

Welcome to the

Awards Meeting

April 18, 2024, 10:00 AM EST

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 776-1911** or by email at **cruza@jea.com** if you experience any technical difficulties during the meeting.

JEA Awards Agenda

April 18, 2024

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 04/11/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Renewal	1411059446 Facilities Landscaping Maintenance - Sheltered	Phillips	Freedom Landscape and Lawn Maintenance Inc. Eagle Lawn Care of N.E. Florida, Inc.	O&M	\$0.00 \$78,819.00	\$283,546.20 \$302,922.00	Freedom - \$878,189.32 Eagle - \$212,391.00 Total Award - \$1,090,580.32	04/11/2024 Freedom: \$414,380.62 04/20/2023 Freedom - \$180,262.50 Eagle - (\$169,350.00)	One (1) Year w/Two (2) – One (1) Yr. Renewals Start Date: 04/18/2023 End Date: 03/31/2025	Freedom Landscape and Lawn Maintenance Inc. and Eagle Lawn Care of N.E. Florida, Inc. are both JSEB's
Item 2 moved to regular agenda as item 1											
3	Request for Proposals (RFP)	1411592646 - Class 420 Trailer Mounted Hydraulic Cable Reel Puller/Winders	Phillips	Altec Industries	Capital	\$477,564.00	N/A	N/A	N/A	N/A	N
<p>Advertised: 02/20/2024 Optional Pre-Response Meeting: 02/27/2024, Zero (0) Attendees Bids Opened: 03/12/2024 Three (3) Bids Received For additional information contact: Halley Stewart</p> <p>The purpose of this Request for Proposal (RFP) is to evaluate and select a Vendor(s) that can provide two (2) Class 420 Trailer Mounted Hydraulic Cable Reel Puller/Winders (this "Solicitation"), with various up-fits and options, according to the Technical Specifications that accompany this solicitation, at the best value to JEA (the "Work"). "Best Value" means the lowest cost to JEA with regard to pricing and lead times. Unit must be tested and delivered to JEA Fleet Facility (5717 New Kings Road Jacksonville, Florida 32209) in complete operational condition, with all required equipment, certifications, registrations and documentation by the date specified per awarded contract.</p> <p>The price difference between the two lowest bidders for this solicitation was \$22,329.46. Altec Industries was the highest evaluated and low bidder. The award amount is approximately 9% lower than the Budget Estimate and has been deemed reasonable.</p>											

Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips, Tony Long, Raynetta Marshall
Motion by:	Tony Long	
Second By:	Ted Phillips	
Committee Decision:	Motion by Raynetta Marshall to move Item number 2 to the regular agenda for discussion; Approved Items number 1 and 3	

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Request for Proposals (RFP)	1411059446 Facilities Landscaping Maintenance - Sheltered	Phillips	Freedom Landscape and Lawn Maintenance Inc. Eagle Lawn Care of N.E. Florida, Inc.	\$0.00 \$78,819.00	\$283,546.20 \$302,922.00	Freedom - \$878,189.32 Eagle - \$212,391.00 Total Award - \$1,090,580.32	04/11/2024 Freedom - \$414,380.62 04/20/2023 Freedom - \$180,262.50 Eagle - (\$169,350.00)	One (1) Year w/Two (2) – One (1) Yr. Renewals Start Date: 04/18/2023 End Date: 03/31/2025	Freedom Landscape and Lawn Maintenance Inc. and Eagle Lawn Care of N.E. Florida, Inc. are both JSEB's	Motion by: <u>Raynetta Marshall</u> Second by: <u>Tony Long</u> Committee Decision: <u>Approved</u>
<p>Originally Awarded: 03/30/2023 For additional information contact: Elaine Selders</p> <p>This Award requests a contract renewal for the sheltered Facilities Landscaping Maintenance services contract for Eagle Lawn Care of N.E. Florida, Inc.</p> <p>It should be noted that this award amends the renewal Award from 04/11/2024 for Freedom Landscaping. The 04/11/2024 award should have included the renewal award request for Eagle Landscaping as both awards were approved together on 03/30/2023.</p> <p>This is the first renewal but it should be noted that the renewal term of the contract is not for an entire year and will end on 03/31/2025. The decision was made to re-solicit all landscaping services later this year to align the sheltered and open market landscaping contracts with a 04/01/2025 start date.</p> <p>Prior to renewing, Eagle requested a decrease and identified six sites that they would like removed from their contract. Eagle stated they would like to remove the six larger sites due to the lack of available staff. The decision was made to award those sites to the next highest ranked company from this solicitation. Rates are being negotiated at this time with that company and once the process is complete a contract increase to this award will be completed.</p> <p>Eagle has agreed to renew the contract under the same terms and conditions and the rates remained the same. The renewal award amount for Eagle is \$78,819.00 for a new not to exceed amount of \$212,391.00.</p> <p>The complete history for the increases/decreases and renewal to date for both vendors are listed under the amendment section of the agenda.</p> <p>DISCUSSION/ACTION - Discussion surrounded the reasoning as to why this was bid in districts as opposed to bidding out as one contract in its entirety. It was noted that there are currently two solicitations/contracts for these services which were separated to shelter some of the market specific for JSEB vendors, and the other as an open market for all to participate. There was discussion that consolidating the contracts and bidding them to the open market may achieve cost savings. It was noted that currently the bids were broken out into districts within each contract to allow for multiple bidders since the territory is so large and would be a challenge for one vendor to complete solely. The outcome was to look at alternative bidding methods prior to re-bidding. The team will bring this back to the committee with findings/approach as an informational item for discussion prior to rebidding. The contracts end 3/31/25, so Procurement and the business will start the review process in the next few months with follow up to the committee at the beginning of FY25.</p> <p>DISCUSSION PARTICIPANTS - Raynetta Marshall, Chrissy Nunziato, Jennifer McCollum, Ted Phillips, Melanie Newton-Green and Bill Hickey</p>											

