

Welcome to the JEA Awards Meeting

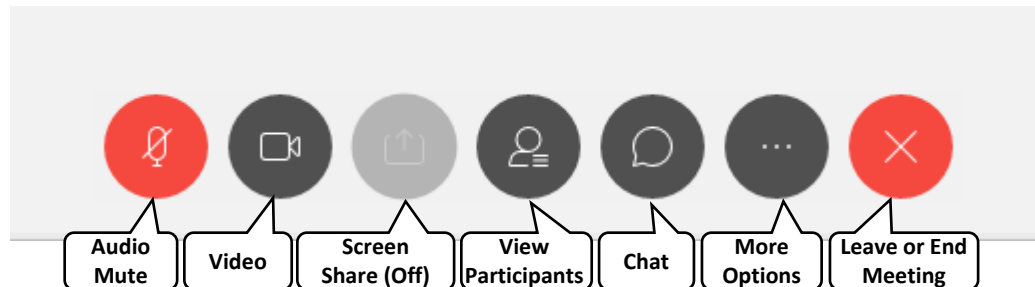
You have been joined to the meeting with your **audio muted** by default.

We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email **Aileen Cruz** at **cruza@jea.com** to submit public comments to be read during the meeting regarding any matter on the agenda for consideration. Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 703-0996** or by email at **cruza@jea.com** if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



AWARDS COMMITTEE AGENDA

DATE: Thursday, December 08, 2022

TIME: 10:00 A.M.

PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL 32202
OR
WebEx/Teleconference
WebEx Meeting Number (access code): 2309 526 2709
WebEx Password: cQMmJPHA823

Public Comments:

Awards:

1. Approval of the minutes from the last meeting(12/01/2022)
2. Request approval to award a one (1) year contract renewal to Metropolitan Life Insurance Company for Dental Insurance Plans in the amount of \$1,400,000.00, with a new not-to-exceed amount of \$2,747,874.20, subject to the availability of lawfully appropriated funds.
3. 1410858046 – Request approval to award a contract to C&M Dredging Inc. for CWTS Pond & Surge Basins Dredging services in the amount of \$347,000.00, subject to the availability of lawfully appropriated funds.
4. 1410617246 – Request approval to award contracts to Dis-Tran Steel, LLC (\$1,382,500.00) and Substation Enterprises, Inc. (\$592,500.00) for substation packaging services in the not-to-exceed amount of \$1,975,000.00, subject to the availability of lawfully appropriated funds..
5. Request approval to award a contract increase and one (1) year contract renewals to Almond Engineering, PA, Four Waters Engineering, Inc., and Construction and Engineering Services Consultants, Inc.(C&ES) for the General Engineering Services for Pipeline Projects and Studies Less than 16” Pipe Diameter and Manhole Inspections (JSEB Sheltered) in the amount of \$2,700,000.00 (\$900,000.00 to each firm), for a new not-to-exceed amount of \$8,968,956.45, subject to the availability of lawfully appropriated funds.
6. 1410824446 - Request approval to rescind this solicitation, and reject all Responses received in anticipation of rebidding a new project and scope of work.

Informational Items: N/A

Open Discussion: N/A

Public Notice: N/A

General Business: N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

12-08-2022 Awards Committee

<u>Award#</u>	<u>Type of Award</u>	<u>Business Unit</u>	<u>Estimated/Budgeted Amount</u>	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 12/01/2022 meeting.
2	RENEWAL	EMANUEL	\$1,400,000.00	\$1,400,000.00	METROPOLITAN LIFE INSURANCE COMPANY	One (1) Yr. w/Four (4) – 1 Yr. Renewals	<p><u>Dental Insurance Plans</u></p> <p>The purpose of this Request for Proposals (this “RFP”) is to evaluate and select one Dental Insurance Company (“Company” or “Proposer”) to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full-time employees working twenty or more hours per week, eligible retirees, and their eligible dependents.</p> <p>This request is to execute the first one (1) year renewal from 01/01/2023 to 12/31/2023. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.</p> <p>A new not-to-exceed amount of \$2,747,874.20</p>
3	INVITATION FOR BID (IFB) 1 BIDDER	Erixton	\$400,000.00	\$347,000.00	C & M DREDGING, INC.	Project Completion (Expected: 4/07/2023)	
4	REQUEST FOR PROPOSAL (RFP)	MELENDEZ	\$1,975,000.00	\$1,382,500.00	DIS-TRAN STEEL, LLC	Three (3) Years w/ Two	

12-08-2022 Awards Committee

	2 PROPOSERS			\$592,500.00	SUBSTATION ENTERPRISES, INC.	(2) - 1 Yr. Renewals	
5	CONTRACT INCREASE/ RENEWAL	VU	N/A	\$900,000.00 \$900,000.00 \$900,000.00	ALMOND ENGINEERING PA. FOUR WATERS ENGINEERING, INC. CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS, INC. (C&ES)	Three (3) Years with w/Two (2) - One (1) Yr. Renewals	<p><u>General Engineering Services for Pipeline Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered)</u></p> <p>Professional design and engineering services for water, sewer and reclaimed water projects with a pipe diameter of less than sixteen (16) inches and manhole inspection services. The work is generally described as performing engineering and design services as requested from time to time by JEA for water, sewer and reclaimed water projects for which the estimated construction cost, or the professional service fees for an individual study, do not exceed the amounts set forth in Florida Statutes Section 287.055, known as the Consultants' Competitive Negotiation Act (CCNA), as amended.</p> <p>Competitively bid and awarded on 02/06/2020 to three firms. The original award is attached for reference.</p> <p>During the first three years of the contract the consultants were issued a combined \$2.9M of manhole inspection and \$1.7M of design task orders. The design work included water main, wastewater main, and force main replacements and expansions. These projects have been installed by both JEA construction crews and outside contractors. Almond Engineering and Four Waters Engineering had the capacity to quickly complete manhole inspections, therefore administrative increases to add \$195,904.89 to both these firms were completed on 10/27/2022. These increases ensured sufficient contract capacity ahead of the contract renewal process.</p> <p>All three firms have performed satisfactorily, therefore, we plan to exercise a one-year renewal option with an additional \$900,000.00 for each of the three consultants. The increase amount is based on historical usage.</p>

12-08-2022 Awards Committee

							Request approval to award a one (1) year contract renewals to Almond Engineering, PA (\$900,000.00), Four Waters Engineering, Inc. (\$900,000.00) and Construction and Engineering Services Consultants, Inc.(C&ES) (\$900,000.00) for the General Engineering Services for Pipeline Projects and Studies Less than 16” Pipe Diameter and Manhole Inspections (JSEB Sheltered) in the amount of \$2,700,000.00, for a new not-to-exceed amount of \$8,968,956.45, subject to the availability of lawfully appropriated funds.
6	RESCIND	VU	N/A	N/A	GEC TRUCKING AND CONSTRUCTION, INC. H. TRENT ELSON UNDERGROUND HESTER CONCRETE SERVICES, LLC	N/A	
Total Award				\$6,422,000.00			

JEA AWARDS COMMITTEE DECEMBER 1, 2022, MEETING MINUTES

The JEA procurement Awards Committee met on December 1, 2022, in person with a WebEx option.

WebEx Meeting Number (access code): 2309 526 2709

WebEx Password: cQMmJPHA823

Members in attendance were Jenny McCollum as Chief Procurement Officer, Stephen Datz as Chairperson (onsite), Sara Goodwin as Budget Representative, Rebecca Lavie as Office of General Counsel Representative; Sean Conner for Hai Vu, Janie Smalley for Laura Schepis, Ricky Erixton (onsite), and Joe Orfano (onsite), Unless otherwise indicated, all attendees were via WebEx.

Chair Datz called the meeting to order at 10:03 a.m., introduced the Awards Committee Members, and confirmed that there was an in-person quorum of the Committee membership present.

Public Comments:

Chair Datz recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

1. Approval of the minutes from the last meeting (11/17/2022). Chair Datz verbally presented the Committee Members the proposed November 17, 2022, minutes as presented.

