

# Welcome to the

## Awards Meeting

**December 19, 2024, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Sarah Millsap** by telephone at **(904) 776-4311** or by email at **millse@jea.com** if you experience any technical difficulties during the meeting.

**JEA Awards Agenda**

**December 19, 2024**

**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 12/12/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Renewal	1410375246 - Cisco Contract Center Managed Services Contract # - JEA10746	Datz	PROSYS	O&M	\$480,000.00	\$416,286.00	\$1,248,858.00	\$1,762,725.80	08/31/2022- \$9,950.80 10/3/2022- \$34,769.00 11/7/2022- \$16,320.00 01/04/2024-\$36,542.00	Three (3) Years w/ Two (2) - 1 Yr. Renewals  Start Date: 11/01/2021 End Date: 10/31/2025  One (1) Renewal Remaining	N
		<p>Originally Awarded: 11/01/2021 For Additional Information Contact: Angel Isua</p> <p>This request is for JEA Cisco Contact Center Managed Services. As part of the existing SC-0374b ProSys Contact Center Remote PS_MS Support Project, ProSys will continue to provide dedicated professional services resources for custom Professional Services Support for JEA's Cisco PCCE Contact Center environment. ProSys will provide professional services to perform these Services in JEA's PROD &amp; QA environments. These services will consist of the same activities specific to the original SOW with the revisions/additions of the following to reflect version changes and upgrades/enhancements done since the original SOW was put into place in 2021. Although revisions/additions were implemented, the price will remain the same as the previous year. Prosys also granted a 60 day grace period while we resolved issues with the renewal so there is no ratification.</p> <p>Scope Changes include the following:                      • PS Support will pertain to the Cisco PCCE recently upgraded to version 12.6.2 in previous project completed in September 2024                      • Updated list of servers included below replaces previous list in Section 2.0 Environment Baseline of SOW                      • In section 2.0 of the original SOW, PS Support no longer applies to the VXML components of the solution and is replaced with VBB component</p>										
3	Contract Increase	021-21 Water, Sewer, and Reclaimed Water Cost of Service and Rate Design Consulting Services	Orfano	Stantec Consulting Services Inc.	O&M	\$136,150.00	\$136,150.00	\$271,625.00	\$874,585.73	04/06/2023 - \$310,375.00 6/13/2024 - \$140,848.00 9/23/2024 - \$15,587.73	Five (5) Years w/ One (1) – 1 Yr. Renewal  Start Date: 04/07/2021 End Date: 04/06/2026	N
		<p>Originally Awarded: 04/07/2021 For additional information contact: Elaine Selders</p> <p>The Stantec contract was originally awarded on 04/07/2021 in the amount of \$271,625.00 for Cost of Service and Rate Design services. On 04/06/2023, JEA contracted with Stantec to complete a water and sewer system feasibility analysis and receive acquisition support services for the cities of Atlantic Beach (\$168,250.00) and Neptune Beach (\$142,125.00) for a total estimated amount of \$310,375.00. On 06/13/2024, a second contract increase was approved in the amount of \$140,848.00 for additional funding for the two Atlantic and Neptune Beach feasibility studies for a not-to-exceed amount of \$722,848.00. An additional administrative increase of \$15,587.73 was completed on 09/23/2024 to pay final Cost of Service and Rate Design services FY24 invoices for a current not-to-exceed amount of \$738,435.73.</p> <p>This request is to award a contract increase to Stantec Consulting Services Inc. to complete a comprehensive rate study for Water and Sewer Capacity and Line Extension Fees for FY25 in the amount of \$91,150.00. The award request also includes an increase for attestation services on three separate rate topics (Retail reclaim rates, Bulk Reclaim rates, Excess strength charges for COD/TSS) which total an estimated amount of \$45,000.00. The cost of service for the three attestation topics is based on an estimate provided by Stantec and the agreement shall include a not-to-exceed amount of \$15,000.00 for each topic. The total award request for the Capacity and Line Extension Fee Study and the three attestation studies is \$136,150.00 for a new not-to-exceed amount of \$874,585.73. The hourly rates for this project remain the same as the original pricing from 2021. The award amount is based on contracted hourly rates and estimated hours to complete the projects. The project proposals and a description of the attestation services have been attached as back-up.</p>										
4	Contract Increase	1410611046 - Engineering Services Substations	Melendez	Leidos Engineering LLC Chen Moore & Associates, Inc. Worley Group, Inc.	Capital	\$342,295.58	Leidos Engineering LLC - \$342,295.58 Chen Moore & Associates, Inc. - No Change Worley Group, Inc. - No Change	Leidos Engineering LLC - \$406,000.00 Chen Moore & Associates, Inc. - \$1,015,000.00 Worley Group, Inc. - \$609,000.00	Leidos Engineering LLC - \$1,814,114.01 Chen Moore & Associates, Inc. - \$2,589,557.00 (No Change) Worley Group, Inc. - \$835,319.00 (No Change)	03/21/2024 Chen Moore & Associates - \$1,574,557.00  03/21/2024 Leidos Engineering - \$671,594.63  06/14/2023 Leidos Engineering LLC - \$203,000.00  12/14/2023 Leidos Engineering LLC - \$191,223.80  10/17/2024 Worley Group, Inc \$226,319.00	Three (3) Years w/ Two (2) 1-Yr. Renewals Start Date: 11/01/2022 End Date: 10/31/2025	JSEB Optional Chen Moore & Associates, Inc. ~ 7% Meskel & Associates Engineering, PLLC ~ 5% VIA Consulting Services, Inc. ~ 2% Worley Group, Inc. ~ 6% Prosser ~ 6% Leidos Engineering, LLC ~ 5% CSI Geo, Inc. ~ 1% Alpha Envirotech Consulting, Inc. ~ 1% Smith Surveying Group ~ 3%
		<p>Originally Awarded: 10/27/2022 For additional information contact: Jason Behr</p> <p>Contract engineers are needed to supplement the design process for short periods of time (approximately three (3) to six (6) months for a typical project) when JEA in-house engineering resources may not meet the urgent demands of in-service dates. Electric substation engineering is a very specialized area; therefore, JEA requires companies who have the resources and experience to execute electric substation/transmission engineering are proficient with the computer application Microstation.</p> <p>Originally, JEA funded the contract based on engineering estimates for projects known at the time. As noted on the original award, the expectation was to increase these contracts throughout the life of the contract as new projects were identified. This particular increase is for the completion of the College St. substation switchgear replacement design, and completion of the West Jax Reliability Improvement design. These projects were partially funded in FY24, with the intent to fully fund in FY25 in order to complete the project designs. Leidos Engineering LLC is the only vendor receiving a contract increase at this time. There are no rate increases associated with this increase.</p>										
5	Contract Increase	1410617246 (RFP) Substation Packaging Services	Melendez	Substation Enterprises, Inc. Dis-Tran Steel, LLC	Capital	\$2,120,271.09	Substation Enterprises, Inc. - No Change Dis-Tran Steel, LLC - \$2,120,271.09	Substation Enterprises, Inc. - \$536,100.00 Dis-Tran Steel, LLC - \$1,250,900.00	Substation Enterprises, Inc. - \$3,019,953.66 Dis-Tran Steel, LLC - \$6,198,363.09	Substation Enterprises, Inc. - 11/28/2023 - \$53,610 Substation Enterprises, Inc. - 07/18/2023 - \$2,430,243.66 Dis-Tran Steel, LLC - 03/02/2023 - \$2,827,192.00	Three (3) Years w/ Two (2) - 1 Yr. Renewals  Start Date: 12/30/2022 End Date: 12/29/2025	N
		<p>Originally Awarded: 12/08/2022 For additional information contact: Jason Behr</p> <p>This solicitation is to select substation material packaging company(s) that will be contracted to provide structures, materials and other engineered equipment for JEA substation projects and/or small transmission projects that are incidental to substation projects. The company(s) shall perform and provide all design, detailing, documentation, procurement, manufacturing, scheduling, equipment selection, materials, project management and associated services for a turn-key, ready-to-install substation package of structures and materials to allow JEA to construct improvements to the JEA electric system.</p> <p>Originally, JEA funded the contract based on packaging estimates for projects known at the time. As noted on the original award, the expectation was to increase these contracts throughout the life of the contract as new projects were identified. This particular increase is for Distran substation packager services for new projects Point Meadows T2 Addition, Miller Solar PV 230kV Switchyard, and Peterson Solar PV 230kV Switchyard. Dis-Tran Steel, LLC is the only vendor receiving a contract increase at this time. There are no rate increases associated with this increase.</p>										

	Invitation for Bid (IFB)	1411879646 IFB FY25 Light Duty Vehicles, Medium Duty Vehicles, and Vans	Phillips	Bozard Ford Company Duval Ford Garber Ford Inc. New Smyrna Beach Chevrolet DBA TT of Smyrna Beach, LLC	Capital	\$4,537,946.90	\$78,531.00 \$3,661,320.00 \$65,785.25 \$252,976.00	N/A	\$4,058,612.25					
6	<p>Advertised: 11/05/2024 Optional Pre-Response Meeting: 11/15/2024, Seven (7) Attendees Responses Opened: 12/10/2024 Four (4) Responses Received: Bozard Ford Company - \$3,842,593.00 (Bid on 39 vehicles) Duval Ford - \$4,067,998.00 (Bid on 44 vehicles) Garber Ford Inc. - \$3,013,070.30 (Bid on 32 vehicles) New Smyrna Beach Chevrolet DBA TT of Smyrna Beach, LLC - \$609,940.00 (Bid on 10 vehicles) For additional information contact: Halley Stewart</p> <p>The scope for this solicitation is to select a supplier(s) to provide forty-four (44) Light Duty Vehicles, Medium Duty Vehicles, and Vans with various up-fits and configurations for fleet replacements and expansion for JEA Water and Electric business units. These vehicles will be delivered to JEA after October 1, 2025.</p> <p>Ten (10) suppliers were invited to participate, seven (7) suppliers attended the optional pre-response meeting, and four (4) responses were received.</p> <p>To promote competition, suppliers were not required to bid on all vehicles. The pricing for each vehicle type was compared individually and awarded to the lowest bidder by vehicle type. By selecting the lowest-cost vehicles from multiple bidders, rather than awarding a lump-sum agreement, we have achieved a savings of \$9,385.75. We have compared the cost of the same vehicles that were also purchased in FY24, which was \$3,053,246.64, to the current price of \$3,070,640.00, resulting in an approximate increase of just 0.57%. This request is for the award of contracts to the lowest bidders: Bozard Ford Company in the amount of \$78,531.00, Duval Ford in the amount of \$3,661,320.00, Garber Ford Inc. in the amount of \$65,785.25, and New Smyrna Beach Chevrolet DBA TT of Smyrna Beach, LLC in the amount of \$252,976.00. The total award amount of \$4,058,612.25 is 10.55% lower than the budget estimate of \$4,537,946.90 and has been deemed reasonable.</p>											N/A	One-time purchase, Expected delivery FY26	N
7	Contract Renewal	1410980846 Pole Line Hardware Solicitation	Phillips	Anixter Choctaw-Kaul Electric Supply of Tampa (Irby) Gresco Stuart C. Irby Tri-State	Inventory	\$10,891,000.00	\$2,400,000.00 \$200,000.00 \$60,000.00 \$1,500,000.00 \$6,500,000.00 \$231,000.00	\$16,804,939.05	\$27,582,525.64					
	<p>For additional information contact: Lynn Rix</p> <p>These contracts provide Pole Line Hardware for JEA Inventory Stock which collectively consist of seven hundred and fifty-three (753) items. Pole line hardware consists of equipment to materials to maintain, repair and replace distribution infrastructure. The scope includes but is not limited to: cables, guy wires, arrestors, insulators, brackets, mounts, bolts, clamps, clevises, connectors, fuses, guards, cutouts, grips, nuts, bolts, washers, sleeves, splices, staples, sealants, lubricants, anchors, extensions, clamps, ties, covers, deadends, enclosures, grips, hooks, corona rings, reclosers, grounds and padmount switchgears.</p> <p>JEA will be exercising its second and final renewal option for this agreement. Additionally, based on Inventory forecasts, \$10,891,000.00 is needed to complete the contract. The forecasts are attached. These contracts provide savings to JEA through the efficiencies of blanket releases and contractual pricing as opposed to purchasing through spot buys. Pole Line Hardware will be re-bid in the fourth quarter of 2025 in anticipation of the current contract expiration on 01/25/2026.</p>											02/16/2023 (\$113,413.41)	One Year w/ Two (2) 1-Yr. Renewals Start Date: 01/26/2023 End Date: 01/25/2026	N/A

**Consent Agenda Action**

<b>Committee Members in Attendance</b>	<b>Names</b>	<b><u>Ted Phillips, Ricky Erixton, Jodi Brooks</u></b>
Motion by:	Jodi Brooks	
Second By:	Ricky Erixton	
Committee Decision	Motion made by Jodi Brooks and Second by Ricky Erixton to amend and include additional language to award 6. Items 1-7 Approved.	

**Regular Agenda**

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action			
1	Piggyback	HPE Infrastructure Hardware, Maintenance and Support	Datz	Moving On It Solutions, LLC	\$427,408.12	\$500,000.00	N/A	\$427,408.12	N/A	One-Time Purchase w/ Five (5) Years Support Start Date: 01/01/2025 End Date: 12/31/2029	N	Motion by: Ricky Erixton			
	For Additional Information Contact: Angel Iosua														
	<p>This piggyback award request for JEA Standard, HPE DL380 GEN11 Simplivity Hardware including all specified system components to HPE reseller Moving on IT (aka, MovIT). The HPE DL380 Simplivity Systems are considered Hyper-Converged (HC) Systems and are used primarily to host virtual servers in JEA's self-contained solutions for corporate and compliance regulated software environments. These new systems will replace the existing, previous generation HPE Simplivity Hardware before they reach End of Life (EOL). This award also includes five (5) years of support on this purchases hardware from 01/01/2025 to 12/31/2029. This is primarily a new hardware/equipment purchase so it is not comparable to previous support only purchases. The five years of support just is included with this hardware purchase.</p> <p>This award piggybacks off the pricing and terms of OMNIA/NCPA Contract# 01-169 Term: December 14, 2023 through December 31, 2026.</p> <p><b>DISCUSSION/ACTION:</b> Clarify who JEA is piggybacking off of? After further discussion, this item should be Single Collaborative as opposed to a piggyback contract per OGC.  <b>DISCUSSION/ACTION PARTICIPANTS:</b> Ted Phillips, Nathan Woyak, Angel Iosua, Jodi Brooks, Rebecca Lavie</p>														
2	Single Source	Customer MyWay Pre-Paid Account Management Software Support	Pressley	Excecleron Software, LLC	\$1,990,438.20	\$2,088,000.00	N/A	\$1,990,438.20	N/A	Three (3) Years w/ Two (2) - 1 Yr. Renewals Start Date: 01/04/2025 End Date: 01/03/2028	N	Motion by: Jodi Brooks			
	For additional information contact: Angel Iosua														
	<p>This is a single source request with Excecleron Software, LLC, to continue providing Customer Pre-Paid Account Management Software Support Services for JEA's MyWay Pre-Paid Accounts. Excecleron's prepaid account management program and support services allow customers to obtain utility service while paying down existing debt to the utility and access services without needing to pay utility deposits, which is particularly beneficial for those who may find upfront payments challenging, ultimately improving customer service and accommodating customer growth. JEA offers prepaid services to customers as an alternative to traditional payment methods and to accommodate customer growth. Excecleron's pricing structure is as follows:</p> <ul style="list-style-type: none"> <li>• New Video Platform: \$3,000 per month x 36 months = \$108,000.00</li> <li>• My Usage Notification and IVR Fees: \$0.05/ per call and \$0.04 per text message for the 22,000 customers JEA has averaged \$8,224.37 per month x 12 = \$98,692.44 or \$296,077.32 over 3 years</li> <li>• MyUsage Prepay Monthly Fees: 22,000 customers @ \$44,065.58/ month x 12 = \$28,786.96 annually or \$1,586,360.88 over 3 years</li> </ul> <p>This is single source as Excecleron is the only known vendor on the market to provide prepaid service. In May 2024 Excecleron merged with the only other prepaid supplier Paygo essentially forming a monopoly in the prepaid space. JEA has worked with Excecleron on prepaid services since 2011. Many other Utilities including OUC, GA Power, and others use this same product. Some Utilities do this work internally and use their systems such as Customer Care and Billing (CC&amp;B). JEA is receiving better rates than other utilities due to longevity of the services with JEA. There are other supplier products in development JEA is tracking and will monitor during this award term. The Excecleron product is heavily integrated into JEA systems and a new implementation would likely take up to two (2) years.</p> <p><b>DISCUSSION/ACTION:</b> Is this company the only one providing these types of services? The platform currently used is specific to the prepaid customers. Why is this award considered a Single Source? The Video platform is part of this particular contract that ties to the actual platform that JEA uses.  <b>DISCUSSION/ACTION PARTICIPANTS:</b> Ted Phillips, Nathan Woyak, Rebecca Lavie, Jodi Brooks, Ricky Erixton, Chris Jackson, Gerald Butler</p>														
3	Piggyback	Forescout Network Security Services	Datz	GuidePoint Security LLC	\$994,567.01	N/A	N/A	\$994,566.97	N/A	Three (3) Years w/ No Renewals Start Date: 01/01/2025 End Date: 12/31/2027	N	Motion by: Jodi Brooks			
	For Additional Information Contract: Angel Iosua														
	<p>This request is to purchase the comprehensive Network Access Control (NAC) Solution from Forescout authorized reseller, Guidepoint Security LLC based on piggyback contract pricing and terms from the Federal Procurement Contract, GSA Schedule No: 47QSWA18D008F for a total amount of \$ 994,566.97. Forescout is a global cybersecurity leader that continuously identifies, protects, and ensures the compliance of all managed and unmanaged cyber assets. Forescout Network Access Control (NAC) offers advanced, agentless, and flexible network security solutions that extend beyond traditional NAC.</p> <p>The Forescout next-gen network access control offers a comprehensive, flexible, and non-disruptive approach that provides essential capabilities for enterprises to maintain robust security postures and implement Zero Trust principles effectively.</p> <p>This is a planned technology project for FY25-FY27 to increase the overall security of JEA's wired corporate network. By taking action before the end of 2024, JEA secures price savings of \$392,980.48 on the solution over the first 3 years of implementation through negotiations and by avoiding a significant price increase from the OEM effective Jan 1, 2025. Pricing based on GSA Schedule No: 47QSWA18D008F Term: August 22, 2018 - August 21, 2028.</p> <p><b>DISCUSSION/ACTION:</b> Clarify as to whom JEA is piggybacking off of and should we amend as a Single Source? This contract is to stay as a piggyback as we are piggybacking off of a GSA State contract Carasoft.  <b>DISCUSSION/ACTION PARTICIPANTS:</b> Ted Phillips, Angel Iosua, Rebecca Lavie, Nathan Woyak, Jodi Brooks</p>														
4	Request For Proposal	1411787646 (RFP) JEA Electric Plant Motor Repair Services	Erixton	Flanders Electric Motor Service LLC	\$2,561,724.50	\$2,675,000.00	N/A	\$2,561,724.50	N/A	Five (5) Years w/ Two (2) - 1 Yr. Renewals Start Date: 12/19/2024 End Date: 12/18/2029	N	Motion by:			
	Item 4 Is Deferred														
				TAW Jacksonville Service Center, Inc. dba Integrated Power Services (IPS)	\$300,000.00			\$300,000.00				Second by:			
												Committee Decision:			



Consent and Regular Agenda Signatures

Budget	Name/Title	<u>Stephanie M. Nealy</u>
Awards Chairman	Name/Title	<u>Theodore B. Phillips</u> CFO
Procurement	Name/Title	<u>Lisa Pleasant</u> on behalf of Jenny McCollum
Legal	Name/Title	<u>Rebecca Lavis</u>

**JEA Awards Agenda  
December 12, 2024  
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 12/05/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Renewal	030-21 - Dental Insurance Plans	Moser	Metropolitan Life Insurance Company	Self-Funded Medical Claims Pass Through	\$1,800,000.00	\$1,800,000.00	\$1,347,874.20	\$6,355,832.75	12/08/2022 - \$1,400,000.00 11/30/2023 - \$1,500,000.00 10/30/2024 - \$307,958.55	One (1) Year w/Four (4) – One (1) Yr. Renewals  Start Date: 01/01/2022 End Date: 12/31/2025	N
	<p>Originally Awarded: 08/12/2021 For additional information contact: Elaine Selders</p> <p>This Award requests a one-year contract renewal for the Dental Insurance Plans. The first one-year renewal was completed on 12/08/2022 in the amount of \$1,400,000.00. The second one-year renewal was completed on 11/30/2023 in the amount of \$1,500,000.00. An administrative increase in the amount of \$307,958.55 was completed on 10/30/24 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year.</p> <p>This award is for the third one-year renewal for this contract. MetLife had a rate guarantee for the first two years and a 5% rate cap for the third and fourth years of the contract. The 5% PPO rate increase has been included in the award amount. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate based on historical use which fluctuates based on enrollment and services provided.</p>											
3	Renewal	1410758047 - Basic Life/Accidental Death & Dismemberment (AD&D), Voluntary Life/AD&D, Stand-Alone Voluntary AD&D, Short Term Disability, Long Term Disability And Family Medical Leave Act (FMLA) Administration Services	Moser	Standard Insurance Company	Self-Funded Medical Claims Pass Through	\$3,230,000.00	\$3,230,000.00	\$2,572,472.00	\$9,060,103.67	11/30/2023 - \$2,880,000.00 10/30/2024 - \$377,631.67	One (1) Year w/Four (4) – One (1) Yr. Renewals  Start Date: 01/01/2023 End Date: 12/31/2025	N
	<p>Originally Awarded: 10/13/2022 For additional information contact: Elaine Selders</p> <p>This Award requests a one-year contract renewal for Basic Life/Accidental Death &amp; Dismemberment (AD&amp;D), Voluntary Life/AD&amp;D, Stand-Alone Voluntary AD&amp;D, Short Term Disability and Long Term Disability. The first renewal was approved by the awards committee on 11/30/2023 in the amount of \$2,880,000.00. An administrative increase in the amount of \$377,631.67 was completed on 10/30/24 as the contract had reached its maximum indebtedness due to increased enrollment and additional funds were needed to pay for rest of the calendar year.</p> <p>This award is for the second one-year renewal. The rates are guaranteed for three years. At the end of the three (3) year period, JEA and our HR broker (Gallagher) will negotiate a favorable renewal rate for the remaining plan years in the contract term. Rate negotiations are based on historical loss ratios. It should be noted the award amount is an estimate based on historical use which fluctuates based on enrollment and services provided.</p>											

4	Rescind	1411453446 Integrated Program Management and Execution for the Small Diameter Pipe Replacement Program	Vu	N/A	Capital	N/A	N/A	N/A	N/A	N/A	N/A	N
	<p>Advertised: 10/11/2023                  Opened: 12/05/2023                  Three (3) Proposals Received                  Public Evaluation Meeting: 12/19/2023                  For additional information contact: Darriel Brown</p> <p>The scope of this request entailed program management for extensive sewer and water distribution networks, including over 200 miles of aging galvanized water mains that frequently experience breaks and leaks. The program management would have included developing a data-driven capital improvement plan for the prioritization of rehabilitation and replacement of mains and assisting JEA in developing design guidelines and Standards, with an outcome of creating a five-year forecast of task orders and projects to be completed.</p> <p>This request has been rescinded because JEA is revising its approach to managing the Small Diameter Pipe Replacement Program..</p>											
5	Invitation For Bid	1411867048 (IFB) JEA Electric Plant Industrial Cleaning Services	Erixton	THOMPSON INDUSTRIAL SERVICES, LLC Vecta Environmental Services LLC	O&M	\$5,351,999.00	\$4,933,775.50 \$244,131.45	N/A	\$4,933,775.50 \$244,131.45	N/A	Three (3) Years w/Two (2) Optional One (1) Year Renewals	N
	<p>Moved to regular agenda as award item number 6</p>											
6	Rescind	1411836846 (RFP) N01 Isolated Phase Bus System Overhaul	Erixton	N/A	O&M	N/A	N/A	N/A	N/A	N/A	N/A	0
	<p>Advertised: 09/09/2024                  Opened: 10/22/2024                  Two (2) Responses Received                  For additional information contact: Jason Behr</p> <p>This scope of work includes inspecting, cleaning, restoring grounds, documenting materials and measurements and electrically testing the Isolated Phase Bus (IPB) system between the Generator Terminals and the step-up power transformers.</p> <p>This rescind is due to budgetary constraints related to the NO3 Unit discovery at Northside Generating Station. JEA's plan at this time to re-bid this service towards the end of FY25 for another scheduled outage in FY26.</p>											
7	Contract Increase	4511 Spring Park Rd Pump Station Rehab and Upgrade	Melendez	United Rentals	Capital	\$200,000.00	\$200,000.00	\$1,015,422.32	\$1,215,422.32	N/A	Project Completion Start: 07/25/2023 End: 01/30/2025 (Estimated)	N
	<p>Last awarded: 10/03/2024                  For additional information contact: Dan Kruck</p> <p>The scope of work for this contract includes providing bypass pumping for the Spring Park pump station while the station is undergoing a complete rehabilitation. Originally, this work was contracted to Williams Industrial Services (WIS), as part of the overall pump station rehabilitation project. WIS subsequently declared bankruptcy in July 2023. JEA terminated the contract and took over the responsibilities of paying for the bypass pumping to ensure continuation of customer service in the area.</p> <p>Additional contract funding is required to pay for the bypass and demobilization costs until construction is completed. JEA anticipates the pump station to be removed off bypass in January of 2025. If the pump station is removed earlier than anticipated, the funds will not be encumbered. The bypass costs have remained consistent throughout the contract period.</p>											

**Consent Agenda Action**

<b>Committee Members in Attendance</b>	<b>Names</b>	<b>Ted Phillips, Jody Brooks, Hai Vu</b>
Motion by:	Jody Brooks	
Second By:	Hai Hu	
Committee Decision	Move award item #5 of the consent agenda to the regular agenda as item #6 for discussion. Approve items 1-4; 6 and 7	

**Regular Agenda**

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Contract Termination	1411001246 Licensing, Implementation, and Support of a Utility Consumption Tracker Solution	Pressley	Utility Consumer Analytics, Inc	N/A	N/A	\$1,997,250.00	N/A	N/A	Five (5) Years w/ One (1) - 1 Yr. Renewal Start: 10/01/2023 End: 09/30/2028	N	<p><b>Motion by:</b> Jody Brooks</p> <p><b>Second by:</b> Hai Vu</p> <p><b>Committee Decision:</b> Approved</p>
<p>For Additional Information Contact: Angel Iosua</p> <p>JEA has requested to terminate for convenience the contract with Utility Consumer Analytics (UCA) dba Silverblaze to upgrade and enhance its Utility Consumption Tracker product to its new ACE Platform. Upon a current detailed pricing review with the vendor and internal cost analysis, JEA determined the cost for this endeavor would be higher than the available funding, and with ongoing licensing costs deemed unsustainable. JEA is currently discerning more cost-effective alternatives to provide comparable functionalities to customers as originally proposed for this project. Note, no costs have been incurred on this project. The existing Utility Consumption tracker product contract is being extended in subsequent award to cover the transition period to a JEA in house solution. The original award is attached as backup.</p> <p><b>DISCUSSION/ACTION:</b> Ted Phillips, Nathan Woyak <b>DISCUSSION/ACTION PARTICIPANTS:</b> Is award item 1 and 2 relatively similar in terminating award 1 and extending award 2 to the same company. The contract termination was for a new product project that never got off the ground due to budget and current project resources. It was bid originally in 2023 for the supplier to implement their new product ACE, which we are no longer moving forward.</p>												
2	Contract Extension	Utility Tracker Portal	Pressley	Utility Consumer Analytics, Inc	\$58,648.47	\$1,800,000.00	\$260,984.34	\$1,150,606.95	05/21/2021-\$260,984.34 05/26/2022-\$274,033.56 04/20/2023-\$295,956.24	One (1) Year w/Two (2)-One (1) Yr. Renewals Start Date: 07/01/2020 End Date: 06/30/2025 No Renewals remaining	N	<p><b>Motion by:</b> Hai Vu</p> <p><b>Second by:</b> Jody Brooks</p> <p><b>Committee Decision:</b> Approved</p>
<p>For Additional Information Contact: Angel Iosua</p> <p>The JEA Customer Energy and Water Management Portal empowers JEA customers by providing them with an online tool on jea.com, My Utility Tracker, to better manage their energy and water costs. This portal helps customers understand their usage patterns and offers valuable insights to improve the energy efficiency of their homes or businesses.</p> <p>This request is for a one (1) year contract extension from 7/1/2024 to 6/30/2025 and for \$58,648.47 in additional funds to support the existing product. Pricing remains fixed. JEA already has most of the funds to cover this extension available on the contract however is short on covering the final quarterly payment. JEA awarded a new project contract to Utility Consumer Analytics, Inc. for their new ACE platform in 2023 however due to budget cuts and Technology project resource constraints, JEA has decided not to move forward with this new project and will terminate that contract for convenience explained in the previous award. OGC requested this less than 10% increase extension be approved at awards committee for transparency along with the new contract termination.</p> <p>The JEA Business Unit and JEA technology services plan to create a new in-house replacement solution by the end of this contract on 6/30/2025. In the event that the implementation of the new in-house solution is delayed, Utility Consumer Analytics, Inc. has agreed to provide month-to-month coverage to ensure continuous service while the new solution is being finalized.</p> <p><b>DISCUSSION/ACTION:</b> Ted Phillips, Nathan Woyak, Hai Vu <b>DISCUSSION/ACTION PARTICIPANTS:</b> The extension goes from July to June, should part of this also be a ratification? Secondly, why is the award amount so small, for only about \$58,000. The reason for the extension is to allow JEA to utilize the existing resources thru June. The award amount is small due to the fact that it is only requesting funds for the last quarter of the current contract. We previously had the funds that were already existing on the contract to cover us three 3/4 of the year.</p>												



3	Single Source	SSP Mobile Information Management System (MIMS) 5.2 Implementation and Maintenance Support	Selders	SSP Innovations, LLC	Project Completion-\$352,010.00 Annual Term License & Maintenance Agreement (5 yrs)-\$250,000.00	\$585,000.00	N/A	\$602,010.00	N/A	Project Completion Start: 01/01/2025 End: 07/31/2025  Annual term License & Maintenance Term: Start Date: 10/1/2025 End Date: 09/30/2030	N	<p><b>Motion by:</b> <b>Hai Vu</b></p> <hr/> <p><b>Second by:</b> <b>Jody Brooks</b></p> <hr/> <p><b>Committee Decision:</b> <b>Approved</b></p> <hr/>												
<p>For Additional Information Contact: Angel Iosua</p> <p>This Single-Source request for a total amount of \$602,010.00 which includes \$352,010.00 for Project Mobilization implementation estimated to be completed from January 2025 through July 2025 and for fixed fee of \$250,000.00 for Maintenance and Support from 10/01/25-09/30/2030. JEA's existing Technology Standard Go! Sync Mobile GIS solution is outdated and recently had the technical support discontinued. Currently, Go! Sync is installed on approximately 350 laptops throughout the JEA organization across multiple departments and serves as our primary mobile Geographic Information System (GIS) solution. SSP is replacing their Go! Sync Mobile GIS solution with Mobile Information Management System (MIMS). JEA requires the upgrade to MIMS as a modernized solution to deliver Geographic Information System (GIS) data and mapping functionality to our mobile workforce.</p> <p>As the business is currently upgrading the outage management system, the successor mobile GIS solution must also integrate with the new outage management field solution, OG Field, provided by CGI. SSP Innovations, with its comprehensive understanding of both the current and future CGI outage management systems, is well-positioned to provide the necessary integration of MIMS with the upcoming OG Field mobile FMS application.</p> <p>Beyond the common mapping functions offered by most mobile GIS applications, such as map navigation, feature identification, routing, and search, there are other critical business functional requirements that only MIMS provided by SSP Innovations, Inc. can satisfy:</p> <ol style="list-style-type: none"> <li>1. Patrol Inspections: The user can drive down the street, and the app automatically documents the inspection status of assets passed.</li> <li>2. Water, Wastewater, Chilled, and Reclaimed Tracing: Essential for managing and maintaining these specific utility systems.</li> </ol> <p>The single justification is due to MIMS being the only justifiable solution on the market that meets all of JEA's requirements. Due Diligence was completed on reviewing other public pricing and JEA is receiving a lower implementation cost from SSP than another public contract reviewed and equal maintenance cost. The MIMS product from SSP Innovations stands out as the best solution for our mobile GIS needs, given its ability to integrate seamlessly with our upgraded outage management systems and its alignment with our essential business requirements. These functionalities are crucial for JEA's operations and highlight why the MIMS product from SSP Innovations is the best fit for our needs.</p>																								
<p><b>DISCUSSION/ACTION:</b> Ted Phillips, Nathan Woyak, Hai Vu, Greg Turner <b>DISCUSSION/ACTION PARTICIPANTS:</b> What is the reason that this is a single source, as well as the reason in the two amounts mentioned? SSP Innovations is the only supplier that meets all the requirements for this project. SSP Innovations has the compatibility to run the current process and when it is time to do the upgrade it will just go in sync. The reason for the difference is that the first one is the capital project implementation and the other amount is to include the ongoing maintenance.</p>																								
4	Intent to Negotiate (ITN)	1411825848 Wet Well and Process Tank Cleaning and Hauling Services	Vu	Wind River Environmental, LLC	\$4,707,300.00	N/A	N/A	\$4,707,300.00	N/A	Five (5) Years w/Two (2) Optional 1 Yr Renewals Start: 01/01/2025 End: 12/31/2030	N	<p><b>Motion by:</b> <b>Hai Vu</b></p> <hr/> <p><b>Second by:</b> <b>Jody Brooks</b></p> <hr/> <p><b>Committee Decision:</b> <b>Approved</b></p> <hr/>												
<p>Advertised: 08/13/2024 Opened: 10/22/2024 Three (3) Proposals Received</p> <table border="1"> <thead> <tr> <th>Company</th> <th>Rank</th> <th>Score</th> <th>BAFO Bid Total</th> </tr> </thead> <tbody> <tr> <td>Wind River Environmental, LLC</td> <td>1</td> <td>278.47</td> <td>\$4,707,300.00</td> </tr> <tr> <td>EnviroWaste Services Group, Inc.</td> <td>2</td> <td>217.48</td> <td>\$9,375,695.00</td> </tr> <tr> <td>U.S. Submergent Technologies</td> <td>3</td> <td>75.56</td> <td>\$27,109,750.00</td> </tr> </tbody> </table> <p>For additional information contact: Darriel Brown</p> <p>The scope of this contract is to provide industrial cleaning services to remove and dispose of sand, grit, grease, and other entrained debris from various Class I, II, III influent pump station wet wells and other entrained debris from various Process Tanks at Water Reclamation Facilities, and Class IV Lift Stations at the lowest cost to JEA.</p> <p>This service was previously solicited as an Invitation for Bid and was rescinded by approval of the Awards Committee on 07/11/2024 due to significant variations in the responses, indicating respondents were not clear on the expectations for the solicitation. JEA communicated the plan to rebid this service as an Invitation to Negotiate (ITN) to allow for vendor clarification as needed during the evaluation and negotiation phases of the ITN.</p> <p>The current ITN involved the evaluation of various criteria including pricing, past performance, equipment list, organizational structure, and work plan. The evaluation results determined Wind River Environmental to be the highest ranked respondent. These services were previously divided into two contracts and Wind River Environmental is the incumbent for both.</p> <p>For this new contract, cumulative pricing is increasing by about 14% from the current pricing established in September 2022. The BAFO process resulted in a price reduction of \$146,375.00, or 3.1% over 5 years. The current contract will allow for CPI price adjustments going forward.</p>									Company	Rank	Score	BAFO Bid Total	Wind River Environmental, LLC	1	278.47	\$4,707,300.00	EnviroWaste Services Group, Inc.	2	217.48	\$9,375,695.00	U.S. Submergent Technologies	3	75.56	\$27,109,750.00
Company	Rank	Score	BAFO Bid Total																					
Wind River Environmental, LLC	1	278.47	\$4,707,300.00																					
EnviroWaste Services Group, Inc.	2	217.48	\$9,375,695.00																					
U.S. Submergent Technologies	3	75.56	\$27,109,750.00																					
<p><b>DISCUSSION/ACTION:</b> Ted Phillips, Darriel Brown, Jody Brooks, Hai Vu <b>DISCUSSION/ACTION PARTICIPANTS:</b> What is the reason on such a big difference in the prices, is this company able to handle this size workload? This ITN was multiple contracts that were consolidated into 1 that could still result into multiple contracts. The price for the lowest bidder is about a 14% increase from the current pricing that we have. This was a ITN Solicitation to give the opportunity for moer negotiations, engagement and questions to be asked. Some of the differences in pricing was also that one is local supplier and there resources are here. The current supplier is going a good job for us even though there is a 14% price increase from the current price but we are satisfied with their workforce product.</p>																								

5	Single Source	NGS - N01/N02/N03 Replacement of DCS Servers, Clients and Switches	Melendez	ABB INC	\$667,680.00	\$5,351,999.00	N/A	\$667,680.00	N/A	Project Completion Start Date: 12/12/2024 End Date: 03/01/2026	N	<p><b>Motion by:</b> Hai Vu</p> <p><b>Second by:</b> Jody Brooks</p> <p><b>Committee Decision:</b> Approved</p>
<p>Single Source For additional information contact: Jason Behr</p> <p>ABB is the OEM for the distributed control system on Northside units 1, 2 and 3. ABB has recommended reconfiguring JEA network and server configuration to support virtualization to resolve issues that were experienced after upgrading to the most recent version of ABB HMI software.</p> <p>Prior to 2015, JEA utilized ABB process portal B (PPB) for many years as the HMI software for the NGS steam units. PPB operated on Windows XP but ABB informed us that PPB would not be migrated to newer versions of windows and that we would need to migrate to their S+ software for our HMI systems. The new version of S+ has been tested on virtual servers that are placed on host physical servers. This is the direction that the industry has been moving towards for some time now as it improves system reliability. Virtualized servers are the recommended configuration for the new S+ software. In addition to virtualizing the servers, the clients, which are also at end of life and due for replacement, will be virtualized and replaced utilizing thin clients which are more cost effective and which can also be restored more quickly than traditional clients in the event of a hardware failure.</p> <p>For this project, ABB will be upgrading our systems to the most recent version of S+ software and virtualizing our servers and operating workstations. ABB will be providing software engineering and installation support as well as recommendations for hardware and network configurations. ABB will install all hardware tied directly to the S+ controls software.</p> <p><b>DISCUSSION/ACTION:</b> Ted Phillips, David Biruk, Amar Pekusic, Jody Brooks  <b>DISCUSSION/ACTION PARTICIPANTS:</b> Why is this award a single source? We are upgrading the current version of the software to the latest version for the distributed control system; at the same time we are updating and replacing our servers that are getting closer to the end of life. This is to update our network with a little bit of network reconfiguration that is required in the new version of this software.</p>												
6	Invitation For Bid	1411867048 (IFB) JEA Electric Plant Industrial Cleaning Services	Erixton	"THOMPSON INDUSTRIAL SERVICES, LLC Vecta Environmental Services LLC"	O&M	\$5,351,999.00	"\$4,933,775.50 \$244,131.45"	N/A	"\$4,933,775.50 \$244,131.45"	N/A	Three (3) Years w/Two (2) Optional One (1) Year Renewals	<p><b>Motion by:</b> Jody Brooks</p> <p><b>Second by:</b> Hai Vu</p> <p><b>Committee Decision:</b> Approved</p>
<p>Advertised: 11/04/2024 Opened: 11/19/2024 Three (3) Bids Received For additional information contact: Jason Behr</p> <p>The Scope of Work includes furnishing all supervision, labor, materials, tools, equipment, consumables, and subcontracts necessary for industrial cleaning services at JEA electric generating facilities. Services shall include, but not be limited to, the following:</p> <ul style="list-style-type: none"> <li>• Wet &amp; Dry Vacuuming Services</li> <li>• Hydroblasting &amp; Ultra High Pressure (UHP) Cleaning Services</li> <li>• Chemical Cleaning Services (pricing will be requested on a per project basis).</li> <li>• High Volume Pump Services</li> <li>• Fugitive Dust Control Services</li> </ul> <p>This solicitation was split into two services. The first service is for full time personnel services to provide routine cleaning services at Northside Generating Station. The second service is to provide cleaning services during scheduled outages at Northside Generating Station, Brandy Branch Generating Station, Kennedy Generating Station, and Greenland Energy Center. Thompson Industrial Services is the lowest bidder and is being awarded the daily services and a majority of the outage services. Vecta Environmental Services is being awarded a portion of the outage services to ensure availability of services during critical outage timelines. The overall award amount is lower than the business unit estimate and the overall rates are in line with previous rates and deemed reasonable.</p> <p><b>DISCUSSION/ACTION:</b> Hai Vu, Jason Behr  <b>DISCUSSION/ACTION PARTICIPANTS:</b> Why was this such a short bidding period it was advertised on the 4th and set to open on the 19th? The reason for the short period is due to the fact that the current contract is expiring in January and they wanted to get this done before the holidays. There were no issues nor protest, in having this item advertised for the short period of time. It was discussed in the prebid that if they needed more time they could request an extension and no one had an issue. The bid workbook was pretty self-explanatory as far as rates go so none of the bidders expressed any issues.</p>												

**Consent and Regular Agenda Signatures**

Budget	Name/Title <u>Stephanie M Nealy</u>
Awards Chairman	Name/Title <u>Theodore B Phillips</u>
Procurement	Name/Title <u>Jody Brooks</u>
Legal	Name/Title <u>Rebecca Lavis</u>

Approved by the JEA Awards Committee

Date: 10/21/2021 Item# 2

## Formal Bid and Award System

Award #2 October 21, 2021

**Type of Award Request:** REQUEST FOR PROPOSAL (RFP)  
**Request #:** 210  
**Requestor Name:** Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms  
**Requestor Phone:** (904) 665-7914  
**Project Title:** Cisco Contact Center Managed Services  
**Project Number:** HE30905  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$1,440,000.00 (Three Year Amount)

### Scope of Work:

The purpose of this Request for Proposal (the "RFP") is to evaluate and select a vendor that can provide JEA Cisco Contact Center Managed Services and provide the best value to JEA (the "Work" or "Services"). "Best Value" means the highest overall value to JEA with regards to pricing, quality, design, and workmanship. The awarded Managed Services Provider (the Company) will need to provide support for JEA's contact center UC/UCCE Unified Contact Center Enterprise environment. The support provided will ensure JEA's system is capable of operating 24 hours a day /7 days a week/365 days a year. The agency will provide base support for an on premise environment located within Jacksonville FL, with a Service Level Agreement component of 99.99%. The support team and any dedicated personnel assigned to JEA shall be based in the United States of America.