Consent and Regular Agenda Signatures

Budget	Name/Title	<u>Stephanie M Kealy</u>
Awards Chairman	Name/Title	<u>Theodore B Phillips</u> CFO
Procurement	Name/Title	<u>JJ McCollum</u>
Legal	Name/Title	<u>Rebecca Lavin</u>

JEA Awards Agenda

April 11, 2024

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% S - awarded)
1	Minutes	Minutes from 05/11/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Renewal	1411059446 Facilities Landscaping Maintenance - Sheltered	Phillips	Freedom Landscape and Lawn Maintenance Inc.	O&M	\$414,380.62	\$283,546.20	\$878,189.32	04/20/2023 - \$180,262.50	One (1) Year w/Two (2) – One (1) Yr. Renewals Start Date: 04/18/2023 End Date: 03/31/2025	Freedom Landscape and Lawn Maintenance Inc. is a JSEB
		Originally Awarded: 03/30/2023 For additional information contact: Elaine Selders This Award requests a contract renewal for the sheltered Facilities Landscaping Maintenance services contract. One amendment was completed on 04/20/2023 to add sites to their contract in the amount of \$180,262.50 for a new not-to-exceed amount of \$463,808.70. This is the first renewal but it should be noted that the renewal term of the contract is not for an entire year and will end on 03/31/2025. The decision was made to re-solicit all landscaping services later this year to align the sheltered and open market contracts with a 04/01/2025 start date. Freedom Landscaping has agreed to renew the contract under the same terms and conditions. The renewal includes an increase of the number of sites. The cost has decreased per site monthly as the total number of cuts per site decreased. The overall price has increased due to the additional number of sites.									
3	Change Order	028-19 Facilities Landscaping Maintenance - Sheltered	Phillips	Advanced Technology Management, Inc.	O&M	\$237,755.02	\$1,335,841.14	\$2,338,251.09	1/31/2022 - \$133,584.11 3/30/2023 - \$631,070.82	Three (3) Years w/two (2) – One (1) Yr. Renewals Start Date: 04/18/2019 End Date: 03/31/2025	Advanced Technology Management, Inc. is a JSEB
		Originally Awarded: 04/11/2019 For additional information contact: Elaine Selders This Award requests a contract extension and increase for the sheltered Facilities Landscaping Maintenance services contract. The first renewal was completed administratively in the amount of \$133,584.11 and the second renewal was completed on 03/30/2023 in the amount of \$631,070.82 for a new not-to-exceed amount of \$2,100,496.07. The second renewal was significantly higher than the first due to a request from Advanced Technology Management which was supported by JEA for costs associated with fuel and labor (7% increase). Additionally, 80 sites were added. The cost associated with the Water treatment plants maintained by Advanced Technology Management accounted for a large increase in cost. It should be noted that the contract extension is not for an entire year and will end on 03/31/2025. The decision was made to re-solicit all landscaping services later this year to align the sheltered and open market contracts with a 04/01/2025 start date. Advanced Technology Management has agreed to renew the contract under the same terms and conditions.									
4	Change Order	019-18 Norwood WTP High Service Pump (HSP) Replacement Project	Melendez	CDM Smith Inc.	Capital	\$70,330.00	\$466,929.00	\$577,480.00	10/04/2019 - \$61,418.00 10/09/2020 - \$21,980.00 05/27/2020 - \$4,600.00 05/29/21 - (\$47,777.00)	Project Completion Start Date: 11/26/2018 End Date: 11/17/2024	N
		Last Awarded: 06/02/2020 For Additional Information Contact: Marline McDonald The scope of this project includes renovation of the pump building, replacement of four high service pumps, new motor control center, associated piping, electrical and instrumentation & control, and variable frequency drives. This change order is for additional engineering services during construction. Construction of the project was consolidated and awarded along with the McDuff HSP. Due to delays associated with supply-chain issues with the switchgear and subcontractor and vendor delays, substantial completion of the project was extended by 16 months. The additional services included in this change order include: coordination, shop drawings, requests for additional information (RFIs), site visits, specialty meetings, rework, and efforts needed to sustain oversight of the Contractor's performance. The cost proposal was reviewed by JEA staff and deemed reasonable compared to past projects. The hourly rates remain unchanged.									
5	Change Order	020-18 McDuff WTP High Service Pump (HSP) Replacement Project	Melendez	CDM Smith Inc.	Capital	\$63,650.00	\$710,261.00	\$791,535.00	05/23/2019 - \$33,336.00 10/09/2019 - \$28,055.00 07/29/2021 - (\$43,767.00)	Project Completion Start Date: 11/20/2018 End Date: 10/16/2024	N
		Last Awarded: 05/23/2019 For Additional Information Contact: Marline McDonald The scope of this project includes replacement of five high service pumps, vacuum piping, aerators, exhaust fans and intake ventilators, new motor control center, associated piping, electrical and instrumentation & controls, variable frequency drives, and HVAC. This change order is for additional engineering services during construction. Construction of the project was consolidated and awarded along with the Norwood HSP. Due to delays associated with supply-chain issues with the switchgear and subcontractor and vendor delays, substantial completion of the project was extended by 17 months. The additional services included in this change order include: coordination, shop drawings, requests for additional information (RFIs), site visits, specialty meetings, rework, and efforts needed to sustain oversight of the Contractor's performance. The cost proposal was reviewed by JEA staff and deemed reasonable compared to past projects. The hourly rates remain unchanged.									
6	Invitation for Bid (IFB)	1411590646 Nocatee South Reclaimed Water Improvements	Melendez	TB Landmark Construction, Inc.	Capital	\$3,219,319.32	N/A	\$3,219,319.32	N/A	Project Completion Start Date: 04/18/2024 End Date: 12/03/2025	Y RZ Services Group (Material Supply), \$145,000.00
		Advised: 02/16/2024 Opened: 03/19/2024 Four (4) Bids Received For additional information contact: Marline McDonald The purpose of this solicitation is to provide construction services to furnish all labor, materials, equipment and incidentals required to construct approximately 3,000 LF of 20-inch CL 250 ductile iron reclaimed water main by open cut, 1,200 LF of 24-inch DR11 HDPE reclaimed water main by horizontal directional drill, 75 LF of 36-inch and 50 LF of 30-inch steel casing by auger bore as shown on the drawings, in accordance with JEA Specifications and as specified in the contract documents. The bid was 9.8% above the design estimate and deemed reasonable.									