MOTION: Joe Orfano made a motion to approve the October 20, 2022, minutes (Award Item 1). The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2 –11.

2. Request approval to award a one (1) year contract to CGI Technologies and Solutions Inc. for CGI FMS CAD software support in the amount of \$422,964.00, subject to the availability of lawfully appropriated funds.

MOTION: Sean Conner made a motion to approve Award Item 2 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

3. Request approval of purchase from Cedar Creek Landing Condominium Association, Inc. for the subject property – Easement Acquisition Purchase in the not-to-exceed amount of \$100,000.00, subject to the availability of lawfully appropriated funds.

MOTION: Ricky Erixton made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

4. 1410838446- Request approval to rescind this solicitation, and reject all Responses received in anticipation of rebidding a new project and scope of work.

MOTION: Janie Smalley made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

5. 1410870646 – Request approval to award a contract to Reliable Substation Services, Inc for construction services for the Mayo Substation Construction Phase I, in the amount of \$9,167,950.00, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 5 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

6. Request approval to award a contract to Bently Nevada, Inc. for System 1 server upgrades, HMI and installation in the amount of \$437,197.00, subject to the availability of lawfully appropriated funds.

MOTION: Sean Conner made a motion to approve Award Item 6 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

7. **DEFERRED** - Request approval of a ratification of the contract Termination for Convenience of JEA Contract No. 195357 with The Kenton Group, Inc. dba Baldwin's Quality Plumbing.
8. Request approval to award a one (1) year renewal to Drew Hartmann Plumbing Inc. for Plumbing Services in the amount of \$140,722.47, for a new not-to-exceed amount of \$440,722.47, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

9. Request approval to award contracts to STUART C IRBY CO. (\$489,275.40) and GRESCO SUPPLY INC. (\$28,750.00) for the supply of Storm Stock Electrical Items, for a total amount of \$518,025.40, subject to the availability of lawfully appropriated funds.

MOTION: Sean Conner made a motion to approve Award Item 5 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

10. Request approval to award a single source/ratification contract to Gary Yeoman Ford Company for JEA Fleet Services Light Duty Vehicle Maintenance and Repair Services, in the amount of \$370,271.49, subject to the availability of lawfully appropriated funds.

MOTION: Ricky Erixton made a motion to approve Award Item 6 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

11. Request approval to award a contract to Cumberland International Trucks LLC for the purchase three (3) – sixteen (16) cubic yard dump trucks for FY23, in the amount of \$539,693.00 subject to the availability of lawfully appropriated funds.

MOTION: Janie Smalley made a motion to approve Award Item 7 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

12. Request approval to award a contract to Worth Contracting, Inc. for exterior equipment painting services in the amount of \$1,487,175.00, subject to the availability of lawfully appropriated funds.

MOTION: Ricky Erixton made a motion to approve Award Item 7 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

Award #9 - Emergency Purchase of Electrical Items for Hurricane Preparedness/Inventory Restock - Hurricane Nicole, Award #10 - JEA Fleet Services Light Duty Vehicle Maintenance and Repair Services and Award #11 – FY 23 JEA Water Expansion 211-02 were both presented to the Awards Committee

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair Datz adjourned the meeting at 10:40 a.m.

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below:
https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/



Formal Bid and Award System

Award #2 December 8, 2022

Type of Award Request: RENEWAL
Requestor Name: Becker, Carl R. - Manager Benefits Services
Requestor Phone: (904) 665-7850
Project Title: Dental Insurance Plans
Project Number: Self-Funded Medical Claims Pass Through
Project Location: JEA
Funds: Self-Funded Medical Claims Pass Through
Business Unit Estimate: \$1,400,000.00

Scope of Work:

The purpose of this Request for Proposals (this “RFP”) is to evaluate and select one Dental Insurance Company (“Company” or “Proposer”) to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full-time employees working twenty or more hours per week, eligible retirees, and their eligible dependents. Proposer agrees to accept dependents included in JEA’s eligibility file as eligible dependents. JEA is seeking to review three options as follows: two dental PPO Plans (High Plan and Low Plan) and one DHMO Plan.

JEA IFB/RFP/State/City/GSA#: 030-21
Purchasing Agent: Selders, Elaine Lynn
Is this a ratification?: NO

Recommended Awardee(s)

Name	Contact Name	Email	Address	Phone	Amount
METROPOLITAN LIFE INSURANCE COMPANY	David Gartrell	dgartrell@metlife.com	4010 W. Boy Scout Boulevard Ste 950, Tampa, Florida 33607	(813) 673-3502	\$1,400,000.00

Amount of Original Award: \$1,347,874.20
Date of Original Award: 08/12/2021
Change Order Amount: \$1,400,000.00
New Not-To-Exceed Amount: \$2,747,874.20
Length of Contract/PO Term: One (1) Yr. w/Four (4) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 01/01/2022
End Date (mm/dd/yyyy): 12/31/2023
Renewal Options: YES - Three (3) – 1 Yr. Renewals
JSEB Requirement: N/A - Optional

Background/Recommendations:

Competitively bid and awarded to Metropolitan Life Insurance Company (MetLife) on 08/12/2021 for one (1) year, with four 1-year renewal options. The original award is attached as back-up.

This request is to execute the first one (1) year renewal from 01/01/2023 to 12/31/2023. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.

Request approval to award a one (1) year contract renewal to Metropolitan Life Insurance Company for Dental Insurance Plans in the amount of \$1,400,000.00, with a new not-to-exceed amount of \$2,747,874.20, subject to the availability of lawfully appropriated funds.

Manager: Becker, Carl R. – Mgr Benefits Services
Director: Maillis, Patricia L. – Sr Dir Employee Services
Chief: Emanuel, L. David – Chief Human Resources Officer

APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date



Formal Bid and Award System

Award #2 August 12, 2021

Type of Award Request: REQUEST FOR PROPOSAL (RFP)
Requestor Name: Fleming, Dawn D. – Benefits Analyst
Requestor Phone: (904) 665-8693
Project Title: Dental Insurance Plans
Project Number: Self-Insured Fund
Project Location: JEA
Funds: Insurance Pass-Through
Award Estimate: \$1,479,397.08

Scope of Work:

The purpose of this Request for Proposals (this “RFP”) is to evaluate and select one Dental Insurance Company (“Company” or “Proposer”) to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full time employees working twenty or more hours per week, eligible retirees and their eligible dependents. Proposer agrees to accept dependents included in JEA’s eligibility file as eligible dependents. JEA is seeking to review three options as follows: two dental PPO Plans (High Plan and Low Plan) and one DHMO Plan.

JEA IFB/RFP/State/City/GSA#: 030-21
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
METROPOLITAN LIFE INSURANCE COMPANY	David Gartrell	dgartrell@metlife.com	4010 W. Boy Scout Boulevard Ste 950, Tampa, Florida 33607	(813) 673-3502	\$1,347,874.20

Amount for entire term of Contract/PO: \$1,347,874.20
Award Amount for remainder of this FY: \$0.00
Length of Contract/PO Term: One (1) Yr. w/Four (4) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 01/01/2022
End Date (mm/dd/yyyy): 12/31/2022
Renewal Options: YES - Four (4) – 1 Yr. Renewals
JSEB Requirement: N/A– Optional

BIDDER:

Name	Annual Amount	Rank	Final Score
METLIFE	\$1,347,874.20	1	79.33

HUMANA	\$1,462,707.00	2	72.83
UNITED CONCORDIA	\$1,559,332.56	3	68.50
DELTA DENTAL	\$1,460,138.28	4	67.50
AETNA	\$1,437,688.44	5	67.17
FLORIDA COMBINED LIFE, FLORIDA BLUE	N/A	N/A	Disqualified

Background/Recommendations:

Advertised on 04/29/2021. At Proposals opening on 05/25/2021, JEA received six (6) Proposals but one was disqualified as they did not provide the DHMO Plan. The companies were evaluated on premiums, rate guarantees, network, plan design, response time, experience, workload, proximity and financial responsibility. Metropolitan Life Insurance Company (MetLife) has been deemed the highest evaluated Responsive and Responsible Proposer. A copy of the Proposal Form, Rates and Evaluation Results are attached as backup.

