

# Welcome to the

# **JEA** Awards Meeting

**May 30, 2024, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 776-1911** or by email at **[cruza@jea.com](mailto:cruza@jea.com)** if you experience any technical difficulties during the meeting.

**JEA Awards Agenda**  
**May 30, 2023**  
**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 05/23/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	1411282646 - Power Transformer Supply Agreements	Melendez	Prolec - GE Waukesha, Inc. Hitachi Energy USA, Inc.	Capital	\$22,370,041.00 \$0.00 (No change)	Prolec - GE Waukesha, Inc. - \$9,452,929.00 Hitachi Energy USA, Inc. - \$9,980,800.00	Prolec - GE Waukesha, Inc. - \$31,822,970.00 Hitachi Energy USA, Inc. - \$9,980,800.00 (No change)	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
<p>For additional information contact: Jason Behr</p> <p>This was originally awarded through an RFP to contract multiple Power Transformer Manufacturers for a forward looking, 7+ year plan to support replacements and expansion projects, with reservations for production slots to ensure supply. JEA evaluated the companies based on price and experience. Prolec GE Waukesha, Inc. and Hitachi Energy USA, Inc. were deemed highest evaluated &amp; the lowest priced responsive and responsible proposers.</p> <p>There were 37 power transformer slots forecast for these contracts, which will be brought back to the awards committee periodically to fund the additional slotted transformer projects in the later years of the contract as budgets allow.</p> <p>The transformer prices in this bid are trending to follow the Large Specialty Transformer producer price index. This PPI for transformers when this scope of supply was last bid in Oct. 2017 was - 236.7 vs. July 2023 PPI is 429.6 (81% increase), which is reflected in the pricing received. Additionally, lead times range from 27 - 44 months.</p> <p>GE Prolec as the lowest priced provider on the power transformers was able to provide 3 of the 7 Power Transformers required in 2026. JEA elected to award the other 4 transformers to Hitachi Energy, to support project lead times, as their lead-time supports the 2026 project need. After an update with Planning, the Pecan Park project was pushed out, so a quick turnaround was no longer needed. As a result, we are moving forward with GE Prolec for the 2 Pecan Park transformers at a cost reduction of \$207,509 per unit.</p> <p>This particular increase is to cover additional substation projects that have been identified for FY26 - FY31. This increase will account for 19 power transformers to be ordered to cover the projects listed in the backup documentation.</p> <p>All contracts will have a price adjustment methodology, which allows price adjustment through manufacturing release, or typically around 6 months prior to shipment.</p>											
3	Contract Increase	1411316246 - Auto Transformer Supply Agreements	Melendez	PTI Transformer LP Prolec GE Waukesha, Inc.	Capital	\$15,408,400.00 \$0.00	\$3,667,500.00 \$0.00	\$19,075,900.00 \$0.00	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
<p>For additional information contact: Jason Behr</p> <p>This was originally awarded through an RFP to contract two Auto transformer manufacturers for a forward looking, 7+ year plan to support replacements and expansion projects, with reservations for production slots to ensure supply. The longer term contract is required as substation transformer lead times are 3+ years. JEA evaluated the companies based on price and experience. PTI transformers LP and Prolec GE Waukesha, Inc. were deemed the highest evaluated and lowest priced responsive and responsible proposers.</p> <p>When this was originally awarded, there were 6 Auto Transformer slots forecasted for these contracts. Original award only had funding for one transformer, and noted that these contracts will be brought back to the awards committee periodically to fund the additional slotted transformer projects in the later years of the contract as budgets and funds allow.</p> <p>This increase is to cover four of the original 6 slots for substation projects that have been identified for FY27 - FY30. This leaves one slot left to bring back to the awards committee as needed. The Prolec GE contract is currently being awarded with a zero dollar value, as the prospective project need date for the transformer where Prolec GE is lower priced forecast in 2032.</p> <p>The transformer prices in this bid are trending to follow the Large Specialty Transformer producer price index. This PPI for transformers when this scope of supply was last bid in Oct. 2017 was - 236.7 vs. July 2023 PPI is 429.6 (81% increase), which is reflected in the pricing received.</p> <p>Contracts have a price adjustment, which allows price adjustment through manufacturing release, or typically around 6 months prior to shipment.</p>											
4	Contract Increase	1410534046-22 - JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services	Phillips	Duval Ford	O & M	\$1,771,772.21	\$3,220,306.80	\$4,992,079.01	N/A	Three (3) Year w/Two (2) - 1 Yr. Renewals Start Date: 05/01/2022 End Date: 04/30/2025	N
<p>Originally Awarded: 04/01/2022 For additional information contact: Halley Stewart</p> <p>The scope of work for this contract is the maintenance and repair services for JEA's Medium Duty Vehicle Fleet. The services performed under this scope is at a minimum, preventative maintenance, corrective maintenance, yard checks, and road calls to support JEA operations.</p> <p>It should be noted that the original bid summary for this contract was in the amount of \$5,034,157.08, however the amount awarded was reduced to \$3,220,306.80. This \$1.8M reduction was based off of a \$952,634.97 average annual spend for maintenance and repair at the time of the award. The annual projection used, did not take into account the addition of new assets or supply chain issues that would require Fleet to retain older Fleet assets that would normally have been decommissioned to better support the needs of the JEA. The use of these older assets are the largest contributing factor to the required increase of this award. Rates have remained the same.</p> <p>This contract increase for JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services in the amount of \$1,771,772.21 is based off of the forecasted spend through the initial term ending 04/30/2025, resulting in the new NTE total \$4,992,079.01.</p>											

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5	Rescind	1411464646 Arlington East WRF Expansion Phase 2	Melendez	N/A	Capital	N/A	N/A	N/A	N/A	N/A	N/A
	<p>For additional information contact Dan Kruck:</p> <p>The scope of work for this project includes, but is not limited to, construction of new headworks, electrical room, mechanical screening equipment, washing compactors, screenings discharge system, effluent splitter box, and a new booster pump station.</p> <p>JEA held multiple pre-bid meetings and extended out the bid timeline for this solicitation. However, JEA still only received one bid. JEA intends to issue a Request for Information (RFI) concerning this work to determine the best approach for bidding the work.</p> <p>This request is to rescind with the intent to re-bid in the future. All pricing will be held confidential for 12 months, or if earlier, such time as JEA provides notice of an intended decision concerning the re-issued IFB, or until JEA withdraws the re-issued IFB.</p>										
6	Request for Proposals (RFP)	1411496846 Design Services for Nocatee North Reclaim Water Storage Tank	Melendez	McKim & Creed	Capital	\$1,058,888.00	N/A	\$1,058,888.00	N/A	Project Completion Start Date: 07/01/2024 End Date: 10/27/2027	Yes Evanlily Engineering (Electrical) - \$31,766.64 Smith Surveying Group(Survey) - \$47,649.96 Meskel & Associates Engineering (Geo/Environmental) - \$26,472.20
	<p>Advertised: 11/13/2023 Opened: 01/30/2024 Three (3) Proposals Received For additional information contact: Marline McDonald</p> <p>The scope of work for this contract includes design services for preliminary design, final detailed design, opinion of construction cost, permitting support, engineering support during bidding, engineering services during construction, and engineering services during startup/testing of the Nocatee North Storage Tank project. This project includes a new ground storage tank with aeration, electrical power and controls, site survey services, access roads, security features, stormwater management features, site piping integration, SCADA system and related features.</p> <p>Reclaimed water demands continue to increase as a result of the sustained growth within the Nocatee service area. This project increases the storage capacity of the Nocatee North Storage and Repump Facility by adding a 3.55 Mgal pre-stressed concrete tank at the facility. The new storage tank along with the existing 3.55 Mgal tank are sized to fulfill peak reclaimed water demands for the area.</p> <p>McKim and Creed was evaluated as the most qualified firm for this project. Negotiations for the full scope of work and fee were completed after that determination. The hourly rates used in the pricing proposal were compared to past and current engineering rates and deemed reasonable. The overall scope and fee were reviewed by project staff and deemed reasonable compared to past projects.</p>										
7	Rescind	1411646446 (RFP) JEA Imeson T2 Circuit 492 Underground Manhole and Duct Bank Extension	Melendez	N/A	Capital	N/A	N/A	N/A	N/A	N/A	0
	<p>For additional information contact: Jason Behr</p> <p>Advertised: 03/19/2024 Opened: 04/16/2024 Three (3) Bids Received</p> <p>The purpose of this solicitation was for the installation of a duct bank and manhole system for the extension of JEA's Imeson circuit 492. The Contractor was to provide all labor, supervision, equipment, and materials (except as otherwise noted) which are necessary to complete the Work within the time stipulated, and to comply with the plans furnished and with the requirements of the technical specifications.</p> <p>For cost saving measures, we have decided to rescind this bid and move forward with this project using the unit price contractor. During the bid process, real estate became available that allowed JEA to develop an alternative approach to completing the work through the land acquisition and using JEA's existing unit price provider. When the original bid was developed, JEA did not have access to the land and was not deemed an acceptable path forward. It should be noted that JEA would have used the winning bidder had it been deemed reasonable, but was \$300k over our estimate.</p>										
8	Single Source	Single Source - Ring Power TC55 Up-Fit	Phillips	Ring Power Corporation	Capital	\$319,690.32	N/A	N/A	N/A	Project Completion Start Date: 05/30/2024 End Date: 09/30/2024	N
	<p>For additional information contact: Halley Stewart</p> <p>In 2023, JEA Piggybacked off of the City of Tallahassee contract with Ring Power Utility Equipment for the purchase of seventeen (17) Terex stock trucks for FY23 and FY24 for JEA Fleet, six (6) of which are ready for up-fitting.</p> <p>As part of the mitigation strategy to address the long lead times for aerial assets (over 30 months for Terex custom aerial equipment made to JEA specifications), Fleet ordered stock units from Terex with the intention of having Ring Power, the local authorized distributor, up-fit the stock trucks with the most important and critical items in the JEA technical specification. This would reduce the lead times by 12-18 months. As an authorized distributor, the warranty is maintained provided that Ring Power completes the up-fit. Ring Power ensured that the up-fits will be completed before the end of FY24.</p> <p>In order to validate the pricing, JEA compared the prices from both Altec and Ring Power for up-fits to their stock units, since the items being added to the stock units from both manufacturers were very similar. The price for the Altec up-fit was approximately \$47K while the price for the Terex up-fit was approximately \$53K. The difference in pricing can be attributed to the \$6K auto boom latch that must be installed in the Terex units but comes standard in the Altec trucks. Fleet determined that the additional cost of \$6k was reasonable, to ensure the up-fits remain under warranty. The total cost for each truck including the up-fit is \$300,394.72.</p> <p>Based on the similarity of the price of the up-fits from the two vendors, JEA confirms that the pricing is fair and consistent across both manufacturers. Ring Power will perform the dielectric testing which will be required due to the addition of the overhead guard.</p> <p>This Single Source award, approved by the Chief prior to award committee review, requests approval to complete the required up-fits on six (6) stock Terex 55' Bucket/Material Handlers. Each up-fit will cost \$53,281.72 for a total award in the amount of \$319,690.32.</p>										

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<b>Consent Agenda Action</b>											
Committee Members in Attendance	Names										
Motion by:											
Second By:											
Committee Decision											
<b>Consent and Regular Agenda Signatures</b>											
Budget	Name/Title	_____									
Awards Chairman	Name/Title	_____									
Procurement	Name/Title	_____									
Legal	Name/Title	_____									

**JEA Awards Agenda**

**May 23, 2023**

**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

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1	Minutes	Minutes from 05/16/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Piggy Back - GSA Contract GS-35F-0613W	Quisitive - Intune Deployment and Assistance	Datz	Quisitive, LLC	Capital	\$347,090.00	N/A	\$347,090.00	N/A	Project Completion Start Date: 05/16/2023 End Date: 12/31/2024 (Estimated)	N
Award 2 moved to Regular Agenda as Item 1											
3	Request for Proposals (RFP)	1411644846 RFP Facilities Janitorial Service – Open Market for Downtown, Service Centers and Other Sites	Phillips	Trusted Hand Service, Inc.	O & M	\$1,101,956.12	N/A	N/A	N/A	Two (2) Years w/Three (3) – One (1) Yr. Renewals Start Date: 06/01/2024 End Date: 05/31/2026	N
<p>Advised: 03/29/2024                      Optional Pre-Response Meeting: 04/08/2024, Ten (10) Attendees                      Optional Site Visit: 04/15/2024, Seven (7) Attendees                      Responses Opened: 04/23/2024                      Seven (7) Responses Received                      For additional information contact: Halley Stewart</p> <p>The purpose of this Request for Proposal (RFP) solicitation for Facilities Janitorial Service – Open Market for Downtown, Service Centers and Other Sites (this "Solicitation") was to evaluate and select a vendor to provide Janitorial Services for JEA's Service Centers, and other specific additional facilities including Wellness Centers and to determine the best method for JEA to procure the Work with regard to pricing, quality, approach, and workmanship. JEA owns sites primarily in Duval County, with some additional sites in Clay, Nassau, and St. Johns Counties. The work to be performed by the Company includes all labor, supervision, materials, tools, and equipment, and reporting requirements necessary for performing the work. The Proposal Workbook represents estimated quantities and is to be used as a guideline and not a guarantee of work.</p> <p>Trusted Hand Service, Inc. was the highest evaluated, low bidder, and incumbent for these services. Contract prices will remain firm through the first year of the Contract. The Company may propose a percent adjustment thirty (30) days prior to the anniversary date, at the end of year one and at the end of the renewals, based on the percent change in the Consumer Price Index (CPI).</p> <p>The previous Janitorial Services contract included cleaning services for the JEA Tower and Customer Center, including COVID cleaning. The final renewal for the previous contract reflected a reduction in COVID cleaning and the reduction of the JEA Tower and Customer Center cleaning services as employees transitioned to the new HQ. The current solicitation does not include HQ cleaning services, these services are included in the HQ lease agreement. Current pricing is higher than the previous contract renewal primarily due to the increase in minimum wage. The new contract requires the wage rate to be no less than \$15.38 versus the previous contract included minimum wage standard of \$12.55. The award amount is approximately 8% lower than the Budget Estimate and has been deemed reasonable.</p>											
4	Request for Proposal (CCNA)	1411544246 - Substation and Transmission Design Services (CCNA)	Melendez	Burns & McDonnell Power Engineers	Capital	\$3,805,000.00 \$3,805,000.00	N/A	\$3,805,000.00 Total - \$7,610,000.00	N/A	Five (5) Years w/ Two (2) Optional One (1) Year Renewals Start Date: 06/01/2024 End Date: 05/31/2029	N
<p>Background Recommendations:                      Advised: 12/29/2023                      Proposals Opened: 02/06/2024                      Twelve (12) Proposals Received                      For additional information contact: Nickolas Dambrose</p> <p>This bid was solicited in accord with the Florida's Consultants' Competitive Negotiation Act (CCNA). Twelve (12) bidders attended the mandatory Pre-Bid Meeting on 01/10/2024. At Response opening on 02/06/2024, JEA received twelve (12) Responses. The Responses were evaluated on Professional Staff Experience, Company Experience, and use of Jacksonville Small and Emerging Business (JSEB) program. Minimum qualification past performance references were also verified. No bidders were disqualified. Burns &amp; McDonnell and Power Engineers are deemed the highest ranking responsible and responsive Respondents. A copy of the Bid Workbook and Evaluation Summary is attached as backup.</p> <p>This award requests Burns &amp; McDonnell (BM) and Power Engineers (PE) to provide JEA with contract engineers to supplement the electric substation and transmission engineering design process when JEA in-house engineering resources may not meet the urgent demands or required in-service dates. JEA has specified technical expertise in the design of high voltage substation and transmission projects up to 230kV.</p> <p>JEA intends to award two (2) contracts for this scope of work. Negotiations to reduce rates upon first submittal from the vendors did not result in a reduction. We compared five (5) similar contracts to review rates and the rates submitted by Power Engineers are five percent (5%) higher on average. The rates submitted by Burns &amp; McDonald are forty two percent (42%) higher on average. The previous contracts in which these rates were compared were with smaller firms and JEA expects Burns &amp; McDonald a larger firm to produce quality work with less hours required. The proposed rates contained in the this Burns &amp; McDonald award are the same rates previously awarded to Burns &amp; McDonald for general engineering services by the awards committee on 03/21/2024.</p> <p>The awarded funds of \$7,610,000.00 will be split equally between the two contracts. The awarded funds are to be split equally because the projects that are included in this award are large and complex and require broader expertise to successfully implement. BM received the highest evaluation of its Company Experience due to its demonstration of experience in these areas.</p>											
5	Contract Increase	097-19 SSF 6 Gas Circuit Breakers	Phillips	GE Grid Solutions, LLC dba GE MDS, LLC	Capital	\$4,585,361.52	\$4,559,300.00	\$11,184,703.17	02/02/2023 \$1,440,101.50 05/14/2024 \$599,940.15	Five (5) Years, w/ Two (2) - 1 Yr. Renewals	N
<p>For additional information contact: Lynn Rix</p> <p>This request is to add funds for planned purchases related to capital projects through the original term which expires October 14, 2024. The original award amount was based on historical usage and budget estimates available at the time of the award.</p> <p>In December the lead-time increased from 2 to 2.5 years and by March it had increased dramatically to in excess of 3 years. We have been advised that the lead-times may continue to increase due to the overall market demand and is supported by an April 9 RFI sent to 3 key breaker manufacturers (Hitachi, GE, Mitsubishi). With limited capacity in the market, orders should be placed with GE expeditiously. This increase will cover the current demand for planned projects and emergency stock.</p> <p>The contract allows for price adjustments at the time of order placement based on Bureau of Labor statistics published indices, at which point prices are fixed through delivery. It should be noted that for calendar year 2024 orders, GE has requested a change order related to a proposed revision to the price adjustment clause. It is recommended for JEA to accept this for immediate needs due to lead-time constraints noted previously, but that JEA conduct a new solicitation in advance of expiration for future needs; this re-bid with the strategy of awarding multiple contracts to mitigate against delivery delays is expected to occur later this summer. The original Award and previous contract increase are attached as backup.</p>											

6	Developer Agreement	The Rivertown Watersong Phase 4 Project	Melendez	Mattamy Jacksonville, LLC /Vallencourt Construction Company, Inc.	Capital	\$742,206.83	N/A	\$742,206.83	N/A	Project Completion (est February 2025)	N/A
	<p>Advertised: 09/24/2023  Pre-Response Meeting: 10/24/2023  Three (3) Responses Received  For additional information contact: David King</p> <p>The Rivertown Watersong Phase 4 project is part of the Rivertown Development and includes improvements covered in the Rivertown Developer and Utility Service Agreement. The proposed pump station and force main are designed to serve 168 active adult residences with Phase 4 and an additional 151 units for Phase 5 for a total of 319 active adult residence.</p> <p>This project is developer driven, so all design and engineering was completed by the developer at their cost (no JEA funds for design). JEA Development has reviewed and approved the construction plan submittal. Per the Developer Agreement, the Developer bid the project in accordance with JEA guidelines and the work has been awarded to the to the highest evaluated bidder who was also the lowest cost bidder.</p> <p>The project elements are comprised of 900 feet of 6" force main and a duplex pump station. The solicitation was advertised, and a pre-bid meeting was held on 10/24/2023. Three bidders attended the prebid meeting and 3 bids were received. Vallencourt Construction Company, Inc. was the highest evaluated and lowest bid and was awarded the project. The bid is approximately 26% below the JEA estimate. The JEA estimate included the material, labor, and equipment. JEA is reimbursing in accordance with the Rivertown Developer Agreement and the bid amount is deemed reasonable.</p>										
7	Renewal	071-19 Water/Wastewater Project Support Services	Melendez	Keville Enterprises, Inc.	Capital	\$6,758,049.00	\$20,279,306.00	\$33,541,477.90	10/22/2020 - (\$1,500,000.00) 4/13/2023 - \$8,004,122.90	Five (5) Years w/Two (2) - 1 Yr Renewals  Start: 07/01/2019 End: 06/30/2024  1 Renewal Remaining	AREC Safety Consulting LLC (Safety) - \$884,000.00
	Deferred										

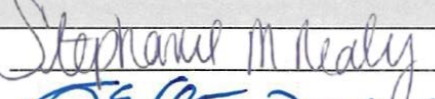
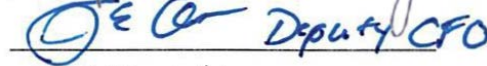
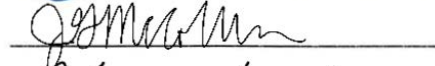

**Consent Agenda Action**

Committee Members in Attendance	Names	<b>Joe Orfano, Tony Long, Raynetta Marshall</b>
Motion by:	Raynetta Marshall	
Second By:	Tony Long	
Committee Decision	Approved	

**Regular Agenda** (date last updated)

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
2	Piggy Back - GSA Contract GS-35F-0613W	Quisitive - Intune Deployment and Assistance	Datz	Quisitive, LLC	\$347,090.00	N/A	\$347,090.00	N/A	Project Completion Start Date: 05/16/2023 End Date: 12/31/2024 (Estimated)	N	<p><b>Motion by:</b> Tony Long</p> <p><b>Second by:</b> Raynetta Marshall</p> <p><b>Committee Decision:</b> Approved</p>
<p>For Additional Information contact: Angel Isua</p> <p>This award piggybacks off the GSA Contract with Quisitive LLC, which was competitively bid in 2020 and expires on August 26, 2025.</p> <p>JEA chose to piggyback for the following guaranteed benefits. Quisitive LLC was recommended by Microsoft as they are specialist in the space of InTune and Mobile Device Management. Quisitive LLC has also set this solution up for the City of Jacksonville and Miami-Dade county proving to be the best option in providing JEA a proven track record in delivering the scope of work to include Security, Change Management, BYOD, and Migration components. JEA is receiving the same rates as contained in the GSA contract attached as backup.</p> <p>This project request for \$347,090.00 is for professional services for Quisitive to provide InTune product deployment and assistance. As part of JEA's evolution in Mobile Device Management (MDM), Technology Services is pursuing the use of InTune which is part of JEA's current Microsoft M365 licensing. Mobile device management (MDM) software allows Technology Services administrators to control, secure and enforce policies on smartphones, tablets, and other endpoints. In addition to managing JEA issued devices, JEA is taking the next steps of integration for personal end point devices (BYOD).</p> <p>The project will include the migration from our current Mobile Device Management (MDM) solution (WorkSpace One) to Microsoft's InTune. This will allow for easier integration with the Microsoft M365 stack as well as managing the deployment of other mobile applications to support JEA. The platform configuration will also continue improvements in our security posture on mobile devices. Mobile devices allow employees to efficiently do their work from home, at the office, or on the go. While this provides flexibility and convenience, it could expose an organization to potential threats. Managing mobile devices' security and device health is vital to minimizing an organization's risk posture.</p> <p>GSA Contract Link: <a href="https://www.gsaelibrary.gsa.gov/EliMain/contractorInfo.do?contractNumber=GS-35F-0613W&amp;contractorName=QUISITIVE+LLC&amp;executeQuery=YES">https://www.gsaelibrary.gsa.gov/EliMain/contractorInfo.do?contractNumber=GS-35F-0613W&amp;contractorName=QUISITIVE+LLC&amp;executeQuery=YES</a></p> <p><b>DISCUSSION/ ACTION:</b> Clarification was requested on whether or not this project should be capital. It was confirmed that it is capital and the budget sheet is available to support the award item. It was requested that Budget advise if this should be Capital or O&amp;M. Budget does not make this determination. However, Budget did verify the project and funding type availability. Confirmation was requested that software meets criteria to be Capital. It was stated that, historically, new products have been Capital, initially, then moved to O&amp;M once established. It was requested that clarification be received from Project Accounting.</p> <p>Quisitive is helping JEA implement Microsoft InTune which is a completely new platform, we are building a new asset, and therefore it should remain capital as stated. This new InTune product is not a apple to apples replacement of our existing Workspace1 product. Per Akeisha in project accounting, This new build for Microsoft InTune is capital. We will retire Workspace1 off the books once the replacement is in-service. The capital budget allocation for this award was confirmed by Kim, Cindy, Mitch, Stephanie, and Akeisha.</p> <p><b>DISCUSSION/ ACTION PARTICIPANTS:</b> Raynetta Marshall, Stephanie Nealy, Nathan Woyak, Jenny McCollum, Joe Orfano</p>											

**Consent and Regular Agenda Signatures**

Budget	Name/Title	
Awards Chairman	Name/Title	
Procurement	Name/Title	
Legal	Name/Title	

# Welcome to the

# Awards Meeting

**September 07, 2023, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 776-1911** or by email at **[cruza@jea.com](mailto:cruza@jea.com)** if you experience any technical difficulties during the meeting.