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% S - awarded)
Consent Agenda Action											
Committee Members in Attendance	Names	<u>Ted Phillips, Janie Smalley, Tony Long</u>									
Motion by:	Tony Long										
Second By:	Janie Smalley										
Committee Decision	Approved										
Consent and Regular Agenda Signatures											
Budget	Name/Title	<u>Stephanie M Dealy</u>									
Awards Chairman	Name/Title	<u>Theodore B Phillips</u> CFO									
Procurement	Name/Title	<u>JSM</u>									
Legal	Name/Title	<u>Rebecca Lavis</u>									



Formal Bid and Award System

Award #8 March 30, 2023

Type of Award Request: REQUEST FOR PROPOSALS (RFP)
Request #: 707
Requestor Name: Ventura, Mildred - Contract Specialist
Requestor Phone: (904) 665-5201
Project Title: Facilities Landscaping Maintenance-Sheltered
Project Number: 30801
Project Location: JEA
Funds: O&M
Business Unit Estimate: \$515,000.00

Scope of Work:

The purpose of this Request for Proposals (RFP) is to evaluate and select a vendor that can provide economical pricing for basic landscape maintenance and chemical spraying for the included JEA facilities. These services shall be performed in a safe manner, and the results must be aesthetically pleasing as these facilities represent JEA to our customers. The specifications require that the Company performs these maintenance activities with skilled personnel in a safe and professional manner adhering to all JEA, City, County and State regulations and requirements. Work will be performed at approximately 446 JEA facilities located in Duval and Nassau County, in Florida as listed in Appendix B - Proposal Workbook. These locations include exteriors of buildings, lots, lift stations, electric substations, wells, ditches, water treatment plants, communication towers, road access, fences, areas around electric power lines, highways, exterior of generating plants, and trails.

