

# Welcome to the

## Awards Meeting

**October 12, 2023, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Sarah Millsap** by telephone at **(904) 776-4311** or by email at **millse@jea.com** if you experience any technical difficulties during the meeting.

**JEA Awards Agenda  
October 12, 2023  
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 10/05/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1411282246 - IFB - Design, Permitting, Construction, and Installation of Fiber Ring - JEA JTA Bay Street Corridor	Datz	CBVR Telecom Design Group	Capital	\$5,450,000.00	N/A	\$5,450,000.00	N/A	Project Completion (Estimated Completion Spring 2025)	N
<p>Advertised: 07/12/2023 Proposals Opened: 08/08/2023 One (1) Proposal Received For additional information contact: Nickolas Dambrose</p> <p>Four (4) bidders attended the optional Pre-Bid Meeting on 07/18/2023. JEA typically has a difficult time getting high participation for fiber optic work. To understand reasons for low participation, JEA sought correspondence with other potential bidders. One supplier responded that the complexity of this project and JEA's collaboration with JTA was undesirable. Another supplier declined to participate because of its existing workload. No additional feedback was given in response to JEA's inquiries. After review, CBVR Telecom Design Group (CBVR) is deemed to be the lowest responsive and responsible Bidder.</p> <p>This award requests CBVR to provide JEA with a fiber ring installation in Downtown Jacksonville consisting of a continuous fiber path running from TIAA Bank Field to the JTA hub building at the southeast intersection of N. Jefferson St. and W. Bay St. The project is expected to be a full turnkey design-build installation. When completed this award will provide fiber connectivity to support the Urban Circulator project (JTA Autonomous Vehicles) in addition to JEA's grid resiliency and innovation efforts.</p> <p>This award is \$300,000 more than the business unit estimate; however, JEA has solicited additional funding and will fully fund this award through completion in 2025. The award amount includes specified liquidated damages for failure to achieve timely completion of the work. JEA also specified that the cost of payment and performance bonds were included in the pricing solicitation for this award.</p>											
3	Single Source	Single Source - Oracle C2M Licenses and Support Renewal	Selders	Oracle America, Inc.	O&M	\$872,127.58	N/A	\$872,127.58	N/A	One (1) Year Start Date: 10/1/2023 End Date: 09/30/2024	N/A
<p>For additional information: Nickolas Dambrose</p> <p>In 2019, JEA transitioned Oracle's Customer Information System (CIS) Solution from Customer Care &amp; Billing (CC&amp;B) to its new improved CIS solution: Customer to Meter (C2M) for better centralized management of customer data to support JEA's critical business drivers.</p> <p>This request in the amount of \$872,127.58 is for a one (1) year renewal of software licensing and support of Oracle's C2M system through the end of September 2024. This award request maintains the same licensing as previously awarded.</p> <p>The C2M is composed of several key modules and functions now integrated in a single integrated solution, they modules are: 1. Customer Care and Billing (CC&amp;B) 2. Meter Data Management (MDM) 3. Smart Grid Gateway Overview (SGG) 4. Service Order Management (SOM) 5. Operational Device Management (ODM) 6. Information Lifecycle Management (ILM) 7. Program Management (PM) 8. Oracle Utility Analytics (OUA)</p> <p>The proposed licensing and support cost of \$872,127.58 includes a 90% discount off Oracle list price on the renewal licenses. When compared to prior licensing prices, JEA is paying 3% higher than the previous licensing term.</p>											
4	Single Source	Single Source - Oracle E-Business Suite (EBS) Oracle Databases, Middleware, and Hardware w/ Maintenance and Support	Selders	Oracle America, Inc.	O&M	\$2,459,816.01	N/A	\$2,459,816.01	N/A	"One (1) Year Begin: 10/1/2023 End: 09/30/2024"	N/A
<p>For additional information: Nickolas Dambrose</p> <p>JEA began purchasing Oracle's technical maintenance support services for Oracle's E-Business Suite (EBS), Oracle Databases, Middleware and Hardware in the mid-1990s. Oracle's EBS suite of applications are used for JEA's back-office processes including, but not limited to, Financials (General Ledger, Projects Costing, Accounts Payable, Receivables), Human Resources (HR Core, Payroll, Benefits, Timecards) and Supply Chain (Purchasing, iProcurement, Warehouse Mgmt, Inventory). A few of the specific ways JEA utilizes Oracle support include incident restorations, searching for solutions, downloading patches and updates, accessing proactive support tools, and creating service requests.</p> <p>The Awards Committee has approved maintenance and support of these single source licenses since the initial time of purchase.</p> <p>This request is for a one (1) year renewal of Oracle support from 10/01/2023 to 09/30/2024. The proposed licensing and support cost of \$2,459,816.01 maintains the same licensing and support as previously awarded. When compared to prior licensing prices, JEA is paying 4% higher than the previous licensing term. This was the lowest increase JEA was able to negotiate. JEA may consider a longer term award at the conclusion of this award to try to leverage a better rate once the below mentioned items are completed.</p> <p>Upon completion of this award, JEA intends to discontinue several line items from future renewals of this contract as a result of its migration to Oracle Cloud Infrastructure (OCI). JEA decided to migrate to OCI to use Oracle owned hardware (servers) to host all of JEA's Enterprise Resource Planning (ERP) Applications. This decision eliminates the need for JEA to maintain an aging/expensive Exadata/Exalogic servers.</p>											
5	Contract Increase	1410866446 JEA Electric Plant Valve Repair Services & Materials	Erixton	Floworks USA LP dba Severe Service Specialists Control Southern, Inc.	Capital, O&M	\$1,335,000.00	Floworks USA LP dba Severe Services Specialists \$490,000.00 Control Southern \$210,000.00	Floworks USA LP dba Severe Services Specialists \$1,874,000.00 Control Southern, Inc. \$210,000.00 (no change)	Floworks USA LP dba Severe Services Specialists 10/06/23 - \$49,000	Three (3) Year w/ Two (2) - 1 Yr. Renewals	N
<p>Originally Awarded: 10/20/2022 For additional information: Jason Behr</p> <p>This contract is for the valve inspection and repair services at all JEA Electric Plant facilities. Rather than awarding to the full award, it was originally awarded to the budget to Flotech, LLC (now Floworks USA LP dba Severe Service Specialists) for \$490,000.00, and Control Southern Inc. for \$210,000.00.</p> <p>For this increase, JEA is increasing the amount awarded to Flotech by \$1,335,000.00 to cover the services required for the remainder of the contract term. The secondary supplier, Control Southern Inc. is not receiving an increase at this time.</p>											

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% - awarded)
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**Consent Agenda Action**

<b>Committee Members in Attendance</b>	Names	
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Motion by:	
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Second By:	
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Committee Decision	
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**Consent and Regular Agenda Signatures**

<b>Budget</b>	Name/Title _____
<b>Awards Chairman</b>	Name/Title _____
<b>Procurement</b>	Name/Title _____
<b>Legal</b>	Name/Title _____

