

JEA Awards Agenda

October 24, 2024

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 10/17/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Single Source	Single Source - Oracle E-Business Suite (EBS) Oracle Databases, Middleware, and Hardware w/ Maintenance and Support	Selders	ORACLE AMERICA INC.	O&M	\$7,895,146.54	N/A	\$7,895,146.54	N/A	Three (3) Years w/No renewals Begin: 10/1/2024 End: 09/30/2027	N
<p>For Additional Information Contact: Angel Iosua</p> <p>This request is for a three year single source renewal of Oracle support from 10/01/2024 to 09/30/2027 for \$7,895,146.54. JEA began purchasing Oracle's technical maintenance support services for Oracle's E-Business Suite (EBS), Oracle Databases, Middleware and Hardware in the mid-1990s. Oracle's EBS suite of applications are used for JEA's back-office processes including, but not limited to, Financials (General Ledger, Projects Costing, Accounts Payable, Receivables), Human Resources (HR Core, Payroll, Benefits, Timecards) and Supply Chain (Purchasing, iProcurement, Warehouse Mgmt, Inventory). A few of the specific ways JEA utilizes Oracle support include incident restorations, searching for solutions, downloading patches and updates, accessing proactive support tools, and creating service requests.</p> <p>JEA discontinued several line items from the previous contract due to its migration to Oracle Cloud Infrastructure (OCI). The migration to OCI allows JEA to use Oracle-owned hardware to host all of its Enterprise Resource Planning (ERP) applications, eliminating the need to maintain costly Exadata/Exalogic servers. In FY24, JEA exercised a one-year contract for Oracle-EBS in the amount of \$2,459,816.01. JEA then negotiated a three-year contract instead of a one-year with the annual uplift reduced from 8% per year totalling \$828,397.00 in cost savings over the term of the contract. The new negotiated three year contract includes a 2% increase in the first year, a 4.5% increase in the second year and a 4% increase in the third year, which delayed the award's presentation to the committee. Oracle has granted JEA a 30-day grace period until 10/31/2024 to execute this renewal without requiring ratification.</p>											
3	Invitation for Bid (IFB)	1411832447 IFB-Underground Fiber Optic Cable Repair and Maintenance	Wheeler, K.	Cook Electrical, Inc.	O&M & Capital	\$2,157,902.00	N/A	\$2,157,902.00	N/A	Five (5) Years with Two (2) -One (1) Year renewals Begin: 12/1/2024. End: 11/30/2029	N
<p>Advertised: 8/26/2024 Opened:9/24/24 Three (3) Bids Received Cook Electrical, Inc. -\$2,157,902.00 Nex-Gen Fiber Services -\$3,000,586.00 SPE Utility Contractors FD LLC -\$5,445,313.00 For Additional Information contact: Angel Iosua</p> <p>The purpose of this Invitation For Bid is to evaluate and select a vendor that can provide for fiber optic cable underground, repair, & maintenance services as needed at various JEA sites.This scope of work includes underground fiber optic cable, maintenance/non-emergency repair, emergency repair, and provide emergency restoration that includes any and all materials and labor within the JEA service area. Emergency restoration services shall be provided within two (2) hours of formal written notification via email to designated Respondent's point of contact. The Company shall be responsible for all labor, equipment and consumables required to complete the specified service-related work detailed in the technical specification. Examples of work included in the scope are listed below. The rates increased 10% over current rates that were fixed and have not increased since last bid in 2018.</p> <p>This scope will include, but not limited to: 1.Trench excavation 2.Conduit installation 3.Directiona boring 4.Fiber Inner duct installation 5.Electric Manhole and Fiber manhole work 6.Fiber cable pulling 7.Minor Labor. 8.Emergency Trench excavation 9.Emergency Conduit installation 10.Emergency Directional boring 11.Emergency Fiber Inner duct installation 12.Emergency Electric Manhole and Fiber manhole work 13.Emergency Fiber cable pulling 14.Emergency Minor Labor.</p>											
4	Single Source	Single Source - Oracle C2M Licenses and Support Renewal	Selders	ORACLE AMERICA INC.	O&M	\$2,895,320.88	N/A	\$2,895,320.88	N/A	Three (3) Years w/No Renewals Begin: 10/1/2024 End: 09/30/2027	N
<p>For additional information contact: Angel Iosua</p> <p>This request, amounting to \$2,895,320.88, is for a three-year single source award for software licensing and support of Oracle's C2M system.In 2019, JEA upgraded its Customer Information System (CIS) from Customer Care & Billing (CC&B) to the more advanced Customer to Meter (C2M) solution. This upgrade enhances the centralized management of customer data, supporting JEA's critical business drivers. The award retains the same licensing as previously granted and introduces a new product: Oracle Utilities Customer Care and Billing Integration to Oracle Utilities Meter Data Management-Processor Perpetual.</p> <p>The C2M is composed of several key modules and functions now integrated in a single integrated solution, the modules are: 1. Customer Care and Billing (CC&B) 2. Meter Data Management (MDM) 3. Smart Grid Gateway Overview (SGG) 4. Service Order Management (SOM) 5. Operational Device Management (ODM) 6. Information Lifecycle Management (ILM) 7. Program Management (PM) 8. Oracle Utility Analytics (OUA)</p> <p>JEA negotiated a three-year contract instead of a one-year with the annual uplift reduced from 8% per year totalling \$301,395.88 cost savings over the term of the contract. The new three year term includes a 3.8% increase per year for the term of the contract which delayed the award's presentation to the committee. Oracle has granted JEA a 30-day grace period until 10/31/2024 to execute this renewal without requiring ratification.</p>											
	Invitation for Bid (IFB)	1411824246 IFB Solicitation for Electrical Conduit and Material for JEA Stock FY25 - FY 28	Phillips	Gresco Supply Inc. Stuart C. Irby Company Rexel USA, Inc DBA Gexpro Terra Star, LLC Wesco Distribution, Inc. DBA	Inventory	\$1,018,230.72 \$639,390.14 \$10,272.98 \$4,383.00 \$50,216.06	\$1,729,883.44	\$1,729,833.44			