JEA IFB/RFP/State/City/GSA#: 1411059446
Purchasing Agent: Selders, Elaine L.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
EAGLE LAWN CARE OF N.E. FLORIDA, INC.	Brenda Williams	info@eaglelawncarenefl.com	11828 New Kings Rd #109, Jacksonville, FL 32219	(904) 879-2518	\$302,922.00
FREEDOM LANDSCAPE AND LAWN MAINTENANCE INC.	Zakec Furqan	Zakee0126@gmail.com	7232 Smyrna St, Jacksonville, FL 32208	(904) 993-7239	\$283,546.20

Amount for entire term of Contract/PO: \$586,468.20
Award Amount for remainder of this FY: \$393,829.54
Length of Contract/PO Term: One (1) Year w/Two (2) – One (1) Yr. Renewals
Begin Date (mm/dd/yyyy): 04/18/2023
End Date (mm/dd/yyyy): 04/17/2024
Renewal Options: YES - Two (2) - One (1) Yr. Renewals

Award #2 04/18/2024 Supporting Documents

JSEB Requirement:

JSEB Sheltered Market

Comments on JSEB Requirements:

Eagle Lawn Care of N.E. Florida, Inc. and Freedom Landscape and Lawn Maintenance Inc. are JSEB vendors.

RESPONDENTS:

DISTRICT	EAGLE LAWN CARE OF N.E. FLORIDA, INC.	FREEDOM LANDSCAPE AND LAWN MAINTENANCE INC.	A SANCTUARY HOUSE OF N. FL INC	RZ SERVICE GROUP LLC
District 1A	\$357,630.00	<u>\$179,454.00</u>	\$329,355.36	\$256,200.00
District 1B	\$116,016 .00	<u>\$104,092.20</u>	\$132,556.80	\$139,080.00
District 5A	<u>\$169,350.00</u>	\$180,262.50	\$186,446.40	\$261,690.00
District 2N Nassau Cty	<u>\$133,572.00</u>	\$189,960.00	\$202,080.00	\$157,380.00

Background/Recommendations:

Advertised on 02/03/2023. Four (4) prime contractors attended the optional pre-response meeting held on 02/13/2023. At proposal opening on 02/28/2023, JEA received four (4) Proposals. Eagle Lawn Care of N.E. Florida, Inc. and Freedom Landscape and Lawn Maintenance Inc. are the highest ranked respondents. Eagle Lawn Care of N.E. Florida, Inc. shall be awarded districts 5A and 2N Nassau County, and Freedom Landscape and Lawn Maintenance Inc. shall be awarded districts 1A and 1B. A copy of the response forms and evaluation results are attached as backup.

The award amount of \$586,468.20 is approximately fourteen percent (14%) higher than the business unit estimate which was based on the actual expenditures under the current term, and included a projected rate increase and pricing for added sites. When compared to the current contract there was an approximate 9% increase in the number of sites and an approximately thirty-four percent (34%) increase in rates. Funding for the FY23 variance has been identified and communicated to Finance.

1411059446 – Request approval to award a contract to Eagle Lawn Care of N.E. Florida, Inc. (\$302,922.00) and Freedom Landscape and Lawn Maintenance Inc. (\$283,546.20) for landscape maintenance and chemical spraying for a total not-to-exceed amount of \$586,468.20, subject to the availability of lawfully appropriated funds.

Manager: Kelly, Joseph L - Manager Facilities Maintenance & Operations

Director: Brunell, Baley L. – Dir. Facilities & Fleet Services

VP: McElroy, Alan D. - VP Supply Chain & Operations Support

APPROVALS:

Stephen Datz 3/30/2023

Chairman, Awards Committee **Date**

Stephanie M Healy 3/30/2023

Budget Representative **Date**



Formal Bid and Award System

Award #6 April 20, 2023

Type of Award Request: CONTRACT AMENDMENT
Request #: 707
Requestor Name: Ventura, Mildred - Contract Specialist
Requestor Phone: (904) 665-5201
Project Title: Facilities Landscaping Maintenance - Sheltered
Project Number: 30801
Project Location: JEA
Funds: O&M
Business Unit Estimate: N/A

Scope of Work:

The purpose of this Request for Proposals (RFP) is to evaluate and select a vendor that can provide economical pricing for basic landscape maintenance and chemical spraying for the included JEA facilities. These services shall be performed in a safe manner, and the results must be aesthetically pleasing as these facilities represent JEA to our customers. The specifications require that the Company performs these maintenance activities with skilled personnel in a safe and professional manner adhering to all JEA, City, County and State regulations and requirements. Work will be performed at approximately 446 JEA facilities located in Duval and Nassau County, in Florida as listed in Appendix B - Proposal Workbook. These locations include exteriors of buildings, lots, lift stations, electric substations, wells, ditches, water treatment plants, communication towers, road access, fences, areas around electric power lines, highways, exterior of generating plants, and trails.