# Award #2 Supporting Documents 5/30/24

## JEA Awards Agenda

September 7, 2023

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

### Consent Agenda

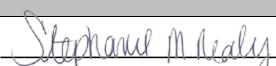
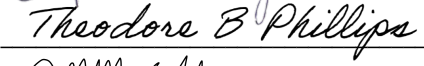
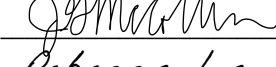

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s)
1	Minutes	Minutes from 08/24/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Request for Proposal (RFP)	1411282646 - Power Transformer Supply Agreements	Melendez	Prolec - GE Waukesha, Inc. Hitachi Energy USA, Inc.	Capital	\$9,452,929.00 \$9,980,800.00	N/A	N/A	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
Moved to the regular agenda											
3	Request for Proposal (RFP)	1411316246 - Auto Transformer Supply Agreements	Melendez	PTI Transformer LP Prolec GE Waukesha, Inc.	Capital	\$3,667,500.00 \$0.00	N/A	N/A	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
<p>Advertised: 06/02/2023            Bid Opening: 08/01/2023            Three (3) Proposals Received            For additional information contact: Rodney Lovgren</p> <p>The purpose of the Request for Proposal (the "RFP") is to contract two Auto transformer manufacturers for a forward looking, 7+ year plan to support replacements and expansion projects, with reservations for production slots to ensure supply. The longer term contract is required as substation transformer lead times are 3+ years. JEA evaluated the companies based on price and experience. PTI transformers LP and Prolec GE Waukesha, Inc. were deemed the highest evaluated and lowest priced responsive and responsible proposers.</p> <p>The transformer prices in this bid are trending to follow the Large Specialty Transformer producer price index. This PPI for transformers when this scope of supply was last bid in Oct. 2017 was - 236.7 vs. July 2023 PPI is 429.6 (81% increase), which is reflected in the pricing received. Given the current market conditions is deemed reasonable.</p> <p>Contracts have a price adjustment, which allows price adjustment through manufacturing release, or typically around 6 months prior to shipment. The Prolec GE contract is currently being awarded with a zero dollar value, as the prospective project need date for the transformer where Prolec GE is lower priced forecast in 2032.</p> <p>There are 6 Auto Transformer slots forecast for these contracts. These contracts will be brought back to the awards committee periodically to fund the additional slotted transformer projects in the later years of the contract as budgets and funds allow.</p>											
4	Information for Bid (IFB)	1411304846 - Small Diameter Pipe Replacement Program - Forbes St. Area Packages B and C	Vu	United Brothers Development Corp	Capital	\$4,521,559.60	N/A	\$4,521,559.60	N/A	Project Completion (estimated September 2024)	Legacy Engineering \$8,000.00 DJ Contracting Inc. \$135,000.00 D & J Erosion Control Services \$15,000.00 RZ Service Group LLC \$240,926.00 Total JSEB Value \$398,926.00
<p>Advertised: 07/06/2023            Bid Opening: 08/22/2023            Four (4) Bids Received            For additional information contact: David King</p> <p>The Contractor will perform installation of 6,617 linear feet of various size water main: approximately 2,707 LF of 8" water main, 2,847 LF of 6" water main, and 736 LF of 4" water main, and 327 LF of 2" HDPE water main with associated fittings and appurtenances. This will replace an existing water distribution system at the end of its useful life. The distribution system serves 142 residential and commercial parcels within the limits of a City of Jacksonville Ash Site known as the Forest Street Incinerator Site. Ash from refuse incineration was placed in this area prior to the construction of the community.</p>											
5	Emergency	Emergency - Buckman Biosolids - Class B Sludge Cake Hauling	Vu	Synagro South, LLC	Capital	\$752,491.96	N/A	\$752,491.96	N/A	Project Completion (estimated August 2023)	0
<p>Project start: January 2023            For additional information contact: Darriell Brown</p> <p>This emergency purchase was for the hauling and removal of Class B sludge cake to completely remove the stockpile at Buckman Water Reclamation Facility. After the removal of the stockpile, services were needed to continuously haul away the daily biosolids that were produced. Both the stockpile and daily production of biosolids were due to the Biosolids Dryer being out of service and being rebuilt.</p> <p>Synagro was chosen due to their additional hauling capacity compared to the currently contracted vendors, extra locations for disposal of sludge cake, and immediate availability to address the emergency.</p>											

# Award #2 Supporting Documents 5/30/24

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s)
6	Information for Bid (IFB)	1411319046 - FY24 Water/Wastewater Purchase of Fixed Diesel Pumps for Storm Resiliency	Melendez	Thompson Pump & Mfg. Co. Inc.	Capital	\$980,883.00	N/A	\$980,883.00	N/A	Project Completion (Expected: July 2024)	N/A
	<p>Advised: 06/22/2023                      Opened: 08/08/2023                      Two (2) Bids Received                      For additional information contact: Dan Kruck</p> <p>The scope of work for this contract is the supply of eleven diesel engine driven, self-contained automatic standby pony pump systems authorized by JEA Standards. JEA has three approved vendors for pony pumps, and one vendor informed JEA they would not be participating in this bid prior to the advertisement.</p> <p>The solicitation was advertised for twelve (12) pony pumps, and Thompson Pumps was low bidder for eleven of the required pumps. The other pump will be awarded informally to the other vendor (Xylem).</p>										
7	Request for Proposal (RFP)	1411294846 - Telehandlers and Aerial Platform Solicitation	McElroy	Briggs Equipment Leppo, Inc. Southern States Toyota Lift	FY24 Capital Purchase	\$94,177.96 \$483,210.00 \$85,995.00	NA	\$663,382.96	NA	One-time purchase, Expected delivery 03/31/2024	N
	<p>Advised: 06/12/2023                      Optional Pre-bid: 06/20/2023                      Responses Opened 07/25/2023, Four (4) Responses Opened                      For additional Information Contact: Eddie Bayouth</p> <p>This Request for Proposal (RFP) is for the purchase of four (4) Class 364 Forklift Telehandlers (5500, 7000, 9000, 12000 LB) and one (1) Class 371 51' Aerial Platform for FY24. Two (2) of the Telehandlers and the Aerial Platform are for Electric replacement, one (1) of the remaining Telehandlers is for Water replacement, and the other is for Water Expansion. All five (5) pieces of equipment will arrive in FY24.</p> <p>JEA evaluated the proposals based on pricing (50%), form, fit and functionality to JEA requirements (15%), warranty (5%), safety features (10%), and ease of doing business (10%). The vendor with the highest evaluation for each items was selected.</p> <p>Only two (2) of the telehandlers, the 5500 LBS and the 7000 LBS, have been purchased recently (FY22). The price increases for these two (2) telehandlers were 13.9% and 3.9%, which are lower than the increases we have seen the last two (2) years and deemed reasonable. Based on the price increases Fleet has forecasted for the cost of vehicles, the estimates were higher than the actual costs.</p>										
8	Contract Increase	127-17 Buckman Biosolids Conversion Projects	Melendez	Carollo Engineers, Inc.	Capital	\$4,942,828.06	\$5,679,431.64	\$20,442,279.52	04/21/2020 - (\$333,197.00) 08/24/2020 - \$653,483.00 10/21/2020 - 60,212.00 04/22/2021 - \$7,053,403.28 10/14/2021 - \$209,989.00 04/07/2022 - \$989,893.30 07/12/2022 - \$52,646.00 08/18/2022 - \$46,883.00 03/02/2023 - \$1,086,707.24	Project Completion (Expected: May 2027)	C&ES Consultants Inc. (Inspection, Architectural Services) \$788,760.00 Mittauer & Associates Inc. (Yard Piping) - \$441,200.00 GM Hill Engineering Inc. (Structural Eng) - \$41,000.00
	<p>Last Awarded: 03/02/2023                      For additional information contact: Dan Kruck</p> <p>The scope of work for this contract includes additional design and construction inspection of multiple treatment and infrastructure projects at the Buckman WRF.</p> <p>This increase will add funds to the contract for additional engineering and design services underway for the thermal drum drying system, emergency cake loading silo, waste pellet silo, ferric chloride storage system, muriatic acid storage, and yard piping improvements. The increase will also add funds for additional permitting support and additional construction phase services.</p> <p>The biosolids upgrade at Buckman will be completed in 2027 and will then receive and process all biosolids material from other JEA facilities. In the interim, the existing Buckman biosolids facility is being rehabilitated to ensure production can continue until the new facility is completed. This will prevent the need to haul biosolids material which costs about \$2M/month. The interim rehabilitation project is scheduled to be completed in September 2023.</p> <p>The proposal was reviewed by JEA project staff and deemed reasonable when compared to other projects. The hourly rates used to develop the fee are fixed through the completion of the contract. The awardee has confirmed that this will be the last increase needed to complete the design and services during construction for this contract.</p>										
<b>Consent Agenda Action</b>											
Committee Members in Attendance	Names	Ted Phillips, Tony Long , Laura Schepis									
Motion by:	Laura Schepis										
Second By:	Tony Long										
Committee Decision	Approved Items 1 & 3-8; Motion to move Award #2 to the Regular Agenda										

# Award #2 Supporting Documents 5/30/24

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s)	
<b>Regular Agenda</b> (09/07/2023)												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Request for Proposal (RFP)	1411282646 - Power Transformer Supply Agreements	Melendez	Prolec - GE Waukesha, Inc. Hitachi Energy USA, Inc.		\$9,452,929.00/\$9,980,800.00	N/A	N/A	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N	<p>Motion by: <u>Laura Schepps</u></p> <p>Second by: <u>Tony Long</u></p> <p>Committee Decision: <u>Approved</u></p>
<p>Advertised: 06/02/2023            Bid Opening: 08/01/2023            Two (2) Proposals Received            For additional information contact: Rodney Lovgren</p> <p>The purpose of this Request for Proposal (the "RFP") is to contract multiple Power Transformer Manufacturers for a forward looking, 7+ year plan to support replacements and expansion projects, with reservations for production slots to ensure supply. JEA evaluated the companies based on price and experience. Prolec GE Waukesha, Inc. and Hitachi Energy USA, Inc. were deemed highest evaluated &amp; the lowest priced responsive and responsible proposers. The transformer prices in this bid are trending to follow the Large Specialty Transformer producer price index. This PPI for transformers when this scope of supply was last bid in Oct. 2017 was - 236.7 vs. July 2023 PPI is 429.6 (81% increase), which is reflected in the pricing received. Given the current market conditions is deemed reasonable. Additionally, lead times range from 27 - 44 months. GE Prolec as the lowest priced provider on the power transformers was is able to provide 3 of the 7 Power Transformers required in 2026. JEA elected to award the other 4 transformers to Hitachi Energy, to support project lead times, as their lead time supports the 2026 need.</p> <p>All contracts will have a price adjustment methodology, which allows price adjustment through manufacturing release, or typically around 6 months prior to shipment.</p> <p>There are currently 37 power transformer slots forecast for these contracts, which will be brought back to the awards committee periodically to fund the additional slotted transformer projects in the later years of the contract as budgets allow.</p>												
<b>Consent and Regular Agenda Signatures</b>												
Budget	Name/Title											
Awards Chairman	Name/Title											
Procurement	Name/Title											
Legal	Name/Title											

# Award #2 Supporting Documents 5/30/24

## JEA Awards Agenda

August 24, 2023

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

### Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%), \$ - awarded)
1	Minutes	Minutes from 08/17/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase/Renewal	102-19 Bulk Ferric Chloride Supply	Vu	PVS Technologies, Inc.	O&M	\$797,936.17	\$1,242,460.00	\$3,682,163.18	9/30/2021 - \$983,708.49 3/16/2023 - \$222,616.84 5/4/2023 - \$435,441.68	Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 11/01/2019 End: 10/31/2024  No Renewals Remaining	N/A
<p>Last Awarded 05/04/2023 For Additional Information Contact: Darriel Brown</p> <p>The scope of work for this service for the supply and delivery of Ferric Chloride (FeCl3) and/or Ferric Sulfate (Fe2(SO4)3) which is used for struvite control in our wastewater treatment process. This product is to be delivered in a bulk shipment via tanker to JEA Buckman Residuals Management Facility.</p> <p>The current price of \$2.58 per gallon was accepted for the first renewal term (through 10/31/2023). For this last renewal term (through 10/31/2024), the vendor requested an increase of 10% to \$2.84 per gallon, citing increase in the global and domestic chlorine markets. The following benchmark pricing from other municipalities was compared to ensure competitive pricing for JEA:</p> <p>St. Petersburg, FL - \$2.93/gal Tampa, FL - \$2.88/gal.</p> <p>The Award amount was calculated by using the average spend for the past two years, factoring in the new price, and projecting the amount needed to cover through the end of the renewal term; no increase in usage is anticipated.</p>											
3	Change Order	Piggyback, ServiceNow Licenses, Support, and Analytics for ServiceNow Help Desk Services Ticketing System, Discovery Module, and Strategic Portfolio Management	Datz	Carahsoft Technology Corporation	O&M and Capital	\$184,460.64	\$1,631,005.14	\$1,849,414.50	08/19/2021- \$33,948.72	Five (5) Years w/ no renewals Start Date: 08/30/2019 End Date: 08/29/2024	No
<p>Last Awarded: 08/29/2019 For additional information contact: Nathan Woyak Piggyback of 43230000-NASPO-16-ACS, Carahsoft AR2472</p> <p>The current JEA Help Desk Service ticketing system using the ServiceNow (SN) Management Suite and Performance Analytics is an Information Technology Infrastructure Library (ITIL)-based IT (SN) Service Management (ITSM) Solution. This system gives JEA a powerful platform for all ITIL processes. Service Desk Manager is used by CIP Compliance, Bulk Power Systems, Project Design, Security Fire &amp; Corporate Records Compliance, Business Analysis, and Technology Services for ticket tracking, reporting, Change Management, CIP Auditing, Availability, Reliability, and monthly SLA management metrics. The ServiceNow (SN) Discovery module has also replaced InformationTechnology Asset Management ITAM database.</p> <p>This change order request is for \$184,460.64 in additional funds through the end of the original term on 08/29/2024. JEA has experienced organic growth from JEA growing and requiring more licenses over the previous and final year of the contract which accounts for \$11,316.24 in higher than expected O&amp;M renewal cost. The additional \$173,144.40 is new capital being requested for JEA now expanding the ServiceNow platform to include Strategic Portfolio Management (SPM) module. This includes ITSM Pro (Upgrade from ITSM Standard) &amp; Increase ITSM ITIL User Licenses and Strategic Portfolio Management Professional. The Strategic Project module provides robust project portfolio management capabilities, allowing TS to prioritize, track, and manage JEA projects effectively. It offers features like project prioritization, resource allocation, budgeting, and forecasting, enabling better strategic decision-making. The cost remains under the competitive rates of the NASPO contract.</p>											
4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DEFERRED											
5	Ratification/Single Source	FY23 Derrick Digger Purchase	McElroy	Global Rental Company, Inc.	Capital	\$467,540.00	NA	\$467,540.00	NA	One-time purchase, Equipment has been delivered.	N
<p>For additional information contact: Eddie Bayouth</p> <p>This Single Source/Ratification is for the purchase of two (2) 47' Derrick Diggers for FY23 JEA's fleet capital requirements for replacement for the Electric department. Global Rental Company, Inc. contacted JEA Fleet with immediate availability of these two (2) trucks based on requests from JEA to explore shortened lead-time aerial equipment. JEA previously moved in the direction of buying 50' derrick diggers to support the business because of heavier materials. However, 50' derrick diggers are custom trucks and currently have a lead time of 67-70 months at the time of order.</p> <p>In April of this year, JEA purchased a similar derrick digger that Fleet had been renting for the past three (3) years. The listed price of the three year old truck was \$180,772.00. The cost of each of these new derrick diggers is \$233,770.00. The difference between the budgeted amount and the actual cost is driven mainly by the fact that these are stock units, regular cab chassis vs extended cab, and the derrick is 47' instead of 50'. These trucks will be upfitted by Altee to meet the JEA specifications. In light of the fact that the vehicles allow JEA to receive assets several model years earlier than alternative custom truck designs, it allows JEA to retire aging assets and rental units instead of incurring unplanned costs. It should be noted JEA will buy custom longer lead-time assets as well, but is able to find a strong mix of stock and custom units that balance business needs in many ways.</p> <p>This is a full ratification as order was placed prior to awards committee approval to guarantee the availability of the trucks for JEA.</p>											

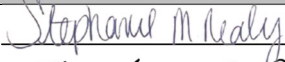
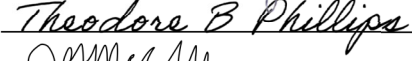
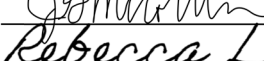
# Award #2 Supporting Documents 5/30/24

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
6	Ratification/Piggyback	FY23 Vacuum Truck Purchase	McElroy	Environmental Products Group, Inc.	Capital	\$325,595.55	NA	\$325,595.55	NA	One-time purchase, Equipment has been delivered.	N
	<p>Piggyback Agency: Sourcewell                      Contract # 101221-VTR 2100C-3 with Vector Manufacturing                      Contract Term: Start Date 11/30/2020, Five (5) Years w/ One (1) - 1 Yr. Renewal                      For additional information contact: Eddie Bayouth</p> <p>This Piggyback/Ratification is for the purchase of a Vector Impact Vacuum truck for FY23 JEA's fleet capital requirements for replacement for the Water department. In late May of this year, Environmental Products Group, Inc. (EPG) contacted JEA Fleet and informed them of the immediate availability of a stock unit Vector Impact Vacuum Truck. In order to ensure that JEA could get the vehicle, an order was placed with EPG. JEA Fleet had placed an order for three (3) vacuum truck in February of 2023 with an expected delivery date of March 2024. Because of the immediate availability of this truck, JEA Fleet will be able to bridge the gap and avoid lengthy repairs on the older trucks, eliminating the need to rent a unit until the other three (3) trucks arrive in March of 2024. Since this is a stock unit, it does not have all of the options in the JEA specifications, so the price is lower than price quoted in January. JEA deems the price justifiable since it is comparable with the price paid earlier in the year for the custom units. This is a full ratification and the unit has already been received.</p>										
7	Contract Increase/Ratification	1410464046 ITN JEA Aerial Duty Vehicle Procurement	McElroy	Altec Industries	Capital	\$7,789,186.31	\$2,854,202.00	\$10,643,388.31	NA	One-time purchase, Expected Delivery 06/30/2029 for Custom Units and 06/30/2024 for Stock Units	N
	<p>Original Award: 02/03/2022                      For additional information contact: Eddie Bayouth</p> <p>The majority of the contract increase amount for this award, \$7,670,240.00, consists of the purchase of nineteen (19) custom bucket trucks and derrick diggers, six (6) of which will have an early scheduled delivery. The other thirteen (13) trucks have an average lead time of between 58-70 months. Because of the long lead times, and the many uncertainties associated with such lead times, Altec's pricing is the anticipated cost once they are built. Their current estimated prices for FY28 are currently between 35% and 80% higher than the prices JEA paid for this equipment in FY2021. Based on projected replacements in FY28 - FY29 and in order to secure manufacturing slots to meet Fleet's capital requirements for aerial equipment, orders must be placed now.</p> <p>The Ratification amount of \$1,507,284.00 is for the six (6) 55' bucket trucks already ordered and mentioned above. These trucks were in the custom production queue at Altec's manufacturing facility in the process of becoming material handling trucks when the original customer cancelled the order. Altec notified JEA that the trucks could easily be converted to bucket trucks if JEA elected to purchase them. In order to secure their availability, JEA issued a BPA to Altec in June. The trucks will be available by 06/30/2024, well in advance of the current 58-70 month lead time for custom orders.</p> <p>The second and much smaller portion of the contract increase, \$118,946.31, is for the upfitting of three (3) Altec 47' stock derrick diggers purchased from Global Rental Company, Altec's rental unit division. Two (2) of the trucks were in the ratification above and the third was a rental unit purchased in April of this year. In order to ensure consistency in the upfits to meet JEA's technical specifications and for warranty purposes, JEA has elected to have the outfitting completed by Altec, the equipment manufacturer.</p>										
8	Contract Increase	040-19 Greenland Water Reclamation Facility (WRF) Pipelines: Water, Reclaimed Water and Sanitary Sewer Force Mains	Melendez	Garney Companies, Inc.	Capital	\$932,386.00	\$3,605,160.00	\$61,375,355.46	11/01/2019 - \$45,720.00 03/02/2020 - \$110,579.00 04/22/2020 - \$40,441.00 09/28/2020 - \$112,973.53 11/16/2020 - \$10,500.00 04/08/2021 - \$21,039.60 09/02/2021 - \$476,782.00 12/09/2021 - \$6,156,627.77 02/17/2022 - \$43,376,077.17 11/17/2022 - \$3,635,894.97 02/09/2023 - \$2,851,174.42	Project Completion (Expected: April 2024)	N/A
	<p>Last Awarded: 02/09/2023                      For additional information contact: Dan Kruck</p> <p>The scope of work for this contract includes design, pre-construction services and construction of water, reclaimed water and sanitary sewer forcemains. These lines will convey water to and from the new Greenland WRF to the rest of the JEA water and wastewater system.</p> <p>JEA planning identified an urgent need for a booster pump station to redirect flow from the Blacks Ford WRF to the Mandarin WRF until the Greenland WRF is completed. The proposed booster pump station is within this contract project area, and by having this vendor build the station JEA will avoid serious flow issues and construction coordination and delay issues. This increase includes the design of the booster pump station and the development of the guaranteed maximum price (GMP). After a GMP is negotiated and agreed upon, another contract increase will be brought before the Awards Committee. The proposal was compared to recent projects and deemed reasonable.</p>										