**JEA Awards Agenda**

**October 5, 2023**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

1	Minutes	Minutes from 09/28/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	<b>IFB</b>	<b>1411347046 - RiverTown Reclaim Water Booster Pump Station</b>	<b>Melendez</b>	<b>Ferreira Construction Co., Inc. dba Ferreira Construction Southern Division, Inc.</b>	<b>Capital</b>	<b>\$2,337,029.00</b>	<b>N/A</b>	<b>\$2,337,029.00</b>	N/A	Project Completion (Expected: August 2025)	RZ Service Group (Material & Misc Work) 5%
	<p>Advertised: 08/03/2023                      Bid Opening: 09/26/2023                      Two (2) Bids Received                      For additional information contact: Lynn Rix</p> <p>The scope of work for this Solicitation includes fabrication and installation of a pre-fabricated reclaim water booster pump station adjacent to the RiverTown Water Treatment Plant to boost the pressure in the reclaim water system in JEA's service area of northwest St. Johns County.</p> <p>At the bid opening, JEA received two (2) Bids. Other potential bidders cited substantial workloads for not participating. The Award amount includes an alternate bid item for extended warranty of \$22,061.00. Ferreira Construction Co., Inc. dba Ferreira Construction Southern Division, Inc. is the lowest responsive and responsible Bidder and is 2% lower than the business unit estimate and deemed reasonable. A copy of the Bid Form and Workbook are attached for reference.</p>										
3	<b>IFB</b>	<b>1411375846 - NGS Modified Phase 2 Sediment Remedy Corrective Measures</b>	<b>Young</b>	<b>Action Environmental, LLC</b>	<b>O&amp;M</b>	<b>\$869,718.75</b>	<b>N/A</b>	<b>\$869,718.75</b>	N/A	Project Completion (Expected: January 2024)	N
	<p>Advertised: 08/10/2023                      Bid Opening: 09/26/2023                      Two (2) Bids Received                      For additional information contact: David King</p> <p>The scope of this project is for contractor to excavate and backfill contaminated sediments from a drainage ditch located at Northside Generating Station's former chemical waste surface impoundment area as part of a Florida Department of Environmental Protection Resource Conservation and Recovery Act Consent Order. The contractor will also be responsible for installing a soil cap and restoring an existing access road.</p> <p>At bid opening, JEA received two (2) Bids. Other potential bidders cited project site complexities and their current project load for not participating. The bid amount was 25% over the business estimate. The estimate was issued in January 2023 and had not been revised to account for current market conditions. Additionally, the estimate did not include the 20% SWA requested on the bid. Based on the original estimate it should have included an additional \$130,000.00. Including that amount, the bid amount would have been 10% over the estimate. Also, quantities of several line items were increased via addendum, which were not accounted for in the business unit estimate. The bid was deemed reasonable. Action Environmental, LLC is the lowest responsive and responsible Bidder. A copy of the Bid Form and Workbook are attached for reference.</p>										
4	<b>Contract Amendment/Ratification</b>	<b>1410379466-21 JEA LIGHT AND MEDIUM DUTY VEHICLE PROCUREMENT ACQUISITION</b>	<b>McElroy</b>	<b>Duval Ford</b>	<b>FY24 Capital Purchase</b>	<b>\$927,109.54</b>	<b>\$3,264,858.00</b>	<b>\$6,687,461.22</b>	6/30/2022 -\$14,500.00 1/12/2023 \$2,509,993.68	One-time purchase, Expected delivery 03/31/2024	N
	<p>Original Award: 09/30/2021                      For additional Information Contact: Eddie Bayouth</p> <p>The purpose of this contract increase/ratification is to add seven vehicles to the Medium Duty Vehicle purchase. Six (6) of the vehicles are for Water replacement and one (1) vehicle is for Electric replacement.</p> <p>General Truck (the upfitter) had seven (7) pool chassis available for upfitting. Duval Ford informed JEA of the availability of the chassis and that the completed builds for these seven (7) trucks would be available by 03/31/2024. The immediate availability gives Fleet much needed replacement vehicles as it is still waiting for FY22 and FY23 Superduty trucks. The ratification was done to secure the chassis, and issue a purchase order to Duval Ford.</p> <p>The truck showing the largest increase in price was last bought in FY21 and which will have a 27.5% annualized increase from FY21 to FY24, which is in line with the price increases we have seen. In light of the fact that JEA will receive these vehicles by the end of Q2, FY24 and that the price increases are in line with the price increases JEA has seen in the last three years, the purchase prices are deemed justifiable.</p>										
5	<b>Invitation for Bid (IFB)</b>	<b>1411412246 - MDV Ford Super Duty Trucks</b>	<b>McElroy</b>	<b>Duval Ford Garber Ford, Inc. Bozard Ford Company</b>	<b>FY24 Capital Purchase</b>	<b>\$4,873,443.73</b> <b>\$131,091.10</b> <b>\$74,996.00</b>	<b>NA</b>	<b>\$5,079,530.83</b>	NA	One-time purchase, Expected delivery 03/31/2025	N
	<p>Advertised: 09/06/2023                      Responses Opened 09/19/2023,                      Four (4) Responses Received                      For additional information: Eddie Bayouth</p> <p>The purpose of this Invitation for Bid (the "IFB") is to purchase forty-one (41) Superduty trucks for JEA fleet. Twenty-two (22) of the vehicles are for Water replacement, eight (8) are for Water expansion, ten (10) are for Electric replacement and one (1) is for Electric expansion.</p> <p>The price difference between lowest bidder and second lowest bidder for this solicitation was only \$40,261.74 or less than 1%, making a very competitive bid. Three (3) of the four (4) bidders are being awarded at least one (1) truck. Because of the similarity in prices received, the purchase prices are deemed justifiable.</p> <p>Ford's order bank for Superduty trucks was open and JEA Fleet wanted to ensure JEA could take advantage of its allocations. Although competitively bid, the entire amount is a ratification due to after the bid and analysis, it was deemed to be in JEA's best interest to issue Purchase Orders for the work prior to awards approval to allow vendors to lock in purchases with the OEM prior to any order banks closing.</p>										

	RFP	1411398646 - NGS Flume Intake / Discharge Repairs	Melendez	Premier Corrosion Protection Services, Inc. Underwater Mechanix Services, LLC	Capital	\$811,965.00 \$1,275,880.74	N/A	N/A			
6	<p>Originally Awarded 08/24/2023 For Additional Information Contact: Rodney Lovgren</p> <p>1411398646 This RFP is for the Northside Generating Station, Flume Intake / Discharge structure for Units 1, 2 and 3 concrete repair work. The scope of work is separated into four different scopes; one for each unit outage dependent timing per unit, and one separate scope for general intake / discharge structure repairs (which can be completed during the outage operations).</p> <p>Responses were evaluated 100% on price and ability to meet the outage requirements. As such JEA is awarding two (2) contracts. First to Underwater Mechanix for Unit 3 repairs which will start November, 2023 (the only contractor that can meet the repair window).</p> <p>A second contract is being awarded to Premier Corrosion Protection Services for the intake / discharge structure repairs.</p> <p>Unit 1 and 2 repair scopes are planned for the October 2024 (FY25) outage season and may be awarded as change order under the existing contract(s), or may be solicited separately with updated revised scopes, if JEA finds the extent of work required is more extensive than originally bid.</p>								N/A	Project Completion	N

**Consent Agenda Action**

Committee Members in Attendance	Names	Ted Phillips, Laura Schepis, David Emanuel
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Motion by:	Laura Schepis
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Second By:	David Emanuel
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Committee Decision	Approved
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**Consent Agenda Signatures**

Budget	Name/Title	<u>Stephanie M Healy</u> Manager, CBP
Awards Chairman	Name/Title	<u>Theodore B Phillips</u> CFO
Procurement	Name/Title	<u>JEMcC...</u>
Legal	Name/Title	<u>Rebecca Lavis</u>

ITN - Design, Permitting, Construction, and Installation of Fiber Ring - JEA JTA Bay Street Innovation Corridor  
Appendix B - Response Workbook

Item	Description	Unit of Measure	Unit Price
1	<p><b><u>Phase 1. Due Diligence / Research</u></b> This scope shall include but not be limited to the Due Diligence / Research of the Fiber Ring - JEA JTA Bay Street Innovation Corridor as specified in Appendix A - Technical Specifications. Respondent shall detail the Lump Sum pricing submitted in a separate Schedule of Values provided in its own format.</p>	Lump Sum	350000
2	<p><b><u>Phase 2. Design/Permitting</u></b> This scope shall include but not be limited to the Design/Permitting of the Fiber Ring - JEA JTA Bay Street Innovation Corridor as specified in Appendix A - Technical Specifications. Respondent shall detail the Lump Sum pricing submitted in a separate Schedule of Values provided in its own format.</p>	Lump Sum	675000
3	<p><b><u>Phase 3. Construction / Installation</u></b> This scope shall include but not be limited to the Construction / Installation of the Fiber Ring - JEA JTA Bay Street Innovation Corridor as specified in Appendix A - Technical Specifications. Respondent shall detail the Lump Sum pricing submitted in a separate Schedule of Values provided in its own format.</p>	Lump Sum	4200000
4	<p><b><u>Phase 4. Project Completion / Closeout Package</u></b> This scope shall include but not be limited to the Project Completion / Closeout Package of the Fiber Ring - JEA JTA Bay Street Innovation Corridor as specified in Appendix A - Technical Specifications. Respondent shall detail the Lump Sum pricing submitted in a separate Schedule of Values provided in its own format.</p>	Lump Sum	225000
5	<b>TOTAL BID PRICE</b> <i>(Respondent shall transfer this line item to Zycus where indicated.)</i>		\$ 5,450,000.00











## Award #3 10/12/2023 Supporting Documents

# ORACLE

2-Oct-23

Dear Annesley Brightwell

**Your technical support services are due for renewal.**

**Support Service Number:** 18818508

**Support Start Date:** 1-Oct-23

**Amount Due:** USD 872,127.58 (excluding applicable tax)

To avoid any interruption in these services, please complete your renewal by 31-Oct-23.