JEA IFB/RFP/State/City/GSA#: 1411059446
Purchasing Agent: Selders, Elaine L.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Original Award Amount	Contract Amendment	New Not-To-Exceed Amount
FREEDOM LANDSCAPE AND LAWN MAINTENANCE INC.	Zakee Furqan	Zakee0126@gmail.com	7232 Smyrna St, Jacksonville, FL 32208	\$283,546.20	\$180,262.50	\$463,808.70
EAGLE LAWN CARE OF N.E. FLORIDA, INC.	Brenda Williams	info@eaglelawncarefl.com	11828 New Kings Rd #109, Jacksonville, FL 32219	\$302,922.00	(\$169,350.00)	\$133,572.00

Award #2 04/18/2024 Supporting Documents

Amount of Original Award: \$586,468.20
Date of Original Award: 03/30/2023
Change Order Amount: \$180,262.50 (Freedom), (\$169,350.00) (Eagle)
New Not-To-Exceed Amount: \$597,380.70
Length of Contract/PO Term: One (1) Year w/Two (2) – One (1) Yr. Renewals
Begin Date (mm/dd/yyyy): 04/18/2023
End Date (mm/dd/yyyy): 04/17/2024
Renewal Options: YES - Two (2) - One (1) Yr. Renewals
JSEB Requirement: JSEB Sheltered Market

Comments on JSEB Requirements:

Freedom Landscape and Lawn Maintenance Inc. and Eagle Lawn Care of N.E. Florida are JSEB vendors.

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 03/30/2023 to Eagle Lawn Care of N.E. Florida for District 5A in the amount of \$169,350.00 and District 2N (Nassau County) in the amount of \$133,572.00 for a total of \$302,922.00, and to Freedom Landscape and Lawn Maintenance Inc. for Districts 1A and 1B, in the amount of \$283,546.20. A copy of the original award is attached as backup.

The contract amendment in the amount of \$180,262.50 for District 5A is being awarded to Freedom Landscape and Lawn Maintenance Inc. Districts 5A and the 2N were originally awarded to Eagle Lawn Care of N.E. Florida, Inc.; however, they notified JEA that they would like to decline the award of District 5A for reasons related to logistics and workload. Freedom Landscape and Lawn Maintenance Inc. is the next highest ranked respondent and has agreed to accept the award for the additional services for District 5A. Freedom Landscape’s bid for District 2N was \$180,262.50 versus Eagle Lawn Care’s bid in the amount of \$169,350.00. This represents an increase of approximately six percent (6%). The original award amount for District 5A to Eagle Lawn Care of N.E. Florida, Inc. will be reduced in the amount of \$169,350.00, for a new not-to-exceed amount of \$133,572.00. The table below demonstrates the change in award amounts.

	EAGLE LAWN CARE OF N.E. FLORIDA, INC.	FREEDOM LANDSCAPE AND LAWN MAINTENANCE INC.
District 1A	\$357,630.00	<u>\$179,454.00</u>
District 1B	\$116,016 .00	<u>\$104,092.20</u>
District 5A	\$169,350.00	<u>\$180,262.50</u>
District 2N	<u>\$133,572.00</u>	\$189,960.00
Total Award	<u>\$133,572.00</u>	<u>\$463,808.70</u>

Request approval to award a contract amendment for landscape maintenance and chemical spraying to Freedom Landscape and Lawn Maintenance Inc. in the amount of \$180,262.50 for a not-to-exceed amount of \$463,808.70, and Eagle Lawn Care of N.E. Florida in the amount of (\$169,350.00) for a not-to-exceed amount of \$133,572.00, for a new not-to-exceed amount of \$597,380.00, subject to the availability of lawfully appropriated funds.

Award #2 04/18/2024 Supporting Documents

Manager: Kelly, Joseph L - Manager Facilities Maintenance & Operations
Director: Brunell, Baley L. – Dir. Facilities & Fleet Services
VP: McElroy, Alan D. - VP Supply Chain & Operations Support

APPROVALS:

Stephen Datz 4/20/2023

Chairman, Awards Committee **Date**

Stephanie M. Nealy 4/20/2023

Budget Representative **Date**



February 20, 2024
Our 95th Year

Ship To:

JEA
FLEET SERVICES
5717 NEW KINGS RD
JACKSONVILLE, FL 32209
US

Bill To:

JEA
ACCOUNTS PAYABLE DEPARTMENT
PO BOX 4910
JACKSONVILLE, FL 32201-4910
United States

Attn:
Phone:
Email:

Altec Quotation Number: 1568702 - 1
Account Manager: Paul Hinson
Technical Sales Rep: Ryan G Hilsabeck