JEA utilized the expertise of Gallagher Benefit Services to administer and evaluate this RFP in compliance with JEA purchasing requirements. Gallagher provided a dental cost comparison which has also been attached as backup.

When comparing the price between the current contract and the new contract, it resulted in an estimated 8.9% percent decrease or \$131,522.88 over one (1) year. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth year will be done through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

- **Total cost difference:** \$131,522.88

030-21 - Request approval to award a contract to Metropolitan Life Insurance Company for Dental Insurance in the amount of \$1,347,874.20, which will be funded by JEA employees, subject to the availability of lawfully appropriated funds.

Manager: Becker, Carl R. - Manager Benefits Services
Director: Maillis, Patricia L. - Director, Employee Services
Chief: Emanuel, L. David. - Chief Human Resources Officer

APPROVALS:

 08/12/2021

Chairman, Awards Committee **Date**

 8/12/21

Budget Representative **Date**



Formal Bid and Award System

Award #3 December 8,2022

Type of Award Request: INVITATION FOR BID (IFB)

Request #: 532

Requestor Name: Howard, Josh P. - Mgr Energy Production Maintenance

Requestor Phone: 904-665-7831

Project Title: Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Project Number: PWOs 30822: 134, 135, 138, 140 (30203) Exp. Type 2006

Project Location: JEA

Funds: O&M

Business Unit Estimate \$400,000.00

Scope of Work:

JEA is soliciting Bids for a General Contractor for the Northside Generating Station Water Treatment Plant clean up (the “Work”).

The Company awarded this Contract shall provide all necessary supervision, labor, equipment, tools, and material to remove and dewater the sludge from the North & South surge basin. This includes the West inlet baffle and East suction well, dredge the perimeter areas and east inlet areas of the North and South lime settling ponds, and pump the sludge to the lime storage drying beds.

JEA IFB/RFP/State/City/GSA#: 1410858046

Purchasing Agent: Lovgren, Rodney D.

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
C & M DREDGING, INC.	Stacey Delashmet	stacey@cmdredging.com	31653 Executive Blvd, Leesburg, FL 34748	(352) 314 - 8900	\$347,000.00

Amount for entire term of Contract/PO: \$347,000.00

Award Amount for remainder of this FY: \$347,000.00

Length of Contract/PO Term: Project Completion

Begin Date (mm/dd/yyyy): 01/07/2023

End Date (mm/dd/yyyy): Project Completion (Expected: 4/07/2023)

JSEB Requirement: N/A - Optional

BIDDERS:

Name	Amount
C&M DREDGING, INC. (Original Bid w/ disposal)	\$722,000.00
C&M DREDGING, INC. (Revised w/o disposal)	\$347,000.00

Background/Recommendations:

Advertised on 10/04/2022. Three (3) prime contractors attended the optional pre-bid meeting held on 10/13/2022. At Bid opening on 11/15/2022, JEA received one (1) Bid. JEA extended the Bid Due Date and contacted the two other prospective companies that were initially interested in bidding, as well as the three other companies that submitted bids the last time JEA bid these services out. Reasons for not submitting responses included the relatively small project size, the immediate need to have work completed in next 3 - 4 months, other project commitments, and a few bidders' perspective that they would be less competitive based on the competing means and methods (Geo Bags vs. Plate & Filter Press). C&M Dredging, Inc. has been deemed the lowest responsive and responsible Bidder. A copy of the Bid Form is attached as backup.

The last time JEA performed this work, spoils disposal (dredged sludge) was not included in solicitation. This time, JEA had the supplier provide a unit price disposal rate for an estimated 5,000 cu. yards of spoils. C&M Dredging, Inc. submitted a unit price of \$75.00/cubic yard, or \$375,000.00. JEA's current byproducts disposal contract is \$27.00/cubic yard to Chesser Island, so JEA has elected not to have the C&M Dredging, Inc. perform the disposal scope of work and will determine the most cost-effective path for disposal. The award amount of \$347,000.00 is approximately 13.3% lower than the business unit estimate, and is considered reasonable.

1410858046 – Request approval to award a contract to C&M Dredging Inc. for CWTS Pond & Surge Basins Dredging services in the amount of \$347,000.00, subject to the availability of lawfully appropriated funds.

Sr. Manager: Pruitt, Christalyn N. - Sr Mgr Generation Support
Director: Limbaugh, Margaret Z. – Dir. Energy Production
VP: Erixton, Ricky D. – VP Electric Systems

APPROVALS:

Chairman, Awards Committee **Date**

Manager, Capital Budget Planning **Date**

IN WITNESS WHEREOF, the said Principal and the said Surety have duly executed this bond the 8th day of November, 19 2022

ATTEST:



Signature

Stacey Delashmet

Type/Print Name



Signature

Tari Campbell

Type/Print Name

Signed, Sealed and Delivered
in the Presence of:



Signature

Kari Schmor, Account Manager

Type/Print Name



Signature

Jamie Hogeland, Witness

Type/Print Name

C&M Dredging, Inc.

(Principal Company Name)



Signature

Christian Miller

Type/Print Name

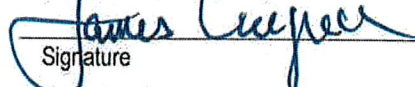
President

Title

AS PRINCIPAL

United States Surety Company

(Surety Company Name)



Signature

James N. Congelio

Type/Print Name

Attorney-In-Fact

Title


AS SURETY

Name of Agent: **Sterling Seacrest Pritchard**

Address: **3111 W. Dr. Martin Luther King Jr. Blvd.**

Suite 350, Tampa, FL 33607

Countersigned:

By 
Resident Agent **James N. Congelio**
State of Florida **Florida Resident Agent**

Name of Firm: **Sterling Seacrest Pritchard**

Address: **3111 W. Dr. Martin Luther King Jr. Blvd.**

Suite 350, Tampa, FL 33607

Form Approved:

Assistant General Counsel



TOKIO MARINE
HCC

POWER OF ATTORNEY
AMERICAN CONTRACTORS INDEMNITY COMPANY TEXAS BONDING COMPANY
UNITED STATES SURETY COMPANY U.S. SPECIALTY INSURANCE COMPANY

VOID

KNOW ALL MEN BY THESE PRESENTS: That American Contractors Indemnity Company, a California corporation, Texas Bonding Company, an assumed name of American Contractors Indemnity Company, United States Surety Company, a Maryland corporation and U.S. Specialty Insurance Company, a Texas corporation (collectively, the "Companies") do by these presents make, constitute and appoint

James C. Congello, James N. Congello

its true and lawful Attorney(s)-in-fact, each in their separate capacity if more than one is named above, with full power and authority hereby conferred in its name, place and stead, to execute, acknowledge and deliver any and all bonds, recognizances, undertakings or other instruments or contracts of suretyship to include riders, amendments, and consents of surety, providing the bond penalty does not exceed *****Twenty Five Million***** Dollars (25,000,000.00). This Power of Attorney shall expire without further action on April 23rd, 2022. This Power of Attorney is granted under and by authority of the following resolutions adopted by the Boards of Directors of the Companies:

Be it Resolved, that the President, any Vice-President, any Assistant Vice-President, any Secretary or any Assistant Secretary shall be and is hereby vested with full power and authority to appoint any one or more suitable persons as Attorney(s)-in-Fact to represent and act for and on behalf of the Company subject to the following provisions:

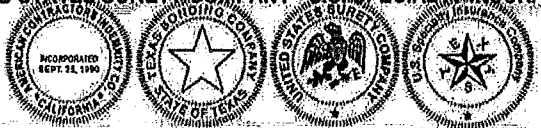
Attorney-in-Fact may be given full power and authority for and in the name of and on behalf of the Company, to execute, acknowledge and deliver, any and all bonds, recognizances, contracts, agreements or indemnity and other conditional or obligatory undertakings, including any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts, and any and all notices and documents canceling or terminating the Company's liability thereunder, and any such instruments so executed by any such Attorney-in-Fact shall be binding upon the Company as if signed by the President and sealed and effected by the Corporate Secretary.