Oracle would like to thank you for your continued business.

Have a question about your renewal? Call 301-641-0727 or email Oracle at [mavis.waters@oracle.com](mailto:mavis.waters@oracle.com).

# Award #3 10/12/2023 Supporting Documents



## Technical Support Services Renewal Order

### General Information

**Customer:** JEA

**Support Service Number:** 1881850

**Offer Expires:** 31-Oct-23

**Oracle:** Oracle America, Inc.

**Oracle Contact Information:**

Mavis Waters

Call: 301-641-0727

Email: mavis.waters@oracle.com

#### Customer Quote To

Annesley Brightwell

JEA

225 N. Pearl Street

NA

Jacksonville

FL 32202

United States

904 699-7176

brigap@jea.com

#### Customer Bill To

Payable Accounts

JEA

225 N. Pearl Street

NA

Jacksonville

FL 32202

United States

904-665-7363

Acctpaycustsrv@jea.com

"You" and "Your" as used in this renewal order, refer to the Customer listed above.

Please ensure the Quote To and Bill To details above are correct, especially the email addresses, as Oracle will usually deliver communications, including Your invoice, to the respective email address.

# Award #3 10/12/2023 Supporting Documents

## Service Details

### Program Technical Support Services

Service Level: Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Oracle Utilities Advanced Meter Solution - 100 Utilities Devices Perpetual	22047029	8470		FULL USE	1-Oct-23	30-Sep-24	207,595.88
Oracle Utilities Smart Grid Gateway Adapter for Landis+Gyr - 100 Utilities Devices Perpetual	22051287	8250		FULL USE	1-Oct-23	30-Sep-24	20,220.39
Oracle Utilities Customer to Meter Base for Residential Customers - 100 in Customer Count Perpetual	22051288	4500		FULL USE	1-Oct-23	30-Sep-24	246,738.76
Oracle Utilities Customer to Meter Base for Commercial and Industrial Customers - 100 in Customer Count Perpetual	22051289	500		FULL USE	1-Oct-23	30-Sep-24	397,572.55

**Program Technical Support Fees: USD 872,127.58**

**Total Price: USD 872,127.58**

Excluding applicable tax

### Notes

If Oracle accepts Your renewal order, the start date set forth in the Service Details table above shall serve as the commencement date of the technical support services and the technical support services ordered under this renewal order will be provided through the end date specified in the table for the applicable programs and/ or hardware ("Support Period").

If any of the fields listed in the Service Details table above are blank, then such fields do not apply to Your renewal.

## Award #3 10/12/2023 Supporting Documents

### Technical Support Services Terms

Technical support is provided under Oracle's technical support policies in effect at the time the services are provided. The technical support policies are subject to change at Oracle's discretion; however, Oracle will not materially reduce the level of services provided for supported programs and/or hardware during the period for which fees for technical support have been paid, or for U.S. federal and public sector entities, the period for which services have been ordered. You should review the technical support policies prior to entering into this renewal order.

The current version of the technical support policies may be accessed at <http://www.oracle.com/us/support/policies/index.html>.

Regarding the inclusion of DFARS 252.204-7012, the parties agree that DFARS 252.204-7012, Safeguarding Covered Defense Information and Cyber Incident Reporting (OCT 2016), does not apply to the Commercial Off the Shelf (COTS) licenses or hardware, and does not apply to the associated technical support because Oracle will not process, collect, develop, receive, transmit, use, or store "covered defense information" on "covered contractor information systems" as defined in DFARS 252.204-7012, Safeguarding Covered Defense Information and Cyber Incident Reporting (OCT 2016), in performance of the associated technical support services ordered under this renewal quote, and the Government agrees that it will not provide "covered defense information" to Oracle in performance of the associated technical support services..

The technical support services renewed under this renewal order are governed by the terms and conditions of the US-OMA-271987 ("agreement"). Any use of the programs and/or hardware, which includes updates and other materials provided or made available by Oracle as a part of technical support services, is subject to the rights granted for the programs and/or hardware set forth in the order in which the programs and/or hardware were acquired.

This renewal order incorporates the agreement by reference. In the event of inconsistencies between the terms contained in this renewal order and the agreement, this renewal order shall take precedence.

## Award #3 10/12/2023 Supporting Documents

### Renewal Processing Details

Your renewal order is subject to Oracle's acceptance. Your renewal is considered complete when You provide Oracle with payment details for the renewal as detailed below or an executed Oracle Financing contract. Once completed, Your renewal cannot be cancelled and Your payment is nonrefundable, except as provided in the agreement. Oracle will issue an invoice to You upon receipt of a purchase order or a form of payment acceptable to Oracle.

If You are U.S. federal government or public sector entity, Oracle will issue You an invoice quarterly in arrears after the services are performed.

Unless you are an U.S. federal government entity, Oracle's invoice includes applicable sales tax, GST, or VAT (collectively referred to as "tax"). If JEA is a tax exempt organization and is not an U.S. federal government entity, a copy of JEA's tax exemption certificate must be submitted with JEA's purchase order, credit card, or other acceptable form of payment.

**Technical Support fees are invoiced Quarterly in Arrears. All fees payable to Oracle are due within 30 NET from date of invoice.**

You agree to pay any sales, value-added or other similar taxes imposed by applicable law, except for taxes based on Oracle's income. If JEA is a tax exempt organization, a copy of JEA's tax exemption certificate must be submitted with JEA's purchase order, check, credit card or other acceptable form of payment.

### Payment Details

#### **Purchase Order**

If You are submitting a purchase order for the payment of the renewal of the technical support services on this renewal order, the purchase order must be in a non-editable format (e.g., PDF) and include the following information:

- Support Service Number: 18818508
- Total Price: USD 872,127.58 (excluding applicable tax)
- Local Tax, if applicable

In issuing a purchase order, JEA agrees that the terms of this renewal order and the agreement supersede the terms in the purchase order or any other non-Oracle document, and no terms included in any such purchase order or other non-Oracle document shall apply to the technical support services ordered under this renewal order.

Please contact Oracle per the General Information section above to issue Your purchase order.

#### **Credit Card**

If You wish to use a credit card to pay for the renewal of the technical support services on this renewal order, please contact Oracle per the General Information section above. Please note that Oracle is unable to process credit card transactions of USD \$100,000 or greater or transactions that are not in USD.

#### **PayPal**

If You wish to use PayPal to pay for the renewal of the technical support services on this renewal order, please contact Oracle per the General Information section above. Please note that Oracle is unable to process PayPal transactions of USD \$100,000 or greater or transactions that are not in USD.

#### **eCheck**

If You wish to use eCheck to pay for the renewal of the technical support services on this renewal order, please contact Oracle per the General Information section above. Please note that Oracle is unable to process eCheck transactions that are not in USD.

## Award #3 10/12/2023 Supporting Documents

### Check

If You are submitting a check for the payment of the renewal of the technical support services on this renewal order, the check must include the following information:

- Support Service Number: 18818508
- Total Price: USD 872,127.58 (excluding applicable tax)
- Local Tax, if applicable

In issuing a check, JEA agrees that only the terms of this renewal order and the agreement shall apply to the technical support services ordered under this renewal order. No terms attached or submitted with the check shall apply.

Checks for technical support services ordered under this renewal order should be sent to:

### AK, AZ, CA, HI, ID, NV, OR, UT, WA:

Oracle America, Inc  
PO Box 884471  
Los Angeles, CA 90088-4471

### All Other States:

Oracle America, Inc  
PO Box 203448  
Dallas, TX 75320-3448

### Payment Confirmation

If You cannot pay using any of the payment methods described above, please complete this payment confirmation and submit it to Oracle. Please initial the following statement that best applies to You.

JEA does not issue purchase orders.

JEA does not require a purchase order for the services ordered hereto.

JEA certifies that the information provided above is accurate and complies with JEA's business practices in entering into this renewal order, including obtaining all necessary approvals to release the funds for this renewal. In issuing this payment confirmation, JEA agrees that the terms of this renewal order and the agreement shall apply to the technical support services ordered under this renewal order. No terms attached or submitted with the payment confirmation shall apply.

The signature below affirms JEA's commitment to pay for the services ordered in accordance with the terms of this renewal order.

JEA

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Signature Date



## Award #3 10/12/2023 Supporting Documents

Please contact Oracle per the General Information section above to issue Your Payment Confirmation.