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	Unit		
1.	Altec Self-loading Trailer mounted AD108E hydraulic cable reel winder, built in accordance to Altec's standard specifications and to include the following standard features:	1	
	<p>A. Self Loading Trailer Mounted Underground Cable Puller: Trailer is self-propelled for easy mobility in tight places. Trailer propulsion and steering is hydraulically actuated for ease of operation on most terrain. Cable handling functions can be operated from a remote radio control with or without tethered cord, in order to attain operator mobility. Unit is capable of lifting reels from 48" to 108" in diameter with widths ranging from 30" to 68" and weights up to 14,000 lb.</p> <p>B. Reel Loading Mechanism: Hydraulically actuated reel loading arms hydraulically adjust to accommodate various reel widths. A powerful 8" bore cylinder provides the force for lifting the reels.</p> <p>C. Reel Drive Mechanism: A reel drive mechanism is located in both reel loading arms, and contains gearboxes which are chain driven from hydraulic motors. The arms generate infinitely variable speeds from 0 to 12 RPM.</p> <p>D. Operator's Main Control Station: Operator's station is located on the curbside in the center of the trailer. Control functions include speed control, throttle control, emergency hydraulic system shut down, trailer lights, strobe lights, engine controls and gauges, fuel gauge, nose wheel raise/lower, nose wheel steer curbside/streetside, nose wheel propel/reverse, carriage load/unload, reels pay-in/pay-out, curbside arm in/out, streetside arm in/out, reels freewheel.</p> <p>E. Throttle Controls: There are two (2) throttle controls, one located at the main control panel, and one on the remote control.</p> <p>F. Hydraulic System: Includes proportional main control valves and a 10 micron pressure filter.</p> <p>G. Rear Fenders: Full rear fenders are standard.</p> <p>H. Trailer Towing Eye: A 3 Inch ID towing eye with three (3) adjustable positions, 24", 26", and 28" from center of eye to ground level enable trailer to be attached to most tow vehicles. Includes necessary airlines for attachment to tow vehicle.</p> <p>I. Safety Chains: Two (2) safety chains with hooks and safety latches are installed on the trailer tongue.</p>		