**JEA IFB/RFP/State/City/GSA#:** 1410375246  
**Purchasing Agent:** Dambrose, Nickolas C.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PROSYS	Sean Tolle	SeanTolle@prosysis.com	6025 The Corners Pkwy Ste 120 Norcross, GA 30092-3328	(502)719- 2112	\$1,248,858.00

**Amount for entire term of Contract/PO:** \$1,248,858.00  
**Award Amount for remainder of this FY:** \$381,595.50  
**Length of Contract/PO Term:** Three (3) Years w/ Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 11/01/2021  
**End Date (mm/dd/yyyy):** 10/31/2024  
**Renewal Options:** Two (2) – 1 Yr. Renewals  
**JSEB Requirement:** None. No JSEBs available.



**RESPONDENTS:**

Name	Amount	Rank	Disqualified
PROSYS	1,248,858.00	1	NO
PRESIDIO NETWORKED SOLUTIONS	N/A	N/A	YES
CONVERGEONE	N/A	N/A	YES

**Background/Recommendations:**

Advertised RFP on 07/22/2021. Three (3) prime companies attended the optional pre-Response meeting held on 07/29/2021. At response opening on 08/10/2021, JEA received one (1) qualified Response and two (2) unqualified Responses. All three companies passed the minimum qualifications. However, the bid specified the use of JEA existing IT Service Management tools to interact with onsite JEA’s telecommunication and network employees. JEA currently has its own Network Operation Center (NOC) and utilizes SolarWinds as the primary monitoring solution. This enables JEA resources to have a more holistic view of its network and the IVR. By maintaining a unified system that is familiar to JEA resources, it allows JEA to own the data and limit who has access. On 09/09/2021, JEA solicited clarifications from all Respondents to utilize JEA’s specified IT service management tool. After clarification, Presidio and ConvergeOne were disqualified because their proposals contained solutions using their own tools other than using JEA’s monitoring tools. Note JEA’s tools are industry standard tools which can be utilized by all suppliers and are not proprietary to any one supplier. Prosys was the highest ranking responsible respondent. A copy of Prosys’ pricing is attached as backup.

This award is for \$1,248,858.00 to continue Cisco Contact Center Managed Services and additional scope of work changes for a three (3) year term from 11/01/2021 to 10/31/2024 with Prosys. Prosys has performed well on their existing contract, and the prior flat monthly fee will increase 8% from the \$32,248.17 to \$34,690.50 for 36 months on the new contract. The rate increase results from changes in scope from the prior contract and changes in labor rates. The key changes include Prosys’ responsibility for any change (resulting from any system component) management and testing, preventive maintenance services, and management of mock incident escalations.

Due to security concerns, the contract terms were adjusted to have a domestic dedicated support team in lieu of shared resources that resided outside the United States. This ensured that the vendor would follow JEA established security practices for remote access with JEA provided AD/Network access and credentials. In addition, external access to JEA’s environment by 3rd party monitoring software were restricted and required the company to use JEA monitoring and remediation tools.

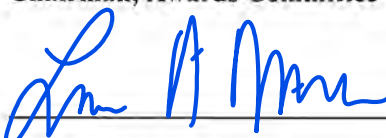
1410375246 - Request approval to award a contract to Prosys for the Cisco Contact Center Managed Services in the amount of \$1,248,858.00, subject to the availability of lawfully appropriated funds.

**Director:** Traylor, Kymberly A. - Dir Network & Telecommunication Services

**VP:** Datz, Stephen H. - VP Technical Services

**APPROVALS:**

 10/21/21  
 \_\_\_\_\_  
 Chairman, Awards Committee Date

 10/21/21  
 \_\_\_\_\_  
 Budget Representative Date





<b>CHANGE REQUEST FORM</b>		
<b>CHANGE REQUEST # 05</b>		
<b>Client</b>	<b>Original Project Name</b>	<b>Original SOW #:</b>
JEA	SC-0374b ProSys Contact Center Remote PS_MS Support	SC-0374b
<b>ProSys Account Executive</b>	<b>Client Project Sponsor</b>	<b>Request Date</b>
Sean Tolle	Landon Todd	9/20/2024
<b>Purchase Order to Apply to Changes: PO # (where applicable)</b>		
<b><u>Change Request Summary</u></b>		
<b>Original Scope Task</b>	Professional Services/Managed Services Support for JEA UCCE/PCCE Contact Center Environment.	
<b>Reason for Change</b>	JEA would like to extend/add a 4 <sup>th</sup> year of Dedicated Professional Services Support to the existing SC-0374b ProSys Contact Center Remote PS_MS Support SOW. JEA has requested this addition/extension of scope be done as a Change Request instead of a new separate SOW. Term for new scope will be for 1 year.	
<b>Description of Change</b>	<p>As part of the existing SC-0374b ProSys Contact Center Remote PS_MS Support Project, JEA requests ProSys add a 4<sup>th</sup> year of dedicated professional services resources to provide custom Professional Services Support for JEA's Cisco PCCE Contact Center environment. ProSys will provide professional services to perform these Services in JEA's PROD &amp; QA environments. These services will consist of the same activities specific to the original SOW with the revisions/additions of the following to reflect version changes and upgrades/enhancements done since the original SOW was put into place in 2021.</p> <p>Scope Changes include the following:</p> <ul style="list-style-type: none"> <li>• PS Support will pertain to the Cisco PCCE recently upgraded to version 12.6.2 in previous project completed in September 2024</li> <li>• Updated list of servers included below replaces previous list in Section 2.0 Environment Baseline of SOW</li> <li>• In section 2.0 of the original SOW, PS Support no longer applies to the VXML components of the solution and is replaced with VBB component</li> <li>• Year 4 term added to provide dedicated PS Support from 11/1/2024 through 10/31/2025.</li> </ul>	



<b>Description of Change (cont.)</b>	<b>Contact Center Platform</b>			
	<b>A-Side Infrastructure:</b>			
	<b>A-Side Contact Center Enterprise Production/QA</b>			
	<b>Equipment</b>	<b>Device</b>	<b>Device Role</b>	<b>Version</b>
	Serv-1 BE7H-M6-K9-ESXI-7.03	AW/HDS-DDS	Database Server	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	CUIC	Reporting Server/Live Data	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	CVP	CVP-A	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	Finesse-A	Agent Desktop	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	PG	PG1A Agent/VRU/Dialer	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	Rogger-A	Router and Logger	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	CUCM	Publisher	14.x
	Serv-1 BE7H-M6-K9-ESXI-7.03	CUCM	Subscriber	14.x
	Serv-1 BE7H-M6-K9-ESXI-7.03	CUIC Reporting	Reporting Server	14.x
	Serv-2 BE7H-M6-K9-ESXI-7.03	AW/HDS-DDS	Database Server	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	CVP	Call Studio	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	VVB	VVB	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	VVB	VVB	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	ECE	ECE Application Server	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA AW/HDS-DDS	Database Server	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA CUCM	Publisher	14.x
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA CUCM	Subscriber	14.x
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA CUIC	Reporting Server/Live Data	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA CVP	CVP-A	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA Finesse-A	Agent Desktop	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA PG	PG1A Agent/VRU/Dialer	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA Rogger-A	Router and Logger	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA AW/HDS-DDS	Database Server	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA CVP	Call Studio	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA ECE	ECE Application Server	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA VVB	VVB	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA VVB	VVB	12.6.2



<b>Description of Change (cont.)</b>	<b>B-Side Infrastructure:</b>			
	<b>B-Side Contact Center Enterprise Production/QA</b>			
	<b>Equipment</b>	<b>Device</b>	<b>Device Role</b>	<b>Version</b>
	Serv-1 BE7H-M6-K9-ESXI-7.03	AW/HDS-DDS	Database Server	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	CUIC	Reporting Server/Live Data	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	CVP	CVP-B	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	Finesse-B	Agent Desktop	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	PG	PG1B Agent/VRU/Dialer	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	Rogger-B	Router and Logger	12.6.2
	Serv-1 BE7H-M6-K9-ESXI-7.03	CUCM	Subscriber	14.x
	Serv-2 BE7H-M6-K9-ESXI-7.03	AW/HDS-DDS	Database Server	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	CUCM	Subscriber	14.x
	Serv-2 BE7H-M6-K9-ESXI-7.03	CVP	Call Studio	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	CVP	Reporting Server	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	VVB	VVB	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	VVB	VVB	12.6.2
	Serv-2 BE7H-M6-K9-ESXI-7.03	ECE	ECE Application Server	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA AW/HDS-DDS	Database Server	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA CUCM	Subscriber	14.x
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA CUIC	Reporting Server/Live Data	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA CVP	CVP-B	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA Finesse-B	Agent Desktop	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA PG	PG1B Agent/VRU/Dialer	12.6.2
	Serv-3 BE7H-M6-K9-ESXI-7.03	QA Rogger-B	Router and Logger	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA AW/HDS-DDS	Database Server	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA CUCM	Subscriber	14.x
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA CVP	Call Studio	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA CVP	Reporting Server	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA ECE	ECE Application Server	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA VVB	VVB	12.6.2
	Serv-4 BE7H-M6-K9-ESXI-7.03	QA VVB	VVB	12.6.2



Description of Change (cont.)	Prod ECE
	<p><u>Data Server(s)</u></p> <p>jeapceceapp1p1.corp.jea.com Address: 10.60.215.34 Version: 12.6(1)</p> <p>jeapceceapp1p2.corp.jea.com Address: 10.68.115.34 Version: 12.6(1)</p> <p><u>Web Server ECE</u></p> <p>jeapcecep1z1.jea.com Address: 10.198.208.96 Version: 12.6(1)</p>





<p><b>Description of Change (cont.)</b></p>	<p><b><u>Maintain Level Services</u></b></p> <p>All maintenance will be scheduled during outage windows preapproved by JEA, which is from 7:30 p.m. to 5:00 a.m. Eastern Standard / Daylight Savings Time, Monday through Saturday, excluding JEA observed holidays.</p> <p>All system changes are required to follow the JEA Change Management process. The Company will supply documentation describing all maintenance and modifications. Links to CISCO information and items will be included. In some cases, the installation of Maintenance items should be done on the development environment and/or the QA environment prior to the production environment to gain familiarity with what to expect and time to perform tasks.</p> <p>JEA’s Change Management Process ensures that all elements are in place, all parties notified and trained, and the schedule for implementation is coordinated with all other activities in the organization prior to implementing changes in Technology Services systems and programs. This procedure applies to all individuals who install, operate, and/or maintain production Technology Services systems and programs.</p> <p>The production systems and programs are defined as all Infrastructure (i.e., network components, servers, disk arrays and storage systems, tape librarians, etc.) and any subsystems, services, or applications within these systems. Change Management is not required for Development and Quality Assurance environments, only Production.</p> <p>Change Approval Board (CAB) will meet weekly to review high risk change requests and to ensure that change reviews and communications are being satisfactorily performed. The CAB will be composed of the Technology Services director team, and chaired by the Director, Technology Infrastructure (3 directors represent a quorum).</p> <p>All change requests not deemed high risk, by the Risk Assessment web form in the application used for Change Management, will be reviewed and approved by the manager or designee of the implementer.</p>
---	---



<p><b>JEA Responsibilities</b></p>	<ol style="list-style-type: none"> <li>JEA shall designate a representative to be the JEA Primary Contact. This representative shall be the focal point for all communications relative to these professional services requests and shall have the authority to act on JEA's behalf in matters regarding the requests.</li> <li>JEA employees shall be made reasonably available to Supplier to answer questions and provide important information concerning the requests (network design, existing JEA processes, IP addresses, usernames, and passwords, etc.). JEA shall respond to such requests in a timely fashion, or additional charges may apply.</li> <li>JEA shall grant Supplier adequate and reasonable access to their network, servers, and end-user's PCs where necessary to complete the tasks/activities requested. If such access requires authorization and provisioning, JEA shall inform Supplier in advance.</li> <li>JEA granted remote access will be Citrix Remote Desktop. JEA will administer access rights.</li> </ol>											
<p><b>Project Schedule</b></p>	<table border="1"> <thead> <tr> <th data-bbox="440 898 691 947">Timeline</th> <th data-bbox="691 898 1531 947">Milestone</th> </tr> </thead> <tbody> <tr> <td data-bbox="440 947 691 989"><b>Day 0</b></td> <td data-bbox="691 947 1531 989">Change Request Signature</td> </tr> <tr> <td data-bbox="440 989 691 1031"><b>Term Start Date</b></td> <td data-bbox="691 989 1531 1031">11/1/2024</td> </tr> <tr> <td data-bbox="440 1031 691 1115"><b>Ongoing for Term</b></td> <td data-bbox="691 1031 1531 1115">Dedicated Professional Services Support and Platform Refinement</td> </tr> <tr> <td data-bbox="440 1115 691 1184"><b>Term End Date</b></td> <td data-bbox="691 1115 1531 1184">10/31/2025</td> </tr> </tbody> </table>		Timeline	Milestone	<b>Day 0</b>	Change Request Signature	<b>Term Start Date</b>	11/1/2024	<b>Ongoing for Term</b>	Dedicated Professional Services Support and Platform Refinement	<b>Term End Date</b>	10/31/2025
Timeline	Milestone											
<b>Day 0</b>	Change Request Signature											
<b>Term Start Date</b>	11/1/2024											
<b>Ongoing for Term</b>	Dedicated Professional Services Support and Platform Refinement											
<b>Term End Date</b>	10/31/2025											
<p><b>Professional Services Assumptions</b></p>	<ul style="list-style-type: none"> <li>All tools referenced are JEA tools; no ProSys MS monitoring tools will be used as part of this engagement. The only time ProSys will use its tools is if the JEA team calls our PS Support Team after hours to help get an on-call resource or facilitate opening a case with Cisco after hours. In that instance, the ProSys PS Support Team will use its normal Service Now tool to open the case for internal only tracking.</li> <li>Work will be performed remotely, but JEA can request onsite work if there is a required need.</li> <li>If onsite work required, then travel expenses may apply and actual expenses will be billed to JEA in accordance with JEA travel policy.</li> <li>Work to be performed during normal business hours (8:00am-5:00pm EST), unless initiated through the "on-call" process described above.</li> </ul>											



<b>Project Pricing</b>	<b>Fixed Price</b>		
	<b>Service Description</b>	<b>QTY</b>	<b>Fixed Price (1-Year)</b>
	Dedicated Contact Center Professional Services Support - 1-Year - \$ 34,690.50 Billed Monthly Prior to Start of Each Month for 12 months	1	\$416,286.00
	Travel Expenses (if applicable) *	N/A	

\*Pricing **excludes** Travel and Expenses (T&E) – If requested by Customer, “Actual” Travel and Expenses will be charged to the Customer.

Billing Notes:

1. Billed Monthly Prior to Start of Each Month
2. Payment Terms are Net 30, US Dollars
3. Any service or task not explicitly listed herein as in scope shall be considered out of scope.
4. Customer may request and Supplier may deliver additional services on a Time & Materials basis upon execution of a change order. Work requested may be delivered by ProSys’ Professional Services under separate Statement of Work.
5. No travel is contemplated at this time for remote monitoring and management. If requested by Customer, “Actual” Travel and Expenses will be charged to the Customer.

<b><u>Signatures &amp; SOW Change Request Effective Date</u></b>			
<b>ProSys Authorized Signer:</b>		<b>Date:</b>	
<b>Print Name:</b> Brian Wray		<b>Title:</b> Director, Customer Experience	
<b>Client Authorized Signer:</b>		<b>Date:</b>	
<b>Print Name:</b>		<b>Title:</b>	

**JEA Awards Agenda  
June 13, 2024**

**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEAs intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 06/06/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	1410937246 - ITN - Professional Services For Cisco Contact From UCCE 11.6 to PCCE 12.6	Selders	Prosys, Inc.	Capital	\$22,000.00	\$330,250.18	\$426,711.58	5/11/2023-\$48,461.40 9/5/2023-\$26,000.00	Project Completion Start Date: 02/01/2023 End Date: Estimated: 07/2024	N
<p>Originally Awarded: 01/19/2023 For Additional Information Contact: Angel Iosua</p> <p>The purpose for this change order is for JEA's Cisco Contact Center Managed Service provider Prosys, Inc, to add consulting services to the scope of the existing PCCE upgrade project.</p> <p>This award request is for \$22,000.00 in additional funds for out of scope tasks to Prosys, Inc, as part of the Professional Services for Cisco Contact upgrade from UCCE 11.6 to PCCE 12.6 project. This project provides full platform and application services to migrate JEA from their current Cisco Unified Contact Center Enterprise (UCCE 11.6) platform with CVP, to a newly built Cisco Packaged Contact Center Enterprise (PCCE 12.6) platform in its dual site deployment. The additional hours for additional out of scope tasks needed for this project are due to change in O365 through Exchange Scope and SMTP Port Issues, Port issues and Microsoft VIP URI issues, Delays due to additional O365 work and rework, and delays in getting the Production side access.</p>											
3	Invitation For Bid	1411689047-Pole Attachment Inventory Audit	Datz	Alpine Communications Corp	O&M	\$450,840.00	N/A	\$450,840.00	N/A	Project Completion Start Date: 6/13/2024 End Date: Estimated 3/13/2025	N
<p>Moved to Regular Agenda as item #5</p>											
4	Invitation For Bid	1411617646: Kennedy Substation Control Cable and Protection System Replacement	Melendez	Reliable Substation Services, Inc.	Capital	\$3,960,000.00	N/A	\$3,960,000.00	N/A	Project Completion Start Date: 6/6/2024 End Date: 11/30/2024	Yes Breaking Ground, (Control House), \$795,00.00
<p>Deferred</p>											
5	Contract Increase	021-21 Water, Sewer, and Reclaimed Water Cost of Service and Rate Design Consulting Services	Orfano	Stantec Consulting Services Inc.	O&M	\$140,848.00	\$271,625.00	\$722,848.00	04/06/2023 - \$310,375.00	Five (5) Years w/One (1) - 1 Yr. Renewal Start Date: 04/07/2021 End Date: 04/06/2026	N
<p>Originally Awarded: 04/07/2021 For additional information contact: Elaine Selders</p> <p>The Stantec contract was originally awarded on 04/07/2021 in the amount of \$271,625.00 for Cost of Service and Rate Design services. On 04/06/2023, JEA contracted with Stantec to complete a water and sewer system feasibility analysis and receive acquisition support services for the cities of Atlantic Beach (\$168,250.00) and Neptune Beach (\$142,125.00) for a total estimated amount of \$310,375.00.</p> <p>This request is to award a contract increase to Stantec Consulting Services Inc. for additional funding for these two on-going feasibility studies for cost analysis, acquisition support and rate design.</p> <p>Due to an extended timeline in the receipt of data and clarification requests from Atlantic Beach and Neptune Beach, and the nature of the data received, the project is taking longer than anticipated and additional funds are needed to complete the projects. The increase for Atlantic Beach (\$98,048.00) and Neptune Beach (\$42,800.00) totals \$140,848.00 for a new not-to-exceed amount of \$722,848.00. The hourly rates for this project remain the same as the original pricing from 2021. The award amount is based on contracted hourly rates and estimated hours to complete the projects. The project proposals have been attached as back-up.</p>											

**Consent Agenda Action**

<b>Committee Members in Attendance</b>	<b>Names</b>	<b>Ted Phillips, Tony Long, Raynetta Marshall</b>
Motion by:	Tony Long	
Second By:	Raynetta Marshall	
Committee Decision	Approved	

# Award #3 Supporting Documents 12/19/2024

Regular Agenda <small>(date last updated)</small>											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Request for Proposal (CCNA)	1411544446 (RFP) CCNA Substation and Transmission Project Management Services	Melendez	Burns & McDonnell Leidos Engineering	\$2,075,000.00 \$2,075,000.00	N/A	\$2,075,000.00 \$2,075,000.00 Total - \$4,150,000.00	N/A	Five (5) Years w/Two (2) Optional One (1) Year Renewals	Burns & McDonnell, 5% (TRC Energy Engineering LLC) Leidos Engineering, 0%	Motion by: Tony Long  Second by: Raynetta Marshall  Committee Decision: Approve to Defer
	<p>Advised: 01/10/2024 Proposals Opened: 02/27/2024 Ten (10) Proposals Received For additional information contact: Jason Behr</p> <p>This bid was solicited in accord with the Florida's Consultants' Competitive Negotiation Act (CCNA). Ten (10) bidders attended the mandatory Pre-Bid Meeting on 01/16/2024. At Response opening on 02/27/2024, JEA received ten (10) Responses. The Responses were evaluated on Professional Staff Experience, Company Experience, and use of Jacksonville Small and Emerging Business (JSEB) program. Minimum qualification past performance references were also verified. No bidders were disqualified. Burns &amp; McDonnell and Leidos are deemed the highest ranking responsible and responsive Respondents. A copy of the Bid Workbook and Evaluation Summary is attached as backup.</p> <p>This award requests Burns &amp; McDonnell and Leidos to provide JEA with Project Managers to supplement the electric substation and transmission engineering design process when JEA in-house engineering resources may not meet the urgent demands or required in-service dates. JEA has specified technical expertise in utility project management.</p> <p>JEA intends to award two (2) contracts for this scope of work. We compared four (4) past similar engineering contracts to review rates and the rates submitted by Leidos are in line with past engineering contracts. The average project manager rate is \$158.75/hr and the average support role rate is \$113/hr. The rates submitted by Burns &amp; McDonnell are forty two percent (42%) higher on average. The previous contracts in which these rates were compared were with smaller firms and JEA expects Burns &amp; McDonnell a larger firm to produce quality work with less hours required. The proposed rates contained in the this Burns &amp; McDonnell award are the same rates previously awarded to Burns &amp; McDonnell for general engineering services by the awards committee on 03/21/2024 and for substation/ transmission general engineering services on 5/23/2024.</p> <p>The awarded funds of \$4,150,000.00 will be split equally between the two contracts because the projects that are included in this award are large and complex and require broader expertise to successfully implement. Burns &amp; McDonnell received the highest evaluation of its Company Experience due to its demonstration of experience in these areas. Leidos was the second highest evaluated.</p> <p><b>DISCUSSION/ ACTION:</b> It was brought to committee's attention that award amount has been reduced due to project/funding availability. Business group originally wanted only 1 project manager but due to the fact that the number one ranked firm also has a JEA design contract, we would need another to prevent a conflict. Therefore, two (2) vendors were selected. Clarification was requested as to why only 2 vendors were selected when 10 proposals were received. Committee requested business group review proposal scoring to evaluate if a 3rd vendor can be awarded. Decision was to defer award until scoring is reevaluated.</p> <p><b>DISCUSSION/ ACTION PARTICIPANTS:</b> Lisa Pleasant, Jason Behr, Raynetta Marshall, Darrell Hamilton</p>										
2	Contract Increase/Ratification	028-19 Facilities Landscaping Maintenance - Sheltered	Phillips	Advanced Technology Management, Inc. J & D Maintenance and Services	\$0.00 \$142,710.00	\$1,335,841.14 N/A	ATM - \$2,338,251.09 J & D - \$142,710.00 Total Award - \$2,480,961.09	ATM 1/31/2022 - \$133,584.11 3/30/2023 - \$631,070.82 4/11/2024 - \$237,755.02	Three (3) Years w/two (2) - One (1) Yr. Renewals Start Date: 04/18/2019 End Date: 03/31/2025	Advanced Technology Management, Inc. and J & D Maintenance and Services are JSEB's	Motion by: Raynetta Marshall  Second by: Tony Long  Committee Decision: Approved
	<p>Originally Awarded: 04/11/2019 For additional information contact: Halley Stewart</p> <p>This Award requests a contract extension/ratification for the sheltered 028-19 Facilities Landscaping Maintenance services contract with an original award date of 04/11/2019, for Three (3) Years w/ Two (2) - One (1) Renewals.</p> <p>The contract for Advanced Technology Management, Inc. was renewed in 2023 and the decision was made to not renew the contract for Eagle Lawn Care. Eagle's sites were divided into smaller districts, rebid as 1411059446 Facilities Landscaping Maintenance and awarded to Eagle Lawn Care and Freedom Landscaping as described in the previous award.</p> <p>The decision was made to re-solicit all landscaping services to align the sheltered and open market landscaping contracts with a 04/01/2025 start date. This 11 month extension will support those alignment efforts.</p> <p>Prior to the most recent renewal, Advanced Technology Management, Inc. requested relief and a decrease in the number of assigned sites. They requested that 14 sites be removed from their contract due to staffing constraints. As the next lowest bidder on the original solicitation, J &amp; D Maintenance and Services was asked to provide current pricing for the relief sites. Procurement deemed the pricing to be too high. Multiple negotiation attempts to reduce pricing resulted in the need to vet pricing and the decision was made to publicly rebid as Landscape Maintenance - Sheltered (JSEB) Relief Sites to include current JSEB vendors. Eleven (11) JSEB vendors were invited to participate in the request for qualification advertised publicly on 05/10/2024. Five (5) vendors attended the mandatory site walkthrough and three (3) vendors submitted bids. J &amp; D Maintenance and Services is the lowest bidder. The next lowest bidder's pricing is 248% higher than J &amp; D.</p> <p>J &amp; D Maintenance and Services has agreed to service ATM's 11 current relief sites under the same terms and conditions through 03/31/2025 for a not to exceed amount of \$142,710.00. Three (3) of the original relief sites are currently under construction and pricing will be requested once landscaping services are required. The award amount includes a ratification in the amount of \$23,220.00 for landscaping services completed during negotiations and while the rebid was finalized. The ratification was needed, because the majority of the sites are forward facing to the community and if the sites were not maintained consistently during the award process, JEA would have incurred additional costs post award to have the sites remediated to an acceptable appearance while maintaining safety standards. J &amp; D's pricing for the relief sites represents a 135% increase from ATM's current pricing of the same sites. The quoted rates are higher than the original proposal from 5 years ago, however, J &amp; D's current pricing is significantly lower than all bidders who participated. The increase is deemed reasonable to ensure appropriate staffing levels and service requirements are met.</p> <p>It should be noted that this award amends the contract extension Award from 04/11/2024 for Advanced Technology Management, Inc.</p> <p>The complete history for the increases and renewals to date for Advanced Technology Management, Inc. are listed under the amendment section of the agenda.</p> <p><b>DISCUSSION/ ACTION:</b> Clarification was requested regarding ratification. Original awardee was not able to continue the contracted work. Solicitation was completed to rebid this work. J &amp; D Maintenance and Services was the lowest bidder.</p> <p><b>DISCUSSION/ ACTION PARTICIPANTS:</b> Chrissy Nunziato</p>										

Award #3 Supporting Documents 12/19/2024

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
3	Invitation for Bid (IFB)	1411677246 - Heavy Duty High Top Extended LWB 4X4 Vans	Phillips	Garber Ford Inc.	\$337,368.00	N/A	N/A	N/A	One-time purchase, Expected delivery 09/30/2025	N	<p>Motion by: Raynetta Marshall</p> <p>Second by: Tony Long</p> <p>Committee Decision: Approved</p>
<p>Advertised: 05/02/2024 Optional Pre-Response Meeting: 05/10/2024, Four (4) Attendees Bids Opened: 06/03/2024 One (1) Bid Received For additional information contact: Halley Stewart</p> <p>The purpose of this solicitation for Heavy Duty High Top Extended LWB 4X4 Vans (this "Solicitation") is to evaluate and select a vendor to provide pricing for the purchase of four (4) Class 130+ One Ton Heavy Duty High Top Extended LWB 4X4 Single Rear Wheel Vans (Ford Transit T350) for JEA's Fleet according to the Technical Specifications. Unit must be tested and delivered to JEA Fleet Facility (5717 New Kings Road Jacksonville, Florida 32209) in complete operational condition, with all required equipment, certifications, registrations, and documentation by the date specified per awarded contract.</p> <p>Ten (10) vendors were invited to participate and four (4) vendors attended the optional pre-response meeting. Due to low confirmation of participation, the bid due date was extended to gather detailed information regarding why there was a lack of participation and enable additional competition. Five (5) no-bids were received. The feedback from the vendors is most could not secure quotes from their up-fitters or they were not interested in participating at this time which concurs with JEA Fleet's indication that this is not the typical time of year that JEA purchases this type of asset. The next round of van purchases are expected to have more participation. The need to order these vans immediately is due to the possible order bank closure, to ensure the assets are delivered during FY25 for budgeting purposes and to meet the business group's need for their additional employees. The one (1) bid received from Garber Ford Inc. in the amount of \$337,368.00 is approximately 16% lower than the business unit estimate and has been deemed reasonable.</p> <p><b>DISCUSSION/ ACTION:</b> Clarification was requested to confirm that the vans can be purchased a year earlier than expected. This purchase is being made earlier than planned due to supply chain issues.</p> <p><b>DISCUSSION/ ACTION PARTICIPANTS:</b> Ted Phillips, Christy Numziato</p>											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
4	Contract Increase	1410792446 - JEA Fleet Services Vehicle and Equipment Rentals	Phillips	Beard Equipment Company United Rentals (North America), Inc. Global Rental Co. Inc Ring Power Corporation Sunbelt Rentals Inc.	\$0.00 \$0.00 \$90,544.00 \$0.00 \$0.00	\$26,426.71 \$289,065.11 \$179,008.05 \$368,369.14 \$177,436.79	\$26,426.71 \$289,065.11 \$269,552.05 \$368,369.14 \$195,180.47	03/26/2024 Sunbelt - \$17,743.68	Three (3) Year w/Two (2) 1 Yr. Renewals Start Date: 10/01/2022 End Date: 09/30/2025		<p>Motion by: Tony Long</p> <p>Second by: Raynetta Marshall</p> <p>Committee Decision: Approved</p>
<p>Originally Awarded: 09/22/2022 For additional information contact: Halley Stewart</p> <p>The purpose of this Invitation for Bid (IFB) was to solicit pricing for vehicle and equipment rental services for JEA's Fleet Services' and other operations areas' rental needs for light, medium and heavy-duty vehicles and equipment on short notice for unspecified periods of time. Primary and secondary vendors were awarded when there were multiple bidders.</p> <p>The contract increase for JEA Fleet Services Vehicle and Equipment Rentals is for Global Rental Co. in the amount of \$90,544.00 for a new overall NTE of \$1,148,593.48. The contract increase amount was calculated based on average contract to date expenses for Fleet and includes previous PO lines that should have been tied to the CPAs based on the equipment being rented. The pricing has remained the same on the contract increase and includes the forecasted spend through the current contract term.</p> <p><b>DISCUSSION/ ACTION:</b> Clarification was requested due to complicated nature of this award. Increase is requested due to supply chain issues/availability of equipment. This is an attempt to mitigate any potential need for funds in an emergency situation and preparation for storm season.</p> <p><b>DISCUSSION/ ACTION PARTICIPANTS:</b> Ted Phillips, Justin Hightower, Raynetta Marshall</p>											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
5	Invitation For Bid	1411689047-Pole Attachment Inventory Audit	Datz	Alpine Communications Corp	\$450,840.00	N/A	\$450,840.00	N/A	Project Completion Start Date: 6/13/2024 End Date: Estimated 3/13/2025		<p>Motion by: Raynetta Marshall</p> <p>Second by: Tony Long</p> <p>Committee Decision: Approved</p>
<p>Advertised: 05/03/2024 Optional Pre-Bid meeting: 05/10/2024 Bids Opening: 05/28/2024 Seven (7) Bids Received For Additional Information contact: Angel Iosua</p> <p>The primary purpose of this project is to inventory JEA foreign attachments using existing Geographic Information System (GIS) data on all JEA structures (overhead distribution poles including under built distribution on Transmission poles in public Right of Way and on Customer premises). This project includes identifying and inventory of all foreign (non-JEA) attachments on JEA poles, verify structure numbers for all JEA facilities with attachments, and identify joint use pole attachments by owner.</p> <p>Request approval to award a contract to Alpine Communications Corp., as the lowest responsive responsible bidder, for Pole Attachment Inventory Audit in the amount of \$450,840.00.</p> <p>Pole users including Comcast, AT&amp;T and ten other communication companies will reimburse JEA for their pro-rata share of the audit. JEA has contracts in place with these companies which provide for this reimbursement to JEA. The audit contribution by these entities will cover 100% of the cost share for this Pole Inventory Audit. To facilitate the accounting of funds, a non-interest bearing escrow account has been set up with the law firm of Edwards Cohen.</p> <p><b>DISCUSSION/ ACTION:</b> Clarification was requested regarding how often an audit is done and if it is fully reimbursable by the vendors that have attachments on JEA poles. Per contractual provision in the pole attachment agreement, audit is completed every 5 years. Vendors with pole attachments are included in audit updates and are billed as necessary. This is fully reimbursable.</p> <p><b>DISCUSSION/ ACTION PARTICIPANTS:</b> Ted Phillips, Raynetta Marshall, Gary Vondrasck</p>											

**Consent and Regular Agenda Signatures**

Budget	Name/Title	<i>Stephanie M Nealy</i> _____
Awards Chairman	Name/Title	<i>Theodore B Phillips</i> CFO _____
Procurement	Name/Title	<i>Lisa Pleasants</i> on behalf of Jenny McCollum _____
Legal	Name/Title	<i>Rebecca Lavis</i> _____





## Formal Bid and Award System

Award #7 April 6, 2023

**Type of Award Request:** CONTRACT INCREASE  
**Requestor Name:** Crawford, Julia E  
**Requestor Phone:** (904) 665-6151  
**Project Title:** Water, Sewer, and Reclaimed Water Cost of Service and Rate Design Consulting Services  
**Project Number:** 51000  
**Project Location:** JEA  
**Funds:** O&M  
**Business Unit Estimate:** \$310,375.00

### Scope of Work:

The purpose of this Request for Proposals (this "RFP") is to evaluate and select a firm ("Company" or "Proposer") to provide the following Water, Sewer and Reclaimed Water Cost of Service and Rate Design Consulting Services to JEA (collectively, the "Work" or "Services"):

JEA is seeking a consultant to (i) provide ad hoc consulting services related to the most recent cost of service for JEA's water, sewer and reclaimed water systems, first and foremost the capacity cost analysis and rate design which included the development of an updated cost methodology and basis for each system, as well as the determination of levels of service and scaling factors used for various meter sizes, residential and commercial alike, and subsequently (ii) perform a comprehensive water, sewer and reclaimed water systems cost of service and rate design study.