5	<p>Advertised: 08/21/2024</p> <p>Opened: 09/24/2024</p> <p>Six (6) Bids Received</p> <p>For additional information contact: Lynn Rix</p> <p>The purpose of this Invitation for Bid ("IFB") is to select contracted vendors for the supply of JEA's approved electrical conduit materials used in JEA's underground electric network. This material is held in JEA's Inventory Stock and awarded based on the lowest cost to JEA with regards to pricing.</p> <p>This solicitation saw a 50% increase in bid participants and provides a cost savings of \$670,545.92 over the three (3) year term. In addition to providing savings, we believe this new award will help mitigate price volatility with quarterly indexes tracking to The Chemical Data, Inc (CDI) resin pricing index for Polyvinyl Chloride (PVC) and also the HIS Market index for High Density Polyethylene (HDPE).</p> <p>PVC conduit was included in this solicitation to replace the expiring contract. We have additionally incorporated HDPE conduit into this contract which were previously spot purchased. This contract will award (53) items across five (5) different suppliers. Those suppliers are the previous incumbent Wesco as well as Irby, Gresco, World Electric, Gex Pro, and Terra Star. Terra Star will be onboarded as a new supplier to JEA.</p>	N/A	<p>Start Date: 11/07/2024</p> <p>End Date: 11/06/2027</p> <p>Three (3) Year w/ Two (2) 1-Yr renewals</p>	N/A
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6	<p>Single Source</p> <p>For additional information contact: Jason Behr</p> <p>The turbine lube oil (TLO) cooler for Northside Unit 3 (N03) is a critical piece of equipment used to cool the turbine oil before it is supplied to the turbine bearings. Maintaining proper oil temperature is needed to prevent oil related equipment failures and varnishing that could restrict or block oil flow in the system. The OEM, Siemens, recommends inspecting and cleaning this equipment every five to seven years, and there is no record of the coolers being cleaned in the last twenty years. N03 has trouble maintaining the 110°F oil supply temperature starting in late Spring and continuing through the Summer when load is critical. Having elevated oil temperatures has caused the unit to be temporarily derated during days with high ambient temperatures. Operations, maintenance, and engineering have analyzed the cooling system connected to the turbine lube oil cooler and have determined that the issue is most likely fouling within the cooler.</p> <p>As the OEM, Siemens would be best suited to disassemble, inspect, clean, and if needed repair the turbine lube oil cooler. The style cooler that we have is obsolete and finding parts is very difficult. During the search to find vendors that had the capability to clean the TLO coolers, only Siemens was able to provide pricing for a full service (disassemble, clean, inspection, repair, and reassemble). Other vendors were only able to provide pricing for cleaning the tubes and shell by flushing only without disassembly. Flushing only will not identify or correct any issues internal to the lube oil cooler. No other vendor besides Siemens was able to quote any parts for the oil cooler. This is critical because if a broken component is found during the cleaning process, Siemens is the only vendor equipped to place an order for the replacement part(s). Availability of replacement parts is critical to completing this work within the outage timeframe.</p>	<table border="1"> <tr> <td>Single Source</td> <td>Northside, ST3 Lube Oil Cooler Inspection and Cleaning</td> <td>Erixton</td> <td>Siemens Industry, Inc.</td> <td>O&M</td> <td>\$422,632.00</td> <td>N/A</td> <td>\$422,632.00</td> </tr> </table>	Single Source	Northside, ST3 Lube Oil Cooler Inspection and Cleaning	Erixton	Siemens Industry, Inc.	O&M	\$422,632.00	N/A	\$422,632.00	N/A	<p>Project Completion</p> <p>Start Date: 11/04/2024</p> <p>End Date: 12/04/2024</p>	N/A
Single Source	Northside, ST3 Lube Oil Cooler Inspection and Cleaning	Erixton	Siemens Industry, Inc.	O&M	\$422,632.00	N/A	\$422,632.00						