We Wish To Thank You For Giving Us The Pleasure
And Opportunity of Serving You

UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<ul style="list-style-type: none"> J. Decals: All required come installed on the trailer unless otherwise specified by the customer. K. Manuals: Two (2) Operator, Maintenance, and Parts Manuals come with the trailer. 		
2.	Kohler Frame with Capstan Mounting Bracket, Includes Sound Suppression Package and One (1) Stainless Grounding Bar	1	
3.	Axle, Wheels, Tires, And Brake System With ABS:	1	
	<ul style="list-style-type: none"> A. Axle: Single axle rigid mount B. Rear Wheels: Four (4), 22.5 x 8.25, dual disc type wheels are provided as standard equipment on this rugged trailer. C. Rear Tires: Four(4), 11R22.5, 16 ply tires are standard to provide long tread wear. D. Brakes: ABS, Air-operated and sized for maximum weight of trailer, the brakes are automatically applied and released when being self-propelled. Includes air reservoir mounted under frame 		
4.	Nose Wheel, Standard Tire, Michelin 700R12XZMPR16	1	
5.	Outriggers: Two (2) pivoting-shoe rear stabilizes with pilot operated holding valve hold stabilizers in place, even in the event of hydraulic failure. Stabilizers extend beyond the rear of the trailer and have a spread of 45". Stabilizers support trailer while pulling cable at maximum capacity. Outriggers are equipped with interlock switches that prevent the loading or unloading of a reel unless the outriggers have been deployed.	1	
6.	Kohler Tier IV Engine, 56 HP	1	
7.	Hydraulic Piston Pump, 35 GPM Max Flow	1	
8.	20 gallon capacity fuel tank, mounted on the street side of trailer for easy refueling.	1	
9.	HD Maintenance Free Battery and Battery Box	1	
10.	Hydraulic oil reservoir has a 17-gallon capacity. The reservoir contains a magnetic separator and a 10 micron return filter.	1	
11.	Heavy Duty Arm Drive - 230,000 IN/LB Reel Drive Pulling Torque	1	
12.	Pilot Line Winder with Level Wind System: Hydraulically driven, 2,000 pound bare drum pull, 0 to 60 rpm. Includes Pilot Line 1/2" x 1,000' rope and level wind system to aid in even winding of rope on the pilot line winder in the event of pulling at angles. Levelwind motor located curbside.	1	
13.	Rear Fairlead For The Pilot Line Winder	1	
14.	90 Degree Fairlead Adapter for Pilot Line Winder	1	
15.	Radio & Accessory Storage Aluminum Treadplate Box:	1	
	<ul style="list-style-type: none"> A. Aluminum Treadplate Storage Box - Located Curbside B. Radio Remote Control - Includes Reels pay-in/pay-out, carriage load/unload, nose wheel propel/reverse, nose wheel steer streetside/curbside, capstan pay-in/pay-out, pilot line winder pay-in/payout, pilot line level wind streetside/curbside, streetside arm in/out, curbside are in/out, reels freewheel, pilot line winder freewheel, overhead tensioning, engine start/stop, e-stop, and throttle controls 		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<ul style="list-style-type: none"> C. Two Radio Remote Control Batteries D. Radio Remote Battery Charger E. Radio Remote Neck Strap F. Radio Storage Bracket G. Umbilical Cord For Radio Control 32.8ft (10m) 		
16.	Additional Radio Transmitter Radio Control	1	
17.	Small Reel Adapter: 1-1/2" stub pin and drive arm which fastens over the standard 2-3/4" stub pin and drive arm. Requires two (2) per unit	1	
18.	Wood Reel Offset Adapter: 2.75 inch stub pin and drive arm to gain added space between reel side and carriage arm. Requires one (1) per unit	1	
19.	Reel Bushings: The reel bushing rack includes three (3) pairs of bushings to fit most standard reels.	1	
20.	Draw Bar Extension- 18" MUST BE BOLT-ON STYLE	1	
<u>Unit & Hydraulic Acc.</u>			
21.	HVI-22 Hydraulic Oil (Standard).	20	
22.	Hydraulic Oil Cooler - High capacity. Provides optimum operation temperature in warm weather, and reduced time to reach oil operating temperature in cold weather.	1	
23.	Hydraulic Jumper Circuit: enables operation from an alternate hydraulic source in a breakdown situation	1	
24.	Braden PCD24B Hydraulic Capstan, 20 GPM, 4000 LBS. Includes emergency stop switch mounted near capstan, with indicator light in cab. Installed curbside rear.	1	
25.	Altec recommends any connection made to the tool circuit be done with Non-Conductive hose. If ordering a Hose reel, Altec recommends ordering a hose reel with Non-Conductive hose. The lower tool circuit hoses may be, or become, conductive. Death or serious injury could occur if the unit becomes energized while lower tool circuit is in use.	1	
26.	Spring Loaded Hose Reel, 50 FT Hose Capacity	1	
27.	40' Non-Conductive Hose Kit, Orange, Includes Quick Disconnects and Dust Caps (Male Pressure, Female Return)	1	
<u>Body and Chassis Accessories</u>			
28.	Mud Flap Without Altec Logo (Pair)	1	
29.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
30.	Wheel Chock Holders (Pair) Installed On Each Side Of Frame	1	
31.	5 LB Fire Extinguisher With Heavy Duty Bracket, Installed	1	
32.	Vinyl manual pouch for storage of all operator and parts manuals	1	
33.	Slope indicators For trailer with outriggers	1	
34.	Additional Body/Chassis Accessory	1	
	Weatherproof registration canister with transparent lid to be installed at streetside front of trailer in an easily accessible location.		
35.	Additional Body/Chassis Accessory	1	
	Lug Nut Indicators to be supplied and installed.		
<u>Electrical Accessories</u>			
36.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED)	1	
37.	Two (2) Amber Strobe Lights With Brush Guards. One (1) Mounted On Each Carriage Arm.	1	
38.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
39.	Outrigger Down Alarm. Alarm is activated when outrigger function is engaged.	1	
40.	No PDM Or Start/Stop Module	1	
41.	Install Outrigger Interlock System	1	
42.	Install Altec Telematics Control Unit (TCU) (Verizon) - Only Available in the US	1	
43.	Additional Electrical Accessory	1	
	LED area lights to be provided - installed beneath trailer on all sides with master switch at main control panel.		
44.	Additional Electrical Accessory	1	
	Unit to be equipped with a hardwired and hard mounted battery tender. Tender must be in a weatherproof storage compartment.		
<u>Finishing Details</u>			
45.	Finish Paint Trailer Black And Accessories Altec White.	1	
46.	Customer supplied decals installed.	1	
47.	English Safety And Instructional Decals	1	
48.	Diamond Grade White Stripe, applied on sides and rear of each Arm.	30	
49.	Conspicuity Reflective Tape, Red/White, applied in accordance with FMVSS-108	30	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	Standards (Feet)		
50.	Vehicle Height Placard Installed On Trailer	1	
51.	DOT Certification Required	1	
	.		
52.	Focus Factory Build	1	
53.	Delivery Of Completed Unit	1	
54.	As Built Electrical And Hydraulic Schematics To Be Included In The Manual Pouch	1	
55.	Additional Finishing Detail	1	
	No Altec Logo Decals to be installed.		
56.	Additional Finishing Detail	1	
	Five (5) complete sets of keys to be supplied with unit. Each key chain to have tag with stamped/engraved 5-digit unit number (sales to supply number).		
57.	AD108E Installation	1	
58.	Stock Unit	1	
<u>Additional Pricing</u>			
59.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
60.	Third Party Titling	1	
	Altec to provide Yellow City License Plate		
<u>Miscellaneous</u>			
61.	Ext Warranty, Travel, Labor, Material and Expense, 2 Year Total (1 Year Extended), Category 4	1	

Unit / Body / Chassis Total	238,782.00
FET Total	0.00
Total	238,782.00

Altec Industries, Inc.