Award #3 10/12/2023 Supporting Documents

Item	Description	Current			Proposed		
		Qty	Unit Price	Ext Price	Qty	Unit Price	Ext Price
1	Advanced Meter Solution - 100 Utilities Devices Perpetual	8470	\$ 13.82	\$ 117,032.46	8470	\$ 24.51	\$ 207,595.88
2	Smart Grid Gateway Adapter for Landis + Gyr - 100 Utilities Devices Perpetual	8250	\$ 1.38	\$ 11,399.27	8250	\$ 2.45	\$ 20,220.39
3	Customer to Meter Base for Residential Customers - 100 in Customer Count Perpetual	4500	\$ 30.91	\$ 139,099.30	4500	\$ 54.83	\$ 246,738.76
4	Customer to Meter Base for Commercial and Industrial Customers - 100 in Customer Count Perpetual	500	\$ 448.26	\$ 224,132.05	500	\$ 795.15	\$ 397,572.55
<b>Total Award Amount</b>				<b>\$ 491,663.08</b>			<b>\$ 872,127.58</b>
<b>Monthly Amount</b>		(x7)		<b>\$ 70,237.58</b>	(x12)		<b>\$ 72,677.30</b>

## Award #4 10/12/2023 Supporting Documents



2-Oct-23

Dear Annesley Brightwell

**Your technical support services are due for renewal.**

**Support Service Number:** SKY-3099550

**Support Start Date:** 1-Oct-23

**Amount Due:** USD 2,459,816.01 (excluding applicable tax)

To avoid any interruption in these services, please complete your renewal by 31-Oct-23.

Oracle would like to thank you for your continued business.

Have a question about your renewal? Call 301-641-0727 or email Oracle at [mavis.waters@oracle.com](mailto:mavis.waters@oracle.com).



**Technical Support Services Renewal Order**

**General Information**

**Customer:** JEA

**Support Service Number:** SKY-3099550

**Offer Expires:** 31-Oct-23

**Oracle:** Oracle America, Inc.

**Oracle Contact Information:**

Mavis Waters

Call: 301-641-0727

Email: mavis.waters@oracle.com

**Customer Quote To**

Annesley Brightwell

JEA

JEA, T013

21 West Church Street, 13th Floor

Jacksonville

FL 32202

United States

904-699-7176

brigap@jea.com

**Customer Bill To**

Accounts Payable

JEA

21 W Church St

Jacksonville

FL 32202

United States

-904-665-6460

acctpaycustsrv@jea.com

"You" and "Your" as used in this renewal order, refer to the Customer listed above.

Please ensure the Quote To and Bill To details above are correct, especially the email addresses, as Oracle will usually deliver communications, including Your invoice, to the respective email address.

# Award #4 10/12/2023 Supporting Documents

## Service Details

### Program Technical Support Services

Service Level: Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Application Management Pack for E-Business Suite - Named User Plus Perpetual	16251171	200		FULL USE	1-Oct-23	30-Sep-24	2,213.64
Application Management Pack for E-Business Suite - Processor Perpetual	16251171	16		FULL USE	1-Oct-23	30-Sep-24	8,854.58
Application Management Pack for E-Business Suite - Processor Perpetual	16251171	8		LIMITED USE SPECIFIED APP	1-Oct-23	30-Sep-24	3,162.40
Oracle Internet Developer Suite - Named User Plus Perpetual	16251171	17		FULL USE	1-Oct-23	30-Sep-24	7,795.31
Primavera P6 Enterprise Project Portfolio Management - Application User Perpetual	17597517	5		FULL USE	1-Oct-23	30-Sep-24	3,659.53
Oracle Active Data Guard - Processor Perpetual	19655669	48		FULL USE	1-Oct-23	30-Sep-24	47,056.02

Program Technical Support Fees: USD 72,741.48

### Program Technical Support Services

Service Level: Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Primavera P6 Enterprise Project Portfolio Management - Application User Perpetual	22321615	3		FULL USE	1-Oct-23	30-Sep-24	1,838.60

Program Technical Support Fees: USD 1,838.60

### Program Technical Support Services

Service Level: Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Primavera P6 Enterprise Project Portfolio Management - Application User Perpetual	23255571	4		FULL USE	1-Oct-23	30-Sep-24	1,375.02

Program Technical Support Fees: USD 1,375.02

## Award #4 10/12/2023 Supporting Documents

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Primavera P6 Enterprise Project Portfolio Management - Application User Perpetual	23628008	2		FULL USE	1-Oct-23	30-Sep-24	1,021.37

**Program Technical Support Fees: USD 1,021.37**

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Oracle Forms and Reports - Named User Plus Perpetual	15810461	60		FULL USE	1-Oct-23	30-Sep-24	3,838.87
Oracle Enterprise Asset Management - Enterprise \$M in Operating Budget Perpetual	19657133	2500		FULL USE	1-Oct-23	30-Sep-24	47,823.36
Oracle Treasury - Application User Perpetual	19657133	10		FULL USE	1-Oct-23	30-Sep-24	19,637.46
Oracle API Catalog - Processor Perpetual	20158695	2		FULL USE	1-Oct-23	30-Sep-24	9,576.35
Oracle Identity Manager Connector - Microsoft Exchange - Connector Perpetual	20158695	1		FULL USE	1-Oct-23	30-Sep-24	6,293.02
Oracle Utilities Customer Care and Billing Integration to Oracle E-Business Suite Financials for General Ledger and Accounts Payable - Processor Perpetual	20158695	5		FULL USE	1-Oct-23	30-Sep-24	23,940.80

**Program Technical Support Fees: USD 111,109.86**

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Oracle E-Business Suite UPK General Ledger (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	4,348.24
Oracle E-Business Suite UPK Human Resources (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	2,174.08
Oracle E-Business Suite UPK Internet Expenses (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	1,093.34
Oracle E-Business Suite UPK iProcurement (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	1,093.34

## Award #4 10/12/2023 Supporting Documents

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Oracle E-Business Suite UPK iSupplier Portal (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	2,174.08
Oracle E-Business Suite UPK Payables (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	2,174.08
Oracle E-Business Suite UPK Payroll (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	2,174.08
Oracle E-Business Suite UPK Purchasing (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	4,348.24
Oracle E-Business Suite UPK Receivables (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	2,174.08
Oracle E-Business Suite UPK Self-Service Human Resources (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	2,174.08
Oracle E-Business Suite UPK Time and Labor (over 4K employees and/or over \$1 billion in revenue) - UPK Module Perpetual	16023911	1		FULL USE	1-Oct-23	30-Sep-24	2,174.08
Oracle Learning Management - Enterprise Trainee Perpetual	16023911	2500		FULL USE	1-Oct-23	30-Sep-24	16,306.61
Oracle Purchasing - Application Read-Only User Perpetual	16023911	800		FULL USE	1-Oct-23	30-Sep-24	85,723.03
Oracle User Productivity Kit Standard - UPK Developer Perpetual	16023911	4		FULL USE	1-Oct-23	30-Sep-24	9,882.48
Oracle User Productivity Kit - UPK Employee Perpetual	16023911	2500		FULL USE	1-Oct-23	30-Sep-24	10,588.32
<b>Program Technical Support Fees: USD</b>							<b>148,602.16</b>

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
MicroFocus Net Express (Mfr is MicroFocus Third Party Program) - Developer Perpetual	15397396	10		FULL USE	1-Oct-23	30-Sep-24	13,430.21
MicroFocus Server Express (Mfr is MicroFocus Third Party Program) - Developer Perpetual	15397396	1		FULL USE	1-Oct-23	30-Sep-24	13,430.25
<b>Program Technical Support Fees: USD</b>							<b>26,860.46</b>

## Award #4 10/12/2023 Supporting Documents

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Oracle Procurement Contracts for Oracle Purchasing - Application User Perpetual	3168816	10		FULL USE	1-Oct-23	30-Sep-24	13,953.42