### Consent Agenda Action

<b>Committee Members in Attendance</b>	Names	<b>Ted Phillips</b> , <b>Janie Smalley for Laura Schepis</b> , <b>David Emanuel</b>
Motion by:	<b>David Emanuel</b>	
Second By:	<b>Janie Smalley</b>	
Committee Decision	<b>Approved</b>	

### Consent Agenda Signatures

<b>Budget</b>	Name/Title	
<b>Awards Chairman</b>	Name/Title	
<b>Procurement</b>	Name/Title	
<b>Legal</b>	Name/Title	

**Award #2 Supporting Documents 5/30/24**

**Award #2 09/07/2023 Supporting Documentation**

Capital or O&M	PN	CP Number	FY24	FY25	FY26	FY27		GE Prolec			
								Awardee	Date	Event	Tracking Amount
Capital	8008808	788-190	\$ 635,060.00	\$ 952,590.00	\$ 1,587,650.00		\$ 3,175,300.00	Hitachi	8/31/2023	Original Award	\$ 9,452,929.00
Capital	8008810	788-104	\$ 337,727.60	\$ 675,455.20	\$ 2,364,093.20		\$ 3,377,276.00	GE Prolec		10% increase	\$ -
Capital	8008806	788-176	\$ 155,012.90	\$ -	\$ 1,395,116.10		\$ 1,550,129.00	GE Prolec		New NTE	\$ -
Capital	8008807	788-177	\$ 155,012.90	\$ -	\$ 310,025.80	\$ 1,085,090.30	\$ 1,550,129.00	GE Prolec		This Increase	\$ -
Capital	8008809	788-106	\$ 915,800.00	\$ 1,373,700.00	\$ 2,289,500.00		\$ 4,579,000.00	Hitachi		New NTE	\$ -
Capital	8008826	788-181	\$ 1,113,250.00	\$ -	\$ 1,113,250.00		\$ 2,226,500.00	Hitachi			
Capital	8008805	788-179	\$ 149,006.00		\$ 1,341,054.00		\$ 1,490,060.00	GE Prolec	Hitachi		
Capital	TBD	788-191	\$ -	\$ 148,533.50	\$ 1,336,801.50		\$ 1,485,335.00	GE Prolec			
							\$ -				
							\$ -				
							\$ -				
							\$ -				
							\$ -				
							\$ -				
							\$ -				
							\$ -				
							\$ -				
							\$ -				
Award Totals			\$ 3,460,869.40	\$ 3,150,278.70	\$ 11,737,490.60	\$ 1,085,090.30	<b>\$ 19,433,729.00</b>				

Awardee	Date	Event	Tracking Amount
Hitachi	8/31/2023	Original Award	\$ 9,452,929.00
GE Prolec		10% increase	\$ -
GE Prolec		New NTE	\$ -
GE Prolec		This Increase	\$ -
Hitachi		New NTE	\$ -
Hitachi			
GE Prolec	Hitachi		
GE Prolec	Date	Event	Tracking Amount
	8/31/2023	Original Award	\$ 9,980,800.00
		10% increase	\$ -
		New NTE	\$ -
		This Increase	\$ -
		New NTE	\$ -

**Award #2 Supporting Documents 5/30/24**

**Award #2 09/07/2023 Supporting Documentation**

<b>1411282646 Power Transformers Evaluation Summary</b>									
#	Vendor Rankings	Aldajuste	Szoke	ROH	Σ	Rank	Total Score	Evaluated Proposal Price	Price Points
1	GE Prolec - 44 month lead time	99.0	100.0	95.0	294	<b>1</b>	98.0	\$62,791,554	70.0
2	Hitachi - 27 month lead time	73.1	70.1	67.1	210	<b>2</b>	70.1	\$97,526,300	45.1
#	Aldajuste	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	GE Prolec - 44 month lead time	70.0	29.0			99.0	1		
2	Hitachi - 27 month lead time	45.1	28.0			73.1	2		
	Szoke	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	GE Prolec - 44 month lead time	70.0	30.0			100.0	1		
2	Hitachi - 27 month lead time	45.1	25			70.1	2		
	ROH	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	GE Prolec - 44 month lead time	70.0	25.0			95.0	1		
2	Hitachi - 27 month lead time	45.1	22.0			67.1	2		
	Overall Averages	Quotation of Rates (70)	Experience (30 Points)			Total			
1	GE Prolec - 44 month lead time					0.00			
2	Hitachi - 27 month lead time					0.00			

**Award #2 09/07/2023 Supporting Documentation**

Power Transformers			HITACHI, Crystal Springs, MS, South Boston, VA				
#	Transformer Description (see technical specifications)	Forecast	Unit Price	Evaluated Price	Unit Price	Evaluated Price	unit price delta
1	230 kV Delta to 27kV WYE	10	\$ 3,175,300.00	\$34,147,000	\$ 1,688,638.00	\$1,919,538	\$ 1,486,662.00
2	138 kV Delta to 27kV WYE	10	\$ 2,289,500.00	\$24,955,000	\$ 1,550,129.00	\$1,752,779	\$ 739,371.00
3	69 kV Delta to 27kV WYE	4	\$ 2,226,500.00	\$9,714,000	\$ 1,490,060.00	\$1,683,610	\$ 736,440.00
4	69 kV Delta to 13kV WYE	8	\$ 2,453,000.00	\$21,289,200	\$ 1,485,335.00	\$1,682,835	\$ 967,665.00
5	138 X 69 kV Delta to 27kV WYE	3	\$ 2,272,100.00	\$7,421,100	\$ 1,757,638.00	\$1,957,088	\$ 514,462.00
				\$97,526,300		\$62,791,554	
				45.1		70	



Note: Substation Maintenance needs these transformers delivered in within the first 6 months of each calendar year.

GE Prolec Award	\$ 14,854,729.00	Hitachi Award	\$ 4,579,000.00
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1411282646 Addendum 1 Power Substation Transformer			Forecast Needs by Calendar Year									Project and Awardee information / unit prices				Flow of Cash by FY by Spend							
30/40/50 MVA Power Transformers - Contract Year >			1	2	3	4	5	6	7	RENEWAL	RENEWAL	CP	Project Number	Base Unit Price	Awardee	FY2024	FY2025	FY2026	FY2027	Cross Check			
#	Transformer Description	Substation	CY26 Delivery Date	CY27 Delivery Date	CY2026	CY2027	CY2028	CY2029	CY2030	CY2031	CY2032												
1	230 kV Delta to 27kV WYE	Switzerland T1								1													
	230 kV Delta to 27kV WYE	Point Meadows T2	2026 - Jul		1							788-190	8008808	\$ 3,175,300.00	Hitachi	\$ 635,060.00	\$ 952,590.00	\$ 1,587,650.00		\$ 3,175,300.00	10%	to be invoiced upon Design Approval (not to exceed 2 weeks after release of drawing design)	
	230 kV Delta to 27kV WYE	Etown T1 & T2				2															20%	to be invoiced upon Release to Manufacturing	
	230 kV Delta to 27kV WYE	New World T1 & T2	2026 - Jun		2							788-104	8008810	\$ 1,688,638.00	GE Prolec	\$ 337,727.60	\$ 675,455.20	\$ 2,364,093.20		\$ 3,377,276.00	60%	to be invoiced upon Shipment	
	230 kV Delta to 27kV WYE	Villages North T1 & T2					2														10%	to be invoiced upon Final Acceptance by JEA (not to exceed 30 days after delivery)	
	230 kV Delta to 27kV WYE	Durbin T1 & T2					2																
2	138 kV Delta to 27kV WYE	Hartley T1		CY27 - Q2/Q3		1						788-176	8008806	\$ 1,550,129.00	GE PROLEC 27?	\$ 155,012.90	\$ -	\$ 1,395,116.10		\$ 1,550,129.00			
2.5	138 kV Delta to 27kV WYE	Hartley T2		CY27 - Q2/Q3		1						788-177	8008807	\$ 1,550,129.00	GE PROLEC 27?	\$ 155,012.90	\$ -	\$ 310,025.80	\$ 1,085,090.30	\$ 1,550,129.00			
	138 kV Delta to 27kV WYE	Blount Island T1					1																
	138 kV Delta to 27kV WYE	Powers T1 & T2						1			1												
	138 kV Delta to 27kV WYE	San Pablo T1							1														
	138 kV Delta to 27kV WYE	Franklin T1 & T2				2																Hitachi	Payment Milestone
																					20%	At Drawing Submission - 20 months prior to delivery	
	138 kV Delta to 27kV WYE	Pecan Park T1 & T2	2026 - Jun		2							788-106	8008809	\$ 2,289,500.00	Hitachi	\$ 915,800.00	\$ 1,373,700.00	\$ 2,289,500.00		\$ 4,579,000.00	30%	At Release to Manufacture 8 months prior to delivery	
3	69 kV Delta to 27kV WYE	Merrill Rd T1	2026 - Apr		1							788-181	8008826	\$ 2,226,500.00	Hitachi	\$ 445,300.00	\$ 667,950.00	\$ 1,113,250.00		\$ 2,226,500.00	40%	After Factory Acceptance Testing 1 month prior to ship	
	69 kV Delta to 27kV WYE	Paxon T1		CY27 - Q2/Q3		1						788-179	8008805	\$ 1,490,060.00	GE PROLEC 27?	\$ 149,006.00		\$ 1,341,054.00		\$ 1,490,060.00	10%	Shipment	
	69 kV Delta to 27kV WYE	Northshore T1							1														
	69 kV Delta to 27kV WYE	Grand Park T2								1													
4	69 kV Delta to 13kV WYE	Kennedy T12 (56 MVA)	2026 - June		1							788-191	TBD	\$ 1,485,335.00	GE Prolec		\$ 148,533.50	\$ 1,336,801.50		\$ 1,485,335.00			
	69 kV Delta to 13kV WYE	Randall T31					1																
	69 kV Delta to 13kV WYE	Georgia St T1						1															
	69 kV Delta to 13kV WYE	Water St T1 (Network)						1															
	69 kV Delta to 13kV WYE	College St T2 (Network)								1													
	69 kV Delta to 13kV WYE	Church St T1 (Network)									1												
	69 kV Delta to 13kV WYE	College St T3							1														
	69 kV Delta to 13kV WYE	Georgia St T3								1													
5	138 X 69 kV Delta to 27kV WYE	Spares					1		1		1												
	<b>Subtotal</b>				0	0	7	7	7	3	4	4	4	3									

CP Project Num FY2024 FY2025 FY2026

## Award #2 09/07/2023 Supporting Documentation

<b>1411282646 Addendum 1 Power Transformer Supply Agreement (Power) (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load		Guaranteed Load Losses		Guaranteed Auxiliary		Evaluated Unit Price (Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	27	230 kV Delta to 27kV WYE	\$ 3,175,300.00	21.4	\$5,000	129.4	\$1,000	6	\$500	\$3,414,700	10	\$34,147,000
2	27	138 kV Delta to 27kV WYE	\$ 2,289,500.00	17.97	\$5,000	113	\$1,000	6.3	\$500	\$2,495,500	10	\$24,955,000
3	27	69 kV Delta to 27kV WYE	\$ 2,226,500.00	17.2	\$5,000	113	\$1,000	6	\$500	\$2,428,500	4	\$9,714,000
4	27	69 kV Delta to 13kV WYE	\$ 2,453,000.00	18.5	\$5,000	112.5	\$1,000	6.3	\$500	\$2,661,150	8	\$21,289,200
5	27	138 X 69 kV Delta to 27kV WYE	\$ 2,272,100.00	17.2	\$5,000	112.8	\$1,000	5.6	\$500	\$2,473,700	3	\$7,421,100
<b>Power Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 1 of the Bid Form)</b>												\$97,526,300
<b>MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 14,500.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 19,000.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	See proposal								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	see proposal								
5	Critical Spare Parts			TBD								
6	Critical Spare Parts			\$ -								
7	Critical Spare Parts			\$ -								

**Award #2 09/07/2023 Supporting Documentation**

<b>1411282646 Addendum 1 Power Transformer Supply Agreement (Power) (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load		Guaranteed Load Losses		Guaranteed Auxiliary		Evaluated Unit Price(Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	40	230 kV Delta to 27kV WYE	\$ 1,688,638.00	22	\$5,000	116	\$1,000	9.8	\$500	\$1,919,538	10	\$19,195,380
2	40	138 kV Delta to 27kV WYE	\$ 1,550,129.00	20.5	\$5,000	95	\$1,000	10.3	\$500	\$1,752,779	10	\$17,527,790
3	40	69 kV Delta to 27kV WYE	\$ 1,490,060.00	17	\$5,000	103	\$1,000	11.1	\$500	\$1,683,610	4	\$6,734,440
4	40	69 kV Delta to 13kV WYE	\$ 1,485,335.00	16.7	\$5,000	109.6	\$1,000	8.8	\$500	\$1,682,835	8	\$13,462,680
5	40	138 X 69 kV Delta to 27kV WYE	\$ 1,757,638.00	18.2	\$5,000	104.2	\$1,000	8.5	\$500	\$1,957,088	3	\$5,871,264
<b>Power Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 1 of the Bid Form)</b>												\$62,791,554
<b>MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 10,950.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 10,870.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	\$ -								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	\$ -								
5	Critical Spare Parts	One (1) HV bushing		\$ 8,536.00								
6	Critical Spare Parts	One (1) LV bushing		\$ 1,900.00								
7	Critical Spare Parts			\$ -								

GE Prolec	PAYMENT TERMS & MILESTONES
10%	to be invoiced upon Design Approval (not to exceed 2 weeks after release of drawing design)
20%	to be invoiced upon Release to Manufacturing
60%	to be invoiced upon Shipment
10%	to be invoiced upon Final Acceptance by JEA (not to exceed 30 days after delivery)

100%

**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Hitachi Energy

BUSINESS ADDRESS: 101 Kuhlman Dr SE

CITY, STATE, ZIP CODE: Crystal Springs, MS 39059

TELEPHONE: 678-675-6794

EMAIL OF CONTACT: david.jamison@hitachienergy.com

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 97,526,300
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

x  **I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public “as-is”.**

**Company's Certification**

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 1 through 2

# Award #2 Supporting Documents 5/30/24

Digitally signed by  
david.jamison@hitachienergy.com  
DN:  
cn=david.jamison@hitachienergy.com,  
o=Hitachi Energy Ltd, ou=Hitachi  
Energy Ltd  
Date: 2023.08.01 11:46:11 -0400'

\_\_\_\_\_  
Signature of Authorize Officer of Company or Agent

August 1, 2023 \_\_\_\_\_  
Date

\_\_\_\_\_

\_\_\_\_\_

**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Prolec GE Waukesha, Inc  
 BUSINESS ADDRESS: 400 S. Prairie Avenue  
 CITY, STATE, ZIP CODE: Waukesha, Wi. 53005  
 TELEPHONE: 262-446-8449  
 EMAIL OF CONTACT: mariana.escobedo@prolec.energy

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 8,995,850.00
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

**I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public “as-is”.**

**Company's Certification**

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 1 through 2

mariana escobedo  
 Signature of Authorize Officer of Company or Agent

Mariana Escobedo/Application Engineer

08/01/2023

Date

262-446-8449

**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Prolec GE Waukesha, Inc  
 BUSINESS ADDRESS: 400 S. Prairie Avenue  
 CITY, STATE, ZIP CODE: Waukesha, Wi. 53005  
 TELEPHONE: 262-446-8449  
 EMAIL OF CONTACT: mariana.escobedo@prolec.energy

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 8,995,850.00
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

**I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public “as-is”.**

**Company's Certification**

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 1 through 2

mariana escobedo  
 Signature of Authorize Officer of Company or Agent

Mariana Escobedo/Application Engineer

08/01/2023

Date

262-446-8449

**Award #3 09/07/2023 Supporting Documentation**

Capital or O&M	PN	CP Number	FY23	FY24	FY25	FY26	FY27	
Capital	TBD	788-148		\$ 183,375.00	\$ 183,375.00	\$ 733,500.00	\$ 2,567,250.00	\$ 3,667,500.00
Award Totals			\$ -	\$ 183,375.00	\$ 183,375.00	\$ 733,500.00	\$ 2,567,250.00	<b>\$ 3,667,500.00</b>

PTI Transformers			
Awardee	Date	Event	Tracking Amount
PTI	8/31/2023	Original Award	\$ 3,667,500.00
		10% increase	\$ -
		New NTE	\$ -
		This Increase	\$ -
		New NTE	\$ -

GE Prolec		
Date	Event	Tracking Amount
8/31/2023	Original Award	\$ -
	10% increase	\$ -
	New NTE	\$ -
	This Increase	\$ -
	New NTE	\$ -



**Award #2 Supporting Documents 5/30/24**

**Award #3 09/07/2023 Supporting Documentation**

<b>Auto Transformers</b>									
#	Vendor Rankings	Aldajuste	Szoke	ROH	Σ	Rank	Total Score	Proposal Price	Price Points
1	PTI Transformers 42 Months	99.0	95.0	93.0	287	<b>1</b>	95.7	\$24,818,600	70.0
2	GE Prolec - 44 months	90.2	90.2	86.2	267	<b>2</b>	88.9	\$28,384,908	61.2
3	Hyundia - 44 - 28	72.7	70.7	68.7	212	<b>3</b>	70.7	\$39,740,553	43.7
#	Aldajuste	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	PTI Transformers 42 Months	70.0	29.0			99.0	1		
2	GE Prolec - 44 months	61.2	29.0			90.2	2		
3	Hyundia - 44 - 28	43.7	29.0			72.7	3		
	Szoke	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	PTI Transformers 42 Months	70.0	25.0			95.0	1		
2	GE Prolec - 44 months	61.2	29			90.2	2		
3	Hyundia - 44 - 28	43.7	27.0			70.7	3		
	ROH	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	PTI Transformers 42 Months	70.0	23.0			93.0	1		
2	GE Prolec - 44 months	61.2	25.0			86.2	2		
3	Hyundia - 44 - 28	43.7	25.0			68.7	3		

## Award #3 09/07/2023 Supporting Documentation

Auto Transformers			Hyundai - AL			PTI Transformers - Ont. Canada			GE PROLEC WAUKESHA - WAUKESHA, WI			
#	Transformer Description (see technical specifications)	Forecast	Lead Time in Months	Unit Price	Evaluated Price	Lead Time in Months	Unit Price	Evaluated Price	Lead Time in Months	Unit Price	Evaluated Price	UP Delta
1	Normandy T6 - 400 MVA, 5%Z, 230kV WYE to 138kV WYE	1	CY 2028	\$ 6,756,297.00	\$7,230,297	42 months after ARO	\$ 4,337,100.00	\$4,797,100	44-46	\$ 5,187,868.00	\$5,656,668	\$ 850,768.00
2	West Jax T2 - 300MVA, 6%Z, 230kV WYE to 69kV WYE	1	CY 2028	\$ 6,780,260.00	\$7,368,260	42 months after ARO	\$ 4,220,200.00	\$4,806,700	44-46	\$ 4,653,968.00	\$5,279,868	\$ 433,768.00
3	Mayo T6 - 300MVA, 5%Z, 230kV WYE to 138kV WYE	1	By 6/30/2027	\$ 5,799,135.00	\$6,195,135	42 months after ARO	\$ 3,667,500.00	\$4,051,500	44-46	\$ 4,602,268.00	\$4,996,368	\$ 934,768.00
4	Robinwood T6 - 200 MVA, 5% Z, 230kV WYE to 138kV WYE	1	first half of 2028	\$ 5,184,979.00	\$5,526,979	42 months after ARO	\$ 3,183,600.00	\$3,467,600	44-46	\$ 3,537,268.00	\$3,863,568	\$ 353,668.00
5	Greenland T6 - 300 MVA, 5%Z, 230kV WYE to 138kV WYE	1	first half of 2030	\$ 6,854,665.00	\$7,250,665	42 months after ARO	\$ 3,667,500.00	\$4,051,500	44-46	\$ 4,602,268.00	\$4,996,368	\$ 934,768.00
6	Robinwood T4 - 200 MVA, 5%Z, 138kV WYE to 69kV WYE. No LTC	1	first half of 2032	\$ 5,802,217.00	\$6,169,217	42 months after ARO	\$ 3,322,700.00	\$3,644,200	44-46	\$ 3,253,968.00	\$ 3,592,068.00	\$ (68,732.00)
					\$39,740,553		\$24,818,600		\$28,384,908			
					43.7		70		61.2			