**JEA**  
**IFB/RFP/State/City/GSA#:** 021-21  
**Purchasing Agent:** Selders, Elaine Lynn  
**Is this a ratification?:** No

### RECOMMENDED

### AWARDEE(S):

Name	Contact Name	Email	Address	Amount
STANTEC CONSULTING SERVICES INC.	Andy Burnham	andrew.burnham@stantec.com	777 S Harbour Island Boulevard, Suite 600 Tampa FL 33602	\$310,375.00

**Amount of Original Award:** \$271,625.00  
**Date of Original Award:** 04/07/2021  
**Contract Increase Amount:** \$310,375.00  
**Award Amount for remainder of this FY:** \$206,917.00  
**New Not-To-Exceed Amount:** \$582,000.00  
**Length of Contract/PO Term:** Five (5) Years w/One (1) – 1 Yr. Renewal  
**Begin Date (mm/dd/yyyy):** 04/07/2021  
**End Date (mm/dd/yyyy):** 04/06/2026  
**Renewal Options:** One (1) – 1 Yr. Renewal  
**JSEB Requirement:** N/A - Optional

**Background/Recommendations:**

Competitively bid and awarded informally for a five (5) year term to Stantec Consulting Services Inc. on 04/07/2021, in the amount of \$271,625.00. The original Proposal Workbook is attached as backup.

This request is to award a contract increase to Stantec Consulting Services Inc. for two feasibility studies for cost analysis, acquisition support and rate design. The current contract allows for the addition of similar ad hoc projects which utilize the same hourly rates. JEA intends to complete a water and sewer system feasibility analysis and receive acquisition support services for the cities of Atlantic Beach (project cost \$168,250.00) and Neptune Beach (project cost \$142,125.00). The award amount is based on contracted hourly rates and estimated hours to complete the projects. The project proposals have been attached as back-up.

Request approval to award a contract increase to Stantec Consulting Services Inc. for Water, Sewer, and Reclaimed Water Cost of Service and Rate Design Consulting Services in the amount of \$310,375.00, for a new not-to-exceed amount of \$582,000.00, subject to the availability of lawfully appropriated funds.

**Senior Advisor:** Crawford, Julia E. – Senior Advisor  
**Chief:** Dutton, Laura M. – Chief Strategy Officer

**APPROVALS:**

Stephen Datz 4/06/23

**Chairman, Awards Committee** **Date**

Stephanie M Healy 4/06/2023

**Budget Representative** **Date**



JEA  
2025 Consulting Services  
Project Work Plan and Cost Estimate Schedule

Project Tasks Hourly Rates →	Estimated Labor-Hours				Total Project Hours and Cost
	QC / Senior Reviewer \$325	Project Manager \$275	Sr. Staff Consultant \$225	Staff Consultant \$175	
<u>WORK ELEMENT I: PLANT CAPACITY FEES</u>					
<b>Task 1 Project Initiation</b>					
1.1 Prepare initial data request.	1	1	2	1	5
1.2 Perform initial project kickoff call and internal project setup activities.	1	3	3	1	8
<b>Task 2 Plant Capacity Fee Review</b>					
2.1 Review of JEA's recent public presentations and discussions regarding capacity fees.	2	2	2	2	8
2.2 Assessment of JEA staff's recommendations for potential capacity fee adjustments to be considered by Board of Directors with a complete review considering potential methodologies, cost basis, cost allocation factors, reclaimed water allocations, level of service, etc. <i>Includes up to two (2) virtual meetings.</i>	8	12	16	24	60
2.3 Capture and evaluation of benchmarks, including local, state, and/or national peer utilities as appropriate. <i>To include no more than 20 agencies.</i>	2	4	6	12	24
<b>Task 3 Documentation</b>					
3.1 Prepare a detailed Technical Memo that memorializes the calculations and supporting thought processes.	4	6	12	2	24
3.2 Prepare a PowerPoint presentations that documents the core elements of the study.	4	6	12	2	24
3.3 Review deliverables with JEA staff as necessary to finalize study documentation, including supporting workbooks of costs and fees. <i>Includes up to three (3) virtual meetings.</i>	8	12	12	2	34
<b>Total Estimated Labor Hours</b>	<b>30</b>	<b>46</b>	<b>65</b>	<b>46</b>	<b>187</b>
<b>Total Labor Fee</b>	<b>\$9,750</b>	<b>\$12,650</b>	<b>\$14,625</b>	<b>\$8,050</b>	<b>\$45,075</b>
<b>Total Estimated Expenses</b>					<b>\$500</b>
<b>Total Not to Exceed at Hourly Rates - Work Element I</b>					<b>\$45,575</b>
<u>WORK ELEMENT II: LINE EXTENSION FEES</u>					
<b>Task 1 Project Initiation</b>					
1.1 Prepare initial data request.	1	1	2	1	5
1.2 Perform initial project kickoff call and internal project setup activities.	1	3	3	1	8
<b>Task 2 Line Extension Fee Review</b>					
2.1 Review of JEA's recent public presentations and discussions regarding line extension fees.	2	2	2	2	8
2.2 Assessment of JEA staff's recommendations for potential line extension fee adjustments to be considered by Board of Directors with a complete review considering potential methodologies, cost basis, cost allocation factors, level of service, etc. <i>Includes up to two (2) virtual meetings.</i>	8	12	16	24	60
2.3 Capture and evaluation of benchmarks, including local, state, and/or national peer utilities as appropriate. <i>To include no more than 20 agencies.</i>	2	4	6	12	24



JEA  
2025 Consulting Services  
Project Work Plan and Cost Estimate Schedule

Project Tasks	Estimated Labor-Hours				Total Project Hours and Cost
	QC / Senior Reviewer	Project Manager	Sr. Staff Consultant	Staff Consultant	
Hourly Rates →	\$325	\$275	\$225	\$175	
<b>Task 3 Documentation</b>					
3.1 Prepare a detailed Technical Memo that memorializes the calculations and supporting thought processes.	4	6	12	2	24
3.2 Prepare a PowerPoint presentations that documents the core elements of the study.	4	6	12	2	24
3.3 Review deliverables with JEA staff as necessary to finalize study documentation, including supporting workbooks of costs and fees. <i>Includes up to three (3) virtual meetings.</i>	8	12	12	2	34
<b>Total Estimated Labor Hours</b>	30	46	65	46	187
<b>Total Labor Fee</b>	\$9,750	\$12,650	\$14,625	\$8,050	\$45,075
<b>Total Estimated Expenses</b>					\$500
<b>Total Not to Exceed at Hourly Rates - Work Element II</b>					<b>\$45,575</b>
<b>Total Estimated Labor Hours</b>	60	92	130	92	374
<b>Total Labor Fee</b>	\$19,500	\$25,300	\$29,250	\$16,100	\$90,150
<b>Total Estimated Expenses</b>					\$1,000
<b>Total Not to Exceed at Hourly Rates - All Work Elements</b>					<b>\$91,150</b>

## Award #3 Supporting Documents 12/19/2024

Basis of Award for \$15k rate service for three attestation topics:

JEA has an objective to further refine certain key cost drivers internally related to specific rate elements. First, retail reclaim customers are expected to possibly be impacted by service availability in coordination with mandates from St Johns River Management District moving forward. JEA froze retail reclaim rates for 2025, but wants to further evaluate these operational and customer level of service impacts onto the cost drivers for retail reclaim pricing. Similarly, JEA desires to look internally at the appropriate detailed cost drivers for bulk reclaim services which are distinguished by being non-pressurized, interruptible and perhaps offer system-wide benefits for alternative disposal means. These factors need to be quantified in more depth in relation to the products pricing. Lastly, JEA wants to internally focus more on the cost drivers for excess strength surcharges such as Chemical Oxygen Demand (COD) and Total Suspended Solids (TSS) and evaluate the customers subject to them in coordination with our Environmental Permitting and other stakeholder JEA teams.

Stantec's role on these three rate topics will be to review our support and rationale for functionality, accuracy, methodology and overall reasonableness. We have employed similar limited attestation services in the past with electric rate consultants and produced favorable results which is approval on rate strategy from industry expert without the cost of full-blown rate study with consultant. JEA is seeking attestation on how the Water and Sewer system will conform to industry practice in meeting the specific needs of JEA and its customers for these more nuanced pricing matters.

We are expecting Stantec to review of JEA's supporting materials with underlying assumptions (with industry best practice recommendations if appropriate) for the three topics. Also, we expect Stantec to virtually attend a few internal meetings as these supporting materials are developed.

We are expecting a brief memorandum attesting to the review for JEA and applicability for impacted JEA customers.

We would like to add a not to exceed of \$15k for each rate topic attestation service.

Preliminary hours for each rate topic would be the following:

Senior Reviewer: \$325/hr	11 hrs: \$3,575
Project Manager: \$275/hr	15 hrs: \$4,125
Sr. Staff Consultant: \$225/hr	20 hrs: \$4,500
Staff Consultant: \$175/hr	16 hrs: \$2,800

# Leidos Proposal for West Jax Substation Reliability Improvement Project

**Report Prepared for: Darrell Hamilton**

**Jacksonville Electric Authority  
225 North Pearl Street  
Jacksonville, FL 32202**

**04.15.24**





## Table of Contents

---

<b>Work Plan, Technical Understanding, &amp; Schedule</b> .....	<b>3</b>
Scope of Services.....	3
Receivables & Deliverables .....	5
Receivables .....	5
Deliverables .....	5
Clarifications & Assumptions .....	6
Submittals.....	8
Schedule .....	9
<b>Price Estimate</b> .....	<b>10</b>
Conclusion.....	11

## List of Tables

---

Table 1 Preliminary Project Schedule .....	9
Table 2 Estimated Project Costs .....	10
Table 3 MSA Rate & Hours .....	10

## Work Plan, Technical Understanding, & Schedule

Leidos Engineering, LLC (Leidos) is pleased to present our proposal to JEA to deliver engineering and design services in response to JEA's request for proposal for the West Jax Substation Breaker Replacement. Our enclosed submittal describes our approach to help JEA with this important project. Leidos offers JEA a compelling team that possesses a combination of technical expertise performing these exact tasks for JEA previously and the ability to meet the expedited schedule that this project demands. We are confident in our ability to successfully manage complex, long-term projects, and meet challenging deadlines while upholding high standards for quality deliverables.

### Scope of Services

Leidos will provide engineering design services (substation physical and civil/structural) to support necessary reliability upgrades at West Jax Substation. Substation engineering will utilize existing station drawings, JEA standards, manufacture information and any other recommended go-by for the develop.

#### *Install 230kV 3000A 63kA SF-6 Bus Tie Breaker*

- Install standard JEA 230kV breaker foundation.
- Modify 230kV bus and install 3000A vertical break disconnect switch 9134. New steel structure to be installed.
- Disconnect switch 9133 to be reused.

#### *Replace dummy switch bus support on low side of Transformer T2 with 69kV 3 phase tall bus support structure.*

- 69kV 3000A 50kA SF-6 Breaker 6T2 was recently replaced and is to be reused. Replace jumpers from low-side bushing of Transformer T2 to breaker 6T2.
- Replace 69kV 2000A disconnect switch 6442 with 3000A disconnect switch. Existing structure and associated foundation to be replaced with a stall switch structure.

#### *Replace 69kV 2000A oil breakers 670 and 665 with 69kV 3000A 50kA SF-6 breakers.*

- Install standard JEA 69kV breaker foundations.
- Replace 2000A vertical break disconnect switches 6446 and 6448 with 3000A disconnect switches.

#### *Replace Paxon and Lane Ave. A-frame dead-end structures with a tapered tubular deadend structure that shares a center leg.*

- Remove 69kV 2000A vertical break disconnect switches 6449 and 6447 and ground switches 6455 and 6454. Paxon line bay centerline to be relocated South.
- New 69kV 3000A vertical break disconnect switches 6449 and 6447 to be mounted horizontally to new H-frame structures.

#### *Bring T2 69kV bus to a standard centerline of bus height.*

- Replace (3) low bus supports and associated foundations with tall bus supports.
- Install new 5" Sch. 40 IPS aluminum bus and 795 AAC dampening cable.

#### *Install 69kV 3000A 50kA SF-6 tie breaker 6T1T2. Existing 2000A vertical break tie switch 6445 and associated structure to be removed.*

- Remove segment of cable trench to facilitate the installation of tie breaker 6T1T2 foundation.
- Install 69kV 3000A vertical break disconnect switches 6445 and 6458 with tall switch structures and associated foundations.

#### *Replace 69kV 2000A oil breakers 660 and 664 with 3000A 50kA SF-6 breakers.*

## Award #4 Supporting Documents 12/19/2024

West Jax Substation Breaker Replacement  
Leidos Proposal  
Page 4

---

- Replace 69kV 2000A vertical break disconnect switches 6450, 6451, 6452 and 6453 with 3000A vertical break disconnect switches. Existing structures to be evaluated.
- Remove 69kV ground switches 6456 and 6457.

*Replace 69kV 2000A oil breaker 6T1 with 3000A 50kA SF-6 breaker.*

- Replace 2000A vertical break disconnect switch 6444 with 3000A vertical break switch. Existing structure to be evaluated.
- Replace dummy switch bus support on low side of Transformer T1 with 69kV 3 phase tall bus support structure.
- Replace jumpers from low-side bushing of Transformer T1 to breaker 6T1.

*Replace 69kV 3 phase PT's on 69kV T1 bus.*

- Replace 69kV 3 phase PT's and associated high bus support.
- New foundations and structures to be installed.

*Replace 69kV 3 phase PT's on 69kV T1 bus.*

- Replace 69kV 3 phase PT's and associated high bus support.
- New foundations and structures to be installed.

*Replace 69kV yard AC panel and Bus Differential Junction Box.*

- Replace 69kV bus differential junction box and mount to new 69kV disconnect switch 6445 structure.
- Replace 69kV yard AC panel and mount to existing bus support structure on 69kV T1 bus.
  - Install AC Auxiliary metering per JEA substation standards.

## Receivables & Deliverables

### Receivables

- West Jax Substation MicroStation CAD Drawings
- All necessary JEA standards
- 230/69kV Autotransformer, 230kV and 69kV breaker, 230kV and 69kV disconnect switch final manufacturer drawings.
- All existing structure and foundation drawings
- All existing geotechnical data for the station
- Substation steel fabricator/packager approval and final drawings
- JEA P&C design inputs

### Deliverables

- Transmittal document
- Bill of Material
- Outage Request/FAC form
- Drawing package:
  - Coversheet
  - Single Line (including outage sequence progression)
  - General Arrangement
  - 230kV Electrical Plan
  - 69kV Electrical Plan
  - 230kV Electrical Elevations
  - 69kV Electrical Elevations
  - Electrical Details
  - Foundation Plan
  - Foundation Details
  - Grounding Plan
  - Grounding Details
  - Conduit Plan
  - Conduit Details
  - Low Voltage
  - Cable Schedule (Install)
  - Cable Schedule (Remove)
  - Conduit Schedule
  - Install and Removal Circuit Schedules Drawings and Documents
  - Conduit Schedule Drawing and Document
- Grounding Study Report
- Station Service Analysis (modeled in SKM)
- DC and Battery Bank Analysis (modeled in SKM)

## Clarifications & Assumptions

The Scope of Services, pricing, and schedule in this proposal are based on the following assumptions:

1. JEA is to provide existing station drawings and all applicable data necessary to complete this scope of work. This information will be provided within five (5) business days of the time of award in the approved JEA MicroStation (CAD) format.
2. Existing raster drawings will not be redrawn to vector as part of this project. Leidos will utilize the hybrid model where raster is applicable.
3. All drawings and information received is expected to be accurate and match existing field conditions.
4. All necessary permitting for this work to be performed by JEA.
5. Procurement of the 230kV and 69kV breakers will be performed by JEA. Delivery of the approved manufacturer drawings are expected to be provided at the onset of the project.
6. Autotransformer T2 replacement will be performed on a future project and is excluded from this scope.
7. The protection and control portion of this design will be conducted by JEA. The necessary design inputs to complete the substation portion of the design will be provided by JEA P&C in a timely manner to complete the project schedule. Leidos is not responsible for signing and sealing the finalized circuit schedule.
8. Leidos will provide a load tree drawing to the dead-end structure manufacturer that is selected by JEA. The manufacturer will create a detailed design of the overhead dead-end and take on the responsibility for the fabrication of the structure as well as furnish base reactions and anchorage requirements for the design of the foundation, which will be conducted by Leidos.
9. JEA will engage a packager for the design of all steel structures. The packager will provide JEA and Leidos reactions for the foundation design at least 2 months prior to the submission of the foundation design.
10. Leidos assumes that JEA's existing Technical Specifications will be used for this project.
11. The evaluation of existing steel structures and foundation for the replacement of switches will be limited to one typical (or controlling) disconnect structure and the existing A-Frames. We exclude engineering effort related to strengthening or replacing structures that do not meet engineering standards.



12. Leidos is not responsible for modifications to the existing transmission lines associated with the installation of the new dead-end structures. JEA Transmission group to provide Leidos all necessary information of the transmission lines including but not limited to location, height, and size of transmission poles outside of the fence.
13. Leidos has included cost for a geotechnical report to be performed for soil data and soil resistivity data. These will be used for foundation design and ground grid study.
  - a. The geotechnical report shall provide recommendations for shallow foundation design at West Jax substation.
  - b. Additional surveying services will be subcontracted to the Geotech firm at an additional cost if deemed necessary for foundation design.
14. Leidos will complete a station service analysis and model the system in SKM based on field investigations and historical drawings and will include the installation of CT metering downstream of the ATS. Findings to be provided in the form of a report. Leidos is not responsible for any upgrades to the AC system outside of this engineering scope.
15. Leidos will complete a DC system and battery bank analysis and model the system in SKM based on field investigation and historical drawings. Findings to be provided in the form of a report. Leidos is not responsible for any upgrades to the DC system outside of this engineering scope. The battery room of the control house building is assumed to be adequate to accommodate any modifications to the battery bank.
16. Leidos will submit 30%, 60%, and 90% design packages for JEA review. JEA is to provide comments within ten (10) business days of each package submittal. Leidos will submit a final Issue for Construction package (IFC) following the 90% package review.
17. Leidos will submit civil packages in conjunction with the substation 30%, 60%, 90% and Issue for Construction packages.
  - a. The 60% design submission will include a load tree drawing related to the design of the dead-end structure.
  - b. The 90% design submission will include a review of the substation packager calculation and drawings as well as foundation design for all new structures.
  - c. Upon receipt of JEA's comments on the 90% package, Leidos will incorporate the comments into the IFC package.
18. Leidos has included forty hours (40) of construction support services via phone call in the estimate. This includes review of shop drawings and responding to requests for information.

19. Leidos will provide three (3) site visits to support the scope included. These site visits and local travel costs are included in this proposal estimate. The method of support is broken down below. Subsequent site visits will be at an additional cost if deemed necessary by JEA and Leidos.
- a. One (1) initial site visit for the project kick-off. This includes three Leidos engineers supporting both the sub physical and civil/structural scope.
  - b. One (1) site visit for construction kick-off. This will include the project lead overseeing the substation and civil/structural scopes.
  - c. One (1) site visit for project completion. This will include the project lead overseeing the substation and civil/structural scopes.
20. All documents and drawings delivered by Leidos to JEA will be submitted electronically.

## Submittals

Leidos will submit the following 30%, 60%, 90% and Issue for Construction (IFC) packages.

- 30% design package:
  - Single Line
  - General Arrangement
  - 230kV Electrical Plan
  - 69kV Electrical Plan
- 60% design package:
  - 30% design package drawings with JEA review comments incorporated.
  - 230kV Electrical Elevations
  - 69kV Electrical Elevations
  - Grounding Plan
  - Conduit Plan
  - Low Voltage
  - Conduit Schedule
  - Cable Schedule (Install and Removal)
  - 60% Bill of Material
  - Analysis of existing structures for new switch mounting
  - Grounding Study Report
  - Dead-end Structure Load Tree Drawing
- 90% design package:
  - 60% design package drawings with JEA review comments incorporated.
  - Bus Details
  - Grounding Details

## Award #4 Supporting Documents 12/19/2024

West Jax Substation Breaker Replacement  
Leidos Proposal  
Page 9

---

- Conduit Details
  - Foundation Plan
  - Foundation Details
  - 90% Bill of Material
- Upon receipt of JEA's comments on the 90% package, Leidos will incorporate the comments into the IFC package.

## Schedule

A preliminary project schedule is presented below. A final project schedule will be negotiated to accommodate specific project need dates.

**Table 1 Preliminary Project Schedule**

<b>Milestone</b>	<b>Date</b>
Receipt of Purchase Order (PO)	July 22, 2024
Receipt of all drawings (actual or reference)	July 29, 2024
Project Kickoff Meeting	August 5, 2024
JEA West Jax site visit	August 12, 2024
30% Engineering design package submitted to JEA for review	September 6, 2024
JEA comments submitted to Leidos	September 20, 2024
60% Engineering design package submitted to JEA for review	November 1, 2024
JEA comments submitted to Leidos	November 15, 2024
Load Tree drawing and updated 60% engineering design package submitted to packager with JEA comments incorporated	December 6, 2024
Acceptance of packager design	January 31, 2025
90% Engineering design package submitted to JEA for review	March 31, 2025
JEA comments submitted to Leidos	April 14, 2025
Final issuance of engineering design package	April 28, 2025
Construction Support	TBD
As-built package submitted to JEA	TBD

## Price Estimate

Leidos will provide the professional consulting services required to perform engineering services as outlined in the Scope of Services. This work will be performed by Leidos on a time and material basis for an estimated fee of **\$288,136.58** per our contract agreement for engineering services.

This work will be performed and invoiced monthly according to the terms and conditions agreed upon between JEA and Leidos of Master Contract **JEA11243**. The pricing will apply until period ending 09/30/24. If the project schedule exceeds the period as a result of changes in JEA schedule or requirements, services provided beyond the period will be performed as additional services.

Notwithstanding anything to the contrary herein, Leidos will not bill JEA any amounts above the identified Good Faith Estimate, nor will Leidos be required to furnish services or incur expenses above the identified Good Faith Estimate without written authorization (including email) committing to additional funding from JEA.

**Table 2 Estimate Project Cost**

Services	Estimated Cost
Engineering Design	
<ul style="list-style-type: none"> <li>West Jax 230/69 kV Reliability Improvement.</li> </ul>	\$288,136.58
<b>Total</b>	<b>\$288,136.58</b>

**Table 3 MSA Rates & Hours**

Classification	Responsibility	Hours	JEA Rate	Cost
Project Engineer 1	Project kickoff meeting, project lead & design oversight, client comments, submittal review	667	\$165.60	\$110,455.20
Engineer 2	Civil and sub physical engineering design	635	\$124.20	\$78,867.00
Principal Engineer	Sub Physical and Civil QC, construction support	263	\$220.46	\$57,980.98
Designer 3	Civil designer/drafter	141	\$130.40	\$18,386.40
Analyst	Project Initiation, project kick off meeting, project management, invoicing and cashflow updates	82	\$103.50	\$8,487.00
Expenses	Initial site visit & construction support site visits			\$1,960.00
Subcontractor	Soil Resistivity & Soil Boring			\$12,000
<b>Total</b>				<b>\$288,136.58</b>

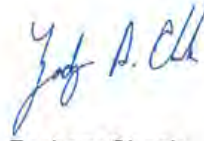
## Conclusion

Leidos is enthusiastic about the prospect of helping JEA with this important project, and we look forward to further discussing this opportunity with you. We are committed to having the qualified resources available and ready to engage upon award of the project to meet the outlined schedule. If you have any questions or would like additional information, please contact account manager, Robert Jennings, at either (813) 777-8198 or at [robert.l.jennings@leidos.com](mailto:robert.l.jennings@leidos.com).

Respectfully submitted,  
**LEIDOS ENGINEERING, LLC**



Robert Jennings  
Account Manager  
**Leidos Engineering, LLC**



Zachary Cheek  
Senior Contracts Manager  
**Leidos Engineering, LLC**

# Leidos Proposal for College Street Substation Switchgear Replacement

**Report Prepared for: Darrell Hamilton**

**Jacksonville Electric Authority  
225 North Pearl Street  
Jacksonville, FL 32202**

05.01.24





## Table of Contents

---

<b>Work Plan, Technical Understanding, &amp; Schedule</b> .....	<b>3</b>
Scope of Services.....	3
Receivables & Deliverables .....	4
Receivables .....	4
Deliverables .....	4
Clarifications & Assumptions .....	5
Submittals.....	8
Schedule .....	10
<b>Price Estimate</b> .....	<b>10</b>
Conclusion.....	11

## List of Tables

---

Table 1 Preliminary Project Schedule .....	9
Table 2 Estimated Project Costs .....	10
Table 3 MSA Rate & Hours .....	10

## Work Plan, Technical Understanding, & Schedule

Leidos Engineering, LLC (Leidos) is pleased to present our proposal to JEA to deliver engineering and design services in response to JEA's request for proposal for the College Street Substation Switchgear Replacement and make-ready work for the T3 addition. Our enclosed submittal describes our approach to help JEA with this important project. Leidos offers JEA a compelling team that possesses a combination of technical expertise performing these exact tasks for JEA previously and the ability to meet the expedited schedule that this project demands. We are confident in our ability to successfully manage complex, long-term projects, and meet challenging deadlines while upholding high standards for quality deliverables.

### Scope of Services

Leidos will provide an engineering design and support for replacing (2) existing switchgears and the installation of a third switchgear for a future transformer addition. Substation Engineering will utilize existing station drawings, JEA standards, manufacture information and any other recommended go-by for the develop.

#### *Replace the East Switchgear and relocate the new unit to the 1940 building.*

- 1940 building floor to be evaluated by civil/structural in order to accept switchgear cubicles.
- 1940 building floor to be modified and cable trench installed to facilitate routing feeder cables to 1964 building basement via 1940 building vault. Connecting wall between 1940 vault and 1964 building basement to be core drilled.
  - Analysis to be performed on cable trench to ensure adequate cable cooling.
- Install new ground leads for switchgear and bus duct and tie into existing ground grid.
- Feeder cables pulled from new cubicle locations to associated manholes via the 1964 building basement.

#### *Replace the West Switchgear and relocate the new unit to the position of the old East switchgear in the 1964 building.*

- Panels #1 and #2 relocated to 1940 building to accommodate the new switchgear cubicles (JEA to perform the P&C design).
  - Cable tray to be installed in 1940 building to route low voltage cables to 1964 building and yard.
- Feeder cables to be pulled from new cubicle locations to associated manholes via the 1964 building basement.

#### *Replace T1 and T2 2000A bus ducts and associated bushing boxes with 3000A bus duct.*

- Bus duct supports installed per manufacturer requirements.
- Replace jumpers from bushing boxes to transformers T1 and T2 low-side bushings.

## Award #4 Supporting Documents 12/19/2024

College Street Substation Switchgear Replacement  
Leidos Proposal  
Page 4

---

*Non-segregated bus duct segments to be installed to tie the new 1940 building Switchgear into existing T1 and T2 bus ducts.*

- Bus duct supports installed per manufacturer requirements.
  - Civil/Structural to evaluate 1940 building ceiling steel trusses and modify as necessary to support new bus duct.
- Wall knockouts to be installed to facilitate bus duct transition between buildings.

*Allow provisions to install a third switchgear in the position of the old West Switchgear in the 1964 building.*

- Future non-segregated T3 bus duct to be installed.
- Future feeder cables to be connected between the 1964 building switchgears to form network feeders (double breaker-double bus configuration)

## Receivables & Deliverables

### Receivables

- College Street Substation MicroStation CAD Drawings
- Proposal JEA Feeder Circuit Map
- Switchgear approval and final drawings for all units
- Bus duct and bushing box approval and final drawings
- All necessary JEA standards

### Deliverables

- Transmittal document
- Bill of Material
- Feeder cable cooling analysis (ETAP)
- Drawing package:
  - Coversheet
  - Single Line
  - Switchgear Arrangement
  - General Arrangement – Duct Bank & Manholes
  - Bus Duct Layout
  - Bus Duct Details
  - Overhead Bus Duct Support Details
  - Cable Trench Layout
  - Cable Trench Details
  - Cable Trench Cover Plate Details
  - Cable Vault Layout
  - Cable Vault Details
  - Switchgear Mounting Details

## Award #4 Supporting Documents 12/19/2024

College Street Substation Switchgear Replacement  
Leidos Proposal  
Page 5

---

- Wall Penetration Details
- 69kV Electrical Plan
- 69kV Electrical Elevations
- 13kV Grounding Plan
- 13kV Grounding Details
- Low Voltage
- Demolition Plan – 1940 Building
- Markups of Architectural Building (if deemed necessary)
- Install and Removal Circuit Schedules Drawings and Document
- Conduit Schedule Drawing and Document
- Field Investigation Report (Footing Excavation, Core Drilling & Beam Measurement)
- Station Service Analysis
- DC and Battery Bank Analysis
- Illumination Study Report
- Heating and Air Analysis Report
- Water Intrusion Analysis Report

## Clarifications & Assumptions

The Scope of Services, pricing, and schedule in this proposal are based on the following assumptions:

- JEA is to provide existing station drawings and all applicable data necessary to complete this scope of work. This information will be provided within five (5) business days of the time of award in the approved JEA MicroStation (CAD) format.
- Existing raster drawings will not be redrawn to vector as part of this project. Leidos will utilize the hybrid model where raster is applicable.
- All drawings and information received is expected to be accurate and match existing field conditions.
- All necessary permitting for this work to be performed by JEA.
- JEA to provide the finalized feeder configuration, including the future network feeders. This will need to be provided during the project kickoff meeting in order to maintain project schedule and meet the 30% submittal date.
- JEA to provide the finalized feeder maps to the first manholes outside of College Street Substation. This will need to be provided during the project kickoff meeting in order to maintain project schedule.

## Award #4 Supporting Documents 12/19/2024

- Feeder duct banks are assumed to be adequate to accommodate the feeder reconfiguration and install of the additional feeders. Modifications to the existing duct bank is not included in this engineering scope.
- This proposal includes the cost for Leidos to work with a subcontractor to perform a heating and air analysis and water intrusion analysis of the 1940 building. The subcontractor will provide the analyses in the form of a report that includes a proposed design.
- Leidos will submit 30%, 60%, and 90% design packages for JEA review. JEA is to provide comments within ten (10) business days of each package submittal. Leidos will submit a final Issue for Construction package (IFC) following the 90% package review.
- Leidos will provide the following site visit support for the scope included. The method of support is broken down below. Subsequent site visits will be at an additional cost if deemed necessary by JEA and Leidos.
  - Two site visits and travel costs are included in this proposal for construction kick-off and project completion. This includes three Leidos engineers supporting both the sub physical and civil/structural scope.
  - One additional site visit over the course of three days has been allocated for critical steps of the construction during the excavation of the underground vault. This includes one Leidos engineer supporting the civil/structural scope.
- Procurement of the 13kV switchgears, bus duct and bushing box will be performed by JEA. Leidos will review manufacturer approval drawings and provide feedback in a timely manner. Delivery of the approval drawings and final approved drawings are expected to be provided as listed in the attached schedule in order to maintain the project submittal dates.
- A feasibility study for the Transformer T3 addition project has already been completed. Any scope related to new transformer position outside of the switchgear building is not included in this engineering scope.
- Leidos will complete a station service analysis and model the system in SKM. Findings to be provided in the form of a report. Leidos is not responsible for any upgrades to the AC system outside of this engineering scope.
- Leidos will complete a DC system and battery bank analysis and model the system in SKM. Findings to be provided in the form of a report. Leidos is not responsible for any upgrades to the DC system outside of this engineering scope. The battery room of the 1964 building is assumed to be adequate to accommodate any modifications to the battery bank.

- Leidos will complete an illumination study of the 1940 building and provide the findings in the form of a report.
- Due to the lack of existing structural drawings for the 1940 building, there are concerns with the excavation associated with the proposed underground vault and risk of undermining the existing building foundation. Additional information is also required regarding the thickness of the existing concrete floor slab and size and spacing of the overhead steel beams. The following field investigation and associated subcontractor costs are included in the cost estimate:
  - Core drilling of 3-in diameter holes will be performed in approximately three locations on the existing concrete floor slab corresponding to areas of interest for the switchgear project. The core drilled holes will be backfilled with grout by JEA.
  - A 3ft x 3ft area will be excavated along the exterior front (west) of the 1940 building using hydro-excavation to expose the top of the footing. After measurements are taken, the area will be backfilled and landscaping disturbance as a result of hydro excavation will be repaired by the Leidos subcontractor.
  - A scissor lift will be rented to provide access to the overhead beams so measurements of the beam spacing, depth, flange width and flange thickness can be obtained, which will be used in future analysis.
- The core drilling, hydro excavation and beam measurements can be accomplished during a two-day period of time.
- Leidos assumes the 1940 building is constructed with perimeter wall foundations that are at least three feet deep below exterior grade. If the field investigation finds that the perimeter walls have shallower foundations, or are supported by the slab on grade, modifications to the underground vault concept will need to be made and Leidos will prepare a change order for the required modifications of scope.
- Leidos assumes that the ground water level will be below the bottom of the proposed underground vault and excludes the design of a drainage system.
- JEA will be available to assist in coordination of work activities and positioning equipment for the inspection.
- After completion of the field investigation, Leidos will prepare a summary report documenting the information gathered.
- Leidos will submit civil packages in conjunction with the substation 60%, 90% and Issue For Construction packages.



- The 60% design submission will include structural calculations and design drawings related to the design of the underground vault and cover plate as well as the table of contents for the construction specifications.
- The 90% design submission will include structural calculations for the evaluation of the existing overhead beams, the design of the switchgear mounting in the 1940 building and associated drawings and specifications.
- Upon receipt of JEA's comments on the 90% package, Leidos will incorporate the comments into the IFC package.
- Leidos has included forty hours of construction support services via phone call in the estimate. This includes review of shop drawings and responding to requests for information.
- All documents and drawings delivered by Leidos to JEA will be submitted electronically.

## Submittals

Leidos will submit the following 30%, 60%, 90% and Issue for Construction (IFC) packages.

- 30% design package:
  - Single Line
  - Switchgear Arrangement
  - General Arrangement – Duct Bank & Manholes
- 60% design package:
  - 30% design package drawing with JEA review comments incorporated
  - Switchgear Elevations
  - Bus Duct Layout
  - Cable Trench Layout
  - Cable Vault Layout
  - 69kV Electrical Plan
  - 69kV Elevations
  - 13kV Grounding Plan
  - Low Voltage
  - Demolition Plan – 1940 Building
  - 1940 Building Architectural Drawings
  - Cable Vault and Cover Plate Details, associated structural calculations and table of contents for the construction specifications
  - Conduit Schedule

## Award #4 Supporting Documents 12/19/2024

College Street Substation Switchgear Replacement

Leidos Proposal

Page 9

---

- Cable Schedule (Install and Removal)
- Station Service and Battery Bank Calculations (SKM models)
- Illumination Study Report
- 60% Bill of Material
  
- 90% design package:
  - 60% design package drawings with JEA review comments incorporated
  - Bus Duct Details
  - Overhead Bus Duct Support Details
  - Cable Trench Details
  - Switchgear Mounting Details
  - Wall Penetration Details
  - 13kV Grounding Details
  - Structural calculations for the evaluation of the existing overhead beams and the design of the switchgear mounting in the 1940 building
  - 90% Bill of Material
  
- Upon receipt of JEA's comments on the 90% package, Leidos will incorporate the comments into the IFC package.

## Schedule

A preliminary project schedule is presented below. A final project schedule will be negotiated to accommodate specific project need dates.

**Table 1 Preliminary Project Schedule**

Milestone	Date
Receipt of Purchase Order (PO)	May 20, 2024
Receipt of all drawings (actual or reference)	May 27, 2024
Project Kickoff Meeting	June 3, 2024
JEA College Street site visit and Civil Field Investigation	June 10, 2024
Switchgear, bus duct and bushing box approval drawings received	June 17, 2024
30% Engineering design package submitted to JEA for review	July 15, 2024
JEA comments submitted to Leidos	July 29, 2024
60% Engineering design package submitted to JEA for review	September 6, 2024
JEA comments submitted to Leidos	September 20, 2024
Switchgear, bus duct and bushing box final drawings received	October 11, 2024
90% Engineering design package submitted to JEA for review	November 22, 2024
JEA comments submitted to Leidos	December 6, 2024
Final issuance of engineering design package	January 10, 2025
Construction Support	TBD
As-built package submitted to JEA	TBD

## Price Estimate

Leidos will provide the professional consulting services required to perform engineering services as outlined in the Scope of Services. This work will be performed by Leidos on a time and material basis for an estimated fee of **\$373,767.00** per our contract agreement for engineering services.

This work will be performed and invoiced monthly according to the terms and conditions agreed upon between JEA and Leidos of Master Contract **JEA11243**. The pricing will apply until period ending 09/30/24. If the project schedule exceeds the period as a result of changes in JEA schedule or requirements, services provided beyond the period will be performed as additional services.

Notwithstanding anything to the contrary herein, Leidos will not bill JEA any amounts above the identified Good Faith Estimate, nor will Leidos be required to furnish services or incur expenses above the identified Good Faith Estimate without written authorization (including email) committing to additional funding from JEA.

**Table 2 Estimate Project Cost**

Services	Estimated Cost
Engineering Design	
<ul style="list-style-type: none"> <li>College Street Substation Switchgear Replacement.</li> </ul>	\$373,767.00
<b>Total</b>	<b>\$373,767.00</b>

## Award #4 Supporting Documents 12/19/2024

College Street Substation Switchgear Replacement  
Leidos Proposal  
Page 11

**Table 3 MSA Rates & Hours**

Classification	Responsibility	Hours	JEA Rate	Cost
Project Engineer 1	Project kickoff meeting, project lead & design oversight, client comments, submittal review	719	\$165.60	\$119,066.40
Engineer 2	Civil engineering design	386	\$124.20	\$47,941.20
Engineer 2	Sub Physical engineering design	383	\$124.20	\$47,568.60
Principal Engineer	Sub Physical and Civil QC, construction support	350	\$220.46	\$77,161.00
Designer 3	Civil designer/drafter	102	\$130.40	\$13,300.80
Analyst	Project Initiation, project kick off meeting, project management, invoicing and cashflow updates	84	\$103.50	\$8,694.00
Expenses	Initial site visit & construction support site visits			\$5,650.00
Subcontractors				\$54,385.00
<b>Total</b>				<b>\$373,767.00</b>

## Conclusion

Leidos is enthusiastic about the prospect of helping JEA with this important project, and we look forward to further discussing this opportunity with you. We are committed to having the qualified resources available and ready to engage upon award of the project to meet the outlined schedule. If you have any questions or would like additional information, please contact account manager, Robert Jennings, at either (813) 777-8198 or at [robert.l.jennings@leidos.com](mailto:robert.l.jennings@leidos.com).

