

# Welcome to the

## Awards Meeting

**April 25, 2024, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Sarah Millsap** by telephone at **(904) 776-4311** or by email at **millse@jea.com** if you experience any technical difficulties during the meeting.

**JEA Awards Agenda**  
**April 25, 2024**  
**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 04/18/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Item 1 moved to regular agenda										
2	Contract Increase	098-20 Beverly Hills West Septic Tank Phase-Out Project	Melendez	J. B. Coxwell Contracting, Inc.	Capital	\$241,002.51	\$20,987,000.00	\$22,212,671.07	09/23/2021 - \$67,083.56 05/24/2022 - \$471,185.00 11/16/2022 - \$446,400.00	Project Completion Start: 01/05/2021 End: 05/30/2024	N/A
	Item 2 moved to regular agenda										

**Consent Agenda Action**

Committee Members in Attendance	Names	<b><u>Ted Phillips, Tony Long, Raynetta Marshall</u></b>
Motion by:	Tony Long	
Second By:	Raynetta Marshall	
Committee Decision	Per Raynetta Marshall request, move Items 1 and 2 to regular Agenda	

**Regular Agenda**

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action	
1	Minutes	Minutes from 04/18/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Motion by: <u>Tony Long</u>  Second by: <u>Raynetta Marshall</u>  Committee Decision: Deferred to add discussion	
2	Request for Proposals (RFP)	098-20 Beverly Hills West Septic Tank Phase-Out Project	Melendez	J. B. Coxwell Contracting, Inc.	Capital	\$241,002.51	\$20,987,000.00		\$22,212,671.07	09/23/2021 - \$67,083.56 05/24/2022 - \$471,185.00 11/16/2022 - \$446,400.00	Project Completion Start: 01/05/2021 End: 05/30/2024	Motion by: <u>Raynetta Marshall</u>  Second by: <u>Tony Long</u>  Committee Decision: <u>Approved</u>
		Last Awarded: 12/17/2020 For additional information contact: Dan Kruck  The contract scope includes constructing a new gravity sewer system, lift station and force main, remove and replace existing drainage, remove and replace existing roads, remove and replace existing concrete driveways and sidewalks, and restoration activities to support the phase-out of 445 residential septic tanks.  This is the final increase in costs for the original number of residential hook ups. No extra connections were added to the scope of work. This increase is needed due to unforeseen conditions during construction that includes curb restoration, storm drain restoration and to reline manholes that were not included in the original bid amount. The additional costs were reviewed by JEA's construction manager and JEA staff, and deemed reasonable.  DISCUSSION/ ACTION - Clarification made that extra costs are not associated with extra connections but are related to existing connections. DISCUSSION/ ACTION PARTICIPANTS - Raynetta Marshall and Dan Kruck										

**Consent and Regular Agenda Signatures**

Budget	Name/Title	<u>Stephanie M Nealy</u>
Awards Chairman	Name/Title	<u>Theodore B Phillips</u> CFO
Procurement	Name/Title	<u>JB Melendez</u>
Legal	Name/Title	<u>Rebecca Lavin</u>

**JEA Awards Agenda**  
**April 18, 2024**  
**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 04/11/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Renewal	1411059446 Facilities Landscaping Maintenance - Sheltered	Phillips	Freedom Landscape and Lawn Maintenance Inc. Eagle Lawn Care of N.E. Florida, Inc.	O&M	\$0.00 \$78,819.00	\$283,546.20 \$302,922.00	Freedom - \$878,189.32 Eagle - \$212,391.00 Total Award - \$1,090,580.32	04/11/2024 Freedom: \$414,380.62  04/20/2023 Freedom - \$180,262.50 Eagle - (\$169,350.00)	One (1) Year w/Two (2) – One (1) Yr. Renewals  Start Date: 04/18/2023 End Date: 03/31/2025	Freedom Landscape and Lawn Maintenance Inc. and Eagle Lawn Care of N.E. Florida, Inc. are both JSEB's
	Item 2 moved to regular agenda										
3	Request for Proposals (RFP)	1411592646 - Class 420 Trailer Mounted Hydraulic Cable Reel Puller/Winders	Phillips	Altec Industries	Capital	\$477,564.00	N/A	N/A	N/A	One-time purchase, Expected delivery 05/31/2025	N
	<p>Advertised: 02/20/2024  Optional Pre-Response Meeting: 02/27/2024, Zero (0) Attendees  Bids Opened: 03/12/2024  Three (3) Bids Received  For additional information contact: Halley Stewart</p> <p>The purpose of this Request for Proposal (RFP) is to evaluate and select a Vendor(s) that can provide two (2) Class 420 Trailer Mounted Hydraulic Cable Reel Puller/Winders (this "Solicitation"), with various up-fits and options, according to the Technical Specifications that accompany this solicitation, at the best value to JEA (the "Work"). "Best Value" means the lowest cost to JEA with regard to pricing and lead times. Unit must be tested and delivered to JEA Fleet Facility (5717 New Kings Road Jacksonville, Florida 32209) in complete operational condition, with all required equipment, certifications, registrations and documentation by the date specified per awarded contract.</p> <p>The price difference between the two lowest bidders for this solicitation was \$22,329.46. Altec Industries was the highest evaluated and low bidder. The award amount is approximately 9% lower than the Budget Estimate and has been deemed reasonable.</p>										

**Consent Agenda Action**

Committee Members in Attendance	Names	<b>Ted Phillips, Tony Long, Raynetta Marshall</b>
Motion by:	Tony Long	
Second By:	Ted Phillips	
Committee Decision	Motion by Raynetta Marshall to move Item number 2 to the regular agenda for discussion; Approved Items number 1 and 3	

