Representative

Date

TO: JEA
 Ontario Blackmon
 P.O. Box 4910
 Jacksonville, FL 32232

 blacot@jea.com
 (p) (904) 665-4203

FROM: Presidio Networked Solutions
 Gabe Stix
 8647 Baypine Road
 Building 1
 Suite 100
 Jacksonville, FL 32256

 gstix@PRESIDIO.com
 (p) 301.313.2087
 (f) 904.638.5611

BILL TO: JEA

 21 West Church Street
 Jacksonville, FL 32202

SHIP TO: JEA

 21 West Church Street
 Tower 2, 2nd Floor
 Jacksonville, FL 32202

Customer#: JEAAA002
Account Manager: John Behee
Inside Sales Rep: Gabe Stix
Title: JEA SMARTnet Renewal coterm
 3/31/2021

#	Part #	Description	Unit Price	Qty	Ext Price
1	CON-SMARTNET RENEWAL	CON-SMARTNET RENEWAL Start Date: 10/01/2020 End Date: 03/31/2021 Comments: 461149583	\$14,772.82	1	\$14,772.82
2	CON-SMARTNET RENEWAL	CON-SMARTNET RENEWAL Start Date: 10/01/2020 End Date: 03/31/2021 Comments: 451150096	\$219,703.40	1	\$219,703.40

Sub Total:		\$234,476.22
Grand Total:		\$234,476.22

Quote valid for 30 days. Payment of invoices are due within 30 days from date of invoice unless other terms are issued. Late payments are subject to interest charges of the lesser of 1½% per month or the maximum amount allowed by law. All prices subject to change without notice. Supply subject to availability. This Quote is subject to Presidio's Standard Terms and Conditions below. Any changes to the following Terms and Conditions must be accepted in writing by Presidio, otherwise, CLIENT agrees to be bound by the following Terms and Conditions and pricing contained herein:

Pricing

- Quoted prices exclude applicable taxes. Invoicing will include applicable taxes unless a valid tax exempt certificate is provided.
- The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.
- Prices exclude freight, handling or insurance (unless itemized in the quote).
- Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Invoicing

- CLIENT is billed upon shipment from the manufacturer and shall accept and pay for partial shipment of products.
- Usage-Based Services Terms and Conditions. For Usage-Based Services purchased by CLIENT, Presidio shall invoice CLIENT once a month. Notwithstanding the amounts included on the applicable purchase order, the invoice for Usage-Based Services will vary from month to month based upon CLIENT's usage and CLIENT shall be obligated to pay all charges for the Usage-Based Services used by CLIENT in the previous month. If CLIENT is delinquent in its payment obligations for the Usage-Based Services, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the Usage-Based Services due to CLIENT's delinquent or non-payment.
- Enterprise Software, Licensing and Subscription Services ("Enterprise Agreement"). For Third-Party-provided, enterprise-based software licensing and services, Presidio shall invoice CLIENT according to the terms of the Enterprise Agreement between CLIENT and the Third Party. If CLIENT is delinquent in its payment obligations hereunder, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the services due to CLIENT's delinquent or non-payment.

Freight, Handling, Shipping

- CLIENT will be billed for Presidio's and/or the manufacturer's freight charges.
- Title/Risk of loss passes to CLIENT Freight on Board (FOB) origin (FOB destination (CONUS) applicable to Federal Government CLIENTS only) unless otherwise agreed to in writing by Presidio. Orders shipped from a manufacturer to Presidio at CLIENT request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to CLIENT FOB origin.
- Presidio accepts no responsibility / liability in connection with the shipment.
- International delivery services include (i) Consolidated billing in USD for all international deliveries (ii) Consolidated contracting with one entity, namely Presidio (iii) Single point of contact (iv) Freight forwarding including exportation permits, application of tariff headings, customs clearance (including import permits, licenses, certificates) (v) Asset Management, Tracking & Reporting.
- Goods held in a Presidio warehouse either a) at the CLIENT's request or b) in the event CLIENT refuses to accept delivery, may be subject to warehousing fees of 1% of the list price of such goods.

Warranty and Limitation of Liability

- Product is warranted by the Manufacturer, not by Presidio. Please consult Manufacturer for warranty terms. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR PRODUCTS HEREUNDER.

Return Policy

- CLIENTS return rights are subject to the return policies (& fees including restocking) of the applicable manufacturer
- A Presidio-issued Return Material Authorization (RMA) is required & needs to accompany returned items before any credit is issued to a CLIENT. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.
- CLIENTS have 15 calendar days from original ship date to request a RMA (unless shorter period is required by manufacturer)
- Items returned must be in original shipping cartons, unopened, unused, undamaged and unaltered failing which Presidio is entitled to reject acceptance of items or charge further fees
- The CLIENT is responsible for shipping fees to the destination highlighted in the RMA
- Opened software cannot be returned

Cancellation Policy

- CLIENT's cancellation of purchase order rights are subject to the cancellation policies (& fees) of the applicable manufacturer

Leases

- In the event Presidio does not receive payment for leased goods purchased on the CLIENT's behalf from the applicable third-party financing entity, CLIENT is obligated to pay Presidio for all such goods as indicated in the applicable Presidio invoice.

Software terms

- Software is subject to the license terms that accompany it.
- License terms are established between the CLIENT & owner of the software
- Unless Presidio is the owner or licensor, Presidio makes no representations and/or warranties relating to its operation, ownership or use.

Term and Termination of Orders: Usage-Based Services, Enterprise Agreements and Multi-Year Orders

- The terms of use for Usage-Based Services (i.e. Cisco-provided WebEx or Software as a Service (Saas)) are established by the applicable third-party provider of such services either at the applicable third-party provider website or via the separate agreement between CLIENT and third-party provider.
- The "Initial Term" of an order for Usage-Based Services and/or Enterprise Agreement ("Order") starts on the date the Usage-Based Services and/or Enterprise Agreement are available for use by CLIENT and lasts for the time period stated in the Order. After the Initial Term, unless prohibited by applicable law, there will be an automatic "Renewal Term" of the same length of time unless CLIENT notifies Presidio in writing that CLIENT does not want to renew at least sixty (60) days before the end of the then current Initial Term or Renewal Term. If the fees will change for the Renewal Term, Presidio will notify CLIENT reasonably in advance of the Renewal and in time for CLIENT to accept or reject renewing the Usage-Based Services and/or Enterprise Agreement. If CLIENT agrees with the fee changes, CLIENT may do nothing and the new fees will apply for the upcoming Renewal Term.
- Either party may terminate an Order by providing the other party written notice of termination at least sixty (60) days before the end of such Initial or Renewal Term. The termination will be effective on the last day of the Initial or Renewal Term and CLIENT will pay for the Usage-Based Services and/or Enterprise Agreement until the end of the current Initial or Renewal Term regardless of when CLIENT provided notice. Notwithstanding the foregoing, Usage-Based Services and Enterprise Agreements ordered are strictly non-cancelable during the Initial Term or Renewal Term except as otherwise provided in the applicable Service Terms and/or otherwise agreed upon in writing by Presidio. CLIENT will not be entitled to any refund for terminated Usage-Based Services or Enterprise Agreements during the Initial Term or Renewal Term except as agreed upon in writing by Provider and/or Presidio

Multi-Year Agreements

- For multi-year agreements, CLIENT expressly agrees to enter into a binding, non-cancelable agreement per the billing schedule set forth in the quote. THE CLIENT ACKNOWLEDGES AND AGREES THAT THE CLIENT'S AGREEMENT AND PAYMENTS FOR A MULTI-YEAR TRANSACTION ARE ESSENTIAL ELEMENTS OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES FOR MULTI-YEAR AGREEMENTS, SUCH THAT PRESIDIO WOULD NOT HAVE ENTERED INTO A MULTI-YEAR TRANSACTION WITHOUT SUCH AGREEMENT.

SmartNet (Third party Maintenance)

- CLIENTS rights are subject to the terms provided by the applicable manufacturer. (per website address)

Confidential Information.

• CLIENT agrees that this quote is Presidio Confidential Information. CLIENT shall not disclose this quote to any third party for any purpose. CLIENT agrees to protect this Quote to the same extent that it protects its own Confidential Information, but with no less than a reasonable degree of care.

Export Law Compliance.

• CLIENT has been advised that any hardware or software provided to CLIENT via this Quote and/or subsequent purchase order may be subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.

Miscellaneous Terms

• Preprinted terms appearing on CLIENT Purchase Orders must be accepted in writing by Presidio to be applicable. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date



Formal Bid and Award System

Award #4 November 21, 2019

Type of Award Request: RENEWAL
Request #: 6710
Requestor Name: Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms
Requestor Phone: (904) 665-7914
Project Title: Cisco SmartNet - Equipment Support and Maintenance of JEA's Cisco Infrastructure
Project Number: 30904
Project Location: JEA
Funds: O&M
Budget Estimate: \$525,500.00

Scope of Work:

Cisco SmartNet Equipment Support and maintenance of JEA's Cisco infrastructure assists JEA with ensuring the network reliability and operational readiness through hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SmartNet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls and security applications can match the security threats of today. Furthermore, it has been demonstrated that proper maintenance on systems and their software will extend the useful life resulting in a lower total cost of ownership for the organization. The agreement will provide 24/7/365 rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. In addition, the preventive services provide valuable system health, lifecycle planning, and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever-changing landscape of threats to JEA's infrastructure.

This purchase will positively affect the following JEA Measures of Value:

- Customer Value: SmartNet support and maintenance on JEA Cisco infrastructure equipment ensures operational readiness.
- Financial Value: SmartNet support and maintenance on JEA Cisco infrastructure equipment lowers total cost of ownership for the organization.

JEA IFB/RFP/State/City/GSA#: CPA 159333, 076-16

Purchasing Agent: Woyak, Nathan J.

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PRESIDIO NETWORKED SOLUTIONS, LLC	John Behee	jbehee@presidio.com	10151 Deerwood Park Blvd, Bldg 200 Suite 250, Jacksonville, FL 32256	(904)472-4146	\$572,443.31

Amount of Original Award: \$1,367,986.12

Date of Original Award: 10/20/2016

Change Order Amount: \$572,443.31

List of Previous Change Order/Amendments:

CPA #	Amount	Date
159333	\$230,152.50	11/01/2018

New Not-To-Exceed Amount: \$2,170,581.93
Length of Contract/PO Term: Three (3) Years w/ One (1) Year Renewal
Begin Date (mm/dd/yyyy): 10/01/2016
End Date (mm/dd/yyyy): 09/30/2020
Renewal Options: None remaining
JSEB Requirement: N/A – Specialty Services

Background/Recommendations:

Competitively bid and approved by the Awards Committee on 10/20/2016. Additionally, a change order request was approved by the Awards Committee on 11/01/2018. A copy of the original award and change order are attached as backup.

This request is for a one (1) year renewal from 10/01/2019 to 9/30/2020 to the existing contract with Presidio to provide SmartNet support and maintenance on JEA Cisco infrastructure equipment. The maintenance provided is to include hardware repair/replacement as well as troubleshooting support as needed. Approximately 1,300 of JEA’s most critical items of Cisco equipment will require a maintenance agreement to ensure operational readiness and maintain budgetary controls. The spreadsheet attached as backup shows all items covered and how the \$572,443.31 renewal amount was determined.

JEA will continue to receive the same discount from Presidio for the renewal, which is a twenty percent (20%) discount off Cisco’s list price on telephony items and a twenty-one percent (21%) discount off Cisco list price Voice-ECMU items. JEA expects to spend \$50,000.00 more than the \$525,500.00 budgeted during this renewal due to the increase in Cisco items covered from the move to the new Cologix Data center. The \$50,000.00 shortage in budgeted funds will be transferred from line 1801. JEA plans to rebid these services following this renewal.

Request approval to award a one (1) year renewal to Presidio Networked Solutions, LLC for Cisco SmartNet - Equipment Support and Maintenance of JEA's Cisco Infrastructure, in the amount of \$572,443.31, for a new not-to-exceed amount of \$2,170,581.93 subject to the availability of lawfully appropriated funds.

Manager: Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms
Director: Traylor, Kymberly A. - Dir Network & Telecommunication Services
VP: Eads, Shawn W. - VP & Chief Information Officer

APPROVALS:



Chairman, Awards Committee **Date** 11/21/19



Manager, Capital Budget Planning **Date** 11/21/19



Formal Bid and Award System

CPA 159333

Award #6 November 1, 2018

Type of Award Request: CONTRACT INCREASE
Request #: 6421
Requestor Name: Traylor, Kymberly A.-Dir Network & Telecommunication Svcs
Requestor Phone: (904) 665-8983
Project Title: Cisco SmartNet - Support and Maintenance of JEA's Cisco Infrastructure
Project Number: ~~HEB0600~~ 30904
Project Location: JEA
Funds: O&M
Budget Estimate: \$525,500.00 (Annually)
Scope of Work:

This contract is to provide SmartNet support and maintenance on approximately 400 items of CISCO infrastructure equipment. Cisco SmartNet support and maintenance assists JEA with ensuring the network reliability and operational readiness through hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SmartNet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls and security applications can match the security threats of today. Furthermore, it has been demonstrated that proper maintenance on systems and their software, will extend the useful life resulting in a lower TCO for the organization. The agreement will provide 24/7/365, rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. In addition, the preventive services provide valuable system health, lifecycle planning and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever changing landscape of threats to JEA's infrastructure.

JEA IFB/RFP/State/City/GSA#: CPA 159333, 076-16
Purchasing Agent: Woyak, Nathan
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PRESIDIO NETWORKED SOLUTIONS LLC	JOHN BEHEE	JBEHEE@PRESIDIO.COM	10151 DEERWOOD PARK BLVD, BLDG 200 SUITE 250, JACKSONVILLE FL 32256	(904) 472-4146	\$230,152.50

Amount of Original Award: \$1,367,986.12
Date of Original Award: 10/20/2016

Change Order Amount: \$230,152.50
New Not-To-Exceed Amount: \$1,598,138.62
Length of Contract/PO Term: Three (3) Years w/One (1) - 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 10/20/2016
End Date (mm/dd/yyyy): 09/30/2019
Renewal Options: Yes- One (1) - 1 Yr. Renewal
JSEB Requirement: N/A – Specialty Services

Background/Recommendation

Competitively bid and approved by the Awards Committee on 10/20/2016. A copy of the original award is attached as backup.

This request is for a contract increase in the amount of \$230,153.50 for additional funds needed to cover SmartNet support for FY19 through the end of the current contract term on 09/30/2019. The main drivers behind the increase are additional equipment purchased for Cisco Spark / WebEx, aging equipment with higher maintenance costs and the original award underestimated the support required during the current contract term. The award amount of \$230,152.50 is the shortage of funds to cover the total amount due in FY19 of \$501,520.92. The discount percentage of (21%) off of Cisco SmartNet list price for the additional equipment remains the same.

The FY19 O&M Budget HEB0600 budget lines 1832 and 1825 includes a total budget of \$525,500.00 which will still cover the total amount due in FY19.

Request approval to award a contract increase to Presidio Networked Solutions, LLC for the addition of SmartNet support in the amount of \$230,152.50, for a new not-to-exceed amount of \$1,598,138.62, subject to the availability of lawfully appropriated funds.

Director: Traylor, Kymberly A.-Dir Network & Telecommunication Svcs
VP: Cosgrave, Paul J. - Interim Chief Information Officer

APPROVALS:


 _____ 11/1/18
Chairman, Awards Committee **Date**


 _____ 11-1-18
**Manager, ~~Capital Budget Planning~~
operating Budgets** **Date**


 10/20/16 10
Formal Bid and Award System

Award #10 October 20, 2016

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 581
Requestor Name: Traylor, Kymberly A. - Mgr Network & Telecommunications Services
Requestor Phone: (904) 665-8983
Project Title: SmartNet - Support and Maintenance of JEA's Cisco Infrastructure
Project Number: HEB30904
Project Location: JEA
Funds: O&M
Award Estimate: \$1,500,000.00

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is for JEA to enter into a contract with a Cisco Gold Partner Member to provide SmartNet support and maintenance on JEA CISCO infrastructure equipment for three (3) years. The maintenance provided is to include hardware repair/replacement as well as troubleshooting support as needed. JEA has approximately 900 items of CISCO equipment that will require a maintenance agreement to ensure operational readiness and maintain budgetary controls. JEA requires the Respondent to offer the same percentage discount off Cisco Retail List price on all line items. JEA reserves the right to add additional items to the list and receive the same percentage discount off Cisco Retail List price.

Requisition Number:

JEA IFB/RFP/State/City/GSA#: 076-16
Purchasing Agent: Woyak, Nathan J
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
Presidio Networked Solutions LLC	John Behee	Jbehee@Presidio.Com	10151 Deerwood Park Blvd, Bldg 200 Ste 250, Jacksonville FL 32256	(904) 472-4146	\$1,367,986.12

Amount for entire term of Contract/PO: \$1,367,986.12
Award Amount for remainder of this FY: \$455,995.38
Length of Contract/PO Term: Three (3) Years w/One (1) – 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 10/01/2016
End Date (mm/dd/yyyy): 9/30/2019
Renewal Options: YES – One (1) – 1 Yr. Renewal

JSEB Requirement: N/A
Comments on JSEB Requirements: N/A – Specialty Services

BIDDER:

Name	Amount
Presidio Networked Solutions LLC	\$1,367,986.12

BACKGROUND/RECOMMENDATION:

Advertised 9/16/2016. Three (3) companies attended the pre-response meeting on 9/22/2016. At response opening on 10/4/2016, JEA received one (1) response from Presidio Networked Solutions LLC. Presidio Networked Solutions LLC is the lowest responsive and responsible bidder. A copy of the Response Form and Workbook are attached.