BY _____

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Ryan G Hilsabeck

Notes:

1 Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date.

For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

2 Estimated Delivery: 12 to 15 months after receipt of order PROVIDING:
A. Customer supplied chassis (if applicable) is received a minimum of sixty (60) days before scheduled delivery.
B. Customer approval drawings are returned by requested date.
C. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
D. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Estimated Delivery is based on information at time of quote and is subject to change.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

3 This quotation is valid until APR 05,2024. After this date, please contact Altec Industries, Inc. for a possible extension.

4 F.O.B. - Customer Site

5 Interest charge of 1/2% per month to be added for late payment.

6 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email finance@altec.com for more information.

7 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

8 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

9 Any payment made by a credit card may be subject to a surcharge fee.

10 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

11 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

12 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

14 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

15 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

- Outrigger pads (When Applicable)
- Fall Protection System
- Fire extinguisher/DOT kit
- Platform Liner (When Applicable)
- Altec Sentry Training
- Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have

an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

- 16 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.
- 17 **RECOMMENDED OPTIONS AND ACCESSORIES:** These options are not included in the quote total price. Selected options will change the quote total. Any options added after initial order will be re-quoted.

Award #3 04/18/2024 Supporting Documents

**1411592646 APPENDIX B – RESPONSE FORM
RFP CLASS 420 TRAILER MOUNTED HYDRAULIC CABLE REEL PULLER/WINDERS**

Submit the Response electronically as described in sections 1.4 and 1.5 of the Solicitation.

Company Name: Altec Industries, Inc.

Company's Address: 210 Inverness Center Drive Birmingham, AL 35242

License Number: 1.014056-1

Phone Number: (205)991-7733 Email Address: Paul.Hinson@altec.com

BID SECURITY REQUIREMENTS

- None required
- Certified Check or Bond (Five Percent (5%))

TERM OF CONTRACT

- One Time Purchase
- Annual Requirements: 3 years with two 1-year renewals
- Other, Specify - Project Completion

SAMPLE REQUIREMENTS

- None required
- Samples required prior to Bid Opening
- Samples may be required subsequent to Bid Opening

SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- None required
- Bond required 100% of Bid Award

QUANTITIES

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

INSURANCE REQUIREMENTS

Insurance required

PAYMENT DISCOUNTS

- 1% 20, net 30
- 2% 10, net 30
- Other _____
- None Offered

ENTER YOUR RESPONSE FOR SOLICITATION 1411592646

TOTAL RESPONSE PRICE

Total Response Price (transfer total from Response Workbook)

\$477,564.00

I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

RESPONDENT CERTIFICATION

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Responding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Respondent also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda

_____ through _____


Handwritten Signature of Authorized Officer of Company or Agent

2/20/2024
Date

Ryan Hilsabeck, Senior Technical Sales Representative
Printed Name and Title

Award #3 04/18/2024 Supporting Documents

RFP 1411592646 Class 420 Trailer Mounted Hydraulic Cable Reel Puller/Winders Response Workbook					Proposed Price		
Vendor Name:		Altec Industries Inc			\$477,564.00		
<p>Instructions: Provide price per truck with specifications listed in Appendix A. The lead-time listed in Column I must be the number of calendar days after receipt of order that JEA will receive the truck, not the number of days to ship. This should be as number of days, do not quote a range. Any blanks left on the workbook will be considered to be a "no bid." Quote the following materials F.O.B. Destination: JEA Fleet Facility (5717 New Kings Road Jacksonville, Florida 32209). Your quoted unit price must be listed in Column G. You must take the final amount located in cell H2 and transfer that total to Appendix B - Response Form.</p>							
JEA Item ID	Item Description	Mfg. Name & Mfg. Part Number	UOM	Number of Vehicles	Quoted Unit Price	Total Price	Lead Time: In Calendar Days After Receipt of Order
JEA CLASS 420: Trailer Mounted Cable Puller	JEA CLASS 420: Trailer Mounted Hydraulic Cable Reel Puller/Winder (Self Propelled, Self Loading)	Altec Model AD108E	Each	2	\$ 238,782.00	\$477,564.00	400