**Program Technical Support Fees: USD 13,953.42**

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Activity Management Gateway - Nonstandard User	3168816	1		FULL USE	1-Oct-23	30-Sep-24	26,646.81
Data Mart Suite - Nonstandard User	3168816	1	NONSTANDARD USER	FULL USE	1-Oct-23	30-Sep-24	26,646.81
EDI Gateway - Computer	3168816	1		FULL USE	1-Oct-23	30-Sep-24	10,474.81
Express Server - Named User Multi Server	3168816	30		FULL USE	1-Oct-23	30-Sep-24	2,932.82
Financials Intelligence - Employee Perpetual	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	22,637.17
HR Intelligence - Person Perpetual	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	11,318.61
iReceivables - Invoice Line	3168816	100000		FULL USE	1-Oct-23	30-Sep-24	923.96
iSupplier Portal - Purchase Line Perpetual	3168816	60000		FULL USE	1-Oct-23	30-Sep-24	11,087.54
Learning Management - Trainee Perpetual	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	13,582.32
Mobile Supply Chain Applications - Application User Perpetual	3168816	35		FULL USE	1-Oct-23	30-Sep-24	25,391.79
Oracle Advanced Benefits - Person Perpetual	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	18,109.72
Oracle Discoverer Plus - Named User Multi Server	3168816	50		FULL USE	1-Oct-23	30-Sep-24	2,324.65
Oracle Financials & Sales Analyzers - Application User Perpetual	3168816	31		FULL USE	1-Oct-23	30-Sep-24	5,628.22
Oracle Financials - Application User Perpetual	3168816	200		FULL USE	1-Oct-23	30-Sep-24	43,153.16
Oracle Human Resources - Person Perpetual	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	2,302.14
Oracle Internet Developer Suite - Named User Multi Server	3168816	17		FULL USE	1-Oct-23	30-Sep-24	15,691.69
Oracle Internet Expenses - Expense Report Perpetual	3168816	36000		FULL USE	1-Oct-23	30-Sep-24	33,262.74
Oracle iProcurement - Purchase Line Perpetual	3168816	60000		FULL USE	1-Oct-23	30-Sep-24	55,437.93
Oracle Programmer - Named User Multi Server	3168816	17		FULL USE	1-Oct-23	30-Sep-24	3,911.14
Oracle Purchasing - Application User Perpetual	3168816	200		FULL USE	1-Oct-23	30-Sep-24	14,172.01



## Award #4 10/12/2023 Supporting Documents

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Oracle Warehouse Management - Application User Perpetual	3168816	35		FULL USE	1-Oct-23	30-Sep-24	59,303.63
Order Management - Order Line Perpetual	3168816	500000		FULL USE	1-Oct-23	30-Sep-24	9,600.61
Payroll - Person Perpetual	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	3,302.35
Project Billing - Project Person	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	79,230.03
Project Costing - Project Person	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	16,839.45
Purchasing Intelligence - Purchase Line Perpetual	3168816	60000		FULL USE	1-Oct-23	30-Sep-24	33,262.74
Time Management - Person	3168816	2450		FULL USE	1-Oct-23	30-Sep-24	1,150.90
<b>Program Technical Support Fees: USD</b>							<b>548,325.75</b>

### Program Technical Support Services

**Service Level:** Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Configuration Management Pack for Oracle Database - Processor Perpetual	18072505	800		FULL USE	1-Oct-23	30-Sep-24	36,193.33
Oracle Business Intelligence Management Pack - Processor Perpetual	18072505	1		FULL USE	1-Oct-23	30-Sep-24	102.93
Oracle Business Intelligence Management Pack - Processor Perpetual	18072505	3		FULL USE	1-Oct-23	30-Sep-24	926.17
Oracle Business Intelligence Suite Enterprise Edition Plus - Processor Perpetual	18072505	3		FULL USE	1-Oct-23	30-Sep-24	23,759.08
Oracle Business Intelligence Suite Enterprise Edition Plus - Processor Perpetual	18072505	1		FULL USE	1-Oct-23	30-Sep-24	2,639.95
Oracle Database Enterprise Edition - Processor Perpetual	18072505	800		FULL USE	1-Oct-23	30-Sep-24	349,576.19
Oracle Diagnostics Pack - Processor Perpetual	18072505	800		FULL USE	1-Oct-23	30-Sep-24	36,193.33
Oracle E-Business Suite Adapter - Processor Perpetual	18072505	660		FULL USE	1-Oct-23	30-Sep-24	104,508.23
Oracle Partitioning - Processor Perpetual	18072505	126		FULL USE	1-Oct-23	30-Sep-24	13,111.04
Oracle Real Application Clusters - Processor Perpetual	18072505	218		FULL USE	1-Oct-23	30-Sep-24	45,368.34
Oracle Service Registry - Processor Perpetual	18072505	384		FULL USE	1-Oct-23	30-Sep-24	159,829.80
Oracle SOA Management Pack Enterprise Edition - Processor Perpetual	18072505	516		FULL USE	1-Oct-23	30-Sep-24	116,723.51
Oracle SOA Suite for Oracle Middleware - Processor Perpetual	18072505	516		FULL USE	1-Oct-23	30-Sep-24	268,464.12

# Award #4 10/12/2023 Supporting Documents

## Program Technical Support Services

Service Level: Software Update License & Support

Product Description	CSI #	Qty	License Metric	License Level / Type	Start Date	End Date	Price
Oracle Tuning Pack - Processor Perpetual	18072505	800		FULL USE	1-Oct-23	30-Sep-24	36,193.33
Oracle WebLogic Server Management Pack Enterprise Edition - Processor Perpetual	18072505	660		FULL USE	1-Oct-23	30-Sep-24	71,662.97
Oracle WebLogic Suite - Processor Perpetual	18072505	660		FULL USE	1-Oct-23	30-Sep-24	268,735.57

**Program Technical Support Fees: USD 1,533,987.89**

**Total Price: USD 2,459,816.01**

Excluding applicable tax

### Notes

If Oracle accepts Your renewal order, the start date set forth in the Service Details table above shall serve as the commencement date of the technical support services and the technical support services ordered under this renewal order will be provided through the end date specified in the table for the applicable programs and/ or hardware ("Support Period").

If any of the fields listed in the Service Details table above are blank, then such fields do not apply to Your renewal.

## Award #4 10/12/2023 Supporting Documents

### Technical Support Services Terms

Technical support is provided under Oracle's technical support policies in effect at the time the services are provided. The technical support policies are subject to change at Oracle's discretion; however, Oracle will not materially reduce the level of services provided for supported programs and/or hardware during the period for which fees for technical support have been paid, or for U.S. federal and public sector entities, the period for which services have been ordered. You should review the technical support policies prior to entering into this renewal order.

The current version of the technical support policies may be accessed at <http://www.oracle.com/us/support/policies/index.html>.

Regarding the inclusion of DFARS 252.204-7012, the parties agree that DFARS 252.204-7012, Safeguarding Covered Defense Information and Cyber Incident Reporting (OCT 2016), does not apply to the Commercial Off the Shelf (COTS) licenses or hardware, and does not apply to the associated technical support because Oracle will not process, collect, develop, receive, transmit, use, or store "covered defense information" on "covered contractor information systems" as defined in DFARS 252.204-7012, Safeguarding Covered Defense Information and Cyber Incident Reporting (OCT 2016), in performance of the associated technical support services ordered under this renewal quote, and the Government agrees that it will not provide "covered defense information" to Oracle in performance of the associated technical support services..

The technical support services renewed under this renewal order are governed by the terms and conditions of the US-OMA-271987 ("agreement"). Any use of the programs and/or hardware, which includes updates and other materials provided or made available by Oracle as a part of technical support services, is subject to the rights granted for the programs and/or hardware set forth in the order in which the programs and/or hardware were acquired.

This renewal order incorporates the agreement by reference. In the event of inconsistencies between the terms contained in this renewal order and the agreement, this renewal order shall take precedence.

## Award #4 10/12/2023 Supporting Documents

### Renewal Processing Details

Your renewal order is subject to Oracle's acceptance. Your renewal is considered complete when You provide Oracle with payment details for the renewal as detailed below or an executed Oracle Financing contract. Once completed, Your renewal cannot be cancelled and Your payment is nonrefundable, except as provided in the agreement. Oracle will issue an invoice to You upon receipt of a purchase order or a form of payment acceptable to Oracle.

If You are U.S. federal government or public sector entity, Oracle will issue You an invoice quarterly in arrears after the services are performed.

Unless you are an U.S. federal government entity, Oracle's invoice includes applicable sales tax, GST, or VAT (collectively referred to as "tax"). If JEA is a tax exempt organization and is not an U.S. federal government entity, a copy of JEA's tax exemption certificate must be submitted with JEA's purchase order, credit card, or other acceptable form of payment.

**Technical Support fees are invoiced Quarterly in Arrears. All fees payable to Oracle are due within 30 NET from date of invoice.**

You agree to pay any sales, value-added or other similar taxes imposed by applicable law, except for taxes based on Oracle's income. If JEA is a tax exempt organization, a copy of JEA's tax exemption certificate must be submitted with JEA's purchase order, check, credit card or other acceptable form of payment.