The two (2) other pre-response attendees, CMD Technology Group and RSM US LLP, did not respond due to not meeting the minimum qualification of being a Cisco Gold Partner. JEA's standard is to purchase our equipment and maintenance agreements from Cisco Gold Partners. The benefit to JEA is a higher percentage discount when purchasing equipment, and provides JEA access to higher skilled Cisco professionals. Another reason for low competition is Presidio receives the largest discount for selling the highest volume of Cisco products, which makes other gold partners reluctant to respond.

JEA did not request a Best and Final Offer (BAFO) from Presidio because there was no competition, and the discount received off Cisco retail prices increased by 1.5%. JEA has also changed to an Enterprise License Agreement, instead of single license or device maintenance agreement, which should result in a cost savings for JEA going forward.

076-16 - Request approval to award a three (3) year contract to Presidio Network Solutions for Cisco SmartNet Maintenance in the amount of \$1,367,986.12, subject to the availability of lawfully appropriated funds.

Director: Datz, Stephen H. - Manager, Technical Services
VP: Cosgrave, Paul J. - Interim Chief Information Officer

APPROVALS:


Chairman, Awards Committee
Date 10-20-16


Manager, Capital Budget Planning
Date 10/20/16

**APPENDIX B
RESPONSE FORM FOR SOLICITATION # 076-16**

SmartNet Support and Maintenance of JEA's Cisco Infrastructure

Submit an **original, two (2) copies and one (1) CD or thumb drive** along with other required forms in a sealed envelope to: JEA Procurement Dept., 21 W. Church St., Bid Office, Customer Center, 1st Floor, Room 002, Jacksonville, FL 32202-3139.

Company Name: Presidio Networked Solutions LLC

Company's Address 5337 Milenia Lakes Blvd., Suite 300, Orlando, FL 32839

License Number (if applicable) _____

Phone Number: 904.638.5610 FAX No: 904.638.5611 Email Address: jbehee@presidio.com

BID SECURITY REQUIREMENTS

- None required
- Certified Check or Bond Five Percent (5%)

TERM OF CONTRACT

- One Time Purchase
- Annual Requirements – Three (3) years – w/ 1 renewal option
- Other, Specify- Project Completion

SAMPLE REQUIREMENTS

- None required
- Samples required prior to Response Opening
- Samples may be required subsequent to Response Opening

SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- None required
- Bond required 100% of Bid Award

QUANTITIES

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

INSURANCE REQUIREMENTS

Insurance required

PAYMENT DISCOUNTS

- 1% 20, net 30
- 2% 10, net 30
- 3% 5, net 30
- Other _____
- None Offered

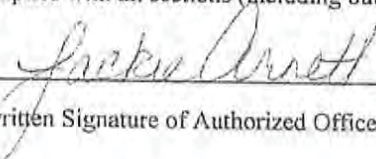
Item No.	ENTER YOUR RESPONSE FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES	Discount Percentage % Off List Price	TOTAL RESPONSE PRICE
1	Total 3 Year Cost Network-Telephony Appendix B Response Workbook Tab 1	20%	\$ 1,070,715.17
2	Total 3 Year Cost Voice-ECMU Appendix B Response Workbook Tab 2	21%	\$ 297,270.95
	Total Cost - SmartNet Support and Maintenance of JEA's Cisco Infrastructure		\$ 1,367,986.12

RESPONDENT CERTIFICATION

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Respondent Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Respondent also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 _____ through 3 _____



Handwritten Signature of Authorized Officer of Company or Agent Date

Jackie Arnett, Executive Director

Printed Name and Title

28 September 2016

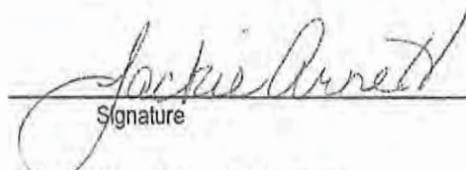
CONFLICT OF INTEREST
CERTIFICATE

JEA IFB No. 076-16

Bidder must execute this form, if applicable, relative to Florida Statute 112.313. Failure to submit this form, if applicable, shall result in rejection of this bid.

I hereby certify that the following named JEA official(s) and employee(s) having material financial interest(s) (in excess of 5%) in this company have filed Conflict of Interest statements with the Supervisor of Elections, 105 East Monroe Street, Jacksonville, Duval County, Florida, prior to bid opening.

Name	Title or Position	Date of Filing
NONE		
_____	_____	_____
_____	_____	_____
_____	_____	_____



Signature

Jackie Arnett, Executive Director

Name of Certifying Official
(type or print)

Presidio Networked Solutions LLC

Company Name

8647 Baypine Road Building 1 Suite 100

Business Address

Jacksonville, FL 32256

City, State, Zip Code



APPENDIX B- RESPONSE WORKBOOK TAB 1 NETWORK-TELEPHONY (ENTER DATA IN YELLOW CELLS ONLY)
Cisco Quote #14292001

SERIAL NUMBER	PRODUCT LINE	PRODUCT NUMBER	PRODUCT DESCRIPTION	ANNUAL LIST PRICE	DISCOUNT FROM ANNUAL LIST PRICE	FINAL NET PRICE (3 Years 10/1/2016-9/30/2019)
72808858	Network	CISCO7206VXR	Cisco 7206VXR, 6-slot chassis, 1 AC Supply w/IP Software	\$4,754.00	20%	\$11,409.80
SMG0916N31K	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SAD0808019C	Network	WS-SVC-FWM-1-K9=	*Firewall blade for 6500 and 7600, VFW License Separate	\$18,744.00	20%	\$29,950.40
SMC0923001Q	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SAD0918067U	Network	WS-SVC-FWM-1-K9=	*Firewall blade for 6500 and 7600, VFW License Separate	\$18,744.00	20%	\$29,950.40
SMG1019NJJA	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1019NJMF	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1025NMVM	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SAD112505GL	Network	ACE10-6500-K9=	*Application Control Engine Service Module	\$6,324.00	20%	\$10,920.00
SMG1034NV69	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$2,616.23
SMG1035NWAC	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1034NV6L	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1035NW5A	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1035NW5G	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1034NVKE	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
FOC1211T0A3	Network	WS-CBS3020-HPQ	Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$10,920.00
FOC1211T0AD	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1212T025	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1212T029	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1208T01M	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1208T1RX	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOX1226HJNG	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$286.40
FOX1226HJMS	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1226HJMK	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1226HJML	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1226HJMW	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOC1229W0C5	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$3,104.00
FOC1229W07X	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1229W07F	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1229W08Q	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1228T0WC	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$1,641.60
FOC1228T0VM	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1228T0JT	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1228T0NZ	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1228T057	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1224W23C	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$286.40
FOC1224W017	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W22L	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W23A	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W242	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W22D	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOX1229G3KD	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$1,641.60
FOX1229G3XF	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1229G8QS	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1229G8R8	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1229G8RK	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00

EOS 2/28/2017

TO: JEA
Landon Todd
P.O. Box 4910
Jacksonville, FL 32232

toddlm@jea.com
(p) 904-665-7914

FROM: Presidio Networked Solutions
Gabe Stix
8647 Baypine Road
Building 1
Suite 100
Jacksonville, FL 32256

gstix@PRESIDIO.com
(p) 301.313.2087

BILL TO: JEA
Accounts Payable
21 West Church Street
Jacksonville, FL 32202

acctpaycustsrv@jea.com
(p) .

SHIP TO: JEA
Landon Todd
21 West Church Street
Tower 2, 2nd Floor
Jacksonville, FL 32202

toddlm@jea.com
(p) 904-665-7914

Customer#: JEAAA002
Account Manager: John Behee
Inside Sales Rep: Gabe Stix
Title: JEA - Voice/Call Center HW - Smartnet Renewal cotermin 9/30/2021

#	Part #	Description	Unit Price	Qty	Ext Price
1	CON-SMARTNET RENEWAL	CON-SMARTNET RENEWAL Start Date: 10/01/2020 End Date: 09/30/2021 Comments: 481149934	\$17,753.01	1	\$17,753.01

Sub Total:			\$17,753.01
Grand Total:			\$17,753.01

Quote valid for 30 days. Payment of invoices are due within 30 days from date of invoice unless other terms are issued. Late payments are subject to interest charges of the lesser of 1½% per month or the maximum amount allowed by law. All prices subject to change without notice. Supply subject to availability. This Quote is subject to Presidio's Standard Terms and Conditions below. Any changes to the following Terms and Conditions must be accepted in writing by Presidio, otherwise, CLIENT agrees to be bound by the following Terms and Conditions and pricing contained herein:

Pricing

- Quoted prices exclude applicable taxes. Invoicing will include applicable taxes unless a valid tax exempt certificate is provided.
- The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.
- Prices exclude freight, handling or insurance (unless itemized in the quote).
- Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Invoicing

- CLIENT is billed upon shipment from the manufacturer and shall accept and pay for partial shipment of products.
- Usage-Based Services Terms and Conditions. For Usage-Based Services purchased by CLIENT, Presidio shall invoice CLIENT once a month. Notwithstanding the amounts included on the applicable purchase order, the invoice for Usage-Based Services will vary from month to month based upon CLIENT's usage and CLIENT shall be obligated to pay all charges for the Usage-Based Services used by CLIENT in the previous month. If CLIENT is delinquent in its payment obligations for the Usage-Based Services, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the Usage-Based Services due to CLIENT's delinquent or non-payment.
- Enterprise Software, Licensing and Subscription Services ("Enterprise Agreement"). For Third-Party-provided, enterprise-based software licensing and services, Presidio shall invoice CLIENT according to the terms of the Enterprise Agreement between CLIENT and the Third Party. If CLIENT is delinquent in its payment obligations hereunder, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO'S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the services due to CLIENT's delinquent or non-payment.

Freight, Handling, Shipping

- CLIENT will be billed for Presidio's and/or the manufacturer's freight charges.
- Title/Risk of loss passes to CLIENT Freight on Board (FOB) origin (FOB destination (CONUS) applicable to Federal Government CLIENTS only) unless otherwise agreed to in writing by Presidio. Orders shipped from a manufacturer to Presidio at CLIENT request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to CLIENT FOB origin.
- Presidio accepts no responsibility / liability in connection with the shipment.
- International delivery services include (i) Consolidated billing in USD for all international deliveries (ii) Consolidated contracting with one entity, namely Presidio (iii) Single point of contact (iv) Freight forwarding including exportation permits, application of tariff headings, customs clearance (including import permits, licenses, certificates) (v) Asset Management, Tracking & Reporting.
- Goods held in a Presidio warehouse either a) at the CLIENT's request or b) in the event CLIENT refuses to accept delivery, may be subject to warehousing fees of 1% of the list price of such goods.

Warranty and Limitation of Liability

- Product is warranted by the Manufacturer, not by Presidio. Please consult Manufacturer for warranty terms. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR PRODUCTS HEREUNDER.

Return Policy

- CLIENTS return rights are subject to the return policies (& fees including restocking) of the applicable manufacturer
- A Presidio-issued Return Material Authorization (RMA) is required & needs to accompany returned items before any credit is issued to a CLIENT. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.
- CLIENTS have 15 calendar days from original ship date to request a RMA (unless shorter period is required by manufacturer)
- Items returned must be in original shipping cartons, unopened, unused, undamaged and unaltered failing which Presidio is entitled to reject acceptance of items or charge further fees
- The CLIENT is responsible for shipping fees to the destination highlighted in the RMA
- Opened software cannot be returned

Cancellation Policy

- CLIENT's cancellation of purchase order rights are subject to the cancellation policies (& fees) of the applicable manufacturer

Leases

- In the event Presidio does not receive payment for leased goods purchased on the CLIENT's behalf from the applicable third-party financing entity, CLIENT is obligated to pay Presidio for all such goods as indicated in the applicable Presidio invoice.

Software terms

- Software is subject to the license terms that accompany it.
- License terms are established between the CLIENT & owner of the software
- Unless Presidio is the owner or licensor, Presidio makes no representations and/or warranties relating to its operation, ownership or use.

Term and Termination of Orders: Usage-Based Services, Enterprise Agreements and Multi-Year Orders

- The terms of use for Usage-Based Services (i.e. Cisco-provided WebEx or Software as a Service (SaaS)) are established by the applicable third-party provider of such services either at the applicable third-party provider website or via the separate agreement between CLIENT and third-party provider.
- The "Initial Term" of an order for Usage-Based Services and/or Enterprise Agreement ("Order") starts on the date the Usage-Based Services and/or Enterprise Agreement are available for use by CLIENT and lasts for the time period stated in the Order. After the Initial Term, unless prohibited by applicable law, there will be an automatic "Renewal Term" of the same length of time unless CLIENT notifies Presidio in writing that CLIENT does not want to renew at least sixty (60) days before the end of the then current Initial Term or Renewal Term. If the fees will change for the Renewal Term, Presidio will notify CLIENT reasonably in advance of the Renewal and in time for CLIENT to accept or reject renewing the Usage-Based Services and/or Enterprise Agreement. If CLIENT agrees with the fee changes, CLIENT may do nothing and the new fees will apply for the upcoming Renewal Term.
- Either party may terminate an Order by providing the other party written notice of termination at least sixty (60) days before the end of such Initial or Renewal Term. The termination will be effective on the last day of the Initial or Renewal Term and CLIENT will pay for the Usage-Based Services and/or Enterprise Agreement until the end of the current Initial or Renewal Term regardless of when CLIENT provided notice. Notwithstanding the foregoing, Usage-Based Services and Enterprise Agreements ordered are strictly non-cancelable during the Initial Term or Renewal Term except as otherwise provided in the applicable Service Terms and/or otherwise agreed upon in writing by Presidio. CLIENT will not be entitled to any refund for terminated Usage-Based Services or Enterprise Agreements during the Initial Term or Renewal Term except as agreed upon in writing by Provider and/or Presidio

Multi-Year Agreements

- For multi-year agreements, CLIENT expressly agrees to enter into a binding, non-cancelable agreement per the billing schedule set forth in the quote. THE CLIENT ACKNOWLEDGES AND AGREES THAT THE CLIENT'S AGREEMENT AND PAYMENTS FOR A MULTI-YEAR TRANSACTION ARE ESSENTIAL ELEMENTS OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES FOR MULTI-YEAR AGREEMENTS, SUCH THAT PRESIDIO WOULD NOT HAVE ENTERED INTO A MULTI-YEAR TRANSACTION WITHOUT SUCH AGREEMENT.

SmartNet (Third party Maintenance)

- CLIENTS rights are subject to the terms provided by the applicable manufacturer. (per website address)

Confidential Information.

• CLIENT agrees that this quote is Presidio Confidential Information. CLIENT shall not disclose this quote to any third party for any purpose. CLIENT agrees to protect this Quote to the same extent that it protects its own Confidential Information, but with no less than a reasonable degree of care.

Export Law Compliance.

• CLIENT has been advised that any hardware or software provided to CLIENT via this Quote and/or subsequent purchase order may be subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.

Miscellaneous Terms

• Preprinted terms appearing on CLIENT Purchase Orders must be accepted in writing by Presidio to be applicable. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date

Quantity	1
Logic 1	(Multiple Items)

	Data				
	Sum of Customer Price (Six Months)	Sum of Difference	Count of Logic 1		
Total	\$ 108,914.49	\$ 12,536.24	\$ 132		11.51%