**Award #3 09/07/2023 Supporting Documentation**

<b>1411316246 Transformer Supply Agreement (Auto) (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load Losses		Guaranteed Load Losses (Note 4)		Guaranteed Auxiliary Losses		Evaluated Unit Price (Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	42 months after ARO	Normandy T6 - 400 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 4,337,100.00	44	\$5,000	233	\$1,000	14	\$500	\$4,797,100	1	\$4,797,100
2	42 months after ARO	West Jax T2 - 300MVA, 6%Z, 230kV WYE to 69kV WYE	\$ 4,220,200.00	58	\$5,000	291.5	\$1,000	10	\$500	\$4,806,700	1	\$4,806,700
3	42 months after ARO	Mayo T6 - 300MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 3,667,500.00	36	\$5,000	197	\$1,000	14	\$500	\$4,051,500	1	\$4,051,500
4	42 months after ARO	Robinwood T6 - 200 MVA, 5% Z, 230kV WYE to 138kV WYE	\$ 3,183,600.00	28	\$5,000	139	\$1,000	10	\$500	\$3,467,600	1	\$3,467,600
5	42 months after ARO	Greenland T6 - 300 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 3,667,500.00	36	\$5,000	197	\$1,000	14	\$500	\$4,051,500	1	\$4,051,500
6	42 months after ARO	Robinwood T4 - 200 MVA, 5%Z, 138kV WYE to 69kV WYE. No LTC	\$ 3,322,700.00	30	\$5,000	167	\$1,000	9	\$500	\$3,644,200	1	\$3,644,200
<b>Auto Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 2 of the Bid Form)</b>												\$24,818,600
<b>MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 18,500.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 17,000.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	Note 3								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	Note 3								
5	Critical Spare Parts	Normandy T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 37,000.00								
6	Critical Spare Parts	West Jax T2 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 35,000.00								
7	Critical Spare Parts	Mayo T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 37,000.00								
8	Critical Spare Parts	Robinwood T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 34,000.00								
9	Critical Spare Parts	Greenland T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 37,000.00								
10	Critical Spare Parts	Robinwood T4 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 28,500.00								
<b>Note 1: Assembly, Vacuum Oil Fill, Testing &amp; Commissioning of Transformer at site is not included in the price and shall be extra if required.</b>												
<b>Note 2: The Services regarding #1 (Field Service Technician) and #2 (Additional Optional Training) are given per 1 Unit (Autotransformer)</b>												
<b>Note 3: Please refer to Storage and associated costs as shown in Section 1.8 of the Bid Proposal.</b>												
<b>Note 4: The losses are given at rated voltage, frequency and at the self-cooled rating (ONAN).</b>												
<b>Note 5: Unit Price (Base Price) is to be adjusted based on Section 1.4. of the Bid Proposal</b>												

## Award #3 09/07/2023 Supporting Documentation

1411316246 Transformer Supply Agreement (Auto) (BIDDER SHALL FILL IN YELLOW CELLS)												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load		Guaranteed Load Losses		Guaranteed Auxiliary		Evaluated Unit Price (Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	44-46 months	Normandy T6 - 400 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 5,187,868.00	55	\$5,000	187.7	\$1,000	12.2	\$500	\$5,656,668	1	\$5,656,668
2	44-46 months	West Jax T2 - 300MVA, 6%Z, 230kV WYE to 69kV WYE	\$ 4,653,968.00	77.8	\$5,000	231	\$1,000	11.8	\$500	\$5,279,868	1	\$5,279,868
3	44-46 months	Mayo T6 - 300MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 4,602,268.00	41	\$5,000	183	\$1,000	12.2	\$500	\$4,996,368	1	\$4,996,368
4	44-46 months	Robinwood T6 - 200 MVA, 5% Z, 230kV WYE to 138kV WYE	\$ 3,537,268.00	28.9	\$5,000	175	\$1,000	13.6	\$500	\$3,863,568	1	\$3,863,568
5	42-44 months	Greenland T6 - 300 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 4,602,268.00	41	\$5,000	183	\$1,000	12.2	\$500	\$4,996,368	1	\$4,996,368
6	42-44 months	Robinwood T4 - 200 MVA, 5%Z, 138kV WYE to 69kV WYE. No LTC	\$ 3,253,968.00	34	\$5,000	162	\$1,000	12.2	\$500	\$3,592,068	1	\$3,592,068
Auto Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 2 of the Bid Form)												\$28,384,908
MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 22,700.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 10,870.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	\$ -								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	\$ -								
5	Critical Spare Parts	One (1) HV bushing		\$ 10,335.00								
6	Critical Spare Parts	One (1) LV bushing		\$ 7,192.00								
7	Critical Spare Parts			\$ -								

**APPENDIX B PROPOSAL FORM**

**1411316246 Substation Auto Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: PTI Transformers LP  
 BUSINESS ADDRESS: 101 Rockman Street  
 CITY, STATE, ZIP CODE: Winnipeg, Manitoba, Canada, R3T 0L7  
 TELEPHONE: (204) 452-7446  
 EMAIL OF CONTACT: dboyd@ptitransformers.com

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Auto Transformers Total Evaluated Price from the Bid Workbook	\$ 24,818,600.00

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

**I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".**

**Company's Certification**

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda  1  through  2

  
 \_\_\_\_\_  
 Signature of Authorize Officer of Company or Agent

Daniel Boyd, Product Sales Manager  
 Printed Name & Title

July 28, 2023  
 Date

(204) 474-5704  
 Phone Number

**APPENDIX B PROPOSAL FORM**

**1411316246 Substation Auto Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Prolec GE Waukesha, Inc  
 BUSINESS ADDRESS: 400 S. Prairie Avenue  
 CITY, STATE, ZIP CODE: Waukesha, Wi. 53005  
 TELEPHONE: 262-446-8449  
 EMAIL OF CONTACT: mariana.escobedo@prolec.energy

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Auto Transformers Total Evaluated Price from the Bid Workbook	\$28,384,908

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

**I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public “as-is”.**

**Company's Certification**

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 1 through 2

*mariana escobedo* 08/01/2023  
 Signature of Authorize Officer of Company or Agent Date

Mariana Escobedo/Application Engineer 262-446-8449  
 Printed Name & Title Phone Number

**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Hitachi Energy

BUSINESS ADDRESS: 101 Kuhlman Dr SE

CITY, STATE, ZIP CODE: Crystal Springs, MS 39059

TELEPHONE: 678-675-6794

EMAIL OF CONTACT: david.jamison@hitachienergy.com

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 97,526,300
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

x  **I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public “as-is”.**

**Company's Certification**

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 1 through 2



# Award #2 Supporting Documents 5/30/24

Digitally signed by  
david.jamison@hitachienergy.com  
DN:  
cn=david.jamison@hitachienergy.com,  
o=Hitachi Energy Ltd, ou=Hitachi  
Energy Ltd  
Date: 2023.08.01 11:46:11 -0400'

\_\_\_\_\_  
Signature of Authorize Officer of Company or Agent

August 1, 2023 \_\_\_\_\_  
Date

\_\_\_\_\_

\_\_\_\_\_

# Award #2 Supporting Documents 5/09/24

Project Name	CP Index	CPA	Project Number	Work Order	Project Manager	Transformer Type	MVA	Voltage	Qty.	Cost	Fiscal Years	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32
New World 230-26kV Sub T1 and T2 Addition	788-104	215689	8008810	23123026	Spencer Hamilton	Power Transformer	50	230 kV Delta to 27kV WYE	2	\$ 300,000.00	FY26/FY28	\$ -	\$ -	\$ 150,000.00	\$ -	\$ 150,000.00	\$ -	\$ -	\$ -	\$ -
E-Town - 230-26kV Substation	788-197	215689	TBD	TBD	Planned	Power Transformer	50	230 kV Delta to 27kV WYE	1	\$ 1,688,638.00	FY30	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,688,638.00	\$ -	\$ -
Villages North New 230kV Substation	788-167	215689	TBD	TBD	Planned	Power Transformer	50	230 kV Delta to 27kV WYE	2	\$ 3,377,276.00	FY28	\$ -	\$ -	\$ -	\$ -	\$ 3,377,276.00	\$ -	\$ -	\$ -	\$ -
Durbin 230-26kV Substation	788-137	215689	TBD	TBD	Planned	Power Transformer	50	230 kV Delta to 27kV WYE	2	\$ 3,377,276.00	FY28	\$ -	\$ -	\$ -	\$ -	\$ 3,377,276.00	\$ -	\$ -	\$ -	\$ -
Hartley T1	788-176	215689	8008806	23123020	Spencer Hamilton	Power Transformer	50	138 kV Delta to 27kV WYE	1	\$ 359,800.00	FY27	\$ -	\$ -	\$ -	\$ 359,800.00	\$ -	\$ -	\$ -	\$ -	\$ -
Hartley T2	788-177	215689	8008807	23123021	Spencer Hamilton	Power Transformer	50	139 kV Delta to 27kV WYE	1	\$ 359,800.00	FY27	\$ -	\$ -	\$ -	\$ 359,800.00	\$ -	\$ -	\$ -	\$ -	\$ -
Franklin T1 & T2	788-198	215689	TBD	TBD	Planned	Power Transformer	50	138 kV Delta to 27kV WYE	2	\$ 3,100,258.00	FY28	\$ -	\$ -	\$ -	\$ -	\$ 3,100,258.00	\$ -	\$ -	\$ -	\$ -
Blount Island T1	788-204	215689	TBD	TBD	Planned	Power Transformer	50	138 kV Delta to 27kV WYE	1	\$ 1,550,129.00	FY28	\$ -	\$ -	\$ -	\$ -	\$ 1,550,129.00	\$ -	\$ -	\$ -	\$ -
Pecan Park T1 & T2	788-106	215689	8008809	23123027	Spencer Hamilton	Power Transformer	50	138 kV Delta to 27kV WYE	2	\$ 3,100,258.00	FY31	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,100,258.00	\$ -
Paxon T1	788-179	215689	8008805	23123022	Spencer Hamilton	Power Transformer	50	69 kV Delta to 27kV WYE	1	\$ 359,800.00	FY28	\$ -	\$ -	\$ -	\$ -	\$ 359,800.00	\$ -	\$ -	\$ -	\$ -
Kennedy T11	788-191	215689	8009085	23123028	Spencer Hamilton	Power Transformer	50	69 kV Delta to 13kV WYE	1	\$ 266,557.00	FY26	\$ -	\$ -	\$ 266,557.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Randall T31	788-206	215689	TBD	TBD	Planned	Power Transformer	50	69 kV Delta to 13kV WYE	1	\$ 1,490,060.00	FY28	\$ -	\$ -	\$ -	\$ -	\$ 1,490,060.00	\$ -	\$ -	\$ -	\$ -
Georgia St T3	788-143	215689	TBD	TBD	Planned	Power Transformer	50	69 kV Delta to 13kV WYE	1	\$ 1,490,060.00	FY30	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,490,060.00	\$ -
Spares Transformer	788-205	215689	TBD	TBD	Planned	Power Transformer	50	138 X 69 kV Delta to 27kV WYE	1	\$ 1,550,129.00	FY28	\$ -	\$ -	\$ 1,550,129.00	\$ -	\$ 1,395,116.00	\$ -	\$ -	\$ -	\$ -
<b>Total per FY</b>												\$ -	\$ -	\$ 571,570.00	\$ 719,600.00	\$ 14,799,915.00	\$ -	\$ 3,178,698.00	\$ 3,100,258.00	\$ -

Existing Orders	Cost
New World T1 and T2	\$ 3,377,276.00
Kennedy T11	\$ 1,485,335.00
Hartley T1 and T2	\$ 3,100,258.00
Paxon T1	\$ 1,490,060.00
<b>Total</b>	<b>\$ 9,452,929.00</b>

**Contract Increase** \$ 22,370,041.00

**CPA Awarded** \$ 9,452,929.00

**CPA Balance** \$ -

**Contract Expire Date** Sep-32

# Welcome to the

# Awards Meeting

**September 07, 2023, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 776-1911** or by email at **[cruza@jea.com](mailto:cruza@jea.com)** if you experience any technical difficulties during the meeting.

**JEA Awards Agenda**

**September 7, 2023**

**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

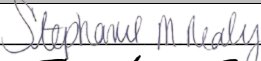
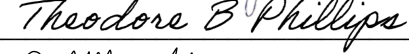

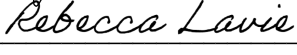
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s)
1	Minutes	Minutes from 08/24/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Request for Proposal (RFP)	1411282646 - Power Transformer Supply Agreements	Melendez	Prolec - GE Waukesha, Inc. Hitachi Energy USA, Inc.	Capital	\$9,452,929.00 \$9,980,800.00	N/A	N/A	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
Moved to the regular agenda											
3	Request for Proposal (RFP)	1411316246 - Auto Transformer Supply Agreements	Melendez	PTI Transformer LP Prolec GE Waukesha, Inc.	Capital	\$3,667,500.00 \$0.00	N/A	N/A	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
<p>Advertised: 06/02/2023                      Bid Opening: 08/01/2023                      Three (3) Proposals Received                      For additional information contact: Rodney Lovgren</p> <p>The purpose of the Request for Proposal (the "RFP") is to contract two Auto transformer manufacturers for a forward looking, 7+ year plan to support replacements and expansion projects, with reservations for production slots to ensure supply. The longer term contract is required as substation transformer lead times are 3+ years. JEA evaluated the companies based on price and experience. PTI transformers LP and Prolec GE Waukesha, Inc. were deemed the highest evaluated and lowest priced responsive and responsible proposers.</p> <p>The transformer prices in this bid are trending to follow the Large Specialty Transformer producer price index. This PPI for transformers when this scope of supply was last bid in Oct. 2017 was - 236.7 vs. July 2023 PPI is 429.6 (81% increase), which is reflected in the pricing received. Given the current market conditions is deemed reasonable.</p> <p>Contracts have a price adjustment, which allows price adjustment through manufacturing release, or typically around 6 months prior to shipment. The Prolec GE contract is currently being awarded with a zero dollar value, as the prospective project need date for the transformer where Prolec GE is lower priced forecast in 2032.</p> <p>There are 6 Auto Transformer slots forecast for these contracts. These contracts will be brought back to the awards committee periodically to fund the additional slotted transformer projects in the later years of the contract as budgets and funds allow.</p>											
4	Information for Bid (IFB)	1411304846 - Small Diameter Pipe Replacement Program - Forbes St. Area Packages B and C	Vu	United Brothers Development Corp	Capital	\$4,521,559.60	N/A	\$4,521,559.60	N/A	Project Completion (estimated September 2024)	Legacy Engineering \$8,000.00 DJ Contracting Inc. \$135,000.00 D & J Erosion Control Services \$15,000.00 RZ Service Group LLC \$240,926.00 Total JSEB Value \$398,926.00
<p>Advertised: 07/06/2023                      Bid Opening: 08/22/2023                      Four (4) Bids Received                      For additional information contact: David King</p> <p>The Contractor will perform installation of 6,617 linear feet of various size water main: approximately 2,707 LF of 8" water main, 2,847 LF of 6" water main, and 736 LF of 4" water main, and 327 LF of 2" HDPE water main with associated fittings and appurtenances. This will replace an existing water distribution system at the end of its useful life. The distribution system serves 142 residential and commercial parcels within the limits of a City of Jacksonville Ash Site known as the Forest Street Incinerator Site. Ash from refuse incineration was placed in this area prior to the construction of the community.</p>											
5	Emergency	Emergency - Buckman Biosolids - Class B Sludge Cake Hauling	Vu	Synagro South, LLC	Capital	\$752,491.96	N/A	\$752,491.96	N/A	Project Completion (estimated August 2023)	0
<p>Project start: January 2023                      For additional information contact: Darriel Brown</p> <p>This emergency purchase was for the hauling and removal of Class B sludge cake to completely remove the stockpile at Buckman Water Reclamation Facility. After the removal of the stockpile, services were needed to continuously haul away the daily biosolids that were produced. Both the stockpile and daily production of biosolids were due to the Biosolids Dryer being out of service and being rebuilt.</p> <p>Synagro was chosen due to their additional hauling capacity compared to the currently contracted vendors, extra locations for disposal of sludge cake, and immediate availability to address the emergency.</p>											

# Award #3 Supporting Documents 5/30/24

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s)
6	Information for Bid (IFB)	1411319046 - FY24 Water/Wastewater Purchase of Fixed Diesel Pumps for Storm Resiliency	Melendez	Thompson Pump & Mfg. Co. Inc.	Capital	\$980,883.00	N/A	\$980,883.00	N/A	Project Completion (Expected: July 2024)	N/A
	<p>Advised: 06/22/2023                      Opened: 08/08/2023                      Two (2) Bids Received                      For additional information contact: Dan Kruck</p> <p>The scope of work for this contract is the supply of eleven diesel engine driven, self-contained automatic standby pony pump systems authorized by JEA Standards. JEA has three approved vendors for pony pumps, and one vendor informed JEA they would not be participating in this bid prior to the advertisement.</p> <p>The solicitation was advertised for twelve (12) pony pumps, and Thompson Pumps was low bidder for eleven of the required pumps. The other pump will be awarded informally to the other vendor (Xylem).</p>										
7	Request for Proposal (RFP)	1411294846 - Telehandlers and Aerial Platform Solicitation	McElroy	Briggs Equipment Leppo, Inc. Southern States Toyota Lift	FY24 Capital Purchase	\$94,177.96 \$483,210.00 \$85,995.00	NA	\$663,382.96	NA	One-time purchase, Expected delivery 03/31/2024	N
	<p>Advised: 06/12/2023                      Optional Pre-bid: 06/20/2023                      Responses Opened 07/25/2023, Four (4) Responses Opened                      For additional Information Contact: Eddie Bayouth</p> <p>This Request for Proposal (RFP) is for the purchase of four (4) Class 364 Forklift Telehandlers (5500, 7000, 9000, 12000 LB) and one (1) Class 371 51' Aerial Platform for FY24. Two (2) of the Telehandlers and the Aerial Platform are for Electric replacement, one (1) of the remaining Telehandlers is for Water replacement, and the other is for Water Expansion. All five (5) pieces of equipment will arrive in FY24.</p> <p>JEA evaluated the proposals based on pricing (50%), form, fit and functionality to JEA requirements (15%), warranty (5%), safety features (10%), and ease of doing business (10%). The vendor with the highest evaluation for each items was selected.</p> <p>Only two (2) of the telehandlers, the 5500 LBS and the 7000 LBS, have been purchased recently (FY22). The price increases for these two (2) telehandlers were 13.9% and 3.9%, which are lower than the increases we have seen the last two (2) years and deemed reasonable. Based on the price increases Fleet has forecasted for the cost of vehicles, the estimates were higher than the actual costs.</p>										
8	Contract Increase	127-17 Buckman Biosolids Conversion Projects	Melendez	Carollo Engineers, Inc.	Capital	\$4,942,828.06	\$5,679,431.64	\$20,442,279.52	04/21/2020 - (\$333,197.00) 08/24/2020 - \$653,483.00 10/21/2020 - 60,212.00 04/22/2021 - \$7,053,403.28 10/14/2021 - \$209,989.00 04/07/2022 - \$989,893.30 07/12/2022 - \$52,646.00 08/18/2022 - \$46,883.00 03/02/2023 - \$1,086,707.24	Project Completion (Expected: May 2027)	C&ES Consultants Inc. (Inspection, Architectural Services) \$788,760.00 Mittauer & Associates Inc. (Yard Piping) - \$441,200.00 GM Hill Engineering Inc. (Structural Eng) - \$41,000.00
	<p>Last Awarded: 03/02/2023                      For additional information contact: Dan Kruck</p> <p>The scope of work for this contract includes additional design and construction inspection of multiple treatment and infrastructure projects at the Buckman WRF.</p> <p>This increase will add funds to the contract for additional engineering and design services underway for the thermal drum drying system, emergency cake loading silo, waste pellet silo, ferric chloride storage system, muriatic acid storage, and yard piping improvements. The increase will also add funds for additional permitting support and additional construction phase services.</p> <p>The biosolids upgrade at Buckman will be completed in 2027 and will then receive and process all biosolids material from other JEA facilities. In the interim, the existing Buckman biosolids facility is being rehabilitated to ensure production can continue until the new facility is completed. This will prevent the need to haul biosolids material which costs about \$2M/month. The interim rehabilitation project is scheduled to be completed in September 2023.</p> <p>The proposal was reviewed by JEA project staff and deemed reasonable when compared to other projects. The hourly rates used to develop the fee are fixed through the completion of the contract. The awardee has confirmed that this will be the last increase needed to complete the design and services during construction for this contract.</p>										
<b>Consent Agenda Action</b>											
Committee Members in Attendance	Names	Ted Phillips, Tony Long , Laura Schepis									
Motion by:	Laura Schepis										
Second By:	Tony Long										
Committee Decision	Approved Items 1 & 3-8; Motion to move Award #2 to the Regular Agenda										

# Award #3 Supporting Documents 5/30/24

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s)	
<b>Regular Agenda</b> (09/07/2023)												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Request for Proposal (RFP)	1411282646 - Power Transformer Supply Agreements	Melendez	Prolec - GE Waukesha, Inc. Hitachi Energy USA, Inc.		\$9,452,929.00/\$9,980,800.00	N/A	N/A	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N	<p>Motion by: <u>Laura Schepps</u></p> <p>Second by: <u>Tony Long</u></p> <p>Committee Decision: <u>Approved</u></p>
<b>Consent and Regular Agenda Signatures</b>												
Budget	Name/Title											
Awards Chairman	Name/Title											
Procurement	Name/Title											
Legal	Name/Title											