### Payment Details

#### **Purchase Order**

If You are submitting a purchase order for the payment of the renewal of the technical support services on this renewal order, the purchase order must be in a non-editable format (e.g., PDF) and include the following information:

- Support Service Number: SKY-3099550
- Total Price: USD 2,459,816.01 (excluding applicable tax)
- Local Tax, if applicable

In issuing a purchase order, JEA agrees that the terms of this renewal order and the agreement supersede the terms in the purchase order or any other non-Oracle document, and no terms included in any such purchase order or other non-Oracle document shall apply to the technical support services ordered under this renewal order.

Please contact Oracle per the General Information section above to issue Your purchase order.

#### **Credit Card**

If You wish to use a credit card to pay for the renewal of the technical support services on this renewal order, please contact Oracle per the General Information section above. Please note that Oracle is unable to process credit card transactions of USD \$100,000 or greater or transactions that are not in USD.

#### **PayPal**

If You wish to use PayPal to pay for the renewal of the technical support services on this renewal order, please contact Oracle per the General Information section above. Please note that Oracle is unable to process PayPal transactions of USD \$100,000 or greater or transactions that are not in USD.

#### **eCheck**

If You wish to use eCheck to pay for the renewal of the technical support services on this renewal order, please contact Oracle per the General Information section above. Please note that Oracle is unable to process eCheck transactions that are not in USD.

## Award #4 10/12/2023 Supporting Documents

### Check

If You are submitting a check for the payment of the renewal of the technical support services on this renewal order, the check must include the following information:

- Support Service Number: SKY-3099550
- Total Price: USD 2,459,816.01 (excluding applicable tax)
- Local Tax, if applicable

In issuing a check, JEA agrees that only the terms of this renewal order and the agreement shall apply to the technical support services ordered under this renewal order. No terms attached or submitted with the check shall apply.

Checks for technical support services ordered under this renewal order should be sent to:

### AK, AZ, CA, HI, ID, NV, OR, UT, WA:

Oracle America, Inc  
PO Box 884471  
Los Angeles, CA 90088-4471

### All Other States:

Oracle America, Inc  
PO Box 203448  
Dallas, TX 75320-3448

### Payment Confirmation

If You cannot pay using any of the payment methods described above, please complete this payment confirmation and submit it to Oracle. Please initial the following statement that best applies to You.

JEA does not issue purchase orders.

JEA does not require a purchase order for the services ordered hereto.

JEA certifies that the information provided above is accurate and complies with JEA's business practices in entering into this renewal order, including obtaining all necessary approvals to release the funds for this renewal. In issuing this payment confirmation, JEA agrees that the terms of this renewal order and the agreement shall apply to the technical support services ordered under this renewal order. No terms attached or submitted with the payment confirmation shall apply.

The signature below affirms JEA's commitment to pay for the services ordered in accordance with the terms of this renewal order.

JEA

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Signature Date

## Award #4 10/12/2023 Supporting Documents

Please contact Oracle per the General Information section above to issue Your Payment Confirmation.