Respectfully submitted,  
**LEIDOS ENGINEERING, LLC**



Robert Jennings  
Account Manager  
**Leidos Engineering, LLC**



Zachary Cheek  
Senior Contracts Manager  
**Leidos Engineering, LLC**



4725 Hwy 28E

Pineville, LA 71360

P: (318) 448-0274

F: (318) 445-7240

[www.distransubstations.com](http://www.distransubstations.com)

## Proposal for 230/26kV Point Meadow T2 Addition

DTPS Proposal: 107779 | DTSP Doc: PD00 | Submitted Via Email | Date 11-15-25

JEA

### Proposal Type:

**Cost Plus** - This proposal is priced based on costs plus specific fees, described below.

This correspondence is intended to serve as DIS-TRAN's proposal to provide goods and services in support of the above referenced project.

Please carefully review this document in its entirety, including all attachments, as part of your comprehensive evaluation of our proposal. We are confident you will find our proposal to be both technically sound and competitively priced.

We appreciate your consideration of our proposal and greatly look forward to working with you on this very important project. Please do not hesitate to contact me to discuss any portion of this proposal in further detail.

### Proposal Contents:

- Price & Scheduling
- Scope of Work
- Material Delivery
- Adder Options
- Clarifications
- Terms



Price	Overall Lead Time
<ul style="list-style-type: none"> <li>Substation Materials Cost: \$478,595.00</li> <li>Contingency (10% Material Cost): \$36,815.00</li> <li>Estimated Marshall/Vender Freight: \$17,300.00</li> <li>Estimated Total Contract Value: \$532,710.00</li> <li><b>**Freight is Pre-Paid &amp; Add to invoice**</b></li> <li><b>**See attached Pricing Spreadsheet**</b></li> </ul>	30-84 weeks ARO

- Freight terms: FOB jobsite with the use of common carriers.
- Freight Cost: Not Included, pre-paid and added to the invoice.

### Proposed Payment Schedule

MILESTONE	DESCRIPTION	DELIVERABLES	%
1	DIS-TRAN's Procurement of Long Lead Time Material		20%
2	Submittal of Calculations & Approval Drawings	All Selected "S" Items	40%
3	Delivery of structures, equipment, and materials (multiple invoices possible, pending final delivery schedule)	All Selected "D" Items	40%

### Adder Options

Please note that the option prices listed are not included in the proposal price above.

ITEM	QTY	UNIT PRICE	TOTAL PRICE

### Payment and Schedule Terms

- This proposal is valid for 15 days.
- Pricing and scheduling shown above is for a complete package. Partial orders may require us to re-evaluate pricing.
- Payment Terms are net 30 days from submittal of invoices; a 1½% service charge will be applied to all overdue balances for each month past due. Please note that DIS-TRAN does not accept Paid When Paid terms. Please contact us with any questions.
- All commercial terms per JEA contract "JEA11286".





## Scope Of Work: Professional Engineering and Design Services

All included Engineering/Design services will be sealed by a Professional Engineer registered in the jurisdiction in which the project is located.

ITEM	SERVICE	SUBMITTAL ARO/ARAD
S1	<b>Structural Calculations, Foundation Reactions, Anchor Bolt Details (Standard Shape Structures)</b> To appropriately size structural systems to support substation equipment and materials to meet or exceed jurisdictional building codes, industry standards, and customer specifications. Includes furnishing base reactions and anchor bolt requirements to serve as inputs for foundation design.	13 weeks ARO
S2	<b>Structural Calculations, Foundation Reactions, Anchor Bolt Details (Tapered Tubular Structures)</b> To appropriately size structural systems to support substation equipment and materials to meet or exceed jurisdictional building codes, industry standards, and customer specifications. Includes furnishing base reactions and anchor bolt requirements to serve as inputs for foundation design.	13 weeks ARO
S3	<b>General Arrangement Drawings, Material List, Product Data Sheets</b> To identify the substation layout, fit and specifications of each component and sub-assembly; used by project owners, contractors, manufacturers, and installers.	13 weeks ARO
S4	<b>Major Equipment Drawings</b> To provide the technical specifications, as well as construction, assembly and installation instructions via equipment drawings and literature.	8 weeks ARO
S5	<b>Structural Shop Drawings (Standard Shape Structures)</b> To provide detailed drawings of structural members used in the fabrication process.	13 weeks ARO
S6	<b>Structural Shop Drawings (Tapered Tubular Structures)</b> To provide detailed drawings of structural members used in the fabrication process.	13 weeks ARO
S7	<b>Complete Final Drawing Package</b> Prior to material delivery, DIS-TRAN issues a comprehensive final drawing package complete with all DIS-TRAN generated drawings, vendor equipment drawings, data sheets, material lists and test reports generated through the design of the project	3-4 weeks before delivery

## Scope Of Work: Additional Services

A1	<b>Standard Marshalling</b> All minor materials (bus and grounding fittings, bolts, etc.) will be received, inspected, inventoried and shipped from our warehouse facility to the jobsite. All major materials (structures, equipment, pipe, cable, etc.) will be shipped direct from the manufacturer's facility to the jobsite. Standard marshalling streamlines project execution by reducing material receiving tasks and reducing occurrence of product loss and damage.
----	--



## Material Delivery

ITEM	PRODUCT	DELIVERY ARO/ARAD	DELIVERY OPTIONS
D1	Hot Dipped Galvanized Steel (Standard Shapes)	30 weeks ARO	Factory Direct
D2	Hot Dipped Galvanized Steel (Tapered Tubular)	45 weeks ARO	Factory Direct
D3	Anchor Bolts for Steel Structures	8 weeks ARAD	Factory Direct
D4	Instrument Transformers	35 weeks ARO	Factory Direct
D5	Hookstick Switches	35 weeks ARO	Factory Direct
D6	Arresters	32 weeks ARO	Marshalled
D7	Circuit Switcher	84 weeks ARO	Factory Direct
D8	Insulators	30 weeks ARO	Factory Direct
D9	Bus Material – Fittings & Hardware	32 weeks ARO	Marshalled
D10	Bus Pipe	30 weeks ARO	Factory Direct
D11	Above Grade Grounding	32 weeks ARO	Marshalled
D12	Fuse Disconnect	45 weeks ARO	Factory Direct

## Clarifications

### Scope & Technical Clarifications

#### Scope Clarifications:

- DIS-TRAN's scope of work will be to provide the following materials & services:
  - Structural steel calculations and reactions (tapered & standard shape steel).
  - Structural steel detailing (tapered & standard shape steel).
  - General arrangement drawings with material lists.
  - Major equipment drawings.
  - Procurement of materials on the attached BOM.
- Materials not considered within DIS-TRAN's scope of work are: SSVT, lights, incoming-outgoing lines, and fittings, below grade grounding, cable trench, control house, junction boxes & internal components, conduit, animal protection, main power transformer, circuit breakers, oil containment material, fencing & fence grounding.

#### Technical Clarifications:

Per one line provided, Switch 5705 & switch stand is not furnished with this proposal. This switch & stand is assumed to be already existing.

### Commercial Clarifications

All commercial terms per JEA contract "JEA11286"

## Award #5 Supporting Documents 12/19/2024

JEA Pricing Spreadsheet - Tier 2			
<b>Material Price Sheet for project greater than \$250k material cost</b>			
	Cost	Unit Mark Ups	Extended Prices
Steel Cost	\$ 82,487	30.0%	\$ 107,233
Equipment & Material Cost	\$ 285,663	30.0%	\$ 371,362
Subcontract Mark-Up		30.0%	\$ -
<b>Total Material Amount</b>	<b>\$ 368,150</b>		<b>\$ 478,595</b>
*Items will be estimated at the beginning of every project.* *Items will be trued up at the end of every project.* *Mutiple quotes will be obtained to determine best price and lead time.* *Vendor invoices will be sent with customer invoices.* ----- total. For project totaling less than \$250k in material cost, mark up will be increase to 45%. *Sevices include: Steel Calculations, Steel Details, General Arrangement with Section View Drawings, Anchor Bolt Plan, Material List with catalog cut sheets.*			
<b>Estimated Freight (PP&amp;A)</b>			<b>\$ 17,300</b>
*Marshal/Vendor freight will be estimated and passed through to JEA* *Freight invoices will be sent with customer invoices.*			
<b>Contingency</b>			<b>\$ 36,815</b>
*10% of material cost* *JEA to determine if needed or not. Delete if not needed*			
<b>Total Contract Amount</b>			<b>\$ 532,710</b>

Pricing is valid for material and services scope listed above. Deviations to this scope may cause price adjusments.

Payment Miestones: Based off of Material and Services Sub Total Listed Above.

- Milestone 1: 20%                      Procurement of Long Lead Time Material
- Milestone 2: 40%                      Submittal of Calculations and Approval Drawings
- Milestone 3: 40%                      Delivery

\*Milestone 3 percentage subject to change based off of final material cost after all drawings are approved\*



**230/26kV Point Meadows T2 Addition**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**Jacksonville, FL**

**Origination Date: 10/30/2024**  
**Proposal No: 107779**

Item	Qty	UOM	Description	MFG	MFG Part Num	Unit Cost	Ext Cost
			<b>STEEL STRUCTURES</b>				
SS1	1	EA	26KV H-FRAME STRUCTURE, BREAKER DISCONNECT, SINGLE BAY, 18FT CONDUCTOR HEIGHT  PROVISIONS FOR: HOOKSTICKS HORIZONTAL INSULATORS CIRCUIT BREAKER UNDERNEATH	Steel Fabricator	APPX WT = 1,603 LBS EA	\$4,648.70	\$4,648.70
SS2	3	EA	26KV 3Ø TERMINATOR STRUCTURE, 18FT BUS HEIGHT  PROVISIONS FOR: 3 ARRESTERS BELOW GRADE TERMINATION	Steel Fabricator	APPX WT = 1,108 LBS EA	\$3,213.20	\$9,639.60
SS3	8	EA	26KV 3Ø LOW BUS SUPPORT, 15FT BUS HEIGHT	Steel Fabricator	APPX WT = 673 LBS EA	\$1,951.70	\$15,613.60
SS4	1	EA	26KV 3Ø BUS SUPPORT, 18FT BUS HEIGHT  PROVISIONS FOR: 3 FUSED DISCONNECTS 3 PT'S 1 JUNCTION BOX	Steel Fabricator	APPX WT = 946 LBS EA	\$2,743.40	\$2,743.40
SS5	1	EA	26KV 3Ø BUS SUPPORT STAND, 18FT BUS HEIGHT  PROVISIONS FOR: 2 FUSED DISCONNECTS 2 CT'S 2 SSVT'S	Steel Fabricator	APPX WT = 1,149 LBS EA	\$3,332.10	\$3,332.10
SS6	1	EA	26KV 3Ø BUS SUPPORT, 18FT STRUCTURE HEIGHT  PROVISIONS FOR: INSULATORS	Steel Fabricator	APPX WT = 800 LBS EA	\$2,320.00	\$2,320.00
SS7	1	EA	26KV DISTRIBUTION STRUCTURE, 3 BAYS, 18FT BUS HEIGHT  PROVISIONS FOR: 3 HOOKSTICKS PER BAY (CANTILEVERED ON 3 BAYS) BUS SUPPORT ABOVE EACH BAY	Steel Fabricator	APPX WT = 3,556 LBS EA	\$10,312.40	\$10,312.40
SS8	2	EA	26KV H-FRAME STRUCTURE, BREAKER DISCONNECT, SINGLE BAY, 18FT CONDUCTOR HEIGHT  PROVISIONS FOR: HOOKSTICKS HORIZONTAL INSULATORS CIRCUIT BREAKER UNDERNEATH	Steel Fabricator	APPX WT = 1,603 LBS EA	\$4,648.70	\$9,297.40



**230/26kV Point Meadows T2 Addition**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**Jacksonville, FL**

**Origination Date: 10/30/2024**  
**Proposal No: 107779**

SS9	1	EA	26KV DISTRIBUTION STRUCTURE, 3 BAYS, 18FT BUS HEIGHT  PROVISIONS FOR: 6 HOOKSTICKS PER BAY 1 CIRCUIT BREAKER PER BAY	Steel Fabricator	APPX WT = 3,319 LBS EA	\$9,625.10	\$9,625.10
SS10	1	EA	STATIC POLE (PP4)	Steel Fabricator	APPX WT = 3,016 LBS EA	\$14,955.00	\$14,955.00
SS11	1	EA	GROUND PLATFORM 3FT X 4FT -(1) FOR CIRCUIT SWITCHER	DIS-TRAN		\$250.00	\$250.00
			<b>MAJOR EQUIPMENT</b>				
ME1	1	EA	230KV CIRCUIT SWITCHER, 1200A, 20KA INTERRUPTING 20FT STR HEIGHT, 10FT PHASE SPACING	S&C Electric Co., Inc.	197031-B-E10-H1-K- M-W1-Y	\$184,640.21	\$184,640.21
ME2	36	EA	34.5KV, 1200A, 200KV BIL, 61KA MOM, SINGLE PHASE, HOOKSTICK OPERATED VEE SWITCH  COMPLETE WITH: -TR210 INSULATORS -VERTICAL MOUNTING -70-180 DEGREE BLADE OPENING  -SOUTHERN STATES: PBO1-34 -CLEVELAND PRICE: C102A230-G16 -USCO: HH6-03820-SIO3210N	Cleveland Price Inc.	C102A230G11	\$633.00	\$22,788.00
ME3	9	EA	STATION CLASS SURGE ARRESTER, 21KV DUTY CYCLE, 17KV MCOV, ANSI 72, GRAY, POLYMER  HITACHI: Q021SA017B COOPER: UHAA021017A1445A11 GE: 9L11XPA021AS HPS: EVP0017003001	Cooper Power Systems	UHAA021017A1445A 11	\$497.40	\$4,476.60
ME4	3	EA	26KV POTENTIAL TRANSFORMER, 150KV BIL, 120:1 RATIO, 0.3WXYZ&ZZ BURDEN, 14.4KV PRIMARY  ABB: VOG-15B / E-923A680G03 RITZ: 122031010.395685	Ritz Instrument Transformer	VEF25-10	\$2,486.00	\$7,458.00
ME5	2	EA	34.5KV CURRENT TRANSFORMER, 200KV BIL, 300/600:5, GE: HITACHI: KOR-20 / E-7524A21G10 RITZ: TRENCH:	ABB Inc.	KOR-20	\$3,191.08	\$6,382.16
ME6	5	EA	26KV FUSED DISCONNECT SWITCH, 150KV BIL, SMD-40 W/ TR210 INSULATORS & TIN-PLATED COPPER TERMINALS	S&C Electric Co., Inc.	192323-SP-Z5	\$2,170.00	\$10,850.00
ME7	6	EA	FUSE UNIT, SMU-40, 1E AMP -INCLUDES 1 SPARE FUSE	S&C Electric Co., Inc.	823001	\$530.00	\$3,180.00



**230/26kV Point Meadows T2 Addition**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**Jacksonville, FL**

**Origination Date: 10/30/2024**  
**Proposal No: 107779**

ME8	54	EA	STATION POST INSULATOR, 200KV BIL, STANDARD STRENGTH, 2000# CANTILEVER, 3" BOLT CIRCLE, TR210  NGK: PS02010 LAPP: 315208-70 NEWELL: 231004-7001 VICTOR: 1753I MACLEAN: NPP20XG15S	Victor Insulators, Inc.	1753-I	\$54.02	\$2,917.08
ME9	1	EA	S&C ELECTRIC BANKGARD RELAY, TYPE LUC MOUNTED INSIDE A WATERPROOF CABINET WITH AN ELECTRIC HEATER, 125 VOLT A/C	S&C Electric Co., Inc.	38220-BH	\$4,605.00	\$4,605.00
			<b><u>BOLTS</u></b>				
B1	1	LOT	TERMINAL BOLTS	Threaded Fasteners, Inc.		\$3,000.00	\$3,000.00
B2	1	LOT	EQUIPMENT MOUNTING BOLTS	Threaded Fasteners, Inc.		\$500.00	\$500.00
B3	1	EA	ANCHOR BOLTS & TEMPLATES FOR DIS-TRAN SUPPLIED STEEL STRUCTURES	Threaded Fasteners, Inc.		\$6,098.39	\$6,098.39
			<b><u>BUS &amp; CONDUCTOR</u></b>				
BC1	70	EA	4/0 AAC "OXLIP"	Champion Wire		\$0.80	\$56.00
BC2	1	EA	ALUMINUM FLAT BAR, 1/2" X 4" X 20' (1) 20FT SECTION  -FABRICATED PER DETAIL "D" -INCLUDES FABRICATION COST	Three D Metals		\$897.50	\$897.50
BC3	960	EA	2" SCH 40, 6063-T6 AL. BUS PIPE, 40FT SECTIONS -MAIN BUS -ATAPS	Three D Metals		\$6.59	\$6,326.40
BC4	25	EA	#4 CU	Champion Wire		\$1.02	\$25.50
BC5	920	EA	397.5 ACSR "IBIS" 26/7 -DAMPENING CABLE	Champion Wire		\$1.65	\$1,518.00
BC6	900	EA	636 AAC "ORCHID"	Champion Wire		\$2.37	\$2,133.00
BC7	160	EA	954 AAC "MAGNOLIA"	Champion Wire		\$2.96	\$473.60
			<b><u>HIGH SIDE BUS FITTINGS</u></b>				
HS1	15	EA	WELDED TERMINAL, 954 AAC "MAGNOLIA" TO 4" 4-HP	Sefcor, Inc.	WFC-34-4B	\$32.67	\$490.05
HS2	3	EA	CABLE TEE, (1) 954 AAC "MAGNOLIA" TO (1) 954 AAC "MAGNOLIA"	Sefcor, Inc.	ACRCT-3434	\$61.59	\$184.77
			<b><u>LOW SIDE BUS FITTINGS</u></b>				
LS1	87	EA	WELDED TERMINAL, (2) 636 AAC TO 4" 4HP	Sefcor, Inc.	WFC2-24-4B	\$34.94	\$3,039.78
LS2	3	EA	WELDED TERMINAL, (2) 636 AAC TO 4" 4HP, 90 DEGREE	Sefcor, Inc.	WFC2-90-24-4B	\$48.28	\$144.84



**230/26kV Point Meadows T2 Addition**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**Jacksonville, FL**

**Origination Date: 10/30/2024**  
**Proposal No: 107779**

LS3	3	EA	CABLE SPACER, (2) 636 AAC TO 4 HOLE PAD, 4" SPACING	Sefcor, Inc.	ASPC-24-4-4B	\$54.86	\$164.58
LS4	42	EA	CABLE SPACER, (2) 636 AAC, 4" SPACING	Sefcor, Inc.	ASPC-24-4	\$30.34	\$1,274.28
LS5	18	EA	WELDED TERMINAL, 636 AAC TO 4" 4HP	Sefcor, Inc.	WFC-24-4B	\$36.57	\$658.26
LS6	14	EA	WELDED TERMINAL, 4/0 AAC TO 4" 4HP	Sefcor, Inc.	WFC-11-4B	\$35.39	\$495.46
LS7	10	EA	WELDED TERMINAL, 4/0 AAC TO 2HP	Sefcor, Inc.	WFC-11-2B	\$14.17	\$141.70
LS8	9	EA	TEE CONNECTOR, 636 AAC TO 4/0 AAC, BOLTED	Sefcor, Inc.	ACRCT-2413	\$55.91	\$503.19
LS9	3	EA	TERMINAL, 2" ALUM PIPE TO 4 HOLE PAD, WELDED, EXPANSION, SEMI FLEXIBLE	Sefcor, Inc.	WFXTC-V-58-4B	\$109.80	\$329.40
LS10	51	EA	BUS SUPPORT CLAMP, 2" SPS ALUM TUBING TO 3" B.C. HOOK ON TYPE, WELDED	Sefcor, Inc.	ASWH-58-3-SE	\$44.91	\$2,290.41
LS11	18	EA	TEE CONNECTOR, 2" IPS ALUM TUBING MAIN TO 2" IPS ALUM TUBING TAP, WELDED, 15 DEGREE	Sefcor, Inc.	WFTT15-5858	\$31.88	\$573.84
LS12	9	EA	VEE CONNECTOR, 2" IPS ALUM TUBING MAIN TO (2) 2" IPS ALUM TUBING TAPS, WELDED	Sefcor, Inc.	WFVT15-5858	\$46.38	\$417.42
LS13	3	EA	END BELL, 2" IPS ALUM TUBING, DRIVE TYPE	Sefcor, Inc.	DP-58-AL	\$10.10	\$30.30
LS14	33	EA	TERMINAL, WELDED, 2" IPS ALUM TUBING TO 4" 4-HOLE PAD, 90 DEGREE	Sefcor, Inc.	WFT90-58-4B	\$32.25	\$1,064.25
LS15	9	EA	WELDED TEE, 2" IPS ALUM TUBING TO 4" 4-HP	Sefcor, Inc.	WTF-3960-4B	\$19.94	\$179.46
LS16	12	EA	TERMINAL, WELDED, 2" IPS ALUM TUBING TO 4" 4-HOLE PAD,	Sefcor, Inc.	WFTC-58-4B	\$36.44	\$437.28
LS17	18	EA	COUPLER, 2" IPS ALUM TUBING TO 2" IPS ALUM TUBING, WELDED, 90 DEGREE	Sefcor, Inc.	WLBI90-5858	\$24.70	\$444.60
LS18	9	EA	TEE CONNECTOR, 2" IPS ALUM TUBING TO 2" IPS ALUM TUBING, WELDED	Sefcor, Inc.	WFTT-5858	\$21.57	\$194.13
LS19	6	EA	COUPLER, 2" ALUM TUBING TO 2" ALUM TUBING, STRAIGHT, WELDED	Sefcor, Inc.	WSC-5858	\$15.36	\$92.16
LS20	3	EA	TERMINAL, WELDED, 2" IPS ALUM TUBING TO 4" 4-HOLE PAD, 45 DEGREE	Sefcor, Inc.	WFT45-58-4B-FAB	\$45.21	\$135.63
LS21	6	EA	ALUMINUM GROUNDING STUD FOR 2" IPS ALUM TUBING, WELDED	Sefcor, Inc.	WTS-3960	\$18.73	\$112.38
			<b>ABOVE GRADE GROUNDING</b>				
G1	90	EA	GROUND CLAMP, 2 PC, 1 CON, 7#5 COPPERWELD STEEL, TINNED	Anderson (AEC)	GC141AG2-TP	\$11.41	\$1,026.90
G2	45	EA	GROUND CLAMP, 2PC 2 CON, 7 #5 COPPERWELD TO STEEL, TINNED	Anderson (AEC)	GC143AG2-TP	\$15.45	\$695.25
G3	10	EA	TERMINAL, BRONZE BOLTED, 7#5 COPPERWELD TO 2 HOLE PAD	Sefcor, Inc.	FNCT-12-2B	\$29.92	\$299.20
G4	250	EA	7 #5 COPPER WELD CABLE FOR STRUCUTRE GROUNDING	Champion Wire		\$5.05	\$1,262.50



Award #5 Supporting Documents 12/19/2024



230/26kV Point Meadows T2 Addition  
Jacksonville Electric Authority  
Jacksonville Electric Authority  
Jacksonville, FL

Origination Date: 10/30/2024  
Proposal No: 107779

G5	12	EA	INHIBITOR, CONTACT PASTE IN 8OZ BOTTLES	Anderson (AEC)	VS8HTJC	\$33.77	\$405.24
						<b>TOTAL</b>	<b>\$368,150.00</b>



4725 Hwy 28E

Pineville, LA 71360

P: (318) 448-0274

F: (318) 445-7240

[www.distransubstations.com](http://www.distransubstations.com)

## Proposal for 230kV Caldwell Switchyard

DTPS Proposal: 107595 | DTSP Doc: PD00 | Submitted Via Email | Date 11-26-24

JEA

### Proposal Type:

**Cost Plus** - This proposal is priced based on costs plus specific fees, described below.

This correspondence is intended to serve as DIS-TRAN's proposal to provide goods and services in support of the above referenced project.

Please carefully review this document in its entirety, including all attachments, as part of your comprehensive evaluation of our proposal. We are confident you will find our proposal to be both technically sound and competitively priced.

We appreciate your consideration of our proposal and greatly look forward to working with you on this very important project. Please do not hesitate to contact me to discuss any portion of this proposal in further detail.

### Proposal Contents:

- Price & Scheduling
- Scope of Work
- Material Delivery
- Adder Options
- Clarifications
- Terms



Price	Overall Lead Time
<ul style="list-style-type: none"> <li>Substation Materials Cost: \$1,958,866.00</li> <li>Contingency (10% Material Cost): \$150,682.00</li> <li>Estimated Marshall/Vender Freight: \$44,000.00</li> <li>Estimated Total Contract Value: \$2,153,548.00</li> <li><b>**Freight is Pre-Paid &amp; Add to invoice**</b></li> <li><b>**See attached Pricing Spreadsheet**</b></li> </ul>	30-54 weeks ARO

- Freight terms: FOB jobsite with the use of common carriers.
- Freight Cost: Not Included, pre-paid and added to the invoice.

### Proposed Payment Schedule

MILESTONE	DESCRIPTION	DELIVERABLES	%
1	DIS-TRAN's Procurement of Long Lead Time Material		20%
2	Submittal of Calculations & Approval Drawings	All Selected "S" Items	40%
3	Delivery of structures, equipment, and materials (multiple invoices possible, pending final delivery schedule)	All Selected "D" Items	40%

### Adder Options

Please note that the option prices listed are not included in the proposal price above.

ITEM	QTY	UNIT PRICE	TOTAL PRICE

### Payment and Schedule Terms

- This proposal is valid for 15 days.
- Pricing and scheduling shown above is for a complete package. Partial orders may require us to re-evaluate pricing.
- Payment Terms are net 30 days from submittal of invoices; a 1½% service charge will be applied to all overdue balances for each month past due. Please note that DIS-TRAN does not accept Paid When Paid terms. Please contact us with any questions.
- All commercial terms per JEA contract "JEA11286".



## Scope Of Work: Professional Engineering and Design Services

All included Engineering/Design services will be sealed by a Professional Engineer registered in the jurisdiction in which the project is located.

ITEM	SERVICE	SUBMITTAL ARO/ARAD
S1	<b>Structural Calculations, Foundation Reactions, Anchor Bolt Details (Standard Shape Structures)</b> To appropriately size structural systems to support substation equipment and materials to meet or exceed jurisdictional building codes, industry standards, and customer specifications. Includes furnishing base reactions and anchor bolt requirements to serve as inputs for foundation design.	13 weeks ARO
S2	<b>Structural Calculations, Foundation Reactions, Anchor Bolt Details (Tapered Tubular Structures)</b> To appropriately size structural systems to support substation equipment and materials to meet or exceed jurisdictional building codes, industry standards, and customer specifications. Includes furnishing base reactions and anchor bolt requirements to serve as inputs for foundation design.	13 weeks ARO
S3	<b>General Arrangement Drawings, Material List, Product Data Sheets</b> To identify the substation layout, fit and specifications of each component and sub-assembly; used by project owners, contractors, manufacturers, and installers.	13 weeks ARO
S4	<b>Major Equipment Drawings</b> To provide the technical specifications, as well as construction, assembly and installation instructions via equipment drawings and literature.	8 weeks ARO
S5	<b>Structural Shop Drawings (Standard Shape Structures)</b> To provide detailed drawings of structural members used in the fabrication process.	13 weeks ARO
S6	<b>Structural Shop Drawings (Tapered Tubular Structures)</b> To provide detailed drawings of structural members used in the fabrication process.	13 weeks ARO
S7	<b>Complete Final Drawing Package</b> Prior to material delivery, DIS-TRAN issues a comprehensive final drawing package complete with all DIS-TRAN generated drawings, vendor equipment drawings, data sheets, material lists and test reports generated through the design of the project	3-4 weeks before delivery

## Scope Of Work: Additional Services

A1	<b>Standard Marshalling</b> All minor materials (bus and grounding fittings, bolts, etc.) will be received, inspected, inventoried and shipped from our warehouse facility to the jobsite. All major materials (structures, equipment, pipe, cable, etc.) will be shipped direct from the manufacturer's facility to the jobsite. Standard marshalling streamlines project execution by reducing material receiving tasks and reducing occurrence of product loss and damage.
----	--



## Material Delivery

ITEM	PRODUCT	DELIVERY ARO/ARAD	DELIVERY OPTIONS
D1	Hot Dipped Galvanized Steel (Standard Shapes)	30 weeks ARO	Factory Direct
D2	Hot Dipped Galvanized Steel (Tapered Tubular)	45 weeks ARO	Factory Direct
D3	Anchor Bolts for Steel Structures	8 weeks ARAD	Factory Direct
D4	Group Operated Switches	54 weeks ARO	Factory Direct
D5	Instrument Transformers	52 weeks ARO	Factory Direct
D6	Arresters	34 weeks ARO	Marshalled
D7	Insulators	30 weeks ARO	Factory Direct
D8	Bus Material – Fittings & Hardware	34 weeks ARO	Marshalled
D9	Bus Pipe	30 weeks ARO	Factory Direct
D10	Above Grade Grounding	34 weeks ARO	Marshalled

## Clarifications

### Scope & Technical Clarifications

#### Scope Clarifications:

- DIS-TRAN's scope of work will be to provide the following materials & services:
  - Structural steel calculations and reactions (tapered & standard shape steel).
  - Structural steel detailing (tapered & standard shape steel).
  - General arrangement drawings with material lists.
  - Major equipment drawings.
  - Procurement of materials on the attached BOM.
- Materials not considered within DIS-TRAN's scope of work are: SSVT, lights, incoming-outgoing lines, and fittings, below grade grounding, cable trench, control house, junction boxes & internal components, conduit, animal protection, main power transformer, circuit breakers, oil containment material, fencing & fence grounding.

#### Technical Clarifications:

-Bus pipe for Miller Substation is quoted as 4" Sch 80 bus per Note 1 on drawing CW2024.

### Commercial Clarifications

All commercial terms per JEA contract "JEA11286"

<b>JEA Pricing Spreadsheet - Tier 2</b>			
<b>Material Price Sheet for project greater than \$250k material cost</b>			
	Cost	Unit Mark Ups	Extended Prices
Steel Cost	\$ 676,253	30.0%	\$ 879,129
Equipment & Material Cost	\$ 830,567	30.0%	\$ 1,079,737
Subcontract Mark-Up		30.0%	\$ -
<b>Total Material Amount</b>	<b>\$ 1,506,820</b>		<b>\$ 1,958,866</b>
<p>*Items will be estimated at the beginning of every project.*            *Items will be trued up at the end of every project.*            *Mutiple quotes will be obtained to determine best price and lead time.*            *Vendor invoices will be sent with customer invoices.*            -----            total.            For project totaling less than \$250k in material cost, mark up will be increase to 45%.            *Sevices include: Steel Calculations, Steel Details, General Arrangement with Section View Drawings, Anchor Bolt Plan, Material List with catalog cut sheets.*</p>			
<b>Estimated Freight (PP&amp;A)</b>			<b>\$ 44,000</b>
<p>*Marshal/Vendor freight will be estimated and passed through to JEA*            *Freight invoices will be sent with customer invoices.*</p>			
<b>Contingency</b>			<b>\$ 150,682</b>
<p>*10% of material cost*            *JEA to determine if needed or not. Delete if not needed*</p>			
<b>Total Contract Amount</b>			<b>\$ 2,153,548</b>



**230kV Caldwell Switchyard**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**FL**

**Origination Date: 10/8/2024**  
**Proposal No: 107595**

Item	Qty	UOM	Description	MFG	MFG Part Num	Unit Cost	Ext Cost
<b>MAJOR EQUIPMENT</b>							
1	10	EA	230KV, 3000A, 900KV BIL, GROUP OPERATED VERTICAL BREAK SWITCH, WORM GEAR OPERATED  -SHIP KNOCKED DOWN PER SPEC. -SOUTHERN STATES: EV-2 SERIES FOR JEA -CLEVELAND PRICE: V2-C SERIES FOR JEA	Southern States, LLC	EV-2 245KV 3000A	\$20,337.00	\$203,370.00
2	9	EA	230KV CCVT, 900KV BIL, 1200/2000:1:1, 0.3% W, X, Y, Z AND ZZ BURDEN, 138KV PRIMARY (MINIMUM LEAKAGE DISTANCE OF 245")	GE	OTCF245 / JY212452399.2002	\$11,801.00	\$106,209.00
3	2	EA	230KV-480V, POWER VOLTAGE TRANSFORMER, 50KVA, -FREQUENCY = 60HZ -BIL = 1050 -RATIO: 287:5:1 -INSULATOR TYPE: COMPOSITE	Hitachi Energy USA Inc. (HV Equipment)	N91110P050D	\$166,309.00	\$332,618.00
4	9	EA	230KV SURGE ARRESTER, 180KV DUTY CYCLE, 144KV MCOV -ABB: Q180SA144B -COOPER: USAA180144A8645A11 -GE 9L11XPA180AS -HPS: EVP014403001	Cooper Power Systems	USAA180144A8645A11	\$3,121.77	\$28,095.93
5	56	EA	STATION POST INSULATOR, 230KV, 900KV BIL, GREY, PORCELAIN, TR304 LAPP: 315304-70 NGK: PS090201 NEWELL: 47805-7001 VICTOR: 17PA23 PPC: 900SU	NGK-Locke, Inc.	PS090201	\$380.40	\$21,302.40
6	9	EA	STATION POST INSULATOR, 230KV, 900KV BIL, GREY, PORCELAIN, TR308, HIGH STRENGTH LAPP: 315308-70 NGK: PH090201 NEWELL: 47825-7001 VICTOR: 17PA28 PPC: 900HU	NGK-Locke, Inc.	PH090201	\$525.90	\$4,733.10
<b>STEEL STRUCTURES</b>							
1	3	EA	230KV DEAD-END A-FRAME, SINGLE BAY -PROVISIONS FOR SUREGE ARRESTERS -PROVISIONS FOR GROUP OPERATED SWITCH (HORIZONTAL MOUNT)	Steel Fabricator	APPX WT = 28,100 LBS EA	\$120,830.00	\$362,490.00
2	5	EA	STATIC MAST, 85FT -70FT ABOVE GRADE -15FT EMBED DEPTH	Steel Fabricator	APPX WT = 3,016 LBS EA	\$12,968.80	\$64,844.00





**230kV Caldwell Switchyard**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**FL**

**Origination Date: 10/8/2024**  
**Proposal No: 107595**

3		2 EA	230KV HIGH SWITCH STAND	Steel Fabricator	APPX WT = 4,950 LBS EA	\$14,850.00	\$29,700.00
4		6 EA	230KV LOW SWITCH STAND -ONE STAND TO BE USED AS BUS SUPPORT UNTIL FUTURE SWITCH IS INSTALLED	Steel Fabricator	APPX WT = 3,780 LBS EA	\$11,340.00	\$68,040.00
5		5 EA	230KV 3Ø LOW DIAGONAL BUS SUPPORT	Steel Fabricator	APPX WT = 2,150 LBS EA	\$6,450.00	\$32,250.00
6		5 EA	230KV 3Ø LOW BUS SUPPORT	Steel Fabricator	APPX WT = 1,820 LBS EA	\$5,460.00	\$27,300.00
7		6 EA	230KV 3Ø HIGH BUS SUPPORT	Steel Fabricator	APPX WT = 3,247 LBS EA	\$9,741.00	\$58,446.00
8		1 EA	230KV 1Ø LOW BUS SUPPORT	Steel Fabricator	APPX WT = 766 LBS EA	\$2,298.00	\$2,298.00
9		1 EA	230KV 1Ø HIGH BUS SUPPORT	Steel Fabricator	APPX WT = 1,255 LBS EA	\$3,765.00	\$3,765.00
10		9 EA	230KV CCVT SUPPORT STAND	Steel Fabricator	APPX WT = 600 LBS EA	\$1,800.00	\$16,200.00
11		2 EA	230KV SSVT SUPPORT STAND	Steel Fabricator	APPX WT = 1,520 LBS EA	\$4,560.00	\$9,120.00
12		6 EA	INSULATOR ADAPTER -FOR SWITCH STAND BEING USED AS BUS SUPPORTS	Steel Fabricator	APPX WT = 100 LBS EA	\$300.00	\$1,800.00
13		10 EA	3FT X 4FT SWITCH OPERATOR GROUND PLATFORM	DIS-TRAN		\$250.00	\$2,500.00
			<b>BUS &amp; CONDUCTOR</b>				
1		1000 EA	4" SCH 80 AL. BUS PIPE, 6063-T6, 40FT LENGTH **EHV PACKAGING**	Three D Metals		\$23.10	\$23,100.00
2		480 EA	3" SCH 80 AL BUS PIPE, 6063-T6, 40FT LENGTH **EHV PACKAGING**	Three D Metals		\$16.50	\$7,920.00
3		1000 EA	795 ACSR "DRAKE" 26/7 -BUS DAMPENING	American Wire Group		\$2.46	\$2,460.00
4		1550 EA	954 AAC "MAGNOLIA" -230KV JUMPERS	American Wire Group		\$2.40	\$3,720.00
			<b>BUS FITTINGS</b>				
1		40 EA	WELDED TERMINAL, 954 AAC TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-700-EHV	\$33.40	\$1,336.00
2		48 EA	WELDED TERMINAL, (2) 954 AAC TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-763-EHV	\$51.00	\$2,448.00
3		18 EA	WELDED TERMINAL, (2) 954 AAC TO 4" 4HP, 90 DEGREE, EHV	Travis Pattern & Foundry, Inc.	18-763-90-EHV	\$45.05	\$810.90
4		9 EA	CABLE SPACER TEE, (2) 954 AAC TO 4" 4HP, 6IN SPACING, EHV	Travis Pattern & Foundry, Inc.	110-119-CSTD-6	\$96.95	\$872.55
5		60 EA	CABLE SPACER, (2) 954 AAC, 6IN SPACING, EHV	Travis Pattern & Foundry, Inc.	110-119-CS-6	\$53.95	\$3,237.00



**230kV Caldwell Switchyard**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**FL**

**Origination Date: 10/8/2024**  
**Proposal No: 107595**

6	15	EA	WELDED VEE, 4" SCH 80 MAIN TO (2) 3" SCH 80 TAPS, EHV	Travis Pattern & Foundry, Inc.	18-374-15-EHV	\$134.65	\$2,019.75
7	30	EA	WELDED TEE, 4" SCH 80 MAIN TO 3" SCH 80 TAP, EHV	Travis Pattern & Foundry, Inc.	18-283-15-EHV	\$52.65	\$1,579.50
8	30	EA	WELDED TEE, 3" SCH 80 MAIN TO 3" SCH 80 TAP, EHV	Travis Pattern & Foundry, Inc.	18-266-15-EHV	\$50.00	\$1,500.00
9	56	EA	BUS SUPPORT, 4" SCH 80 AL BUS TO 5" BOLT CIRCLE, EHV	Travis Pattern & Foundry, Inc.	19-354-EHV	\$141.55	\$7,926.80
10	9	EA	CABLE BUS SUPPORT, (2) 954 AAC TO 5" BOLT CIRCLE, EHV	Travis Pattern & Foundry, Inc.	19-404-2C-6-345KV (954AAC)	\$151.00	\$1,359.00
11	9	EA	WELDED TEE, 4" SCH 80 AL BUS TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-642-WR-EHV	\$26.00	\$234.00
12	19	EA	END BELL, WELDED, 4" SCH 80 AL BUS, EHV	Travis Pattern & Foundry, Inc.	18-1295H-345KV	\$160.30	\$3,045.70
13	6	EA	WELDED, EXPANSION TERMINAL, 4" SCH 80 AL. BUS TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-1146H-345KV	\$448.45	\$2,690.70
14	26	EA	WELDED TERMINAL, 4" SCH 80 AL. BUS TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-130-CFE-EHV-W0S	\$76.55	\$1,990.30
15	7	EA	COUPLER, STRAIGHT, 4" SCH 80 AL. BUS TO 4" SCH 80 AL. BUS, EHV	Travis Pattern & Foundry, Inc.	18-573	\$68.40	\$478.80
16	18	EA	GROUNDING STUD FOR 4" SCH 80 AL. BUS PIPE	Travis Pattern & Foundry, Inc.		\$33.50	\$603.00
17	312	EA	BOLT SHIELD 4X4	Travis Pattern & Foundry, Inc.	4X4-EHV	\$18.65	\$5,818.80
			<b>BOLTS</b>				
1	1	LOT	TERMINAL BOLTS	Threaded Fasteners, Inc.		\$2,300.00	\$2,300.00
2	1	LOT	EQUIPMENT MOUNTING BOLTS	Threaded Fasteners, Inc.		\$600.00	\$600.00
3	1	LOT	ANCHOR BOLTS, CAGES & TEMPLATES FOR STEEL STRUCTURES	Threaded Fasteners, Inc.		\$45,103.51	\$45,103.51
			<b>ABOVE GRADE GROUNDING MATERIAL</b>				
1	1000	EA	7 #5 COPPER WELDED CABLE	American Wire Group		\$3.40	\$3,400.00
2	200	EA	GROUND CLAMP, 2PC, 1 CON, 7 #5 COPPERWELD TO STEEL, TINNED	Anderson (AEC)	GC141AG2-TP	\$11.41	\$2,282.00
3	150	EA	GROUND CLAMP, 2PC, 2 CON, 7 #5 COPPER WELD TO STEEL, TINNED	Anderson (AEC)	GC143AG2-TP	\$15.45	\$2,317.50
4	6	EA	TERMINAL, BRONZE BOLTED, 7#5 COPPERWELD TO 2-HP	Sefcor, Inc.	FNTC-12-2B	\$29.92	\$179.52
5	12	EA	INHIBITOR, CONTACT PASTE IN 8OZ BOTTLES	Anderson (AEC)	VS8HTJC	\$33.77	\$405.24
						<b>TOTAL</b>	<b>\$1,506,820.00</b>



4725 Hwy 28E

Pineville, LA 71360

P: (318) 448-0274

F: (318) 445-7240

[www.distransubstations.com](http://www.distransubstations.com)

## Proposal for 230kV Miller Switchyard

DTPS Proposal: 107594 | DTSP Doc: PD00 | Submitted Via Email | Date 11-26-24

JEA

### Proposal Type:

**Cost Plus** - This proposal is priced based on costs plus specific fees, described below.

This correspondence is intended to serve as DIS-TRAN's proposal to provide goods and services in support of the above referenced project.