# Award #3 Supporting Documents 5/30/24

## JEA Awards Agenda August 24, 2023

**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

### Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%), \$ - awarded)
1	Minutes	Minutes from 08/17/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase/Renewal	102-19 Bulk Ferric Chloride Supply	Vu	PVS Technologies, Inc.	O&M	\$797,936.17	\$1,242,460.00	\$3,682,163.18	9/30/2021 - \$983,708.49 3/16/2023 - \$222,616.84 5/4/2023 - \$435,441.68	Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 11/01/2019 End: 10/31/2024  No Renewals Remaining	N/A
<p>Last Awarded 05/04/2023 For Additional Information Contact: Darriel Brown</p> <p>The scope of work for this service for the supply and delivery of Ferric Chloride (FeCl3) and/or Ferric Sulfate (Fe2(SO4)3) which is used for struvite control in our wastewater treatment process. This product is to be delivered in a bulk shipment via tanker to JEA Buckman Residuals Management Facility.</p> <p>The current price of \$2.58 per gallon was accepted for the first renewal term (through 10/31/2023). For this last renewal term (through 10/31/2024), the vendor requested an increase of 10% to \$2.84 per gallon, citing increase in the global and domestic chlorine markets. The following benchmark pricing from other municipalities was compared to ensure competitive pricing for JEA:</p> <p>St. Petersburg, FL - \$2.93/gal Tampa, FL - \$2.88/gal.</p> <p>The Award amount was calculated by using the average spend for the past two years, factoring in the new price, and projecting the amount needed to cover through the end of the renewal term; no increase in usage is anticipated.</p>											
3	Change Order	Piggyback, ServiceNow Licenses, Support, and Analytics for ServiceNow Help Desk Services Ticketing System, Discovery Module, and Strategic Portfolio Management	Datz	Carahsoft Technology Corporation	O&M and Capital	\$184,460.64	\$1,631,005.14	\$1,849,414.50	08/19/2021- \$33,948.72	Five (5) Years w/ no renewals Start Date: 08/30/2019 End Date: 08/29/2024	No
<p>Last Awarded: 08/29/2019 For additional information contact: Nathan Woyak Piggyback of 43230000-NASPO-16-ACS, Carahsoft AR2472</p> <p>The current JEA Help Desk Service ticketing system using the ServiceNow (SN) Management Suite and Performance Analytics is an Information Technology Infrastructure Library (ITIL)-based IT (SN) Service Management (ITSM) Solution. This system gives JEA a powerful platform for all ITIL processes. Service Desk Manager is used by CIP Compliance, Bulk Power Systems, Project Design, Security Fire &amp; Corporate Records Compliance, Business Analysis, and Technology Services for ticket tracking, reporting, Change Management, CIP Auditing, Availability, Reliability, and monthly SLA management metrics. The ServiceNow (SN) Discovery module has also replaced InformationTechnology Asset Management ITAM database.</p> <p>This change order request is for \$184,460.64 in additional funds through the end of the original term on 08/29/2024. JEA has experienced organic growth from JEA growing and requiring more licenses over the previous and final year of the contract which accounts for \$11,316.24 in higher than expected O&amp;M renewal cost. The additional \$173,144.40 is new capital being requested for JEA now expanding the ServiceNow platform to include Strategic Portfolio Management (SPM) module. This includes ITSM Pro (Upgrade from ITSM Standard) &amp; Increase ITSM ITIL User Licenses and Strategic Portfolio Management Professional. The Strategic Project module provides robust project portfolio management capabilities, allowing TS to prioritize, track, and manage JEA projects effectively. It offers features like project prioritization, resource allocation, budgeting, and forecasting, enabling better strategic decision-making. The cost remains under the competitive rates of the NASPO contract.</p>											
4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DEFERRED											
5	Ratification/Single Source	FY23 Derrick Digger Purchase	McElroy	Global Rental Company, Inc.	Capital	\$467,540.00	NA	\$467,540.00	NA	One-time purchase, Equipment has been delivered.	N
<p>For additional information contact: Eddie Bayouth</p> <p>This Single Source/Ratification is for the purchase of two (2) 47' Derrick Diggers for FY23 JEA's fleet capital requirements for replacement for the Electric department. Global Rental Company, Inc. contacted JEA Fleet with immediate availability of these two (2) trucks based on requests from JEA to explore shortened lead-time aerial equipment. JEA previously moved in the direction of buying 50' derrick diggers to support the business because of heavier materials. However, 50' derrick diggers are custom trucks and currently have a lead time of 67-70 months at the time of order.</p> <p>In April of this year, JEA purchased a similar derrick digger that Fleet had been renting for the past three (3) years. The listed price of the three year old truck was \$180,772.00. The cost of each of these new derrick diggers is \$233,770.00. The difference between the budgeted amount and the actual cost is driven mainly by the fact that these are stock units, regular cab chassis vs extended cab, and the derrick is 47' instead of 50'. These trucks will be upfitted by Altee to meet the JEA specifications. In light of the fact that the vehicles allow JEA to receive assets several model years earlier than alternative custom truck designs, it allows JEA to retire aging assets and rental units instead of incurring unplanned costs. It should be noted JEA will buy custom longer lead-time assets as well, but is able to find a strong mix of stock and custom units that balance business needs in many ways.</p> <p>This is a full ratification as order was placed prior to awards committee approval to guarantee the availability of the trucks for JEA.</p>											

# Award #3 Supporting Documents 5/30/24

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
6	Ratification/Piggyback	FY23 Vacuum Truck Purchase	McElroy	Environmental Products Group, Inc.	Capital	\$325,595.55	NA	\$325,595.55	NA	One-time purchase, Equipment has been delivered.	N
	<p>Piggyback Agency: Sourcewell                      Contract # 101221-VTR 2100C-3 with Vector Manufacturing                      Contract Term: Start Date 11/30/2020, Five (5) Years w/ One (1) - 1 Yr. Renewal                      For additional information contact: Eddie Bayouth</p> <p>This Piggyback/Ratification is for the purchase of a Vector Impact Vacuum truck for FY23 JEA's fleet capital requirements for replacement for the Water department. In late May of this year, Environmental Products Group, Inc. (EPG) contacted JEA Fleet and informed them of the immediate availability of a stock unit Vector Impact Vacuum Truck. In order to ensure that JEA could get the vehicle, an order was placed with EPG. JEA Fleet had placed an order for three (3) vacuum truck in February of 2023 with an expected delivery date of March 2024. Because of the immediate availability of this truck, JEA Fleet will be able to bridge the gap and avoid lengthy repairs on the older trucks, eliminating the need to rent a unit until the other three (3) trucks arrive in March of 2024. Since this is a stock unit, it does not have all of the options in the JEA specifications, so the price is lower than price quoted in January. JEA deems the price justifiable since it is comparable with the price paid earlier in the year for the custom units. This is a full ratification and the unit has already been received.</p>										
7	Contract Increase/Ratification	1410464046 ITN JEA Aerial Duty Vehicle Procurement	McElroy	Altec Industries	Capital	\$7,789,186.31	\$2,854,202.00	\$10,643,388.31	NA	One-time purchase, Expected Delivery 06/30/2029 for Custom Units and 06/30/2024 for Stock Units	N
	<p>Original Award: 02/03/2022                      For additional information contact: Eddie Bayouth</p> <p>The majority of the contract increase amount for this award, \$7,670,240.00, consists of the purchase of nineteen (19) custom bucket trucks and derrick diggers, six (6) of which will have an early scheduled delivery. The other thirteen (13) trucks have an average lead time of between 58-70 months. Because of the long lead times, and the many uncertainties associated with such lead times, Altec's pricing is the anticipated cost once they are built. Their current estimated prices for FY28 are currently between 35% and 80% higher than the prices JEA paid for this equipment in FY2021. Based on projected replacements in FY28 - FY29 and in order to secure manufacturing slots to meet Fleet's capital requirements for aerial equipment, orders must be placed now.</p> <p>The Ratification amount of \$1,507,284.00 is for the six (6) 55' bucket trucks already ordered and mentioned above. These trucks were in the custom production queue at Altec's manufacturing facility in the process of becoming material handling trucks when the original customer cancelled the order. Altec notified JEA that the trucks could easily be converted to bucket trucks if JEA elected to purchase them. In order to secure their availability, JEA issued a BPA to Altec in June. The trucks will be available by 06/30/2024, well in advance of the current 58-70 month lead time for custom orders.</p> <p>The second and much smaller portion of the contract increase, \$118,946.31, is for the upfitting of three (3) Altec 47' stock derrick diggers purchased from Global Rental Company, Altec's rental unit division. Two (2) of the trucks were in the ratification above and the third was a rental unit purchased in April of this year. In order to ensure consistency in the upfits to meet JEA's technical specifications and for warranty purposes, JEA has elected to have the outfitting completed by Altec, the equipment manufacturer.</p>										
8	Contract Increase	040-19 Greenland Water Reclamation Facility (WRF) Pipelines: Water, Reclaimed Water and Sanitary Sewer Force Mains	Melendez	Garney Companies, Inc.	Capital	\$932,386.00	\$3,605,160.00	\$61,375,355.46	11/01/2019 - \$45,720.00 03/02/2020 - \$110,579.00 04/22/2020 - \$40,441.00 09/28/2020 - \$112,973.53 11/16/2020 - \$10,500.00 04/08/2021 - \$21,039.60 09/02/2021 - \$476,782.00 12/09/2021 - \$6,156,627.77 02/17/2022 - \$43,376,077.17 11/17/2022 - \$3,635,894.97 02/09/2023 - \$2,851,174.42	Project Completion (Expected: April 2024)	N/A
	<p>Last Awarded: 02/09/2023                      For additional information contact: Dan Kruck</p> <p>The scope of work for this contract includes design, pre-construction services and construction of water, reclaimed water and sanitary sewer forcemains. These lines will convey water to and from the new Greenland WRF to the rest of the JEA water and wastewater system.</p> <p>JEA planning identified an urgent need for a booster pump station to redirect flow from the Blacks Ford WRF to the Mandarin WRF until the Greenland WRF is completed. The proposed booster pump station is within this contract project area, and by having this vendor build the station JEA will avoid serious flow issues and construction coordination and delay issues. This increase includes the design of the booster pump station and the development of the guaranteed maximum price (GMP). After a GMP is negotiated and agreed upon, another contract increase will be brought before the Awards Committee. The proposal was compared to recent projects and deemed reasonable.</p>										

## Consent Agenda Action

<b>Committee Members in Attendance</b>	Names	<b>Ted Phillips</b> , <b>Janie Smalley for Laura Schepis</b> , <b>David Emanuel</b>
Motion by:	<b>David Emanuel</b>	
Second By:	<b>Janie Smalley</b>	
Committee Decision	<b>Approved</b>	

## Consent Agenda Signatures

<b>Budget</b>	Name/Title	
<b>Awards Chairman</b>	Name/Title	
<b>Procurement</b>	Name/Title	
<b>Legal</b>	Name/Title	





1411282646 Power Transformers Evaluation Summary									
#	Vendor Rankings	Aldajuste	Szoke	ROH	Σ	Rank	Total Score	Evaluated Proposal Price	Price Points
1	GE Prolec - 44 month lead time	99.0	100.0	95.0	294	1	98.0	\$62,791,554	70.0
2	Hitachi - 27 month lead time	73.1	70.1	67.1	210	2	70.1	\$97,526,300	45.1
#	Aldajuste	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	GE Prolec - 44 month lead time	70.0	29.0			99.0	1		
2	Hitachi - 27 month lead time	45.1	28.0			73.1	2		
	Szoke	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	GE Prolec - 44 month lead time	70.0	30.0			100.0	1		
2	Hitachi - 27 month lead time	45.1	25			70.1	2		
	ROH	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	GE Prolec - 44 month lead time	70.0	25.0			95.0	1		
2	Hitachi - 27 month lead time	45.1	22.0			67.1	2		
	Overall Averages	Quotation of Rates (70)	Experience (30 Points)			Total			
1	GE Prolec - 44 month lead time					0.00			
2	Hitachi - 27 month lead time					0.00			

**Award #2 09/07/2023 Supporting Documentation**

Power Transformers			HITACHI, Crystal Springs, MS, South Boston, VA				
#	Transformer Description (see technical specifications)	Forecast	Unit Price	Evaluated Price	Unit Price	Evaluated Price	unit price delta
1	230 kV Delta to 27kV WYE	10	\$ 3,175,300.00	\$34,147,000	\$ 1,688,638.00	\$1,919,538	\$ 1,486,662.00
2	138 kV Delta to 27kV WYE	10	\$ 2,289,500.00	\$24,955,000	\$ 1,550,129.00	\$1,752,779	\$ 739,371.00
3	69 kV Delta to 27kV WYE	4	\$ 2,226,500.00	\$9,714,000	\$ 1,490,060.00	\$1,683,610	\$ 736,440.00
4	69 kV Delta to 13kV WYE	8	\$ 2,453,000.00	\$21,289,200	\$ 1,485,335.00	\$1,682,835	\$ 967,665.00
5	138 X 69 kV Delta to 27kV WYE	3	\$ 2,272,100.00	\$7,421,100	\$ 1,757,638.00	\$1,957,088	\$ 514,462.00
				\$97,526,300		\$62,791,554	
				45.1		70	

Note: Substation Maintenance needs these transformers delivered in within the first 6 months of each calendar year.

GE Prolec Award	\$ 14,854,729.00	Hitachi Award	\$ 4,579,000.00
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1411282646 Addendum 1 Power Substation Transformer			Forecast Needs by Calendar Year									Project and Awardee information / unit prices				Flow of Cash by FY by Spend						
30/40/50 MVA Power Transformers - Contract Year >			1	2	3	4	5	6	7	RENEWAL	RENEWAL	CP	Project Number	Base Unit Price	Awardee	FY2024	FY2025	FY2026	FY2027	Cross Check		
1	230 kV Delta to 27kV WYE	Switzerland T1																				
	230 kV Delta to 27kV WYE	Point Meadows T2	2026 - Jul		1							788-190	8008808	\$ 3,175,300.00	Hitachi	\$ 635,060.00	\$ 952,590.00	\$ 1,587,650.00		\$ 3,175,300.00	10%	to be invoiced upon Design Approval (not to exceed 2 weeks after release of drawing design)
	230 kV Delta to 27kV WYE	Etown T1 & T2				2															20%	to be invoiced upon Release to Manufacturing
	230 kV Delta to 27kV WYE	New World T1 & T2	2026 - Jun		2							788-104	8008810	\$ 1,688,638.00	GE Prolec	\$ 337,727.60	\$ 675,455.20	\$ 2,364,093.20		\$ 3,377,276.00	60%	to be invoiced upon Shipment
	230 kV Delta to 27kV WYE	Villages North T1 & T2					2														10%	to be invoiced upon Final Acceptance by JEA (not to exceed 30 days after delivery)
	230 kV Delta to 27kV WYE	Durbin T1 & T2					2															
2	138 kV Delta to 27kV WYE	Hartley T1		CY27 - Q2/Q3		1						788-176	8008806	\$ 1,550,129.00	GE PROLEC 27?	\$ 155,012.90	\$ -	\$ 1,395,116.10		\$ 1,550,129.00		
2.5	138 kV Delta to 27kV WYE	Hartley T2		CY27 - Q2/Q3		1						788-177	8008807	\$ 1,550,129.00	GE PROLEC 27?	\$ 155,012.90	\$ -	\$ 310,025.80	\$ 1,085,090.30	\$ 1,550,129.00		
	138 kV Delta to 27kV WYE	Blount Island T1					1															
	138 kV Delta to 27kV WYE	Powers T1 & T2						1														
	138 kV Delta to 27kV WYE	San Pablo T1							1													
	138 kV Delta to 27kV WYE	Franklin T1 & T2				2															Hitachi	Payment Milestone
																					20%	At Drawing Submission - 20 months prior to delivery
	138 kV Delta to 27kV WYE	Pecan Park T1 & T2	2026 - Jun		2							788-106	8008809	\$ 2,289,500.00	Hitachi	\$ 915,800.00	\$ 1,373,700.00	\$ 2,289,500.00		\$ 4,579,000.00	30%	At Release to Manufacture 8 months prior to delivery
3	69 kV Delta to 27kV WYE	Merrill Rd T1	2026 - Apr		1							788-181	8008826	\$ 2,226,500.00	Hitachi	\$ 445,300.00	\$ 667,950.00	\$ 1,113,250.00		\$ 2,226,500.00	40%	After Factory Acceptance Testing 1 month prior to ship
	69 kV Delta to 27kV WYE	Paxon T1		CY27 - Q2/Q3		1						788-179	8008805	\$ 1,490,060.00	GE PROLEC 27?	\$ 149,006.00		\$ 1,341,054.00		\$ 1,490,060.00	10%	Shipment
	69 kV Delta to 27kV WYE	Northshore T1								1												
	69 kV Delta to 27kV WYE	Grand Park T2																				1
4	69 kV Delta to 13kV WYE	Kennedy T12 (56 MVA)	2026 - June		1							788-191	TBD	\$ 1,485,335.00	GE Prolec		\$ 148,533.50	\$ 1,336,801.50		\$ 1,485,335.00		
	69 kV Delta to 13kV WYE	Randall T31						1														
	69 kV Delta to 13kV WYE	Georgia St T1							1													
	69 kV Delta to 13kV WYE	Water St T1 (Network)								1												
	69 kV Delta to 13kV WYE	College St T2 (Network)																				1
	69 kV Delta to 13kV WYE	Church St T1 (Network)																				1
	69 kV Delta to 13kV WYE	College St T3								1												
	69 kV Delta to 13kV WYE	Georgia St T3																				1
5	138 X 69 kV Delta to 27kV WYE	Spare					1															1
	<b>Subtotal</b>			0	0	7	7	7	3	4	4	4	3									

CP Project Nun FY2024 FY2025 FY2026

## Award #2 09/07/2023 Supporting Documentation

<b>1411282646 Addendum 1 Power Transformer Supply Agreement (Power) (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load		Guaranteed Load Losses		Guaranteed Auxiliary		Evaluated Unit Price (Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	27	230 kV Delta to 27kV WYE	\$ 3,175,300.00	21.4	\$5,000	129.4	\$1,000	6	\$500	\$3,414,700	10	\$34,147,000
2	27	138 kV Delta to 27kV WYE	\$ 2,289,500.00	17.97	\$5,000	113	\$1,000	6.3	\$500	\$2,495,500	10	\$24,955,000
3	27	69 kV Delta to 27kV WYE	\$ 2,226,500.00	17.2	\$5,000	113	\$1,000	6	\$500	\$2,428,500	4	\$9,714,000
4	27	69 kV Delta to 13kV WYE	\$ 2,453,000.00	18.5	\$5,000	112.5	\$1,000	6.3	\$500	\$2,661,150	8	\$21,289,200
5	27	138 X 69 kV Delta to 27kV WYE	\$ 2,272,100.00	17.2	\$5,000	112.8	\$1,000	5.6	\$500	\$2,473,700	3	\$7,421,100
<b>Power Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 1 of the Bid Form)</b>												\$97,526,300
<b>MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 14,500.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 19,000.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	See proposal								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	see proposal								
5	Critical Spare Parts			TBD								
6	Critical Spare Parts			\$ -								
7	Critical Spare Parts			\$ -								

**Award #2 09/07/2023 Supporting Documentation**

<b>1411282646 Addendum 1 Power Transformer Supply Agreement (Power) (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load		Guaranteed Load Losses		Guaranteed Auxiliary		Evaluated Unit Price (Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	40	230 kV Delta to 27kV WYE	\$ 1,688,638.00	22	\$5,000	116	\$1,000	9.8	\$500	\$1,919,538	10	\$19,195,380
2	40	138 kV Delta to 27kV WYE	\$ 1,550,129.00	20.5	\$5,000	95	\$1,000	10.3	\$500	\$1,752,779	10	\$17,527,790
3	40	69 kV Delta to 27kV WYE	\$ 1,490,060.00	17	\$5,000	103	\$1,000	11.1	\$500	\$1,683,610	4	\$6,734,440
4	40	69 kV Delta to 13kV WYE	\$ 1,485,335.00	16.7	\$5,000	109.6	\$1,000	8.8	\$500	\$1,682,835	8	\$13,462,680
5	40	138 X 69 kV Delta to 27kV WYE	\$ 1,757,638.00	18.2	\$5,000	104.2	\$1,000	8.5	\$500	\$1,957,088	3	\$5,871,264
<b>Power Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 1 of the Bid Form)</b>												\$62,791,554
<b>MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)</b>												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 10,950.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 10,870.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	\$ -								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	\$ -								
5	Critical Spare Parts	One (1) HV bushing		\$ 8,536.00								
6	Critical Spare Parts	One (1) LV bushing		\$ 1,900.00								
7	Critical Spare Parts			\$ -								

GE Prolec	PAYMENT TERMS & MILESTONES
10%	to be invoiced upon Design Approval (not to exceed 2 weeks after release of drawing design)
20%	to be invoiced upon Release to Manufacturing
60%	to be invoiced upon Shipment
10%	to be invoiced upon Final Acceptance by JEA (not to exceed 30 days after delivery)

100%

**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Hitachi Energy

BUSINESS ADDRESS: 101 Kuhlman Dr SE

CITY, STATE, ZIP CODE: Crystal Springs, MS 39059

TELEPHONE: 678-675-6794

EMAIL OF CONTACT: david.jamison@hitachienergy.com

**Total evaluated Bid Price**

<b>Description</b>	<b>Total Evaluated Bid Price</b>
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 97,526,300
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

x  **I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public “as-is”.**

**Company's Certification**

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 1 through 2

# Award #3 Supporting Documents 5/30/24

Digitally signed by  
david.jamison@hitachienergy.com  
DN:  
cn=david.jamison@hitachienergy.com,  
o=Hitachi Energy Ltd, ou=Hitachi  
Energy Ltd  
Date: 2023.08.01 11:46:11 -0400'

\_\_\_\_\_  
Signature of Authorize Officer of Company or Agent

August 1, 2023 \_\_\_\_\_  
Date



**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Prolec GE Waukesha, Inc  
 BUSINESS ADDRESS: 400 S. Prairie Avenue  
 CITY, STATE, ZIP CODE: Waukesha, Wi. 53005  
 TELEPHONE: 262-446-8449  
 EMAIL OF CONTACT: mariana.escobedo@prolec.energy

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 8,995,850.00
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

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We have received addenda 1 through 2

mariana escobedo  
 Signature of Authorize Officer of Company or Agent

Mariana Escobedo/Application Engineer

08/01/2023

Date

262-446-8449

**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Prolec GE Waukesha, Inc  
 BUSINESS ADDRESS: 400 S. Prairie Avenue  
 CITY, STATE, ZIP CODE: Waukesha, Wi. 53005  
 TELEPHONE: 262-446-8449  
 EMAIL OF CONTACT: mariana.escobedo@prolec.energy

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 8,995,850.00
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

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We have received addenda 1 through 2

mariana escobedo  
 Signature of Authorize Officer of Company or Agent

Mariana Escobedo/Application Engineer

08/01/2023

Date

262-446-8449

**Award #3 09/07/2023 Supporting Documentation**

Capital or O&M	PN	CP Number	FY23	FY24	FY25	FY26	FY27	
Capital	TBD	788-148		\$ 183,375.00	\$ 183,375.00	\$ 733,500.00	\$ 2,567,250.00	\$ 3,667,500.00
Award Totals			\$ -	\$ 183,375.00	\$ 183,375.00	\$ 733,500.00	\$ 2,567,250.00	<b>\$ 3,667,500.00</b>

PTI Transformers			
Awardee	Date	Event	Tracking Amount
PTI	8/31/2023	Original Award	\$ 3,667,500.00
		10% increase	\$ -
		New NTE	\$ -
		This Increase	\$ -
		New NTE	\$ -

GE Prolec		
Date	Event	Tracking Amount
8/31/2023	Original Award	\$ -
	10% increase	\$ -
	New NTE	\$ -
	This Increase	\$ -
	New NTE	\$ -