Consent Agenda Action

Committee Members in Attendance	Names	
Motion by:		
Second By:		
Committee Decision		

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Ratification/Contract Increase	Hach Services and Commodities Contract	Vu	Hach Company	\$856,543.84	\$2,046,870.00	\$3,515,566.06	<p>10/11/2023 - \$204,687.00</p> <p>02/29/2024 - \$165,735.93</p> <p>08/08/2024 - \$241,729.29</p>	<p>Three (3) Years w/Two (2) /One (1) year renewals</p> <p>Start Date: 09/24/2020</p> <p>End Date 09/23/2025</p>	N	<p>Motion by:</p> <p>_____</p> <p>Second by:</p> <p>_____</p> <p>Committee Decision:</p> <p>_____</p>
				<p>DRMP, Inc., Clymer Farner Barley Surveying, LLC, Degrove Surveyors Inc., CivilSurv Design Group, Inc., ESP Associates, Inc., Pickett & Associates, Inc., Smith Surveying Group LLC, Southeastern Surveying & Mapping Corporation, WGI, Inc., A&J Land Surveyors, Inc., England, Thims & Miller Inc., JBrown Professional Group, Inc., SurvTech Solutions, Inc., CPH Inc., Clary & Associates, Inc., Causseaux Hewett & Walpole, LLC</p>	N/A	N/A	N/A				<p>Motion by:</p> <p>_____</p>