Be it Resolved, that the signature of any authorized officer and seal of the Company heretofore or hereafter affixed to any power of attorney or any certificate relating thereto by facsimile, and any power of attorney or certificate bearing facsimile signature or facsimile seal shall be valid and binding upon the Company with respect to any bond or undertaking to which it is attached.

IN WITNESS WHEREOF, The Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 1st day of June, 2018.

AMERICAN CONTRACTORS INDEMNITY COMPANY TEXAS BONDING COMPANY
UNITED STATES SURETY COMPANY U.S. SPECIALTY INSURANCE COMPANY

State of California
County of Los Angeles



By: [Signature]
Daniel P. Aguilar, Vice President

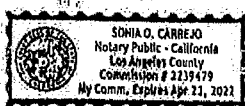
A Notary Public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

On this 1st day of June, 2018, before me, Sonia O. Carrejo, a notary public, personally appeared Daniel P. Aguilar, Vice President of American Contractors Indemnity Company, Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his authorized capacity, and that by his signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

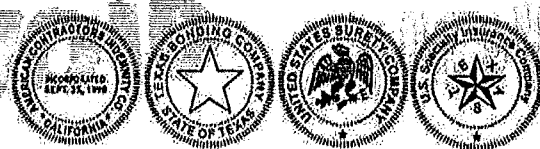
Signature [Signature] (seal)



I, Kio Lo, Assistant Secretary of American Contractors Indemnity Company, Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney, executed by said Companies, which is still in full force and effect; furthermore, the resolutions of the Boards of Directors, set out in the Power of Attorney are in full force and effect.

In Witness Whereof I have hereunto set my hand and affixed the seals of said Companies at Los Angeles, California this 8th day of November, 2022.

Corporate Seals
Bond No. N/A
Agency No. 11658



[Signature]
Kio Lo, Assistant Secretary

HCCSMANPOA08/2018

visit trnhcc.com/surety for more information

BID BOND

STATE OF FLORIDA

COUNTY OF: Lake)

KNOW ALL PERSONS BY THESE PRESENTS, That we, C&M Dredging, Inc. (hereinafter called "Principal"), and United States Surety Company as Surety (hereinafter called "Surety"), are held and firmly bound unto the JEA of the City of Jacksonville, Florida (hereinafter called the "JEA"), in the sum of ~~5% Five Percent of~~ \$Amount Bid lawful money of the United States of America, for the payment which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators, and successors, jointly and severally, firmly by these presents:

WHEREAS, the Principal contemplates submitting or has submitted a Bid to the JEA for:

Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Solicitation Number 1410858046

WHEREAS, it was a condition precedent to the submission of said Bid that a certified check or Bid Bond in the amount of ~~5% Five Percent~~ of Amount Bid be submitted with said Bid as a guaranty that the Principal would, if awarded the contract, enter into a written contract with the JEA and furnish a Section 255.05 Florida Statutes Contract Bond in an amount equal to 100% of Contract Amount for the performance of said contract, within ten consecutive calendar days after written notice being given of acceptance by the JEA.

NOW, THEREFORE, THE CONDITIONS OF THIS OBLIGATION ARE SUCH, that if the Bid of the Principal herein be accepted and said Principal, within ten consecutive calendar days after written notice being given of such acceptance, enters into a written contract with the JEA, and furnishes a Section 255.05, Florida Statutes Contract Bond in an amount equal to 100% of Contract Amount satisfactory to the JEA, then this obligation shall be void; otherwise, the sum herein stated shall be due and payable to the JEA, and the Surety herein agrees to pay said sum immediately upon demand of said JEA, in good and lawful money of the United States of America; as liquidated damages for failure thereof of said Principal.

Appendix B - Bid Forms

1410858046 Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Submit the Response an electronic .pdf in accordance with the procedures in the solicitation.

Company Name: C & M Dredging, Inc.

Company's Address: 31653 Executive Blvd, Leesburg, FL 34748

License Number: _____

Phone Number: 352-314-8900 FAX No: _____ Email Address: admin@cmdredging.com

<p><u>BID SECURITY REQUIREMENTS</u></p> <input type="checkbox"/> None required <input checked="" type="checkbox"/> Certified Check or Bond Five Percent (5%)	<p><u>TERM OF CONTRACT</u></p> <input type="checkbox"/> One Time Purchase <input type="checkbox"/> Term - Five (5) Years w/Two (2) – 1Yr Renewals <input checked="" type="checkbox"/> Other, Specify - Project Completion
--	--

<p><u>SAMPLE REQUIREMENTS</u></p> <input checked="" type="checkbox"/> None required <input type="checkbox"/> Samples required prior to Bid Opening <input type="checkbox"/> Samples may be required subsequent to Bid Opening	<p><u>SECTION 255.05, FLORIDA STATUTES CONTRACT BOND</u></p> <input type="checkbox"/> None required <input checked="" type="checkbox"/> Bond required 100% of Bid Award
--	---

<p><u>QUANTITIES</u></p> <input type="checkbox"/> Quantities indicated are exacting <input checked="" type="checkbox"/> Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.	<p><u>INSURANCE REQUIREMENTS</u></p> <p align="center">Insurance required</p>
---	---

<p><u>PAYMENT DISCOUNTS</u></p> <input type="checkbox"/> 1% 20, net 30 <input checked="" type="checkbox"/> 2% 10, net 30 <input type="checkbox"/> Other _____ <input type="checkbox"/> None Offered	
---	--

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	TOTAL BID PRICE
1	Total Bid Price (Sum of Lines 1 – 2 Page 2)	\$ <u>347,000.00</u>

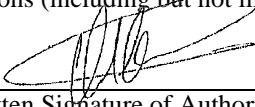
I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public “as-is”.

BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 1



 Handwritten Signature of Authorized Officer of Company or Agent

11/22/2022

 Date

Christian Miller President

 Printed Name and Title

Appendix B - Bid Forms
 1410858046 Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

UNIT PRICE BREAKDOWN				
<u>ITEM</u>	<u>UNIT</u>	<u>UNIT COST</u> (UC)	<u>Qty</u>	<u>TOTAL COST</u> (UC X NOC)
Cost to provide all necessary supervision, labor, equipment, tools and material to remove & dispose of the North & South Surge Basin Sludge as specified in the Technical Requirements of IFB 1410558046.	Lot	\$ <u>166,000.00</u>	1	\$ <u>166,000.00</u>
Cost to provide all necessary supervision, labor, equipment, tools and material to remove the North and South Lime Settling Pond Sludge and shoreline vegetation as specified in the Technical Requirements of IFB 1410558046.	Lot	\$ <u>181,000.00</u>	1	\$ <u>181,000.00</u>
Disposal Cost Per Cubic Yard. Name Disposal Facility: _____	Per Cu Yd.	\$ _____	5,000	\$ _____
TOTAL of Bid Items #1 through # 2				\$ <u>347,000.00</u>

MINIMUM QUALIFICATIONS

THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.

THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM. BIDDER SHALL SUBMIT AN ELECTRONIC COPY IN ACCORDANCE WITH THE SOLICITATION REQUIREMENTS

BIDDER INFORMATION

COMPANY NAME: C & M Dredging, Inc.

BUSINESS ADDRESS: 31653 Executive Blvd

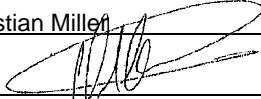
CITY, STATE, ZIP CODE: Leesburg, FL 34748

TELEPHONE: 352-314-8900

FAX: _____

E-MAIL: admin@cmdredging.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Christian Miller

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

NAME AND TITLE OF AUTHORIZED REPRESENTATIVE: Christian Miller President

- Bidder shall have successfully self-performed two (2) similar projects in the past seven (7) years, date ending the Bid Due Date.
 - A similar project is defined as the removal, clean-up, and transportation of sludge from a surge basin, pond or other hold facility used in treating chemical wastewater in an industrial environment, in which the cost of the project was greater than \$100,000. The project shall also have included vegetation removal and disposal of the dredged or removed materials.