Award #3 Supporting Documents 5/30/24

Award #3 09/07/2023 Supporting Documentation

#	Auto Transformers								
	Vendor Rankings	Aldajuste	Szoke	ROH	Σ	Rank	Total Score	Proposal Price	Price Points
1	PTI Transformers 42 Months	99.0	95.0	93.0	287	<b>1</b>	95.7	\$24,818,600	70.0
2	GE Prolec - 44 months	90.2	90.2	86.2	267	<b>2</b>	88.9	\$28,384,908	61.2
3	Hyundia - 44 - 28	72.7	70.7	68.7	212	<b>3</b>	70.7	\$39,740,553	43.7
#	Aldajuste	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	PTI Transformers 42 Months	70.0	29.0			99.0	1		
2	GE Prolec - 44 months	61.2	29.0			90.2	2		
3	Hyundia - 44 - 28	43.7	29.0			72.7	3		
	Szoke	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	PTI Transformers 42 Months	70.0	25.0			95.0	1		
2	GE Prolec - 44 months	61.2	29			90.2	2		
3	Hyundia - 44 - 28	43.7	27.0			70.7	3		
	ROH	Quotation of Rates (70)	Experience (30 Points)			Total	Rank		
1	PTI Transformers 42 Months	70.0	23.0			93.0	1		
2	GE Prolec - 44 months	61.2	25.0			86.2	2		
3	Hyundia - 44 - 28	43.7	25.0			68.7	3		

## Award #3 09/07/2023 Supporting Documentation

Auto Transformers			Hyundai - AL			PTI Transformers - Ont. Canada			GE PROLEC WAUKESHA - WAUKESHA, WI			
#	Transformer Description (see technical specifications)	Forecast	Lead Time in Months	Unit Price	Evaluated Price	Lead Time in Months	Unit Price	Evaluated Price	Lead Time in Months	Unit Price	Evaluated Price	UP Delta
1	Normandy T6 - 400 MVA, 5%Z, 230kV WYE to 138kV WYE	1	CY 2028	\$ 6,756,297.00	\$7,230,297	42 months after ARO	\$ 4,337,100.00	\$4,797,100	44-46	\$ 5,187,868.00	\$5,656,668	\$ 850,768.00
2	West Jax T2 - 300MVA, 6%Z, 230kV WYE to 69kV WYE	1	CY 2028	\$ 6,780,260.00	\$7,368,260	42 months after ARO	\$ 4,220,200.00	\$4,806,700	44-46	\$ 4,653,968.00	\$5,279,868	\$ 433,768.00
3	Mayo T6 - 300MVA, 5%Z, 230kV WYE to 138kV WYE	1	By 6/30/2027	\$ 5,799,135.00	\$6,195,135	42 months after ARO	\$ 3,667,500.00	\$4,051,500	44-46	\$ 4,602,268.00	\$4,996,368	\$ 934,768.00
4	Robinwood T6 - 200 MVA, 5% Z, 230kV WYE to 138kV WYE	1	first half of 2028	\$ 5,184,979.00	\$5,526,979	42 months after ARO	\$ 3,183,600.00	\$3,467,600	44-46	\$ 3,537,268.00	\$3,863,568	\$ 353,668.00
5	Greenland T6 - 300 MVA, 5%Z, 230kV WYE to 138kV WYE	1	first half of 2030	\$ 6,854,665.00	\$7,250,665	42 months after ARO	\$ 3,667,500.00	\$4,051,500	44-46	\$ 4,602,268.00	\$4,996,368	\$ 934,768.00
6	Robinwood T4 - 200 MVA, 5%Z, 138kV WYE to 69kV WYE. No LTC	1	first half of 2032	\$ 5,802,217.00	\$6,169,217	42 months after ARO	\$ 3,322,700.00	\$3,644,200	44-46	\$ 3,253,968.00	\$ 3,592,068.00	\$ (68,732.00)
					\$39,740,553		\$24,818,600		\$28,384,908			
					43.7		70		61.2			



## Award #3 09/07/2023 Supporting Documentation

1411316246 Transformer Supply Agreement (Auto) (BIDDER SHALL FILL IN YELLOW CELLS)												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load Losses		Guaranteed Load Losses (Note 4)		Guaranteed Auxiliary Losses		Evaluated Unit Price (Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	42 months after ARO	Normandy T6 - 400 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 4,337,100.00	44	\$5,000	233	\$1,000	14	\$500	\$4,797,100	1	\$4,797,100
2	42 months after ARO	West Jax T2 - 300MVA, 6%Z, 230kV WYE to 69kV WYE	\$ 4,220,200.00	58	\$5,000	291.5	\$1,000	10	\$500	\$4,806,700	1	\$4,806,700
3	42 months after ARO	Mayo T6 - 300MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 3,667,500.00	36	\$5,000	197	\$1,000	14	\$500	\$4,051,500	1	\$4,051,500
4	42 months after ARO	Robinwood T6 - 200 MVA, 5% Z, 230kV WYE to 138kV WYE	\$ 3,183,600.00	28	\$5,000	139	\$1,000	10	\$500	\$3,467,600	1	\$3,467,600
5	42 months after ARO	Greenland T6 - 300 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 3,667,500.00	36	\$5,000	197	\$1,000	14	\$500	\$4,051,500	1	\$4,051,500
6	42 months after ARO	Robinwood T4 - 200 MVA, 5%Z, 138kV WYE to 69kV WYE. No LTC	\$ 3,322,700.00	30	\$5,000	167	\$1,000	9	\$500	\$3,644,200	1	\$3,644,200
Auto Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 2 of the Bid Form)												\$24,818,600
MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 18,500.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 17,000.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	Note 3								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	Note 3								
5	Critical Spare Parts	Normandy T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 37,000.00								
6	Critical Spare Parts	West Jax T2 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 35,000.00								
7	Critical Spare Parts	Mayo T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 37,000.00								
8	Critical Spare Parts	Robinwood T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 34,000.00								
9	Critical Spare Parts	Greenland T6 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 37,000.00								
10	Critical Spare Parts	Robinwood T4 (HV Bushing - 1 pc., LV Bushing - 1 pc., Neutral Bushing - 1 pc., Gaskets - 1 set)	1 Set	\$ 28,500.00								
<b>Note 1: Assembly, Vacuum Oil Fill, Testing &amp; Commissioning of Transformer at site is not included in the price and shall be extra if required.</b>												
<b>Note 2: The Services regarding #1 (Field Service Technician) and #2 (Additional Optional Training) are given per 1 Unit (Autotransformer)</b>												
<b>Note 3: Please refer to Storage and associated costs as shown in Section 1.8 of the Bid Proposal.</b>												
<b>Note 4: The losses are given at rated voltage, frequency and at the self-cooled rating (ONAN).</b>												
<b>Note 5: Unit Price (Base Price) is to be adjusted based on Section 1.4. of the Bid Proposal</b>												

1411316246 Transformer Supply Agreement (Auto) (BIDDER SHALL FILL IN YELLOW CELLS)												
#	Lead Time in Months	Transformer Description (see technical specifications)	Unit Price (Base Price)	Guaranteed No-Load		Guaranteed Load Losses		Guaranteed Auxiliary		Evaluated Unit Price (Total Evaluated Bid Price)	Forecast	Extended Evaluated Price
				kW	Amount	kW	Amount	kW	Amount			
1	44-46 months	Normandy T6 - 400 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 5,187,868.00	55	\$5,000	187.7	\$1,000	12.2	\$500	\$5,656,668	1	\$5,656,668
2	44-46 months	West Jax T2 - 300MVA, 6%Z, 230kV WYE to 69kV WYE	\$ 4,653,968.00	77.8	\$5,000	231	\$1,000	11.8	\$500	\$5,279,868	1	\$5,279,868
3	44-46 months	Mayo T6 - 300MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 4,602,268.00	41	\$5,000	183	\$1,000	12.2	\$500	\$4,996,368	1	\$4,996,368
4	44-46 months	Robinwood T6 - 200 MVA, 5% Z, 230kV WYE to 138kV WYE	\$ 3,537,268.00	28.9	\$5,000	175	\$1,000	13.6	\$500	\$3,863,568	1	\$3,863,568
5	42-44 months	Greenland T6 - 300 MVA, 5%Z, 230kV WYE to 138kV WYE	\$ 4,602,268.00	41	\$5,000	183	\$1,000	12.2	\$500	\$4,996,368	1	\$4,996,368
6	42-44 months	Robinwood T4 - 200 MVA, 5%Z, 138kV WYE to 69kV WYE. No LTC	\$ 3,253,968.00	34	\$5,000	162	\$1,000	12.2	\$500	\$3,592,068	1	\$3,592,068
Auto Transformers Total Bid Price (This is the Total Evaluated Bid Price, Enter this Amount on Line 2 of the Bid Form)												\$28,384,908
MATERIALS AND SERVICE OPTIONS PRICING (BIDDER SHALL FILL IN YELLOW CELLS)												
#	Material / Service Option	Description of Work	Qty	Unit Price								
1	Field Service Technician	3 days of service during time period Monday - Friday, including travel and per diem.	1 Lot	\$ 22,700.00								
2	Additional Optional Training	5 days of training, including travel, per diem	1 Lot	\$ 10,870.00								
3	In and Out Costs	Move in and out of Storage	1 Lot	\$ -								
4	Storage Costs	If Delivery delayed > 30 days from Ready to Ship. Delivery delays < 30 days shall be absorbed by the Company	Per Month	\$ -								
5	Critical Spare Parts	One (1) HV bushing		\$ 10,335.00								
6	Critical Spare Parts	One (1) LV bushing		\$ 7,192.00								
7	Critical Spare Parts			\$ -								



**APPENDIX B PROPOSAL FORM**

**1411316246 Substation Auto Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: PTI Transformers LP  
 BUSINESS ADDRESS: 101 Rockman Street  
 CITY, STATE, ZIP CODE: Winnipeg, Manitoba, Canada, R3T 0L7  
 TELEPHONE: (204) 452-7446  
 EMAIL OF CONTACT: dboyd@ptitransformers.com

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Auto Transformers Total Evaluated Price from the Bid Workbook	\$ 24,818,600.00

**Upload 1 electronic signed copy of this Proposal your Proposal Submission**

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We have received addenda  1  through  2

  
 \_\_\_\_\_  
 Signature of Authorize Officer of Company or Agent

Daniel Boyd, Product Sales Manager  
 Printed Name & Title

July 28, 2023  
 Date

(204) 474-5704  
 Phone Number

**APPENDIX B PROPOSAL FORM**

**1411316246 Substation Auto Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Prolec GE Waukesha, Inc  
 BUSINESS ADDRESS: 400 S. Prairie Avenue  
 CITY, STATE, ZIP CODE: Waukesha, Wi. 53005  
 TELEPHONE: 262-446-8449  
 EMAIL OF CONTACT: mariana.escobedo@prolec.energy

**Total evaluated Bid Price**

Description	Total Evaluated Bid Price
Auto Transformers Total Evaluated Price from the Bid Workbook	\$28,384,908

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We have received addenda 1 through 2

mariana escobedo  
 Signature of Authorize Officer of Company or Agent

08/01/2023  
 Date

Mariana Escobedo/Application Engineer  
 Printed Name & Title

262-446-8449  
 Phone Number

**Addendum 1 - APPENDIX B POWER TRANSFORMER PROPOSAL FORM**

**1411282646 Substation Transformer Supply**

**COMPANY INFORMATION:**

COMPANY NAME: Hitachi Energy

BUSINESS ADDRESS: 101 Kuhlman Dr SE

CITY, STATE, ZIP CODE: Crystal Springs, MS 39059

TELEPHONE: 678-675-6794

EMAIL OF CONTACT: david.jamison@hitachienergy.com

**Total evaluated Bid Price**

<b>Description</b>	<b>Total Evaluated Bid Price</b>
Power Transformer (50 MVA) Total Evaluated Price from the Bid Workbook	\$ 97,526,300
<del>Auto Transformers Total Evaluated Price from the Bid Workbook</del>	<del>\$</del> <b><u>Moved to solicitation</u></b> <b><u>1411316246</u></b>

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We have received addenda 1 through 2

# Award #3 Supporting Documents 5/30/24

Digitally signed by  
david.jamison@hitachienergy.com  
DN:  
cn=david.jamison@hitachienergy.com,  
o=Hitachi Energy Ltd, ou=Hitachi  
Energy Ltd  
Date: 2023.08.01 11:46:11 -0400'

\_\_\_\_\_  
Signature of Authorize Officer of Company or Agent

August 1, 2023 \_\_\_\_\_  
Date

\_\_\_\_\_

\_\_\_\_\_

Project Name	CP Index	CPA	Project Number	Work Order	Project Manager	Transformer Type	MVA	Voltage	Qty.	Cost	Fiscal Years	FY24	FY25	FY26	FY27	FY28	FY29	FY30	FY31	FY32
Mayo T6	788-148	215691	TBD	TBD	Planned	Auto Transformer	300	230kV WYE to 138kV WYE	1	\$ 3,667,500.00	FY27	\$ -	\$ -	\$ 1,222,500.00	\$ 1,222,500.00	\$ 1,222,500.00	\$ -	\$ -	\$ -	\$ -
Normandy T6	788-193	215691	TBD	TBD	Planned	Auto Transformer	400	230kV WYE to 138kV WYE	1	\$ 4,337,100.00	FY28	\$ -	\$ -	\$ 1,445,700.00	\$ 1,445,700.00	\$ 1,445,700.00	\$ -	\$ -	\$ -	\$ -
West Jax T2	788-18	215691	TBD	TBD	Planned	Auto Transformer	300	230kV WYE to 69kV WYE	1	\$ 4,220,200.00	FY28	\$ -	\$ -	\$ 2,000,000.00	\$ 2,220,200.00	\$ -	\$ -	\$ -	\$ -	\$ -
Robinwood T6	788-203	215691	TBD	TBD	Planned	Auto Transformer	200	230kV WYE to 138kV WYE	1	\$ 3,183,600.00	FY28	\$ -	\$ -	\$ -	\$ -	\$ 3,183,600.00	\$ -	\$ -	\$ -	\$ -
Greenland T6	788-194	215691	TBD	TBD	Planned	Auto Transformer	300	230kV WYE to 138kV WYE	1	\$ 3,667,500.00	FY30	\$ -	\$ -	\$ -	\$ 1,833,750.00	\$ 1,833,750.00	\$ 250,000.00	\$ -	\$ -	\$ -
<b>Total per FY</b>												\$ -	\$ -	\$ 4,668,200.00	\$ 6,722,150.00	\$ 7,435,550.00	\$ 250,000.00	\$ -	\$ -	\$ -

Existing Orders	Cost
<b>Total</b>	\$ -

<b>Contract Increase</b>	\$ 15,408,400.00
<b>CPA Awarded</b>	\$ 3,667,500.00
<b>CPA Balance</b>	\$ 3,667,500.00
<b>Contract Expire Date</b>	Sep-32



## Formal Bid and Award System

Award #4 April 1, 2022

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 352  
**Requestor Name:** Hightower, Justin  
**Requestor Phone:** (904) 665-8357  
**Project Title:** JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services  
**Project Number:** HEA0800  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$2,756,754.85

**Scope of Work:**

The purpose of this Invitation to Negotiate (the "ITN") is to solicit pricing for the maintenance and repair services for JEA's Medium Duty Vehicle Fleet. The services that will be performed under this scope will be at a minimum preventative maintenance, corrective maintenance, yard checks, and road calls to support JEA operations. To date, there are 460 Medium Duty Vehicle assets that will be part of this program with the majority of them being Ford vehicles (418 vehicles) and the remainder Dodge vehicles (42 vehicles). During the last 36 months, the average annual spend for maintenance and repair to Medium Duty assets was \$952,634.97.

**JEA IFB/RFP/State/City/GSA#:** ITN 1410534046-22  
**Purchasing Agent:** Eddie Bayouth  
**Is this a Ratification?:** No

**RECOMMENDED AWARDEE:**

Name	Vendor Contact	Email	Address	Phone	Award Amount
DUVAL FORD	Chris Pace	<a href="mailto:chris.pace@duvalford.com">chris.pace@duvalford.com</a>	8050 PHILIPS HWY, JACKSONVILLE, FL 32256	904-381-6554	\$3,220,306.80

**Amount for entire term of Contract/PO:** \$3,220,306.80  
**Award Amount for remainder of this FY:** \$313,085.38  
**Length of Contract/PO Term:** Three (3) Year w/Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 05/01/2022  
**End Date (mm/dd/yyyy):** 04/30/2025  
**Renewal Options:** Yes, Two (2) – One (1) Yr. Renewals  
**JSEB Requirement:** N/A - Optional

## Award #4 Supporting Documents 5/30/24

### BIDDERS:

Name	Original Amount	Original Number of Vehicle Groupings Awarded	BAFO Amount	BAFO Number of Vehicle Groupings to be Awarded
DUVAL FORD	\$5,091,643.91	3	\$5,034,157.08	3
COGGIN FORD	\$5,930,101.73	0	\$5,613,549.71	0

### Background/Recommendation:

Advertised on 01/07/2022. Three (3) vendors attended the optional pre-response meeting held on 01/14/2022. At bid opening, held on 02/17/2022, JEA received two (2) Responses.

Over the past three (3) years, JEA's Medium Duty Maintenance and Repair was performed by Coggin Ford. With the contract expiring on June 15<sup>th</sup> of this year, the JEA team which includes members from Procurement, Operations Support Services, and Fleet Services have worked together to improve the service commodity by focusing on the following areas:

- Leveraging JEA's purchasing power through 1) grouping brand specific assets, and 2) revised maintenance forecasting
- Allowing the maintenance providers to contribute to the projected maintenance plan development

This solicitation was grouped into three (3) categories: Medium Duty Dodge, Medium Duty and Yardwork for (2) locations. Within Medium Duty Dodge and Medium Duty, projections for Ad Hoc Services to cover for storm support, upfitting/down fitting, technician support and Fleet's Fire Extinguisher program were included in an effort to capture pricing and potential savings should the services be required. Each section was to be awarded individually to highest ranked Company. JEA evaluated both companies, based on minimum qualifications, pricing, professional experience, location, availability, and cost containment efficiencies. Duval Ford was deemed the highest overall value to JEA. The decision was made to reduce the overall BAFO Award amount to more closely align with actual requirements.

The award amount of \$3,220,306.80 was calculated by using the existing fleet makeup and the corresponding projected maintenance, both preventative and corrective, that will occur over the next three (3) year period. These numbers can fluctuate depending on actual usage of the vehicle, future fleet purchases and retirements, the severity and frequency of major repairs, along with fleet plans as part of JEA growth.

1410534046-22 - Request approval to award a contract to Duval Ford for JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services in the amount of \$3,220,306.80, subject to the availability of lawfully appropriated funds.

**Manager:** Justin Hightower, Manager, Fleet Services  
**Director:** Baley Brunell – Director, Facilities & Fleet Services  
**VP:** McElroy, Alan – VP Supply Chain & Operations Support

Award #4 Supporting Documents 5/30/24

**APPROVALS:**

Stephen Datz      4/4/22  
Chairman, Awards Committee      Date

Laure A Whitmer      4/5/22  
Budget Representative      Date



Duval Ford JEA Fleet Services Maintenance & Repair Medium Duty and Yardwork Services			Coggins Ford JEA Fleet Services Maintenance & Repair Medium Duty and Yardwork Services		
Bid Group	Bid Summary	Subcontract MarkUp %	Bid Group	Bid Summary	Subcontract MarkUp %
Medium Duty Dodge	\$ 459,751.37	1%	Medium Duty Dodge	\$ -	0%
Medium Duty	\$ 3,713,129.71	1%	Medium Duty	\$ 4,480,369.79	5%
Yardwork	\$ 470,376.00	N/A	Yardwork	\$ 586,800.00	N/A
Ad Hoc Services	\$ 390,900.00	N/A	Ad Hoc Services	\$ 546,379.92	N/A
Total	\$ 5,034,157.08	N/A	Total	\$ 5,613,549.71	N/A

APPENDIX B- RESPONSE WORKBOOK DUVAL FORD			
JEA Fleet Services Medium Duty Maintenance and Repair			
Company shall submit pricing in Column B to perform corrective maintenance as described in Sections 3.3, and 3.7, of			
1. Corrective Maintenance Annual Breakout			
	Rate	Estimated Volume	Year 1
3.3 Labor, Benefits, Overhead, Indirect Shop Supplies			
3.3.1 CM Labor Rate per Hour <b>Enter Cost Per Hour</b>	\$ 110.00	4000	\$ 440,000.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) <b>Enter Cost Per Hour</b>	\$ 130.00	40	\$ 5,200.00
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) <b>Enter Percent</b>	18%	300,000	\$ 354,000.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) <b>Enter Cost Per Call</b>	\$ 115.00	170	\$ 19,550.00
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) <b>Enter Cost Per Call</b>	\$ 135.00	35	\$ 4,725.00
3.7.3 Transportation Services Fee (*Fixed Rate per Occurrence for a One-way charge regardless of pickup or drop off location) <b>Enter Cost Per Event</b>	\$ 45.00	505	\$ 22,725.00
<b>Subtotal</b>			\$ 846,200.00
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value <b>Enter Cost Per Event</b>	\$ 200.00	30	\$ 6,000.00
<b>Subtotal</b>			\$ 6,000.00
<b>Year 1 Not To Exceed Cost</b>			\$ 852,200.00
<b>Year 2 Not To Exceed Cost</b>			\$ 852,200.00
<b>Year 3 Not To Exceed Cost</b>			\$ 852,200.00

2. Preventative Maintenance Annual Breakout			
Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A Technical			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Cumulative PM (Carried Over from Tab)			
<b>Year 1 Not To Exceed Cost</b>			\$ 396,765.86
<b>Year 2 Not To Exceed Cost</b>			\$ 389,816.24
<b>Year 3 Not To Exceed Cost</b>			\$ 369,947.61

<b>TOTAL YEAR 1 COST</b>			\$ 1,248,965.86
<b>TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)</b>			\$ 3,713,129.71
<b>4.0 Percentage of Subcontracting (Enter Percentage)</b>	1%		