# Award #4 10/12/2023 Supporting Documents

JEA Classifications		Oracle Data Download		Product Information			Quantity	12/01/2022-11/30/2023 FY23 Annual V2	10/01/2023-09/30/2024 FY24 Budget Actual V12	FY24 Renewal Uplift % Uplift-V2	
Contract Group	Product Group	TS Owner	Status	Product Pillar	Product Line	Product Name	Product Description				
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Activity Management Gateway	1	25,607.89	26,646.81	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Application Management Pack for eBusiness Su	200	2,127.34	2,213.64	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Application Management Pack for eBusiness Su	8	3,039.10	3,162.40	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Application Management Pack for eBusiness Su	16	8,509.36	8,854.58	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Options Lic	Configuration Management Pack for Oracle Dat	800	34,782.20	36,193.33	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Core	Data Mart Suite - Nonstandard User	1	25,607.89	26,646.81	4%
SKY-9550	DB-MT	30901	Zero	On-Premise	Applicat	ERP License	EDI Gateway - Computer	1	10,066.42	10,474.81	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Options Lic	Express Server - Named User Multi Server	30	2,818.48	2,932.82	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Technol	Business Intelligence A	Financials Intelligence - Employee Perpetual	2450	21,754.58	22,637.17	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Technol	Business Intelligence A	HR Intelligence - Person Perpetual	2450	10,877.32	11,318.61	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	iReceivables - Invoice Line	100000	887.94	923.96	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	iSupplier Portal - Purchase Line Perpetual	60000	10,655.26	11,087.54	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Learning Management - Trainee Perpetual	2450	13,052.76	13,582.32	4%
SKY-9550	DB-MT	30901	ZACH/Str	On-Premise	Applicat	Utilities License	Micro Focus Application Server for Net Express	10	12,906.59	13,430.21	4%
SKY-9550	DB-MT	30901	ZACH/Str	On-Premise	Applicat	Utilities License	Micro Focus Application Server for Server Express	1	12,906.59	13,430.21	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Mobile Supply Chain Applications - Application User	35	24,401.81	25,391.79	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Options Lic	Oracle Active Data Guard - Processor Perpetual	48	45,221.39	47,056.02	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	HCM Applications	Oracle Advanced Benefits - Person Perpetual	2450	17,403.65	18,109.72	4%
SKY-9550	SOA Suite	80700	Active	On-Premise	Technol	SOA Suite & BPM	Oracle API Catalog - Processor Perpetual	2	9,202.98	9,576.35	4%
Zach Org I DB-MT		30901	Zero	On-Premise	Technol	SOA Suite & BPM	Application Adapters - JD Edwards	1	98.92	102.93	4%
SKY-9550	BI	80700	ZACH/Eato	On-Premise	Technol	Business Intelligence T	Business Intelligence Management Pack - Proc	1	890.06	926.17	4%
SKY-9550	BI	80700	ZACH/Eato	On-Premise	Technol	Business Intelligence T	Business Intelligence Management Pack - Proc	3	890.06	926.17	4%
SKY-9550	BI	80700	ZACH/Eato	On-Premise	Technol	Business Intelligence T	Oracle Business Intelligence Suite Enterprise Ed	1	2,537.02	2,639.95	4%
SKY-9550	BI	80700	ZACH/Eato	On-Premise	Technol	Business Intelligence T	Oracle Business Intelligence Suite Enterprise Ed	3	22,832.75	23,759.08	4%
Zach Org I DB-MT		30901	Active	On-Premise	Technol	Database Options Lic	Oracle Data Masking and Subsetting Pack - Processor	24	-	-	4%
Zach Org I DB-MT		30901	Zero	On-Premise	Technol	Database Core	Oracle Database Enterprise Edition	1	-	-	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Core	Oracle Database Enterprise Edition	800	335,946.77	349,576.19	4%
Zach Org I DB-MT		30901	Zero	On-Premise	Technol	Database Options Lic	Oracle Diagnostics Pack - Processor Perpetual	800	34,782.20	36,193.33	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Options Lic	Oracle Diagnostics Pack - Processor Perpetual	50	2,234.02	2,324.65	4%
SKY-9550	BI	80700	ZACH/Eato	On-Premise	Technol	Storage Systems Softw	Discoverer Desktop Edition	800	2,234.02	2,324.65	4%
SKY-9550	ERPM-R12	Not 80600	Active	On-Premise	Technol	SOA Suite & BPM	Oracle E-Business Suite Adapter	660	100,433.63	104,508.23	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle eBusiness Suite UPK General Ledger	1	4,178.71	4,348.24	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	HCM Applications	Oracle eBusiness Suite UPK Human Resources	1	2,089.32	2,174.08	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	ERP License	Oracle eBusiness Suite UPK Internet Expenses	1	1,050.71	1,093.34	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	ERP License	Oracle eBusiness Suite UPK Procurement	1	1,050.71	1,093.34	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	ERP License	Oracle eBusiness Suite UPK Supplier Portal	1	2,089.32	2,174.08	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	HCM Applications	Oracle eBusiness Suite UPK Payables	1	2,089.32	2,174.08	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	HCM Applications	Oracle eBusiness Suite UPK Payroll	1	2,089.32	2,174.08	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	ERP License	Oracle eBusiness Suite UPK Purchasing	1	4,178.71	4,348.24	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	ERP License	Oracle eBusiness Suite UPK Receivables	1	2,089.32	2,174.08	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	HCM Applications	Oracle eBusiness Suite UPK Self-Service Human	1	2,089.32	2,174.08	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	HCM Applications	Oracle eBusiness Suite UPK Time and Labor	1	2,089.32	2,174.08	4%
SKY-9550	ERPM-R12	80500	Active	On-Premise	Applicat	ERP License	Enterprise Asset Management - Enterprise SV	2500	45,958.80	47,823.36	4%
Zach Org I ERPM-R12		80600	Active	On-Premise	Technol	Identity Management	Enterprise Single Sign-On Suite Plus - Nonstan	2400	-	-	4%
Zach Org I ERPM-R12		80600	Active	On-Premise	Technol	Business Intelligence A	Oracle Financials Analytics Fusion Edition	800	-	-	4%
Zach Org I ERPM-R12		80600	Active	On-Premise	Technol	Business Intelligence A	Oracle Financials Analytics Fusion Edition	270	-	-	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Financials - Application User Perpetual	200	41,470.69	43,153.16	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Financials & Sales Analyzers - Application User	31	5,408.78	5,628.22	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Technol	Application Servers	Oracle Forms and Reports - Named User Plus Perpet	60	3,689.20	3,838.87	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	HCM Applications	Oracle Human Resources - Person Perpetual	2450	2,212.38	2,302.14	4%
Zach Org I ERPM-R12		80600	Active	On-Premise	Technol	Business Intelligence A	Human Resources Analytics Fusion Edition	Er	570	-	4%
Zach Org I ERPM-R12		80600	Active	On-Premise	Technol	Business Intelligence A	Human Resources Analytics Fusion Edition	Er	1900	-	4%
Zach Org I ID		80010	Active	On-Premise	Technol	Identity Management	Oracle Identity Governance Suite - Nonstandard User	3700	-	-	4%
Zach Org I ID		80010	Active	On-Premise	Technol	Identity Management	Oracle Identity Manager - Employee User Perpetual	3700	-	-	4%
Zach Org I ID		80010	Active	On-Premise	Technol	Identity Management	Oracle Identity Manager Connector - Database Appli	1	-	-	4%
Zach Org I ID		80010	Active	On-Premise	Technol	Identity Management	Oracle Identity Manager Connector - Database User I	1	-	-	4%
Zach Org I ID		80010	Active	On-Premise	Technol	Identity Management	Oracle Identity Manager Connector - Microsoft Active	1	-	-	4%
SKY-9550	IDM	80010	Active	On-Premise	Technol	Identity Management	Oracle Identity Manager Connector - Microsoft Excha	1	6,047.66	6,293.02	4%
Zach Org I ID		80010	Active	On-Premise	Technol	Identity Management	Oracle Identity Manager Connector - Oracle eBusine	1	-	-	4%
Zach Org I BI		80700	Active	On-Premise	Technol	Business Intelligence T	Informatica PowerCenter and PowerConnect Ar	4	-	-	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Storage Systems Softw	Internet Developer Suite - Named User Multi	17	15,079.90	15,691.69	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Storage Systems Softw	Internet Developer Suite - Named User Plus P	17	7,491.88	7,795.31	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Internet Expenses - Expense Report Perpetual	36000	31,965.88	33,262.74	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Procurement - Purchase Line Perpetual	60000	53,276.50	55,437.93	4%
SKY-9550	ERPM-R12	80600	Retire? Y	On-Premise	Applicat	ERP License	Oracle Learning Management - Enterprise Trainee Pe	2500	15,670.82	16,306.61	4%
Zach Org I ID		80010	Active	On-Premise	Technol	Identity Management	Management Pack Plus for Identity Managem	3700	-	-	4%
Zach Org I DB-MT		30901	Zero	On-Premise	Technol	Database Options Lic	Oracle Partitioning - Processor Perpetual	1	-	-	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Options Lic	Oracle Partitioning - Processor Perpetual	126	12,599.86	13,111.04	4%
Zach Org I BI		80700	Active	On-Premise	Technol	Business Intelligence A	Oracle Procurement and Spend Analytics Fusion Edit	81	-	-	4%
Zach Org I BI		80700	Active	On-Premise	Technol	Business Intelligence A	Oracle Procurement and Spend Analytics Fusion Edit	270	-	-	4%
SKY-9550	ERPM-R12	80600	Retire? Y	On-Premise	Applicat	ERP License	Oracle Procurement Contracts	10	13,400.40	13,053.42	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Core	Oracle Programmer - Named User Multi Server	17	3,758.65	3,911.14	4%
Zach Org I BI		80700	Active	On-Premise	Technol	Business Intelligence A	Oracle Project Analytics - Enterprise SM in Operating	81	-	-	4%
Zach Org I BI		80700	Active	On-Premise	Technol	Business Intelligence A	Oracle Project Analytics - Enterprise SM in Operating	270	-	-	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Purchasing - Application Read-Only User Perp	800	82,380.80	85,723.08	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Purchasing - Application User Perpetual	200	13,619.46	14,172.01	4%
Zach Org I DB-MT		30901	Zero	On-Premise	Technol	Database Options Lic	Oracle Real Application Clusters - Processor Perpetua	1	-	-	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Options Lic	Oracle Real Application Clusters - Processor Perpetua	218	43,599.50	45,368.34	4%
Zach Org I ERPM-R12		80600	Active	On-Premise	Applicat	ERP License	Oracle Self-Service Tutor for Applications - Employee	2450	-	-	4%
SKY-9550	SOA Suite	80700	Zero	On-Premise	Technol	SOA Suite & BPM	Oracle Service Registry - Processor Perpetual	384	153,598.30	159,829.80	4%
Zach Org I SOA Suite		80700	Zero	On-Premise	Technol	SOA Suite & BPM	Oracle SOA Management Pack Enterprise Edition - Pr	1	-	-	4%
SKY-9550	SOA Suite	80700	Zero	On-Premise	Technol	SOA Suite & BPM	Oracle SOA Management Pack Enterprise Edition - Pr	516	112,172.65	116,723.51	4%
Zach Org I SOA Suite		80700	Zero	On-Premise	Technol	SOA Suite & BPM	Oracle SOA Suite for Oracle Middleware - Processor I	1	-	-	4%
SKY-9550	SOA Suite	80700	Zero	On-Premise	Technol	SOA Suite & BPM	Oracle SOA Suite for Oracle Middleware - Processor I	516	257,997.13	268,464.12	4%
Zach Org I BI		80700	Active	On-Premise	Technol	Business Intelligence A	Supply Chain and Order Management Analytics	81	-	-	4%
Zach Org I BI		80700	Active	On-Premise	Technol	Business Intelligence A	Supply Chain and Order Management Analytics	270	-	-	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Treasury - Application User Perpetual	10	18,871.82	19,637.46	4%
Zach Org I DB-MT		30901	Zero	On-Premise	Technol	Database Options Lic	Oracle Tuning Pack - Processor Perpetual	1	-	-	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Database Options Lic	Oracle Tuning Pack - Processor Perpetual	800	34,782.20	36,193.33	4%
Zach Org I ERPM-R12		80600	Active	On-Premise	Applicat	ERP License	Oracle Tutor for Applications - Application User Perp	600	-	-	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	ERP License	Oracle User Productivity Kit (UPK)	2500	10,175.50	10,588.32	4%
SKY-9550	ERPM-R12	80600	Retire?	On-Premise	Applicat	ERP License	Oracle User Productivity Kit (UPK)	4	9,497.17	9,882.48	4%
SKY-9550	ERPM-R12	Not 80600	Active	On-Premise	Applicat	Utilities License	Oracle Utilities Customer Care and Billing Integr	5	23,007.38	23,940.80	4%
SKY-9550	ERPM-R12	80600	Active	On-Premise	Applicat	ERP License	Oracle Warehouse Management - Application User P	35	56,991.48	59,303.63	4%
SKY-9550	DB-MT	30901	Active	On-Premise	Technol	Application Servers	Oracle WebLogic Server Management Pack Enterpr	660	68,868.95	71,662.97	4%
Zach Org I DB-MT		30901	Zero</								



## Formal Bid and Award System

Award #6 October 20, 2022

**Type of Award Request:** REQUEST FOR PROPOSALS (RFP)  
**Request #:** 533  
**Requestor Name:** Ford, Raymond J. - Project Cost Specialist Senior  
**Requestor Phone:** 904-665-4758  
**Project Title:** Valve Repair Services  
**Project Number:** See Attachment  
**Project Location:** JEA  
**Funds:** Capital & O&M  
**Budget Estimate:** \$700,000.00 (Awarding to Budget)

### Scope of Work:

The scope of work includes furnishing all supervision, labor, material, tools, equipment, consumables, and subcontracts as necessary to disassemble, clean, inspect, repair, and reassemble the valves. This contract is for the repair of all manually operated valves, motor-operated and air operated valves located at JEA's Electric Plant facilities. This technical specification sets forth the general and specific requirements for repair of each valve type.