Product Number	Quote Number	Product Description
L-AC-APX-LIC=	461149583	Cisco AnyConnect Apex Term License, Total Authorized Users
L-ASA5516-TAM=	461149583	Cisco ASA5516 FirePOWER IPS and AMP Licenses
L-ISE-PLS-LIC=	461149583	Cisco ISE Plus License
L-ISE-APX-LIC=	461149583	Cisco ISE Apex License
L-ASA5545-TAM=	461149583	Cisco ASA5545 FirePOWER IPS and AMP Licenses
L-ASA5545-TAM=	461149583	Cisco ASA5545 FirePOWER IPS and AMP Licenses
WS-C4507RE+96V+	451150096	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base
GLC-SX-MMD	451150096	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM
GLC-SX-MMD	451150096	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM
CISCO3925-V/K9	451150096	^Cisco 3925 Voice Bundle, PVD3-64, UC License PAK, FL-CUBE10
ASR1001	451150096	^^^Cisco ASR1001 System,Crypto, 4 built-in GE, Dual P/S
SLASR1-AIS	451150096	Cisco ASR 1000 Advanced IP Services License
ASR1001	451150096	^^^Cisco ASR1001 System,Crypto, 4 built-in GE, Dual P/S
SLASR1-AIS	451150096	Cisco ASR 1000 Advanced IP Services License
UCUCS-EZ-C220M3S	451150096	^UCS C220 M3 SFF dual-4-core/3.3 GHz, 64 GB RAM, 8x300 GB 15K
UCUCS-EZ-C220M3S	451150096	^UCS C220 M3 SFF dual-4-core/3.3 GHz, 64 GB RAM, 8x300 GB 15K
WS-C3750X-24P-E	451150096	^^Catalyst 3750X 24 Port PoE IP Services
N7K-C7010-B2S2E	451150096	Nexus 7010 Bundle (Chassis,1xSUP2E,5xFAB2),No Power Supplies
DCNM-SAN-N7K-K9	451150096	DCNM for SAN Advanced Edition for Nexus 7000
N7K-C7010-B2S2E	451150096	Nexus 7010 Bundle (Chassis,1xSUP2E,5xFAB2),No Power Supplies
DCNM-SAN-N7K-K9	451150096	DCNM for SAN Advanced Edition for Nexus 7000
N7K-C7010-B2S2E	451150096	Nexus 7010 Bundle (Chassis,1xSUP2E,5xFAB2),No Power Supplies
DCNM-SAN-N7K-K9	451150096	DCNM for SAN Advanced Edition for Nexus 7000
N7K-C7010-B2S2E	451150096	Nexus 7010 Bundle (Chassis,1xSUP2E,5xFAB2),No Power Supplies
DCNM-SAN-N7K-K9	451150096	DCNM for SAN Advanced Edition for Nexus 7000
N6K-C6001-64T	451150096	^Nexus 6001, 1RU switch, fixed 48p of 10G BASE-T and 4p QSFP+
DCNM-LS-N61-K9	451150096	^DCNM for SAN and LAN Advanced Edt. for Nexus 6001 switches
N6K-C6001-64T	451150096	^Nexus 6001, 1RU switch, fixed 48p of 10G BASE-T and 4p QSFP+
DCNM-LS-N61-K9	451150096	^DCNM for SAN and LAN Advanced Edt. for Nexus 6001 switches
N5K-C5548UP-FA	451150096	^Nexus 5548 UP Chassis, 32 10GbE Ports, 2 PS, 2 Fans
DCNM-LAN-N5K-K9	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-SAN-N5K-K9	451150096	DCNM for SAN License for Nexus 5000
N5K-C5548UP-FA	451150096	^Nexus 5548 UP Chassis, 32 10GbE Ports, 2 PS, 2 Fans
DCNM-LAN-N5K-K9	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-SAN-N5K-K9	451150096	DCNM for SAN License for Nexus 5000
N2K-C2248TPE-FA-B	451150096	Standard Airflow pack:N2K-C2248TP-E-1GE, 2 AC PS, 1Fan
N2K-C2248TPE-FA-B	451150096	Standard Airflow pack:N2K-C2248TP-E-1GE, 2 AC PS, 1Fan
N5K-C5548UP-BUN	451150096	^Nexus 5548UP in N5548UP-N2K Bundle
N2K-C2248TPE-FA-B	451150096	Standard Airflow pack:N2K-C2248TP-E-1GE, 2 AC PS, 1Fan
N2K-C2248TPE-FA-B	451150096	Standard Airflow pack:N2K-C2248TP-E-1GE, 2 AC PS, 1Fan
DCNM-LAN-N5K-K9	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-SAN-N5K-K9	451150096	DCNM for SAN License for Nexus 5000
DCNM-LAN-N5K-K9	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-SAN-N5K-K9	451150096	DCNM for SAN License for Nexus 5000
N6K-C6001-64T	451150096	^Nexus 6001, 1RU switch, fixed 48p of 10G BASE-T and 4p QSFP+
DCNM-LS-N61-K9	451150096	^DCNM for SAN and LAN Advanced Edt. for Nexus 6001 switches
N6K-C6001-64T	451150096	^Nexus 6001, 1RU switch, fixed 48p of 10G BASE-T and 4p QSFP+
DCNM-LS-N61-K9	451150096	^DCNM for SAN and LAN Advanced Edt. for Nexus 6001 switches
N6004-B-24Q	451150096	^Nexus 6004 EF chassis 24x40GE Ports/FCoE Bundle; 6PS,4 FAN
DCNM-SAN-N64-K9	451150096	^DCNM for SAN Advanced Edt. for Nexus 6004 switches
DCNM-LAN-N64-K9	451150096	^DCNM for LAN Advanced Edt. for Nexus 6004 switches
N6004-B-24Q	451150096	^Nexus 6004 EF chassis 24x40GE Ports/FCoE Bundle; 6PS,4 FAN
DCNM-SAN-N64-K9	451150096	^DCNM for SAN Advanced Edt. for Nexus 6004 switches
DCNM-LAN-N64-K9	451150096	^DCNM for LAN Advanced Edt. for Nexus 6004 switches
DCNM-SAN-N64-K9	451150096	^DCNM for SAN Advanced Edt. for Nexus 6004 switches
DCNM-LAN-N64-K9	451150096	^DCNM for LAN Advanced Edt. for Nexus 6004 switches
N6004-B-24Q	451150096	^Nexus 6004 EF chassis 24x40GE Ports/FCoE Bundle; 6PS,4 FAN
DCNM-SAN-N64-K9	451150096	^DCNM for SAN Advanced Edt. for Nexus 6004 switches
DCNM-LAN-N64-K9	451150096	^DCNM for LAN Advanced Edt. for Nexus 6004 switches
SNS-3415-K9	451150096	^Small Secure Network Server for ISE, NAC, & ACS Applications
SNS-3415-K9	451150096	^Small Secure Network Server for ISE, NAC, & ACS Applications
FS-VMW-10-SW-K9	451150096	Cisco Firepower Management Center,(VMWare) for 10 devices

ASA5545-K9	451150096	ASA 5545-X with SW, 8GE Data, 1GE Mgmt, AC, 3DES/AES
WS-C4506-E	451150096	Cat4500 E-Series 6-Slot Chassis, fan, no ps
SNS-3415-K9	451150096	^Small Secure Network Server for ISE, NAC, & ACS Applications
SNS-3415-K9	451150096	^Small Secure Network Server for ISE, NAC, & ACS Applications
SNS-3415-K9	451150096	^Small Secure Network Server for ISE, NAC, & ACS Applications
SNS-3495-K9	451150096	^Large Secure Server for ISE, ACS and NAC Applications
SNS-3495-K9	451150096	^Large Secure Server for ISE, ACS and NAC Applications
SNS-3495-K9	451150096	^Large Secure Server for ISE, ACS and NAC Applications
PI-UCS-APL-K9	451150096	^Cisco Prime Infrastructure UCS Physical HW Appliance
C1-AIR-CT5520-K9	451150096	Cisco ONE - 5520 Wireless Controller w/rack mounting kit
C1FPAIRK9	451150096	Cisco ONE Foundation Perpetual - Wireless
C1-AIR-CT5520-K9	451150096	Cisco ONE - 5520 Wireless Controller w/rack mounting kit
C1FPAIRK9	451150096	Cisco ONE Foundation Perpetual - Wireless
AIR-CT5520-K9	451150096	Cisco 5520 Wireless Controller w/rack mounting kit
AIR-CT5520-K9	451150096	Cisco 5520 Wireless Controller w/rack mounting kit
WS-C2960X-24TS-L	451150096	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base
FS750-K9	451150096	Cisco Firepower Management Center 750 Chassis, 1U
FS750-K9	451150096	Cisco Firepower Management Center 750 Chassis, 1U
WS-C3650-24TS-L	451150096	Cisco Catalyst 3650 24 Port Data 4x1G Uplink LAN Base
WS-C3650-24TS-E	451150096	Cisco Catalyst 3650 24 Port Data 4x1G Uplink IP Services
WS-C3650-48TS-E	451150096	Cisco Catalyst 3650 48 Port Data 4x1G Uplink IP Services
WS-C2960X-24PS-L	451150096	Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base
C2921-VSEC/K9	451150096	^Cisco 2921 Voice Sec. Bundle, PVD3-32, UC&SEC Lic,FL-CUBE5
C3945E-VSEC/K9	451150096	^Cisco 3945E Voice Sec Bundle, PVD3-64, UC&SEC Lic,FL-CUBE10
C1-WSC3850-12X48UL	451150096	Cisco ONE Catalyst 3850 48Port (12mGig+36Gig) UPoE LAN Base
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
ASA5545-K8	451150096	ASA 5545-X with SW, 8GE Data, 1GE Mgmt, AC, DES
ASA-IC-6GE-CU-C	451150096	ASA 5545-X/5555-X Interface Card 6-port 10/100/1000, RJ-45
L-MGMT3X-PI-BASE=	451150096	Cisco Ent MGMT: PI 3.x Platform Base Lic
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
C1FPCAT38502K9	451150096	Cisco One Foundation Perpetual - Catalyst 3850 48-port
IE-2000-16TC-G-L	451150096	IE2000 with 16FE Copper, 2GE SFP/T and 2FE SFP (Lan Lite)
WS-C3650-24PS-E	451150096	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink IP Services
WS-C3850-12X48U-L	451150096	Cisco Catalyst 3850 48 Port (12 mGig+36 Gig) UPoE LAN Base
WS-C3850-24XU-L	451150096	Cisco Catalyst 3850 24 mGig Port UPoE LAN Base
WS-C3850-48U-E	451150096	Cisco Catalyst 3850 48 Port UPOE IP Services
WS-C4503-E	451150096	Cat4500 E-Series 3-Slot Chassis, fan, no ps
WS-C3650-48FD-E	451150096	Cisco Catalyst 3650 48 Port Full PoE 2x10G Uplink IPServices
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
ASA5516-FTD-K9	451150096	ASA 5516-X with Firepower Threat Defense, 8GE, AC
IE-2000-8TC-L	451150096	IE2000 with 8FE Copper ports and 2FE Combo (Lan Lite)
WS-C2960X-24TS-L	451150096	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base
WS-C3850-24U-E	451150096	Cisco Catalyst 3850 24 Port UPOE IP Services
N6004-B-24Q	451150096	^Nexus 6004 EF chassis 24x40GE Ports/FCoE Bundle; 6PS,4 FAN
ISR4331-SEC/K9	451150096	Cisco ISR 4331 Sec bundle w/SEC license
ASA5500X-SSD120=	451150096	ASA 5512-X through 5555-X 120 GB MLC SED SSD (Spare)
R-DCNM-SVR-10-K9=	451150096	DCNM v10 - SW for Server - E-Delivery
ASA5516-FPWR-K9	451150096	ASA 5516-X with FirePOWER services, 8GE, AC, 3DES/AES
ASA5516-FPWR-K9	451150096	ASA 5516-X with FirePOWER services, 8GE, AC, 3DES/AES

SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
DS-C9706	451150096	MDS 9706 Chassis No Power Supplies, Fans Included
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
C1F1PMD59700K9	451150096	Cisco ONE Foundation Perpetual MDS 9700
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
SFP-10G-SR	451150096	10GBASE-SR SFP Module
WS-C2960X-48FPS-L	451150096	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base
CP-DX80-K9=	451150096	Cisco Webex DX80
CP-DX80-K9=	451150096	Cisco Webex DX80
EXPWY-E-BDL-K9	451150096	^Expressway-E Appliance Bundle
EXPWY-E-BDL-K9	451150096	^Expressway-E Appliance Bundle
C9300-48U-A	451150096	Catalyst 9300 48-port UPOE, Network Advantage
C9300-48U-A	451150096	Catalyst 9300 48-port UPOE, Network Advantage
N93-FNPV1K9=	451150096	FCOE NPV License for 9300 Series Switches
N93-FNPV1K9=	451150096	FCOE NPV License for 9300 Series Switches
C1-N9K-C93180LC-EX	451150096	Cisco ONE Nexus 9300 Series, 24p 40/50G and 6p 100G
C1-N9K-C93180LC-EX	451150096	Cisco ONE Nexus 9300 Series, 24p 40/50G and 6p 100G
C1-N9K-C93180LC-EX	451150096	Cisco ONE Nexus 9300 Series, 24p 40/50G and 6p 100G
N9K-C9504-B3-E	451150096	Nexus 9504 chassis bundle with 1Sup, 3PS, 2SC, 4 FM-E, 3Fan
N7702-S2E-40G-P1	451150096	Nexus 7702 40G Promotional Bundle
N7702-S2E-40G-P1	451150096	Nexus 7702 40G Promotional Bundle
C9500-32QC-A	451150096	Catalyst 9500 32-port 40/100G only, Advantage
SPARK-BOARD55-K9	451150096	^Cisco Spark Board 55
SPARK-BOARD55-K9	451150096	^Cisco Spark Board 55
SPARK-BOARD55-K9	451150096	^Cisco Spark Board 55
SPARK-BOARD55-K9	451150096	^Cisco Spark Board 55
FS-VMW-10-SW-K9	451150096	Cisco Firepower Management Center,(VMWare) for 10 devices

SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
UCS-SP-5108-AC	451150096	UCS SP Select 5108 AC2 Chassis w/2208 IO, 4x SFP cable 3m
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
UCS-SP-5108-AC	451150096	UCS SP Select 5108 AC2 Chassis w/2208 IO, 4x SFP cable 3m
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
UCS-SP-5108-AC	451150096	UCS SP Select 5108 AC2 Chassis w/2208 IO, 4x SFP cable 3m
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
N9K-C9504-B3-E	451150096	Nexus 9504 chassis bundle with 1Sup, 3PS, 2SC, 4 FM-E, 3Fan
C1-N5K-C5672UP	451150096	Cisco OneNexus5672UP 1RU,32x10G SFP+,16pxUP SFP+,6x40G QSFP+
C1A2PNEX56721K9	451150096	Cisco ONE Advanced Perpetual Nexus 5672
C1F2PNEX56721K9	451150096	Cisco ONE Foundation Perpetual Nexus 5672
C1-N5K-C5672UP	451150096	Cisco OneNexus5672UP 1RU,32x10G SFP+,16pxUP SFP+,6x40G QSFP+
C1F2PNEX56721K9	451150096	Cisco ONE Foundation Perpetual Nexus 5672
C1A2PNEX56721K9	451150096	Cisco ONE Advanced Perpetual Nexus 5672
C1-N5K-C5672UP	451150096	Cisco OneNexus5672UP 1RU,32x10G SFP+,16pxUP SFP+,6x40G QSFP+
C1F2PNEX56721K9	451150096	Cisco ONE Foundation Perpetual Nexus 5672
C1A2PNEX56721K9	451150096	Cisco ONE Advanced Perpetual Nexus 5672
C1-N5K-C5672UP	451150096	Cisco OneNexus5672UP 1RU,32x10G SFP+,16pxUP SFP+,6x40G QSFP+
C1F2PNEX56721K9	451150096	Cisco ONE Foundation Perpetual Nexus 5672
C1A2PNEX56721K9	451150096	Cisco ONE Advanced Perpetual Nexus 5672
UCS-SP-FI6454	451150096	(Not sold standalone) UCS 6454 FI
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
UCS-SP-FI6454	451150096	(Not sold standalone) UCS 6454 FI
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
UCS-SP-FI6454	451150096	(Not sold standalone) UCS 6454 FI
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
SFP-H10GB-CU3M	451150096	10GBASE-CU SFP+ Cable 3 Meter
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
NXOS-AD-XF	451150096	NX-OS Advantage License for Nexus 9300 (10G+) Platforms
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
N9K-C9336C-FX2-B	451150096	Nexus 9336C-FX2 bundle PID
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
N9K-C9336C-FX2-B	451150096	Nexus 9336C-FX2 bundle PID
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF

QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
NXOS-AD-XF	451150096	NX-OS Advantage License for Nexus 9300 (10G+) Platforms
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
QSFP-40/100-SRBD	451150096	100G and 40GBASE SR-BiDi QSFP Transceiver, LC, 100m OM4 MMF
N9K-C9336C-FX2-B	451150096	Nexus 9336C-FX2 bundle PID
N9K-C9336C-FX2-B	451150096	Nexus 9336C-FX2 bundle PID
CS-BOARD70S-M-K9	451150096	^Cisco Webex Board 70S (MSRP)
ASR1001-HX	451150096	Cisco ASR1001-HX System,4x10GE+4x1GE,2xP/S, optional crypto
SLASR1-AES	451150096	Cisco ASR 1000 Advanced Enterprise Services License
M-ASR1001HX-16GB	451150096	Cisco ASR1001-HX 16GB DRAM
R-ISE-VMS-K9=	451150096	Cisco ISE Virtual Machine Small
LIC-CT5520-1A	451150096	Cisco 5520 Wireless Controller 1 AP Adder License
LIC-CT5520-1A	451150096	Cisco 5520 Wireless Controller 1 AP Adder License
LIC-CUCM-11X-ENH-A	451150096	UC Manager-11.x Enhanced Single User License
R-ISE-VMS-K9=	451150096	Cisco ISE Virtual Machine Small
L-CSR-100M-AX-1Y=	451150096	CSR 1000V e-PAK 1-year 100Mbps AX Package
IC3000-2C2F-K9	451150096	Industrial Compute appliance
IXM-LPWA-900-16-K9	451150096	Cisco 900MHz LoRaWAN Gateway, IP67, 16-Channels, TDOA
AIR-AP1562I-B-K9	451150096	802.11ac W2 Low-Profile Outdoor AP, Internal Ant, B Reg Dom.
IR510-OFDM-FCC/K9	451150096	IR510 915Mhz WPAN router w/ 2 serial,1 FE LAN
ANT-WPAN-OD-OUT-N	451150096	WPAN Dipole Antenna 863-928MHz, Direct Connect,1.5dBi gain
IE-3300-8P2S-E	451150096	Catalyst IE3300 with 8 GE PoE+ and 2 GE SFP, Modular, NE
IE-3300-8P2S-E	451150096	Catalyst IE3300 with 8 GE PoE+ and 2 GE SFP, Modular, NE
IE-3300-8P2S-E	451150096	Catalyst IE3300 with 8 GE PoE+ and 2 GE SFP, Modular, NE
CGR1240/K9	451150096	CGR1240 w/ 4 module slots,2 GE,2 serial,4 FE LAN,Wi-Fi,GPS
DCNM-LAN-N93-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 9300 switches
DCNM-LAN-N93-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 9300 switches
DCNM-LAN-N93-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 9300 switches
DCNM-LAN-N93-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 9300 switches
DCNM-LAN-N95-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 9500 switches
DCNM-LAN-N95-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 9500 switches
DCNM-LAN-N5K-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-LAN-N5K-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-LAN-N5K-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-LAN-N5K-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-LAN-N5K-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-LAN-N5K-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
DCNM-LAN-N5K-K9=	451150096	DCNM for LAN Advanced Edt. for Nexus 5000
C1-N5K-C5672UP	451150096	Cisco OneNexus5672UP 1RU,32x10G SFP+,16pxUP SFP+,6x40G QSFP+
C1A2PNEX56721K9	451150096	Cisco ONE Advanced Perpetual Nexus 5672
C1F2PNEX56721K9	451150096	Cisco ONE Foundation Perpetual Nexus 5672
UCSB-B200-M5-U	451150096	UCS B200 M5 Blade w/o CPU, mem, HDD, mezz (UPG)
C9500-DNA-32QC-A	451150096	C9500 DNA Advantage, Term License
DNAC1E-OP-500M-1Y	451150096	DNAC1 Essentials On-Prem 500mbps Subscription 1Y
AIR-DNAC1E	451150096	CISCO DNA4C1 Essentials Term Wireless
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
AIR-DNAC1E	451150096	CISCO DNA4C1 Essentials Term Wireless
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
AIR-DNAC1E	451150096	CISCO DNA4C1 Essentials Term Wireless
C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P