APPENDIX B- RESPONSE WORKBOOK COGGINS FORD			
JEA Fleet Services Medium Duty Maintenance and Repair			
Company shall submit pricing in Column B to perform corrective maintenance as described in Sections 3.3,			
1. Corrective Maintenance Annual Breakout			
	Rate	Estimated Volume	Year 1
3.3 Labor, Benefits, Overhead, Indirect Shop Supplies			
3.3.1 CM Labor Rate per Hour <b>Enter Cost Per Hour</b>	\$ 139.50	4000	\$ 558,000.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) <b>Enter Cost Per Hour</b>	\$ 139.50	40	\$ 5,580.00
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) <b>Enter Percent</b>	20%	300,000	\$ 360,000.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) <b>Enter Cost Per Call</b>	\$ 224.25	170	\$ 38,122.50
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) <b>Enter Cost Per Call</b>	\$ 224.25	35	\$ 7,848.75
3.7.3 Transportation Services Fee (*Fixed Rate per Occurrence for a One-way charge regardless of pickup or drop off location) <b>Enter Cost Per Event</b>	\$ 75.00	505	\$ 37,875.00
<b>Subtotal</b>			\$ 1,007,426.25
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value <b>Enter Cost Per Event</b>	\$ 225.00	30	\$ 6,750.00
<b>Subtotal</b>			\$ 6,750.00
<b>Year 1 Not To Exceed Cost</b>			\$ 1,014,176.25
<b>Year 2 Not To Exceed Cost</b>			\$ 1,014,176.25
<b>Year 3 Not To Exceed Cost</b>			\$ 1,014,176.25

2. Preventative Maintenance Annual Breakout			
Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Cumulative PM (Carried Over from Tab)			
<b>Year 1 Not To Exceed Cost</b>			\$ 491,039.08
<b>Year 2 Not To Exceed Cost</b>			\$ 487,013.51
<b>Year 3 Not To Exceed Cost</b>			\$ 459,788.45

<b>TOTAL YEAR 1 COST</b>			\$ 1,505,215.33
<b>TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)</b>			\$ 4,480,369.79
<b>4.0 Percentage of Subcontracting (Enter Percentage)</b>	5%		

Award #4 Supporting Documents 5/30/24

Duval Ford			
JEA Fleet Services Medium Duty Dodge Maintenance and Repair			
Company shall submit pricing in Column B to perform corrective maintenance as described in Sections 3.3, and 3.7, of			
1. Corrective Maintenance Annual Breakout			
	Rate	Estimated Volume	Year 1
<b>3.3 Labor, Benefits, Overhead, Indirect Shop Supplies</b>			
3.3.1 CM Labor Rate per Hour <b>Enter Cost Per Hour</b>	\$ 110.00	400	\$ 44,000.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) <b>Enter Cost Per Hour</b>	\$ 130.00	4	\$ 520.00
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) <b>Enter Percent</b>	18%	36,000	\$ 42,480.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) <b>Enter Cost Per Call</b>	\$ 115.00	17	\$ 1,955.00
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) <b>Enter Cost Per Call</b>	\$ 135.00	4	\$ 540.00
3.7.3 Transportation Services Fee (*Fixed Rate per Occurrence for a One-way charge regardless of pickup or drop off location) <b>Enter Cost Per Event</b>	\$ 45.00	26	\$ 1,170.00
<b>Subtotal</b>			\$ 90,665.00
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value <b>Enter Cost Per Event</b>	\$ 200.00	3	\$ 600.00
<b>Subtotal</b>			\$ 600.00
<b>Year 1 Not To Exceed Cost</b>			\$ 91,265.00
<b>Year 2 Not To Exceed Cost</b>			\$ 109,518.00
<b>Year 3 Not To Exceed Cost</b>			\$ 131,421.60

2. Preventative Maintenance Annual Breakout			
Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A Technical			
	Rate	Estimated Volume	Year 1
<u>Labor, Benefits, Overhead, Indirect Shop Supplies</u>			
<u>Cumulative PM (Carried Over from Tab)</u>			
<b>Year 1 Not To Exceed Cost</b>			\$ 43,406.33
<b>Year 2 Not To Exceed Cost</b>			\$ 44,126.53
<b>Year 3 Not To Exceed Cost</b>			\$ 40,013.91

<b>TOTAL YEAR 1 COST</b>			\$ 134,671.33
<b>TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)</b>			\$ 459,751.37
<b>4.0 Percentage of Subcontracting (Enter Percentage)</b>	1%		

JEA Fleet Services Yard Duty Maintenance and Repair Duval Ford				
Company shall submit pricing in Column C to perform Yardwork Support as described in Sections 3.4, of Appendix A - Technical Specifications.				
Yardwork				
	Supplier Bid Priority (1-2)	Rate	Estimated Volume	Year 1
<b>Labor, Benefits, Overhead, Indirect Shop Supplies</b>				
Pearl St - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) <b>Enter monthly rate.</b>		\$ 4,983.00	12	\$ 59,796.00
Southside - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) <b>Enter monthly rate.</b>		\$ 4,983.00	12	\$ 59,796.00
Cost Plus % Pricing for Parts (Not to exceed 20%)		20%	\$ 31,000.00	\$ 37,200.00

<b>TOTAL YEAR 1 COST</b>	<b>\$ 156,792.00</b>
<b>TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)</b>	<b>\$ 470,376.00</b>

JEA Fleet Services Yard Duty Maintenance and Repair Coggins Ford				
Company shall submit pricing in Column C to perform Yardwork Support as described in Sections 3.4, of Appendix A - Technical Specifications.				
Yardwork				
	Supplier Bid Priority (1-2)	Rate	Estimated Volume	Year 1
<b>Labor, Benefits, Overhead, Indirect Shop Supplies</b>				
Pearl St - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) <b>Enter monthly rate.</b>		\$ 6,600.00	12	\$ 79,200.00
Southside - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) <b>Enter monthly rate.</b>		\$ 6,600.00	12	\$ 79,200.00
Cost Plus % Pricing for Parts (Not to exceed 20%)		20%	\$ 31,000.00	\$ 37,200.00

<b>TOTAL YEAR 1 COST</b>	<b>\$ 195,600.00</b>
<b>TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)</b>	<b>\$ 586,800.00</b>

Duval Ford			
JEA Fleet Services Maintenance and Repair AdHoc Services for Medium Duty			
Company shall submit pricing in Column B to perform Ad Hoc Services as described in Sections 5.1, 5.2, 5.3 & 5.4, of Appendix A - Technical Specifications. The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.			
5.1 Upfitting & Downfitting			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 100.00	380	\$ 38,000.00
5.2 Emergency/Storm Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 150.00	336	\$ 50,400.00
5.3 Miscellaneous Technician Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 115.00	100	\$ 11,500.00
5.4 Fire Extinguisher Program			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 80.00	380	\$ 30,400.00

TOTAL YEAR 1 COST	\$ 130,300.00
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)	\$ 390,900.00

Coggins Ford			
JEA Fleet Services Maintenance and Repair AdHoc Services for Medium Duty			
Company shall submit pricing in Column B to perform Ad Hoc Services as described in Sections 5.1, 5.2, 5.3 & 5.4, of Appendix A - Technical Specifications. The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.			
5.1 Upfitting & Downfitting			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 139.50	380	\$ 53,010.00
5.2 Emergency/Storm Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 184.99	336	\$ 62,156.64
5.3 Miscellaneous Technician Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 139.50	100	\$ 13,950.00
5.4 Fire Extinguisher Program			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 139.50	380	\$ 53,010.00

TOTAL YEAR 1 COST	\$ 182,126.64
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)	\$ 546,379.92

# Award #4 Supporting Documents 5/30/24

	BAFO Duval Ford (New Contract)				
	One Year Average	12 Month Rolling Actuals	Possible Annual Reductions	Comments /Recommendation	
Overall Price BAFO Price	\$ 1,678,052.10	\$ 943,135.60			
Corrective Maitenance -MD Ford - 3 Year Total	\$ 852,200.00				
		\$ 592,040.20			
Corrective Maintenance - MD Dodge Annual - 3 Year Total	\$ 110,734.87		\$ (370,894.67)	Corrective is not predictable. There is the possibility of reducing using actual numbers for the projections. Although, throughout the contract there was \$200K in invoicing that Coggin did not charge timely and wrote off of their books. They regularly stay months behind in invoicing causing our projections to be skewed.	
Yard Work - 3 Year Total	\$ 156,792.00	\$ 55,048.85	\$ (101,743.15)	Yardwork SSSC was suspended causing the Delta. Recommend leaving the numbers the same. The plan is to implement services back	
Preventative Maintenance -3 Year Total	\$ 428,025.24	\$ 296,046.55	\$ (131,978.69)	Vendor has not been focusing on OEM Services - Leave amount as is. The current contract used numbers that were over exaggerated. AD HOC WAS NOT EXISTENT ON THE PREVIOUS CONTRACT Storm Support was added @ \$50,400 annually .	
Ad Hoc	\$ 130,300.00	\$ -		Suggest leaving amounts the same. The original contract allowed for a charge for fire extinguishers	
MD Asset Count at Time of Solicitation					

Possible reduction to 3 Year Award	\$ (1,813,849.51)
New Award Amount	\$ 3,220,306.80
New Annual Amount	\$ 1,073,435.60
Differential New Annual vs. Current Annual	\$ 130,300.00

**Award #6 Supporting Documents 5/30/24**

**1411496846 Design Services for Nocatee North Reclaim Water Storage Tank**

<b>Vendor Rankings</b>	Marc Caina	Michael Hersey	Allan Boree	Total	Rank
Carollo Engineers	88.50	84.50	88.50	261.50	3
McKim and Creed	89.00	89.25	90.75	269.00	1
Mittauer & Associates	88.25	93.75	86.50	268.50	2

Marc Caina	Professional Staff Experience (30 Points)	Approach and Work Plan (40 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total
Carollo Engineers	28	35	21.5	4	88.50
McKim and Creed	29	34	22	4	89.00
Mittauer & Associates	28.75	35	20.5	4	88.25

Michael Hersey	Professional Staff Experience (30 Points)	Approach and Work Plan (40 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total
Carollo Engineers	28.50	31.50	20.5	4	84.50
McKim and Creed	28.75	33.50	23	4	89.25
Mittauer & Associates	28.75	38	23	4	93.75

Allan Boree	Professional Staff Experience (30 Points)	Approach and Work Plan (40 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total
Carollo Engineers	27.50	35	22	4	88.50
McKim and Creed	26.75	35	25	4	90.75
Mittauer & Associates	27.50	35	20	4	86.50

Overall Averages	Professional Staff Experience (30 Points)	Approach and Work Plan (40 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total
Carollo Engineers	28.00	33.83	21.33	4.00	87.17
McKim and Creed	28.17	34.17	23.33	4.00	89.67
Mittauer & Associates	28.33	36.00	21.17	4.00	89.50

Award #6 Supporting Documents 5/30/24

FEE MATRIX																		
JEA / APRIL 2024																		
NOCATEE RWT AND BPS																		
DESIGN, PERMITTING, AND BIDDING/CONSTRUCTION PHASE SERVICES																		
STAFF CLASSIFICATION		Senior Project Manager III		Senior Project Engineer IV		Project Engineer III		Designer IV		Project Administrator		M&C	Electrical	Survey	Geotechnical	Landscape	MOT/TTC	TOTAL PER
TASK	DESCRIPTION	RATE:	\$288	RATE:	\$256	RATE:	\$240	RATE:	\$176	RATE:	\$112	SUBTOTAL	Subconsultant	Subconsultant	Subconsultant	Architect		TASK
		HOURS	TOTAL	HOURS	TOTAL	HOURS	TOTAL	HOURS	TOTAL	HOURS	TOTAL	PER TASK	Evantly Engineering	Smith Surveying	Meskel Engineering			
<b>1</b>	<b>PROJECT INITIATION &amp; SCHEMATIC DESIGN</b>																	
A	Preliminary and General Work	20	\$5,760	24	\$6,144	30	\$7,200	40	\$7,040	10	\$1,120	\$27,264						
B	Site and Record Drawing Review	14	\$4,032	12	\$3,072	20	\$4,800	20	\$3,520		\$0	\$15,424						
C	Surveying Services		\$0		\$0		\$0		\$0		\$0			\$42,015.00				
D	Preliminary Engineering (10% Submittal)	60	\$17,280	80	\$20,480	50	\$12,000	90	\$15,840	20	\$2,240	\$67,840	\$4,540					
<b>TASK 1 SUBTOTAL</b>		<b>94</b>	<b>\$ 27,072</b>	<b>116</b>	<b>\$ 29,696</b>	<b>100</b>	<b>\$ 24,000</b>	<b>150</b>	<b>\$ 26,400</b>	<b>30</b>	<b>\$ 3,360</b>	<b>\$ 110,528</b>	<b>\$ 4,540</b>	<b>\$ 42,015</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$157,083</b>
<b>2</b>	<b>CONCEPTUAL DESIGN</b>																	
A	Conceptual Design Document (30% Submittal)	28	\$8,064	120	\$30,720	120	\$28,800	164	\$28,864	24	\$2,688	\$99,136	\$4,540					
B	Geotechnical Services		\$0		\$0		\$0		\$0		\$0				\$46,700.00			
C	Subsurface Utility Engineering		\$0		\$0		\$0		\$0		\$0			\$17,860.00				
D	Design Criteria	36	\$10,368	60	\$15,360	60	\$14,400	24	\$4,224		\$0	\$44,352						
<b>TASK 2 SUBTOTAL</b>		<b>64</b>	<b>\$ 18,432</b>	<b>180</b>	<b>\$ 46,080</b>	<b>180</b>	<b>\$ 43,200</b>	<b>188</b>	<b>\$ 33,088</b>	<b>24</b>	<b>\$ 2,688</b>	<b>\$ 143,488</b>	<b>\$ 4,540</b>	<b>\$ 17,860</b>	<b>\$ 46,700</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$212,588</b>
<b>3</b>	<b>FINAL DESIGN</b>																	
A	60% Submittal	36	\$10,368	44	\$11,264	90	\$21,600	150	\$26,400	36	\$4,032	\$73,664	\$11,940				\$4,426.00	
B	60% Review Meeting	32	\$9,216	32	\$8,192	32	\$7,680		\$0		\$25,088							
C	90% Submittal	30	\$8,640	34	\$8,704	44	\$10,560	140	\$24,640	36	\$4,032	\$56,576	\$4,540			\$10,000.00		
D	90% Review Meeting	36	\$10,368	24	\$6,144	36	\$8,640		\$0		\$25,152							
E	100% Submittal	36	\$10,368	30	\$7,680	44	\$10,560	130	\$22,880	32	\$3,584	\$55,072	\$4,540			\$5,000.00		
F	Bid Submittal	30	\$8,640	40	\$10,240	20	\$4,800	18	\$3,168	20	\$2,240	\$29,088						
<b>TASK 3 SUBTOTAL</b>		<b>200</b>	<b>\$ 57,600</b>	<b>204</b>	<b>\$ 52,224</b>	<b>266</b>	<b>\$ 63,840</b>	<b>438</b>	<b>\$ 77,088</b>	<b>124</b>	<b>\$ 13,888</b>	<b>\$ 264,640</b>	<b>\$ 21,020</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 15,000</b>	<b>\$ 4,426</b>	<b>\$305,086</b>
<b>4</b>	<b>PERMITTING ASSISTANCE</b>																	
1	St. Johns County Permitting	10	\$2,880	20	\$5,120	30	\$7,200	16	\$2,816	16	\$1,792	\$19,808					\$2,133	
2	SJRWMD Permitting	10	\$2,880	24	\$6,144	40	\$9,600	16	\$2,816	12	\$1,344	\$22,784						
3	FDEP Permitting	10	\$2,880	16	\$4,096	20	\$4,800	8	\$1,408	16	\$1,792	\$14,976						
<b>TASK 4 SUBTOTAL</b>		<b>30</b>	<b>\$8,640</b>	<b>60</b>	<b>\$15,360</b>	<b>90</b>	<b>\$21,600</b>	<b>40</b>	<b>\$7,040</b>	<b>44</b>	<b>\$4,928</b>	<b>\$57,568</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,133</b>	<b>\$59,701</b>
<b>5</b>	<b>BID PHASE SERVICES</b>																	
A	Attend Pre-Bid Conference	8	\$2,304	12	\$3,072	12	\$2,880		\$0		\$0	\$8,256						
B	Interpret Bidder RFI's/Prepare Addenda	22	\$6,336	30	\$7,680	36	\$8,640	40	\$7,040	20	\$2,240	\$31,936	\$1,530					
C	Conformed Drawings and Specifications	8	\$2,304	4	\$1,024	4	\$960	20	\$3,520	4	\$448	\$7,808						
<b>TASK 5 SUBTOTAL</b>		<b>38</b>	<b>\$10,944</b>	<b>46</b>	<b>\$11,776</b>	<b>52</b>	<b>\$12,480</b>	<b>60</b>	<b>\$10,560</b>	<b>20</b>	<b>\$2,240</b>	<b>\$48,000</b>	<b>\$1,530</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>\$49,530</b>
Subtotal		426	\$122,688	606	\$155,136	688	\$165,120	876	\$154,176	242	\$27,104	\$624,224	\$31,630	\$59,875	\$46,700	\$15,000	\$6,559	\$783,988
<b>SUBTOTAL TASK 1 - 5</b>																		
<b>6</b>	<b>CONSTRUCTION PHASE SERVICES</b>																	
A	Attend Pre-construction Conference	12	\$3,456	12	\$3,072		\$0		\$0		\$0	\$6,528						
B	Review and approve Shop Drawings	20	\$5,760	40	\$10,240	40	\$9,600					\$25,600	\$12,140			\$5,000		
C	Attend Monthly Construction Progress Meetings (up to 19) and other Services During Construction	120	\$34,560	140	\$35,840	160	\$38,400					\$108,800						
D	Interpret Contractor RFI's/Prepare Responses ( up to 20)	8	\$2,304	20	\$5,120	30	\$7,200		\$0	40	\$4,480	\$19,104						
E	Provide Clarified drawings and Specifications as needed	4	\$1,152	12	\$3,072	40	\$7,200	40	\$7,040		\$0	\$18,464						
F	Review Asset Management Information submittals and review monthly as-built redlines	20	\$5,760	60	\$15,360	60	\$9,600					\$30,720						
G	Prepare FDEP Certificate of Completion	8	\$2,304	8	\$2,048	8	\$1,920		\$0		\$0	\$6,272						
H	Participate in Substantial/Final Completion Review	8	\$2,304	8	\$2,048	8	\$1,920		\$0		\$0	\$6,272						
I	Review and Approve final O&M Manuals	12	\$3,456	20	\$5,120	40	\$9,600		\$0		\$0	\$18,176						
J	Record Drawings	8	\$2,304	20	\$5,120	10	\$2,400	20	\$3,520	40	\$4,480	\$17,824						
<b>TASK 6 SUBTOTAL</b>		<b>220</b>	<b>\$63,360</b>	<b>340</b>	<b>\$87,040</b>	<b>396</b>	<b>\$87,840</b>	<b>60</b>	<b>\$10,560</b>	<b>80</b>	<b>\$8,960</b>	<b>\$257,760</b>	<b>\$12,140</b>	<b>\$0</b>	<b>\$0</b>	<b>\$5,000</b>	<b>\$0</b>	<b>\$274,900</b>
Subtotal		220	\$63,360	340	\$87,040	396	\$87,840	60	\$10,560	80	\$8,960	\$257,760	\$12,140	\$0	\$0	\$5,000	\$0	\$274,900
<b>SUBTOTAL TASK 6</b>																		
<b>TOTAL TASK 1 - 6</b>																		
<b>\$1,058,888</b>																		





JEA  
 ATTN ACCTS PAYABLE DEPT  
 PO BOX 4910  
 JACKSONVILLE FL  
 32201-4910

PER YOUR REQUEST, WE HAVE ESTIMATED REPAIRS ON THE MACHINE LISTED BELOW. A REPAIR DESCRIPTION WITH LABOR AND/OR PARTS IS ATTACHED. UPON DISASSEMBLY OF THE COMPONENT(S) TO BE REPAIRED, ADDITIONAL PARTS AND LABOR MAY BE NECESSARY. IF SO, A QUOTE FOR ADDITIONAL REPAIRS WILL BE FORWARDED TO YOU FOR APPROVAL. NOTE: AN AUTHORIZED REPRESENTATIVE OF YOUR COMPANY SHOULD SIGN AND RETURN THIS REPAIR ESTIMATE. ONLY UPON RECEIPT OF THE SIGNED ESTIMATE WILL REPAIRS BE PERFORMED. A PURCHASE ORDER NUMBER SHOULD BE SUPPLIED IF REQUIRED BY YOUR COMPANY.