**Regular Agenda**

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
2	Request for Proposals (RFP)	1411059446 Facilities Landscaping Maintenance - Sheltered	Phillips	Freedom Landscape and Lawn Maintenance Inc. Eagle Lawn Care of N.E. Florida, Inc.	\$0.00 \$78,819.00	\$283,546.20 \$302,922.00	Freedom - \$878,189.32 Eagle - \$212,391.00 Total Award - \$1,090,580.32	04/11/2024 Freedom: \$414,380.62  04/20/2023 Freedom - \$180,262.50 Eagle - (\$169,350.00)	One (1) Year w/Two (2) – One (1) Yr. Renewals  Start Date: 04/18/2023 End Date: 03/31/2025	Freedom Landscape and Lawn Maintenance Inc. and Eagle Lawn Care of N.E. Florida, Inc. are both JSEB's	<p><b>Motion by:</b> Raynetta Marshall</p> <p><b>Second by:</b> Tony Long</p> <p><b>Committee Decision:</b> Approved</p>
<p>Originally Awarded: 03/30/2023 For additional information contact: Elaine Selders</p> <p>This Award requests a contract renewal for the sheltered Facilities Landscaping Maintenance services contract for Eagle Lawn Care of N.E. Florida, Inc.</p> <p>It should be noted that this award amends the renewal Award from 04/11/2024 for Freedom Landscaping. The 04/11/2024 award should have included the renewal award request for Eagle Landscaping as both awards were approved together on 03/30/2023.</p> <p>This is the first renewal but it should be noted that the renewal term of the contract is not for an entire year and will end on 03/31/2025. The decision was made to re-solicit all landscaping services later this year to align the sheltered and open market landscaping contracts with a 04/01/2025 start date.</p> <p>Prior to renewing, Eagle requested a decrease and identified six sites that they would like removed from their contract. Eagle stated they would like to remove the six larger sites due to the lack of available staff. The decision was made to award those sites to the next highest ranked company from this solicitation. Rates are being negotiated at this time with that company and once the process is complete a contract increase to this award will be completed.</p> <p>Eagle has agreed to renew the contract under the same terms and conditions and the rates remained the same. The renewal award amount for Eagle is \$78,819.00 for a new not to exceed amount of \$212,391.00.</p> <p>The complete history for the increases/decreases and renewal to date for both vendors are listed under the amendment section of the agenda.</p> <p><b>DISCUSSION/ACTION</b> - Discussion surrounded the reasoning as to why this was bid in districts as opposed to bidding out as one contract in its entirety. It was noted that there are currently two solicitations/contracts for these services which were separated to shelter some of the market specific for JSEB vendors, and the other as an open market for all to participate. There was discussion that consolidating the contracts and bidding them to the open market may achieve cost savings. It was noted that currently the bids were broken out into districts within each contract to allow for multiple bidders since the territory is so large and would be a challenge for one vendor to complete solely. The outcome was to look at alternative bidding methods prior to re-bidding. The team will bring this back to the committee with findings/approach as an informational item for discussion prior to rebidding. The contracts end 3/31/25, so Procurement and the business will start the review process in the next few months with follow up to the committee at the beginning of FY25.</p> <p><b>DISCUSSION PARTICIPANTS</b> - Raynetta Marshall, Chrissy Nunziato, Jennifer McCollum, Ted Phillips, Melanie Newton-Green and Bill Hickey</p>											

**Consent and Regular Agenda Signatures**

<b>Budget</b>	Name/Title	<u>Stephanie McNeely</u>
<b>Awards Chairman</b>	Name/Title	<u>Theodore B Phillips</u> CFO
<b>Procurement</b>	Name/Title	<u>JM</u>
<b>Legal</b>	Name/Title	<u>Rebecca Lavis</u>



**J.B. Coxwell Contracting, Inc.**

6741 Lloyd Road West  
Jacksonville, Florida 32254  
Office (904) 786-1120 Fax (904) 783-2970

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April 20, 2024

Mike Williams  
Jacksonville Electric Authority  
21 West Church Street  
Jacksonville, Florida 32202

RE: Project Name: Beverly Hills West Septic Tank Phase-out  
County: Duval  
JEA Contract Number: 10287/194532  
JBCCI No. - 2105

Dear Mr. Williams:

The Beverly Hills West Septic Tank Phase Out construction work is complete with 445 homes connected to JEA's new gravity sewer system, their septic systems removed, and a new water system installed to replace the antiquated, failing system. The only remaining items to close out this project are approval of the final Record Drawings and execution of a final Change Order. This letter provides JEA with the items included in the final change order and the costs.

The final project change order is to cover required project changes that exceeded the total project contract amount. The change items include additional modifications to resident's properties to enable the connection to the new sewer system, additional curbing and roadway restoration, modifications to the existing stormwater system due to damage discovered during construction, and the need to reline select manholes due to high groundwater in the area. The project changes are summarized in table 1.

Change Item	Amount
Change Request LTR 24i – Additional Residential Hook Up Costs	\$89,992.92
Change Request LTR 24j – Additional Residential Hook Up Costs	\$23,029.43
Lake Park Drive and Holcroft Miami Curb	\$65,694.88
Denham Island Restoration	\$8,188.25
Double Driveways Demolition	\$16,011.41
Various Storm Drain Issues	\$20,585.62
Reline Manholes	\$17,500.00
	<b>\$241,002.51</b>

Based on the project changes summarized in Table 1, the total requested increase in contract amount for the Beverly Hills West Septic Tank Phase Out project is \$241,002.51.

Sincerely,  
**J. B. COXWELL CONTRACTING, INC.**

*Blake Nugent*

Project Manager  
Blake Nugent

Ltr. 46