**JEA IFB/RFP/State/City/GSA#:** 1410866446  
**Purchasing Agent:** Lovgren, Rodney D.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
FLOTECH, LLC	John Allen	jallenjr@flotech.inc	136 Eastport Road, Jacksonville, FL 32218	(904) 265-9734	\$490,000.00
CONTROL SOUTHERN INC.	Kara Coker		3850 Lakefield Drive, Suwanee, GA 30024	(770) 776 – 8091	\$210,000.00

**Amount for entire term of Contract/PO:** \$700,000.00  
**Award Amount for remainder of this FY:** \$271,000.00  
**Length of Contract/PO Term:** Three (3) Year w/ Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 11/01/2022  
**End Date (mm/dd/yyyy):** 10/31/2025  
**Renewal Options:** Yes - Two (2) – 1 Yr. Renewals  
**JSEB Requirement:** N/A - Optional



**BIDDERS:**

Name	Amount
FLOTECH, LLC	\$1,430,725.00
CONTROL SOUTHERN INC.	\$1,753,400.00

**Background/Recommendations:**

Advertised on 08/30/2022. Three (3) contractors attended the optional pre-bid meeting held on 09/08/2022. At Bid opening on 09/29/2022, JEA received two (2) Bids. Historically JEA has not be able to receive more than two (2) bids for this service, without pushing work under GC contracts or under larger outage services companies, which tends to drive up costs. Flotech LLC and Control Southern Inc. are the lowest responsive and responsible Proposers. A copy of the Bid Form and Workbook are attached as backup.

Services Contracts are awarded to budget. Bids for services contracts have forecasts based on historical consumption and the previous contract spend was approximately \$517K annually. JEA expects to return to the awards committee as necessary to fund the contract. Rates are fixed for the term of the agreement. The aggregate average rate increase compared to the previous contract rates is eight percent (8%).

1410866446 – Request approval to award a contract to Flotech LLC (\$490,000.00) and to Controls Southern Inc. (\$210,000.00) for valve repair services, for a not to exceed amount of \$700,000.00, subject to the availability of lawfully appropriated funds.

**Manager:** Curtright, David M.- Mgr Energy Production Maintenance  
**Sr. Manager:** Pruitt, Chris N. - Sr Mgr Generation Support  
**Director:** Limbaugh, Margaret Z. - Dir Energy Production  
**VP:** Erixton, Ricky D. VP – Electric Systems

**APPROVALS:**

*Hai X. Vu* \_\_\_\_\_ 10/20/2022

**Vice Chairman, Awards Committee** **Date**

*Stephanie M Healy* \_\_\_\_\_ 10/20/2022

**Budget Representative** **Date**



Award #5 10/12/2023 Supporting Documents

Flotech

Date	Event	Tracking Amount
10/20/2022	Original Award	\$ 490,000.00
10/6/2023	10% increase	\$ 49,000.00
	New NTE	\$ 539,000.00
10/12/2023	This Increase	\$ 1,335,000.00
	New NTE	\$ 1,874,000.00

Controls Southern

Date	Event	Tracking Amount
10/20/2022	Original Award	\$ 210,000.00
	10% increase	
	New NTE	\$ 210,000.00
	This Increase	
	New NTE	\$ 210,000.00

Estimated Labor Hours - 3		Flotech Current Bid		Incumbent Rates - Flotech		Control Southern		Incumbent Rates - Control Southern		Cash Flow by Fiscal Year per Contractor									
1.0 Year Totals			\$ 1,430,725.00	2.8%	\$ 1,391,500.00		\$ 1,753,400.00	18%	\$ 1,488,028.00		FY23	FY24	FY25	FY26					
Job Classification	Regular	Overtime	Regular	Overtime	Regular	Overtime	Regular	Overtime	Flotech	\$ 189,700.00	\$ 144,200.00	\$ 144,200.00	\$ 11,900.00						
	90%	10%	90%	10%	90%	10%	90%	10%	Control Southern	\$ 81,300.00	\$ 61,800.00	\$ 61,800.00	\$ 5,100.00						
1.1 Valve Repair Supervisor	\$ 64.50	\$ 96.75	\$ 55.00	\$ 82.50	\$ 116.00	\$ 174.00	\$ 62.00	\$ 93.00	Flotech Award		70%	\$ 490,000.00							
1.2 Valve Repair Technician	\$ 64.50	\$ 96.75	\$ 55.00	\$ 82.50	\$ 69.00	\$ 103.00	\$ 59.25	\$ 88.88	Control Southern Award		30%	\$ 210,000.00							
2.1 Materials (Parts) + Mark Up	10%		5%		10%		5%		<b>Budget Estimates</b>										
2.2 Consumables + Mark Up	10%		5%		10%		5%		8008146	\$ 41,000.00									
Total Section 2.0		Total Section 2.0		Total Section 2.0		Total Section 2.0		Total Section 2.0		8008148	\$ 41,000.00								
3.0 Equipment Operating Costs - 3 Year Totals		CC30300		\$ 178,000.00		\$ 194,000.00		\$ 194,000.00		\$ 16,000.00									
Equipment Type		Equipment Rate		Equipment Rate		Equipment Rate		Equipment Rate		CC30402		\$ 11,000.00		\$ 12,000.00		\$ 12,000.00		\$ 1,000.00	
		Unit	Cost / Unit	Unit	Cost / Unit	Unit	Cost / Unit	Unit	Cost / Unit	Fiscal Year Total		\$ 271,000.00	\$ 206,000.00	\$ 206,000.00	\$ 17,000.00				
3.1 Job Pickup Truck (Including Fuel & Maint.)	PER DAY	\$ 100.00	PER DAY	\$ 50.00	PER DAY	\$ 125.00	PER DAY	\$ 50.00			Award Total		\$ 700,000.00						
3.2 Material Truck (Including Fuel & Maint.)	PER MILE	\$ 0.65	PER MILE	\$ 0.45	PER MILE	\$ 125.00	PER MILE	\$ 0.60											
3.3 Forklift (Including Fuel & Maint.)	PER DAY	\$ 100.00	PER DAY	\$ 150.00	PER DAY	\$ -	PER DAY	\$ 100.00											
3.4 Portable In-Line Pressure Relief Valve Testing Device	PER DAY	\$ 100.00	PER DAY	\$ 250.00	PER DAY	\$ 250.00	PER DAY	\$ 350.00											
3.5 Portable Seat Lapping Machine	PER DAY	\$ 100.00	PER DAY	\$ 250.00	PER DAY	\$ 350.00	PER DAY	\$ 325.00											
Total Section 3.0		Total Section 3.0		Total Section 3.0		Total Section 3.0		Total Section 3.0											
4.0 Equipment Rentals - 3 Year Totals		Mark Up % (not to exceed 10%)		Mark Up % (not to exceed 10%)		Mark Up % (not to exceed 10%)		Mark Up % (not to exceed 10%)		Estimated Cost/Year + Mark Up		Mark Up % (not to exceed 10%)		Estimated Cost/Year + Mark Up					
4.1 Equipment Rentals + Mark Up	10%		3%		10%		5%												
Total Section 4.0		Total Section 4.0		Total Section 4.0		Total Section 4.0		Total Section 4.0											
5.0 Subcontracts - 3 Year Totals		Mark Up % (not to exceed 10%)		Mark Up % (not to exceed 10%)		Mark Up % (not to exceed 10%)		Mark Up % (not to exceed 10%)		Estimated Cost/Year + Mark Up		Mark Up % (not to exceed 10%)		Estimated Cost/Year + Mark Up					
5.1 Subcontracts + Mark Up	0%		3%		10%		5%												
Total Section 5.0		Discount for conversion of T&M Estimate to Lump Sum Conversion		3%		5%													

Aggregate Average increase adjusted for percentage awarded			
Flotech	\$ 1,001,507.50	Current Numbers	8%
Flotech Incumbent	\$ 974,050.00	\$ 1,527,527.50	
CS	\$ 526,020.00	Incumbent Numbers	
CS Incumbent	\$ 446,408.40	\$ 1,420,458.40	

HISTORICAL SPEND			
CONTROL SOUTHERN	\$ 418,088.36		
FLOTECH	\$ 2,168,527.52	1 year old Rates	1 Year Increase Adjusted
5 YEAR Total	\$ 2,586,615.88	\$ 517,323.18	\$ 556,317.16
		\$ 1,551,969.53	\$ 1,668,951.47