CUSTOMER NO.	QUOTE NO.	DATE	CONTACT
024032	111054	5/21/2024	MATT LYNN
PHONE NO.	FAX NO.	EMAIL	
9049450688		lynnmc@jea.com	
MODEL	MAKE	SERIAL NO.	
TC55	TEREX	2230576948	
UNIT NO.	HOURS	WO NO.	P.O. NO.
	1659		

#### INSTALL POWER INVERTER

NOTES:

INSTALL POWER INVERTER AND GFCI OUTLET

Description	Qty	Unit Price	Ext Price
2400 WATT, 12V INV	1.00	2,253.09	2,253.09
<b>Total Estimated Parts:</b>			2,253.09

Description	Ext Price
SHOP LABOR REV	1,680.00
<b>Total Estimated Labor:</b>	1,680.00

**Segment AA Total:** 3,933.09

#### INSTALL LIGHT(S)

NOTES:

INSTALL WORK LIGHTS, STROBES, BIN LIGHTS, GO LIGHTS, LEDS IN CARGO AREA

Description	Qty	Unit Price	Ext Price
GO LIGHT	2.00	588.09	1,176.18
TRUCK-LITE SUPER44	4.00	85.08	340.32

Award #8 Supporting Documents 5/30/24

4" GROMMET	4.00	2.92	11.68
LIGHT,STROBE,4-3/8	6.00	77.50	465.00
PERIMETER ENHANCEM	6.00	191.39	1,148.34

**Total Estimated Parts:** 3,141.52

<b>Description</b>			<b>Ext Price</b>
SHOP LABOR REV			4,368.00
		<b>Total Estimated Labor:</b>	4,368.00

**Segment BA Total:** 7,509.52

---

**INSTALL TOOL BOX**

NOTES:  
INSTALL JOB BOX AND ALUMINUM RUBBER GOODS BIN

<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Ext Price</b>
48X24X28.25 JOBBOX	1.00	977.65	977.65
		<b>Total Estimated Parts:</b>	977.65

<b>Description</b>			<b>Ext Price</b>
SHOP LABOR REV			672.00
		<b>Total Estimated Labor:</b>	672.00

<b>Description</b>			<b>Ext Price</b>
MISC SUPPLIES			500.00
		<b>Total Estimated Misc:</b>	500.00

**Segment CA Total:** 2,149.65

---

**INSTALL BRACKET CHASSIS**

NOTES:  
INSTALL CONE HOLDER AND LADDER RACK

<b>Description</b>	<b>Qty</b>	<b>Unit Price</b>	<b>Ext Price</b>
LADDER STORAGE	1.00	3,046.45	3,046.45
		<b>Total Estimated Parts:</b>	3,046.45

<b>Description</b>			<b>Ext Price</b>
SHOP LABOR REV			1,176.00
		<b>Total Estimated Labor:</b>	1,176.00

<b>Description</b>			<b>Ext Price</b>
CONE HOLDER			660.55
		<b>Total Estimated Misc:</b>	660.55

**Segment DA Total:** 4,883.00

---

**INSTALL WATER TANK**

NOTES:

INSTALL WATER TANK

Description	Ext Price
SHOP LABOR REV	504.00
<b>Total Estimated Labor:</b>	504.00

Description	Ext Price
WATER TANK	1,486.25
<b>Total Estimated Misc:</b>	1,486.25
<b>Segment EA Total:</b>	1,990.25

---

**INSTALL CAMERA**

NOTES:

INSTALL CAMERA AND RADIO WITH STEERING WHEEL CONTROLS

Description	Qty	Unit Price	Ext Price
CABLE EXTESION	1.00	14.24	14.24
STEERING WHEEL CONTROL	1.00	33.52	33.52
BACK UP CAMERA	1.00	80.63	80.63
DOUBLE DIN RADIO	1.00	748.56	748.56
<b>Total Estimated Parts:</b>			876.95

Description	Ext Price
SHOP LABOR REV	1,680.00
<b>Total Estimated Labor:</b>	1,680.00

Description	Ext Price
MISC SUPPLIES	75.00
<b>Total Estimated Misc:</b>	75.00
<b>Segment FA Total:</b>	2,631.95

---

**INSTALL ELECTRICAL**

NOTES:

INSTALL ACCESSORY SPLIT FUSE BLOCK, ADDITIONAL DC ACCESSORY OUTLET, AND BATTERY DISCONNECT SWITCH. MASTER SWITCH WITH LOCKOUT TAG OUT IN CAB

Description	Qty	Unit Price	Ext Price
COLE HERSEY 880175	1.00	148.02	148.02
200A BREAKER	1.00	74.31	74.31
FUSE BLOCK #5032	1.00	129.90	129.90

12VDC SPRNGCLS LID

1.00

30.58

30.58

**Total Estimated Parts:**

382.81

**Description**

SHOP LABOR REV

**Ext Price**

1,008.00

**Total Estimated Labor:**

1,008.00

**Segment GA Total:**

1,390.81

**INSTALL AIR SUPPLY VALVE**

NOTES:

TRACTOR PROTECTION VALVE

RELOCATE GLADHANDS TO CENTER OF BUMPER

**Description****Qty****Unit Price****Ext Price**

TP3 Type Tractor P

1.00

25.45

25.45

GLADHAND EXTENSION

1.00

50.84

50.84

**Total Estimated Parts:**

76.29

**Description**

SHOP LABOR REV

**Ext Price**

336.00

**Total Estimated Labor:**

336.00

**Segment HA Total:**

412.29

**REMOVE HANDLE ASSEMBLY**

NOTES:

REMOVE TOOL CIRCUIT HANDLE AND CAP HOSES ON VALVE

**Description**

SHOP LABOR REV

**Ext Price**

168.00

**Total Estimated Labor:**

168.00

**Description**

CAPS/PLUGS

**Ext Price**

50.00

**Total Estimated Misc:**

50.00

**Segment HB Total:**

218.00

**INSTALL OVERHEAD GUARD**

NOTES:

INSTALL CAB GUARD

**Description**

SHOP LABOR REV

**Ext Price**

4,032.00

**Total Estimated Labor:**

4,032.00

Description	Ext Price
SAND BLAST AND PAINT	1,500.00
CAB GUARD	15,031.66
<b>Total Estimated Misc:</b>	16,531.66
<b>Segment JA Total:</b>	20,563.66

---

**INSTALL REACH/MAST BUMPER STOPS**

NOTES:  
INSTALL REAR BUMPER STOPS

Description	Ext Price
SHOP LABOR REV	504.00
<b>Total Estimated Labor:</b>	504.00

Description	Ext Price
BUMPER STOPS	227.85
<b>Total Estimated Misc:</b>	227.85
<b>Segment KA Total:</b>	731.85

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**INSTALL SAFETY**

NOTES:  
INSTALL SPOT MIRRORS, LUG NUT INDICATORS, DEAD MAN KIT

Description	Qty	Unit Price	Ext Price
Loose Wheel Nut In	4.00	7.54	30.16
LED BUMPER GUIDES	1.00	166.97	166.97
TRIPOD MIRROR SET	1.00	142.79	142.79
<b>Total Estimated Parts:</b>			339.92

Description	Ext Price
DEAD MAN KIT	500.00
<b>Total Estimated Misc:</b>	500.00
<b>Segment MA Total:</b>	839.92

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**INSTALL LATCH / LOCK MECHANISM**

NOTES:  
INSTALL AUTOMATIC BOOM LATCH

Description	Qty	Unit Price	Ext Price
AUTO BOOM LATCH	1.00	3,375.73	3,375.73

	<b>Total Estimated Parts:</b>	3,375.73
<b>Description</b>		<b>Ext Price</b>
SHOP LABOR REV		2,352.00
	<b>Total Estimated Labor:</b>	2,352.00
	<b>Segment QA Total:</b>	5,727.73
<hr/>		
	<b>Total Segments:</b>	52,981.72
<hr/>		
<b>ENVIRONMENTAL/MISCELLANEOUS</b>		300.00
<b>SUB TOTAL (BEFORE TAXES)</b>		53,281.72
<b>TOTAL ESTIMATE</b>		53,281.72
<hr/>		

I hereby authorize the above repair work to be done along with the necessary materials. Ring Power Corporation and its employees may operate above equipment for purposes of testing. Inspection or delivery at my risk. An expressed mechanics lien is acknowledged on equipment to secure the cost of all repairs thereto. Ring Power Corporation is not responsible for loss or damage to equipment in case of fire, theft, accident, or any other cause beyond our control. Replaced parts will be held for a period of ten days after work completion. The cost of labor and parts in determining any estimate shall be borne by the customer.

PO#: \_\_\_\_\_ Authorized Name: \_\_\_\_\_ (signature)

Date: \_\_\_\_\_ (print)

***Thank you for this opportunity to serve your company***

**CONTACT INFORMATION:**

Prepared by: John Kilgore Phone: 904-237-9400 Email: John.Kilgore@RingPower.Com Fax:

**JOB SITE: -**

- This estimate is made subject to buyer's acceptance within (10) ten days from this date
- All prices are subject to change without notice, and those in effect on date of shipment shall prevail
- Terms are Net 30 Days from receipt of invoice
- Estimate excludes sales tax, incoming freight, environmental and additional charges for parts/labor not included in the above mentioned.
- Customer will be contacted should estimate exceed 10%

**THIS WORK ORDER IS SUBJECT TO THE FOLLOWING TERMS AND CONDITIONS:**

1. **AUTHORITY TO PERFORM REPAIRS** - It is understood that, "upon receipt" of any item of equipment for repair, maintenance or other work, Ring Power may examine the item of equipment as to work which Ring Power may suggest to be performed in addition to whatever work, if any, might have been requested by customer. All work (requested by customer or suggested by Ring Power) to be noted on a form as supplied by Ring Power.
  - a. **Time and Material Work** - Ring Power will proceed with the work agreed upon at current labor and parts prices.
  - b. **Firm Price** - If requested, a firm price in writing will be given to the customer for labor and/or parts to do specific repair. Any agreed a upon repair order not covered by a firm written quotation will be billed at current time and material prices
  - c. **Unforeseen Problems or Additional Repairs**. In the event that during the course of the Work, additional repair work is found to be necessary pursuant to Ring Power's examination and inspection of the Equipment, then in such event Ring Power will attempt to communicate with the Customer as to the additional repair work; provided, however, that in the event Ring Power is unable to communicate with the Customer, then Ring Power, at its sole discretion, shall have the absolute right to cease any and all repairs on the Equipment until such time as the additional repairs are discussed with the Customer. In the event the Customer consents to the additional repairs, Ring Power shall have the right to proceed with the repair of the same without further communication with the Customer and any and all additional repairs will be charged to the Customer at current time and material prices.
2. **HOLD HARMLESS AGREEMENT FOR CUSTOMER PARTICIPATION IN SERVICE WORK** - In the event customer or customers' personnel assists our mechanics in performing service work, customer agrees to hold harmless and fully indemnify Ring Power for injuries or damages to anyone arising out of customer assisting Ring Power personnel in servicing or repairing customer's equipment.
3. **WARRANTY INFORMATION** - Ring Power warrants the work performed to be free from defects in material and workmanship for a period of ninety days. Ring Power's obligation under this warranty shall be limited to the repair or replacement at Ring Power's premises of those new parts previously installed or labor previously performed demonstrated to be defective. SUCH REMEDY SHALL CONSTITUTE CUSTOMER'S SOLE AND EXCLUSIVE REMEDY AND CUSTOMER HEREBY AGREES THAT NO OTHER REMEDY (INCLUDING, BUT NOT LIMITED TO CLAIMS FOR INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES, OR ANY CAUSE, LOSS, ACTION, CLAIM OR DAMAGE, INCLUDING LOSS OF TIME, WHATSOEVER, OR INJURY TO PERSON OR PROPERTY OR ANY OTHER CONSEQUENTIAL DAMAGE OR INCIDENTAL OR ECONOMIC LOSS) SHALL BE AVAILABLE TO CUSTOMER. THIS WARRANTY IS EXPRESSLY IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTIES OR MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. SUBSTANDARD REPAIR WORK MAY BE PERFORMED UPON REQUEST OF CUSTOMER AND ACCORDING TO CUSTOMER'S INSTRUCTIONS BUT SUCH WORK WILL CARRY ABSOLUTELY NO WARRANTY WHATSOEVER. CUSTOMER FURTHER ACKNOWLEDGES AND AGREES THAT NO VERBAL CONTRACTS, AGREEMENTS OR WARRANTIES OTHER THAN WHAT IS SET FORTH HEREIN HAVE BEEN RECEIVED OR GIVEN.
4. **PAYMENT** - Customer will make payment for services rendered by Ring Power pursuant to this work order at such times and in such manner as may be prescribed by Ring Power. In the event of nonpayment by a customer, the cost incurred by Ring Power in collecting the indebtedness, including attorney's fees and expenses, both in the trial court and on any and all appeals, with interest at the maximum rate allowed by law from date of expenditure, shall be added to the principal amount of the indebtedness owed to Ring Power. These provisions are not exclusive and Ring Power may elect other remedies at law and at equity.
5. **RISK OF LOSS** - Ring Power carries an Equipment Floater Insurance Policy covering all risk (except war, wear and tear, etc.) for the current value (replacement cost less depreciation) on customer's equipment in Ring Power's custody or control. All risk of loss and damage not covered in above policy shall be borne solely by its owner.
6. **SEVERABILITY CLAUSE** - Any provisions of this Agreement found to be prohibited by law shall be immediately ineffective to the extent of such prohibition without invalidating the rest of this Agreement.
7. **APPLICABLE LAW** - This Agreement shall be deemed to be governed by the laws of the State of Florida.





## Award #8 Supporting Documents 5/30/24

### *Certification of Single Source or Emergency Procurement*

Please use this form to certify a Single Source or Emergency Procurement complies with the requirements of the JEA Procurement Code. The JEA Procurement Code defines a Single Source and Emergency Procurement as follows:

#### **3-112 Single Source**

A Contract may be awarded for Supplies or Services as a Single Source when, pursuant to the Operational Procedures, the Chief Procurement Officer determines that:

- (a) there is only one justifiable source for the required Supplies or Services; **Note: Please provide justification.**
- (b) the Supplies or Services must be a certain type, brand, make or manufacturer due to the criticality of the item or compatibility within a JEA utility system, and such Supplies or Services may not be obtained from multiple sources such as distributors; **Note: If this is a Single Source Standard or OEM, please provide proper backup documentation.**
- (c) the Services are a follow-up of Services that may only be done efficiently and effectively by the Vendor that rendered the initial Services to JEA, provided the Procurement of the initial Services was competitive;
- (d) at the conclusion of a Pilot Project under Section 3-118 of this Code, the Procurement of Supplies or Services tested during the Pilot Project, provided the Vendor was competitively selected for the Pilot Project.

#### **3-113 Emergency Procurements**

In the event of an Emergency, the Chief Procurement Officer may make or authorize an Emergency Procurement, provided that Emergency Procurements shall be made with as much competition as practicable under the circumstances. A written Determination of the basis for the Emergency and for the selection of the particular Vendor shall be included in the Procurement file.

For purposes of this Section 3-113, an "Emergency" means any one of the following:

- (a) a reasonably unforeseen breakdown in machinery;
- (b) an interruption in the delivery of an essential governmental service or the development of a circumstance causing a threatened curtailment, diminution, or termination of an essential service;
- (c) the development of a dangerous condition causing an immediate danger to the public health, safety, or welfare or other substantial loss to JEA;
- (d) an immediate danger of loss of public or private property;
- (e) the opportunity to secure significant financial gain, to avoid delays to any Governmental Entity or avoid significant financial loss through immediate or timely action; or (f) a valid public emergency certified by the Chief Executive Officer.

#### **Please provide the following information:**

##### **Vendor Name:**

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##### **Description of Services or Supplies provided by Vendor:**

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# Award #8 Supporting Documents 5/30/24

**Certification:**

I the undersigned certify that to the best of my knowledge, no JEA employee has, either directly or indirectly, a financial interest in this Single Source Emergency Procurement, and

I the undersigned certify that this procurement meets the requirements of a (choose one of the following):

**Single Source Procurement.** Please state which subsection of Section 3-112 above applies to this Single Source Procurement: 3-112(c)

OR

**Emergency Procurement** - Please state which subsection of Section 3-113 above applies to this Emergency Procurement: \_\_\_\_\_



\_\_\_\_\_  
**Signature of JEA Business Unit Chief (or designee)**

\_\_\_\_\_  
May 24, 2024

**Date**

\_\_\_\_\_  
Joseph E. Orfano, Deputy CFO

\_\_\_\_\_  
**Name of JEA Business Unit Chief (or designee)**

**This certification shall be attached to the Purchase Order when it is routed for approval. A Single Source or Emergency Procurement shall be reported to the JEA Board in accordance with Section 1-110 of the JEA Procurement Code.**

## Award #8 Supporting Documents 5/30/24

**From:** [Orfano, Joseph E](#)  
**To:** [Stewart, Halley J](#); [Hrivnak, Patricia J](#)  
**Cc:** [Oca, Christi L](#); [Bayouth, Edward W](#); [Brunell, Baley L](#); [Nunziato, Christine T](#); [Phillips, Ted](#)  
**Subject:** RE: FW: Request for Single Source to Ring Power - Signature Request  
**Date:** Friday, May 24, 2024 9:53:52 AM  
**Attachments:** [LP-Scan-20245124-095116AM.pdf](#)

---

Here you go, Halley.

Thank you,

**Joe Orfano**

Deputy Chief Financial Officer

Mobile: (904) 677-1873

---

**From:** Stewart, Halley J. <reimhj@jea.com>  
**Sent:** Friday, May 24, 2024 9:01 AM  
**To:** Hrivnak, Patricia J <hrivpj@jea.com>; Orfano, Joseph E <orfaje@jea.com>  
**Cc:** Oca, Christi L <LittCL@jea.com>; Bayouth, Edward W. <bayoew@jea.com>; Brunell, Baley L <brunbl@jea.com>; Nunziato, Christine T <nunzct@jea.com>; Stewart, Halley J. <reimhj@jea.com>; Phillips, Ted <philtb2@jea.com>  
**Subject:** RE: FW: Request for Single Source to Ring Power - Signature Request

Hi Patty,

Yes, if Joe could provide his signature, that would be great!

Joe - Please find the Single Source Certification attached for signature. Thank you!

**Thank you,  
Halley Stewart**

Purchasing Agent Senior

Mobile: (904) 874-0307

Email: [Reimhj@jea.com](mailto:Reimhj@jea.com)

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**From:** Hrivnak, Patricia J <[hrivpj@jea.com](mailto:hrivpj@jea.com)>  
**Sent:** Friday, May 24, 2024 8:48 AM

## Award #8 Supporting Documents 5/30/24

**To:** Stewart, Halley J. <[reimhj@jea.com](mailto:reimhj@jea.com)>; Phillips, Ted <[philtb2@jea.com](mailto:philtb2@jea.com)>; Orfano, Joseph E <[orfaje@jea.com](mailto:orfaje@jea.com)>

**Cc:** Oca, Christi L <[LittCL@jea.com](mailto:LittCL@jea.com)>; Bayouth, Edward W. <[bayoew@jea.com](mailto:bayoew@jea.com)>; Brunell, Baley L <[brunbl@jea.com](mailto:brunbl@jea.com)>; Nunziato, Christine T <[nunzct@jea.com](mailto:nunzct@jea.com)>

**Subject:** RE: FW: Request for Single Source to Ring Power - Signature Request

Good morning Halley!

Since Ted is out of the country and has limited email access could Joe Orfano, Deputy CFO and copied, sign so that everything gets completed in time?

Thank you!

*Patty Hrivnak*

Executive Assistant

904.505.8820 ( c )



---

**From:** Stewart, Halley J. <[reimhj@jea.com](mailto:reimhj@jea.com)>

**Sent:** Friday, May 24, 2024 8:29 AM

**To:** Phillips, Ted <[philtb2@jea.com](mailto:philtb2@jea.com)>

**Cc:** Oca, Christi L <[LittCL@jea.com](mailto:LittCL@jea.com)>; Bayouth, Edward W. <[bayoew@jea.com](mailto:bayoew@jea.com)>; Brunell, Baley L <[brunbl@jea.com](mailto:brunbl@jea.com)>; Nunziato, Christine T <[nunzct@jea.com](mailto:nunzct@jea.com)>; Hrivnak, Patricia J <[hripvj@jea.com](mailto:hripvj@jea.com)>

**Subject:** FW: Request for Single Source to Ring Power - Signature Request

Good morning Ted,

Thank you for providing your approval. This award is planned to come before the Awards Committee on 5/30/24.

I know you have limited access to email currently, are you able to sign the attached Single Source Certification so that we may include it as awards back up? Thank you!

**Thank you,  
Halley Stewart**

Purchasing Agent Senior

Mobile: (904) 874-0307

Email: [Reimhj@jea.com](mailto:Reimhj@jea.com)

## Award #8 Supporting Documents 5/30/24

**From:** Phillips, Ted [philtb2@jea.com](mailto:philtb2@jea.com)  
**Sent:** Thursday, May 23, 2024 2:12 PM  
**To:** Brunell, Baley L [brunbl@jea.com](mailto:brunbl@jea.com)  
**Cc:** Oca, Christi L [LittCL@jea.com](mailto:LittCL@jea.com); Hightower, Justin P [highjp@jea.com](mailto:highjp@jea.com)  
**Subject:** Re: Request for Single Source to Ring Power

Yes, I approve.

Thanks  
Ted

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**From:** Brunell, Baley L <[brunbl@jea.com](mailto:brunbl@jea.com)>  
**Sent:** Thursday, May 23, 2024 5:41:57 PM  
**To:** Phillips, Ted <[philtb2@jea.com](mailto:philtb2@jea.com)>  
**Cc:** Oca, Christi L <[LittCL@jea.com](mailto:LittCL@jea.com)>; Hightower, Justin P <[highjp@jea.com](mailto:highjp@jea.com)>  
**Subject:** FW: Request for Single Source to Ring Power

Hi Ted,

When you are able, can you please approve this sole source to Ring Power to complete upfits since they are the authorized retailer of Terex aerial trucks.

Thank you,  
Baley

**From:** Oca, Christi L <[LittCL@jea.com](mailto:LittCL@jea.com)>  
**Sent:** Wednesday, May 22, 2024 5:52 PM  
**To:** Brunell, Baley L <[brunbl@jea.com](mailto:brunbl@jea.com)>  
**Cc:** Hightower, Justin P <[highjp@jea.com](mailto:highjp@jea.com)>  
**Subject:** Request for Single Source to Ring Power

Baley,

Due to the lead times for custom aerial assets (3+ years), we purchased six (6) stock 55' bucket trucks from Ring Power. The intent with the stock units was to do upfits as close to the custom JEA specifications as we could to meet the business groups' needs. These upfits include items such as the cab guard, safety items such as lighting and mirrors, along with the fabrication of some specialty bins needed by the teams. Ring Power was selected as the upfitter for the Terex aerial assets since they are the authorized distributors for Terex and most familiar with the trucks. The six vehicles are ready for the upfits and this single source form is to use Ring Power as the upfit installer.

## Award #8 Supporting Documents 5/30/24

Due to the cost, we will need to go to awards and are trying to do that quickly. If given a PO in the next couple of weeks, Ring Power is confident they can complete the upfits prior to the end of the FY.

Single source forms for our team are required to be approved by Ted. Can you please get Ted's approval for this?

Thank you!

**Christi Oca**

Associate Mgr Fleet Capital & Logistics Support

Direct: (904) 665-4269

Mobile: (904) 708-0080



**From:** Phillips, Ted [philtb2@jea.com](mailto:philtb2@jea.com)  
**Sent:** Thursday, May 23, 2024 2:12 PM  
**To:** Brunell, Baley L [brunbl@jea.com](mailto:brunbl@jea.com)  
**Cc:** Oca, Christi L [LittCL@jea.com](mailto:LittCL@jea.com); Hightower, Justin P [highjp@jea.com](mailto:highjp@jea.com)  
**Subject:** Re: Request for Single Source to Ring Power

Yes, I approve.

Thanks

Ted

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**Sent:** Thursday, May 23, 2024 5:41:57 PM  
**To:** Phillips, Ted <[philtb2@jea.com](mailto:philtb2@jea.com)>  
**Cc:** Oca, Christi L <[LittCL@jea.com](mailto:LittCL@jea.com)>; Hightower, Justin P <[highjp@jea.com](mailto:highjp@jea.com)>  
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**Christi Oca**

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