Please carefully review this document in its entirety, including all attachments, as part of your comprehensive evaluation of our proposal. We are confident you will find our proposal to be both technically sound and competitively priced.

We appreciate your consideration of our proposal and greatly look forward to working with you on this very important project. Please do not hesitate to contact me to discuss any portion of this proposal in further detail.

### Proposal Contents:

- Price & Scheduling
- Scope of Work
- Material Delivery
- Adder Options
- Clarifications
- Terms



Price	Overall Lead Time
<ul style="list-style-type: none"> <li>Substation Materials Cost: \$2,283,840.00</li> <li>Contingency (10% Material Cost): \$175,680.00</li> <li>Estimated Marshall/Vender Freight: \$43,700.00</li> <li>Estimated Total Contract Value: \$2,503,220.00</li> <li><b>**Freight is Pre-Paid &amp; Add to invoice**</b></li> <li><b>**See attached Pricing Spreadsheet**</b></li> </ul>	30-54 weeks ARO

- **Freight terms: FOB jobsite with the use of common carriers.**
- **Freight Cost: Not Included, pre-paid and added to the invoice.**

### Proposed Payment Schedule

MILESTONE	DESCRIPTION	DELIVERABLES	%
1	DIS-TRAN's Procurement of Long Lead Time Material		20%
2	Submittal of Calculations & Approval Drawings	All Selected "S" Items	40%
3	Delivery of structures, equipment, and materials (multiple invoices possible, pending final delivery schedule)	All Selected "D" Items	40%

### Adder Options

Please note that the option prices listed are not included in the proposal price above.

ITEM	QTY	UNIT PRICE	TOTAL PRICE

### Payment and Schedule Terms

- **This proposal is valid for 15 days.**
- **Pricing and scheduling shown above is for a complete package. Partial orders may require us to re-evaluate pricing.**
- **Payment Terms are net 30 days from submittal of invoices; a 1½% service charge will be applied to all overdue balances for each month past due. Please note that DIS-TRAN does not accept Paid When Paid terms. Please contact us with any questions.**
- **All commercial terms per JEA contract "JEA11286".**



## Scope Of Work: Professional Engineering and Design Services

All included Engineering/Design services will be sealed by a Professional Engineer registered in the jurisdiction in which the project is located.

ITEM	SERVICE	SUBMITTAL ARO/ARAD
S1	<b>Structural Calculations, Foundation Reactions, Anchor Bolt Details (Standard Shape Structures)</b> To appropriately size structural systems to support substation equipment and materials to meet or exceed jurisdictional building codes, industry standards, and customer specifications. Includes furnishing base reactions and anchor bolt requirements to serve as inputs for foundation design.	13 weeks ARO
S2	<b>Structural Calculations, Foundation Reactions, Anchor Bolt Details (Tapered Tubular Structures)</b> To appropriately size structural systems to support substation equipment and materials to meet or exceed jurisdictional building codes, industry standards, and customer specifications. Includes furnishing base reactions and anchor bolt requirements to serve as inputs for foundation design.	13 weeks ARO
S3	<b>General Arrangement Drawings, Material List, Product Data Sheets</b> To identify the substation layout, fit and specifications of each component and sub-assembly; used by project owners, contractors, manufacturers, and installers.	13 weeks ARO
S4	<b>Major Equipment Drawings</b> To provide the technical specifications, as well as construction, assembly and installation instructions via equipment drawings and literature.	8 weeks ARO
S5	<b>Structural Shop Drawings (Standard Shape Structures)</b> To provide detailed drawings of structural members used in the fabrication process.	13 weeks ARO
S6	<b>Structural Shop Drawings (Tapered Tubular Structures)</b> To provide detailed drawings of structural members used in the fabrication process.	13 weeks ARO
S7	<b>Complete Final Drawing Package</b> Prior to material delivery, DIS-TRAN issues a comprehensive final drawing package complete with all DIS-TRAN generated drawings, vendor equipment drawings, data sheets, material lists and test reports generated through the design of the project	3-4 weeks before delivery

## Scope Of Work: Additional Services

A1	<b>Standard Marshalling</b> All minor materials (bus and grounding fittings, bolts, etc.) will be received, inspected, inventoried and shipped from our warehouse facility to the jobsite. All major materials (structures, equipment, pipe, cable, etc.) will be shipped direct from the manufacturer's facility to the jobsite. Standard marshalling streamlines project execution by reducing material receiving tasks and reducing occurrence of product loss and damage.
----	--



## Material Delivery

ITEM	PRODUCT	DELIVERY ARO/ARAD	DELIVERY OPTIONS
D1	Hot Dipped Galvanized Steel (Standard Shapes)	30 weeks ARO	Factory Direct
D2	Hot Dipped Galvanized Steel (Tapered Tubular)	45 weeks ARO	Factory Direct
D3	Anchor Bolts for Steel Structures	8 weeks ARAD	Factory Direct
D4	Group Operated Switches	54 weeks ARO	Factory Direct
D5	Instrument Transformers	52 weeks ARO	Factory Direct
D6	Arresters	34 weeks ARO	Marshalled
D7	Insulators	30 weeks ARO	Factory Direct
D8	Bus Material – Fittings & Hardware	34 weeks ARO	Marshalled
D9	Bus Pipe	30 weeks ARO	Factory Direct
D10	Above Grade Grounding	34 weeks ARO	Marshalled

## Clarifications

### Scope & Technical Clarifications

#### Scope Clarifications:

- DIS-TRAN's scope of work will be to provide the following materials & services:
  - Structural steel calculations and reactions (tapered & standard shape steel).
  - Structural steel detailing (tapered & standard shape steel).
  - General arrangement drawings with material lists.
  - Major equipment drawings.
  - Procurement of materials on the attached BOM.
- Materials not considered within DIS-TRAN's scope of work are: SSVT, lights, incoming-outgoing lines, and fittings, below grade grounding, cable trench, control house, junction boxes & internal components, conduit, animal protection, main power transformer, circuit breakers, oil containment material, fencing & fence grounding.

#### Technical Clarifications:

-Bus pipe for Miller Substation is quoted as 4" Sch 80 bus per Note 1 on drawing ML2024.

### Commercial Clarifications

All commercial terms per JEA contract "JEA11286"

<b>JEA Pricing Spreadsheet - Tier 2</b>			
<b>Material Price Sheet for project greater than \$250k material cost</b>			
	Cost	Unit Mark Ups	Extended Prices
Steel Cost	\$ 686,741	30.0%	\$ 892,763
Equipment & Material Cost	\$ 1,070,059	30.0%	\$ 1,391,077
Subcontract Mark-Up		30.0%	\$ -
<b>Total Material Amount</b>	<b>\$ 1,756,800</b>		<b>\$ 2,283,840</b>
<p>*Items will be estimated at the beginning of every project.*            *Items will be trued up at the end of every project.*            *Mutiple quotes will be obtained to determine best price and lead time.*            *Vendor invoices will be sent with customer invoices.*</p> <p>total.</p> <p>For project totaling less than \$250k in material cost, mark up will be increase to 45%.</p> <p>*Sevices include: Steel Calculations, Steel Details, General Arrangement with Section View Drawings, Anchor Bolt Plan, Material List with catalog cut sheets.*</p>			
<b>Estimated Freight (PP&amp;A)</b>			<b>\$ 43,700</b>
<p>*Marshal/Vendor freight will be estimated and passed through to JEA*            *Freight invoices will be sent with customer invoices.*</p>			
<b>Contingency</b>			<b>\$ 175,680</b>
<p>*10% of material cost*            *JEA to determine if needed or not. Delete if not needed*</p>			
<b>Total Contract Amount</b>			<b>\$ 2,503,220</b>





**230kV Miller Switchyard**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**FL**

**Origination Date: 10/2/2024**  
**Proposal No: 107594**

Item	Qty	UOM	Description	MFG	MFG Part Num	Unit Cost	Ext Cost
			<b>MAJOR EQUIPMENT</b>				
1	13	EA	230KV, 3000A, GROUP OPERATED VERTICAL BREAK SWITCH, WORM GEAR OPERATED  -SHIP KNOCKED DOWN PER SPEC. -SOUTHERN STATES: EV-2 SERIES FOR JEA -CLEVELAND PRICE: V2-C SERIES FOR JEA	Southern States, LLC	EV-2 245KV 3000A	\$20,337.00	\$264,381.00
2	9	EA	230KV CCVT, 900KV BIL, 1200/2000:1:1, 0.3% W, X, Y, Z AND ZZ BURDEN, 138KV PRIMARY (MINIMUM LEAKAGE DISTANCE OF 245")	GE	OTCF245 / JY212452399.2002	\$11,801.00	\$106,209.00
3	3	EA	230KV-480V, POWER VOLTAGE TRANSFORMER, 50KVA, -FREQUENCY = 60HZ -BIL = 1050 -RATIO: 287:5:1 -INSULATOR TYPE: COMPOSITE	Hitachi Energy USA Inc. (HV Equipment)	N91110P050D	\$166,309.00	\$498,927.00
4	9	EA	230KV SURGE ARRESTER, 180KV DUTY CYCLE, 144KV MCOV -ABB: Q180SA144B -COOPER: USAA180144A8645A11 -GE 9L11XPA180AS -HPS: EVP014403001	Cooper Power Systems	USAA180144A8645A11	\$3,121.77	\$28,095.93
5	62	EA	STATION POST INSULATOR, 230KV, 900KV BIL, GREY, PORCELAIN, TR304 LAPP: 315304-70 NGK: PS090201 NEWELL: 47805-7001 VICTOR: 17PA23 PPC: 900SU	NGK-Locke, Inc.	PS090201	\$380.40	\$23,584.80
6	9	EA	STATION POST INSULATOR, 230KV, 900KV BIL, GREY, PORCELAIN, TR308, HIGH STRENGTH LAPP: 315308-70 NGK: PH090201 NEWELL: 47825-7001 VICTOR: 17PA28 PPC: 900HU	NGK-Locke, Inc.	PH090201	\$525.90	\$4,733.10
			<b>STEEL STRUCTURES</b>				
1	1	EA	230KV DEAD-END A-FRAME, TWO BAY -PROVISIONS FOR SUREGE ARRESTERS -PROVISIONS FOR GROUP OPERATED SWITCH (HORIZONTAL MOUNT)	Steel Fabricator	APPX WT = 47,200 LBS EA	\$202,960.00	\$202,960.00



**230kV Miller Switchyard**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**FL**

**Origination Date: 10/2/2024**  
**Proposal No: 107594**

2	1	EA	230KV DEAD-END A-FRAME, SINGLE BAY -PROVISIONS FOR SUREGE ARRESTERS -PROVISIONS FOR GROUP OPERATED SWITCH (HORIZONTAL MOUNT)	Steel Fabricator	APPX WT = 28,100 LBS EA	\$120,830.00	\$120,830.00
3	4	EA	STATIC MAST, 85FT -70FT ABOVE GRADE -15FT EMBED DEPTH	Steel Fabricator	APPX WT = 3,016 LBS EA	\$12,968.80	\$51,875.20
4	6	EA	230KV HIGH SWITCH STAND -ONE STAND TO BE USED AS BUS SUPPORT UNTIL FUTURE SWITCH IS INSTALLED	Steel Fabricator	APPX WT = 4,950 LBS EA	\$14,850.00	\$89,100.00
5	6	EA	230KV LOW SWITCH STAND -ONE STAND TO BE USED AS BUS SUPPORT UNTIL FUTURE SWITCH IS INSTALLED	Steel Fabricator	APPX WT = 3,780 LBS EA	\$11,340.00	\$68,040.00
6	6	EA	230KV 3Ø LOW DIAGONAL BUS SUPPORT	Steel Fabricator	APPX WT = 2,150 LBS EA	\$6,450.00	\$38,700.00
7	3	EA	230KV 3Ø LOW BUS SUPPORT	Steel Fabricator	APPX WT = 1,820 LBS EA	\$5,460.00	\$16,380.00
8	6	EA	230KV 3Ø HIGH BUS SUPPORT	Steel Fabricator	APPX WT = 3,247 LBS EA	\$9,741.00	\$58,446.00
9	5	EA	230KV 1Ø LOW BUS SUPPORT	Steel Fabricator	APPX WT = 766 LBS EA	\$2,298.00	\$11,490.00
10	9	EA	230KV CCVT SUPPORT STAND	Steel Fabricator	APPX WT = 600 LBS EA	\$1,800.00	\$16,200.00
11	2	EA	230KV SSVT SUPPORT STAND	Steel Fabricator	APPX WT = 1,520 LBS EA	\$4,560.00	\$9,120.00
12	12	EA	INSULATOR ADAPTER -FOR SWITCH STANDS BEING USED AS BUS SUPPORTS	Steel Fabricator	APPX WT = 100 LBS EA	\$300.00	\$3,600.00
13	13	EA	3FT X 4FT SWITCH OPERATOR GROUND PLATFORM	DIS-TRAN		\$250.00	\$3,250.00
			<b><u>BUS &amp; CONDUCTOR</u></b>				
1	1200	EA	4" SCH 80 AL. BUS PIPE, 6063-T6, 40FT LENGTH **EHV PACKAGING FOR BUS**	Three D Metals		\$23.10	\$27,720.00
2	520	EA	3" SCH 80 AL BUS PIPE, 6063-T6, 40FT LENGTH **EHV PACKAGING FOR BUS**	Three D Metals		\$16.50	\$8,580.00
3	1200	EA	795 ACSR "DRAKE" 26/7 -BUS DAMPENING	American Wire Group		\$2.46	\$2,952.00
4	1400	EA	954 AAC "MAGNOLIA" -230KV JUMPERS	American Wire Group		\$2.40	\$3,360.00
			<b><u>BUS FITTINGS</u></b>				
1	40	EA	WELDED TERMINAL, 954 AAC TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-700-EHV	\$33.40	\$1,336.00
2	45	EA	WELDED TERMINAL, (2) 954 AAC TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-763-EHV	\$51.00	\$2,295.00



**230kV Miller Switchyard**  
**Jacksonville Electric Authority**  
**Jacksonville Electric Authority**  
**FL**

**Origination Date: 10/2/2024**  
**Proposal No: 107594**

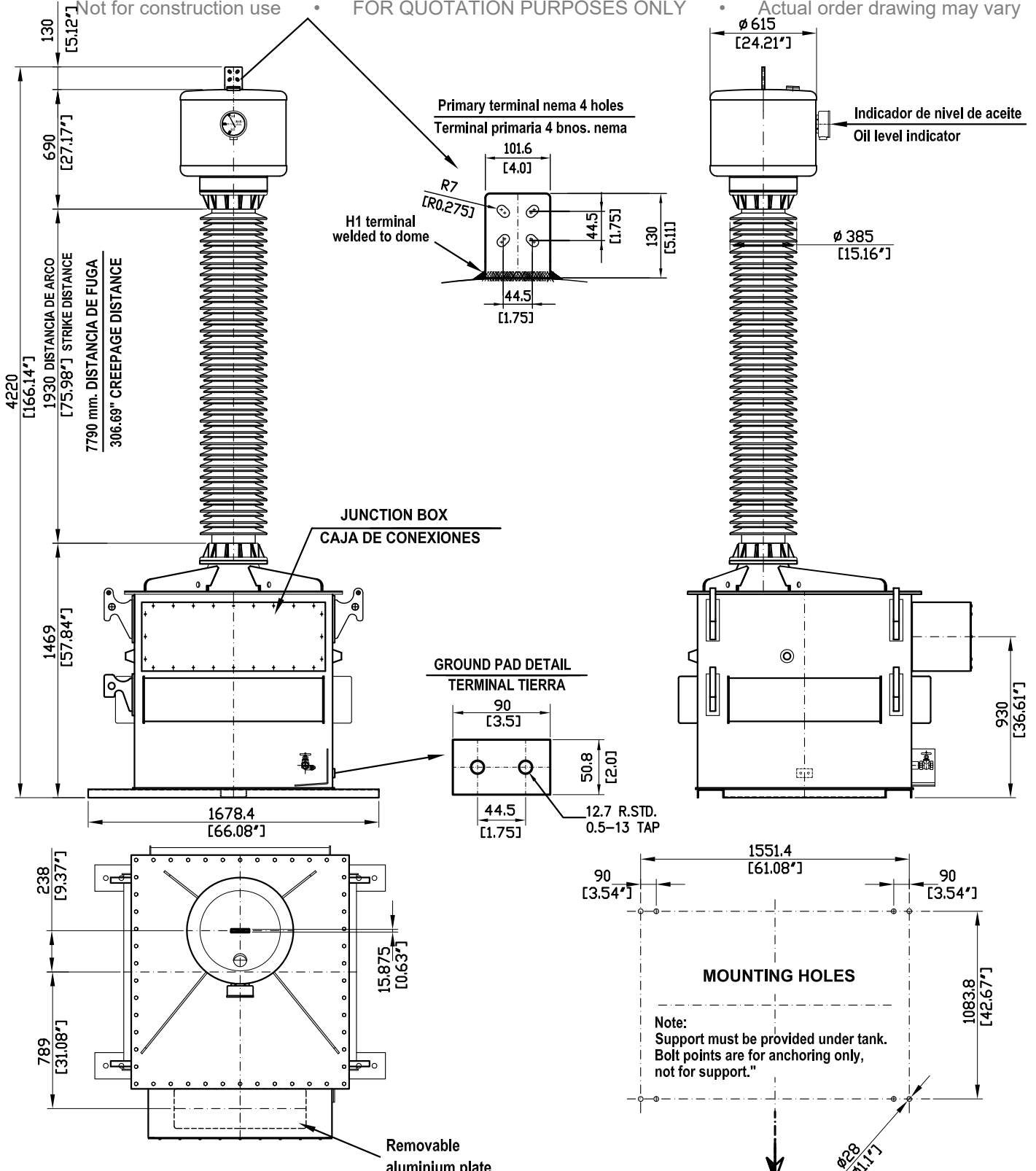
3	18	EA	WELDED TERMINAL, (2) 954 AAC TO 4" 4HP, 90 DEGREE, EHV	Travis Pattern & Foundry, Inc.	18-763-90-EHV	\$45.05	\$810.90
4	9	EA	CABLE SPACER TEE, (2) 954 AAC TO 4" 4HP, 6IN SPACING, EHV	Travis Pattern & Foundry, Inc.	110-119-CSTD-6	\$96.95	\$872.55
5	54	EA	CABLE SPACER, (2) 954 AAC, 6IN SPACING, EHV	Travis Pattern & Foundry, Inc.	110-119-CS-6	\$53.95	\$2,913.30
6	18	EA	WELDED VEE, 4" SCH 80 MAIN TO (2) 3" SCH 80 TAPS, EHV	Travis Pattern & Foundry, Inc.	18-374-15-EHV	\$134.65	\$2,423.70
7	36	EA	WELDED TEE, 4" SCH 80 MAIN TO 3" SCH 80 TAP, EHV	Travis Pattern & Foundry, Inc.	18-283-15-EHV	\$52.65	\$1,895.40
8	36	EA	WELDED TEE, 3" SCH 80 MAIN TO 3" SCH 80 TAP, EHV	Travis Pattern & Foundry, Inc.	18-266-15-EHV	\$50.00	\$1,800.00
9	62	EA	BUS SUPPORT, 4" SCH 80 AL BUS TO 5" BOLT CIRCLE, EHV	Travis Pattern & Foundry, Inc.	19-354-EHV	\$141.55	\$8,776.10
10	9	EA	CABLE BUS SUPPORT, (2) 954 AAC TO 5" BOLT CIRCLE, EHV	Travis Pattern & Foundry, Inc.	19-404-2C-6-345KV (954AAC)	\$151.00	\$1,359.00
11	9	EA	WELDED TEE, 4" SCH 80 AL BUS TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-642-WR-EHV	\$26.00	\$234.00
12	19	EA	END BELL, WELDED, 4" SCH 80 AL BUS, EHV	Travis Pattern & Foundry, Inc.	18-1295H-345KV	\$160.30	\$3,045.70
13	12	EA	WELDED, EXPANSION TERMINAL, 4" SCH 80 AL. BUS TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-1146H-345KV	\$448.45	\$5,381.40
14	32	EA	WELDED TERMINAL, 4" SCH 80 AL. BUS TO 4" 4HP, EHV	Travis Pattern & Foundry, Inc.	18-130-CFE-EHV-WOS	\$76.55	\$2,449.60
15	9	EA	COUPLER, STRAIGHT, 4" SCH 80 AL. BUS TO 4" SCH 80 AL. BUS, EHV	Travis Pattern & Foundry, Inc.	18-573	\$68.40	\$615.60
16	18	EA	GROUNDING STUD FOR 4" SCH 80 AL. BUS PIPE	Travis Pattern & Foundry, Inc.		\$33.50	\$603.00
17	330	EA	BOLT SHIELD 4X4	Travis Pattern & Foundry, Inc.	4X4 EHV	\$18.65	\$6,154.50
			<b>BOLTS</b>				
1	1	LOT	TERMINAL BOLTS	Threaded Fasteners, Inc.		\$2,600.00	\$2,600.00
2	1	LOT	EQUIPMENT MOUNTING BOLTS	Threaded Fasteners, Inc.		\$600.00	\$600.00
3	1	LOT	ANCHOR BOLTS, CAGES & TEMPLATES FOR STEEL STRUCTURES	Threaded Fasteners, Inc.		\$43,515.96	\$43,515.96
			<b>ABOVE GRADE GROUNDING MATERIAL</b>				
1	1000	EA	7 #5 COPPER WELDED CABLE	American Wire Group		\$3.40	\$3,400.00
2	200	EA	GROUND CLAMP, 2PC, 1 CON, 7 #5 COPPERWELD TO STEEL, TINNED	Anderson (AEC)	GC141AG2-TP	\$11.41	\$2,282.00
3	150	EA	GROUND CLAMP, 2PC, 2 CON, 7 #5 COPPER WELD TO STEEL, TINNED	Anderson (AEC)	GC143AG2-TP	\$15.45	\$2,317.50
4	6	EA	TERMINAL, BRONZE BOLTED, 7#5 COPPERWELD TO 2-HP	Sefcor, Inc.	FNCT-12-2B	\$29.92	\$179.52
5	12	EA	INHIBITOR, CONTACT PASTE IN 8OZ BOTTLES	Anderson (AEC)	VS8HTJC	\$33.77	\$405.24



230kV Miller Switchyard  
Jacksonville Electric Authority  
Jacksonville Electric Authority  
FL

Origination Date: 10/2/2024  
Proposal No: 107594

							<b>TOTAL</b>	<b>\$1,756,800.00</b>
--	--	--	--	--	--	--	--------------	-----------------------



**arteche**

Dimensiones aproximadas en m.m.  
 Approximate dimensions in m.m.

**STATION SERVICE VOLTAGE TRANSFORMER SSVT-900**

Fecha 11.04.14  
 Date  
 Comprobado  
 Approved by

Dibujo N° 4287001  
 Drawing

PESO	ACEITE-OIL	1480 Kgs.	3259 Lbs.
WEIGHT	TOTAL	3719 Kgs.	8198 Lbs.

## RESPONSES - IFB 1411879646 FY25 Light Duty Vehicles, Medium Duty V

Vendor Name:  

**Instructions:** Provide price per truck with specifications listed in Appendix A. The lead-calendar days after receipt of order that JEA will receive the truck, not the number of days to quote a range. Any blanks left on the workbook will be considered to be a "no bid." **Quote from Jacksonville Fleet Facility (5717 New Kings Road Jacksonville, Florida 32209).** Your quoted unit price and final amount located in cell I2 and transfer that total to Appendix B - Response Form.

JEA Class Code	Item Description	Cab Configuration
130+	VAN 1 T 15 PASSENGER	EXT
130	VAN 1 T CARGO MID HEIGHT	
115	SUV MID 4X4	
102	TRUCK MID CREW CAB PICKUP 4'5" BED	
102.1	TRUCK MID CREW CAB 4X4 PICKUP 4'5" BED	CREW
116C	TRUCK 1/2 T CREW CAB PICKUP 6'6"	CREW
117	TRUCK 1/2 T 4X4 PICKUP 6'6"	STANDARD
117	TRUCK 1/2 T 4X4 PICKUP 6'6"	STANDARD
117C	TRUCK 1/2 T CREW CAB 4X4 PICKUP 6'6"	CREW
117C	TRUCK 1/2 T CREW CAB 4X4 PICKUP 6'6"	CREW
117C	TRUCK 1/2 T CREW CAB 4X4 PICKUP 6'6"	CREW
123	TRUCK 1 T EXT CAB UTILITY COMPRESSOR 11'	EXT
123	TRUCK 1 T UTILITY 7,500 LBS BOOM 11'	STANDARD
123	TRUCK 1 T UTILITY 4,000 LBS BOOM 11'	STANDARD
123	TRUCK 1 T UTILITY/LIFTGATE 11'	STANDARD
123	TRUCK 1 T UTILITY/LIFTGATE 11'	STANDARD
123	TRUCK 1 T UTILITY 11'	STANDARD
123+	TRUCK 1 T UTILITY CREW CAB 4X4 DRW 9'	CREW
123	TRUCK 1 T EXT CAB 4X4 UTILITY 11'	EXT
123	TRUCK 1 T EXT CAB 4X4 UTILITY COMPRESSOR 11'	EXT
123	TRUCK 1 T EXT CAB 4X4 CONTRACTOR 11'	EXT
122	TRUCK 1 T EXT CAB SRW UTILITY 8'	EXT
122+	TRUCK 1 T CREW CAB 4X4 UTILITY 8'	CREW

Vehicles, and Vans - Response Workbook

Time listed in Column I must be the number of days to ship. This should be as number of days, do not  
**Note the following materials F.O.B. Destination: JEA**  
 price must be listed in Column H. You must take the

Drive Type	Fuel Type	Option Packet	Number of Vehicles	Quoted Unit Price
2WD	UNL	STANDARD	1	\$ 73,740.00
2WD	UNL	I	1	\$ 78,531.00
4WD	UNL	STANDARD	1	\$ 49,867.00
2WD	HYBRID	STANDARD	6	\$ 35,965.00
4WD	UNL	STANDARD	2	\$ 38,774.00
2WD	UNL	H	1	\$ 59,793.00
4WD	UNL	STANDARD	1	\$ 51,832.00
4WD	UNL	C	1	\$ 59,141.00
4WD	UNL	STANDARD	1	\$ 57,483.00
4WD	UNL	A	4	\$ 65,282.00
4WD	UNL	C	3	\$ 71,256.00
2WD	DSL	O	4	\$ 161,895.00
2WD	DSL	B	3	\$ 190,216.00
2WD	DSL	C	3	\$ 178,108.00
2WD	DSL	D	1	\$ 109,609.00
2WD	DSL	L	1	\$ 108,956.00
2WD	DSL	E	1	\$ 111,879.00
4WD	DSL	FORRESTRY	1	
4WD	DSL	K	2	\$ 117,798.00
4WD	DSL	N	2	\$ 162,690.00
4WD	DSL	P	1	
2WD	DSL	I	2	
4WD	DSL	G	1	

**Bozard Total Award:**



<b>Bozard Ford</b>		<b>Duval Ford</b>		
Proposed Price		Proposed Price		
\$3,842,593.00		\$4,067,998.00		
Total Price	Lead Time: In Calendar Days After Receipt of Order	Quoted Unit Price	Total Price	Lead Time: In Calendar Days After Receipt of Order
\$73,740.00	365	\$ 65,828.00	\$65,828.00	
\$78,531.00	365	\$ 78,881.00	\$78,881.00	
\$49,867.00	365	\$ 47,044.00	\$47,044.00	
\$215,790.00	365	\$ 34,946.00	\$209,676.00	
\$77,548.00	365	\$ 37,905.00	\$75,810.00	
\$59,793.00	365	\$ 57,396.00	\$57,396.00	
\$51,832.00	365	\$ 50,768.00	\$50,768.00	
\$59,141.00	365	\$ 61,476.00	\$61,476.00	
\$57,483.00	365	\$ 55,171.00	\$55,171.00	
\$261,128.00	365	\$ 56,571.00	\$226,284.00	
\$213,768.00	365	\$ 66,831.00	\$200,493.00	
\$647,580.00	365	\$ 154,996.00	\$619,984.00	
\$570,648.00	365	\$ 177,756.00	\$533,268.00	
\$534,324.00	365	\$ 147,456.00	\$442,368.00	
\$109,609.00	365	\$ 108,556.00	\$108,556.00	
\$108,956.00	365	\$ 103,705.00	\$103,705.00	
\$111,879.00	365	\$ 99,956.00	\$99,956.00	
\$0.00		\$ 126,292.00	\$126,292.00	
\$235,596.00	365	\$ 109,777.00	\$219,554.00	
\$325,380.00	365	\$ 159,487.00	\$318,974.00	
\$0.00		\$ 108,318.00	\$108,318.00	
\$0.00		\$ 84,453.00	\$168,906.00	
\$0.00		\$ 89,290.00	\$89,290.00	

<b>\$78,531.00</b>	<b>Duval Total Award:</b>	<b>\$3,661,320.00</b>
--------------------	---------------------------	-----------------------

Garber Ford			New Smyrna	
Proposed Price				
\$3,013,070.30				
Quoted Unit Price	Total Price	Lead Time: In Calendar Days After Receipt of Order	Quoted Unit Price	
\$ 65,785.25	\$65,785.25	300+		
\$ 78,879.55	\$78,879.55	300+		
\$ 48,678.55	\$48,678.55	300+		
\$ 42,767.55	\$256,605.30	300+		
\$ 43,767.55	\$87,535.10	300+		
	\$0.00	300+		
	\$0.00	300+	\$	52,994.00
	\$0.00	300+	\$	57,994.00
\$ 58,689.55	\$58,689.55	300+	\$	59,994.00
\$ 59,775.55	\$239,102.20	300+	\$	60,994.00
\$ 67,833.55	\$203,500.65	300+	\$	64,994.00
\$ 161,247.55	\$644,990.20	300+		
\$ 182,831.55	\$548,494.65	300+		
\$ 152,051.55	\$456,154.65	300+		
\$ 112,721.55	\$112,721.55	300+		
\$ 107,301.55	\$107,301.55	300+		
\$ 104,631.55	\$104,631.55	300+		
	\$0.00			
	\$0.00			
	\$0.00			
	\$0.00			
	\$0.00			
	\$0.00			

**Garber Total Award: \$65,785.25      New Smyrna Total Award:**

<b>Beach Chevrolet</b>	
Proposed Price	
\$609,940.00	
Total Price	Lead Time: In Calendar Days After Receipt of Order
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$0.00	
\$52,994.00	90-150
\$57,994.00	90-150
\$59,994.00	90-150
\$243,976.00	90-150
\$194,982.00	90-150

**\$252,976.00**      **Total Award Amount: \$4,058,612.25**

DESCRIPTION	CLASS CODE	CAB CONFIGURATION	DRIVE TYPE	FUEL TYPE
VAN 1 T 15 PASSENGER	130+	EXT	2WD	UNL
VAN 1 T CARGO MID HEIGHT	130		2WD	UNL
SUV MID 4X4	115		4WD	UNL
TRUCK MID CREW CAB PICKUP 4'5" BED	102.0	CREW	2WD	HYBRID
TRUCK MID CREW CAB 4X4 PICKUP 4'5" BED	102.1	CREW	4WD	UNL
TRUCK 1/2 T CREW CAB PICKUP 6'6"	116C	CREW	2WD	UNL
TRUCK 1/2 T 4X4 PICKUP 6'6"	117	STANDARD	4WD	UNL
TRUCK 1/2 T CREW CAB 4X4 PICKUP 6'6"	117C	CREW	4WD	UNL
TRUCK 1 T EXT CAB UTILITY COMPRESSOR 11'	123	EXT	2WD	DSL
TRUCK 1 T UTILITY 7,500 LBS BOOM 11'	123	STANDARD	2WD	DSL
TRUCK 1 T UTILITY 4,000 LBS BOOM 11'	123	STANDARD	2WD	DSL
TRUCK 1 T UTILITY/LIFTGATE 11'	123	STANDARD	2WD	DSL
TRUCK 1 T UTILITY 11'	123	STANDARD	2WD	DSL
TRUCK 1 T UTILITY CREW CAB 4X4 DRW 9'	123+	CREW	4WD	DSL
TRUCK 1 T EXT CAB 4X4 UTILITY 11'	123	EXT	4WD	DSL
TRUCK 1 T UTILITY/LIFTGATE 11'	123	STANDARD	2WD	DSL
TRUCK 1 T EXT CAB 4X4 UTILITY COMPRESSOR 11'	123	EXT	4WD	DSL
TRUCK 1 T EXT CAB 4X4 CONTRACTOR 11'	123	EXT	4WD	DSL
TRUCK 1 T EXT CAB SRW UTILITY 8'	122	EXT	2WD	DSL
TRUCK 1 T CREW CAB 4X4 UTILITY 8'	122+	CREW	4WD	DSL

Total

STANDARD	A	B	C	D	E	F	G	H	I
1									
									1
1									
6									
2									
								1	
1			1						
1	4		3						
		3							
			3						
				1					
					1				
									2
							1		
12	4	3	7	1	1		1	1	3

J	K	L	M	N	O	P	FORRESTRY	TOTAL
								1
								1
								1
								6
								2
								1
								2
								8
					4			4
								3
								3
								1
								1
							1	1
	2							2
		1						1
				2				2
						1		1
								2
								1
	2	1		2	4	1	1	44



## Formal Bid and Award System

Award #11 February 16, 2023

**Type of Award Request:** AMENDMENT TO AWARD  
**Requestor Name:** Jessica Keeler  
**Requestor Phone:** (904)665-6403  
**Project Title:** Pole Line Hardware Solicitation  
**Project Number:** Various  
**Project Location:** JEA  
**Funds:** Inventory Blanket Account  
**Business Unit Estimate:** \$16,017,598.76

### Scope of Work:

The purpose of this amendment is to add two additional vendors and change the total amount awarded to each vendor. The purpose of this Invitation for Bid was to solicit pricing for Pole Line Hardware for JEA Inventory Stock which collectively consist of seven hundred and fifty-three (753) items. Pole line hardware consists of equipment to materials to maintain, repair and replace distribution infrastructure. The scope includes but is not limited to; cables, guy wires, arrestors, insulators, brackets, mounts, bolts, clamps, clevises, connectors, fuses, guards, cutouts, grips, nuts, bolts, washers, sleeves, splices, staples, sealants, lubricants, anchors, extensions, clamps, ties, covers, deadends, enclosures, grips, hooks, corona rings, reclosers, grounds and padmount switchgears. During the last twelve (12) months, the commodity spend for the items found in this solicitation was \$17,674,069.16. At the time of bid release, the inventory balance for the items found in this solicitation was \$10,033,957.50. The average lead time for these items was between two and thirty-six (2-36) weeks.