C29603-DNAC1E	451150096	DNAC1 Essentials Term C2960X/XR 24P
AIR-DNAC1E	451150096	CISCO DNA4C1 Essentials Term Wireless
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY
AIR-DNAC1ER	451150096	CISCO DNA4C1 Essentials Term Wireless - For Renewal
AIR-DNAC1ER	451150096	CISCO DNA4C1 Essentials Term Wireless - For Renewal
C38502-DNAC1ER	451150096	DNAC1 Essentials Term C3850 48P - RENEW ONLY

PAK/Serial Numb	Instant	Service	SKU	Takeover L	Target Contr	Start Date	End [Last Dat	Quan	End C
ILOI0CIKY3Q	5E+09	ANYSL	L-AC-APX No		201017272	11-Oct-2020	####		25	101036
VGP7DJ5CZ8C	5E+09	ASAFP	L-ASA551 No		94618133	11-Oct-2020	####		2	101036
G3GFTGW1WR3	5E+09	PLS	L-ISE-PL No		202931536	01-Oct-2020	####		1000	200023
WBA3C8E1SLO	5E+09	APX	L-ISE-AP No		202931495	01-Oct-2020	####		1000	200023
MXPDC19GPVT	5E+09	ASAFP	L-ASA55 No		94618133	01-Oct-2020	####		2	402833
CWR2T5HNX8G	5E+09	ASAFP	L-ASA55 No		94618133	01-Oct-2020	####		2	402833
FXS1634Q2GB	1E+09	SSSNT	CON-SSS No		202211868	01-Oct-2020	####	#####	1	404422
FNS154602NU	1E+09	SSSNT	CON-SSS No		202211868	01-Oct-2020	####		1	404422
FNS154602MD	1E+09	SSSNT	CON-SSS No		202211868	01-Oct-2020	####		1	404422
FTX1637ALM8	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	800099
SSI16450CD1	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	193471
	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####		1	193471
SSI1644084T	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	193471
	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####		1	193471
FCH1703V1WT	1E+09	SNT	CON-SNT No		202211868	01-Oct-2020	####	#####	1	415131
FCH1703V1XV	1E+09	SNT	CON-SNT No		202211868	01-Oct-2020	####	#####	1	415131
FDO1721R1DX	1E+09	SW	CON-SW No		202940438	01-Oct-2020	####	#####	1	417573
JAF1732BKTR	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####		1	800099
3112J149E77	1E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####		1	800099
JAF1732BLBE	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####		1	800099
3112J5C1494	1E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####		1	800099
JAF1732AKAM	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####		1	800099
3112J31BEBB	1E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####		1	800099
JAF1732BKTQ	1E+09	SW	CON-SW No		202211868	01-Oct-2020	####		1	800099
3112J621A22	1E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####		1	800099
FOC1812R105	2E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	820160
6011J722784	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FOC1808R2BR	2E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	820160
6011J4FB6E4	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
SSI1808072N	2E+09	SNT	CON-SNT No		202211868	01-Oct-2020	####	#####	1	800099
5511J5936F6	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
3231J382BCB	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
SSI180804VQ	2E+09	SNT	CON-SNT No		202211868	01-Oct-2020	####	#####	1	800099
5511JCC4BE4	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
3231J386494	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FOX1809G7GT	2E+09	SNT	CON-SNT No		202940438	01-Oct-2020	####		1	800099
FOX1808GKNV	2E+09	SNT	CON-SNT No		202940438	01-Oct-2020	####		1	800099
SSI180805ZM	2E+09	SNT	CON-SNT No		202940438	01-Oct-2020	####	#####	1	800099
FOX1809G7G8	2E+09	SNT	CON-SNT No		202940438	01-Oct-2020	####		1	800099
FOX1808GKMU	2E+09	SNT	CON-SNT No		202940438	01-Oct-2020	####		1	800099
5511J498242	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
3231J5CBC45	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
5511J356602	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
3231J10A941	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FOC1808R2BS	2E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	800099
6011J7C9D55	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FOC1808R2CD	2E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	800099
6011J662295	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FOC1818R035	2E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	800099
6011J625448	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
6011J33628E	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FOC1816R33H	2E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	800099
6011J6944C9	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
6011J2CAF93	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
6011J2CEC8F	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
6011J7C9E50	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FOC1818R02H	2E+09	SW	CON-SW No		202211868	01-Oct-2020	####	#####	1	800099
6011J1BD6B3	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
6011J2B6B05	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####	#####	1	800099
FCH1830V340	2E+09	SNT	CON-SNT No		202211868	01-Oct-2020	####	#####	1	200034
FCH1830V20Q	2E+09	SNT	CON-SNT No		202211868	01-Oct-2020	####	#####	1	200034
7361J60DD1B	2E+09	ECMU	CON-ECM No		202940438	01-Oct-2020	####		2	200049

FTX190411K4	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200049
FXS1903Q0AH	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200049
FCH1921V093	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200076
FCH1920V1ER	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200076
FCH1920V2SW	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200076
FCH1921V0AN	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200076
FCH1920V1D1	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200076
FCH1920V1CY	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200076
FCH1934V02U	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	800099
FCH1934V0VY	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	800099
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		300	800099
FCH1934V0X6	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	800099
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		300	800099
FCH1935V070	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	800099
FCH1935V07E	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	800099
FCW1936B26H	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	200065
JMX193880FS	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200065
JMX193880FQ	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200065
FDO1931E0CR	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	200065
FDO1931E0CP	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	200065
FDO1933E1MB	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	200065
FCW1947A47Q	2E+09 SNT	CON-SNT No	202940438	01-Oct-2020	####		1	325692
FJC2010A25X	2E+09 SW	CON-SW No	202211868	01-Oct-2020	####	#####	1	200061
FJC2014D0AY	2E+09 SW	CON-SW No	202211868	01-Oct-2020	####	#####	1	200061
FCW2020F05F	2E+09 SW	CON-SW No	202211868	01-Oct-2020	####	#####	1	402833
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	402833
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	402833
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	402833
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	402833
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	402833
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	402833
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	402833
FGL1750411U	2E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	404422
FTX2319W0D2	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	404422
5673J6D5BA9	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	200049
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	200049
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	200049
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	200049
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	200049
	2E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	200049
FDO2042T0CL	2E+09 SNT	CON-SNT No	202940438	01-Oct-2020	####		1	325692
FDO2041E079	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	200154
FCW2049F077	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####	#####	1	404422
FCW2051D03G	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####	#####	1	200061
FCW2052D0U0	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200154
FXS2049Q1QC	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	200154
FDO2051Z01P	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	200154
JMX2105Y10F	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
JMX2105Y10T	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
JMX2105Y105	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
JMX2105Y0ZZ	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
JMX2105Y0ZY	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
JMX2105Y100	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
JMX2105Y104	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
JMX2105Y10E	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####		1	290917
FDO2048T0JH	5E+09 SNT	CON-SNT No	202940438	01-Oct-2020	####		1	400690
FCW2109A503	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	415123
FOC2114U0JJ	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####	#####	1	402341
FOC2052R1TR	5E+09 SW	CON-SW No	202211868	01-Oct-2020	####	#####	1	800099
FLM2123V0UL	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	101034
MSA20250LZY	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	800099
	5E+09 ECMU	CON-ECM No	202940438	01-Oct-2020	####		1	405984
JMX2140G0B7	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	100949
JMX2140G0AX	5E+09 SNT	CON-SNT No	202211868	01-Oct-2020	####		1	100949

FNS21361G5K	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615RE	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS2136182J	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361ANW	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615WM	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361ANU	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361865	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FJN	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GFN	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FJT	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GGH	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615SE	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FKW	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361APN	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361ANM	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GGG	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FXS2134Q02C	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GFJ	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361F9U	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FBC	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615L4	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FB6	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615K3	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361F8N	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FA0	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GFL	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
	5E+09	ECMUS	CON-ECM No	202211868	01-Oct-2020	####	1	200065
FNS21361F8K	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361F9M	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GG0	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FBA	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GFS	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615M6	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615LH	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361GG1	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS213615FY	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FAQ	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361F9V	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FAV	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361FBG	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361F9Y	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FNS21361F9X	5E+09	SSSNT	CON-SSS No	202211868	01-Oct-2020	####	1	200065
FCW2145B3ND	5E+09	SNT	CON-SNT No	202940438	01-Oct-2020	####	1	303806
FOC2202N2YF	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	404422
FOC2202N33F	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	404422
FCH2223V01U	5E+09	SSSNT	CON-SSS No	202940440	01-Oct-2020	#### #####	1	404422
FCH2222V3YX	5E+09	SSSNT	CON-SSS No	202940440	01-Oct-2020	#### #####	1	404422
FCW2227G07Q	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	59744
FOC2227Z0G5	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	59744
XRY2C8XNWU8	5E+09	ECMU	CON-ECM No	202940438	01-Oct-2020	####	1	101817
K3TYTZ3PMAW	5E+09	ECMU	CON-ECM No	202940438	01-Oct-2020	####	1	101817
FDO22210HX7	5E+09	SW	CON-SW No	202940438	01-Oct-2020	#### #####	1	101817
FDO22270VJU	5E+09	SW	CON-SW No	202940438	01-Oct-2020	#### #####	1	101817
FDO22210J9X	5E+09	SW	CON-SW No	202940438	01-Oct-2020	#### #####	1	101817
FOX2223PAV6	5E+09	SW	CON-SW No	202211868	01-Oct-2020	####	1	101817
JPG213000U9	5E+09	SNT	CON-SNT No	202211868	01-Oct-2020	####	1	101817
JPG221800F4	5E+09	SNT	CON-SNT No	202211868	01-Oct-2020	####	1	101817
CAT2209L0LN	5E+09	SSSNT	CON-SSS No	201727848	01-Oct-2020	####	1	101817
FGL2235601E	5E+09	ECDN	CON-ECC No	201081288	01-Oct-2020	####	1	404422
FGL2235601K	5E+09	ECDN	CON-ECC No	201081288	01-Oct-2020	####	1	404422
FGL2235601G	5E+09	ECDN	CON-ECC No	201081288	01-Oct-2020	####	1	404422
FGL2235601D	5E+09	ECDN	CON-ECC No	201081288	01-Oct-2020	####	1	404422
	5E+09	ECMU	CON-ECM No	202940438	01-Oct-2020	####	2	200049

FOF2247N6GS	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2247N6G8	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2248N0WM	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
TEYMH8XEA7N	5E+09	ECMUS	CON-ECM No	202207810	01-Oct-2020	####	1	200065
FOF2247N6G5	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2247N6HF	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2246N529	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2246N531	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2246N51W	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2247N6G3	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FOF2247N6HD	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FDO23031G5E	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FDO23031G4C	5E+09	SSSNT	CON-SSS No	202207810	01-Oct-2020	####	1	200065
FGL2307408K	5E+09	ECDN	CON-ECC No	202940438	01-Oct-2020	####	1	404422
TTM2305003P	5E+09	SW	CON-SW No	202221225	01-Oct-2020	####	1	200065
	5E+09	SW	CON-SW No	202221225	01-Oct-2020	####	1	200065
STP22510037	5E+09	SW	CON-SW No	202221225	01-Oct-2020	####	1	200065
DSO1Q1EQ6HI	5E+09	ECMUS	CON-ECM No	202324461	01-Oct-2020	####	1	800099
	5E+09	ECMU	CON-ECM No	202385112	01-Oct-2020	####	150	200065
	5E+09	ECMU	CON-ECM No	202385373	01-Oct-2020	####	150	200065
	5E+09	ECMU	CON-ECM No	202385373	14-Jul-2020	####	30	200065
PPPU67AI270	5E+09	ECMU	CON-ECM No	202626829	25-Jul-2020	####	1	100818
ZYIO9D272LJ	5E+09	ECMU	CON-ECM No	New	25-Jul-2020	####	1	100818
FCH2307Y028	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	404360
FOC23195XER	5E+09	SSSNT	CON-SSS No	201254374	01-Oct-2020	####	1	100818
FJC2331F030	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	100818
FCW23170HJZ	5E+09	SSSNT	CON-SSS No	201254374	01-Oct-2020	####	1	100818
	5E+09	SSSNT	CON-SSS No	201254374	01-Oct-2020	####	1	100818
FOC2331V07F	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	100818
FOC2331V07B	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	100818
FOC2331V04P	5E+09	SNT	CON-SNT No	201081288	01-Oct-2020	####	1	100818
FTX2332G00P	5E+09	SSSNT	CON-SSS No	201254374	01-Oct-2020	####	1	100818
S4NAY7JUMCW	5E+09	ECMU	CON-ECM No	202626829	18-Nov-2020	####	1	404422
M76URZXWKU7	5E+09	ECMU	CON-ECM No	202626829	18-Nov-2020	####	1	404422
JZF49VHDQTQ	5E+09	ECMU	CON-ECM No	202626829	18-Nov-2020	####	1	404422
S1N5M8CN7NX	5E+09	ECMU	CON-ECM No	202626829	18-Nov-2020	####	1	404422
78F625K2IJE	5E+09	ECMU	CON-ECM No	202626829	18-Nov-2020	####	1	404422
VLP6KN646VM	5E+09	ECMU	CON-ECM No	202626829	18-Nov-2020	####	1	404422
T2ZYB8RT6W	5E+09	ECMU	CON-ECM No	202626829	20-Nov-2020	#####	1	404422
HAWIAD2B3R5	5E+09	ECMU	CON-ECM No	202626829	20-Nov-2020	#####	1	404422
GLV1FDS12V4	5E+09	ECMU	CON-ECM No	202626829	20-Nov-2020	#####	1	404422
7CO8LRBL1EZ	5E+09	ECMU	CON-ECM No	202626829	20-Nov-2020	#####	1	404422
4FIYLFAXV36	5E+09	ECMU	CON-ECM No	202626829	20-Nov-2020	#####	1	404422
9I9ELFPRM35	5E+09	ECMU	CON-ECM No	202626829	20-Nov-2020	#####	1	404422
FOC1921R22Y	5E+09	SSSNT	CON-SSS No	202221225	01-Oct-2020	#####	1	200065
	5E+09	ECMUS	CON-ECM No	202221225	01-Oct-2020	#####	1	200065
	5E+09	ECMU	CON-ECM No	202221225	01-Oct-2020	#####	1	200065
FCH22237DZ3	5E+09	SNT	CON-SNT No	202211360	01-Oct-2020	####	1	200065
	5E+09	SSTCM	CON-SST No	New	01-Oct-2020	####	1	101817
			No	New	19-Sep-2020	####	1	193471
	5E+09	SSTC	AIR-DNA No	202940440	04-Jan-2021	####	300	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	AIR-DNA No	202940440	04-Jan-2021	####	300	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
	5E+09	SSTC	AIR-DNA No	202940440	04-Jan-2021	####	300	402833
	5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833

5E+09	SSTC	C29603-I No	202940440	04-Jan-2021	####	1	402833
5E+09	SSTC	AIR-DNA No	202940440	04-Jan-2021	####	300	402833
	SSTC	C38502-I No	New	16-Sep-2020	####	1	402833
	SSTC	C38502-I No	New	16-Sep-2020	####	1	402833
	SSTC	C38502-I No	New	16-Sep-2020	####	1	402833
	SSTC	C38502-I No	New	16-Sep-2020	####	1	200049
	SSTC	C38502-I No	New	16-Sep-2020	####	1	200049
	SSTC	C38502-I No	New	16-Sep-2020	####	1	402833
	SSTC	C38502-I No	New	16-Sep-2020	####	1	402833
	SSTC	C38502-I No	New	16-Sep-2020	####	1	200049
	SSTC	C38502-I No	New	16-Sep-2020	####	1	200049
	SSTC	AIR-DNA No	New	16-Sep-2020	####	300	800099
	SSTC	AIR-DNA No	New	16-Sep-2020	####	300	800099
	SSTC	C38502-I No	New	16-Sep-2020	####	1	402833