2	<p>Advertised: 06/13/2024 Responses Opened: 07/16/2024 Nineteen (19) Responses Received For additional information contact: Elaine Selders</p> <p>This award seeks approval to execute multiple continuing services contracts for Land Surveying Services, in accordance with PCode section 3-101(1)(e), since CCNA qualifies as a formal award.</p> <p>Nineteen responses were received for this RFP, all of which met the criteria for entering contract negotiations. JEA evaluated the responses based on Professional Staff Experience, Design Approach and Workplan, Company Experience and Performance, and JSEB certification. The decision was made to negotiate and award contracts to up to sixteen companies that scored 80 points or higher.</p> <p>JEA will utilize these contracts on an as-needed basis for various surveying tasks, allowing the Real Estate team flexibility to select firms based on specialty areas and their ability to complete surveys promptly.</p> <p>The estimated expenditure over five years is approximately \$1,750,000, with work distributed among suppliers according to their expertise.</p> <p>A Master Service Agreement (MSA) will be executed with each company, and purchase orders will be issued for individual projects as task orders. The MSAs will govern the transaction terms, with maximum indebtedness specified in the task orders.</p> <p>As per the Procurement Code, any task order with a maximum indebtedness exceeding \$300,000.00 annually per vendor will be submitted to the Awards Committee for approval.</p> <p>DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:</p>	N/A	<p>Five (5) years with Five (5) - One (1) year renewals Begin: 12/01/2024 End: 11/30/2029</p>	<p>Y N/A - Smith Surveying Group LLC; N/A - A&J Land Surveyors, Inc.</p>	<p>_____</p> <p>Second by:</p> <p>_____</p> <p>Committee Decision:</p> <p>_____</p>
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3	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; text-align: center;">Single Source</td> <td style="width: 15%;">Fulton Cut Crossing Conductor</td> <td style="width: 10%;">Melendez</td> <td style="width: 15%;">Southwire</td> <td style="width: 10%; text-align: center;">\$1,147,631.00</td> <td style="width: 10%; text-align: center;">N/A</td> <td style="width: 10%; text-align: center;">\$1,147,631.00</td> </tr> </table> <p>Single Source For additional information contact: Jason Behr</p> <p>Jax Port and JEA entered into an agreement where JEA would replace the power lines across the Futon Cut in order to increase clearances that would allow for higher air draft ships to reach the Jax Port Terminal. JEA is being reimbursed monthly by Jax Port for the design, construction, and materials direct costs. With regards to the proposed conductor purchase, JEA evaluated the technical requirements and identified ACCS C7 conductor as the project suitable product. JEA will purchase and send a separate invoice to Jax Port for reimbursement.</p> <p>The ultimate goal of the project is to raise the conductors high enough to accommodate 205-foot tall air draft ships at high tide. The lowest conductor would need to be at a height of at least 225 feet above high tide to provide sufficient air gap electrical clearances. The overall span will increase from about 1,650 feet to approximately 1,926 feet across the river, making it more difficult to meet the required clearance requirements. Utilizing a high performance low sag conductor significantly reduces the height of proposed towers by approximately 39 feet. The reduction in tower heights translates to significantly lower civil work of foundations and significantly lower priced structures; this is anticipated to be approximately \$5M - \$6M in cost reductions over structures needed to support JEA's legacy conductor. Additionally, the ACCS C7 conductor is being proposed for its reliability and constructability. It avoids the core's single point of failure, utilizes familiar ACSS hardware & installation methods and does not require pre-tensioning. While the cost of the ACCS C7 high performance conductor at \$1,147,631 is 144% higher cost than JEA comparable standard legacy conductor, staff considers the costs to be reasonable and recommends to source this conductor for the project.</p> <p>DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:</p>	Single Source	Fulton Cut Crossing Conductor	Melendez	Southwire	\$1,147,631.00	N/A	\$1,147,631.00	N/A	One-Time Purchase	N/A	<p>_____</p> <p>Motion by:</p> <p>_____</p> <p>Second by:</p> <p>_____</p> <p>Committee Decision:</p> <p>_____</p>
Single Source	Fulton Cut Crossing Conductor	Melendez	Southwire	\$1,147,631.00	N/A	\$1,147,631.00						

Informational Items

1										<p>_____</p> <p>Motion by:</p> <p>_____</p> <p>Second by:</p> <p>_____</p>
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Consent and Regular Agenda Signatures

Budget	Name/Title	_____
Awards Chairman	Name/Title	_____
Procurement	Name/Title	_____
Legal	Name/Title	_____