Appendix B - Bid Forms

1410858046 Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Reference 1 of 3

Reference Name Joe Werner

Reference Phone Number 904-361-8262

Reference E-Mail Address _____

Contract Duration/Amount 2015 / \$132,000

Description of Project C & M Dredging performed the dredging and dewatering portion of the JEA NSGS project
as a subcontractor to Prolime Corporation. The North Surge Basin was dredged and the sludge pumped into
geotextile tubes laced near the North Lime Pond. We also dredged both lime basins into the existing spoil areas onsite.

Appendix B - Bid Forms

1410858046 Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Reference 2 of 3

Reference Name Domtar Paper Dennis McComb

Reference Phone Number 207-249-8229

Reference E-Mail Address dennis.mccomb@domtar.com

Contract Duration/Amount 5 years / \$6,000,000

Description of Project Hydraulic Dredging into a spoil pit, clean out of spoil pit, and Cattail Removal

Ongoing contract from 2017 to remove sludge from basin

Appendix B - Bid Forms
1410858046 Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Reference 3 of 3

Reference Name Bryan Holmes

Reference Phone Number _____

Reference E-Mail Address holmbd@jea.com

Contract Duration/Amount 2016 / \$131,100

Description of Project C & M Dredging performed the dredging and dewatering services for the NGS CWTS

LIST OF SUBCONTRACTORS

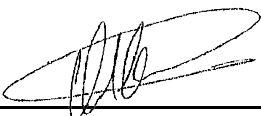
JEA Solicitation Number _____ requires certain major Subcontractors be listed on this form, unless the work will be self-performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
---------------------	--	--	---	--

None

Signed: _____ 

Company: C & M Dredging, Inc.

Address: 31653 Executive Blvd, Leesburg, FL 34748

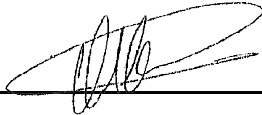
Date: 11/22/2022

LIST OF JSEB SUBCONTRACTORS

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA - _____. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category) Dollar Amount	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or
---	---	----------------------------

N/A

Signed: _____ 

Company: C & M Dredging, Inc.


Address: 31653 Executive Blvd, Leesburg, FL 34748

Date: 11/22/2022

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

IN WITNESS WHEREOF, the said Principal and the said Surety have duly executed this bond the 8th day of November, 19 2022

ATTEST:



Signature

Stacey Delashmet

Type/Print Name



Signature

Tari Campbell

Type/Print Name

Signed, Sealed and Delivered
in the Presence of:



Signature

Kari Schmor, Account Manager

Type/Print Name



Signature

Jamie Hogeland, Witness

Type/Print Name

C&M Dredging, Inc.

(Principal Company Name)



Signature

Christian Miller

Type/Print Name

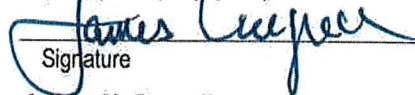
President

Title

AS PRINCIPAL

United States Surety Company

(Surety Company Name)



Signature

James N. Congelio

Type/Print Name

Attorney-In-Fact

Title


AS SURETY

Name of Agent: **Sterling Seacrest Pritchard**

Address: **3111 W. Dr. Martin Luther King Jr. Blvd.**

Suite 350, Tampa, FL 33607

Countersigned:

By 
Resident Agent **James N. Congelio**
State of Florida **Florida Resident Agent**

Name of Firm: **Sterling Seacrest Pritchard**

Address: **3111 W. Dr. Martin Luther King Jr. Blvd.**

Suite 350, Tampa, FL 33607

Form Approved:

Assistant General Counsel



TOKIO MARINE
HCC

POWER OF ATTORNEY
AMERICAN CONTRACTORS INDEMNITY COMPANY TEXAS BONDING COMPANY
UNITED STATES SURETY COMPANY U.S. SPECIALTY INSURANCE COMPANY

VOID

KNOW ALL MEN BY THESE PRESENTS: That American Contractors Indemnity Company, a California corporation, Texas Bonding Company, an assumed name of American Contractors Indemnity Company, United States Surety Company, a Maryland corporation and U.S. Specialty Insurance Company, a Texas corporation (collectively, the "Companies") do by these presents make, constitute and appoint

James C. Congello, James N. Congello

its true and lawful Attorney(s)-in-fact, each in their separate capacity if more than one is named above, with full power and authority hereby conferred in its name, place and stead, to execute, acknowledge and deliver any and all bonds, recognizances, undertakings or other instruments or contracts of suretyship to include riders, amendments, and consents of surety, providing the bond penalty does not exceed *****Twenty Five Million***** Dollars (25,000,000.00).

This Power of Attorney shall expire without further action on April 23rd, 2022. This Power of Attorney is granted under and by authority of the following resolutions adopted by the Boards of Directors of the Companies:

Be it Resolved, that the President, any Vice-President, any Assistant Vice-President, any Secretary or any Assistant Secretary shall be and is hereby vested with full power and authority to appoint any one or more suitable persons as Attorney(s)-in-Fact to represent and act for and on behalf of the Company subject to the following provisions:

Attorney-in-Fact may be given full power and authority for and in the name of and on behalf of the Company, to execute, acknowledge and deliver, any and all bonds, recognizances, contracts, agreements or indemnity and other conditional or obligatory undertakings, including any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts, and any and all notices and documents canceling or terminating the Company's liability thereunder, and any such instruments so executed by any such Attorney-in-Fact shall be binding upon the Company as if signed by the President and sealed and effected by the Corporate Secretary.

Be it Resolved, that the signature of any authorized officer and seal of the Company heretofore or hereafter affixed to any power of attorney or any certificate relating thereto by facsimile, and any power of attorney or certificate bearing facsimile signature or facsimile seal shall be valid and binding upon the Company with respect to any bond or undertaking to which it is attached.

IN WITNESS WHEREOF, The Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 1st day of June, 2018.

AMERICAN CONTRACTORS INDEMNITY COMPANY TEXAS BONDING COMPANY
UNITED STATES SURETY COMPANY U.S. SPECIALTY INSURANCE COMPANY

State of California
County of Los Angeles



By: [Signature]
Daniel P. Aguilar, Vice President

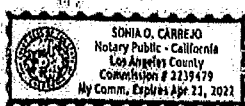
A Notary Public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

On this 1st day of June, 2018, before me, Sonia O. Carrejo, a notary public, personally appeared Daniel P. Aguilar, Vice President of American Contractors Indemnity Company, Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his authorized capacity, and that by his signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

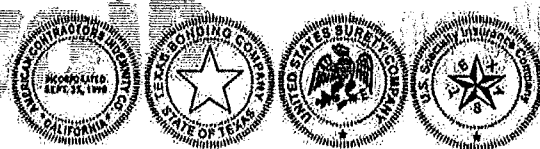
Signature [Signature] (seal)



I, Kio Lo, Assistant Secretary of American Contractors Indemnity Company, Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney, executed by said Companies, which is still in full force and effect; furthermore, the resolutions of the Boards of Directors, set out in the Power of Attorney are in full force and effect.

In Witness Whereof I have hereunto set my hand and affixed the seals of said Companies at Los Angeles, California this 8th day of November, 2022.