End C	End C	End C	End C	End C	End Customer	Zip/Postal Code	Customer Price (Six Month)
JEA - T	21	WES	JACKSC	FL	US	32202	\$ 102.15
JEA - T	21	WES	JACKSC	FL	US	32202	\$ 1,361.90
JEA	21	WES	JACKSC	FL	US	32202	\$ 2,454.00
JEA	21	WES	JACKSC	FL	US	32202	\$ 1,842.00
JEA	21	W	C	JACKSC	FL	US 322023158	\$ 4,506.38
JEA	21	W	C	JACKSC	FL	US 322023158	\$ 4,506.38
JEA, TO	21	WES	JACKSC	FL	US	32202	\$ 873.16
JEA, TO	21	WES	JACKSC	FL	US	32202	\$ 10.81
JEA, TO	21	WES	JACKSC	FL	US	32202	\$ 10.81
JEA	21	W	C	JACKSC	FL	US 32202	\$ 510.91
JEA	21	WES	JACKSC	FL	US	32202	\$ 680.68
JEA	21	WES	JACKSC	FL	US	32202	\$ 346.74
JEA	21	WES	JACKSC	FL	US	32202	\$ 680.68
JEA	21	WES	JACKSC	FL	US	32202	\$ 346.74
JEA TO:	21	W	C	JACKSC	FL	US 32202	\$ 174.57
JEA TO:	21	W	C	JACKSC	FL	US 32202	\$ 174.57
JEA TO:	21	W	C	JACKSC	FL	US 32202	\$ 225.43
JEA	21	W	C	JACKSC	FL	US 32202	\$ 4,334.33
JEA	21	W	C	JACKSC	FL	US 32202	\$ 1,925.52
JEA	21	W	C	JACKSC	FL	US 32202	\$ 4,334.33
JEA	21	W	C	JACKSC	FL	US 32202	\$ 1,925.52
JEA	21	W	C	JACKSC	FL	US 32202	\$ 4,334.33
JEA	21	W	C	JACKSC	FL	US 32202	\$ 1,925.52
JEA	21	W	C	JACKSC	FL	US 32202	\$ 4,334.33
JEA	21	W	C	JACKSC	FL	US 32202	\$ 1,925.52
JEA, TO	21	WES	JACKSC	FL	US	32202	\$ 785.58
JEA	21	W	C	JACKSC	FL	US 32202	\$ 600.60
JEA, TO	21	WES	JACKSC	FL	US	32202	\$ 785.58
JEA	21	W	C	JACKSC	FL	US 32202	\$ 600.60
JEA	21	W	C	JACKSC	FL	US 32202	\$ 770.37
JEA	21	W	C	JACKSC	FL	US 32202	\$ 91.69
JEA	21	W	C	JACKSC	FL	US 32202	\$ 641.84
JEA	21	W	C	JACKSC	FL	US 32202	\$ 770.37
JEA	21	W	C	JACKSC	FL	US 32202	\$ 91.69
JEA	21	W	C	JACKSC	FL	US 32202	\$ 641.84
JEA	21	W	C	JACKSC	FL	US 32202	\$ 98.90
JEA	21	W	C	JACKSC	FL	US 32202	\$ 98.90
JEA	21	W	C	JACKSC	FL	US 32202	\$ 647.05
JEA	21	W	C	JACKSC	FL	US 32202	\$ 98.90
JEA	21	W	C	JACKSC	FL	US 32202	\$ 98.90
JEA	21	W	C	JACKSC	FL	US 32202	\$ 91.69
JEA	21	W	C	JACKSC	FL	US 32202	\$ 641.84
JEA	21	W	C	JACKSC	FL	US 32202	\$ 91.69
JEA	21	W	C	JACKSC	FL	US 32202	\$ 641.84
JEA	21	W	C	JACKSC	FL	US 32202	\$ 785.58
JEA	21	W	C	JACKSC	FL	US 32202	\$ 600.60
JEA	21	W	C	JACKSC	FL	US 32202	\$ 785.58
JEA	21	W	C	JACKSC	FL	US 32202	\$ 600.60
JEA	21	W	C	JACKSC	FL	US 32202	\$ 1,782.58
JEA	21	W	C	JACKSC	FL	US 32202	\$ 800.80
JEA	21	W	C	JACKSC	FL	US 32202	\$ 320.32
JEA	21	W	C	JACKSC	FL	US 32202	\$ 1,782.58
JEA	21	W	C	JACKSC	FL	US 32202	\$ 800.80
JEA	21	W	C	JACKSC	FL	US 32202	\$ 320.32
JEA	21	W	C	JACKSC	FL	US 32202	\$ 800.80
JEA	21	W	C	JACKSC	FL	US 32202	\$ 320.32
JEA	21	W	C	JACKSC	FL	US 32202	\$ 320.32
JEA	21	W	C	JACKSC	FL	US 32202	\$ 1,782.58
JEA	21	W	C	JACKSC	FL	US 32202	\$ 800.80
JEA	21	W	C	JACKSC	FL	US 32202	\$ 320.32
JEA - T	21	WES	JACKSC	FL	US	32202	\$ 1,046.24
JEA - T	21	WES	JACKSC	FL	US	32202	\$ 1,046.24
JEA TO:	21	W	C	JACKSC	FL	US 32202	\$ 320.32

JEA	21W C JACKSC FL	US	32220	\$	980.81
JEA	21W C JACKSC FL	US	32220	\$	1,002.53
JEA TO: 21 WES JACKSC FL		US	32202-3158	\$	1,046.24
JEA TO: 21 WES JACKSC FL		US	32202-3158	\$	1,046.24
JEA TO: 21 WES JACKSC FL		US	32202-3158	\$	1,046.24
JEA TO: 21 WES JACKSC FL		US	32202-3158	\$	2,128.53
JEA TO: 21 WES JACKSC FL		US	32202-3158	\$	2,128.53
JEA TO: 21 WES JACKSC FL		US	32202-3158	\$	2,128.53
JEA	21 W C JACKSC FL	US	32202	\$	910.27
JEA	21 W C JACKSC FL	US	32202	\$	1,080.86
JEA	21 W C JACKSC FL	US	32202	\$	6,366.99
JEA	21 W C JACKSC FL	US	32202	\$	1,080.86
JEA	21 W C JACKSC FL	US	32202	\$	6,366.99
JEA	21 W C JACKSC FL	US	32202	\$	1,085.02
JEA	21 W C JACKSC FL	US	32202	\$	1,085.02
JEA	21 W C JACKSC FL	US	32202	\$	66.17
JEA	21 W C JACKSC FL	US	32202	\$	1,491.09
JEA	21 W C JACKSC FL	US	32202	\$	1,491.09
JEA	21 W C JACKSC FL	US	32202	\$	98.50
JEA	21 W C JACKSC FL	US	32202	\$	239.59
JEA	21 W C JACKSC FL	US	32202	\$	440.84
JEA	PO BOX JACKSC FL	US	32201	\$	88.32
JEA	21 W C JACKSC FL	US	32202	\$	255.06
JEA	21 W C JACKSC FL	US	32202	\$	1,228.43
JEA	21 W C JACKSC FL	US	322023158	\$	332.85
JEA	21 W C JACKSC FL	US	322023158	\$	180.98
JEA	21 W C JACKSC FL	US	322023158	\$	180.98
JEA	21 W C JACKSC FL	US	322023158	\$	180.98
JEA	21 W C JACKSC FL	US	322023158	\$	180.98
JEA	21 W C JACKSC FL	US	322023158	\$	180.98
JEA	21 W C JACKSC FL	US	322023158	\$	180.98
JEA, TO 21 WES JACKSC FL		US	32202	\$	978.70
JEA, TO 21 WES JACKSC FL		US	32202	\$	240.24
JEA TO: 21 W C JACKSC FL		US	32202	\$	7.60
JEA TO: 21 W C JACKSC FL		US	32202	\$	180.98
JEA TO: 21 W C JACKSC FL		US	32202	\$	180.98
JEA TO: 21 W C JACKSC FL		US	32202	\$	180.98
JEA	PO BOX JACKSC FL	US	32201	\$	97.70
JEA, TO 44 W A JACKSC FL		US	322023102	\$	264.96
JEA, TO 21 WES JACKSC FL		US	32202	\$	330.84
JEA	21 W C JACKSC FL	US	32202	\$	330.60
JEA, TO 44 W A JACKSC FL		US	322023102	\$	672.52
JEA, TO 44 W A JACKSC FL		US	322023102	\$	856.66
JEA, TO 44 W A JACKSC FL		US	322023102	\$	559.36
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA, TO 21 WES JACKSC FL		US	32202	\$	233.83
JEA TO: 21 WES JACKSC FL		US	32202	\$	54.82
JEA TO: 21 WES JACKSC FL		US	32202	\$	66.17
JEA TO: 21 W C JACKSC FL		US	322023155	\$	361.60
JEA	21 W C JACKSC FL	US	32202	\$	1,782.58
JEA	21 W C JACKSC FL	US	32202	\$	195.03
JEA	21 W C JACKSC FL	US	32202	\$	30.09
JEA	21 WES JACKSC FL	US	32202	\$	229.43
JEA	21 W C JACKSC FL	US	32202-3158	\$	287.89
JEA	21 W C JACKSC FL	US	32202-3158	\$	287.89

JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	414.41
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	43.24
JEA	21 W C JACKSC FL	US	32202	\$	703.50
JEA	21 W C JACKSC FL	US	32202	\$	703.50
JEA, TO	21 WES JACKSC FL	US	32202	\$	920.91
JEA	21 W C JACKSC FL	US	32202	\$	2,142.14
JEA	21 W C JACKSC FL	US	32202	\$	346.74
JEA	21 W C JACKSC FL	US	32202	\$	247.85
JEA	21 W C JACKSC FL	US	32202	\$	643.85
JEA	21 W C JACKSC FL	US	32202	\$	1,561.03
JEA	21 W C JACKSC FL	US	32202	\$	1,561.03
JEA	21 W C JACKSC FL	US	32202	\$	637.42
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	737.00
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	200.20
JEA	21 W C JACKSC FL	US	32202	\$	110.12
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	121.18
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	29.49
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	68.26
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	3.20
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	281.02
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	281.02
JEA - TI	21 WES JACKSC FL	US	32202-3155	\$	428.60
JEA, TO	21 WES JACKSC FL	US	32202	\$	67.51
JEA, TO	21 WES JACKSC FL	US	32202	\$	67.51
JEA, TO	21 WES JACKSC FL	US	32202	\$	67.51
JEA, TO	21 WES JACKSC FL	US	32202	\$	67.51
JEA, TO	21 WES JACKSC FL	US	32202	\$	675.09
JEA, TO	21 WES JACKSC FL	US	32202	\$	675.09
JEA, TO	21 WES JACKSC FL	US	32202	\$	66.50
JEA, TO	21 WES JACKSC FL	US	32202	\$	66.50
JEA, TO	21 WES JACKSC FL	US	32202	\$	66.50
JEA, TO	21 WES JACKSC FL	US	32202	\$	66.50
JEA, TO	21 WES JACKSC FL	US	32202	\$	66.50
JEA, TO	21 WES JACKSC FL	US	32202	\$	66.50
JEA, TO	21 WES JACKSC FL	US	32202	\$	66.50
JEA	21 W C JACKSC FL	US	32202	\$	760.38
JEA	21 W C JACKSC FL	US	32202	\$	760.76
JEA	21 W C JACKSC FL	US	32202	\$	912.91
JEA	21 W C JACKSC FL	US	32202	\$	147.15
JEA TO:	21 WES JACKSC FL	US	32202	\$	102.57
JEA	21 WES JACKSC FL	US	32202	\$	1,326.00
JEA	21 W C JACKSC FL	US	322023158	\$	11,770.80
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	11,770.80
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	11,770.80
JEA	21 W C JACKSC FL	US	322023158	\$	112.59

JEA	21 W C JACKSC FL	US	322023158	\$	112.59
JEA	21 W C JACKSC FL	US	322023158	\$	11,770.80
JEA	21 W C JACKSC FL	US	322023158	\$	-
JEA	21 W C JACKSC FL	US	322023158	\$	-
JEA	21 W C JACKSC FL	US	322023158	\$	-
JEA TO:	21 W C JACKSC FL	US	32202	\$	-
JEA TO:	21 W C JACKSC FL	US	32202	\$	-
JEA	21 W C JACKSC FL	US	322023158	\$	-
JEA	21 W C JACKSC FL	US	322023158	\$	-
JEA	21 W C JACKSC FL	US	322023158	\$	-
JEA TO:	21 W C JACKSC FL	US	32202	\$	-
JEA TO:	21 W C JACKSC FL	US	32202	\$	-
JEA	21 W C JACKSC FL	US	32202	\$	-
JEA	21 W C JACKSC FL	US	32202	\$	-
JEA	21 W C JACKSC FL	US	322023158	\$	-
				\$	219,703.40

Customer Price (One Year)	Difference	Logic 1	Logic 2
#N/A			
#N/A			
#N/A			
#N/A			
\$ 9,006.00	\$ 3.38	Increase	
\$ 9,006.00	\$ 3.38	Increase	
#N/A			
#N/A			
#N/A			
\$ 976.45	\$ 22.68	Increase	
\$ 1,679.88	\$ (159.26)	Decrease	
#N/A			
\$ 1,679.88	\$ (159.26)	Decrease	
#N/A			
#N/A			
#N/A			
#N/A			
\$ 8,692.48	\$ (11.91)	Decrease	
\$ 3,861.63	\$ (5.29)	Decrease	
\$ 8,692.48	\$ (11.91)	Decrease	
\$ 3,861.63	\$ (5.29)	Decrease	
\$ 8,692.48	\$ (11.91)	Decrease	
\$ 3,861.63	\$ (5.29)	Decrease	
\$ 8,692.48	\$ (11.91)	Decrease	
\$ 3,861.63	\$ (5.29)	Decrease	
\$ 1,260.71	\$ 155.23	Increase	
\$ 1,204.50	\$ (1.65)	Decrease	
\$ 1,260.71	\$ 155.23	Increase	
\$ 1,204.50	\$ (1.65)	Decrease	
\$ 1,544.97	\$ (2.12)	Decrease	
\$ 183.89	\$ (0.25)	Decrease	
\$ 1,287.21	\$ (1.77)	Decrease	
\$ 1,544.97	\$ (2.12)	Decrease	
\$ 183.89	\$ (0.25)	Decrease	
\$ 1,287.21	\$ (1.77)	Decrease	
#N/A			
#N/A			
\$ 1,297.65	\$ (1.78)	Decrease	
#N/A			
#N/A			
\$ 183.89	\$ (0.25)	Decrease	
\$ 1,287.21	\$ (1.77)	Decrease	
\$ 183.89	\$ (0.25)	Decrease	
\$ 1,287.21	\$ (1.77)	Decrease	
\$ 1,260.71	\$ 155.23	Increase	
\$ 1,204.50	\$ (1.65)	Decrease	
\$ 1,260.71	\$ 155.23	Increase	
\$ 1,204.50	\$ (1.65)	Decrease	
\$ 2,859.48	\$ 352.84	Increase	
\$ 1,606.00	\$ (2.20)	Decrease	
\$ 642.40	\$ (0.88)	Decrease	
\$ 2,859.48	\$ 352.84	Increase	
\$ 1,606.00	\$ (2.20)	Decrease	
\$ 642.40	\$ (0.88)	Decrease	
\$ 1,606.00	\$ (2.20)	Decrease	
\$ 642.40	\$ (0.88)	Decrease	
\$ 2,859.48	\$ 352.84	Increase	
\$ 1,606.00	\$ (2.20)	Decrease	
\$ 642.40	\$ (0.88)	Decrease	
#N/A			
#N/A			
\$ 718.07	\$ (38.72)	Decrease	

\$		1,788.11	\$	86.75	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$		2,167.66	\$	(2.97)	Decrease
\$		12,767.70	\$	(16.86)	Decrease
\$		2,167.66	\$	(2.97)	Decrease
\$		12,767.70	\$	(16.86)	Decrease
\$		2,176.01	\$	(2.98)	Decrease
\$		2,176.01	\$	(2.98)	Decrease
	#N/A				
\$		2,392.14	\$	295.02	Increase
\$		2,392.14	\$	295.02	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$		486.62	\$	11.75	Increase
\$		2,346.37	\$	55.24	Increase
\$		667.53	\$	(0.91)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		1,784.26	\$	86.57	Increase
\$		481.80	\$	(0.66)	Decrease
\$		15.26	\$	(0.03)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		362.96	\$	(0.50)	Decrease
\$		167.02	\$	14.19	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$		468.95	\$	(0.64)	Decrease
\$		468.95	\$	(0.64)	Decrease
\$		468.95	\$	(0.64)	Decrease
\$		468.95	\$	(0.64)	Decrease
\$		468.95	\$	(0.64)	Decrease
\$		468.95	\$	(0.64)	Decrease
\$		468.95	\$	(0.64)	Decrease
\$		468.95	\$	(0.64)	Decrease
\$		94.00	\$	7.82	Increase
	#N/A				
	#N/A				
\$		2,859.48	\$	352.84	Increase
\$		471.06	\$	(40.50)	Decrease
\$		60.35	\$	(0.09)	Decrease
	#N/A				
\$		577.36	\$	(0.79)	Decrease
\$		577.36	\$	(0.79)	Decrease

\$	#N/A	560.49	\$	110.94	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$	#N/A	5,480.48	\$	721.22	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$	#N/A	560.49	\$	110.94	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$	#N/A	5,480.48	\$	721.22	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$	#N/A	560.49	\$	110.94	Increase
	#N/A				
	#N/A				
	#N/A				
	#N/A				
\$	#N/A	5,480.48	\$	721.22	Increase
	#N/A				
	#N/A				
	#N/A				

	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
\$		560.49	\$ 110.94	Increase
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
\$		5,480.48	\$ 721.22	Increase
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
	#N/A			
\$		346.25	\$ (0.48)	Decrease
\$		346.25	\$ (0.48)	Decrease
\$		828.49	\$ 10.58	Increase
\$		828.49	\$ 10.58	Increase
\$		638.26	\$ (0.88)	Decrease
\$		638.26	\$ (0.88)	Decrease
	#N/A			
	#N/A			
\$		576.26	\$ (31.07)	Decrease
\$		576.26	\$ (31.07)	Decrease
\$		576.26	\$ (31.07)	Decrease
	#N/A			
\$		4,060.74	\$ (218.96)	Decrease
\$		4,060.74	\$ (218.96)	Decrease
\$		2,288.65	\$ (92.48)	Decrease
	#N/A			
	#N/A			
	#N/A			
	#N/A			
\$		718.07	\$ (38.72)	Decrease

#N/A
#N/A

-
-
-
-
-
-
-
-
-
-
-
-
-



Formal Bid and Award System

Award #4 November 21, 2019

Type of Award Request: RENEWAL
Request #: 6710
Requestor Name: Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms
Requestor Phone: (904) 665-7914
Project Title: Cisco SmartNet - Equipment Support and Maintenance of JEA's Cisco Infrastructure
Project Number: 30904
Project Location: JEA
Funds: O&M
Budget Estimate: \$525,500.00

Scope of Work:

Cisco SmartNet Equipment Support and maintenance of JEA's Cisco infrastructure assists JEA with ensuring the network reliability and operational readiness through hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SmartNet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls and security applications can match the security threats of today. Furthermore, it has been demonstrated that proper maintenance on systems and their software will extend the useful life resulting in a lower total cost of ownership for the organization. The agreement will provide 24/7/365 rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. In addition, the preventive services provide valuable system health, lifecycle planning, and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever-changing landscape of threats to JEA's infrastructure.