**JEA IFB/RFQ/State/City/GSA#:** 1410980846-23  
**Purchasing Agent:** Eddie Bayouth  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Vendor Contact	Email	Address	Phone	Amount
ANIXTER	Renee Lackey	Renee.lackey@anixter.com	3881 Old Winter Garden Rd Orlando, FL 32805	352-408-3898	\$3,740,036.48
CHOCTAW-KAUL DISTRIBUTION	Charles Naso	cnasochoctawkaul.com	3540 Vinewood Street, Detroit, MI 48208-2363	734-564-1945	\$303,641.89
ELECTRIC SUPPLY, INC.	Leo Velez	Leo.velez@electricupplyinc.com	4407 North Manhattan Ave. Tampa, FL 33614	813-879-0049	\$335,349.18
GRESKO SUPPLY, INC.	Chris Therien	Christopher.therien@gresco.com	6421 CR 219 Wildwood, FL 34785	352-748-9550	\$2,574,612.81
IRBY UTILITIES	Erich Ewoldt	ewoldt@irby.com	38 Skyline Dr., Ste 100 Lake Mary, FL 32746	407-415-6268	\$9,570,127.13



**Award #7 Supporting Documents 12/19/2024**

TRI-STATE UTILITY PRODUCTS, INC.	David Dampier	ddampier@tsup.com	160 Garrett Dr. Havana, FL 32333	800-782-3161	\$167,758.15
----------------------------------	---------------	-------------------	----------------------------------	--------------	--------------

**Amount for entire term of Contract/PO:** \$16,691,525.64  
**Award Amount for remainder of this FY:** \$12,603,704.29  
**Length of Contract/PO Term:** One (1) Year with Two (2) 1-Year Renewals  
**Begin Date (mm/dd/yyyy):** 01/26/2023  
**End Date (mm/dd/yyyy):** 01/25/2024  
**Renewal Options:** Two (2) 1-Year Renewals  
**JSEB Requirement:** N/A – Optional

**BIDDERS:**

Name	Number of Items Bid	Bid Value	Number of Items Originally Won	Amount of Items Originally Won	New Number of Items Won	New Amount of Items Won
ANIXTER	689	\$16,060,799.40	385	\$3,881,859.01	371	\$3,740,036.48
CHOCTAW-KAUL DISTRIBUTION	146	\$4,296,807.69	0	\$0.00	17	\$303,641.89
ELECTRIC SUPPLY, INC.	113	\$3,921,925.75	0	\$0.00	16	\$335,349.18
GRESKO SUPPLY, INC.	154	\$9,945,847.21	31	\$2,574,612.81	31	\$2,574,612.81
IRBY UTILITIES	667	\$16,538,689.62	265	\$10,180,393.30	251	\$9,570,127.13
TRI-STATE UTILITY PRODUCTS, INC.	451	\$14,738,420.90	40	\$168,073.93	35	\$167,758.15
		Totals	721	\$16,804,939.05	721	\$16,691,525.64

**Background/Recommendations:**

This award was originally approved by the Awards Committee on 01/26/2023.

Derived from how Zycus (JEA’s iProcurement platform) displayed bid results, and the complexity of the bid driving the need to analyze the proposals offline, the responses of two vendors were overlooked during the bid analysis. The oversight was discovered shortly after the award was first approved and JEA has not issued any contracts or Blanket Purchase Agreements for this solicitation. By including the bids provided by Choctaw-Kaul Distribution and Electric Supply Inc., JEA will reduce its original estimated costs presented to the Award Committee by \$113,413.41. JEA will also be diversifying its vendors for this commodity by adding Choctaw-Kaul Distribution who is a new vendor to JEA and a minority vendor. All other suppliers originally proposed

**Award #7 Supporting Documents 12/19/2024**

work has been reduced as line-by-line offsets for work now assigned to the lowest cost vendor. It should be noted that internal local work instructions have been revised to eliminate opportunities for failure in the future.

Request approval to reduce the contracts to Anixter in the amount of \$141,822.53, Irby Utilities in the amount of \$610,266.17 and Tri-State Utility Products, Inc. in the amount of \$315.78, and award contracts to Choctaw-Kaul Distribution in the amount \$303,641.89 and Electric Supply, Inc. in the amount of \$335,349.18, for Pole Line Hardware carried in JEA's inventory stock for a total amount of \$16,691,525.64 subject to the availability of lawfully appropriated funds.

**Manager:** Kenny Pearson – Procurement Category Manager  
**Director:** Jenny McCollum – Director, Procurement Services and Inventory Planning  
**VP:** Alan McElroy – VP Supply Chain & Operations Support

**APPROVALS:**

*Stephen Datz* 2/16/2023  
**Chairman, Awards Committee** **Date**

*Stephanie Nealy* 2/16/2023  
**Budget Representative** **Date**

Pole Line Hardware Solicitation 1410980846-23 Bid Analysis Summary

Original Summary

Number of Items	753
Number of Items bid	721
Number of no bid items	32

Vendor	Total Bid	Items Bid	Items won	Value of Items Won
Tri-State Utility Products Inc.	\$ 14,738,420.90	451	40	\$ 1,668,073.93
GRESOCO	\$ 9,945,847.21	154	31	\$ 2,574,612.81
Anixter	\$ 16,060,769.40	689	385	\$ 3,880,859.01
Stuart C. Iby	\$ 16,538,689.82	667	265	\$ 10,180,393.30
<b>Totals:</b>		<b>721</b>	<b>721</b>	<b>\$ 16,804,939.05</b>

Number of Items with Price decreases	251
Number of Items with Price Increases	466
Number of Items with no price change	4
<b>Total</b>	<b>721</b>

Cost for Items	\$ 16,804,939.05
Last Price Paid	\$ 16,017,598.76
Price Increase	\$ 787,340.29
<b>% Price Increase</b>	<b>4.915%</b>

Revised Summary

Number of Items	753
Number of Items bid	721
Number of no bid items	32

Vendor	Total Bid	Items Bid	Items won	Value of Items Won	Difference	Difference in Items Won
Tri-State Utility Products Inc.	\$ 14,738,420.90	451	35	\$ 167,758.15	\$ (315,798)	-5
GRESOCO	\$ 9,945,847.21	154	31	\$ 2,574,612.81	\$ -	0
Anixter	\$ 16,060,769.40	689	371	\$ 3,740,096.48	\$ (141,822.53)	-14
Stuart C. Iby	\$ 16,538,689.82	667	251	\$ 9,570,127.13	\$ (610,265.17)	-14
Chattawhatchee Distribution	\$ 4,296,807.69	146	17	\$ 303,641.89	\$ 303,641.89	
Electric Supply Inc.	\$ 3,921,925.75	113	16	\$ 335,349.18	\$ 335,349.18	
<b>Totals:</b>		<b>721</b>	<b>721</b>	<b>\$ 16,691,525.64</b>	<b>\$ (113,413.41)</b>	<b>-33</b>

Number of Items with Price decreases	276
Number of Items with Price Increases	441
Number of Items with no price change	4
<b>Total</b>	<b>721</b>

Cost for Items	\$ 16,691,525.64
Last Price Paid	\$ 16,017,598.76
Price Increase	\$ 673,926.88
<b>% Price Increase</b>	<b>4.207%</b>

Award Reduction	\$ 113,413.41
Minority Vendor Spend	\$ 309,641.89

0.67%  
1.82%



Award #7 Supporting Documents 12/19/2024

JEA Item ID	Item Descr	UOM	Min	Max	Bid Est	Qua	Fixed Lot	M	Bid Est	Qua	BPA cost	Extended Cost
GUYST005	STRAND, G	Feet	23,000	39,500	74,000		500		73,786		0.57	\$42,180.00
BOLTE001	BOLT, TER	Each	1,920	2,900	23,370		10		23,362		3.85	\$89,974.50
CLASR003	CLAMP, ST	Each	3,000	4,000	16,600		50		16,579		2.15	\$35,690.00
GUYST006	STRAND, G	Feet	4,000	8,000	11,500		500		11,039		0.75	\$8,625.00
RODGR003	ROD, GROU	Each	1,500	3,000	10,300		100		10,204		13.99	\$144,097.00
GUAAN002	GUARD, AN	Each	1,000	1,400	10,100		100		10,093		5.48	\$55,348.00
INSHP001	INSULATO	Each	3,495	6,441	8,835		3		8,834		83.04	\$733,658.40
CLAHL001	CLAMP, HC	Each	2,000	3,000	8,700		25		8,690		8.89	\$77,343.00
ANCST001	ANCHOR, S	Each	1,000	2,000	8,000		1,000		7,129		1.9	\$15,200.00
BOLDA015	BOLT, 3/4"	Each	2,125	3,675	6,775		25		6,764		3.88	\$26,287.00
CNNCP007	CONNECTC	Each	800	1,200	5,250		250		5,048		1.13	\$5,932.50
BOLMS035	BOLT, MAC	Each	1,550	2,625	5,225		25		5,208		2.73	\$14,264.25
CNNTY104	TIE, CABLE,	Each	500	2,500	5,000		1,000		4,243		0.19	\$950.00
CNNTY150	TIE, CABLE,	Each	900	1,600	4,400		100		4,379		0.08	\$352.00
COVSP002	COVER, SPI	Each	600	1,200	4,300		100		4,214		5.04	\$21,672.00
ANCSD001	ANCHOR, C	Each	600	900	4,200		150		4,097		4.13	\$17,346.00
GUACA001	GUARD, CA	Each	750	1,050	4,050		150		3,964		11.4	\$46,170.00
SCWLA002	SCREW, LA	Each	1,000	2,000	3,200		200		3,186		0.68	\$2,176.00
CNNCP003	CONNECTC	Each	300	500	3,050		25		3,044		0.89	\$2,714.50
BOLTE002	BOLT, TER	Each	400	800	2,960		10		2,951		3.8	\$11,248.00
STAPL002	STAPLE, BA	Pound	300	500	2,650		50		2,605		17.35	\$45,977.50
WASRD004	WASHER, R	Each	200	500	2,600		650		2,341		0.18	\$468.00
BOLEY003	BOLT, EYE,	Each	700	1,100	2,425		25		2,402		3.18	\$7,711.50
RACUC003	RACK, 13-H	Each	200	500	2,215		5		2,213		41.93	\$92,874.95
GUAGW00	GUARD, "Y	Each	400	600	2,100		1		2,100		3.26	\$6,846.00
WASBA50C	WASHER, B	Each	300	500	2,084		1		2,084		1.26	\$2,625.84
BOLDA005	BOLT, 5/8"	Each	500	900	2,025		25		2,005		2.95	\$5,973.75
BOLMS021	BOLT, MAC	Each	400	650	1,750		25		1,738		2.37	\$4,147.50
CLASR001	CLAMP, ST	Each	300	500	1,600		100		1,557		1.29	\$2,064.00
GUYGR002	GRIP, GUY,	Each	150	400	1,525		25		1,513		5.4	\$8,235.00
BOLDA004	BOLT, 5/8"	Each	750	1,150	1,450		25		1,432		2.57	\$3,726.50
FUSOH021	FUSE, OVEI	Each	525	700	1,450		25		1,438		9.26	\$13,427.00
BOLDA002	BOLT, 5/8"	Each	500	1,000	1,250		50		1,220		2.12	\$2,650.00
CNNTL620	CONNECTC	Each	150	300	1,217		1		1,217		8.2	\$9,979.40
ADCMI007	COMPOUN	Each	108	276	1,152		12		1,143		2.96	\$3,409.92
TIEPR005	TIE, PREFO	Each	400	800	1,150		50		1,126		5.23	\$6,014.50
SLEAL003	SLEEVE, RE	Each	150	400	1,050		150		981		1.51	\$1,585.50
CLASS001	CLAMP, ST	Each	360	560	1,040		20		1,024		14.51	\$15,090.40
THEHS004	THERMOFI	Each	150	300	990		10		983		5.08	\$5,029.20
WASSP010	WASHER, 7	Each	500	1,000	930		1		929		0.28	\$260.40
BOLMH008	BOLT, MAC	Each	100	300	900		50		886		2.6	\$2,340.00
WASRD001	WASHER, R	Each	200	400	900		100		826		0.92	\$828.00
SLECI001	SLEEVE, 4/I	Each	100	400	870		10		867		2.91	\$2,531.70
BOLDA003	BOLT, 5/8"	Each	500	750	850		25		846		2.22	\$1,887.00
BOLMS038	BOLT, MAC	Each	275	400	825		25		822		3.54	\$2,920.50
BOLDA001	BOLT, 5/8"	Each	120	200	750		50		713		2.42	\$1,815.00
GUACA002	GUARD, CA	Each	150	225	720		36		709		34.88	\$25,113.60
BAYSW004	BAYONET, :	Each	300	400	700		100		666		42.11	\$29,477.00

Award #7 Supporting Documents 12/19/2024

BOLEY005 BOLT, EYE, Each	300	500	700	25	685	4.6	\$3,220.00
CNNTRO01 CONNECTC Each	30	100	700	100	682	0.69	\$483.00
BOLMS019 BOLT, MAC Each	300	500	690	30	681	1.34	\$924.60
BOLDA006 BOLT, 5/8" Each	90	140	550	25	548	3.54	\$1,947.00
BOLMS039 BOLT, MAC Each	150	300	525	25	520	4.49	\$2,357.25
COVSP003 COVER, SPI Each	60	180	500	250	393	5.04	\$2,520.00
WASRD003 WASHER, F Each	250	500	500	100	440	0.11	\$55.00
WASSP003 WASHER, S Each	100	200	500	250	460	0.84	\$420.00
WASSF001 WASHER, S Each	100	200	500	500	13	0.21	\$105.00
BOLMS022 BOLT, MAC Each	100	180	450	25	443	2.22	\$999.00
BKTRP001 BRACKET, F Each	100	200	433	1	432	39.05	\$16,908.65
BOLMS023 BOLT, MAC Each	90	120	425	25	409	2.73	\$1,160.25
PLGSO001 RECEPTACI Each	70	150	423	1	422	59.83	\$25,308.09
GUYAT004 GUY ATTAC Each	75	150	405	1	405	37.94	\$15,365.70
BOLDA014 BOLT, 3/4" Each	100	175	400	25	398	3.4	\$1,360.00
BOLMS002 BOLT, MAC Each	100	300	400	100	365	0.81	\$324.00
CNNCP016 CONNECTC Each	200	400	400	200	275	0.99	\$396.00
GRIPR001 GRIP, PREF Each	100	200	400	50	356	4.19	\$1,676.00
LUGGR002 LUG, 4 SOL Each	200	250	400	50	352	21.62	\$8,648.00
SLESE005 SLEEVE, RE Each	400	1,200	400	100	377	0.5	\$200.00
WASLO023 WASHER, L Each	50	200	400	25	389	0.4	\$160.00
SPLKT007 SPLICING A Each	60	120	380	20	373	40.56	\$15,412.80
CNNTLO14 TERMINAL Each	50	100	350	50	330	2.45	\$857.50
CNNTLR23 TERMINAL, Each	200	400	350	50	344	0.4	\$140.00
THEHS002 THERMOFI Each	300	500	340	20	330	3.5	\$1,190.00
CNNTLR65 CONNECTC Each	100	200	337	1	337	0.65	\$219.05
WASSP006 WASHER, S Each	150	300	326	1	325	3.78	\$1,232.28
BRCCR001 BRACE, CR Each	60	280	300	50	267	10.38	\$3,114.00
CLEHL001 CLEVIS, HO Each	150	210	300	15	292	23.06	\$6,918.00
CNNTLR09 CONNECTC Each	75	150	300	100	287	0.28	\$84.00
CNNWC10: CONNECTC Each	50	100	300	100	216	0.37	\$111.00
ANCEX002 EXTENSION Each	85	128	291	1	291	49.84	\$14,503.44
FUSHO016 FUSE, TUBE Each	45	90	290	10	287	32.52	\$9,430.80
ADPCA002 ADAPTER, : Each	36	54	283	1	282	21.97	\$6,217.51
CNNCT005 CONNECTC Each	36	54	276	3	274	29.17	\$8,050.92
BKTTM001 BRACKET, T Each	86	141	274	1	274	127.28	\$34,874.72
CNNTLF59 CONNECTC Each	25	50	260	1	260	0.6	\$156.00
BOLDA018 BOLT, 3/4" Each	150	300	255	15	249	5.02	\$1,280.10
ANCMS002 ANCHOR, S Each	35	70	200	25	190	182.19	\$36,438.00
BAYSW003 BAYONET, : Each	100	200	200	25	199	113.27	\$22,654.00
BOLMS018 BOLT, MAC Each	25	50	200	50	151	1.26	\$252.00
CLETE004 CLEVIS, TO Each	40	60	200	20	194	15.12	\$3,024.00
GUALI008 GUARD, LI Each	40	60	200	25	191	10.98	\$2,196.00
SHAAN001 SHACKLE, F Each	10	30	200	1	200	6.8	\$1,360.00
SPLAC007 SPLICE, AU Each	50	100	200	50	154	11.18	\$2,236.00
TIEPR006 TIE, PREFO Each	50	100	200	100	177	2.28	\$456.00
GUACA003 GUARD, CA Each	50	50	189	27	168	62.79	\$11,867.31
ADPCN001 ADAPTER, ^ Each	60	72	168	24	147	3.92	\$658.56
CLAA002 CLAMP, AN Each	100	200	150	25	146	17.06	\$2,559.00

Award #7 Supporting Documents 12/19/2024

GUALI001	GUARD, LI	Each	50	100	150	50	126	3.14	\$471.00
SLEAL002	SLEEVE, O	Each	100	250	150	150	88	1.58	\$237.00
FUSHO018	FUSE, TUB	Each	100	200	134	1	134	34.57	\$4,632.38
CNNTLR29	CONNECTC	Each	25	50	128	1	128	1.45	\$185.60
BOLDA007	BOLT, 5/8"	Each	40	90	125	25	101	3.02	\$377.50
FUSOH032	FUSE, OVEI	Each	80	160	125	25	124	3.77	\$471.25
GUYGR004	GRIP, GUY,	Each	30	60	120	10	113	20.7	\$2,484.00
ADPCG004	ADAPTER, (	Each	20	30	114	1	113	46.51	\$5,302.14
CNNTL708	CONNECTC	Each	58	80	106	1	105	67.83	\$7,189.98
CLAPJ001	CLAMP, PA	Each	150	300	100	50	92	2.32	\$232.00
CLETH001	CLEVIS, TH	Each	50	100	100	25	100	6.91	\$691.00
CNNPL501	CONNECTC	Each	20	40	100	25	89	3.6	\$360.00
GUALI004	GUARD, LI	Each	40	100	100	50	89	2.78	\$278.00
NUTTE001	NUT, THIM	Each	10	30	100	50	63	3.22	\$322.00
SOCEY004	SOCKET, EY	Each	50	100	100	25	96	12.57	\$1,257.00
CNNTL013	TERMINAL	Each	20	40	100	100	25	1.65	\$165.00
WASLO022	WASHER, L	Each	50	100	100	100	81	0.5	\$50.00
CLAA001	CLAMP, AN	Each	20	40	98	14	92	13.33	\$1,306.34
CNNTLR31	CONNECTC	Each	20	40	96	1	96	1.17	\$112.32
CNNTL016	TERMINAL	Each	40	80	93	1	93	2.4	\$223.20
BOLDA042	BOLT, 7/8"	Each	15	30	90	15	78	11.83	\$1,064.70
ADCMI004	LUBRICANT	Each	10	20	90	10	87	142.6	\$12,834.00
CNNTB004	CONNECTC	Each	25	40	89	1	88	19.87	\$1,768.43
SHAAN004	SHACKLE, /	Each	15	30	80	20	70	15.75	\$1,260.00
ARRLI011	ARRESTER,	Each	15	30	75	1	74	44.53	\$3,339.75
BOLDA019	BOLT, 3/4"	Each	40	60	75	15	75	4.95	\$371.25
CNNTB001	CONNECTC	Each	20	40	75	25	52	7.29	\$546.75
FUSOH019	FUSE, OVEI	Each	25	50	75	25	52	9.34	\$700.50
FUSOH030	FUSE, OVEI	Each	80	180	75	25	52	2.74	\$205.50
BKTRE001	BRACKET, F	Each	20	40	72	1	72	267.99	\$19,295.28
BOLMS056	BOLT, MAC	Each	60	100	65	1	64	35.78	\$2,325.70
SUPSH001	SUPPORT, !	Each	20	40	60	30	58	45.33	\$2,719.80
GUYGR005	GRIP, GUY,	Each	20	40	55	5	51	66.8	\$3,674.00
CNNPL003	STUD, THR	Each	30	60	54	1	53	7.58	\$409.32
CNNGR662	CONNECTC	Each	24	36	52	1	51	19.97	\$1,038.44
BOLDA008	BOLT, 5/8"	Each	10	30	50	25	36	5.1	\$255.00
FUSUG022	FUSE, BAY	Each	5	25	50	50	19	19.77	\$988.50
FUSOH029	FUSE, OVEI	Each	40	80	50	25	43	2.74	\$137.00
SHAAN003	SHACKLE, /	Each	15	25	50	25	35	13.94	\$697.00
SPLAU006	SPLICE, AU	Each	60	140	50	50	37	28.96	\$1,448.00
THIEY001	THIMBLEYE	Each	50	100	50	25	46	6.56	\$328.00
BOLDA020	BOLT, 3/4"	Each	50	75	45	15	36	4.58	\$206.10
CNNCT004	CONTACT (	Each	36	54	45	1	44	83.97	\$3,778.65
CNNTLF60	CONNECTC	Each	25	50	44	1	43	1.12	\$49.28
BOLDA036	BOLT, 7/8"	Each	15	30	40	5	35	13.35	\$534.00
INSHP023	INSULATOF	Each	36	48	37	1	36	451.65	\$16,711.05
ADCFO501	SEALANT, F	Each	6	12	36	12	35	73.26	\$2,637.36
CNNGR652	CLAMP, GR	Each	20	25	34	1	34	15.4	\$523.60
ADPCG002	ADAPTER, (	Each	12	12	30	30	14	22.09	\$662.70

## Award #7 Supporting Documents 12/19/2024

CNNAJ006	TERMINAL, Each	9	12	30	1	30	33.75	\$1,012.50
THEHS006	THERMOFI Each	8	20	30	15	23	9	\$270.00
TLSTP001	TARP, TWIS Each	5	8	29	1	28	248.77	\$7,214.33
SLEFT008	SLEEVE, 63 Each	7	10	25	1	24	23.36	\$584.00
ARRELO02	ARRESTER, Each	7	12	24	1	24	122.95	\$2,950.80
ARRST017	ARRESTER, Each	20	25	21	1	21	409.7	\$8,603.70
BOLDA034	BOLT, 7/8" Each	10	10	20	10	17	19.38	\$387.60
CNNTLR69	CONNECTC Each	15	30	20	1	19	0.67	\$13.40
CLAJU005	CLAMP, SU Each	4	8	18	3	17	78.7	\$1,416.60
CNNTL616	CONNECTC Each	16	32	18	1	18	6.81	\$122.58
RECSP002	RECLOSER, Each	9	15	18	1	17	6457.32	\$116,231.76
BOLMS074	BOLT, MAC Each	15	25	15	5	11	22.83	\$342.45
CNNAJ008	TERMINAL, Each	10	20	13	1	12	59.35	\$771.55
CNNAJ002	TERMINAL, Each	9	18	13	1	12	29.5	\$383.50
BOLMS077	BOLT, MAC Each	6	12	12	1	12	112.37	\$1,348.44
BKTTM003	BRACKET, 1Each	3	7	12	4	10	44.6	\$535.20
CNNWE30	TAP, PARA Each	12	12	12	1	11	25.16	\$301.92
ADPCG003	ADAPTER, (Each	5	12	11	1	10	22.09	\$242.99
BOLMS079	BOLT, MAC Each	6	12	11	1	10	132.21	\$1,454.31
PLGVT002	PLUG, FEM Each	9	21	11	1	10	53.48	\$588.28
BOLDA037	BOLT, 7/8" Each	1	2	10	5	7	27.78	\$277.80
GCBBB222	BUSHING, IEach	6	6	10	1	10	706.53	\$7,065.30
ENCOD008	ENCLOSUR Each	1	1	10	1	10	18500	\$185,000.00
ARRELO03	ARRESTER, Each	6	9	9	1	9	113.13	\$1,018.17
ARRST145	ARRESTER, Each	6	9	9	1	9	2341.45	\$21,073.05
JUNLO001	JUNCTION, Each	7	10	9	1	8	238.04	\$2,142.36
ADPCG001	ADAPTER, (Each	1	1	8	4	7	46.51	\$372.08
BOLMS080	BOLT, MAC Each	6	12	7	1	7	108.14	\$756.98
BOLMS082	BOLT, MAC Each	6	12	7	1	7	126.49	\$885.43
CAPUN002	CAPACITOF Each	12	16	7	1	7	2479.58	\$17,357.06
SPLST008	SPLICE, 35C Each	10	20	7	1	6	82.61	\$578.27
CNNPLO01	PLUG, CON Each	2	3	5	1	4	82.65	\$413.25
SPLTR007	SPLICE, TR/ Each	4	6	5	1	5	2418.18	\$12,090.90
ADPCG007	ADAPTER, (Each	1	2	4	1	3	48.84	\$195.36
CNNTL922	CONNECTC Each	3	3	4	1	3	130.08	\$520.32
ARRST003	ARRESTER, Each	3	3	3	3	1	288.66	\$865.98
ACPEM015	COMPRESS Each	2	2	3	1	3	2404.88	\$7,214.64
BOLMS081	BOLT, MAC Each	6	12	2	1	2	112	\$224.00
RECSP001	RECLOSER, Each	9	15	1	1	0	6457.32	\$6,457.32
ADPCA005	ADAPTER, !Each	36	54	0	1	0	25.54	\$0.00
ADPCG001	ADAPTER, (Each	1	1	0		0	46.51	\$0.00
ADPCG003	ADAPTER, (Each	10	10	0		0	22.09	\$0.00
ADPCG006	ADAPTER, (Each	1	1	0		0	44.19	\$0.00
ADPCG006	ADAPTER, (Each	1	2	0	1	0	44.19	\$0.00
ADPCG007	ADAPTER, (Each	1	1	0		0	48.84	\$0.00
ANCSS002	ANCHOR, S Each	100	100	0		0	59.2	\$0.00
ANCST001	ANCHOR, S Each	1,300	1,300	0		0	1.9	\$0.00
BAYSW004	BAYONET, : Each	120	120	0		81	42.11	\$0.00
BOLDA015	BOLT, 3/4" Each	1,200	1,200	0		646	3.88	\$0.00



Award #7 Supporting Documents 12/19/2024

BOLDA024 BOLT, 3/4" Each	13	26	0	10	0	9.95	\$0.00
BOLDA002 BOLT, 5/8" Each	250	250	0		0	2.12	\$0.00
BOLDA003 BOLT, 5/8" Each	625	625	0		0	2.22	\$0.00
BOLDA004 BOLT, 5/8" Each	540	540	0		0	2.57	\$0.00
BOLDA030 BOLT, 7/8" Each	5	5	0	15	0	7.92	\$0.00
BOLEY050 BOLT, EYE, Each	15	30	0	1	0	50.6	\$0.00
BOLEY005 BOLT, EYE, Each	25	25	0		0	4.6	\$0.00
BOLMS006 BOLT, MAC Each	50	50	0		0	2.3	\$0.00
BOLMS035 BOLT, MAC Each	200	200	0		0	2.73	\$0.00
BOLMS021 BOLT, MAC Each	426	426	0		371	2.37	\$0.00
BOLMS017 BOLT, MAC Each	50	50	0		0	1.26	\$0.00
BOLMS049 BOLT, MAC Each	5	15	0	10	0	4.28	\$0.00
BOLMS051 BOLT, MAC Each	15	30	0	10	0	5.34	\$0.00
BOLMS046 BOLT, MAC Each	100	200	0	1	0	19.76	\$0.00
BOLTE001 BOLT, TERM Each	2,400	2,400	0		0	3.85	\$0.00
BRCCF002 BRACE, CR Each	2	4	0	10	0	42.66	\$0.00
CLACT001 CLAMP, CL Each	20	40	0	25	0	27.58	\$0.00
CLAHL001 CLAMP, HC Each	1,825	1,825	0		0	8.89	\$0.00
CLASS001 CLAMP, ST Each	360	360	0		0	14.51	\$0.00
CLASR003 CLAMP, ST Each	5,500	5,500	0		0	2.15	\$0.00
CLASR001 CLAMP, ST Each	360	360	0		628	1.29	\$0.00
CLASU002 CLAMP, SU Each	5	10	0	15	0	15.93	\$0.00
CLETE001 CLEVIS, TO' Each	20	40	0	15	0	25.33	\$0.00
CNNCP007 CONNECTC Each	1,800	1,800	0		770	1.13	\$0.00
CNNLB001 CONNECTC Each	10,000	12,500	0	1	0	45.12	\$0.00
CNNTR001 CONNECTC Each	100	100	0		0	0.69	\$0.00
CNNCP003 CONNECTC Each	1,500	1,500	0		567	0.89	\$0.00
CNNSO011 CONNECTC Each	20	30	0	1	0	24.83	\$0.00
CNNCP038 CONNECTC Each	6	12	0	1	0	2.25	\$0.00
CNNNL004 CONNECTC Each	24	48	0	1	0	668.48	\$0.00
CNNTLR63 CONNECTC Each	50	100	0	100	0	0.77	\$0.00
CNNTL407 CONNECTC Each	12	12	0	1	0	21.68	\$0.00
CAPCO002 CONTROLL Each	3	6	0	1	0	2556.38	\$0.00
FUSOH020 FUSE, OVEI Each	1,200	1,200	0		0	9.26	\$0.00
FUSOH021 FUSE, OVEI Each	2,400	2,400	0		0	9.26	\$0.00
GUAGW00 GUARD, "Y Each	100	100	0		100	3.26	\$0.00
GUACA001 GUARD, CA Each	150	150	0		0	11.4	\$0.00
GUACA002 GUARD, CA Each	40	40	0		0	34.88	\$0.00
GUACA003 GUARD, CA Each	50	50	0		0	62.79	\$0.00
GUALI007 GUARD, LI Each	6	12	0	1	0	8.84	\$0.00
INSSU008 INSULATOF Each	30	60	0	1	0	140	\$0.00
INSHP001 INSULATOF Each	2,400	2,400	0		0	83.04	\$0.00
INSST002 INSULATOF Each	1,200	1,200	0		0	0.83	\$0.00
INSSU002 INSULATOF Each	50	100	0	1	0	9.15	\$0.00
INSVP002 INSULATOF Each	12	12	0		0	34.67	\$0.00
INSVP001 INSULATOF Each	3,000	3,000	0		0	20.61	\$0.00
LIKEX002 LINK, EXTEI Each	150	150	0		0	7.71	\$0.00
MOLCO001 MOLE CON Each	6	9	0	1	0	334.08	\$0.00
RODGR003 ROD, GROU Each	100	100	0		89	13.99	\$0.00

## Award #7 Supporting Documents 12/19/2024

SLEAL002	SLEEVE, O	Each	240	240	0		110	1.58	\$0.00
SLEAL003	SLEEVE, RE	Each	180	180	0		0	1.51	\$0.00
SPLAC001	SPLICE, AU	Each	720	720	0		0	3.16	\$0.00
SPLAU016	SPLICE, AU	Each	200	200	0	200	0	3.99	\$0.00
STAPL002	STAPLE, BA	Pound	600	600	0	50	0	17.35	\$0.00
GUYST005	STRAND, G	Feet	14,500	14,500	0		0	0.57	\$0.00
THEHS002	THERMOFI	Each	120	120	0		0	3.5	\$0.00
THEHS007	THERMOFI	Each	48	60	0	1	0	11.67	\$0.00
THEHS012	THERMOFI	Each	2	3	0	5	0	29.72	\$0.00
TIEPR001	TIE, PREFO	Each	150	150	0		77	3.43	\$0.00
TIEPR005	TIE, PREFO	Each	150	150	0		61	5.23	\$0.00
WASSP001	WASHER, S	Each	100	200	0	750	0	0.22	\$0.00

**\$2,444,409.89**

Award #7 Supporting Documents 12/19/2024

JEA Item ID	Item Descr UOM	Min	Max	Bid Est Qty	Fixed Lot N	Bid Est Qty	Cost	Extended Cos
COVIC002	COVER, "D' Each	7,000	15,000	61,450	25	61,449	0.54	\$33,183.00
CNNCP002	CONNECTC Each	4,175	5,625	41,725	25	41,701	0.66	\$27,538.50
TAPEL009	TAPE, ELEC Each	1,000	1,400	14,700	100	14,671	4.78	\$70,266.00
CNNCP006	CONNECTC Each	1,300	1,800	10,275	25	10,261	1.18	\$12,124.50
CNNCP008	CONNECTC Each	1,000	1,250	9,500	250	9,401	1.16	\$11,020.00
CNNCP002	CONNECTC Each	4,200	4,200	3,425	25	3,417	0.66	\$2,260.50
CNNCP022	CONNECTC Each	600	1,500	3,358	1	3,358	1.27	\$4,264.66
BOLDA002	BOLT, 5/8" Each	500	1,000	1,250	50	1,220	2.05	\$2,562.50
THEHS004	THERMOFI' Each	150	300	990	10	983	4.53	\$4,484.70
CNNTB003	CONNECTC Each	75	125	293	1	292	13.07	\$3,829.51
TAPEL009	TAPE, ELEC Each	100	100	200	100	191	4.78	\$956.00
CNNCP025	CONNECTC Each	20	60	138	1	137	8.79	\$1,213.02
CNNTB002	CONNECTC Each	6	14	112	4	109	67.18	\$7,524.16
CNNTL013	TERMINAL Each	20	40	100	100	25	1.95	\$195.00
SAFHO007	HOSE, LINE Each	36	42	96	6	94	193.69	\$18,594.24
CNNTB002	CONNECTC Each	20	40	88	11	85	12.32	\$1,084.16
CNNCP008	CONNECTC Each	4,200	4,200	0		0	1.16	\$0.00
CNNCP006	CONNECTC Each	4,300	4,300	0		0	1.18	\$0.00
CNNCP025	CONNECTC Each	24	24	0	1	0	8.79	\$0.00
CNNTL408	CONNECTC Each	12	12	0	6	0	17.84	\$0.00
COVIC002	COVER, "D' Each	6,250	6,250	0	25	0	0.54	\$0.00
NUTSL003	NUT, LOCK Each	800	800	0		0	0.08	\$0.00
								\$201,100.45

## Award #7 Supporting Documents 12/19/2024

JEA Item ID	Item Descr	UOM	Min	Max	Bid Est	Quæ	Fixed	Lot N	Bid Est	Quæ	BPA	Cost	Extended Co
GUAAN002	GUARD, AN	Each	1,000	1,400	10,100			100	10,093			5.55	\$56,055.00
CNNCP001	CONNECTC	Each	500	1,200	4,625			25	4,620			0.73	\$3,376.25
SLESE003	SLEEVE, RE	Each	20	40	200			100	113			0.6	\$120.00
SPLTR007	SPLICE, TR/	Each	4	6	5			1	5			223	\$1,115.00
BKTRG001	BRACKET, 1	Each	1	1	0			1	0			5662	\$0.00
CNNCP001	CONNECTC	Each	3,750	3,750	0			25	0			0.73	\$0.00
CXAFG002	CROSSARM	Each	100	100	0			35	0			191.75	\$0.00
GUAAN002	GUARD, AN	Each	2,400	2,400	0			100	0			5.55	\$0.00
CNNTL004	TERMINAL	Each	5	9	0			1	0			46.48	\$0.00
													\$60,666.25

Award #7 Supporting Documents 12/19/2024

JEA Item ID	Item Descr	UOM	Min	Max	Bid Est	Qua	Fixed Lot	M	Bid Est	Qua	BPA	Cost	Extended Cost
WASRD005	WASHER, F	Each	52,000	68,000	96,000			500	95,784		0.25		\$24,000.00
WASSF003	WASHER, S	Each	40,850	52,400	54,950			50	54,928		0.95		\$52,202.50
CNNCP004	CONNECTC	Each	6,000	9,500	38,250			250	38,182		1.25		\$47,812.50
CNNCP005	CONNECTC	Each	1,800	3,000	13,750			250	13,627		1.6		\$22,000.00
BOLMS036	BOLT, MAC	Each	5,500	7,000	10,525			25	10,502		2.65		\$27,891.25
BOLMS020	BOLT, MAC	Each	3,500	6,000	6,475			25	6,474		1.55		\$10,036.25
CNNGR002	COUPLING,	Each	800	1,800	6,100			50	6,099		5.88		\$35,868.00
GUAAN006	GUARD, AN	Each	908	1,769	6,024			12	6,013		22.25		\$134,034.00
INSCO001	INSULATOF	Each	936	1,212	5,988			12	5,983		12.45		\$74,550.60
CNNVG004	CONNECTC	Each	900	1,500	5,700			100	5,696		4.8		\$27,360.00
ARRLI003	ARRESTER,	Each	1,139	1,940	5,469			1	5,468		68.8		\$376,267.20
STICO001	STIRRUP, C	Each	1,350	1,950	5,200			50	5,192		7.05		\$36,660.00
BOLDA016	BOLT, 3/4"	Each	1,000	2,000	4,150			25	4,132		4.45		\$18,467.50
CNNVG006	CONNECTC	Each	600	1,000	4,100			100	4,011		5.1		\$20,910.00
INDCF004	INDICATOR	Each	600	900	3,053			1	3,053		116		\$354,148.00
CLAGR001	CLAMP, GR	Each	600	1,000	2,575			25	2,574		12.5		\$32,187.50
BOLMS037	BOLT, MAC	Each	2,325	4,225	2,325			25	2,300		3.1		\$7,207.50
CLAGR002	CLAMP, GR	Each	300	400	1,800			50	1,773		4.75		\$8,550.00
CNNTL620	CONNECTC	Each	150	300	1,217			1	1,217		8.84		\$10,758.28
CNNTS009	CONNECTC	Each	100	250	1,200			150	1,085		65.1		\$78,120.00
ANCEX003	EXTENSION	Each	200	500	720			10	716		72.25		\$52,020.00
BKTEM002	BRACKET, F	Each	103	176	481			1	481		11		\$5,291.00
LUGGR002	LUG, 4 SOL	Each	200	250	400			50	352		22.92		\$9,168.00
BKTEM001	BRACKET, F	Each	100	200	316			1	316		25.45		\$8,042.20
BOLDA016	BOLT, 3/4"	Each	525	525	250			25	246		4.45		\$1,112.50
CNNVG006	CONNECTC	Each	240	240	200			100	164		5.1		\$1,020.00
TRMCA021	TERMINATI	Each	21	30	63			1	63		203.94		\$12,848.22
CAPUN013	CAPACITOF	Each	8	12	12			1	11		1025		\$12,300.00
ARRLI003	ARRESTER,	Each	950	950	0				571		68.8		\$0.00
BOLMS036	BOLT, MAC	Each	1,500	1,500	0				0		2.65		\$0.00
BOLMS037	BOLT, MAC	Each	1,000	1,000	0				0		3.1		\$0.00
BOLMS020	BOLT, MAC	Each	1,500	1,500	0			25	0		1.55		\$0.00
BKTEM002	BRACKET, F	Each	30	30	0				0		11		\$0.00
BKTEM001	BRACKET, F	Each	30	30	0				0		25.45		\$0.00
CAPUN033	CAPACITOF	Each	8	10	0			1	0		2220		\$0.00
CLAGR001	CLAMP, GR	Each	25	25	0			25	0		12.5		\$0.00
CNNCP005	CONNECTC	Each	8,000	8,000	0			250	0		1.6		\$0.00
CNNCP004	CONNECTC	Each	9,900	9,900	0			250	0		1.25		\$0.00
CNNLB001	CONNECTC	Each	40	40	0				0		50.75		\$0.00
CNNLB001	CONNECTC	Each	10,000	12,500	0			1	0		50.75		\$0.00
CNNVG004	CONNECTC	Each	150	150	0			100	0		4.8		\$0.00
CNNGR002	COUPLING,	Each	25	25	0			50	0		5.88		\$0.00
CXAFG001	CROSSARM	Each	266	266	0				0		302.2		\$0.00
GUAAN006	GUARD, AN	Each	1,000	1,000	0			12	0		22.25		\$0.00
INSFE002	INSULATOF	Each	500	500	0				0		23.24		\$0.00
INSFE001	INSULATOF	Each	250	250	0				0		26.29		\$0.00
RECPA002	PLUG, 200	Each	60	120	0			25	0		42.74		\$0.00
STICO001	STIRRUP, C	Each	700	700	0				0		7.05		\$0.00
TRMCA021	TERMINATI	Each	7	7	0			1	0		203.94		\$0.00