Corporate Seals
Bond No. N/A
Agency No. 11658



[Signature]
Kio Lo, Assistant Secretary

HCCSMANPOA08/2018

visit trnhcc.com/surety for more information

BID BOND

STATE OF FLORIDA

COUNTY OF: Lake)

KNOW ALL PERSONS BY THESE PRESENTS, That we, C&M Dredging, Inc. (hereinafter called "Principal"), and United States Surety Company as Surety (hereinafter called "Surety"), are held and firmly bound unto the JEA of the City of Jacksonville, Florida (hereinafter called the "JEA"), in the sum of ~~5% Five Percent of~~ \$Amount Bid lawful money of the United States of America, for the payment which sum well and truly to be made, we bind ourselves, our heirs, executors, administrators, and successors, jointly and severally, firmly by these presents:

WHEREAS, the Principal contemplates submitting or has submitted a Bid to the JEA for:

Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Solicitation Number 1410858046

WHEREAS, it was a condition precedent to the submission of said Bid that a certified check or Bid Bond in the amount of ~~5% Five Percent~~ of Amount Bid be submitted with said Bid as a guaranty that the Principal would, if awarded the contract, enter into a written contract with the JEA and furnish a Section 255.05 Florida Statutes Contract Bond in an amount equal to 100% of Contract Amount for the performance of said contract, within ten consecutive calendar days after written notice being given of acceptance by the JEA.

NOW, THEREFORE, THE CONDITIONS OF THIS OBLIGATION ARE SUCH, that if the Bid of the Principal herein be accepted and said Principal, within ten consecutive calendar days after written notice being given of such acceptance, enters into a written contract with the JEA, and furnishes a Section 255.05, Florida Statutes Contract Bond in an amount equal to 100% of Contract Amount satisfactory to the JEA, then this obligation shall be void; otherwise, the sum herein stated shall be due and payable to the JEA, and the Surety herein agrees to pay said sum immediately upon demand of said JEA, in good and lawful money of the United States of America; as liquidated damages for failure thereof of said Principal.



Formal Bid and Award System

Award #4 December 8, 2022

Type of Award Request: REQUEST FOR PROPOSAL (RFP)
Requestor Name: Smith, Brandy L. – Electric Systems Engineer
Requestor Phone: 904-665-7987
Project Title: Substation Packaging Services
Project Number: (See attachment)
Project Location: JEA
Funds: Capital
Business Unit Estimate: \$1,975,000.00

Scope of Work:

This solicitation is to select substation material packager company(s) that will be contracted to provide structures, materials and other engineered equipment for JEA substation projects and/or small transmission projects that are incidental to substation projects. The company(s) shall perform and provide all design, detailing, documentation, procurement, manufacturing, scheduling, equipment selection, materials, project management and associated services for a turn-key, ready-to-install substation package of structures and materials to allow JEA to construct improvements to the JEA electric system.

Where design and engineering scopes exceed the requirements of Florida Statute 287.055 for the Competitive Consultants Negotiation Act (CCNA), projects will be solicited independently of this contract in accordance with statute & JEA P-code requirements.

JEA IFB/RFP/State/City/GSA#: 1410617246
Purchasing Agent: LOVGREN, RODNEY D.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
DIS-TRAN STEEL, LLC	Richard Delizza	richardd@electricsalesinc.com	4725 Hwy 28 East Pineville, LA 71360	954-385-8885	\$1,382,500.00
SUBSTATION ENTERPRISES, INC.	Kurt Edwards, P.E.	kurt@subenterprises.com	145 Commercial Ct. Alabaster, AL, 35007	(205) 685-2755 x 103	\$592,500.00

Amount for entire term of Contract/PO: \$1,975,000.00
Award Amount for remainder of this FY: \$1,975,000.00
Length of Contract/PO Term: Three (3) Years w/ Two (2) - 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 12/30/2022
End Date (mm/dd/yyyy): 12/29/2025
Renewal Options: Yes – Two (2) – 1 Yr. Renewals
JSEB Requirement: N/A - Optional

PROPOSERS:

Name	Rank
DIS-TRAN STEEL, LLC	1
SUBSTATION ENTERPRISES, INC.	2

Background/Recommendations:

Advertised on 04/29/2022. Three (3) prime companies attended the optional pre-proposal meeting held on 05/13/2022. At proposal opening on 08/16/2022, JEA received two (2) Proposals. The public evaluation meeting was held on 10/05/2022. Companies were evaluated on professional staff experience, design & work approach, company experience, proximity and JSEB content. JEA deemed Dis-Tran Steel, LLC and Substation Enterprises, Inc. as the highest evaluated companies to perform the work. A copy of the evaluation matrix and negotiated rate structures are attached as backup.

For continuing services contracts, JEA bases contract not-to-exceed amounts based on a list of current approved project budgets. JEA will preliminarily fund the contract and will return to Awards Committee to add funds to the contracts to fund work as projects are released and scopes of work are determined.

The engineering services group will issue task orders as required to facilitate the work. The work may be bid by both companies and awarded to the lowest bidder between the two, or specifically awarded to one company on a cost-plus basis to the highest evaluated company.

Previously JEA’s negotiated rate structure contained rates for manufacturing, steel structure & galvanization on price-per-pound and price-per-foot rates, with indices for periodic adjustment and mark-up on purchased materials. For this solicitation, JEA has agreed to a cost-plus approach for both manufacturing (steel structures) and purchased materials, which is subject to audit by the PM. Transportation is a pass-through cost. The markup for Dis-Tran is 30% and Substation Enterprises is tiered based on project size (spend amount) and ranges from 25% for smaller projects to 14% for larger projects. Since there is not a specific priced project yet, JEA does not have a specific comparison; however, in the previous contract Dis-Tran’s mark-up was 25% for purchase materials. Considering today’s market conditions, the approach to pricing and contracting is deemed reasonable.

1410617246 – Request approval to award contracts to Dis-Tran Steel, LLC (\$1,382,500.00) and Substation Enterprises, Inc. (\$592,500.00) for substation packaging services in the not-to-exceed amount of \$1,975,000.00, subject to the availability of lawfully appropriated funds.

Manager: Hamilton, Darrell D. - Mgr Transmission and Substation Projects
Director: Acs, Gabor - Sr Dir Engineering & Projects
VP: Melendez-Melendez, Pedro A. - VP Planning Engineering & Construction

APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date

<u>FY23</u>	<u>Substation Packager Estimate</u>	<u>OPN</u>
SJRPP 230-26kV Distribution Substation	\$ 500,000.00	8007818
Ribault 138-26 kV T2 and Circuit Breaker 452 Addition	\$ 160,000.00	8007634
St Johns 4kV Rebuild	\$ 50,000.00	8006861
Normandy Substation - New Control House	\$ -	8007704
Starratt 138-26kV T2 Addition - Substation	\$ 500,000.00	788-151
West Jax 230/69kV Substation Reliability Improvement	\$ 200,000.00	788-158
Imeson 138-26kV T2 Addition	\$ 500,000.00	8007831
Kennedy TP7SU 69/4 kV Transformer Replacement	\$ -	8007939
Lane Ave T2 69/27 kV Transformer Replacement	\$ -	8007917
Northside T17 138/27 kV Transformer Replacement	\$ -	8007918
West Jax T1 230/69 kV Autotransformer Replacement	\$ -	8007956
College Street Switchgear Replacement	\$ 10,000.00	8008424
Waters Street T2 Replacement	\$ 20,000.00	8008427
Waters Street Compressor Replacement	\$ 10,000.00	8008428
Imeson Center Switch 5395 Replacement	\$ 25,000.00	8008211
Total	\$ 1,975,000.00	

<u>FY24</u>	<u>Substation Packager Estimate</u>
Nocatee T2 Circuit 239, 240, 241 Addition	
New World Substation - Substation	
GEC 230kV Bay & Breaker Addition for Circuit 950	
Mayo Sub 230 kV Addition-phase 2	
West Jax T3 200 MVA Autotransformer Addition	

<u>FY25</u>	<u>Substation Packager Estimate</u>
Pecan Park Area Substation	
Eagle LNG 138-13.8 kV Substation	

\$1,975,000

Distran (70%) \$1,382,500.0

Substation Enterprises (30%) \$592,500.0

Distran - JEA Pricing Structure

Material Price Sheet			
Description	Cost	Unit Mark Ups	Extended Prices
Steel Cost	\$ 400,000	30.0%	\$ 520,000
Equipment & Material Cost	\$ 200,000	30.0%	\$ 260,000
Subcontract Mark-Up	\$ 200,000	30.0%	\$ 260,000
Total Material Amount	\$ 800,000		\$ 1,040,000

Items will be estimated at the beginning of every project.