This purchase will positively affect the following JEA Measures of Value:

- Customer Value: SmartNet support and maintenance on JEA Cisco infrastructure equipment ensures operational readiness.
- Financial Value: SmartNet support and maintenance on JEA Cisco infrastructure equipment lowers total cost of ownership for the organization.

JEA IFB/RFP/State/City/GSA#: CPA 159333, 076-16

Purchasing Agent: Woyak, Nathan J.

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PRESIDIO NETWORKED SOLUTIONS, LLC	John Behee	jbehee@presidio.com	10151 Deerwood Park Blvd, Bldg 200 Suite 250, Jacksonville, FL 32256	(904)472-4146	\$572,443.31

Amount of Original Award: \$1,367,986.12

Date of Original Award: 10/20/2016

Change Order Amount: \$572,443.31

List of Previous Change Order/Amendments:

CPA #	Amount	Date
159333	\$230,152.50	11/01/2018

New Not-To-Exceed Amount: \$2,170,581.93
Length of Contract/PO Term: Three (3) Years w/ One (1) Year Renewal
Begin Date (mm/dd/yyyy): 10/01/2016
End Date (mm/dd/yyyy): 09/30/2020
Renewal Options: None remaining
JSEB Requirement: N/A – Specialty Services

Background/Recommendations:

Competitively bid and approved by the Awards Committee on 10/20/2016. Additionally, a change order request was approved by the Awards Committee on 11/01/2018. A copy of the original award and change order are attached as backup.

This request is for a one (1) year renewal from 10/01/2019 to 9/30/2020 to the existing contract with Presidio to provide SmartNet support and maintenance on JEA Cisco infrastructure equipment. The maintenance provided is to include hardware repair/replacement as well as troubleshooting support as needed. Approximately 1,300 of JEA's most critical items of Cisco equipment will require a maintenance agreement to ensure operational readiness and maintain budgetary controls. The spreadsheet attached as backup shows all items covered and how the \$572,443.31 renewal amount was determined.

JEA will continue to receive the same discount from Presidio for the renewal, which is a twenty percent (20%) discount off Cisco's list price on telephony items and a twenty-one percent (21%) discount off Cisco list price Voice-ECMU items. JEA expects to spend \$50,000.00 more than the \$525,500.00 budgeted during this renewal due to the increase in Cisco items covered from the move to the new Cologix Data center. The \$50,000.00 shortage in budgeted funds will be transferred from line 1801. JEA plans to rebid these services following this renewal.

Request approval to award a one (1) year renewal to Presidio Networked Solutions, LLC for Cisco SmartNet - Equipment Support and Maintenance of JEA's Cisco Infrastructure, in the amount of \$572,443.31, for a new not-to-exceed amount of \$2,170,581.93 subject to the availability of lawfully appropriated funds.

Manager: Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms
Director: Traylor, Kymberly A. - Dir Network & Telecommunication Services
VP: Eads, Shawn W. - VP & Chief Information Officer

APPROVALS:



Chairman, Awards Committee **Date** 11/21/19



Manager, Capital Budget Planning **Date** 11/21/19



Formal Bid and Award System

CPA 159333

Award #6 November 1, 2018

Type of Award Request: CONTRACT INCREASE
Request #: 6421
Requestor Name: Traylor, Kymberly A.-Dir Network & Telecommunication Srvs
Requestor Phone: (904) 665-8983
Project Title: Cisco SmartNet - Support and Maintenance of JEA's Cisco Infrastructure
Project Number: ~~HEB0600~~ 30904
Project Location: JEA
Funds: O&M
Budget Estimate: \$525,500.00 (Annually)
Scope of Work:

This contract is to provide SmartNet support and maintenance on approximately 400 items of CISCO infrastructure equipment. Cisco SmartNet support and maintenance assists JEA with ensuring the network reliability and operational readiness through hardware repair/replacement, software upgrades, security vulnerability patches and troubleshooting support. JEA requires Cisco SmartNet to provide the best overall value from the products and services JEA has invested in and to help ensure JEA network switches, routers, firewalls and security applications can match the security threats of today. Furthermore, it has been demonstrated that proper maintenance on systems and their software, will extend the useful life resulting in a lower TCO for the organization. The agreement will provide 24/7/365, rapid access to the full breadth of support offering guaranteed, quicker access to vital manufacturer resources allowing a faster resolution to any operational issue encountered. In addition, the preventive services provide valuable system health, lifecycle planning and compliance adherence. Finally, the included security enhancements to all existing software that is included in the maintenance agreements is critical in the ever changing landscape of threats to JEA's infrastructure.

JEA IFB/RFP/State/City/GSA#: CPA 159333, 076-16
Purchasing Agent: Woyak, Nathan
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PRESIDIO NETWORKED SOLUTIONS LLC	JOHN BEHEE	JBEHEE@PRESIDIO.COM	10151 DEERWOOD PARK BLVD, BLDG 200 SUITE 250, JACKSONVILLE FL 32256	(904) 472-4146	\$230,152.50

Amount of Original Award: \$1,367,986.12
Date of Original Award: 10/20/2016

Change Order Amount: \$230,152.50
New Not-To-Exceed Amount: \$1,598,138.62
Length of Contract/PO Term: Three (3) Years w/One (1) - 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 10/20/2016
End Date (mm/dd/yyyy): 09/30/2019
Renewal Options: Yes- One (1) - 1 Yr. Renewal
JSEB Requirement: N/A – Specialty Services

Background/Recommendation

Competitively bid and approved by the Awards Committee on 10/20/2016. A copy of the original award is attached as backup.

This request is for a contract increase in the amount of \$230,153.50 for additional funds needed to cover SmartNet support for FY19 through the end of the current contract term on 09/30/2019. The main drivers behind the increase are additional equipment purchased for Cisco Spark / WebEx, aging equipment with higher maintenance costs and the original award underestimated the support required during the current contract term. The award amount of \$230,152.50 is the shortage of funds to cover the total amount due in FY19 of \$501,520.92. The discount percentage of (21%) off of Cisco SmartNet list price for the additional equipment remains the same.

The FY19 O&M Budget HEB0600 budget lines 1832 and 1825 includes a total budget of \$525,500.00 which will still cover the total amount due in FY19.

Request approval to award a contract increase to Presidio Networked Solutions, LLC for the addition of SmartNet support in the amount of \$230,152.50, for a new not-to-exceed amount of \$1,598,138.62, subject to the availability of lawfully appropriated funds.

Director: Traylor, Kymberly A.-Dir Network & Telecommunication Svcs
VP: Cosgrave, Paul J. - Interim Chief Information Officer

APPROVALS:


11/1/18

Chairman, Awards Committee **Date**


11-1-18

**Manager, ~~Capital Budget Planning~~
operating Budgets** **Date**


 10/20/16 10
Formal Bid and Award System

Award #10 October 20, 2016

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 581
Requestor Name: Traylor, Kymberly A. - Mgr Network & Telecommunications Services
Requestor Phone: (904) 665-8983
Project Title: SmartNet - Support and Maintenance of JEA's Cisco Infrastructure
Project Number: HEB30904
Project Location: JEA
Funds: O&M
Award Estimate: \$1,500,000.00

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is for JEA to enter into a contract with a Cisco Gold Partner Member to provide SmartNet support and maintenance on JEA CISCO infrastructure equipment for three (3) years. The maintenance provided is to include hardware repair/replacement as well as troubleshooting support as needed. JEA has approximately 900 items of CISCO equipment that will require a maintenance agreement to ensure operational readiness and maintain budgetary controls. JEA requires the Respondent to offer the same percentage discount off Cisco Retail List price on all line items. JEA reserves the right to add additional items to the list and receive the same percentage discount off Cisco Retail List price.

Requisition Number:

JEA IFB/RFP/State/City/GSA#: 076-16
Purchasing Agent: Woyak, Nathan J
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
Presidio Networked Solutions LLC	John Behee	Jbehee@Presidio.Com	10151 Deerwood Park Blvd, Bldg 200 Ste 250, Jacksonville FL 32256	(904) 472-4146	\$1,367,986.12

Amount for entire term of Contract/PO: \$1,367,986.12
Award Amount for remainder of this FY: \$455,995.38
Length of Contract/PO Term: Three (3) Years w/One (1) – 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 10/01/2016
End Date (mm/dd/yyyy): 9/30/2019
Renewal Options: YES – One (1) – 1 Yr. Renewal

JSEB Requirement: N/A
Comments on JSEB Requirements: N/A – Specialty Services

BIDDER:

Name	Amount
Presidio Networked Solutions LLC	\$1,367,986.12

BACKGROUND/RECOMMENDATION:

Advertised 9/16/2016. Three (3) companies attended the pre-response meeting on 9/22/2016. At response opening on 10/4/2016, JEA received one (1) response from Presidio Networked Solutions LLC. Presidio Networked Solutions LLC is the lowest responsive and responsible bidder. A copy of the Response Form and Workbook are attached.

The two (2) other pre-response attendees, CMD Technology Group and RSM US LLP, did not respond due to not meeting the minimum qualification of being a Cisco Gold Partner. JEA's standard is to purchase our equipment and maintenance agreements from Cisco Gold Partners. The benefit to JEA is a higher percentage discount when purchasing equipment, and provides JEA access to higher skilled Cisco professionals. Another reason for low competition is Presidio receives the largest discount for selling the highest volume of Cisco products, which makes other gold partners reluctant to respond.

JEA did not request a Best and Final Offer (BAFO) from Presidio because there was no competition, and the discount received off Cisco retail prices increased by 1.5%. JEA has also changed to an Enterprise License Agreement, instead of single license or device maintenance agreement, which should result in a cost savings for JEA going forward.

076-16 - Request approval to award a three (3) year contract to Presidio Network Solutions for Cisco SmartNet Maintenance in the amount of \$1,367,986.12, subject to the availability of lawfully appropriated funds.

Director: Datz, Stephen H. - Manager, Technical Services
VP: Cosgrave, Paul J. - Interim Chief Information Officer

APPROVALS:

 _____ 10-20-16
 Chairman, Awards Committee Date

 _____ 10/20/16
 Manager, Capital Budget Planning Date

**APPENDIX B
RESPONSE FORM FOR SOLICITATION # 076-16**

SmartNet Support and Maintenance of JEA's Cisco Infrastructure

Submit an **original, two (2) copies and one (1) CD or thumb drive** along with other required forms in a sealed envelope to: JEA Procurement Dept., 21 W. Church St., Bid Office, Customer Center, 1st Floor, Room 002, Jacksonville, FL 32202-3139.

Company Name: Presidio Networked Solutions LLC

Company's Address 5337 Milenia Lakes Blvd., Suite 300, Orlando, FL 32839

License Number (if applicable) _____

Phone Number: 904.638.5610 FAX No: 904.638.5611 Email Address: jbehee@presidio.com

BID SECURITY REQUIREMENTS

- None required
- Certified Check or Bond Five Percent (5%)

TERM OF CONTRACT

- One Time Purchase
- Annual Requirements – Three (3) years – w/ 1 renewal option
- Other, Specify- Project Completion

SAMPLE REQUIREMENTS

- None required
- Samples required prior to Response Opening
- Samples may be required subsequent to Response Opening

SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- None required
- Bond required 100% of Bid Award

QUANTITIES

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

INSURANCE REQUIREMENTS

Insurance required

PAYMENT DISCOUNTS

- 1% 20, net 30
- 2% 10, net 30
- 3% 5, net 30
- Other _____
- None Offered

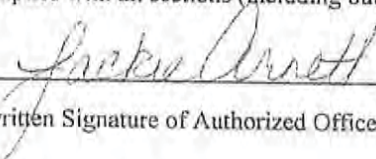
Item No.	ENTER YOUR RESPONSE FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES	Discount Percentage % Off List Price	TOTAL RESPONSE PRICE
1	Total 3 Year Cost Network-Telephony Appendix B Response Workbook Tab 1	20%	\$ 1,070,715.17
2	Total 3 Year Cost Voice-ECMU Appendix B Response Workbook Tab 2	21%	\$ 297,270.95
	Total Cost - SmartNet Support and Maintenance of JEA's Cisco Infrastructure		\$ 1,367,986.12

RESPONDENT CERTIFICATION

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Respondent Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Respondent also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 _____ through 3 _____



Handwritten Signature of Authorized Officer of Company or Agent Date

Jackie Arnett, Executive Director

Printed Name and Title

28 September 2016

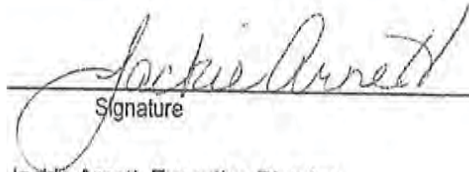
CONFLICT OF INTEREST
CERTIFICATE

JEA IFB No. 076-16

Bidder must execute this form, if applicable, relative to Florida Statute 112.313. Failure to submit this form, if applicable, shall result in rejection of this bid.

I hereby certify that the following named JEA official(s) and employee(s) having material financial interest(s) (in excess of 5%) in this company have filed Conflict of Interest statements with the Supervisor of Elections, 105 East Monroe Street, Jacksonville, Duval County, Florida, prior to bid opening.

Name	Title or Position	Date of Filing
NONE		
_____	_____	_____
_____	_____	_____
_____	_____	_____



Signature

Jackie Arnett, Executive Director

Name of Certifying Official
(type or print)

Presidio Networked Solutions LLC

Company Name

8647 Baypine Road Building 1 Suite 100

Business Address

Jacksonville, FL 32256

City, State, Zip Code



APPENDIX B- RESPONSE WORKBOOK TAB 1 NETWORK-TELEPHONY (ENTER DATA IN YELLOW CELLS ONLY)
Cisco Quote #14292001

SERIAL NUMBER	PRODUCT LINE	PRODUCT NUMBER	PRODUCT DESCRIPTION	ANNUAL LIST PRICE	DISCOUNT FROM ANNUAL LIST PRICE	FINAL NET PRICE (3 Years 10/1/2016-9/30/2019)
72808858	Network	CISCO7206VXR	Cisco 7208VXR, 6-slot chassis, 1 AC Supply w/IP Software	\$4,754.00	20%	\$11,409.80
SMG0916N31K	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SAD0808019C	Network	WS-SVC-FWM-1-K9=	*Firewall blade for 6500 and 7600, VFW License Separate	\$18,744.00	20%	\$29,950.40
SMC0923001Q	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SAD0918067U	Network	WS-SVC-FWM-1-K9=	*Firewall blade for 6500 and 7600, VFW License Separate	\$18,744.00	20%	\$29,950.40
SMG1019NJJA	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1019NJMF	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1025NMVM	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SAD112505GL	Network	ACE10-6500-K9=	*Application Control Engine Service Module	\$6,324.00	20%	\$10,920.00
SMG1034NV69	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$2,616.23
SMG1035NWAC	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1034NV6L	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1035NW5A	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1035NW5G	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
SMG1034NVKE	Network	WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis, 14RU, no PS, no Fan	\$6,825.00	20%	\$10,920.00
FOC1211T0A3	Network	WS-CBS3020-HPQ	Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$10,920.00
FOC1211T0AD	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1212T025	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1212T029	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1208T01M	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1208T1RX	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOX1226HJNG	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$286.40
FOX1226HJMS	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1226HJMK	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1226HJML	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1226HJMW	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOC1229W0CS	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$3,104.00
FOC1229W07X	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1229W07F	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1229W08Q	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1228T0WC	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$1,641.60
FOC1228T0VM	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1228T0JT	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1228T0NZ	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1228T057	Network	WS-CBS3020-HPQ	*Cisco Catalyst Blade Switch 3020 for HP, RESTRICTED P	\$179.00	20%	\$286.40
FOC1224W23C	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$286.40
FOC1224W017	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W22L	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W23A	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W242	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOC1224W22D	Network	WS-C3750G-48PS-E	*Catalyst 3750 48 10/100/1000T PoE + 4 SFP + IPS Image	\$1,026.00	20%	\$1,641.60
FOX1229G3KD	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$1,641.60
FOX1229G3XF	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1229G8QS	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1229G8R8	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00
FOX1229G8RK	Network	WS-C4506-E	Cat4500 E-Series 6-Slot Chassis, fan, no ps	\$1,940.00	20%	\$3,104.00

EOS 2/28/2017



Formal Bid and Award System

Award #4 November 4, 2021

Type of Award Request: INVITATION FOR BID (IFB)
Request #: 264
Requestor Name: Domingo, Oliver C.
Requestor Phone: (904) 665-6325
Project Title: FY22 Water/Wastewater (W/WW) Purchase of Fixed Diesel Pumps for Storm Resiliency
Index Number: 8007431
Project Location: JEA
Funds: Capital
Budget Estimate: \$1,013,150.00

Scope of Work:

The purpose of this Invitation for Bid (the "IFB ") is to purchase eighteen (18) fixed diesel pumps (also referred to as the "Work" or "Services"). The Company shall furnish eighteen (18) self-contained, automatic standby pony pump systems as specified herein and according to established JEA Standards. The self-contained emergency system shall consist of a motor and pump unit, which shall start and stop automatically utilizing float switches in the wet well. The Company shall furnish fuel tank, sound attenuated aluminum pony pump set enclosure, and all accessories necessary for a complete and operable installation. All materials shall be new unless specifically called for otherwise. Diesel engine driven pony pump shall be of the latest commercial type and design with all necessary equipment and shall be in accordance with all applicable sections of JEA’s Water and Wastewater (W/WW) Standards. All Standards are available on jea.com.