\$1,500,833.00

Award #7 Supporting Documents 12/19/2024

JEA Item ID	Item Descr	UOM	Min	Max	Bid Est	Qua	Fixed Lot	M	Bid Est	Qua	BPA	Cost	Extended Cost
WASSP002	WASHER, S	Each	24,500	43,000	55,000		500		54,887			0.36	\$19,800.00
SCWLA005	SCREW, LA	Each	20,500	26,500	54,000		500		53,590			0.13	\$7,020.00
CNNVG003	CONNECTC	Each	5,500	7,000	36,000		200		35,809			3.66	\$131,760.00
CLASS004	CLAMP, ST	Each	3,250	5,625	12,225		25		12,208			10.8	\$132,030.00
CNNTY206	TIE, CABLE,	Each	1,500	4,000	11,700		100		11,639			0.05	\$585.00
RODGR003	ROD, GROU	Each	1,500	3,000	10,300		100		10,204			14.39	\$148,217.00
NUTEY002	NUT, EYE, E	Each	3,000	4,500	10,200		50		10,189			1.56	\$15,912.00
CNNTS007	CONNECTC	Each	2,544	4,128	9,216		24		9,200			20.99	\$193,443.84
WASRD002	WASHER, R	Each	800	2,000	8,000		2,000		6,687			0.05	\$400.00
CLATG001	CLAMP, TR	Each	1,100	1,800	7,500		100		7,465			4.89	\$36,675.00
NUTEY003	NUT, EYE, E	Each	1,500	3,000	7,450		50		7,422			1.62	\$12,069.00
STULI001	STUD, LINE	Each	3,500	5,000	7,400		100		7,372			1.88	\$13,912.00
SPLAU004	SPLICE, AU	Each	6,600	6,600	7,350		25		7,338			9.71	\$71,368.50
BOLMS015	BOLT, MAC	Each	3,900	6,900	6,200		100		6,175			1.29	\$7,998.00
INSCO001	INSULATOF	Each	936	1,212	5,988		12		5,983			11.19	\$67,005.72
CUTOT004	CUTOUT, 1	Each	1,500	2,000	5,829		1		5,829			87.29	\$508,813.41
SPLAU004	SPLICE, AU	Each	900	1,200	5,100		25		5,089			9.71	\$49,521.00
GUAGW00	GUARD, GF	Each	2,750	3,625	4,750		125		4,652			1.4	\$6,650.00
CLASR002	CLAMP, ST	Each	1,200	1,500	4,600		50		4,556			2.37	\$10,902.00
CNNTY150	TIE, CABLE,	Each	900	1,600	4,400		100		4,379			0.08	\$352.00
THEHS008	THERMOFI	Each	900	1,400	4,300		10		4,294			5.24	\$22,532.00
MAREL002	MARKER, B	Each	400	800	4,050		30		4,022			11.24	\$45,522.00
GUYGR001	GRIP, GUY,	Each	1,500	2,000	3,950		50		3,918			3.9	\$15,405.00
HOKCA003	HOOK, CAB	Each	1,200	2,400	3,580		20		3,572			13.91	\$49,797.80
FUSOH011	FUSE, OVEI	Each	795	2,075	3,540		5		3,535			4.69	\$16,602.60
CNNTA004	CONNECTC	Each	1,300	2,500	3,250		10		3,241			43.86	\$142,545.00
BOLEY004	BOLT, EYE,	Each	425	675	3,225		25		3,220			3.75	\$12,093.75
SPLKT006	SPLICING A	Each	1,050	1,800	3,150		50		3,104			11.16	\$35,154.00
BKTAC009	BRACKET, /	Each	1,122	2,037	2,826		3		2,824			72.25	\$204,178.50
GUYAT008	GUY HOOK	Each	1,300	2,000	2,575		25		2,570			11.28	\$29,046.00
SPLST007	SPLICE, 1/0	Each	1,200	1,800	2,565		15		2,561			79.17	\$203,071.05
NUTEY002	NUT, EYE, E	Each	1,000	1,000	2,500		50		2,499			1.56	\$3,900.00
STULI003	STUD, LINE	Each	500	800	2,375		25		2,366			4.82	\$11,447.50
FUSOH008	FUSE, OVEI	Each	340	430	1,980		10		1,976			2.58	\$5,108.40
FUSOH009	FUSE, OVEI	Each	180	225	1,980		5		1,980			3.93	\$7,781.40
BKTAC008	BRACKET, /	Each	1,294	2,233	1,929		1		1,929			69.39	\$133,853.31
TAGCA005	TAG, BLAN	Each	1,500	3,000	1,925		25		1,916			2.25	\$4,331.25
FUSOH007	FUSE, OVEI	Each	200	300	1,830		10		1,822			2.47	\$4,520.10
CNNVG002	CONNECTC	Each	400	600	1,800		200		1,778			2.57	\$4,626.00
FUSOH006	FUSE, OVEI	Each	450	600	1,780		10		1,775			2.35	\$4,183.00
STIWE002	STIRRUP, V	Each	540	650	1,650		10		1,646			57.28	\$94,512.00
CLASS007	CLAMP, ST	Each	760	860	1,510		10		1,505			24.3	\$36,693.00
CLASS006	CLAMP, ST	Each	500	900	1,340		10		1,338			15.94	\$21,359.60
SLEMO001	SLEEVE, 5-1	Each	250	410	1,340		10		1,337			12.36	\$16,562.40
CNNTS009	CONNECTC	Each	100	250	1,200		150		1,085			59.55	\$71,460.00
MOLCO007	MOLE COM	Each	130	300	1,181		1		1,180			19.97	\$23,584.57
COVSP001	COVER, SPI	Each	300	500	1,170		30		1,160			23.56	\$27,565.20
CNNTS007	CONNECTC	Each	1,800	1,800	1,128		24		1,105			20.99	\$23,676.72

## Award #7 Supporting Documents 12/19/2024

SPLAU005	SPLICE, AU' Each	150	225	1,125	25	1,115	28.58	\$32,152.50
SPLSH004	SPLICE, 75C Each	64	100	1,070	1	1,070	509.45	\$545,111.50
SOCNA001	SOCKET AN Each	158	265	1,007	1	1,007	62.35	\$62,786.45
BOLMS029	BOLT, MAC Each	120	300	1,000	100	971	1.58	\$1,580.00
CNNWC22C	CONNECTC Each	100	200	1,000	1,000	594	0.23	\$230.00
CLAAR003	CLAMP, AR Each	200	300	972	12	962	34.52	\$33,553.44
FUSOH026	FUSE, OVEI Each	170	210	970	10	969	2.79	\$2,706.30
INSGB002	INSULATO Each	480	720	960	240	817	26.93	\$25,852.80
TRMCA015	TERMINAT Each	116	194	958	1	957	137.48	\$131,705.84
SPLAU002	SPLICE, AU' Each	225	325	925	25	901	25.35	\$23,448.75
BOLMH00E	BOLT, MAC Each	100	300	900	50	886	2.79	\$2,511.00
WASSF004	WASHER, S Each	300	500	900	50	890	2.32	\$2,088.00
STULI002	STUD, LINE Each	650	900	850	25	848	5.48	\$4,658.00
ARREL001	ARRESTER, Each	300	500	809	1	808	146.99	\$118,914.91
WASSC002	WASHER, S Each	100	200	800	50	783	2.11	\$1,688.00
FUSOH027	FUSE, OVEI Each	150	190	760	10	751	2.79	\$2,120.40
FUSOH028	FUSE, OVEI Each	75	100	670	10	665	2.79	\$1,869.30
SPLAU010	SPLICE, AU' Each	150	210	670	10	660	57.91	\$38,799.70
CNNTS006	CONNECTC Each	100	200	664	8	662	13.08	\$8,685.12
BKTAC003	BRACKET, F Each	90	120	660	10	651	18.85	\$12,441.00
TRMCA02C	TERMINAT Each	90	150	651	1	651	393.05	\$255,875.55
CNNTS004	CONNECTC Each	186	340	625	1	624	243.78	\$152,362.50
WASSC001	WASHER, S Each	100	200	600	50	588	3.25	\$1,950.00
CNNJU002	JUMPER, 6: Each	140	200	570	30	557	581.47	\$331,437.90
SPLAU007	SPLICE, AU' Each	175	275	550	25	548	15.4	\$8,470.00
BOLCA002	BOLT, CAR Each	100	200	500	250	383	0.48	\$240.00
BOLMS032	BOLT, MAC Each	140	200	500	50	456	2.17	\$1,085.00
CNNSP002	CONNECTC Each	60	80	480	6	476	70.78	\$33,974.40
MOLCS001	MOLE COLI Kit	250	400	480	12	476	42.99	\$20,635.20
FUSUG042	FUSE, 150E Each	182	280	464	1	463	255.3	\$118,459.20
FUSOH023	FUSE, OVEI Each	40	70	450	10	447	2.79	\$1,255.50
CNNJU001	JUMPER, 6: Each	250	500	420	105	386	495	\$207,900.00
CNNTS047	CONNECTC Each	30	60	408	12	398	84.68	\$34,549.44
SPLAU005	SPLICE, AU' Each	240	240	400	25	392	28.58	\$11,432.00
SPLKT007	SPLICING A Each	60	120	380	20	373	47.27	\$17,962.60
BALFI007	BALL FITTI Each	75	150	375	25	356	11.4	\$4,275.00
FUSOH001	FUSE, OVEI Each	350	350	350	10	346	2.07	\$724.50
GUAGW00	GUARD, GL Each	200	400	350	25	331	10.07	\$3,524.50
SPLAU009	SPLICE, AU' Each	50	150	350	10	348	19.86	\$6,951.00
STIWE001	STIRRUP, V Each	100	200	350	10	349	57.9	\$20,265.00
FUSOH001	FUSE, OVEI Each	40	60	340	10	332	2.07	\$703.80
SPLKT004	SPLICING A Each	20	40	340	10	334	124.91	\$42,469.40
MOLCS002	MOLE COLI Kit	250	400	324	12	322	52.99	\$17,168.76
CNNCP036	CONNECTC Each	75	100	321	1	321	25.85	\$8,297.85
FUSOH025	FUSE, OVEI Each	30	60	310	10	301	2.79	\$864.90
CUTOT006	CUTOOUT, C Each	65	98	303	1	303	187.07	\$56,682.21
WASFH40C	WASHER, 3 Each	300	500	300	100	226	0.43	\$129.00
CNNPL002	ELBOW TAI Each	48	63	297	3	295	262.72	\$78,027.84
BKTEM003	BRACKET, F Each	100	160	280	10	276	70.31	\$19,686.80



Award #7 Supporting Documents 12/19/2024

CLAHL002	CLAMP, HC Each	50	100	275	25	258	14.27	\$3,924.25
CLASS004	CLAMP, ST Each	1,500	1,500	275	25	261	10.8	\$2,970.00
BOLDA021	BOLT, 3/4" Each	60	120	250	25	226	6.33	\$1,582.50
CLACS001	CLAMP, CA Each	12	36	250	25	244	6.73	\$1,682.50
TRMCA018	TERMINAT Each	75	100	243	1	242	86.5	\$21,019.50
CNNPA613	CONNECTC Each	60	120	213	1	212	32.1	\$6,837.30
CLASR002	CLAMP, ST Each	850	850	200	50	188	2.37	\$474.00
HOKCA004	HOOK, CAB Each	60	120	200	10	198	22.55	\$4,510.00
SPLAU007	SPLICE, AU Each	125	125	175	25	160	15.4	\$2,695.00
CNNTL772	CONNECTC Each	180	240	159	1	158	150.2	\$23,881.80
CLAQD008	CLAMP, QL Each	100	200	150	10	143	34.28	\$5,142.00
CNNME002	CONNECTC Each	20	40	150	50	101	19.78	\$2,967.00
SPLAU003	SPLICE, AU Each	40	80	150	25	148	32.63	\$4,894.50
CNNTA001	CONNECTC Each	80	120	140	10	131	43.86	\$6,140.40
CNNTTE046	CONNECTC Each	15	40	132	12	131	53.56	\$7,069.92
LUBLU003	LUBRICANT Each	12	24	132	12	128	32.73	\$4,320.36
CLASS002	CLAMP, ST Each	50	90	130	10	126	23.88	\$3,104.40
ARRLI002	ARRESTER, Each	45	100	128	1	128	45.07	\$5,768.96
CLASU001	CLAMP, SU Each	50	100	125	25	118	20.99	\$2,623.75
RECPA004	RECEPTAC Each	60	120	123	1	123	206.07	\$25,346.61
ADCVF001	COMPOUND Each	35	60	112	1	112	5.559	\$622.61
CNNTL708	CONNECTC Each	58	80	106	1	105	72.77	\$7,713.62
BOLDA009	BOLT, 5/8" Each	10	20	100	20	95	6.08	\$608.00
BOLMS001	BOLT, MAC Each	25	150	100	100	21	0.92	\$92.00
CNNTA005	CONNECTC Each	20	50	100	50	57	13.7	\$1,370.00
CNNTA006	CONNECTC Each	25	60	100	25	90	24.63	\$2,463.00
SHAAN002	SHACKLE, F Each	30	45	100	20	96	9.69	\$969.00
SPLAU010	SPLICE, AU Each	180	180	100	10	98	57.91	\$5,791.00
CLAQD005	CLAMP, QL Each	30	60	93	3	92	109.34	\$10,168.62
SPDEX001	SPADE EXT Each	15	40	92	1	91	94.55	\$8,698.60
CLETH002	CLEVIS, THI Each	40	80	87	1	87	15.49	\$1,347.63
INSDE003	INSULATOR Each	30	60	84	28	78	234.85	\$19,727.40
BOLDA041	BOLT, 7/8" Each	20	40	80	8	76	12.58	\$1,006.40
HOKCA005	HOOK, CAB Each	120	200	80	10	73	29.91	\$2,392.80
SWEGR002	SWITCH, G Each	16	20	79	1	79	5056.18	\$399,438.22
GUYFI002	GUY FITTING Each	10	20	70	5	67	10.08	\$705.60
ANCMS003	ANCHOR, S Each	20	40	60	20	47	278.81	\$16,728.60
INSSU010	INSULATOR Each	30	48	56	28	54	174.05	\$9,746.80
ARRLI008	ARRESTER, Each	25	40	52	1	52	46.08	\$2,396.16
BOLMS045	BOLT, MAC Each	90	150	50	50	50	3.5	\$175.00
CLAAR002	CLAMP, AR Each	10	25	50	25	37	33.38	\$1,669.00
CLASS003	CLAMP, ST Each	20	30	50	10	43	50.34	\$2,517.00
DEACB005	DEADEND, Each	12	24	50	1	49	182.06	\$9,103.00
FUSUG041	FUSE, 100E Each	30	40	50	1	49	255.3	\$12,765.00
FUSOH012	FUSE, OVER Each	20	40	50	1	50	47.76	\$2,388.00
STIWE002	STIRRUP, V Each	50	50	50	10	50	57.28	\$2,864.00
LUBLU003	LUBRICANT Each	4	12	48	12	37	32.73	\$1,571.04
BOLDA013	BOLT, 5/8" Each	30	70	45	15	39	7.5	\$337.50
BOLMS055	BOLT, MAC Each	5	20	45	5	44	11.87	\$534.15

## Award #7 Supporting Documents 12/19/2024

BOLDA025 BOLT, 3/4" Each	20	40	40	10	38	10.5	\$420.00
BOLDA033 BOLT, 7/8" Each	15	30	40	8	39	9.67	\$386.80
BOLMS054 BOLT, MAC Each	5	20	40	8	40	11.08	\$443.20
FUSUG040 FUSE, 80E, Each	15	30	35	1	35	255.3	\$8,935.50
FUSUG039 FUSE, 65E, Each	10	20	32	1	31	255.3	\$8,169.60
TOLGC001 GRIP, CABL Each	12	16	32	1	31	113.09	\$3,618.88
SHACH001 SHACKLE, C Each	4	10	30	15	18	20.9	\$627.00
BOLEY006 BOLT, EYE, Each	10	20	25	25	20	5.67	\$141.75
CNNPA590 CONNECTC Each	12	20	25	25	13	66.51	\$1,662.75
ARRST089 ARRESTER, Each	6	9	23	1	23	1445.34	\$33,242.82
ARRST017 ARRESTER, Each	20	25	21	1	21	524.87	\$11,022.27
BOLDA026 BOLT, 3/4" Each	20	40	20	10	15	11	\$220.00
FUSUG038 FUSE, 50E, Each	5	10	20	1	20	255.3	\$5,106.00
FUSAS001 FUSE ASSEI Each	7	11	18	1	17	27908.22	\$502,347.96
INSHP021 INSULATOF Each	30	42	16	8	10	298.41	\$4,774.56
MOLSC002 MOLE STUI Each	5	10	16	2	14	567.59	\$9,081.44
DEACB007 DEADEND, Each	12	24	15	1	15	265.06	\$3,975.90
FUSUG037 FUSE, 40E, Each	5	10	15	1	14	255.3	\$3,829.50
CLAQD006 CLAMP, QL Each	20	30	12	2	10	170.3	\$2,043.60
MOLSC005 MOLE STUI Each	6	12	12	2	11	1681.43	\$20,177.16
FUSUG035 FUSE, 25E, Each	5	10	11	1	10	255.3	\$2,808.30
ADCMI006 POWER PA Each	3	4	10	1	10	85.06	\$850.60
SLEAJ005 SLEEVE, 95 Each	12	12	10	1	10	39.76	\$397.60
SPDEX005 SPADE EXT Each	3	6	4	4	3	285.69	\$1,142.76
ADPCA010 ADAPTER, : Each	36	54	0	50	0	24.58	\$0.00
ADPCA005 ADAPTER, ! Each	36	54	0	1	0	30.9	\$0.00
ARRLI001 ARRESTER, Each	50	100	0	1	0	38.79	\$0.00
BOLDA017 BOLT, 3/4" Each	270	270	0	25	0	4.89	\$0.00
BOLDA027 BOLT, 3/4" Each	9	14	0	5	0	11.67	\$0.00
BOLDA011 BOLT, 5/8" Each	10	16	0	20	0	6.75	\$0.00
BOLDA013 BOLT, 5/8" Each	30	30	0	15	0	7.5	\$0.00
BOLEY004 BOLT, EYE, Each	550	550	0	25	0	3.75	\$0.00
BOLMS029 BOLT, MAC Each	100	100	0	100	0	1.58	\$0.00
BOLMS030 BOLT, MAC Each	50	150	0	100	0	1.83	\$0.00
BOLMS015 BOLT, MAC Each	300	300	0	100	0	1.29	\$0.00
BKTEM004 BRACKET, / Each	30	30	0	25	0	17.98	\$0.00
BKTAC009 BRACKET, / Each	500	500	0	3	0	72.25	\$0.00
BKTAC010 BRACKET, / Each	30	30	0	5	0	242.48	\$0.00
BKTAC003 BRACKET, / Each	180	180	0	10	0	18.85	\$0.00
BKTAC008 BRACKET, / Each	720	720	0	1	0	69.39	\$0.00
BKTEM003 BRACKET, E Each	30	30	0	10	0	70.31	\$0.00
BKTFS001 BRACKET, F Each	1,600	1,600	0	4	0	64.14	\$0.00
BUSS1010 BUSHING, : Each	1	1	0	1	0	19183.32	\$0.00
CLACT009 CLAMP, CL Each	80	120	0	50	0	19.12	\$0.00
CLACT009 CLAMP, CL Each	200	200	0	50	0	19.12	\$0.00
CLACT010 CLAMP, CL Each	75	175	0	25	0	24.09	\$0.00
CLASS007 CLAMP, ST Each	100	100	0	10	0	24.3	\$0.00
CLATG001 CLAMP, TR Each	1,400	1,400	0	100	0	4.89	\$0.00
CLEIN001 CLEVIS, INS Each	25	25	0	40	0	3.88	\$0.00

## Award #7 Supporting Documents 12/19/2024

CNNTS004 CONNECTC Each	14	14	0	1	0	243.78	\$0.00
CNNVG003 CONNECTC Each	10,800	10,800	0	200	0	3.66	\$0.00
CNNTA004 CONNECTC Each	240	240	0	10	0	43.86	\$0.00
CNNPA604 CONNECTC Each	6	12	0	1	0	87.52	\$0.00
CNNSP001 CONNECTC Each	24	24	0	6	0	20.05	\$0.00
CNNSP002 CONNECTC Each	12	12	0	6	0	70.78	\$0.00
CNNTS006 CONNECTC Each	24	24	0	8	0	13.08	\$0.00
CUTOT004 CUTOOUT, 1 Each	2,500	2,500	0	1	0	87.29	\$0.00
CUTOT006 CUTOOUT, C Each	65	65	0	1	0	187.07	\$0.00
FUSUG041 FUSE, 100E Each	10	10	0	1	0	255.3	\$0.00
FUSUG042 FUSE, 150E Each	36	36	0	1	0	255.3	\$0.00
FUSOH022 FUSE, OVEI Each	8,400	8,400	0	10	0	2.79	\$0.00
FUSOH028 FUSE, OVEI Each	300	300	0	10	0	2.79	\$0.00
FUSOH023 FUSE, OVEI Each	450	450	0	10	0	2.79	\$0.00
FUSOH011 FUSE, OVEI Each	2,400	2,400	0	5	0	4.69	\$0.00
FUSOH002 FUSE, OVEI Each	150	150	0	10	0	2.1	\$0.00
FUSOH003 FUSE, OVEI Each	600	600	0	10	0	2.17	\$0.00
FUSOH004 FUSE, OVEI Each	1,200	1,200	0	10	0	2.23	\$0.00
FUSOH005 FUSE, OVEI Each	1,200	1,200	0	10	0	2.28	\$0.00
FUSOH006 FUSE, OVEI Each	1,200	1,200	0	10	0	2.35	\$0.00
FUSOH007 FUSE, OVEI Each	1,800	1,800	0	10	0	2.47	\$0.00
FUSOH008 FUSE, OVEI Each	2,400	2,400	0	10	0	2.58	\$0.00
FUSOH009 FUSE, OVEI Each	2,400	2,400	0	5	0	3.93	\$0.00
FUSOH010 FUSE, OVEI Each	2,400	2,400	0	5	0	4.22	\$0.00
FUSOH024 FUSE, OVEI Each	4,200	4,200	0	10	0	2.79	\$0.00
FUSOH025 FUSE, OVEI Each	200	200	0	10	0	2.79	\$0.00
FUSOH026 FUSE, OVEI Each	850	850	0	10	0	2.79	\$0.00
FUSOH027 FUSE, OVEI Each	500	500	0	10	0	2.79	\$0.00
TOLGC001 GRIP, CABL Each	4	4	0		0	113.09	\$0.00
GUYGR001 GRIP, GUY, Each	500	500	0	50	0	3.9	\$0.00
GUAGW00 GUARD, GF Each	1,200	1,200	0	125	0	1.4	\$0.00
GUYAT008 GUY HOOK Each	600	600	0	25	0	11.28	\$0.00
FUSHO007 HOLDER, FI Each	65	90	0	10	0	43.27	\$0.00
INSLP013 INSULATOF Each	18	24	0	6	0	1135.24	\$0.00
INSCO001 INSULATOF Each	2,500	2,500	0	12	0	11.19	\$0.00
INSGB008 INSULATOF Each	100	100	0	5	0	32.9	\$0.00
INSGB002 INSULATOF Each	200	200	0	240	0	26.93	\$0.00
SWEIN002 INTERRUPT Each	20	30	0	12	0	398.81	\$0.00
MOLCS002 MOLE COLI Kit	30	30	0	12	0	52.99	\$0.00
MOLCS001 MOLE COLI Kit	30	30	0	12	0	42.99	\$0.00
NUTEY003 NUT, EYE, 3 Each	2,400	2,400	0	50	0	1.62	\$0.00
NUTTE002 NUT, THIM Each	100	200	0	50	0	2.28	\$0.00
NUTTE003 NUT, TWIN Each	75	175	0	25	0	5.41	\$0.00
RECPA002 PLUG, 200 Each	60	120	0	25	0	49.09	\$0.00
ADCCE002 POLECRETE Each	3	6	0	0	10	68.41	\$0.00
SLEAJ007 SLEEVE, 15 Each	12	14	0	1	0	57.82	\$0.00
SLESE001 SLEEVE, OR Each	50	100	0	50	0	0.69	\$0.00
SPLAC010 SPLICE, AU' Each	175	175	0	25	0	18	\$0.00
SPLAU002 SPLICE, AU' Each	125	125	0	25	0	25.35	\$0.00

## Award #7 Supporting Documents 12/19/2024

SPLAU001	SPLICE, AU' Each	60	60	0	50	0	13.92	\$0.00
SPLAU001	SPLICE, AU' Each	100	150	0	50	0	13.92	\$0.00
SPLKT005	SPLICING A Each	20	30	0	10	0	157.2	\$0.00
STULI001	STUD, LINE Each	1,650	1,650	0	100	0	1.88	\$0.00
STULI003	STUD, LINE Each	770	770	0	25	0	4.82	\$0.00
TRMCA015	TERMINAT Each	60	60	0	1	0	137.48	\$0.00
TRMCA018	TERMINAT Each	45	45	0	1	0	86.5	\$0.00
TRMCA020	TERMINAT Each	22	22	0	1	0	393.05	\$0.00
THEHS008	THERMOFI Each	100	100	0	10	0	5.24	\$0.00
								\$6,504,099.93

## Award #7 Supporting Documents 12/19/2024

JEA Item ID	Item Description	UOM	Min	Max	Bid Est	Quantii	Fixed Lot	M Bid Est	Quanti	Blanket Cost	Extended Cost
CNNTY108	TIE, CABLE, NYLON SE	Each	1,200	2,500	6,900		100	6,854		0.0732	\$ 505.08
GUYST008	STRAND, GUY, 3/4" D	Feet	3,000	5,000	4,000		1,000	3,367		2.4584	\$ 9,833.60
STAPL002	STAPLE, BARBED, COI	Pound	300	500	2,150		50	2,111		17.35	\$ 37,302.50
STAPL003	STAPLE, COPPERWELI	Pound	250	400	1,142		1	1,141		27.26	\$ 31,130.92
INDCF012	INDICATOR, CABLE F	Each	60	120	860		10	853		140.94	\$ 121,208.40
BOLMS031	BOLT, MACHINE, 3/4'	Each	20	60	100		50	53		6.832	\$ 683.20
MOLAS002	MOLIMITER ASSEMBI	Each	72	144	90		9	83		199.89	\$ 17,990.10
CNNGR662	CONNECTOR, BRONZ	Each	24	36	47		1	46		17.05	\$ 801.35
CNNTL730	CONNECTOR, STRAIG	Each	12	12	40		1	40		83.92	\$ 3,356.80
FUSOH033	FUSE, OVERHEAD DIS	Each	15	30	40		10	32		11.1328	\$ 445.31
BKTLPO05	BRACKET, LINE POST	Each	10	20	15		1	15		115	\$ 1,725.00
CNNTS560	CONNECTOR, STRAIG	Each	6	6	12		1	11		131.2679	\$ 1,575.21
CNNTS518	CONNECTOR, STRAIG	Each	6	11	11		1	11		93.57	\$ 1,029.27
CLASS008	CLAMP, STRAIGHT ST	Each	6	12	10		10	3		58.6208	\$ 586.21
CNNTS214	CONNECTOR, STRAIG	Each	1	3	8		4	7		71.73	\$ 573.84
CUTOT007	CUTOUT, 200-AMP, C	Each	3	6	6		1	5		265.4848	\$ 1,592.91
MOLCO006	MOLE CONNECTOR, 2	Each	12	18	1		1	0		1363.3375	\$ 1,363.34
INDCF012	INDICATOR, CABLE F	Each	50	50	0		10	0		140.94	\$ -
SLESE001	SLEEVE, ORANGE TO	Each	50	100	0		50	0		0.6944	\$ -
<b>\$ 231,703.04</b>											

Region 14 Education Service Center

**Contract # 01-169**

*for*

Advanced Technology Solutions Aggregator

*with*

**Promark Technology, Inc.**

Effective: December 14, 2023

The following documents comprise the executed contract between the Region 14 Education Service Center, and Promark effective December 14, 2023:

- I. Vendor Award Letter
- II. Vendor Cover Letter
- III. Master Agreement-General T&Cs and executed signature form
- IV. Supplier's Response to the RFP, incorporated by reference



## Region XIV Education Service Center

---

1850 Highway 351  
Abilene, TX 79601-4750  
325-675-8600  
FAX 325-675-8659

Thursday, December 14<sup>th</sup>, 2023

Promark Technology, Inc.  
ATTN: Stephen T. Hartung  
10900 Pump House Road, Suite B  
Annapolis Junction, MD 20701

Dear Stephen:

Region XIV Education Service Center is happy to announce that Promark Technology, Inc. has been awarded an annual contract for Advanced Technology Solutions Aggregator based on the proposal submitted to Region XIV ESC.

The contract is effective immediately and will expire on December 31<sup>st</sup>, 2026. The contract can then be renewed annually for an additional two years, if mutually agreed on by Region XIV ESC and Promark Technology, Inc.

We look forward to a long and successful partnership underneath this contract.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

DocuSigned by:  
  
Shane Fields

Region XIV, Executive Director





Moving On IT Solutions LLC  
 34072 US Highway 19 N  
 Palm Harbor, FL 34684

**Account Manager:**  
 Name : Ronnie Collis  
 Email : ronnie@movingonit.com  
 Phone : (727) 203-4797

## Sales Quote

Quote #: 00000493  
 Created: December 16, 2024  
 Expires:  
**Terms :**  
**PO # :**

Customer	Contact	Ship To
Jacksonville Electric Authority (JEA) 225 North Pearl Street Jacksonville, FL 32202	Clint Williams willcj2@jea.com (904) 840-7206	Jacksonville Electric Authority (JEA) JEA c/o Cologix  Attention: Clint Williams  4800 Spring Park Rd Jacksonville, FL 32207

Line #	Model	Condition	Description	Quantity	Unit Price	Total Amount
1	S2V30A	New	HPE SimpliVity 380 Gen11 8SFF CTO Node	4	\$1,857.62	\$7,430.48
2	P49603-B21	New	INT Xeon-P 8462Y+ CPU for HPE	8	\$5,436.39	\$43,491.12
3	P43331-B21	New	HPE 64GB 2Rx4 PC5-4800B-R Smart Kit	128	\$782.84	\$100,203.52
4	P48811-B21	New	HPE DL380 G11 2SFF U.3 HDD Stacking Kit	4	\$349.17	\$1,396.68
5	P48813-B21	New	HPE DL380 Gen11 2U 8SFF x1 TM Kit	4	\$168.82	\$675.28
6	P50728-B21	New	HPE DL380 Gen11 SFF Univ Media Bay Kit	4	\$73.97	\$295.88
7	S1J86A	New	HPE SimpliVity 480GB SATA RI BC MV SSD	8	\$267.03	\$2,136.24
8	S1J89A	New	HPE SimpliVity 3.84TB SATA RI BC MV SSD	48	\$1,417.05	\$68,018.40
9	P48803-B21	New	HPE DL380 Gen11 2U 3x16 Prim Riser Kit	4	\$67.26	\$269.04
10	P47184-B21	New	HPE SR932i-p Gen11 SPDM Storage Cntrl	4	\$1,718.06	\$6,872.24
11	P47785-B21	New	HPE MR216i-p Gen11 SPDM Storage Cntrl	4	\$448.66	\$1,794.64
12	P26259-B21	New	BCM 57412 10GbE 2p SFP+ Adptr	4	\$184.42	\$737.68
13	P51083-B21	New	HPE DL380 Gen11 2U 3x16 Sec Riser Kit	4	\$95.26	\$381.04
14	P51178-B21	New	BCM 5719 1Gb 4p BASE-T Adptr	4	\$81.92	\$327.68
15	P01366-B21	New	HPE 96W Smart Stg Li-ion Batt 145mm Kit	4	\$30.90	\$123.60

Award #R01 Supporting Documents 12/19/2024

16	P48918-B21	New	HPE DL360 Gen11 Stg Cntrl Enable Cbl Kit	4	\$8.65	\$34.60
17	P26256-B21	New	BCM 57412 10GbE 2p SFP+ OCP3 Adptr	4	\$146.73	\$586.92
18	P03178-B21	New	HPE 1000W FS Ti Ht Plg PS Kit	8	\$182.43	\$1,459.44
19	BD505A	New	HPE iLO Adv 1-svr Lic 3yr Support	4	\$233.06	\$932.24
20	S2V09A	New	HPE SimpliVity 380 G11 2P 3.84T 12 RTU	4	\$15,369.14	\$61,476.56
21	P48827-B21	New	HPE DL3XX Gen11 OCP1 x16 Enable Kit	4	\$21.31	\$85.24
22	P54874-B21	New	HPE DL380 Gen11 8SFF Retimer/-P Cbl Kit	4	\$101.99	\$407.96
23	P56073-B21	New	HPE DL380 Gen11 x16/x16/x16 Prim Cbl Kit	4	\$97.71	\$390.84
24	P56074-B21	New	HPE DL380 Gen11 x16/x16/x16 Sec Cbl Kit	4	\$122.88	\$491.52
25	P48820-B21	New	HPE DL380/DL560 G11 2U High Perf Fan Kit	4	\$247.39	\$989.56
26	875519-B21	New	HPE Bezel Lock Kit	4	\$32.04	\$128.16
27	P50400-B21	New	HPE DL3XX Gen11 2U Com Bezel Kit	4	\$28.64	\$114.56
28	P22020-B21	New	HPE DL38X Gen10+ 2U CMA for Rail Kit	4	\$22.14	\$88.56
29	P48818-B21	New	HPE DL380/DL560 G11 High Perf 2U HS Kit	8	\$68.82	\$550.56
30	P52341-B21	New	HPE DL3XX Gen11 Easy Install Rail 3 Kit	4	\$54.43	\$217.72
31	A0K02A	New	HPE 2.0m 10A C13-C14 Blk Jpr Cord	8	\$8.86	\$70.88
32	S3B77A	New	HPE SimpliVity Node Trk w/Sgl Resil	4	\$1.18	\$4.72
33	455883-B21	New	HPE BLc 10G SFP+ SR Transceiver	16	\$116.38	\$1,862.08
34	S2V22A	New	HPE SimpliVity 380 Gen11 CTO Soln Trk	4	\$1.18	\$4.72
35	H1SR4AS	New	HPE Service Credit	1	\$0.00	\$0.00
36	H0JD4A5	New	HPE 5Y Service Credits 10 Per Yr SVC	1	\$0.00	\$0.00
37	H0JD4A5#WFM	New	HPE 5Y Service Credits Qty 50 SVC	4	\$11,710.84	\$46,843.36
38	HU4A6A5	New	HPE 5Y Tech Care Essential SVC	1	\$0.00	\$0.00
39	HU4A6A5#R2M	New	HPE iLO Advanced Non Blade Support	4	\$36.36	\$145.44
40	HU4A6A500NE	New	HPE SVT 380 Gen11 8SFF CTO Node Support	4	\$2,762.23	\$11,048.92
41	HU4A6A50086	New	HPE SVT380 G11 2P 3.84TB 12SSD RTU Supp	4	\$12,839.62	\$51,358.48
42	HA124A1	New	HPE Technical Installation Startup SVC	1	\$0.00	\$0.00
43	HA124A1#5LZ	New	HPE SVT Remote SW St SVC	4	\$2,074.24	\$8,296.96
44	H33XYA1	New	HPE Learn Credits for Storage SVC	60	\$94.41	\$5,664.60

Sub Total	\$427,408.12
-----------	--------------

<b>Sub Total</b>	\$427,408.12
<b>Est. Tax</b>	
<b>Est. Shipping</b>	
<b>Total Amount</b>	\$427,408.12

Accept this quote – Signature: \_\_\_\_\_

Jacksonville Electric Authority (JEA) Purchase Order #: \_\_\_\_\_.

Customer Notes: OMNIA/NCPA Contract# 01-169

**Leasing Available!**

**36 Month Lease estimate, \$ 1.00 buyout: \$13,612.95**

**Unless noted, this quote does not include shipping charges or taxes.  
If paying by credit card there will be a 3% administration fee.  
NO ADMINISTRATION FEE on any other form of payment.**

## *Certification of Single Source or Emergency Procurement*

Please use this form to certify a Single Source or Emergency Procurement complies with the requirements of the JEA Procurement Code. The JEA Procurement Code defines a Single Source and Emergency Procurement as follows:

### **3-112 Single Source**

A Contract may be awarded for Supplies or Services as a Single Source when, pursuant to the Operational Procedures, the Chief Procurement Officer determines that:

- (a) there is only one justifiable source for the required Supplies or Services; Note: Please provide justification.
- (b) the Supplies or Services must be a certain type, brand, make or manufacturer due to the criticality of the item or compatibility within a JEA utility system, and such Supplies or Services may not be obtained from multiple sources such as distributors; Note: If this is a Single Source Standard or OEM, please provide proper backup documentation.
- (c) the Services are a follow-up of Services that may only be done efficiently and effectively by the Vendor that rendered the initial Services to JEA, provided the Procurement of the initial Services was competitive;
- (d) at the conclusion of a Pilot Project under Section 3-118 of this Code, the Procurement of Supplies or Services tested during the Pilot Project, provided the Vendor was competitively selected for the Pilot Project.