Items will be trued up at the end of every project.

Mutiple quotes will be obtained to determine best price and lead time.

Vendor invoices will be sent with customer invoices.

* Engineering Fee's not broken out as billable hours...

Material and Services Sub-Total			\$ 1,040,000
--	--	--	---------------------

Estimated Freight (PP&A)			\$ 360,000
-------------------------------------	--	--	-------------------

Marshal/Vendor freight will be estimated and passed through to JEA

Freight invoices will be sent with customer invoices.

Total Contract Amount			\$ 1,400,000
------------------------------	--	--	---------------------

Pricing is valid for material and services scope listed above. Deviations to this scope may cause price adjusments.

Payment Miestones: Based off of Material and Services Sub Total Listed Above.

Milestone 1: 30% Procurement of Long Lead Time Material

Milestone 2: 70% Delivery

Milestone 2 percentage subject to change based off of final material cost after all drawings are approved

* What is the index that the steel material is subject to change by?

* Other purchased materials cost.

Substation Enterprises, Inc.

November 30, 2022

Mr. Rodney Lovgren
Purchasing Agent Senior
Jacksonville Electric Authority
21 West Church Street
Jacksonville, FL 32202

Dear Mr. Lovgren:

This letter is in response to your e-mail of Friday, October 21, 2022. It is our proposal that substation packages we supply to you are provided at different margin percentage (as a percentage of selling price) based on the total substation package price. We would take your conceptual drawings and write a detailed bill of material for the materials (including structural steel) that are required for a specific substation package. We would like to propose the following scale with all freight passed through with no markup:

\$0 - \$100,000 – margin percentage to be 25% of selling price

\$100,000 - \$350,000 - margin percentage to be 20% of selling price

\$350,000 - \$600,000 - margin percentage to be 18% of selling price

\$600,000 - \$800,000 – margin percentage to be 16% of selling price

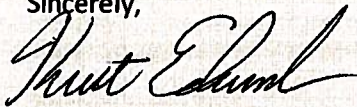
\$800,000 and up – margin percentage to be 14% of selling price

With these margins, our engineering work is included to take your conceptual drawings and produce structural calculations, anchor bolt plans, foundation details (if required), grounding plans, key-marked electrical layouts, erection drawings, and steel detail (fabrication) drawings. We are not set up to track our engineering time separately. We will provide copies of our suppliers' invoices on JEA projects to verify our cost basis. We have a blanket agreement with our standard shape steel fabricator to provide hot-dip galvanized, fabricated structural steel products. Our standard payment terms are net 30 days after invoice date.

We can store small equipment and structural steel at no charge as long as we can invoice and get paid for projects we have complete and are holding for JEA. Large equipment (switches, large instrument transformers, etc.) and tapered tubular steel we will have to negotiate on a case-by-case basis.

Please let me know if this is acceptable. We look forward to working with you.

Sincerely,



Kurt Edwards, P.E.

Vice-President

1410617246 Substation Packager Engineering Services										
#	Vendor Rankings	Smith	Szoke	Roh	Average of Absolute	Average of Absolute	Σ Rank	Rank	Total Score	Historical Work
1	Distran	1	1	2	1	1	4	1	254.5	
2	Substation Enterprises Inc.	2	2	1	2	2	5	2	252.5	
#	Smith	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total	Rank	
1	Distran	22.8	18.0	41.0	3	0		84.8	1	
2	Substation Enterprises Inc.	22.5	18.0	38.0	5	0		83.5	2	
	Szoke	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total	Rank	
1	Distran	21.3	19.0	42.0	3	0		85.3	1	
2	Substation Enterprises Inc.	20.5	19.0	39.0	5	0		83.5	2	
	Roh	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total	Rank	
1	Distran	23.5	18.0	40.0	3	0		84.5	2	
2	Substation Enterprises Inc.	22.5	19.0	39.0	5	0		85.5	1	
	Overall Averages	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total		
1	Distran	22.50	18.33	41.00	3.00	0.00		84.83		
2	Substation Enterprises Inc.	21.83	18.67	38.67	5.00	0.00		84.17		



Formal Bid and Award System

Award #5 December 8, 2022

Type of Award Request: RENEWAL
Requestor Name: Sencer, Justin – Mgr W/WW Reuse Delivery & Collection Engineering
Requestor Phone: (904) 665-6826
Project Title: General Engineering Services for Pipeline Projects and Studies Less than 16” Pipe Diameter and Manhole Inspections (JSEB Sheltered)
Project Number: 175-W; 175-S; 177-01; and 30606/2002
Project Location: JEA
Funds: Capital and O&M
Business Unit Estimate: N/A

Scope of Work:

Professional design and engineering services for water, sewer and reclaimed water projects with a pipe diameter of less than sixteen (16) inches and manhole inspection services. The work is generally described as performing engineering and design services as requested from time to time by JEA for water, sewer and reclaimed water projects for which the estimated construction cost, or the professional service fees for an individual study, do not exceed the amounts set forth in Florida Statutes Section 287.055, known as the Consultants’ Competitive Negotiation Act (CCNA), as amended.

JEA IFB/RFP/State/City/GSA#: 054-19

Purchasing Agent: Rix, Lynn W.

Is this a ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Original Award	Previous Increases	This Increase	New NTE
ALMOND ENGINEERING PA.	Hillary Almond	3609 Hendricks Ave, Jacksonville, FL 32207	\$1,959,048.89	\$195,904.89	\$900,000.00	\$3,054,953.78
FOUR WATERS ENGINEERING, INC.	Angela Bryan	3773 Luth Dr. E., Jacksonville Beach, FL 32250	\$1,959,048.89	\$195,904.89	\$900,000.00	\$3,054,953.78
CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS, INC. (C&ES)	Steven J. Davis	9432 Baymeadows Rd Ste 100, Jacksonville, FL 32256	\$1,959,048.89	\$0.00	\$900,000.00	\$2,859,048.89

Amount of Original Award: \$5,877,146.67

Date of Original Award: 02/06/2020

Renewal Amount: \$2,700,000.00

List of Previous Change Order/Amendments:

CPA #	Company	Amount	Date	Reason
187880	ALMOND ENGINEERING PA	\$195,904.89	10/27/22	10% Admin Increase
187883	FOUR WATERS ENGINEERING, INC.	\$195,904.89	10/27/22	10% Admin Increase
187887	CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS, INC. (C&ES)	\$0.00		

New Not-To-Exceed Amount: \$8,968,956.45
Length of Contract/PO Term: Three (3) Years with w/Two (2) - One (1) Yr. Renewals
Begin Date: 04/03/2020 (Almond), 04/14/2020 (Four Waters), 04/08/2020 (CE&S)
End Date: 04/02/2020 (Almond), 04/13/2023 (Four Waters), 04/07/2020 (CE&S)
Renewal Options: One (1) Remaining
JSEB Requirement: All three firms are JSEB certified

Background/Recommendations:

Competitively bid and awarded on 02/06/2020 to three firms. The original award is attached for reference.

During the first three years of the contract the consultants were issued a combined \$2.9M of manhole inspection and \$1.7M of design task orders. The design work included water main, wastewater main, and force main replacements and expansions. These projects have been installed by both JEA construction crews and outside contractors. Almond Engineering and Four Waters Engineering had the capacity to quickly complete manhole inspections, therefore administrative increases to add \$195,904.89 to both these firms were completed on 10/27/2022. These increases ensured sufficient contract capacity ahead of the contract renewal process.

All three firms have performed satisfactorily, therefore, we plan to exercise a one-year renewal option with an additional \$900,000.00 for each of the three consultants. The increase amount is based on historical usage.