JEA IFB/RFP/State/City/GSA#: 1410435646
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
XYLEM DEWATERING SOLUTIONS INC.	Brent Jackson	brent.jackson@xyleminc.com	6975 W. 12th St JACKSONVILLE, FL 32220	(904) 695- 2131	\$706,333.92
THOMPSON PUMP & MFG CO INC.	Brian Lee	blee@thompsonpump.com	4620 CITY CENTER DR, PORT ORANGE FL 32129	(386) 212- 6999	\$290,927.00

Amount for entire term of Contract/PO: \$997,260.92
Award Amount for remainder of this FY: \$997,260.92
Length of Contract/PO Term: Project Completion
Begin Date: 11/15/2021
End Date: Project Completion (Estimated: September 2022)
JSEB Requirement: N/A - Optional

BIDDERS:

Name	Bid Total
XYLEM DEWATERING SOLUTIONS INC.	\$992,215.56
THOMPSON PUMP & MFG CO INC.	\$1,142,454.00
HOLLAND PUMP COMPANY	\$1,447,239.00

Background/Recommendations:

Advertised on 10/04/2021. Three (3) companies attended the optional pre-bid meeting held on 10/11/2021. At bid opening on 10/26/2021, JEA received three (3) Bids. Xylem Dewatering Solutions Inc. and Thompson Pump & Mfg Co Inc. are deemed the lowest responsive and responsible bidders. A copy of the Bid Forms and a Bid Summary are attached as backup.

The three Bidders have been pre-qualified to supply the pony pump equipment per the W/WW standards for JEA. JEA intends to award this contract on a per pump basis based on the lowest bid per pump. The Bid Workbook requested pricing for eighteen (18) pumps but the decision was made to award just sixteen (16) pumps at this time. The specification sheet for the two pumps being excluded in the award, indicated that the pumps would not meet the Minimum Continuously Stable Flow (MCSF) line of the specified lift stations. The W/WW team will review the requirements at these two lift stations to determine how to move forward. This could result in a change order, or a rebid with updated specifications. It was deemed in the best interest of JEA to award the majority of the work while further review is taking place to make sure the work is completed in a timely manner.

Each site is unique with different size and site requirements which does not allow for a price comparison. The budget estimate was based on previous Bids, plus a fifteen (15%) inflation adjustment. The Bid pricing has been deemed reasonable.

This request is to award two (2) contracts for this scope of work based on low bid per pump. The award amounts were determined by the following breakdown:

- Xylem Dewatering Solutions Inc. – Twelve (12) pumps for a total of \$706,333.92
- Thompson Pump & Mfg Co Inc. – Four (4) sites for a total of \$290,927.00

1410435646 – Request approval to award a contract to Xylem Dewatering Solutions Inc. (\$706,333.92) and Thompson Pump & Mfg Co Inc. (\$290,927.00) for the FY22 Water/Wastewater (W/WW) Purchase of Fixed Diesel Pumps for Storm Resiliency, for a total not-to-exceed amount of \$997,260.92, subject to the availability of lawfully appropriated funds.

Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction

VP: Vu, Hai X. - VP Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date

1410435646 APPENDIX B - BID FORM
FY22 WATER/WASTEWATER (W/WW) PURCHASE OF FIXED DIESEL PUMPS FOR STORM RESILIENCY

Submit the Bid electronically as described in section 1.1.3 of the Solicitation.

Company Name: Thompson Pump & Mfg., Co. Inc.

Company's Address: 4690 City Center Drive Port Orange, FL 32129

License Number: N/A

Phone Number: (386) 212-6999 FAX No: (386) 236-0824 Email Address: blee@thompsonpump.com

BID SECURITY REQUIREMENTS

- None required
- Certified Check or Bond (Five Percent (5%))

TERM OF CONTRACT

- One Time Purchase
- Annual Requirements
- Other, Specify - **Through Delivery**

SAMPLE REQUIREMENTS

- None required
- Samples required prior to Bid Opening
- Samples may be required subsequent to Bid Opening

SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- None required
- Bond required 100% of Bid Award

QUANTITIES

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

INSURANCE REQUIREMENTS

Insurance required

PAYMENT DISCOUNTS

- 1% 20, net 30
- 2% 10, net 30
- Other _____
- None Offered

ENTER YOUR BID FOR SOLICITATION 1410435646

TOTAL BID PRICE

**Total Bid Price
(enter total from the Bid Workbook)**

\$ 1,142,454.00

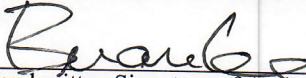
I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

2 through 2



Handwritten Signature of Authorized Officer of Company or Agent

10/26/21
Date

Brian Lee / Municipal Sales

Printed Name and Title

1410435646 APPENDIX B - BID FORM
FY22 WATER/WASTEWATER (W/WW) PURCHASE OF FIXED DIESEL PUMPS FOR STORM RESILIENCY

Submit the Bid electronically as described in section 1.1.3 of the Solicitation.

Company Name: Xylem Dewatering Solutions, Inc.
 Company's Address: 84 Floodgate Rd., Bridgeport, NJ. 08014
 License Number: 22-2138498
 Phone Number: 904-695-2131 FAX No: 904-695-2103 Email Address: Lee.Hilbert@xylem.com

<p><u>BID SECURITY REQUIREMENTS</u></p> <input checked="" type="checkbox"/> None required <input type="checkbox"/> Certified Check or Bond (Five Percent (5%))	<p><u>TERM OF CONTRACT</u></p> <input type="checkbox"/> One Time Purchase <input type="checkbox"/> Annual Requirements <input checked="" type="checkbox"/> Other, Specify – Through Delivery
<p><u>SAMPLE REQUIREMENTS</u></p> <input checked="" type="checkbox"/> None required <input type="checkbox"/> Samples required prior to Bid Opening <input type="checkbox"/> Samples may be required subsequent to Bid Opening	<p><u>SECTION 255.05, FLORIDA STATUTES CONTRACT BOND</u></p> <input checked="" type="checkbox"/> None required <input type="checkbox"/> Bond required 100% of Bid Award

<p><u>QUANTITIES</u></p> <input checked="" type="checkbox"/> Quantities indicated are exacting <input type="checkbox"/> Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.	<p><u>INSURANCE REQUIREMENTS</u></p> <p align="center">Insurance required</p>
---	--

<p><u>PAYMENT DISCOUNTS</u></p> <input type="checkbox"/> 1% 20, net 30 <input type="checkbox"/> 2% 10, net 30 <input type="checkbox"/> Other _____ <input checked="" type="checkbox"/> None Offered	
---	--

<p>ENTER YOUR BID FOR SOLICITATION 1410435646</p>	<p>TOTAL BID PRICE</p>
<p>Total Bid Price (enter total from the Bid Workbook)</p>	<p>\$ 992,215.56</p>

I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda _____ 1 _____ through _____ 2 _____	_____ Handwritten Signature of Authorized Officer of Company or Agent	10/25/21 _____ Date
	Lee Hilbert OSR _____ Printed Name and Title	

1410435646 APPENDIX B - BID WORKBOOK

FY22 WATER/WASTEWATER (W/WW) PURCHASE OF FIXED DIESEL PUMPS FOR STORM RESILIENCY

Location #	Proposed Locations (physical location)	Asset Number	Xylem - Price of pony pump with belly tank and enclosure	Thompson - Price of pony pump with belly tank and enclosure	Holland - Price of pony pump with belly tank and enclosure	Low Bid
001	4301 Perimeter Industrial	LS-001814	\$58,190.32	\$59,918.00	\$72,473.00	\$58,190.32
002	7839 Dawson Creek Drive	LS-000691	\$0.00	\$72,593.00	\$75,069.00	N/A
003	6857 Morse Ave	LS-001500	\$58,190.32	\$59,918.00	\$72,473.00	\$58,190.32
004	7834 Holiday road South	LS-001093	\$0.00	\$99,914.00	\$143,885.00	\$99,914.00
005	4467 San Pablo Rd	LS-002006	\$59,532.00	\$59,918.00	\$77,919.00	N/A
006	1701 Monument Rd	LS-001487	\$58,190.32	\$59,918.00	\$77,919.00	\$58,190.32
007	15598 Moss Hollow	LS-001504	\$59,532.00	\$59,918.00	\$77,919.00	\$59,532.00
008	14130 Fish Eagle	LS-000881	\$75,449.88	\$65,793.00	\$80,609.00	\$65,793.00
009	11301 Blossom Ridge Drive	LS-000425	\$59,532.00	\$59,918.00	\$77,919.00	\$59,532.00
010	12520 Daylight Trail	LS-000692	\$75,449.88	\$62,610.00	\$72,473.00	\$62,610.00
011	11866 Stonebridge Dr	LS-002204	\$75,449.88	\$62,610.00	\$80,609.00	\$62,610.00
012	8224 AC Skinner Parkway	LS-002983	\$59,532.00	\$59,918.00	\$77,919.00	\$59,532.00
013	12237 Mesa Verde T	LS-001455	\$58,190.32	\$59,918.00	\$72,473.00	\$58,190.32
014	9601 Southbrook Dr	LS-002089	\$59,532.00	\$59,918.00	\$72,473.00	\$59,532.00
015	11009 Alumni Way	LS-000097	\$58,190.32	\$59,918.00	\$77,919.00	\$58,190.32
016	13399 Long Cypress Tl	LS-001847	\$59,532.00	\$59,918.00	\$77,919.00	\$59,532.00
017	8671 Osprey Lane	LS-001657	\$59,532.00	\$59,918.00	\$77,919.00	\$59,532.00
018	199 Turtle Bay Lane	LS-002311	\$58,190.32	\$59,918.00	\$81,350.00	\$58,190.32



Formal Bid and Award System

Award #5 November 4, 2021

Type of Award Request: CONTRACT INCREASE
Requestor Name: Hamilton, Darrell - Manager, Project Design
Requestor Phone: (904) 665-7137
Project Title: JEA Substation Transformers
Project Number: Various (for this increase 8007279, 8007634, 8005768)
Project Location: JEA
Funds: Capital
Award Estimate: N/A

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide 50 MVA substation transformers for operations (failures of existing equipment) and capital projects (new projects) at the best value to JEA (the "Work" or "Services"). "Best Value" means the highest overall value to JEA with regards to pricing, quality, design, and workmanship.

The scope of services the company will provide includes but is not limited to:

- Equipment (transformer) engineering, Materials procurement
- Manufacturing and assembly, Factory acceptance testing
- Delivery, Installation support at site, and Training

JEA IFB/RFP/State/City/GSA#: 062-17
Purchasing Agent: Lovgren, Rodney
Is this a ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ABB INC. contract assigned to ABB ENTERPRISE SOFTWARE INC.	Clay Cook	clay.cook@sppreps.com	400 Perimeter Center Terrace, Suite 500, Atlanta, GA	(407) 741-3061	\$905,365.00

Amount of Original Award: \$7,281,540.00
Date of Original Award: 10/05/2017
Change Order Amount: \$905,365.00

New Not-To-Exceed Amount: \$14,214,844.60
Length of Contract/PO Term: Five (5) Yrs. - One (1) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 10/15/2017

End Date (mm/dd/yyyy): 10/14/2022
Renewal Options: YES – One (1) – 1 Yr. Renewals
JSEB Requirement: N/A – Optional
Background/Recommendations:

Originally approved by Awards Committee on 10/05/2017 in the amount of \$3,254,864.00 to ABB, and \$4,026,676.00 to SPX Transformer Solutions Inc. A copy of the original award is attached as backup.

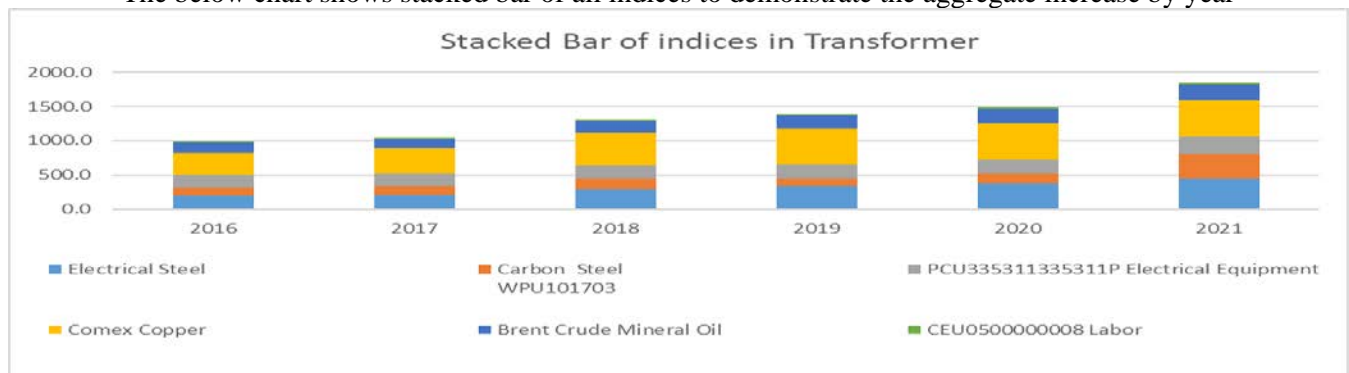
This award request is for an increase to the ABB Enterprise Software Inc contract. This contract increase request is intended provide funding to complete the original five (5) year term of the agreement, which supports newly identified projects since the original award.

JEA does have project funding for the full contract term, and as additional projects are identified, the team is required to bring future contract increases to the Awards Committee for approval.

Description	Date	Award Tracking ABB	Award Tracking SPX
Original Award	10/05/2017	\$3,254,864.00	\$4,026,676.00
10% Admin Increase	10/30/2018	No Change	\$402,667.60
Contract Increase	11/08/2018	No Change	\$5,625,272.00
Contract Increase	11/04/2021	\$905,365.00	No Change
NTE Award Amount	11/04/2021	\$4,160,229.00	\$10,054,615.60

The equipment pricing in this contract follows indices weighted for transformer component (electrical steel, carbon steel, oil, copper and specialty manufacturing). The average unit prices have increased 50% since the 2017 original award, which is considered reasonable in the given market.

The below chart shows stacked bar of all indices to demonstrate the aggregate increase by year



Request approval to award a contract increase to ABB Enterprise Software Inc. for the purchase of substation transformers in the amount \$905,365.00 for a new not-to-exceed contract amount of \$4,160,229.00, and no change to the current SPX \$10,054,615.60.00 for a new total not-to-exceed amount of \$14,214,844.60, subject to the availability of lawfully appropriated funds.

Manager: Hamilton, Darrell - Manager, Project Design
Director: Acs, Gabor - Sr Dir Engineering & Projects
VP: Erixton, Ricky - VP Electric Systems

APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date



Formal Bid and Award System

Award #4

October 5, 2017

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 1848
Requestor Name: Short, Michael L. - Manager, Project Design
Requestor Phone: (904) 665-7048
Project Title: JEA Substation Transformers
Project Number: Various
Project Location: JEA
Funds: Capital
Award Estimate: \$6,800,000.00

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide 50 MVA substation transformers at the best value to JEA (the "Work" or "Services"). "Best Value" means the highest overall value to JEA with regards to pricing, quality, design, and workmanship.

The scope of services the company will provide includes, however, is not limited to:

- Equipment (transformer) engineering
- Materials procurement
- Manufacturing and assembly
- Factory acceptance testing
- Delivery
- Installation support at site
- Training

JEA IFB/RFP/State/City/GSA#: 062-17
Purchasing Agent: Lovgren, Rodney Dennis
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ABB INC.	Clay Cook	clay.cook@sppreps.com	110 Beau Rivage Drive, Ormond Beach, FL 32176	(407) 741-3061	\$3,254,864.00
SPX TRANSFORMER SOLUTIONS INC.	Richard Delizza	richarddd@electricsalesinc.com	2121 N Commerce Pkwy Weston, FL 33326	(800) 537-0101	\$4,026,676.00

Amount for entire term of Contract/PO: \$7,281,540.00
Award Amount for remainder of this FY: \$1,454,538.00

Length of Contract/PO Term: Five (5) Years w/ One (1) – 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 10/15/2017
End Date (mm/dd/yyyy): 10/14/2022
Renewal Options: YES - One (1) – 1 Yr. Renewal
JSEB Requirement: N/A - Optional

BIDDERS:

Name	First Round	BAFO Amount	Disqualified	Reason
SPX TRANSFORMER SOLUTIONS INC.	\$17,900,888.00	\$17,338,338.00	No	
ABB INC.	\$18,049,532.00	\$17,273,428.00	No	
DELTA STAR INC.	\$18,451,592.00	\$18,680,200.00	No	
OTC SERVICES INC.	\$18,891,600.00	N/A	Yes	Supplier not on the approved Bidders list
SGB-SMIT	\$21,859,900.00	N/A	No	

Background/Recommendations:

Advertised on 06/19/2017. Five (5) Companies attended the mandatory pre-proposal meeting held on 06/27/2017. At Response opening on 07/18/2017, JEA received five (5) Responses. One Respondent was not on the approved manufacturers list and was disqualified, and the remaining four (4) Responses were evaluated on a unit price basis including load losses. SPX and ABB ranked as the top two (2) Respondents. The Bid Forms and Workbooks are attached as back-up.