### **3-113 Emergency Procurements**

In the event of an Emergency, the Chief Procurement Officer may make or authorize an Emergency Procurement, provided that Emergency Procurements shall be made with as much competition as practicable under the circumstances. A written Determination of the basis for the Emergency and for the selection of the particular Vendor shall be included in the Procurement file.

For purposes of this Section 3-113, an "Emergency" means any one of the following:

- (a) a reasonably unforeseen breakdown in machinery;
- (b) an interruption in the delivery of an essential governmental service or the development of a circumstance causing a threatened curtailment, diminution, or termination of an essential service;
- (c) the development of a dangerous condition causing an immediate danger to the public health, safety, or welfare or other substantial loss to JEA;
- (d) an immediate danger of loss of public or private property;
- (e) the opportunity to secure significant financial gain, to avoid delays to any Governmental Entity or avoid significant financial loss through immediate or timely action; or (f) a valid public emergency certified by the Chief Executive Officer.

### **Please provide the following information:**

#### **Vendor Name:**

Excleron

---

#### **Description of Services or Supplies provided by Vendor:**

Excleron provides JEA with the communications platform, mobile application services, and reporting tools that integrates with JEA system of record to provide a prepaid product to customers. On May 21, 2024, PayGo merged with Excleron to form the only company providing prepaid services to utility companies at the scale needed to support JEA customers.

---

**Certification:**

I the undersigned certify that to the best of my knowledge, no JEA employee has, either directly or indirectly, a financial interest in this Single Source Emergency Procurement, and

I the undersigned certify that this procurement meets the requirements of a (choose one of the following):

**Single Source Procurement**, Please state which subsection of Section 3-112 above applies to this Single Source Procurement: 3-112 section A

Is this Single Source also a Ratification?  Yes  No If yes, explain

OR

**Emergency Procurement** - Please state which subsection of Section 3-113 above applies to this Emergency

Is this Emergency also a Ratification?  Yes  No If yes, explain



Signature of JEA Business Unit Chief (or designee)

Sheila Pressley

Name of JEA Business Unit Chief (or designee)

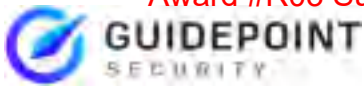
**This certification shall be attached to the Purchase Order when it is routed for approval. A Single Source or Emergency Procurement shall be reported to the JEA Board in accordance with Section 1-110 of the JEA Procurement Code.**

**MYUSAGE PREPAID SOFTWARE ACCESS AGREEMENT**

This MyUsage Prepaid Software Access Agreement (“*Agreement*”), dated as of the Effective Date shown below, is entered into by and between Exceleron Software, LLC., a Texas limited liability company and wholly owned subsidiary of EnergyComNetwork, Inc., with an address of 8144 Walnut Hill Lane, Suite 907, Dallas, TX 75231 (“*Exceleron*”), and Company identified below. This Agreement consists of this cover page (the “*Cover Page*”) and the terms, conditions, and information in the attached Exhibits A, B, and C.

<b>Company Name</b>	JEA		
<b>Contact Name &amp; Title</b>	Nathan Woyak, Procurement Manager		
<b>Street Address</b>	225 N Pearl St		
<b>City, State and ZIP</b>	Jacksonville, FL 32202		
<b>Telephone</b>	(904) 665-6255		
<b>E-mail Address</b>	woyanj@jea.com		
<b>Effective Date</b>	Upon Exceleron’s signature	<b>Initial Term</b>	36 months from the Effective Date with two (2) Renewal Terms of one (1) year each
<b>FEES</b>			
<b>Video Platform</b>	\$3,000 per month. Includes On-boarding and Utility Training videos for the Prepaid program. Significant customizations of videos will be billed at an hourly rate of \$250 per hour based on mutually agreed upon project scope.		
<b>Notification and IVR Fees</b>	Company shall pay the following charges for generating and sending and/or receiving notifications: \$.05 for each call; \$.04 for each text message; Email/Push notifications are not charged		
<b>Monthly MyUsage Prepay Fees</b>	Company shall pay the following monthly fees commencing on the Go Live Date and continuing during the term of the agreement (the “Fees”):		
	<b>Subscriber Tiers</b>	<b>\$ per Subscriber/month</b>	
	<= 3,000	\$0.19 per customer per day	
	3,001 - 5,000	\$0.15 per customer per day	
	5,001 - 22,000	\$0.035 per customer per day	
	>22,000	\$0.03 per customer per day	
<b>Monthly Minimum</b>	Commencing on the Go Live Date and continuing monthly thereafter during the Term, Company shall pay the greater of the Monthly Minimum and the Fees for that month as outlined below.		
	Month following the Go Live Date:	Monthly Minimum Fees	
	Month 1 – End of Term	\$10,000	
<b>Maximum Indebtedness</b>	The maximum indebtedness is not to exceed \$3,317,397.00 including all video, communication, and monthly subscriber fees to JEA over a five year contract.		
<b>Payment</b>	The above fees and charges are payable as provided in the attached <u>Exhibit A</u> .		
<b>SIGNATURES</b>			
In witness whereof, Exceleron and Company have executed this Agreement by their duly authorized officers as of the Effective Date.			
<b>Exceleron Software, LLC</b>		<b>Company:</b>	
Signature:		Signature:	





To: Bill Kearson, Jacksonville Electric Authority (JEA), 21 W Church St, Jacksonville, Florida 32202, kearb@jea.com, (904) 665-4306

Sales Rep: Stephanie Williams, Email: stephanie.williams@guidepointsecurity.com, Phone: 7747667189, Fax: (877) 889-0132

Today's Date: 12/12/2024, Expires On: 12/20/2024, Payment Terms: Net 30, Billing Schedule: Upfront, Prepared by: Tamara Novel, Email: tamara.novel@guidepointsecurity.com, Phone:

Please send all Purchase Orders to sesos@guidepointsecurity.com and tamara.novel@guidepointsecurity.com.

Line Details

Table with 8 columns: Line #, Vendor, Quantity, Product Type, Part Number, Description, Client Unit Price, Client Total. Contains 5 line items for ForeScout Technologies Inc products and a total row.

Line Details Client Total: USD 993,966.97

Est. Shipping: USD 600.00, Client Grand Total: USD 994,566.97

Sales Proposal Notes:

Subscription Term: 36 Months; invoiced wholly upfront.

Pricing based on GSA Schedule No: 47QSWA18D008F, Term: August 22, 2018 - August 21, 2028

Shipping estimate, Billed at actuals, Not to exceed \$150/appliance

GSA Ceiling Prices

- Line 1 - GSA Ceiling Price: \$29,128.46 per unit, Line 2 - No current Ceiling Price, Line 3 - GSA Ceiling Price: \$88,866.50 per unit, Line 4 - GSA Ceiling Price: \$24,680.20 per unit, Line 5 - GSA Ceiling Price: \$5,994.54 per unit

GuidePoint Security Terms and Conditions

Unless Client has an appropriate governing agreement, Sales Proposal is governed by the terms and conditions found here.

Product Type shown is not meant for tax purposes. Any taxes quoted are estimates only. Actual taxes will be assessed upon invoice. Client understands this Sales Proposal is subject to a Credit Review and GuidePoint Security may update the payment terms with prior written notice.

## Award #R03 Supporting Documents 12/19/2024

for reading and agreeing to these Vendor Terms as these terms are directly between the Vendor and the Client. Please be aware there may be a non-cancelation and/or auto-renewal language included in Vendor Terms.

Client Signature _____	Title _____	Date _____
Printed Name _____		
Billing Street Address _____	Shipping Street Address _____	Client PO# _____
City _____ State _____ Zip Code _____	City _____ State _____ Zip Code _____	Tax Exempt? Y/N If Yes, please provide copy of tax exemption certificate.
AP Email _____	End User Email _____	

**Explore our Cybersecurity Professional Services including consulting, engineering, and managed services designed to meet your specific needs. Contact your GuidePoint Security representative for more details or click [here](#) to see a comprehensive list of our supported services and get started today.**



Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

Submit the Response via electronic pdf in accordance with the procedures in the solicitation

Company Name: Flanders Electric Motor Service, LLC

Company's Address: 8101 Baumgart Rd Evansville, IN 47725

License Number: \_\_\_\_\_

Phone Number: 812-867-7421 FAX No: \_\_\_\_\_ Email Address: custserv@flandersinc.com

**BID SECURITY REQUIREMENTS**

- None required
- Certified Check or Bond Five Percent (5%)

**TERM OF CONTRACT**

- One Time Purchase
- Term - Five (5) Years w/Two (2) Optional- 1Yr Renewals
- Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- None required
- Samples required prior to Bid Opening
- Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- None required
- Bond required 100% of Bid Award

**QUANTITIES**

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

Insurance required

**PAYMENT DISCOUNTS**

- 1% 20, net 30
- 2% 10, net 30
- Other \_\_\_\_\_
- None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	BID PRICE
1	Total Bid Price (Transferred from Bid Workbook)	\$ 2,861,724.50

I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 2

*Tom Lunsford, CFO*  
 Handwritten Signature of Authorized Officer of Company or Agent 08-27-24  
Date

Tom Lunsford, CFO  
 Printed Name and Title

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**GENERAL**

**THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.**

**THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.**

**BIDDER INFORMATION**

COMPANY NAME: Flanders Electric Motor Service, LLC

BUSINESS ADDRESS: 2701 S Combee Rd, Lakeland, FL 33803

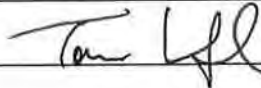
CITY, STATE, ZIP CODE: Lakeland, FL 33803

TELEPHONE: 812-867-7421

FAX: \_\_\_\_\_

E-MAIL: custserv@flandersinc.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Tom Lunsford

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

TITLE OF AUTHORIZED REPRESENTATIVE: CFO

**MINIMUM QUALIFICATIONS:**

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated above.

JEA in its sole discretion may reject Responses from Respondents not meeting all of the following Minimum Qualifications:

Respondent shall submit reference information for three (3) similar service contracts in the past five (5) years ending July 23, 2024.

- A similar service contract is defined as an Electric Motor Repair contract valued at \$100,000.00 or greater for any one (1) year period for each contract, for motors utilized in an industrial plant environment. One (1) contract must include an electric power plant.

The reference information must be specific to work your company has done in the past and must contain the following:

- Customer Name
- Customer Location
- Type of Business
- Type of Work Environment
- Customer Contact Information (include name, current phone number(s), email, and best times to call)
- Contract Dates (start, stop, duration, etc.)

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

- Total Contract Value
  - Detailed description of the scope of services performed by your company, including highlighting any emergency response activities, cost avoidance measures, corrective safety measures, etc.
- 
- Respondent’s primary shop location for this contract must be located within 200 roadway miles from JEA’s Northside Generating Station at 4433 William Ostner Dr, Jacksonville FL, 32226. Respondent must state the address of their electric motor shop location on the Bid Form.
  - Any respondent whose primary shop location for this contract is more than 120 roadway miles from JEA’s Northside generating station must have acceptable remote monitoring capabilities for JEA to monitor incoming motor runs and motor acceptance testing of non-critical motors. JEA will verify remote monitoring capabilities during the electric motor shop inspection.
  - Bidder must possess a current SKF or PEV Certification.
  - Respondent shall be capable of testing/running 6.9 KV motors in their shop. JEA will verify this during the electric motor shop inspection.
  - Must be capable of running/testing DC motors rated up to 150 HP at rated load

**Any Respondent that has had a contract terminated for default in the past two (2) years will not be allowed to Bid.**

**Please provide the reference verification information requested below pertaining to this contract.**

**1. REFERENCE**

Reference Name \_\_\_\_\_ see attached \_\_\_\_\_

Reference Phone Number \_\_\_\_\_

Reference Company Name \_\_\_\_\_

Address of Work \_\_\_\_\_

Reference E-Mail Address \_\_\_\_\_

Dates of Work/\$ Amount \_\_\_\_\_

Description of Work \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**2. REFERENCE**

Reference Name \_\_\_\_\_

Reference Phone Number \_\_\_\_\_

Reference Company Name \_\_\_\_\_

Address of Work \_\_\_\_\_

Reference E-Mail Address \_\_\_\_\_

Dates of Work/\$ Amount \_\_\_\_\_

Description of Work \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**3. REFERENCE**

Reference Name \_\_\_\_\_

Reference Phone Number \_\_\_\_\_

Reference Company Name \_\_\_\_\_

Address of Work \_\_\_\_\_

Reference E-Mail Address \_\_\_\_\_

Dates of Work/\$ Amount \_\_\_\_\_

Description of Work \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**LIST OF SUBCONTRACTORS**

JEA Solicitation Number \_\_\_\_\_ requires certain major Subcontractors be listed on this form, unless the work will be self-performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

<b>Type of Work</b>	<b>Corporate Name of Subcontractor</b>	<b>Subcontractor Primary Contact Person &amp; Telephone Number</b>	<b>Subcontractor's License Number (if applicable)</b>	<b>Percentage of Work or Dollar Amount</b>
---------------------	--	--	---	--

Signed: \_\_\_\_\_

Company: \_\_\_\_\_

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**Address:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**LIST OF JSEB SUBCONTRACTORS**

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA - \_\_\_\_\_. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category)	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or
Dollar Amount		

**Signed:** \_\_\_\_\_

**Company:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Date:** \_\_\_\_\_

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.



EVANSVILLE

### FLANDERS References 2024

- **Customer Name:** Tallahassee Utilities
- **Customer Location:** Tallahassee, FL
- **Type of Business:** 10HP-1300HP AC Motor Repair
- **Type of Work Environment:** In Shop Repair
- **Customer Contact Information**
  - **Name:** Shawn Beaty
  - **Phone:** 850-891-5914
  - **Email:** shawn.beaty@talgov.com
  - **Best times to call:**
- **Contract Dates**
  - Individual jobs performed on as needed basis 2021-Present
  
- **Customer Name:** OUC – Orlando Utilities Commission
- **Customer Location:** Orlando, FL
- **Type of Business:** Motor Repair, Field Service, Distribution
- **Type of Work Environment:** In shop motor repair, in the field at customer site and delivery of distribution motors
- **Customer Contact Information**
  - **Name:** Kurt Quasney
  - **Phone:** 407-434-3102
  - **Email:** kquasney@ouc.com
  - **Best times to call**
- **Contract Dates**
  - **MSA**
  - **Start:** 6/1/2022
  - **Stop:** 4/30/2025
  - **Duration:** 3-year
  
- **Customer Name:** Seminole Electric Cooperative, Inc.
- **Customer Location:** Palatka, FL and Tampa, FL (HQ)
- **Type of Business:** Small Motor/DC Repair Contract/ Substantial Large motor repair jobs outside of contract
- **Type of Work Environment:** In shop motor repair, in the field at customer site and delivery of distribution motors
- **Customer Contact Information**
  - **Name:** Lance Mallicoat
  - **Phone:** 386-328-9255
  - **Email:** [SMallicoat@seminole-electric.com](mailto:SMallicoat@seminole-electric.com)
  - **Best times to call:** 7 AM ; 11 AM
- **Contract Dates:**
  - **MSA**
  - **Start:** 12/19/2023
  - **Stop:** 12/19/2025
  - **Duration:** 2 years

## Appendix B - Rates Workbook

### ELECTRIC MOTOR REPAIR SERVICES - RESPONDENT RATES WORKBOOK

#### Hourly Labor Rates (5-Year Estimate) - Fill in the Yellow Cells Only

Labor						
LABOR CLASSIFICATION	ESTIMATED ST HRS	ST RATE (\$/HR)	ESTIMATED ST LABOR COST	ESTIMATED OT HRS	OT RATE <sup>1</sup> Up to 1.5 X Str. Time	ESTIMATED OT LABOR COST
TECHNICIAN - SR.	1500	\$ 105.00	\$ 157,500.00	200	\$ 157.50	\$ 31,500.00
TECHNICIAN - JR.	1500	\$ 105.00	\$ 157,500.00	200	\$ 157.50	\$ 31,500.00
SHOP LABORER / HELPER	1000	\$ 105.00	\$ 105,000.00	200	\$ 157.50	\$ 31,500.00
Subtotal - Straight Time Labor Cost			\$ 420,000.00	Subtotal - OT Labor Cost		\$ 94,500.00
			<b>A1</b>			<b>A2</b>
<b>TOTAL COST INPUT SHEET 1 = A1 + A2</b>						<b>\$ 514,500.00</b>

- Notes**
1. Double Time (2X) Labor rates are not permitted. JEA will only pay up to 1.5 X the straight time rate for Overtime hours.
  2. JEA will not pay per diem or travel for this Contract. See Technical Specification 9.5.

<b>Total Five Year Bid Price = Input Sheet 1 + Input Sheet 2 + Input Sheet 3 + Input Sheet 4</b>	<b>#REF!</b>
--	--------------



### Electric Motor Repair Services

MATERIALS & CONSUMABLES MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Materials (Parts) markup - not to exceed 15%	\$250,000.00	15%	\$ 287,500.00
Consumables Markup - not to exceed 15%	\$50,000.00	15%	\$ 57,500.00
<b>TOTAL COST - MATERIALS &amp; CONSUMABLES + MARKUP</b>			<b>\$ 345,000.00</b>

**B1**

EQUIPMENT RENTAL MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Equipment Rental Markup - not to exceed 15% (includes applicable Fuel costs)	\$75,000.00	15%	\$ 86,250.00
<b>TOTAL COST - EQUIPMENT RENTAL + MARKUP</b>			<b>\$ 86,250.00</b>

**B2**

SUBCONTRACT MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Subcontract Markup - not to exceed 15%	\$50,000.00	15%	\$ 57,500.00
<b>TOTAL COST - SUBCONTRACT + MARKUP</b>			<b>\$ 57,500.00</b>

**B3**

<b>Total Cost Input Sheet 2 = B1 + B2 + B3 +B4</b>	<b>\$ 488,750.00</b>
--	----------------------

## Electric Motor Repair Services - Fixed Price Repairs

Fixed Price Repairs - the following section is provided for the Bidder to submit Fixed Price Repair quotes for various Electric Motor Repair Scopes of Work. Quote shall include all labor, materials, equipment and consumables to complete electric motor repairs. Repairs over and beyond the scope of the below referenced sections of the Technical Specification will be performed per the Time & Material Rates provided. Voltage rating based on IEEE Std 141 (System Voltage Classes)					
HP	LOW VOLTAGE MOTORS < 1000 V	3600 RPM	1800 RPM	1200 RPM	900 RPM
25 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,872.00	\$ 1,788.00	\$ 2,062.00	\$ 2,472.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 3,660.00	\$ 3,470.00	\$ 3,848.00	\$ 4,940.00
30 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,056.00	\$ 1,930.00	\$ 2,250.00	\$ 2,812.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,026.00	\$ 3,738.00	\$ 4,360.00	\$ 5,398.00
40 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,480.00	\$ 2,258.00	\$ 2,546.00	\$ 3,144.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,622.00	\$ 4,352.00	\$ 5,054.00	\$ 6,120.00
50 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,670.00	\$ 2,502.00	\$ 2,914.00	\$ 3,498.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,270.00	\$ 4,912.00	\$ 5,780.00	\$ 6,796.00
60 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,008.00	\$ 2,864.00	\$ 3,234.00	\$ 3,850.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,724.00	\$ 5,326.00	\$ 6,262.00	\$ 7,632.00
75 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,388.00	\$ 3,204.00	\$ 3,680.00	\$ 4,254.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 6,396.00	\$ 6,210.00	\$ 7,004.00	\$ 8,584.00
100 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,894.00	\$ 3,590.00	\$ 4,228.00	\$ 4,984.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,778.00	\$ 7,086.00	\$ 8,720.00	\$ 10,188.00
125 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 4,666.00	\$ 4,386.00	\$ 4,874.00	\$ 5,676.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 8,886.00	\$ 8,436.00	\$ 9,834.00	\$ 11,664.00
150 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 5,190.00	\$ 4,820.00	\$ 5,450.00	\$ 6,418.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 10,378.00	\$ 9,492.00	\$ 11,280.00	\$ 13,274.00
200 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 6,076.00	\$ 5,584.00	\$ 6,442.00	\$ 7,450.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 12,272.00	\$ 11,592.00	\$ 13,224.00	\$ 15,346.00
250 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 7,370.00	\$ 6,628.00	\$ 7,582.00	\$ 8,762.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 14,824.00	\$ 13,604.00	\$ 15,376.00	\$ 17,684.00
LOW VOLTAGE MOTOR SUB-TOTALS BY RPM		\$ 124,506.00	\$ 117,772.00	\$ 136,004.00	\$ 160,946.00
<b>Total Cost Input Sheet 3</b>				\$	<b>207,361.00</b>





Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

Submit the Response via electronic pdf in accordance with the procedures in the solicitation

**TAW Jacksonville Service Center, Inc DBA IPS Jacksonville**

Company Name: \_\_\_\_\_

Company's Address: 10520 Busch Dr. North Jacksonville, FL 32218

License Number: \_\_\_\_\_

Phone Number: 904.757.7790 FAX No: \_\_\_\_\_ Email Address: fl-jax-sales@ips.us

**BID SECURITY REQUIREMENTS**

- None required
- Certified Check or Bond Five Percent (5%)

**TERM OF CONTRACT**

- One Time Purchase
- Term - Five (5) Years w/Two (2) Optional- 1Yr Renewals
- Other. Specify - Project Completion

**SAMPLE REQUIREMENTS**

- None required
- Samples required prior to Bid Opening
- Samples may be required subsequent to Bid Opening

**SECTION 255.05. FLORIDA STATUTES CONTRACT BOND**

- None required
- Bond required 100% of Bid Award

**QUANTITIES**

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

Insurance required

**PAYMENT DISCOUNTS**

- 1% 20, net 30
- 2% 10, net 30
- Other \_\_\_\_\_
- None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	BID PRICE
1	Total Bid Price (Transferred from Bid Workbook)	\$ 2,587,049.25

I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 2

  
 Handwritten Signature of Authorized Officer of Company or Agent 8/23/24  
Date

Greg Hanken EXECUTIVE VICE PRESIDENT, GENERAL MANAGER  
 Printed Name and Title



Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**GENERAL**

**THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.**

**THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.**

**BIDDER INFORMATION**

COMPANY NAME: TAW Jacksonville Service Center, Inc DBA IPS Jacksonville

BUSINESS ADDRESS: 10520 Busch Dr. North

CITY, STATE, ZIP CODE: Jacksonville, FL. 32218

TELEPHONE: 904.757.7790

FAX: \_\_\_\_\_

E-MAIL: fl-jax-sales@ips.us

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Greg Hester

SIGNATURE OF AUTHORIZED REPRESENTATIVE: [Signature]

TITLE OF AUTHORIZED REPRESENTATIVE: EVP & GM

**MINIMUM QUALIFICATIONS:**

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated above.

JEA in its sole discretion may reject Responses from Respondents not meeting all of the following Minimum Qualifications:

Respondent shall submit reference information for three (3) similar service contracts in the past five (5) years ending July 23, 2024.

- A similar service contract is defined as an Electric Motor Repair contract valued at \$100,000.00 or greater for any one (1) year period for each contract, for motors utilized in an industrial plant environment. One (1) contract must include an electric power plant.

The reference information must be specific to work your company has done in the past and must contain the following:

- Customer Name
- Customer Location
- Type of Business
- Type of Work Environment
- Customer Contact Information (include name, current phone number(s), email, and best times to call)
- Contract Dates (start, stop, duration, etc.)

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

- Total Contract Value
  - Detailed description of the scope of services performed by your company, including highlighting any emergency response activities, cost avoidance measures, corrective safety measures, etc.
- 
- Respondent's primary shop location for this contract must be located within 200 roadway miles from JEA's Northside Generating Station at 4433 William Ostner Dr, Jacksonville FL, 32226. Respondent must state the address of their electric motor shop location on the Bid Form.
  - Any respondent whose primary shop location for this contract is more than 120 roadway miles from JEA's Northside generating station must have acceptable remote monitoring capabilities for JEA to monitor incoming motor runs and motor acceptance testing of non-critical motors. JEA will verify remote monitoring capabilities during the electric motor shop inspection.
  - Bidder must possess a current SKF or PEV Certification.
  - Respondent shall be capable of testing/running 6.9 KV motors in their shop. JEA will verify this during the electric motor shop inspection.
  - Must be capable of running/testing DC motors rated up to 150 HP at rated load

Any Respondent that has had a contract terminated for default in the past two (2) years will not be allowed to Bid.

Please provide the reference verification information requested below pertaining to this contract.

**I. REFERENCE**

Reference Name Michael NewBold

Reference Phone Number 904.665.8107

Reference Company Name Jacksonville Electric Authority (JEA)

Address of Work 4377 Heckscher Dr, Jacksonville, FL 32226

Reference E-Mail Address NewBMA@jea.com

Dates of Work/\$ Amount 2017 to Current / Valued over \$100,000.00 Annually

Description of Work JEA Electric Plant Motor Repair Services

---

---

---

---

---

---

---

---

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

**2. REFERENCE**

Reference Name Kurt Quasney  
Reference Phone Number 407.462.4687  
Reference Company Name Orlando Utilities Commission (OUC) Stanton Energy  
Address of Work 5099 S Alafaya Tr. Orlando, FL 32831  
Reference E-Mail Address kquasney@ouc.com  
Dates of Work/\$ Amount 1987 to Current / Valued over \$100,000.00 Annually  
Description of Work Motor repair services, breaker inspections, new motor and pump sales

**3. REFERENCE**

Reference Name Joe Tyre  
Reference Phone Number 912.256.2990  
Reference Company Name Rayonier Advanced Materials (RYAM) Jesup  
Address of Work 4470 Savannah Hwy, Jesup, GA 31545  
Reference E-Mail Address joe.tyre@ryam.com  
Dates of Work/\$ Amount 2019-2022 / Valued over \$100,000.00 Annually  
Description of Work Motor repair and replacement, Field service



Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services


**LIST OF SUBCONTRACTORS**

JEA Solicitation Number 1411787646 requires certain major Subcontractors be listed on this form, unless the work will be self-performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
Rebabbit Sleeve Bearings	Majestic Machine & Engineering Incorporated	Lou Nettles 904-356-1406		
Re-laminate stator and rotor cores	TAW Tampa Service Center	John Sushko 813-612-2600		
Re-laminate stator and rotor cores	Jasper Electric Motors Incorporated	Eric Ross 800-382-5643		
Rebuild Commutators	Industrial Commutator Corp.	Jason Trimarchi 800-327-7558		
Rebuild Commutators	Electric Materials Company	Ted Roskie 814-725-9621		
Manufacture Form Coils	Superior Coil Service Inc.	205-595-9706		
Manufacture Form Coils	Coil Manufacturing Inc.	Tom Russell 205-838-5985		
Machine Work	A&K Machine & Fab Shop Inc.	Craig Shimp 904-388-7772		
Machine Work	Elliot Company	904-757-7600		

Signed:  \_\_\_\_\_

Company: IPS Jacksonville

Appendix B - Bid Forms

1411787646 (RFP) JEA Electric Plant Motor Repair Services

Address: 10520 Busch Dr. North Jacksonville, FL. 32218

Date: 8.23.2024

**LIST OF JSEB SUBCONTRACTORS**

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA - \_\_\_\_\_. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category) Dollar Amount	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or

Not Applicable

Signed: 

Company: IPS Jacksonville

Address: 10520 Busch Dr. North Jacksonville, FL. 32218

Date: 8/23/24

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

## Appendix B - Rates Workbook

### ELECTRIC MOTOR REPAIR SERVICES - RESPONDENT RATES WORKBOOK

#### Hourly Labor Rates (5-Year Estimate) - Fill in the Yellow Cells Only

Labor						
LABOR CLASSIFICATION	ESTIMATED ST HRS	ST RATE (\$/HR)	ESTIMATED ST LABOR COST	ESTIMATED OT HRS	OT RATE <sup>1</sup> Up to 1.5 X Str. Time	ESTIMATED OT LABOR COST
TECHNICIAN - SR.	1500	\$ 92.00	\$ 138,000.00	200	\$ 138.00	\$ 27,600.00
TECHNICIAN - JR.	1500	\$ 90.00	\$ 135,000.00	200	\$ 135.00	\$ 27,000.00
SHOP LABORER / HELPER	1000	\$ 75.00	\$ 75,000.00	200	\$ 112.50	\$ 22,500.00
Subtotal - Straight Time Labor Cost			\$ 348,000.00	Subtotal - OT Labor Cost		\$ 77,100.00
			<b>A1</b>			<b>A2</b>
<b>TOTAL COST INPUT SHEET 1 = A1 + A2</b>						<b>\$ 425,100.00</b>

**Notes**

1. Double Time (2X) Labor rates are not permitted. JEA will only pay up to 1.5 X the straight time rate for Overtime hours.
2. JEA will not pay per diem or travel for this Contract. See Technical Specification 9.5.

Please check formula for all parties. IPS noted errors in c

<b>Total Five Year Bid Price = Input Sheet 1 + Input Sheet 2 + Input Sheet 3 + Input Sheet 4</b>	<b>#REF!</b>
--	--------------

Please check formula for all parties. IPS noted errors in c

### Electric Motor Repair Services

MATERIALS & CONSUMABLES MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Materials (Parts) markup - not to exceed 15%	\$250,000.00	15%	\$ 287,500.00
Consumables Markup - not to exceed 15%	\$50,000.00	15%	\$ 57,500.00
<b>TOTAL COST - MATERIALS &amp; CONSUMABLES + MARKUP</b>			<b>\$ 345,000.00</b>

**B1**

EQUIPMENT RENTAL MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Equipment Rental Markup - not to exceed 15% (includes applicable Fuel costs)	\$75,000.00	5%	\$ 78,750.00
<b>TOTAL COST - EQUIPMENT RENTAL + MARKUP</b>			<b>\$ 78,750.00</b>

**B2**

SUBCONTRACT MARKUP - 5 Year Estimate			
DESCRIPTION	ESTIMATED COST	MARKUP PERCENTAGE	TOTAL COST
Subcontract Markup - not to exceed 15%	\$50,000.00	5%	\$ 52,500.00
<b>TOTAL COST - SUBCONTRACT + MARKUP</b>			<b>\$ 52,500.00</b>

**B3**

<b>Total Cost Input Sheet 2 = B1 + B2 + B3 +B4</b>	<b>\$ 476,250.00</b>
--	----------------------

## Electric Motor Repair Services - Fixed Price Repairs

Fixed Price Repairs - the following section is provided for the Bidder to submit Fixed Price Repair quotes for various Electric Motor Repair Scopes of Work. Quote shall include all labor, materials, equipment and consumables to complete electric motor repairs. Repairs over and beyond the scope of the below referenced sections of the Technical Specification will be performed per the Time & Material Rates provided. Voltage rating based on IEEE Std 141 (System Voltage Classes)					
HP	LOW VOLTAGE MOTORS < 1000 V	3600 RPM	1800 RPM	1200 RPM	900 RPM
25 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 957.00	\$ 957.00	\$ 957.00	\$ 661.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 1,958.00	\$ 1,857.00	\$ 1,854.00	\$ 661.00
30 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,033.00	\$ 1,033.00	\$ 1,033.00	\$ 752.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 2,155.00	\$ 2,000.00	\$ 2,100.00	\$ 752.00
40 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,209.00	\$ 1,209.00	\$ 1,209.00	\$ 841.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 2,474.00	\$ 2,329.00	\$ 2,434.00	\$ 841.00
50 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,339.00	\$ 1,339.00	\$ 1,339.00	\$ 936.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 2,821.00	\$ 2,629.00	\$ 2,784.00	\$ 936.00
60 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,534.00	\$ 1,534.00	\$ 1,534.00	\$ 1,030.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 3,063.00	\$ 2,850.00	\$ 3,016.00	\$ 1,030.00
75 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,718.00	\$ 1,718.00	\$ 1,718.00	\$ 1,138.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 3,423.00	\$ 3,234.00	\$ 3,374.00	\$ 1,138.00
100 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 1,925.00	\$ 1,925.00	\$ 1,925.00	\$ 1,334.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,429.00	\$ 3,876.00	\$ 4,493.00	\$ 1,334.00
125 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,628.00	\$ 2,628.00	\$ 2,628.00	\$ 1,823.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 4,756.00	\$ 4,518.00	\$ 4,518.00	\$ 3,746.00
150 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 2,852.00	\$ 2,852.00	\$ 2,852.00	\$ 2,062.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 5,554.00	\$ 5,080.00	\$ 5,080.00	\$ 4,263.00
200 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,178.00	\$ 3,178.00	\$ 3,178.00	\$ 2,393.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 6,568.00	\$ 6,204.00	\$ 6,204.00	\$ 4,928.00
250 HP	Condition Assessment and Recondition without rewind per paragraph 3.1 thru 3.3.7.8	\$ 3,867.00	\$ 3,867.00	\$ 3,867.00	\$ 2,814.00
	Condition Assessment and Recondition with rewind per paragraph 3.4 thru 3.4.4	\$ 7,934.00	\$ 7,280.00	\$ 7,280.00	\$ 5,679.00
<b>LOW VOLTAGE MOTOR SUB-TOTALS BY RPM</b>		\$ 67,375.00	\$ 64,097.00	\$ 65,377.00	\$ 41,092.00
<b>Total Cost Input Sheet 3</b>				\$	<b>85,283.00</b>





## Evaluation Matrix

<b>Solicitation #: 1411787646 (RFP)</b> <b>JEA Electric Plant Motor Repair Services</b>		<b>Contractor: Flanders</b>			<b>Evaluator: Newbold, Mike</b>	
Does Proposer meet Minimum Qualifications?					YES (Accept)	NO (Reject)
Minimum Qualifications (Accept/Reject)		Bidder's primary shop located within 200 roadway miles of JEA NGS Bidder's with primary shop located more than 120 roadway miles from JEA NGS have acceptable remote monitoring capabilities. Bidder possesses an SKF or PEV Certification Bidder capable of testing 6.9KV motor in their shop			YES (Accept)	
<b>Criteria</b>	<b>MAX Points</b>	<b>Low Bidder = 40 pts</b> The low bid will receive the maximum 40 points and the amount of that bid will be the basis for awarding points to all other bids based on the following formula: <b>Other bidders points = 40 * (Low Bidder/Bidder). For Example: Bid #1 = \$100, Bid #2 = \$200</b> Bid #1 is low bid and will receive 40 points, Bid #2 will receive 20 points (50 x (100/200))			36.16	
Quotation of Rates	40					
<b>Electric Motor Shop Inspection</b>	<b>25</b>	<b>Highest Shop Score = 100 pts max</b> The highest shop score will receive the maximum 25 points and the amount of that score will be the basis for awarding points to all other bidders' shop scores based on the following formula: <b>Other bidders score = 25 * (Bidder #2 Shop Score / Highest Shop Score). For Example: Bidder #1 = 90 points, Bidder #2 = 80 points</b> Bidder #1 has highest shop score and will receive 25 points Bidder #2 will receive 22.2 points - 25 * (80/90)				
<b>Past Performance/ Company Experience</b>	<b>15</b>	Reference 1 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
		Reference 2 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
		Reference 3 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
<b>Shop Service Manager Resume</b>	<b>10</b>	Education, Work Experience, Management Roles, Training, Certifications, etc.	Above Average (8-10 points)	Average (4-7 points)	Below Average (0-3 points)	
<b>Safety</b>	<b>5</b>	Experience Modification Rate (avg of past three years)	EMR < 1.0 0 - 0.74 = 5 pts 0.75 - 0.89 = 4 pts 0.90 - 0.99 = 3 pts	EMR > 1.0 1.0 - 1.10 = 2 pts 1.11 - 1.25 = 1 pts 1.26+ = 0 pts		
<b>QA/QC Program</b>	<b>5</b>	Defect prevention/correction, continuous improvement, & customer relations	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
<b>Total points</b>				<b>88.16</b>		



## Evaluation Matrix

<b>Solicitation #: 1411787646 (RFP)</b> <b>JEA Electric Plant Motor Repair Services</b>		<b>Contractor: TAW-IPS</b>			<b>Evaluator: Newbold, Mike</b>	
Does Proposer meet Minimum Qualifications?					YES (Accept)	NO (Reject)
Minimum Qualifications (Accept/Reject)		Bidder's primary shop located within 200 roadway miles of JEA NGS Bidder's with primary shop located more than 120 roadway miles from JEA NGS have acceptable remote monitoring capabilities. Bidder possesses an SKF or PEV Certification Bidder capable of testing 6.9KV motor in their shop			YES (Accept)	
<b>Criteria</b>	<b>MAX Points</b>	<b>Low Bidder = 40 pts</b> The low bid will receive the maximum 40 points and the amount of that bid will be the basis for awarding points to all other bids based on the following formula: <b>Other bidders points = 40 * (Low Bidder/Bidder). For Example: Bid #1 = \$100, Bid #2 = \$200</b> Bid #1 is low bid and will receive 40 points, Bid #2 will receive 20 points (50 x (100/200))			40	
Quotation of Rates	40					
Electric Motor Shop Inspection	25	<b>Highest Shop Score = 100 pts max</b> The highest shop score will receive the maximum 25 points and the amount of that score will be the basis for awarding points to all other bidders' shop scores based on the following formula: <b>Other bidders score = 25 * (Bidder #2 Shop Score / Highest Shop Score). For Example: Bidder #1 = 90 points, Bidder #2 = 80 points</b> Bidder #1 has highest shop score and will receive 25 points Bidder #2 will receive 22.2 points - 25 * (80/90)				
Past Performance/ Company Experience	15	Reference 1 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
		Reference 2 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
		Reference 3 (5 points)	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
Shop Service Manager Resume	10	Education, Work Experience, Management Roles, Training, Certifications, etc.	Above Average (8-10 points)	Average (4-7 points)	Below Average (0-3 points)	
Safety	5	Experience Modification Rate (avg of past three years)	EMR < 1.0 0 - 0.74 = 5 pts 0.75 - 0.89 = 4 pts 0.90 - 0.99 = 3 pts	EMR > 1.0 1.0 - 1.10 = 2 pts 1.11 - 1.25 = 1 pts 1.26+ = 0 pts		
QA/QC Program	5	Defect prevention/correction, continuous improvement, & customer relations	Above Average (4-5 points)	Average (2-3 points)	Below Average (0-1 points)	
				<b>Total points</b>	<b>86.8</b>	