Request approval to award a one (1) year contract renewals to Almond Engineering, PA (\$900,000.00), Four Waters Engineering, Inc. (\$900,000.00) and Construction and Engineering Services Consultants, Inc.(C&ES) (\$900,000.00) for the General Engineering Services for Pipeline Projects and Studies Less than 16” Pipe Diameter and Manhole Inspections (JSEB Sheltered) in the amount of \$2,700,000.00, for a new not-to-exceed amount of \$8,968,956.45, subject to the availability of lawfully appropriated funds.

Director: Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection
VP: Vu, Hai X. - VP Planning Engineering & Construction

APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date



Formal Bid and Award System

Award #4 February 06, 2020

Type of Award Request: PROPOSAL (RFP)
Request #: 6497
Requestor Name: DiMeo, Elizabeth A. - Mgr Project Management
Requestor Phone: (904) 665-8139
Project Title: General Engineering Services for Pipeline Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered)
Project Number: Various
Project Location: JEA
Funds: Capital
Budget Estimate: \$5,877,146.67

Scope of Work:

JEA is soliciting qualifications for professional design and engineering services for water, sewer and reclaimed water projects with a pipe diameter of less than sixteen (16) inches and manhole inspection services. The work is generally described as performing engineering and design services as requested from time to time by JEA for water, sewer and reclaimed water projects for which the estimated construction cost of each individual project does not exceed \$2,000,000 or the professional service fees for an individual study do not exceed \$200,000 as set forth in Florida Statutes Section 287.055, known as the Consultants' Competitive Negotiation Act (CCNA).

JEA IFB/RFP/State/City/GSA#: 054-19
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ALMOND ENGINEERING	Hillary Almond	halmond@almondengineering.com	3609 Hendricks Ave, Jacksonville FL 32207	(904) 306-0162	\$1,959,048.89
FOUR WATERS ENGINEERING	Angela Bryan	abryan@4weng.com	3773 Luth Drive East, Jacksonville Beach, FL 32250	(904) 414-2400	\$1,959,048.89
CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS INC (C&ES)	Steven J. Davis	sdavis@candeconsults.com	9432 Baymeadows Rd Ste 100, Jacksonville, FL 32256	(904) 652-1186	\$1,959,048.89

Amount for entire term of Contract/PO: \$5,877,146.67
Award Amount for remainder of this FY: \$1,079,770.00
Length of Contract/PO Term: Three (3) yrs. w/Two (2) One Yr. renewals
Begin Date (mm/dd/yyyy): 02/14/2020
End Date (mm/dd/yyyy): 02/13/2023

JSEB Requirement:

Sheltered for JSEB Companies

Comments on JSEB Requirements:

All three companies are JSEB certified

PROPOSERS:

Name	Amount	Rank
ALMOND ENGINEERING	\$1,959,048.89	1
FOUR WATERS ENGINEERING	\$1,959,048.89	2
CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS INC (C&ES)	\$1,959,048.89	3
J. COLLINS ENGINEERING AND ASSOCIATES	N/A	4

Background/Recommendations:

Advertised on 03/22/2019. Six (6) prime companies attended the mandatory pre-proposal meeting held on 04/11/2019. At proposal opening on 05/11/2019, JEA received four (4) proposals. The public evaluation meeting was held on 06/13/2019 and JEA deemed Almond Engineering, Four Waters Engineering and C&ES most qualified to perform the work. After the results were announced, JEA received a timely protest from J. Collins Engineering and Associates. The protest was resolved on 10/03/2019 after a Procurement Appeals Board (PAB) hearing. A copy of the evaluation matrix and negotiated fees and PAB decision letter are attached as backup.

Negotiations with Almond Engineering, Four Waters Engineering and C&ES were successfully completed. This contract includes a general engineering services contract for pipelines with a diameter less than 16 inches and manhole inspections. Work for each type of work will be completed using the negotiated rate structure. For manhole inspections, the service territory will be split between the three companies to perform inspections of JEA manholes to identify those in need of repair or replacement. The award amount is the budgeted amount for these services.

The budgeted spend is below:

- FY20: \$1,079,770.00
 - General Engineering: \$329,770.00
 - Manhole Inspections: \$750,000.00
- FY21: \$2,136,659.00
 - General Engineering: \$536,659.00
 - Manhole Inspections: \$1,600,000.00
- FY22: \$1,775,000.00
 - General Engineering: \$175,000.00
 - Manhole Inspections: \$1,600,000.00
- FY23: \$885,717.67
 - General Engineering: \$219,051.00
 - Manhole Inspections: \$666,666.67 (partial year award)

054-19 – Request approval to award contracts to Almond Engineering, Four Waters Engineering and Construction and Engineering Services Consultants Inc (C&ES), for general engineering services for pipeline projects and studies less than 16” pipe diameter and manhole inspections in the amount of \$5,877,146.67, subject to the availability of lawfully appropriated funds.

Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction
VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 _____ 2/6/2020

Chairman, Awards Committee **Date**

 _____ 2/6/2020

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #6 December 8, 2022

Type of Award Request: RESCIND
Request #: 527
Requestor Name: Schoettler, Kyle C. - Manager W/WW System Operations & Customer Response
Requestor Phone: (904) 524-3989
Project Title: Restoration of Disturbed Concrete – North and West Service Territory
Project Number: N/A
Project Location: JEA
Funds: O&M & Capital
Business Unit Estimate: N/A

Scope of Work:

The purpose of this Request for Proposal (the "RFP") is to solicit pricing and select a vendor that can provide Disturbed Concrete Restoration Services at the best value to JEA. Specifically, JEA is seeking Proposals from qualified Companies primarily for the restoration of cement concrete in City, County and FDOT roadways, rights of way and easements. The work will also include the replacement of curbs and gutters free of puddling, meter box, manhole and valve jacket adjustments and replacements. Moderate compacting and density testing will be required per City, County and FDOT regulations.

JEA IFB/RFP/State/City/GSA#: 1410824446
Purchasing Agent: Brown, Darriel
Is this a Ratification?: NO
JSEB Requirement: Optional

BIDDERS:

Vendor Name	Amount
GEC TRUCKING AND CONSTRUCTION, INC.	N/A
H. TRENT ELSON UNDERGROUND	N/A
HESTER CONCRETE SERVICES, LLC	N/A

Background/Recommendations:

Advertised on 08/15/2022. A total of five (5) prime contractors attended four (4) mandatory pre-bid meetings held on: 08/26/2022, 09/21/2022, 10/17/2022, and 10/20/2022. Multiple pre-bid meetings were scheduled to increase participation and competition. Additionally, the contract, which had in prior years been advertised as JSEB Sheltered, was changed to Open Market, to further increase participation. At Bid Opening on 10/25/2022, JEA received three (3) Bids and two (2) No Bids. Companies that did not bid listed among their reasons the prioritization of other projects and difficulty justifying small concrete restoration task orders across a large service area.

This contract is for existing concrete services which are divided into territories (South/East and North/West) to evenly distribute the work and to encourage competition. All of the submissions for this project were determined to be unresponsive due to insufficient information for the various criteria for this evaluated RFP. The evaluators were unable to adequately complete their review due to missing information for the following criterion: Experience/Past Performance (20 Points), Design Approach/Work Plan (10 Points), Organizational Structure/Management Plan (10 Points). JEA is

planning to host a presentation at an upcoming “Doing Business with JEA” monthly meeting to increase participation for this project and to communicate expectations of reviewing completed responses.

This request is to rescind with the intent to rebid as an ITN. All pricing will be held confidential for 12 months or, if earlier, such time as JEA provides notice of an intended decision concerning the reissued ITN or until JEA withdraws the reissued ITN.

1410824446 - Request approval to rescind this solicitation, and reject all Responses received in anticipation of rebidding a new project and scope of work.

Director: Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection

VP: Vu, Hai X. - VP Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee	Date
-----------------------------------	-------------

Budget Representative	Date
------------------------------	-------------