The scope of work includes five (5) different types of transformer units. This award recommends contracting with two (2) vendors based off of the lowest unit cost per transformer. ABB is the lowest cost for units #2, #3 and #4, and SPX is the lowest cost for units #1 and #5. It should be noted that the award amounts are lower than the BAFO amounts because they don't include load losses or the optional pricing, and only include the transformers types where the vendor was the lowest cost to JEA.

This contract was previously bid through Colectric. A general comparison shows transformer base prices have remained constant over the past three (3) years. JEA's solicitation approach includes delivery F.O.B on the transformer pad.

Price adjustments are made at the time of order placement, based upon weighted indices for materials and manufacturing costs for of the equipment price (electrical steel, carbon steel, copper, labor, oil). Price adjustment are capped at five percent (5%) per year. All indices are published, with the exception of electrical steel, which typically makes up approximately fifteen percent (15%) of the price adjustment.

062-17 - Request to award a five (5) year contract for JEA substation transformers to ABB Inc. in the amount of \$3,254,864.00 and SPX Transformer Solutions Inc. in the amount of \$4,026,676.00, for a not-to-exceed amount of \$7,281,540.00, subject to the availability of lawfully appropriated funds.

Director: Acs, Gabor - Director Electric T&D Projects
VP: Brost, Mike J. - VP/GM Electric Systems

APPROVALS:

 _____ 10-S-t
Chairman, Awards Committee **Date**

 _____ 10/5/17
Manager, Capital Budget Planning **Date**

062-17 Bid Workbook - Substation Transformer Supply for JEA (BIDDER SHALL FILL IN YELLOW CELLS)

#	Transformer	Transformer Description	Unit Price (Base Price)	Guaranteed No-Load Losses		Guaranteed Load Losses		Guaranteed Auxiliary Losses		Evaluated Unit Price	5 Year qty Forecast	Total Bid Price
				kW	Amount	kW	Amount	kW	Amount			
1	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 230 kV Delta to 27kV WYE	\$ 859,450.00	21.3	\$5,000	102.4	\$1,000	4.4	\$500	\$1,070,550	4	\$4,282,200
2	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 138 kV Delta to 27kV WYE	\$ 655,240.00	17.97	\$5,000	113	\$1,000	6.3	\$500	\$861,240	4	\$3,444,960
3	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 69 kV Delta to 27kV WYE	\$ 638,743.00	17.2	\$5,000	113	\$1,000	5.6	\$500	\$840,543	4	\$3,362,172
4	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 69 kV Delta to 13kV WYE	\$ 666,898.00	16.6	\$5,000	115	\$1,000	5.6	\$500	\$867,698	2	\$1,735,396
5	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 138 X 69 kV Delta to 27kV WYE	\$ 865,750.00	18	\$5,000	112.7	\$1,000	5	\$500	\$1,070,950	4	\$4,283,800
Subtotal 1			\$ 3,686,081.00								SUBTOTAL 2	\$17,108,528

MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)

#	Material / Service Option	Description of Work	Unit Price	Five year Qty Forecast	Extended Total
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	\$ 9,800.00	8	\$ 78,400.00
2	Additional Optional Training	31.2 of the Technical Specification, 5 days of training, including travel, per diem	\$ 4,000.00	8	\$ 32,000.00
3	In and Out Costs	Move in and out of Storage	\$ 11,000.00	1	\$ 11,000.00
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	\$ 1,500.00	1	\$ 1,500.00
5	Spare Part	32.2.1. One (1) high voltage bushing (230, 138, 69 KV)	\$ 11,800.00	3	\$ 35,400.00
6	Spare Part	32.2.2. One (1) low voltage bushing (34.5 KV)	\$ 1,100.00	3	\$ 3,300.00
7	Spare Part	32.2.3. One (1) neutral bushing	\$ 1,100.00	3	\$ 3,300.00
SUBTOTAL 3					\$ 164,900.00

<p>Total evaluated Price (Subtotal 2 and Subtotal 3)</p> <p>(Evaluation of Lowest Respondent will be based on this Amount (Enter this amount on the Response Form))</p>	\$ 17,273,428.00
--	------------------

062-17 Bid Workbook - Substation Transformer Supply for JEA (BIDDER SHALL FILL IN YELLOW CELLS)

#	Transformer	Transformer Description	Unit Price (Base Price)	Guaranteed No-Load Losses		Guaranteed Load Losses		Guaranteed Auxiliary Losses		Evaluated Unit Price	5 Year qty Forecast	Total Bid Price
				kW	Amount	kW	Amount	kW	Amount			
1	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 230 kV Delta to 27kV WYE	\$ 799,298.00	22.1	\$5,000	117	\$1,000	7.8	\$500	\$1,030,698	4	\$4,122,792
2	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 138 kV Delta to 27kV WYE	\$ 759,570.00	20.8	\$5,000	105	\$1,000	6.6	\$500	\$971,870	4	\$3,887,480
3	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 69 kV Delta to 27kV WYE	\$ 644,704.00	14.5	\$5,000	132.5	\$1,000	8	\$500	\$853,704	4	\$3,414,816
4	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 69 kV Delta to 13kV WYE	\$ 664,768.00	20	\$5,000	113	\$1,000	7	\$500	\$881,268	2	\$1,762,536
5	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 138 X 69 kV Delta to 27kV WYE	\$ 814,391.00	20.8	\$5,000	104	\$1,000	6.6	\$500	\$1,025,691	4	\$4,102,764
Subtotal 1			\$ 3,682,731.00								SUBTOTAL 2	\$17,290,388

MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)

Award amount will be made based on based prices and quantities awarded

#	Material / Service Option	Description of Work	Unit Price	Five year Qty Forecast	Extended Total
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	\$ Included in Base Price	8	\$ -
2	Additional Optional Training	31.2 of the Technical Specification, 5 days of training, including travel, per diem	\$ 1,200.00	8	\$ 9,600.00
3	In and Out Costs	Move in and out of Storage	\$ 8,000.00	1	\$ 8,000.00
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	\$ 4,000.00	1	\$ 4,000.00
5	Spare Part	32.2.1. One (1) high voltage bushing (230, 138, 69 KV)	\$ 5,990.00	3	\$ 17,970.00
6	Spare Part	32.2.2. One (1) low voltage bushing (34.5 KV)	\$ 1,405.00	3	\$ 4,215.00
7	Spare Part	32.2.3. One (1) neutral bushing	\$ 1,405.00	3	\$ 4,215.00
SUBTOTAL 3					\$ 48,000.00

Total evaluated Price (Subtotal 2 and Subtotal 3)
(Evaluation of Lowest Respondent will be based on this Amount (Enter this amount on the Response Form))

\$ 17,338,388.00

062-17 Substation Transformer Supply for JEA - PRICE COMPARISON AND AWARD																				
Bid Information				SPX			ABB			AWARD AMOUNT			FY 18 Spend	Colectric Contract Pricing						
#	Transformer	Transformer Description	Forecast	Unit Price (Base Price)	Evaluated Transformer Unit Price	%	Total Bid Price	Unit Price (Base Price)	Evaluated Transformer Unit Price	%	Total Bid Price	Award Quantity		SPX	ABB	Unit Price from Previous Contract (Colectric) SPX	Unit Price from Previous Contract (Colectric) LG Power	Unit Price from Previous Contract (Colectric) GE Protec	Percent Increase / Decrease (not applies to applic. Colectric pric missing offload)	
1	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 Hz, 65 degree C Rise, 230 kV Delta to 27kV WYE	4	\$ 799,298.00	\$ 1,030,698.00	29%	\$4,122,792	\$ 859,450.00	\$1,070,550	25%	\$ 4,282,200.00	3	\$ 2,397,894.00		\$ 799,298.00	\$ 804,950.00	\$ 1,277,851.00	\$ 815,000.00	-1%	
2	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 Hz, 65 degree C Rise, 138 kV Delta to 27kV WYE	4	\$ 759,570.00	\$ 971,870.00	28%	\$3,887,480	\$ 655,240.00	\$861,240	31%	\$ 3,444,960.00	2		\$ 1,310,480.00	\$ 655,240.00	\$ 725,900.00	\$ 750,200.00	\$ 640,000.00	2%	
3	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 Hz, 65 degree C Rise, 69 kV Delta to 27kV WYE	4	\$ 644,704.00	\$ 853,704.00	32%	\$3,414,816	\$ 638,743.00	\$840,543	32%	\$ 3,362,172.00	2		\$ 1,277,486.00						
4	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 Hz, 65 degree C Rise, 69 kV Delta to 13kV WYE	2	\$ 664,768.00	\$ 881,268.00	33%	\$1,762,536	\$ 666,898.00	\$867,698	30%	\$ 1,735,396.00	1		\$ 666,898.00						
5	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 Hz, 65 degree C Rise, 138 kV Delta to 27kV WYE	4	\$ 814,391.00	\$ 1,025,691.00	26%	\$4,102,764	\$ 865,750.00	\$1,070,950	24%	\$ 4,283,800.00	2	\$ 1,628,782.00							
Subtotal 1				\$ 3,882,731.00			\$17,290,388	\$ 3,886,081.00			\$17,108,528									
OPTIONS MATERIALS AND SERVICE OPTIONS PRICING (INCLUDED IN EVALUATION)												AWARD	\$ 4,026,676.00	\$ 3,254,864.00		\$ 44,000.00		53k - 65k	Option Adders Assembly Vacuum and Fill	
#	Material / Service Option	Description of Work	Forecast	Unit Price			Extended Total	Unit Price			Extended Total	Total Award	\$	7,281,540.00	\$ 1,454,538.00	TBD	11-65k per transformer	13k - 16k	Delivery + Offload	
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.		\$ -			\$ -	\$ 9,800.00			\$ 78,400.00		\$	1,425.00	\$1,250				Field Service Tech	
2	Additional Optional Training	31.2 of the Technical Specification, 5 days of training, including travel, per diem	8	\$ 1,200.00			\$ 9,600.00	\$ 4,000.00			\$ 32,000.00					Cost +	Cost +	Cost +	Travel	
3	In and Out Costs	Move in and out of Storage	1	\$ 8,000.00			\$ 8,000.00	\$ 11,000.00			\$ 11,000.00									
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	1	\$ 4,000.00			\$ 4,000.00	\$ 1,500.00			\$ 1,500.00									
5	Spare Part	32.2.1. One (1) high voltage bushing (230, 138, 69 kV)	3	\$ 5,990.00			\$ 17,970.00	\$ 11,800.00			\$ 35,400.00									
6	Spare Part	32.2.2. One (1) low voltage bushing (34.5 kV)	3	\$ 1,405.00			\$ 4,215.00	\$ 1,100.00			\$ 3,300.00									
7	Spare Part	32.2.3. One (1) neutral bushing	3	\$ 1,405.00			\$ 4,215.00	\$ 1,100.00			\$ 3,300.00									
							\$ 48,000.00				\$ 164,900.00									
							\$ 17,338,388.00				\$ 17,273,428.00									

Direct comparison to new pricing is not possible, as Colectric Contract, included some option adders, that were not fixed priced and subject to change, upon order. In general Terms, pricing deltas are listed to the right and they do generally appear to show a Transformer Base Unit price decrease.



Formal Bid and Award System

Award #7 November 8, 2018

Type of Award Request: CONTRACT INCREASE
Request #: 6426
Requestor Name: Short, Michael L. - Manager, Project Design.
Requestor Phone: (904) 665-8764
Project Title: JEA Substation Transformers
Project Number: Various
Project Location: JEA
Funds: Capital & O&M
Award Estimate: N/A

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide 50 MVA substation transformers for operations (failures of existing equipment) and capital projects (new projects) at the best value to JEA (the "Work" or "Services"). "Best Value" means the highest overall value to JEA with regards to pricing, quality, design, and workmanship.

The scope of services the company will provide includes, however, is not limited to:

- Equipment (transformer) engineering
- Materials procurement
- Manufacturing and assembly
- Factory acceptance testing
- Delivery
- Installation support at site
- Training

JEA IFB/RFP/State/City/GSA#: 062-17

Purchasing Agent: Lovgren, Rodney

Is this a ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SPX TRANSFORMER SOLUTIONS INC.	Richard Delizza	richarddd@electricsalesinc.	2121 N Commerce Pkwy Weston, FL 33326	(800) 537-0101	\$5,625,272.00

Amount of Original Award: \$7,281,540.00

Date of Original Award: 10/5/2017

Change Order Amount: \$5,625,272.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
168953	\$402,667.60	10/30/2018

New Not-To-Exceed Amount: \$13,309,479.60
Length of Contract/PO Term: Five (5) Yrs. - One (1) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 10/15/2017
End Date (mm/dd/yyyy): 10/14/2022
Renewal Options: YES – One (1) – 1 Yr. Renewals
JSEB Requirement: N/A - Optional
Background/Recommendations: 10/5/2017

Originally approved by Awards Committee on ~~10/01/2018~~ in the amount of \$3,254,864.00 to ABB, and \$4,026,676.00 to SPX Transformer Solutions Inc. A copy of the original award is attached as backup.

This award request is for an increase to the SPX Transformer Solutions Inc contract. This contract increase request is intended provide funding to complete the original five (5) year term of the agreement, which supports newly identified projects since the original award. As additional projects develop in future fiscal years, additional funding, change orders and awards approvals will be required. The SJRPP shutdown, Orange Park T2 (O&M failure) and solar projects have caused funding to be utilized prior to contract expiration. The additional equipment required is listed below:

Transformer Description	Locations	Unit Price	Qty	Total
30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 Hz, 65 degree C Rise, 230 kV Delta to 27kV WYE	1. Dinsmore Substation PN – 8003353 2. CCCN Substation T2 Addition PN - 8004953 3. Brandy Branch Substation T2 Addition PN – 8004960 4. Steelbald Substation T3 Replacement PN – 8004961 5. Westlake Substation T3 Addition PN - 8004959	\$799,298.00	5	\$3,996,490.00
30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 Hz, 65 degree C Rise, 138 X 69 kV Delta to 27kV WYE	Substation Maintenance (TBD) 8005250	\$814,391.00	2	\$1,628,782.00
Total				\$5,625,272.00

062-17 - Request approval to award a contract increase to SPX Transformer Solutions Inc. for the purchase of substation transformers in the amount \$5,625,272.00 for a new not-to-exceed contract amount of \$10,054,615.60 and no change to the ABB original award amount of \$3,254,864.00, for a new Total Award not-to-exceed amount of \$13,309,479.60, subject to the availability of lawfully appropriated funds.

Manager: Michael Short L. - Manager, Project Design
Director: Acs, Gabor - Director Electric T&D Projects
VP: Brost, Mike J. - VP/GM Electric Systems

APPROVALS:

 11/8/18

Chairman, Awards Committee Date

 11/8/18

Manager, Capital Budget Planning Date

062-17 Bid Workbook - Substation Transformer Supply for JEA (BIDDER SHALL FILL IN YELLOW)

				ABB	SPX Original Award	ABB Original Award	Change Order 2018	SPX C/O Total	PN	Escalated Unit Price	Qty	New NTE Award Amount ABB	Contract Increase Needed	% inc to BASE	
#	Transformer	Transformer Description	5 Yr Est	Unit Price (Base Price)											
1	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 230 kV Delta to 27kV WYE	3	\$ 859,450.00	\$ 2,397,894.00		5	\$ 3,996,490.00							
2	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 138 kV Delta to 27kV WYE	2	\$ 655,240.00		\$ 1,310,480.00			1 - 8007279 1 - 8007634 1 - 8005768	\$ 1,046,282.00	3	\$ 3,138,846.00		60%	
3	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 69 kV Delta to 27kV WYE	2	\$ 638,743.00		\$ 1,277,486.00			1 - 8007279	\$ 1,021,383.00	1	\$ 1,021,383.00		60%	
4	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 69 kV Delta to 13kV WYE	1	\$ 666,898.00		\$ 666,898.00									
5	Substation	30/40/50 MVA ONAN/ONAF/ONAF, 3 phase, 60 hz, 65 degree C Rise, 138 X 69 kV Delta to 27kV WYE	2	\$ 865,750.00	\$ 1,628,782.00		2	\$ 1,628,782.00							
Award Total					\$ 4,026,676.00	\$ 3,254,864.00		\$ 5,625,272.00				\$ 4,160,229.00	\$ 905,365.00		
							10% SPX	\$ 402,667.60							
New Award Amount									\$ 14,214,844.60						

Transformer Type	Destination	PN	Original Cost	Discounted Cost	Including Training Adder
138/27kV 50MVA	Sub O&M Spares	8007279	\$1,021,519	\$1,015,582	\$1,046,282
69/27kV 50MVA	Sub O&M Spares	8007279	\$990,683	\$990,683	\$1,021,383
138/27kV 50MVA	Ribault	8007634	\$1,021,519	\$1,015,582	\$1,046,282
138/27kV 50MVA	Mayo	8005768	\$1,021,519	\$1,015,582	\$1,046,282
					\$4,160,229

FY22 Spend	FY23 Spend	Distribution of Spend By Percentage	% by Contract Increase
\$ 1,837,038.50	\$ 230,626.50	25.150%	\$ 227,695.90
		24.551%	\$ 222,277.30
\$ 304,674.30	\$ 741,607.70	25.150%	\$ 227,695.90
\$ 304,674.30	\$ 741,607.70	25.150%	\$ 227,695.90
\$ 2,446,387.10	\$ 1,713,841.90		\$ 905,365.000

Contract Increase
\$ 905,365.00